#### Mathematical Methods for International Commerce

Week 2/2: Supply and Demand Analysis, Transposition of Formulae, National Income Determination

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March 14, 2025

### Why Are These Concepts Essential in Economics?

- 1. Supply and Demand Analysis → Understanding market equilibrium.
- 2. Transposition of Formulae → Rearranging equations to solve for key economic variables.
- 3. National Income Determination → Finding equilibrium GDP in macroeconomic models.

### Learning Objectives

At the end of this section, you should be able to:

- 1. Use function notation, y = f(x).
- 2. Identify endogenous and exogenous variables.
- 3. Sketch and interpret a linear demand function.
- 4. Sketch and interpret a linear supply function.
- 5. Determine equilibrium price and quantity graphically and algebraically.
- 6. Solve simultaneous equations for multi-commodity equilibrium.
- 7. Transpose formulae to solve for unknown variables in economic models.
- 8. National Income Determination: Understand the concept of national income and its determinants.

1. Supply and Demand Analysis

#### Function Notation in Economics

Economic models often use function notation:

$$y = f(x)$$

#### where:

- (x) is the **independent variable** (e.g., price, income).
- (y) is the dependent variable (e.g., quantity demanded, total revenue).

Note: Functions describe relationships between variables.

#### **Example: Demand Function**

If demand depends on price:

$$Q_d = f(P) = 100 - 5P$$

#### where:

- $Q_d$  is quantity demanded.
- P is price.
- The function shows that as price increases, demand decreases.

### Endogenous vs. Exogenous Variables

- Endogenous Variables → Determined within the model (e.g., equilibrium price and quantity).
- Exogenous Variables → Determined outside the model (e.g., government policies, income levels).

#### Example:

$$Q_d = 100 - 5P$$
  $Q_s = 20 + 3P$ 

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#### Here:

- (P) (price) and (Q) (quantity) are endogenous.
- Shocks like taxes or subsidies are exogenous.

### **Demand and Supply Functions**

#### **Linear Demand Function**

A linear demand function follows:

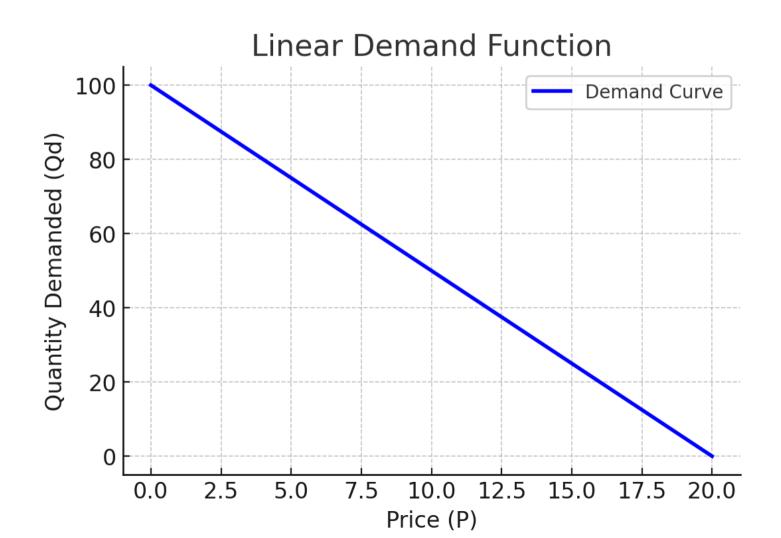
$$Q_d = a - bP$$

#### where:

- (a) is the intercept (max demand at price = 0).
- (b) is the slope (rate at which demand falls when price rises).

# Demand and Supply Functions (cont)

#### **Demand Graph**



### Demand and Supply Functions (cont)

#### **Supply Function**

A linear supply function follows:

$$Q_s = c + dP$$

#### where:

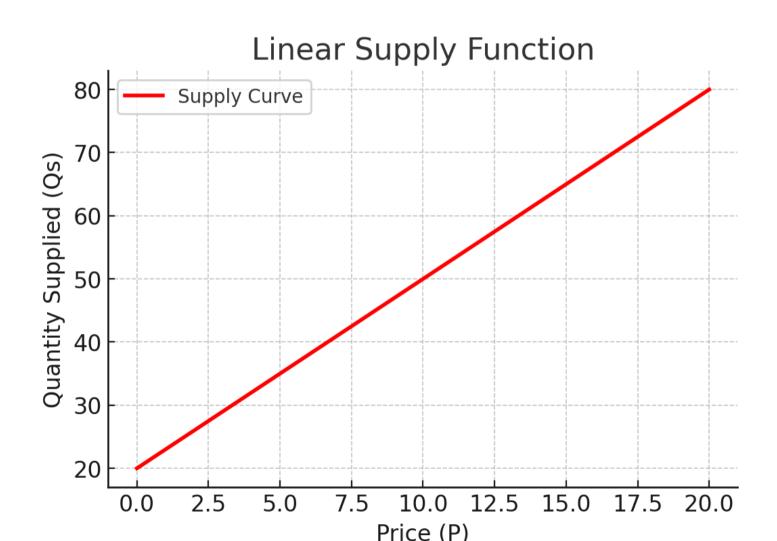
- (c) is the **intercept** (minimum quantity supplied at zero price).
- (d) is the **slope** (rate at which supply increases as price rises).

#### **Example Supply Function**

$$Q_s = 20 + 3P$$

# Demand and Supply Functions (cont)

#### Supply Graph



# Market Equilibrium Concept

Market equilibrium occurs where quantity demanded equals quantity supplied:

$$Q_d = Q_s$$

Using the demand function:

$$Q_d = 100 - 5P$$

And the supply function:

$$Q_s = 20 + 3P$$

Setting them equal:

$$100 - 5P = 20 + 3P$$

# Solving for Equilibrium Price and Quantity

Solving for  $P^*$ :

$$100 - 5P = 20 + 3P$$
  
 $80 = 8P$   
 $P^* = 10$ 

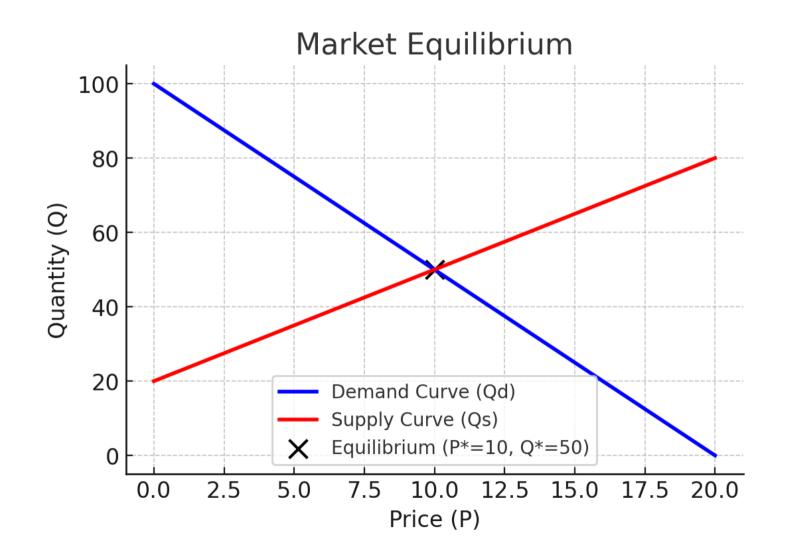
Substituting  $P^*$  into the demand equation:

$$Q^* = 100 - 5(10) = 50$$

Equilibrium Price:  $P^* = 10$ ;

Equilibrium Quantity:  $Q^*$  = 50

# Market Equilibrium Plot



#### Your Turn: Practice Problem

Given the **demand and supply functions** for one good:

**Demand Function:** 

$$Q_d = 50 - 2P$$

**Supply Function:** 

$$Q_s = -10 + 3P$$

- 1. Find the equilibrium price  $P^*$  and quantity  $Q^*$ .
- 2. Plot the demand and supply functions.
- 3. Show the equilibrium point.

### Your Turn: Practice Problem (cont)

Given the **demand and supply functions** for one good:

**Demand Function:** 

$$Q_d = 40 - 7P$$

**Supply Function:** 

$$Q_s = -30 + 4P$$

- 1. Find the equilibrium price  $P^*$  and quantity  $Q^*$ .
- 2. Plot the demand and supply functions.
- 3. Show the equilibrium point.

### Multi-Commodity Market Equilibrium

In multi-commodity markets, equilibrium is determined by simultaneously solving multiple demand and supply equations.

- Each good has its own demand and supply function.
- Equilibrium occurs when demand equals supply for all goods.
- Requires solving a system of linear equations.

# Two-Commodity Market Equilibrium

Consider an economy with two goods where:

**Demand Functions:** 

$$egin{aligned} Q_{d1} &= 50 - 2P_1 + P_2 \ Q_{d2} &= 60 - P_1 - 3P_2 \end{aligned}$$

**Supply Functions:** 

$$Q_{s1} = -10 + 3P_1$$
  
 $Q_{s2} = 5 + 2P_2$ 

Find the equilibrium prices  $P_1^*$  and  $P_2^*$ .

#### Step 1: Rearrange into Standard Form

At **equilibrium**, demand = supply:

$$-5P_1 + P_2 = -60$$
 (1)

$$-P_1 - 5P_2 = -55$$
 (2)

Rearranged equations are now in standard form.

# Step 2: Solve for $P_2^*$

Multiply Equation (2) by 5:

$$-5P_1 + P_2 = -60$$
$$-5P_1 - 25P_2 = -275$$

Now subtract:

$$(-5P_1-25P_2)-(-5P_1+P_2)=-275+60$$
  $-26P_2=-215$   $P_2^*=rac{-215}{-26}=8.27$ 

Equilibrium price for Good 2:  $P_2^{st}=8.27.$ 

# Step 3: Solve for $P_1^*$

Substituting  $P_2=8.27$  into Equation (1):

$$-5P_1 + 8.27 = -60$$
 $-5P_1 = -60 - 8.27$ 
 $P_1^* = \frac{-68.27}{-5} = 13.65$ 

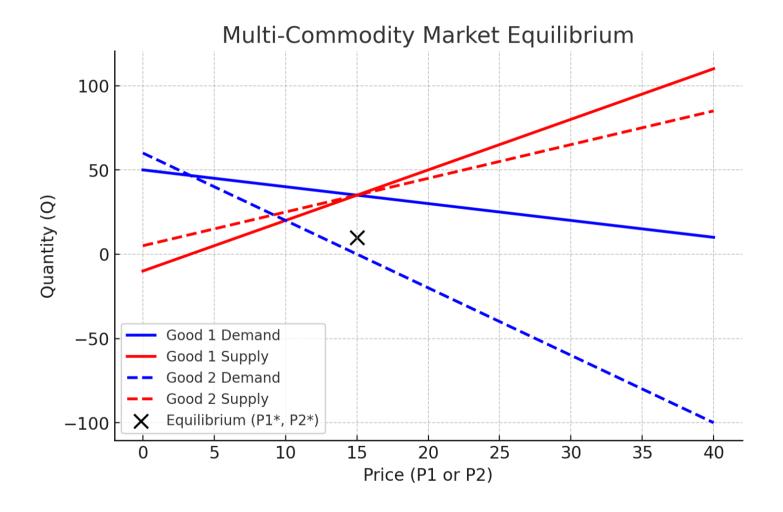
Equilibrium price for Good 1:  $P_1^{*}=13.65$ .

### Final Answer

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[\boxed{ P_1^ = 13.65, \quad P_2^ = 8.27 }]
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These are the equilibrium prices where demand equals supply.

# **Graphical Solution**



#### Your Turn: Practice Problem

Solve for equilibrium prices  $P_1^{\ast}$  and  $P_2^{\ast}$  in the following two cases.

# **Example 1: Two-Commodity Market**

Consider an economy with two goods where:

**Demand Functions:** 

$$egin{aligned} Q_{d1} &= 80 - 4P_1 + 2P_2 \ Q_{d2} &= 100 - 3P_1 - P_2 \end{aligned}$$

**Supply Functions:** 

$$Q_{s1} = 20 + 5P_1$$
  
 $Q_{s2} = 10 + 4P_2$ 

Find the equilibrium prices  $P_1^{*}$  and  $P_2^{*}$  by solving:

$$80 - 4P_1 + 2P_2 = 20 + 5P_1$$
  
 $100 - 3P_1 - P_2 = 10 + 4P_2$ 

## Example 2: Alternative Market System

A different economy has the following market equations:

**Demand Functions:** 

$$egin{aligned} Q_{d1} &= 60 - 3P_1 + P_2 \ Q_{d2} &= 90 - 2P_1 - 2P_2 \end{aligned}$$

**Supply Functions:** 

$$Q_{s1} = -5 + 4P_1$$
  
 $Q_{s2} = 15 + 3P_2$ 

Find the equilibrium prices  $P_1^*$  and  $P_2^*$  by solving:

$$60 - 3P_1 + P_2 = -5 + 4P_1$$
  
 $90 - 2P_1 - 2P_2 = 15 + 3P_2$ 

#### Instructions

- Rearrange equations into standard form (Ax + By = C).
- Use elimination or substitution to solve.
- Interpret the results: What do the equilibrium prices mean for the market?

2. Transposition of Formulae

### What is Transposition of Formulae?

- 1. Rearranging an equation to express one variable in terms of others.
- 2. Useful in economics, finance, and business analysis.
- 3. Allows solving for unknown variables in different contexts.

Example:

$$A = B + C$$

To express (C) in terms of (A) and (B):

$$C = A - B$$

# Example 1: Solving for Price in Demand Function

Consider a linear demand function:

$$Q_d = a - bP$$

We want to solve for (P):

$$P = \frac{a - Q_d}{b}$$

If  $Q_d=100-5P$ , solve for ( P ):

$$P = \frac{100 - Q_d}{5}$$

Now we can calculate the price for any given quantity.

# Example 2: Solving for Time in Interest Formula

The compound interest formula is:

$$A = P(1+r)^t$$

Solve for (t):

1. Divide both sides by (P):

$$rac{A}{P} = (1+r)^t$$

1. Take the natural logarithm:

$$\ln\left(\frac{A}{P}\right) = t\ln(1+r)$$

1. Solve for (t):

$$t = \frac{\ln(A/P)}{\ln(1+r)}$$

# 3. National Income Determination

#### What is National Income?

- Total value of goods and services produced in a country over a period.
- Measures economic activity and standard of living.
- Components of National Income:
  - Consumption (C): Spending by households.
  - Investment (I): Spending by firms.
  - Government Spending (G): Public expenditure.
  - Net Exports (NX): Exports minus imports.
- National Income Formula:

$$Y = C + I + G + NX$$

### The Consumption Function

#### The linear consumption function:

$$C = C_0 + cY$$

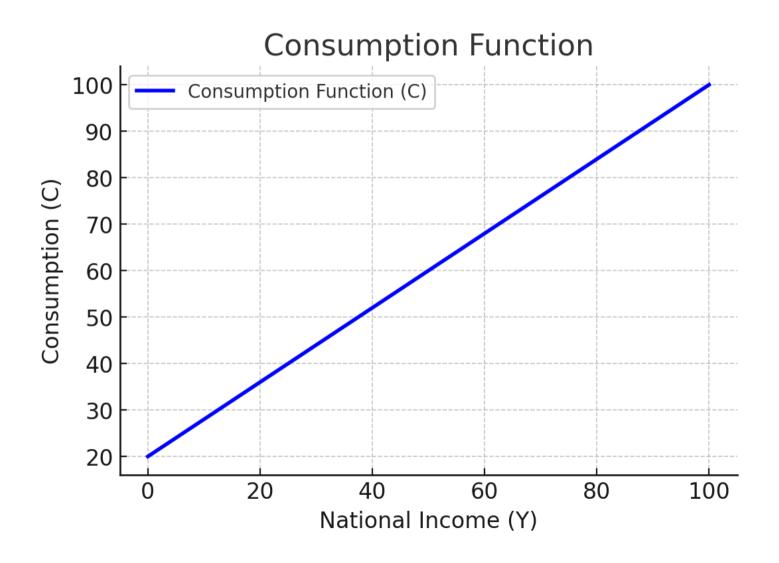
#### where:

- (C) = Total consumption
- (C\_0) = Autonomous consumption (spending even if income is zero)
- (c) = Marginal propensity to consume (MPC) (i.e., how much of each extra unit of income is consumed)
- (Y) = National income

#### Interpretation:

- If income increases, consumption increases.
- The slope ( c ) tells us how much of each extra unit of income is consumed.

## Plotting the Consumption Function



#### The Savings Function

In macroeconomics, savings is the portion of income that is not spent on consumption.

The linear savings function is:

$$S = S_0 + sY$$

#### where:

- (S) = Total savings
- (S\_0) = Autonomous savings (can be negative if dissaving occurs)
- (s) = Marginal propensity to save (MPS) (i.e., how much of each extra unit of income is saved)
- (Y) = National income

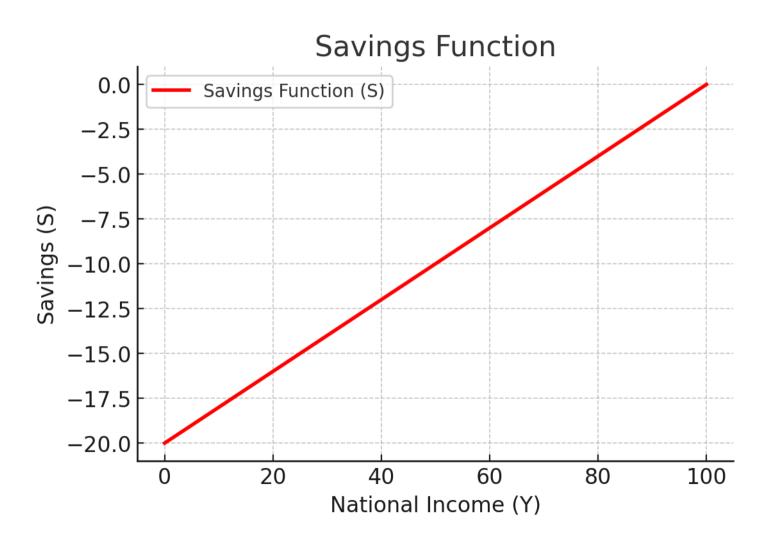
Since income is either spent or saved, we know:

$$MPC + MPS = 1$$

#### Interpretation:

- If MPC = 0.8, then MPS = 0.2.
- Higher income leads to higher savings.

# Plotting the Savings Function



### The Income-Expenditure Model

The Income-Expenditure Model determines equilibrium national income.

In a simple Keynesian model, total spending is:

$$Y = C + I + G + (X - M)$$

where:

- (C) = Consumption
- (I) = Investment
- (G) = Government spending
- (X M) = **Net exports** (ignored for a closed economy)

At equilibrium, income equals total spending:

$$Y = C_0 + cY + I + G$$

Solving for equilibrium income:

$$Y^* = \frac{C_0 + I + G}{1 - c}$$

#### **Problem Statement**

Given:

$$G=40, \quad I=55, \quad C=0.8Y_d+25, \quad T=0.1Y+10$$

Find the equilibrium level of national income  $Y^*$ .

### Step 1: Define Disposable Income

Disposable income  $Y_d$  is the income left after taxation:

$$Y_d = Y - T$$

Using the tax function:

$$T = 0.1Y + 10$$

$$Y_d = Y - (0.1Y + 10) = 0.9Y - 10$$

Disposable income depends on total income Y.

### Step 2: Write the Consumption Function

Consumption function is given by:

$$C = 0.8Y_d + 25$$

Substituting  $Y_d = 0.9Y - 10$ :

$$C = 0.8(0.9Y - 10) + 25$$
  $C = 0.72Y - 8 + 25$   $C = 0.72Y + 17$ 

Consumption increases with national income (Y).

## Step 3: Write the Equilibrium Condition

In equilibrium:

$$Y = C + I + G$$

Substituting known values:

$$Y = (0.72Y + 17) + 55 + 40$$
  
 $Y = 0.72Y + 112$ 

Now solve for (Y).

## Step 4: Solve for Equilibrium Income

Rearrange the equation:

$$Y - 0.72Y = 112$$
 $0.28Y = 112$ 
 $Y^* = \frac{112}{0.28} = 400$ 

Equilibrium national income is  $Y^* = 400$ .

#### Your Turn: Practice Problem

Given the following information:

$$G=50, \quad I=60, \quad C=0.7Y_d+30, \quad T=0.15Y+10$$

Find the equilibrium level of national income  $Y^*$ .

#### **Summary**

- 1. Supply and Demand Analysis helps us understand market equilibrium.
- 2. **Transposition of Formulae** allows us to solve for unknown variables in economic models.
- 3. National Income Determination helps us find equilibrium GDP in macroeconomic models.

Math is powerful—and fun!

#### Next Steps

- 1. Practice problems from the textbook (Jacques 10ed, Sections 1.5-1.7).
- 2. Bring any questions to our next class discussion!
- 3. Work on your Home Assignment #1 (due next Friday, 13:30pm).
  - Chapter 1.1: Exercise 1.1, Problems 12, 14-16, 19 (p. 21-22)
  - Chapter 1.2: Exercise 1.2, Problems 9, 11, 14 (p. 39)
  - Chapter 1.3: Exercise 1.3, Problems 10 and (p. 53-54)
  - Chapter 1.4: Exercise 1.4, Problem 4 (p. 65)
  - Chapter 1.5: Exercise 1.5, Problems 3, 5, 8 (p. 81)
  - Chapter 1.6: Exercise 1.6, Problem 5 (p. 92)
  - Chapter 1.7: Exercise 1.7, Problem 6 and 7 (p. 106)

# Any QUESTIONS?

Thank you for your attention!

#### **Next Class**

• (Mar 19) Quadratic Functions (2.1), Revenue, Cost, and Profit (2.2)