

## HIREUP COMPETENCY FRAMEWORK

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### **SWOT ANALYSIS**

BRIEF INTEL ON HIRE UP

### STRENGTH

- Access to a wide array of local and national funds directed towards social initiatives.
- The sentimental argument of social impact hiring on Corporate Social Responsibility of diversity and inclusion.

### **OPPORTUNITY**

 Possibility for expansion in to other markets such as the United States.





#### WEAKNESS

- A lack of solid reputation as the employee tracking system is not effective in measuring outcomes.
- Overemphasis on the negative aspects of candidates.



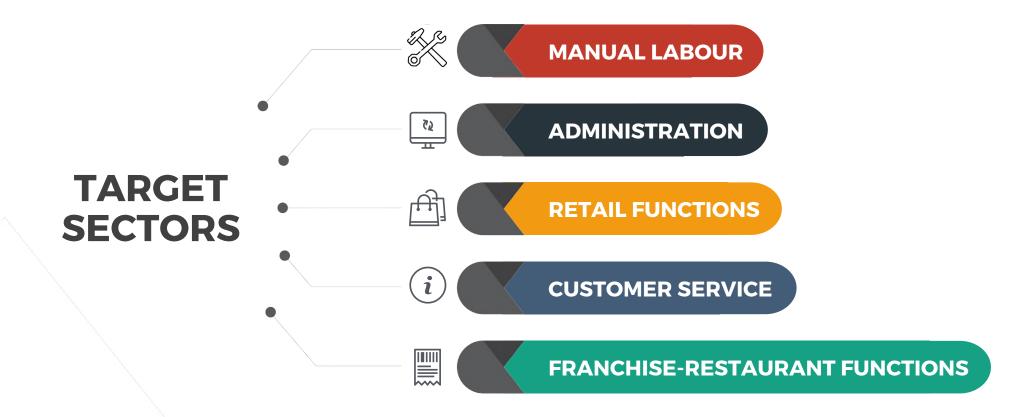


#### THREAT

- The presence of a more qualified labour pool of individuals with no prior convictions.
- Applicant Tracking Systems (ATS) designed to filter out these disadvantaged candidates.

## **MARKET ANALYSIS**

CATEGORIZING DEMAND FOR ENTRY LEVEL POSITIONS





### STRATEGIC VISION

**OVERVIEW OF DESIRED OUTCOMES** 





LEVERAGE SKILLS
SYNERGIES AND CURRENT
COMPETENCIES



TRANSFORM THE FUTURE OF DISADVANTAGE YOUTH TOGETHER

# **COMPETENCY FRAMEWORK**



## **MAIN ISSUES**

LACK OF A STANDARDIZED AND COMPREHENSIVE JOB ANALYSIS AND RELEVANT COMPETENCY INVENTORY LISTING



#### **SKILL-JOB DISCONNECT**

Youth are unable to choose jobs relevant to their existing skill set.



#### LACK OF IMPROVEMENT

Youth are unable to improve existing skill set with regards to potential job opportunities.

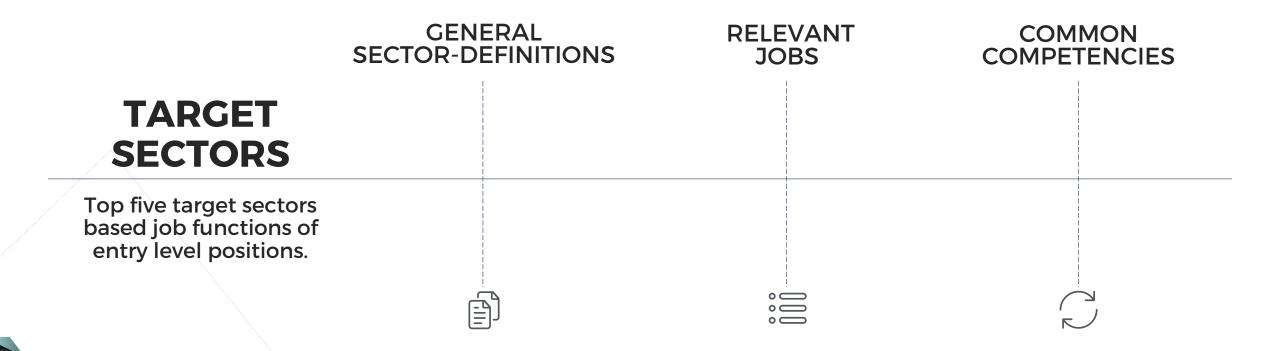


#### **WEAK JOB APPLICATIONS**

Youth are unable to construct a CV tailored to meet job responsibilities.

## **COMPETENCY FRAMEWORK**

FORMAT OF THE FRAMEWORK



### **MANUAL LABOUR**

### **GENERAL SECTOR-DEFINITIONS**



Coordinating the use of materials and supplies through engaging in various physically intensive tasks in order to execute and perform the relevant job requirements.

### **RELEVANT JOBS**



- Construction/ trades
- Warehouse stocking
  - Landscaping
  - Factory line work
    - Cleaners



- **Physical Fitness**
- Minimal or low educational level
- Ability to follow a set of instructions

### **ADMINISTRATION**

## GENERAL SECTOR-DEFINITIONS



Providing support in various clerical and basic administrative duties in order to oversee and implement administrative procedures.

## RELEVANT JOBS



- Data Entry
- General Office Support Roles
- Receptionist



- Communication skills (oral/written)
- Time management and organizational skills
- Attention to detail/ accuracy

### **RETAIL FUNCTIONS**

### **GENERAL SECTOR-DEFINITIONS**



Assisting customers in completing sale transactions through directing them to locate desired merchandise, and purchasing products throughout the checkout process.

### **RELEVANT JOBS**



- Shelf stocker
- Cashier/Sales Associate



- Communication skills (oral)
  - Mathematical aptitude
- Sales/product knowledge

### **CUSTOMER SERVICE**

### **GENERAL SECTOR-DEFINITIONS**



Responding to a variety of customer inquiries and complaints in providing requested information with regards to an establishment's goods, services and policies.

### **RELEVANT JOBS**



- **Customer service** representative
  - Call centre



- Customer service/people skills
  - Conflict resolution/social skills
- Communication skills (oral)

## **CUSTOMER-FRANCHISE FUNCTIONS**

## GENERAL SECTOR-DEFINITIONS



Serving/preparing the requested meal in a timely and courteous manner and catering to any other customer needs to ensure a positive customer dining experience.

## **RELEVANT JOBS**



- Line cooks/ kitchen help
- Servers/ attendants
  - Dishwashers



- Customer service/people skills
- SMART serve
- Communication skills (oral)
  - Culinary Skills

### FRAMEWORK APPLICATION

- HOLISTICALLY provides consolidated framework of required competencies for those identified roles
- IDENTIFIES target roles in which candidates are most likely to succeed
- REVEALS main competencies that candidates should highlight on their applications
- EMPHASIZES the development of transferable skills
- UTILIZES a scalable model that is applicable cross-functionally
- PROMPTS candidates to only apply to jobs matching their skill set



## LIMITATIONS TO IMPLEMENTATION

**BARRIERS AND SOLUTIONS** 



#### **AMBIGUITY**

More often than not, job descriptions do not reflect the exact functions or responsibilities of the job.





#### **VALIDITY**

Establishing the accuracy of self-assessment with regards to candidate skill ratings.



## CONCLUSION

**KEY TAKEAWAYS AND RECAP** 





LEVERAGE SKILLS
SYNERGIES AND CURRENT
COMPETENCIES



**TOGETHER** 

# **COMPETENCY FRAMEWORK**

