Introduction to Business Analytics

Lecture 7: Statistical Methods: Inferences and Regressions

legor Vyshnevskyi
Woosong University
April 11/15, 2023

Agenda

- 1. Intro to Statistical Inference
- Intro to Confidence Interval
- 3. Calculation of Confidence Interval in R
- 4. Basic Concepts of Hypothesis Testing
- 5. Hypothesis Testing Practical Examples
- 6. Intro to Regression
- 7. Assumptions of Linear Regression
- 8. Regression: practical use
- 9. In-class Assignment

1. Intro to Statistical Inference

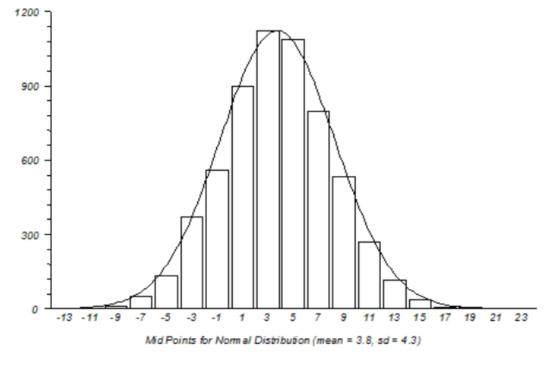
Terminology

- A *variable* is what we measure and want to study in our project. It could be employee salaries or the transaction value of customers, for example
- A *population* is a set of all units we want to draw conclusions about. For example: All the employees in an organization.
- And a *sample* is a subset of employees (in other words a specific group of employees) in the organization.

Terminology (cont.)

• A statistical distribution gives us an idea about how these values are distributed in a population. The most common distribution is a *normal* distribution.

Histogram for Normal Distribution (mean = 3.8, sd = 4.3)



- A *factor* defines sub groups in a study such as the gender or location of employees.
- **Descriptive Statistics** typically include the mean, median, and standard deviation of a variable under study.

Statistical Inference

the process of drawing conclusions about unknown population properties, using a sample drawn from the population.

Unknown population properties can be, for example, mean, proportion or variance. These are also called *parameters*.

Type of Statistical Inference



- statistical estimation is concerned with best estimating a value or range of values for a particular population parameter, and
- *hypothesis testing* is concerned with deciding whether the study data are consistent at some level of agreement with a particular population parameter.

Resource: https://www.engati.com/glossary/statistical-inference

Type of Statistical Inference (cont.)

Statistical Inference

Estimation

Point estimation

- Summarize the sample by a single value as an estimate of the population parameter.
- Ex. Average salary of junior data scientists is. 55,000 euros.

Interval estimation

- A range of values within which, we believe, the true population parameter lies with high probability.
- Ex. Average salary of junior data scientists is in the range of (52,000,55,000) With 95% confidence level.

Testing of Hypothesis

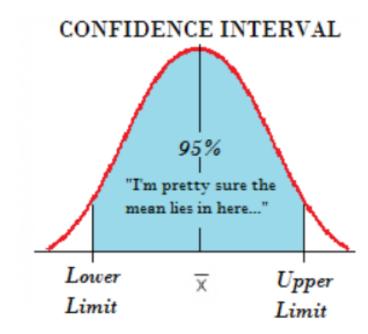
- To decide whether a statement regarding population parameter is true or false, based on sample data.
- Ex. Claim: Average salary of junior data scientists is greater than.50,000 euros annually.

2. Intro to Confidence Interval

Confidence Interval

 the mean of your estimate plus and minus the variation in that estimate. This is the range of values you expect your estimate to fall between if you redo your test, within a certain level of confidence.

• Confidence, in statistics, is another way to describe probability. For example, if you construct a confidence interval with a 95% confidence level, you are confident that 95 out of 100 times the estimate will fall between the upper and lower values specified by the confidence interval.



Confidence Interval Formula

Confidence interval =

Mean of sample ± Test Statistic * Standard Error

Test Statistic is a number calculated from a statistical test of a hypothesis. It shows how closely your observed data match the distribution expected under the null hypothesis of that statistical test.

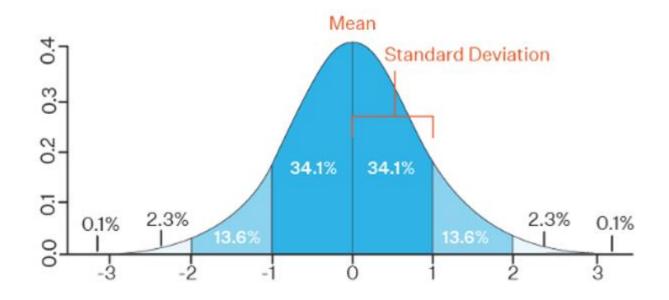
Standard error = standard deviation / squared number of observations

Standard error =
$$\frac{\sigma_x}{\sqrt{N}}$$

Type of Most Common Test Statistics

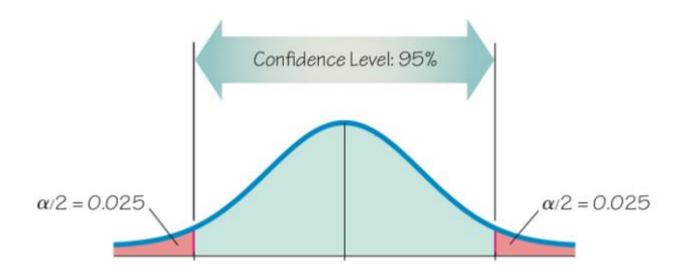
Test statistic	Null and alternative hypotheses	Statistical tests that use it
<i>t</i> value	Null: The means of two groups are equal Alternative: The means of two groups are not equal	 T test Regression tests
z value	Null: The means of two groups are equal Alternative: The means of two groups are not equal	• Ztest
Fvalue	Null: The variation among two or more groups is greater than or equal to the variation between the groups Alternative: The variation among two or more groups is smaller than the variation between the groups	ANOVAANCOVAMANOVA
X ² -value	Null: Two samples are independent Alternative: Two samples are not independent (i.e., they are correlated)	 Chi-squared test Non-parametric correlation tests

Standard deviation



- Around 68% of scores are within 1 standard deviation of the mean,
- · Around 95% of scores are within 2 standard deviations of the mean,
- Around 99.7% of scores are within 3 standard deviations of the mean.

Standard deviation



Confidence Level	Alpha	Alpha/2
90%	10%	5.0%
95%	5%	2.5%
98%	2%	1.0%
99%	1%	0.5%

Degree of Freedom

• the maximum number of logically independent values, which are values that have the freedom to vary, in the data sample.

$$D_{\rm f} = N - 1$$

where:

 $D_f = degrees of freedom$

$$N = \text{sample size}$$

3. Calculation of Confidence Interval in R

```
library(tidyverse)
data(iris)
head(iris)
```

- The iris dataset is a famous multivariate dataset in R that contains measurements for different parts of flowers belonging to three different species of iris: setosa, versicolor, and virginica.
- The iris dataset contains 150 observations, with 50 observations for each of the three iris species. For each observation, the following four measurements are recorded: Sepal length (in cm), Sepal width (in cm), Petal length (in cm), Petal width (in cm).

	Sepal.Length	Sepal.Width	Petal.Length	Petal.Width	Species
1	5.1	3.5	1.4	0.2	setosa
2	4.9	3.0	1.4	0.2	setosa
3	4.7	3.2	1.3	0.2	setosa
4	4.6	3.1	1.5	0.2	setosa
5	5.0	3.6	1.4	0.2	setosa
6	5.4	3.9	1.7	0.4	setosa

Let's calculate the 95% confidence interval for population mean of Sepal.Length. Recall the formula of confidence interval.

Confidence interval =

Mean of sample ± Test Statistic * Standard Error

So, to calculate the confidence interval first we need to calculate:

- Mean
- Test statistic (t-value in our case)
- Standard error

Calculation of the sample mean

```
# Calculate the mean of the sample data
mean_value <- mean(iris$Sepal.Length)
mean_value</pre>
```

```
> mean_value
[1] 5.843333
```

Calculation of the test statistics (t-value)

```
# Compute the size of the sample
n <- length(iris$Sepal.Length)
n</pre>
```

Result:

```
> n
[1] 150
```

```
#assign the alpha
alpha <- 0.05

# Compute the degree of freedom
degrees_of_freedom <- n - 1
degrees_of_freedom</pre>
```

Result:

```
> degrees_of_freedom
[1] 149
```

Calculation of the test statistics (t-value) (cont.)

Result:

```
> t_score
[1] 1.976013
```

For lower tail the t-value will be -1.97.

Calculation of standard error

```
# Find the standard deviation
standard_deviation <- sd(iris$Sepal.Length)
standard_deviation</pre>
```

Result: > standard_deviation [1] 0.8280661

```
# Find the standard error
standard_error <- standard_deviation / sqrt(n)
standard_error</pre>
```

Result: > standard_error [1] 0.06761132

Calculation the confidence interval

```
# Calculating lower bound and upper bound
lower_bound <- mean_value - t_score * standard_error
upper_bound <- mean_value + t_score * standard_error

# Print the confidence interval
print(c(lower_bound,upper_bound))</pre>
```

Result:

```
> print(c(lower_bound,upper_bound))
[1] 5.709732 5.976934
```

4. Basic Concepts of Hypothesis Testing

What is **Hypothesis Testing**

a type of statistical analysis in which you put your assumptions about a population parameter to the test.

First, we need to state the *null* and *alternative* hypothesis.

The *Alternative Hypothesis* is the Hypothesis which we are maintaining and would like to prove.

Example question: A company claims that their new product is more effective than the current market leader.

Null hypothesis: The new product is **not** more effective than the current market leader.

Alternative hypothesis: The new product is more effective than the current market leader.

Example question: A researcher wants to investigate if there is a difference in the mean weight of two different breeds of dogs.

Null hypothesis: There is **no** significant difference in the mean weight of the two breeds of dogs.

Alternative hypothesis: There is a significant difference in the mean weight of the two breeds of dogs.

Null vs. Alternative Hypothesis

Null Hypothesis

 H_0

A statement about a population parameter.

We test the likelihood of this statement being true in order to decide whether to accept or reject our alternative hypothesis.

Can include =, \leq , or \geq sign.

Alternative Hypothesis

 H_a

A statement that directly contradicts the null hypothesis.

We determine whether or not to accept or reject this statement based on the likelihood of the null (opposite) hypothesis being true.

Can include a \neq , >, or < sign.





Type of hypothesis tests (cheat sheet)

Type Of Test	Purpose	Example
Z Test	Test if the average of a single population is equal to a target value	Do babies born at this hospital weigh more than the city average
1 Sample T-Test	Test if the average of a single population is equal to a target value	Is the average height of male college students greater than 6.0 feet?
Paired T-Test	Test if the average of the differences between paired or dependent samples is equal to a target value	Weigh a set of people. Put them on a diet plan. Weigh them after. Is the average weight loss significant enough to conclude the diet works?
2 Sample T-Test Equal Variance	Test if the difference between the averages of two independent populations is equal to a target value	Do cats eat more of type A food than type B food
2 Sample T-Test Unequal Variance Test if the difference between the averages of two independent populations is equal to target value		Is the average speed of cyclists during rush hour greater than the average speed of drivers

One and Two-tailed tests

	arison rator	Tails of the Test	
H _A	H _o		
≠	=	2-tailed	α/2 α/2
>	≤	1- tailed, right-tailed	<u>α = 5%</u>
<	2	1-tailed, left-tailed	α = 5%

Example:

To test whether the Mean lifetime of the lightbulbs we manufacture is more than 1,300 hours.

For two-tailed test:

H0: Mean = 1300

Ha: Mean ≠ 1300

For right tailed test:

H0: Mean ≤ 1300

Ha: Mean > 1300

For left tailed test:

H0: Mean ≥ 1300

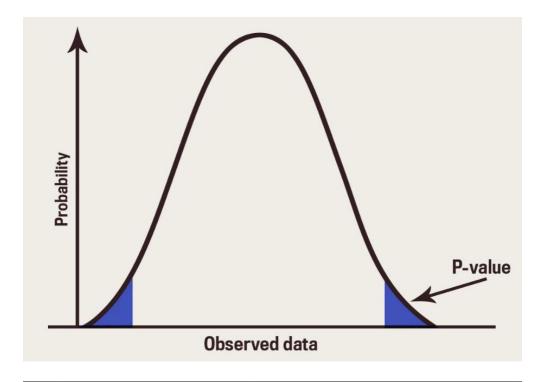
Ha: Mean < 1300

P-value

The p-value is a probability.

When the p-value is very small, it means it is very unlikely (small probability) that the observed spatial pattern is the result of random processes, so you can reject the null hypothesis.

An easier way to remember the decision of a hypothesis test is by using the phrase "when p is low, the null must go."



P-value	Decision	
Less than 0.05*	Reject Null (H ₀) Hypothesis Statistical difference between groups	
Greater than 0.05*	Fail to Reject Null (H ₀) Hypothesis No statistical difference between groups, or not enough evidence (data) to find a difference	

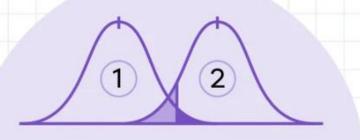
^{*} Assuming $\alpha = 0.05$

To sum up

How To Test a Hypothesis:

- 1 State your null hypothesis.
- 2 State an alternative hypothesis.
- 3 Determine a significance level.
- 4 Calculate the p-value.
- 5 Draw a conclusion.





5. Hypothesis Testing Practical Examples

State the null and alternative hypothesis

Going back to our iris example, consider the situation where we wish to determine whether the mean Sepal Length is 6 or not at the 0.05 level of significance.

Null hypothesis: The mean Sepal Length of the iris population is equal to 6.

Alternative hypothesis: The mean Sepal Length of the iris population is not equal to 6.

Two-tailed test

Result:

```
One Sample t-test

data: iris$Sepal.Length

t = -2.3172, df = 149, p-value = 0.02186

alternative hypothesis: true mean is not equal to 6

95 percent confidence interval:

5.709732 5.976934

sample estimates:

mean of x

5.843333
```

Conclusion:

p-value < 0.05 level of significance,

which suggests that the null hypothesis can be rejected in favor of the alternative hypothesis.

The mean Sepal.Lenght is NOT equal to 6 at 0.05 level of significance.

One-tailed test (right-tailed test)

```
#test whether mean Sepal.Length >= 6 (right-tailed test)
t.test(x = iris$Sepal.Length, alternative = "less",
    mu = 6)
```

Result:

```
One Sample t-test

data: iris$Sepal.Length

t = -2.3172, df = 149, p-value = 0.01093

alternative hypothesis: true mean is less than 6

95 percent confidence interval:

-Inf 5.95524

sample estimates:

mean of x

5.843333
```

Conclusion:

p-value < 0.05 level of significance,

which suggests that the null hypothesis can be rejected in favor of the alternative hypothesis.

The mean Sepal.Lenght is less than 6 at 0.05 level of significance.

One-tailed test (left-tailed test)

```
#test whether mean Sepal.Length <= 6 (left-tailed test)
t.test(x = iris$Sepal.Length, alternative = "greater",
    mu = 6)</pre>
```

Result:

Conclusion:

p-value > 0.05 level of significance,

which suggests that the null hypothesis can NOT be rejected in favor of the alternative hypothesis.

The mean Sepal.Lenght is NOT greater than 6 at 0.05 level of significance.

Two-sample test

Result:

```
Welch Two Sample t-test

data: iris$Sepal.Length and iris$Petal.Length
t = 13, df = 212, p-value <0.00000000000000002
alternative hypothesis: true difference in means is
not equal to 0
95 percent confidence interval:
1.772 2.399
sample estimates:
mean of x mean of y
5.843 3.758</pre>
```

Conclusion:

p-value < 0.05 level of significance,

which suggests that the null hypothesis can be rejected in favor of the alternative hypothesis.

difference in means of Sepal.Length and Petal.Length is not equal to 0 at 0.05 level of significance.

6. Intro to Regression

Regression

is a statistical method used to study the relationship between a dependent variable (usually denoted as Y) and one or more independent variables (usually denoted as X).

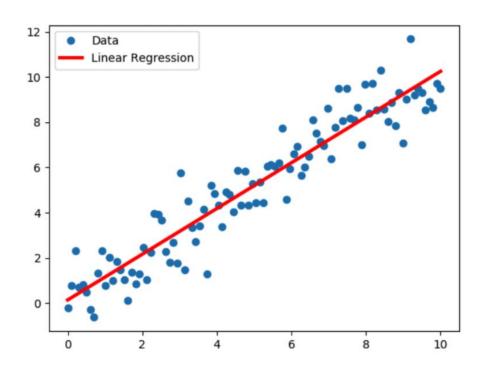
- It is commonly used for predictive modeling, to estimate the value of the dependent variable based on the values of one or more independent variables.
- The goal of regression is to find the best-fitting line or curve that can describe the relationship between the variables, which can then be used to make predictions or to understand how changes in the independent variable(s) affect the dependent variable.

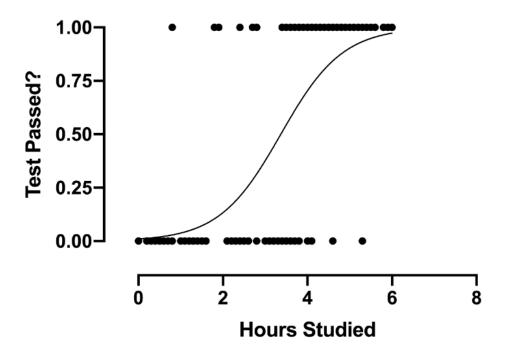
Type of regressions

- Linear Regression
- Logistic Regression
- Polynomial Regression
- Ridge Regression
- Lasso Regression
- Quantile Regression
- Bayesian Linear Regression
- Principal Components Regression
- Partial Least Squares Regression
- Elastic Net Regression

Linear Regression: A method that models the relationship between a dependent variable and one or more independent variables as a straight line.

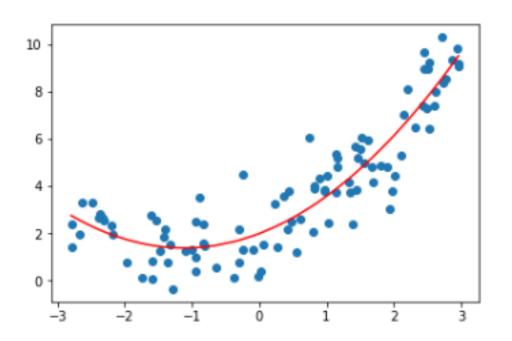
Logistic Regression: A method used to model the probability of a binary outcome (i.e., yes or no, true or false) based on one or more predictor variables.

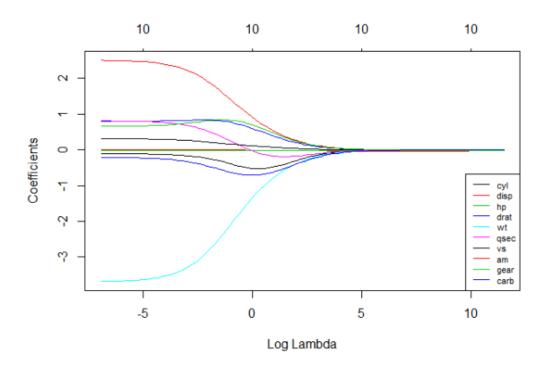




Polynomial Regression: A method that models the relationship between a dependent variable and one or more independent variables using a polynomial function.

Ridge Regression: A method used to avoid overfitting in linear regression by adding a penalty term to the regression equation.

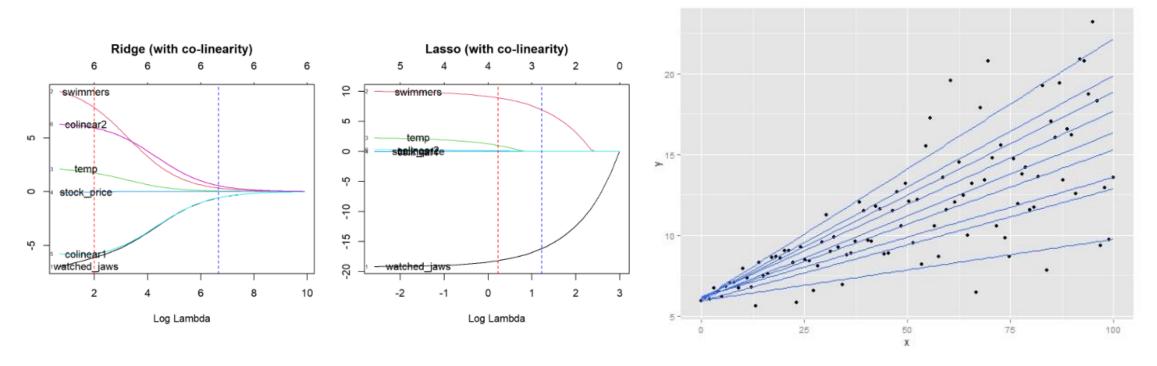




Resource: https://www.analyticsvidhya.com/blog/2022/01/different-types-of-regression-models/

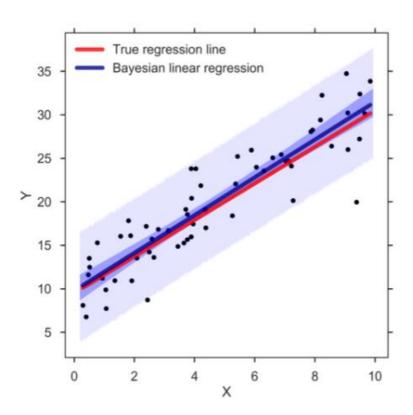
Lasso Regression: A method used to select important predictor variables and avoid overfitting in linear regression by shrinking the coefficients of less important variables to zero.

Quantile Regression: A method that estimates the relationship between a dependent variable and one or more independent variables at different quantiles of the dependent variable.



Resource: https://www.analyticsvidhya.com/blog/2022/01/different-types-of-regression-models/

Bayesian Linear Regression: A method that uses Bayesian inference to estimate the parameters of a linear regression model.

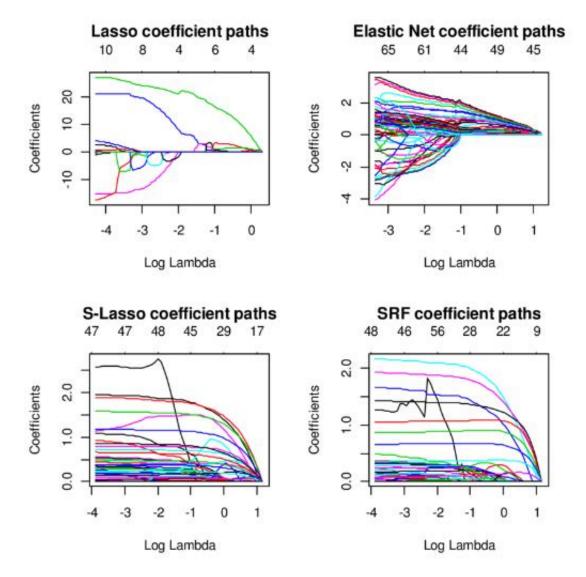


Principal Components Regression: A method that uses principal component analysis to reduce the dimensionality of the predictor variables before performing linear regression.

Partial Least Squares Regression: A method that uses partial least squares regression to reduce the dimensionality of the predictor variables before performing linear regression.

Resource: https://www.analyticsvidhya.com/blog/2022/01/different-types-of-regression-models/

Elastic Net Regression: A method that combines the penalty terms of ridge regression and lasso regression to overcome their limitations and select important predictor variables while avoiding overfitting.

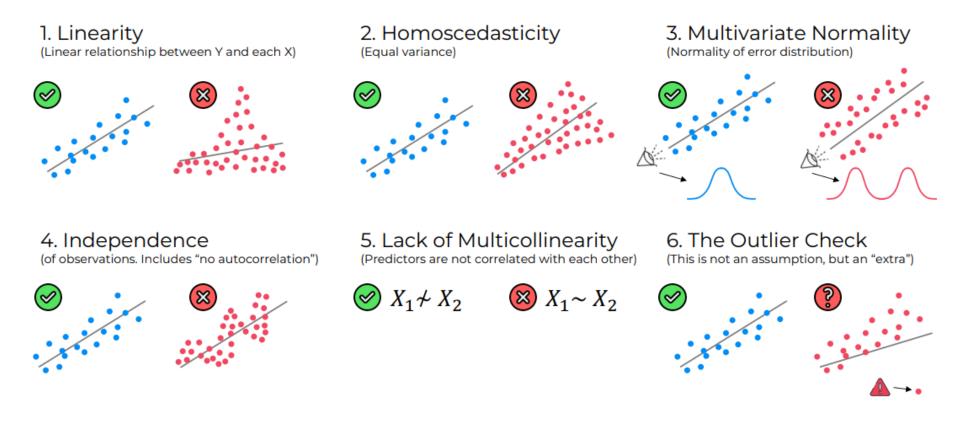


7. Assumptions of Linear Regression

Linear regression is a widely used statistical technique for modeling the relationship between a dependent variable and one or more independent variables.

However, the accuracy of the regression model depends on several assumptions that need to be satisfied for the model to be valid.

Key Assumptions of Linear Regression



If these assumptions are not met, the regression model may produce biased or inconsistent estimates, and the results may be invalid.

Therefore, it is important to check for these assumptions before using linear regression for modeling the data.

8. Regression: Practical Use

Let's open the file "Taiwan_data" and quickly look at it.

```
head(taiwan_data)
dist_to_mrt_m n_convenience house_age_years price_twd_msq
        84.88
                          10
                                     30 to 45
                                                      11.467
       306.59
                                     15 to 30
                                                      12.769
       561.98
                                      0 to 15
                                                      14.312
                                                      16.581
       561.98
                                      0 to 15
       390.57
                                                      13.041
                                      0 to 15
      2175.03
                                                       9.713
                                      0 to 15
```

The table Taiwan_data contains information related to real estate properties in Taiwan.

Here is a brief description of each column:

- dist_to_mrt_m: The distance of the property to the nearest Mass Rapid Transit (MRT) station in meters.
- n_convenience: The number of convenience stores located near the property.
- house_age_years: The age of the property in years.
- price_twd_msq: The price of the property per square meter in New Taiwan Dollars (TWD).

Simple linear regression

```
Call:
lm(formula = price_twd_msq ~ n_convenience, data = taiwan_data)
Coefficients:
   (Intercept) n_convenience
    8.224     0.798
```

In other words:

```
price_twd_msq = 8.224 + 0.798 * n_convenience
```

```
> summary(mdl_price_vs_conv)
Call:
lm(formula = price_twd_msq ~ n_convenience, data = taiwan_data)
Residuals:
          1Q Median
                       3Q
   Min
                             Max
-10.713 -2.221 -0.541
                     1.810
Coefficients:
           Estimate Std. Error t value
                                           Pr(>|t|)
                      (Intercept)
             8.2242
                      0.0565
n_convenience
             0.7981
                              14.1 < 0.0000000000000000000002 ***
Signif. codes:
             0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.38 on 412 degrees of freedom
Multiple R-squared: 0.326, Adjusted R-squared: 0.324
```

The coefficient of n convenience of 0.7981 indicates that for each additional unit increase in n convenience, the expected value of price twd msq increases by 0.7981, all else being equal.

```
> summary(mdl_price_vs_conv)
Call:
lm(formula = price_twd_msq ~ n_convenience, data = taiwan_data)
Residuals:
   Min
           1Q Median
                    3Q
                              Max
-10.713 -2.221 -0.541
                    1.810 26.530
Coefficients:
           Estimate Std. Error t value
                                            Pr(>|t|)
                      0.2850 28.9 < 0.000000000000000 ***
(Intercept)
             8.2242
             0.7981
                      0.0565
                               14.1 < 0.00000000000000000 ***
n_convenience
             0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Signif. codes:
Residual standard error: 3.38 on 412 degrees of freedom
Multiple R-squared: 0.326, Adjusted R-squared: 0.324
```

Extremely small p-value (p-value < 0.05) suggests that the number of convenience stores nearby is a **statistically significant** predictor of the price per square meter of real estate in Taiwan.

In other words, the result suggests that the coefficient for n_convenience is significantly different from zero and we can reject the null hypothesis that there is no relationship between the number of convenience stores nearby and the price per square meter of real estate.

```
> summary(mdl_price_vs_conv)
Call:
lm(formula = price_twd_msq ~ n_convenience, data = taiwan_data)
Residuals:
   Min
            1Q Medi<u>an</u>
                           3Q
                                 Max
-10.713 -2.221 -0.541
                       1.810 26.530
Coefficients:
                                                 Pr(>|t|)
             Estimate Std. Error t value
                         0.2850 28.9 < 0.000000000000000002
(Intercept)
               8.2242
                         0.0565
                                  0.7981
n_convenience
               0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Signif. codes:
Residual standard error: 3.38 on 412 degrees of freedom
Multiple R-squared: 0.326, Adjusted R-squared: 0.324
F-statistic: 199 on i and 412 DF, p-value: <0.บับบับบับบับบับบับบับ
```

The R-squared value of 0.326 indicates that about 32.6% of the variability in price_twd_msq can be explained by the linear relationship with n_convenience.

The adjusted R-squared value of 0.324 is similar, but takes into account the number of predictors in the model.

Note, that a low R-squared value suggests that the model explains only a small proportion of the variance in the dependent variable

```
summary(mdl_price_vs_conv)
Call:
lm(formula = price_twd_msq ~ n_convenience, data = taiwan_data)
Residuals:
   Min
          10 Median
                             Max
-10.713 -2.221 -0.541
                     1.810
                          26.530
Coefficients:
           Estimate Std. Error t value
                                           Pr(>|t|)
                      (Intercept)
             8.2242
n convenience
             0.7981
                      0.0565
                              14.1 < 0.0000000000000000000002 ***
Signif. codes:
             0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.38 on 412 degrees of freedom
                          Adjusted R-squared: 0.324
Multiple R-squared: 0.326,
```

p-value of <0.00000000000000 2 suggest that the overall model is statistically significant, meaning that the independent variable n convenience has a significant impact on the dependent variable price twd msq.

Multiple linear regression

In other words:

```
price_twd_msq = 11.83749 + 0.36236 * n_convenience - 0.00169 * dist_to_mrt_m
```

```
summary(mdl_price_vs_conv_dist)
Call:
lm(formula = price_twd_msq ~ n_convenience + dist_to_mrt_m, data = taiwan_data)
Residuals:
           1Q Median
                               Max
   Min
-11.048 -1.774 -0.411 1.447 23.779
Coefficients:
             Estimate Std. Error t value
                                                Pr(>|t|)
            11.837489
                      0.393194 30.11 < 0.00000000000000002
(Intercept)
n convenience 0.362360
                      0.061291
                               5.91
                                            0.0000000071
                      0.000143 - 11.80 < 0.00000000000000002
dist to mrt m -0.001688
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 2.93 on 411 degrees of freedom
Multiple R-squared: 0.497, Adjusted R-squared: 0.494
```

For every one unit increase in n convenience, the predicted value of the dependent variable increases by 0.36, and for every one unit increase in dist to mrt m, the predicted value of the dependent variable decreases by 0.0017.

```
summary(mdl_price_vs_conv_dist)
Call:
lm(formula = price_twd_msq ~ n_convenience + dist_to_mrt_m, data = taiwan_data)
Residuals:
          10 Median
                             Max
   Min
-11.048 -1.774 -0.411 1.447 23.779
Coefficients:
            Estimate Std. Error t value
                                            Pr(>|t|)
(Intercept) 11.837489 0.393194 30.11 < 0.00000000000000000
                    0.061291
                             5.91
n convenience 0.362360
                                         0.0000000071
dist to mrt m -0.001688
                     Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 2.93 on 411 degrees of freedom
Multiple R-squared: 0.497, Adjusted R-squared: 0.494
```

Both coefficients are statistically significant with a p-value less than 0.05.

Therefore, the model is a good fit for the data and can be used to predict the dependent variable based on the values of the independent variables.

```
summary(mdl_price_vs_conv_dist)
Call:
lm(formula = price_twd_msq ~ n_convenience + dist_to_mrt_m, data = taiwan_data)
Residuals:
           1Q Median
                               Max
   Min
-11.048 -1.774 -0.411 1.447 23.779
Coefficients:
             Estimate Std. Error t value
                                               Pr(>|t|)
            11.837489 0.393194 30.11 < 0.0000000000000002
(Intercept)
n convenience 0.362360
                              5.91
                      0.061291
                      0.000143 -11.80 < 0.00000000000000002
dist to mrt m -0.001688
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Docidual standard error: 2.03 on 411 degrees of freedom
Multiple R-squared: 0.497,
                           Adjusted R-squared: 0.494
```

The model is significant, as indicated by the low p-value and the multiple R-squared value of 0.497.

This suggests that the model explains a moderate proportion of the variance in the dependent variable.

Making a prediction

```
> print(prediction)
   1
13.14
```

Which means that:

 for property which has 5 convenience stores located nearby and which is located in a distance of 300 m to the nearest MRT station, the price of the property should be 13.14 New Taiwan Dollars per square meter.

9. In-class Assignment

The data set "mtcars" you'll be working with contains information on fuel consumption and performance of various car models. The dataset contains 11 columns:

mpg: Miles/(US) gallon

cyl: Number of cylinders

disp: Displacement (cu.in.)

hp: Gross horsepower

drat: Rear axle ratio

wt: Weight (lb/1000)

qsec: 1/4 mile time

vs: V/S (0 = V-shaped, 1 = straight)

am: Transmission (0 = automatic, 1 = manual)

gear: Number of forward gears

carb: Number of carburetors