

# European Branches and Partners of Chinese Gourmet Food Importers and Distributors

This report identifies European branches and partners of Chinese companies that import and distribute gourmet foods, with a specific focus on contacts within Spain, to assist Spanish gourmet food producers in accessing the Chinese market.

## European Connections of Key Chinese Importers and Distributors

Several major Chinese importers and distributors have established connections or a presence in Europe, offering potential entry points for Spanish gourmet food producers.

Company	Potential European Contact/Location	Contact Details
<b>Sinodis</b>	Parent Company Savencia - Madrid, Spain	C/ Pedro Teixeira, nº 8, Planta 9ª, 28020 Madrid, Spain; +34. 914.174.740; <a href="http://www.arias.es">www.arias.es</a>
<b>JD Fresh</b>	Spanish fresh food farms, European brand ochama	Further research needed for specific farm contacts; Explore ochama's European network.
<b>COFCO International</b>	Madrid, Spain; Hamburg, Germany	Madrid: Via de las Dos Castillas, 33. Edificio Atica 3 - 3ª planta, 28224 Pozuelo de Alarcón, Spain; +34911802020 Hamburg: Hugh-Greene-Weg 2, 22529 Hamburg, Germany (LEI: 529900U5F9Z1IKVNUL63)
<b>Xiamen C&amp;D Corporation Limited</b>	Business contacts in 170 countries	Further research needed; Explore their corporate website and European business directories.

<b>Shanghai SY Food Distribution Co., Ltd.</b>	UK-based "SY FOODS LTD" (potential)	Company number 09899699 (UK) - Further verification of direct link required.
<b>Shenzhen Pagoda Industrial Group</b>	Fruit bases in Spain	Further research needed for specific contact details of Spanish fruit bases.
<b>China Best Food Group Ltd.</b>	Direct exports to Spain, Barcelona expo	TEL: +86-10-87614063 / +86-10-87614547 / +86-10-87614694; E-mail: <a href="mailto:tengxf@hanmail.net">tengxf@hanmail.net</a>
<b>SHANGHAI BHOOMI TRADING</b>	Potential link to Barcelona, Spain	Investigate SHANGHAI BARCELONA TRADING, S.L.: Carrer Unió N°28, 1º 2ª, 08221 Terrassa (Barcelona), Spain; +34 931 427 979; <a href="mailto:info@made-in-china.es">info@made-in-china.es</a> ; <a href="http://www.made-in-china.es">www.made-in-china.es</a>
<b>GUANGZHOU SHIPMATCH COMM SERV</b>	Shipping to Barcelona, Spain	Further research needed to identify specific European branches or partners.
<b>HAVI LOGISTICS SERVICES HONGKONG LIMITED</b>	Madrid, Spain	Via de las Dos Castillas, 33. Edificio Atica 3 - 3ª planta, 28224 Pozuelo de Alarcón, Spain; +34911802020

### European Connections of High-End Grocery and Specialty Retailers

Establishing relationships with high-end retailers in China that have European connections can provide a direct route to consumers.

Retailer	European Connection/Sourcing	Contact Details
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<b>Ole' Supermarket (China)</b>	Imports significantly from Europe; Potential link to "Olé!" and "Ole Food Market" (Spain)	Ole Food Market (Spain): Malaga-Costa del Sol Airport, Spain; CALL (+34) 607 528 879 / (+34) 617 326 256.
<b>City'super</b>	Sells "CITYSUPER Extra Virgin Olive Oil - Spain" and other Spanish gourmet products.	Hong Kong (General Inquiry): Tel: 852-2736-3866; Email: <a href="mailto:contact@citysuper.com">contact@citysuper.com</a>
<b>Hema Fresh (Alibaba)</b>	Imports olive oil from Europe (Italy); Sells "Hema Red" wine from Spain.	General Email: <a href="mailto:jinyi.hl@alibaba-inc.com">jinyi.hl@alibaba-inc.com</a>
<b>Jenny Lou's</b>	Featured EU pork from Spain and Portugal in promotions.	Address: 0413 Bldg 4, Jianwai SOHO, 建外SOHO4号楼0413, Beijing; Tel: 5869-2326, 5869-2253; Email: <a href="mailto:jennyloushop@yahoo.com.cn">jennyloushop@yahoo.com.cn</a> ; Website: <a href="http://www.jennylou.com.cn">www.jennylou.com.cn</a>
<b>April Gourmet</b>	Participated in promotions featuring EU pork from Spain and Portugal.	Website: <a href="http://thebeijinger.com/directory/april-gourmet">thebeijinger.com/directory/april-gourmet</a> ; Phone: 6417 7970 (Beijing)
<b>Jusco/Aeon</b>	Historically sold Spanish olive oil; "Restaurante jusco sushi" in Madrid.	Research AEON's European offices or contact their headquarters for procurement channels. Restaurante jusco sushi (Madrid): Further research needed for direct contact.

<b>Corner's Deli (Guangzhou)</b>	Participated in promotions featuring EU pork from Spain and Portugal.	Contact details not readily available in provided text.
<b>Your Spanish Corner</b>	Online store based in Europe specializing in Spanish food products.	+34 647 29 98 21; <a href="mailto:info@yourspanishcorner.com">info@yourspanishcorner.com</a>

## Conclusions and Actionable Recommendations

Several direct European contacts and potential pathways exist for Spanish olive oil producers seeking to enter the Chinese market. A targeted outreach strategy is recommended.

### Actionable Recommendations:

- **Savencia Fromage & Dairy (Sinodis's parent company):** Contact their Madrid office to introduce your Spanish olive oil and explore potential distribution through Sinodis.
- **COFCO International:** Engage with their Madrid office to discuss large-scale distribution opportunities leveraging their extensive network in China.
- **HAVI Logistics:** Connect with their Madrid office to explore logistics and supply chain solutions for the Chinese market.
- **City'super:** Send a detailed inquiry to their Hong Kong headquarters highlighting your Spanish olive oil, given their existing sales of Spanish gourmet products.
- **China Best Food Group Ltd.:** Contact them via email or phone to discuss including your olive oil in their import portfolio, given their direct exports from Spain and participation in Seafood Expo Barcelona.
- **SHANGHAI BARCELONA TRADING, S.L.:** Contact their Barcelona office to inquire about potential collaboration or insights into SHANGHAI BHOOMI TRADING's European activities.
- **Your Spanish Corner:** Explore potential partnerships for distributing your olive oil within Europe or to gain insights into the European market for Spanish gourmet foods.

### Further Research:

- Investigate contact details for JD Fresh's Spanish fresh food farms through agricultural databases or industry associations.
- Determine the relationship between SHANGHAI BHOOMI TRADING and SHANGHAI BARCELONA TRADING, S.L. through business registration databases or industry contacts.

- Thoroughly review Xiamen C&D Corporation Limited's corporate website and European business directories for any European presence.
- Attempt to contact "SY FOODS LTD" in the UK to verify any connection with Shanghai SY Food Distribution Co., Ltd.
- Research AEON's European offices or international procurement channels for potential olive oil supply.

**Additional Strategies:**

- Utilize resources like the **EU SME Centre** for market entry support and guidance for the Chinese market.
- Participate in relevant **food trade fairs in China** to directly interact with potential importers and distributors.
- Explore **cross-border e-commerce platforms** as an initial market entry avenue and to gather consumer demand insights.