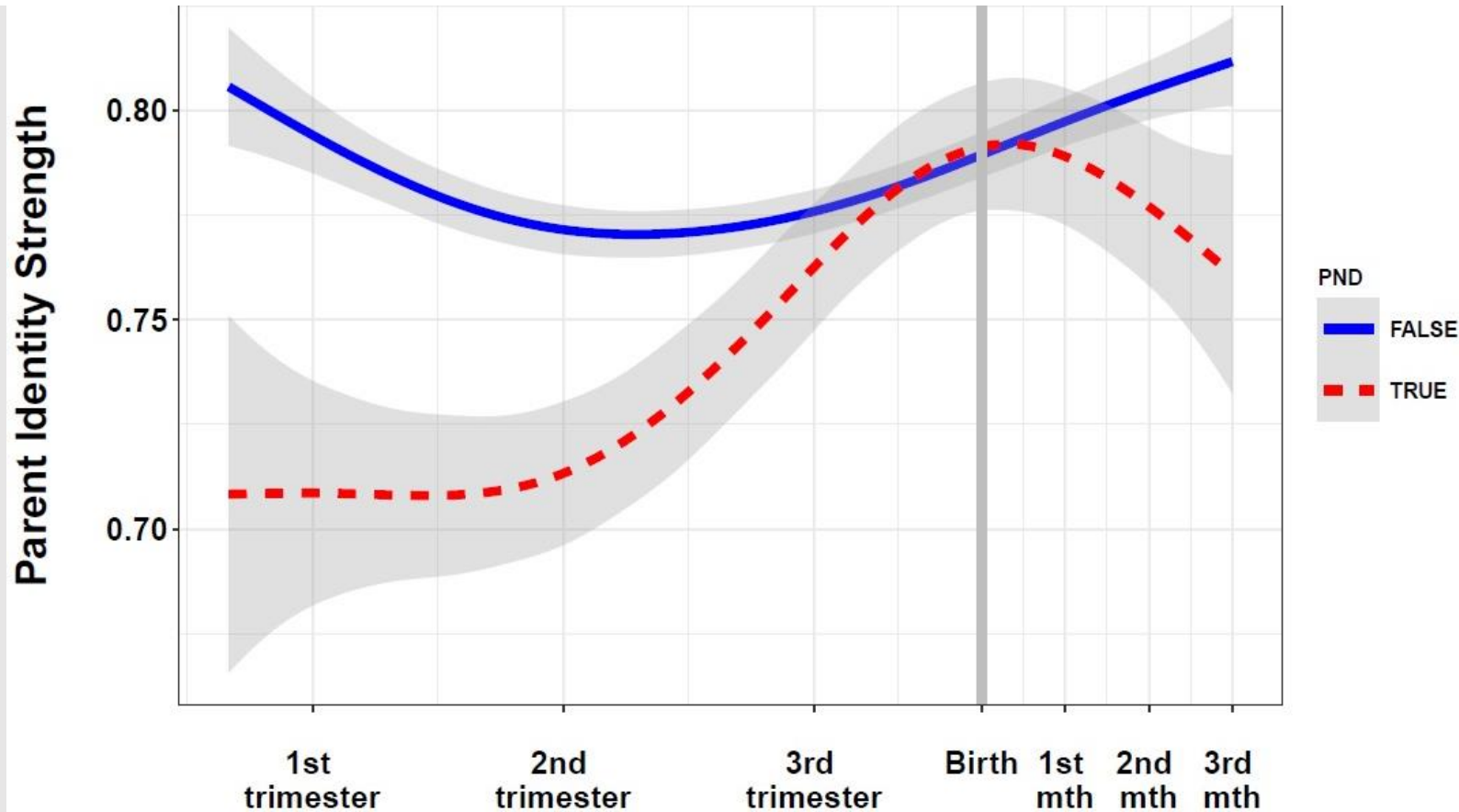


# Application example: Acquiring a new identity



## Netmums UK data

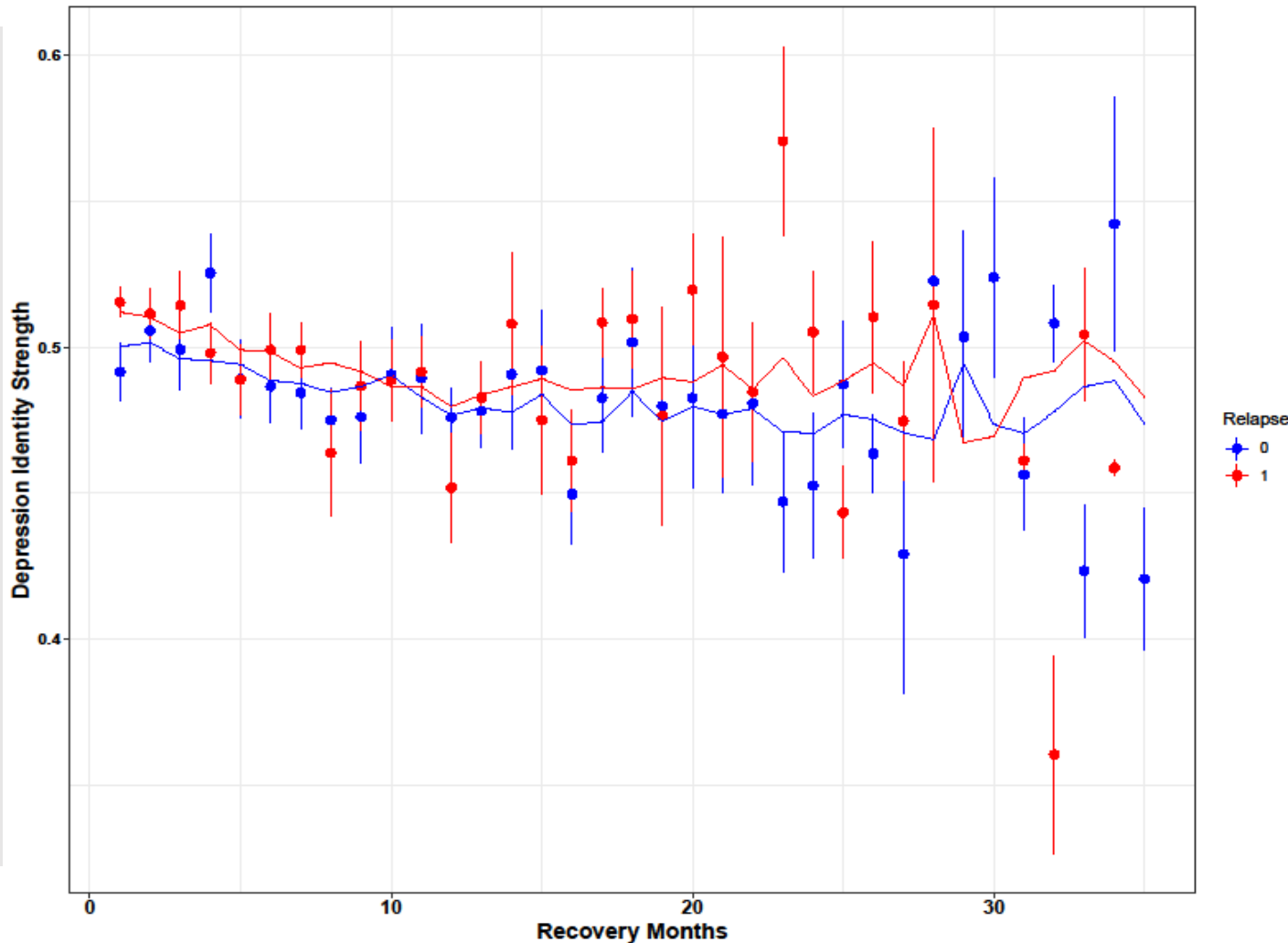
$N = 326$  first-time mothers  
(55 with PND, 17%)

## Growth curve model:

Post-natal linear effect for PND:  
 $b = -0.06$ ,  $SE = 0.03$ ,  $p = .019$

Ante-natal linear effect for PND:  
 $b = 0.11$ ,  $SE = 0.04$ ,  $p = .006$

# Application example: Interplay of identities



**Reddit r/OpiatesRecovery**

$N = 443$  (217 relapsed, 48%)

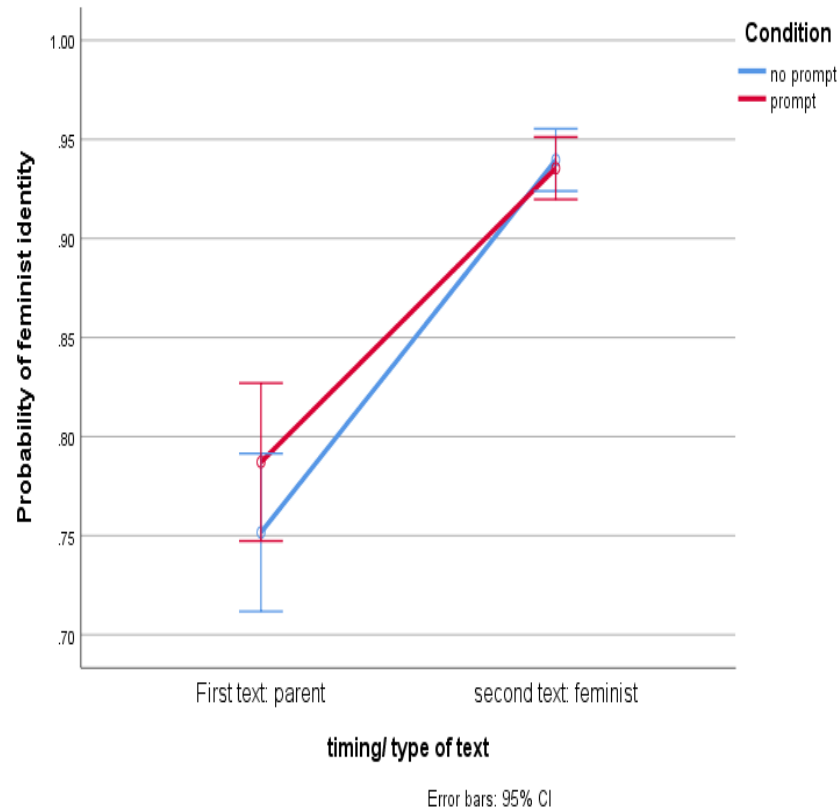
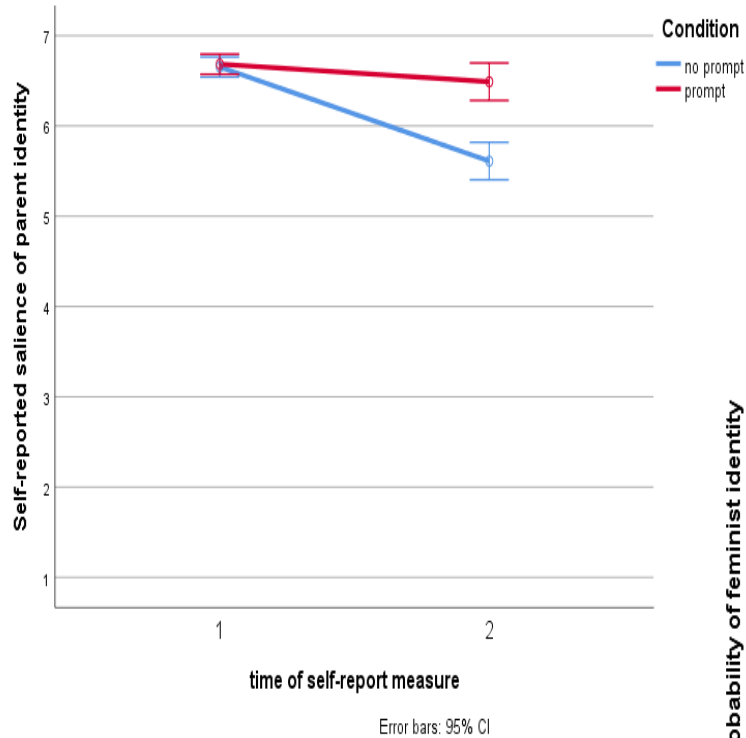
**Growth curve model:**

**Substance user v depression identity salience**

$b = -1.81$ ,  $\exp(b) = 6.14$ ,  
 $p = .016$

Relapse was more likely the stronger the depression identity relative to the substance user identity was

# Application example: Switching identities

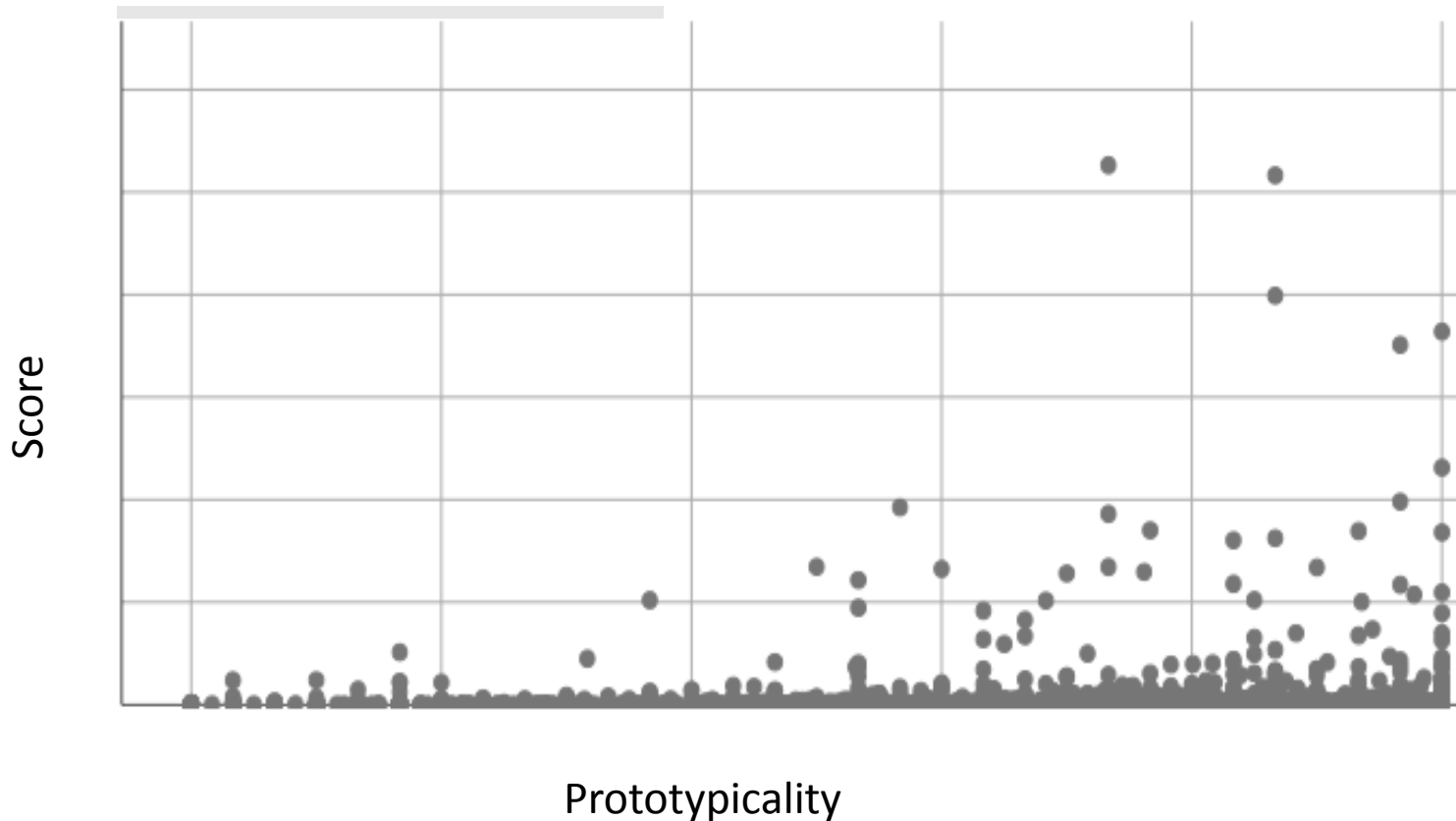


## Online experiment

$N = 380$

1. Activation of parent identity & writing about it (first text)
2. Randomisation to condition:
  - (a) Motivation (extra pay) to stay in parent identity
  - (b) No instructions to stay in parent identity
3. Write about feminist topic (second text)

# Application example: Outcomes of identities



## Reddit data

$N = 7,479$  posts and comments from r/entrepreneur

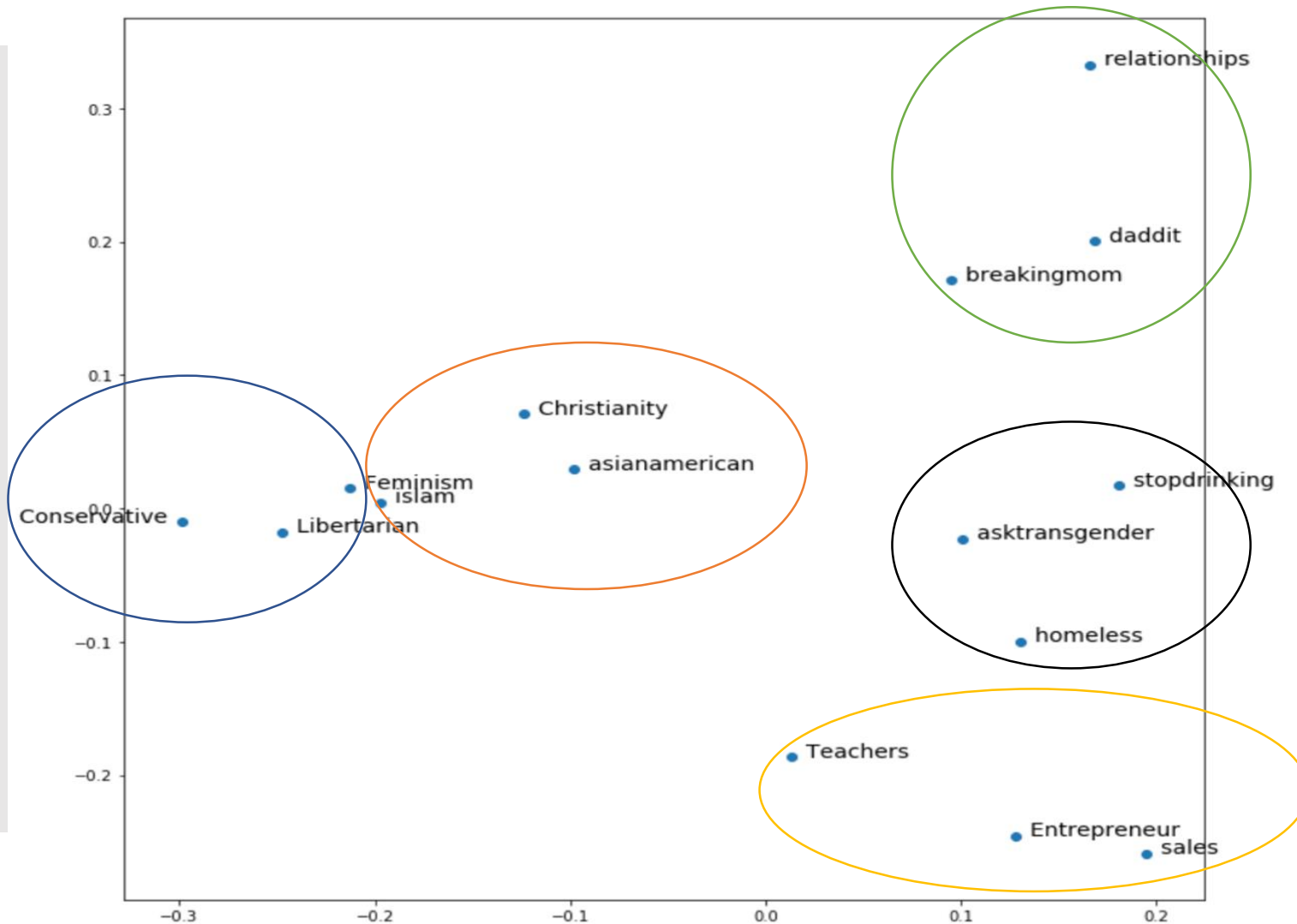
## Social Influence:

Prototypicality x

Number of comments:  
 $r(1096) = .11, p < .001$

Prototypicality x Reddit score:  
 $r(1096) = .13, p < .001$

# Application example: Group-level values



## Reddit data

15 sub-reddits reflecting 5 types of groups (Deaux et al., 1995)

## Values X-Axis:

**Positively (right):** Achievement, benevolence

**Negatively (left):** Conformity, self-direction, universalism

## Values Y-Axis:

**Positively (top):** Benevolence, hedonism

**Negatively (bottom):** Achievement, power, self-direction



# Application Opportunities

- Many **different types** of group memberships/identities:
  - Relationship
  - Political
  - Mental health
  - Vocational
  - ...
- **Naturally occurring** text data or **experimentally elicited** text
- **Different types of identity questions:**
  - Development in/out of identities
  - Interplay between different identities over time
  - Switching between identities
  - Outcomes of active group membership
  - Group-level values
  - ....



A cartoon illustration of a man with glasses and a mustache, looking distressed with his hands on his head. He is sitting at a desk with a laptop, stacks of papers, and books. A large speech bubble above him says "ERROR !!!" in red, pixelated font. The background is dark grey with several "BIP...!!!" text elements scattered around.

ERROR !!!

# Application Pitfalls

- **Training**

- **Avoid data sources with a mix of identities** (e.g., news pages with comments sections)
  - ⇒ familiarize yourself with the data before training!
- **Choose a relevant “other” for your question**

- **Interpretation**

- **Neither identity is present/third identity is dominant:** You cannot measure the presence/absence of an identity that is not part of the classifier!
- **Mid-point of the scale:** It just means that it's hard to classify the post – this could be because the person does not have the identity salient, or because they have both salient
- **Absolute interpretation:** It is a relative classifier so you cannot interpret it in absolute terms

Q&A