

Karl Omeje

Logistics and Procurement Management

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With over 13 years of industry experience, I have successfully managed deliveries, optimized operations, and enhanced procurement processes to achieve significant cost reductions. I have led teams and implemented effective methodologies, resulting in a marked reduction in delivery errors.

WORK EXPERIENCE

Sydneyljus E.S • SWEDEN • 07/2017 - 03/2024

Sole proprietor/Enskild Firman

General coordinator • Full-time

- Managed over 500,000 deliveries across multiple locations in Stockholm, achieving an 85% reduction in delivery errors and enhancing client relations.
- Lead and trained up to 8 employees, resulting in an increase in operational efficiency and productivity.
- Enhanced compliance training outcomes by delivering targeted sessions for 5 employees, leading to improved adherence and risk management.

Sydneyljus Ensembles International • Nigeria/Sweden • 04/2013 - 02/2017

Founder, General Manager • Full-time

- Stabilized business operations through effective contract management, leading to a 30% reduction in operational costs within the first 2 years of operation.
- Enhanced procurement efficiency by managing orders and maintaining accurate supplier records, resulted in a 40% reduction in purchasing lead time and improved inventory management within the first 2 years.
- Optimized product sourcing approach to cater to varied customer base, leading to a 25% reduction in procurement costs and a 30% improvement in product availability.

Openlab • Stockholm, Sodermanland, Sweden • 10/2014 - 02/2015

Scrum Master (Design Thinking) • Full-time

- Applied Scrum/Design thinking methodologies to streamline ideas, resulting in a 13% rise in business activity rate over 7 years, fostering employment growth and enhancing urban mix-of-use.

SKILLS

- Cascading Style Sheet
- Contract Negotiation
- Customer Relationship Management
- Data Analysis
- Design Thinking
- Feasibility Analysis
- Hypertext Markup Language
- Management
- Project Management
- Python
- Sales Management
- Scrum Methodology
- Strategic Thinking
- Chess
- Coding
- Football/soccer

EDUCATION

Diploma in Full-Stack Software Development

CODE INSTITUTE

Ireland
04/2024

Ongoing..

M.SC: Project Management and Operational Development in Management

Royal Institute Of Technology (KTH)

Stocholm, Sweden.
01/2013 - 12/2015

- SALES DEVELOPMENT EXECUTIVE
- Leveraging scrum methodologies(ScrumMaster), resulted in a 20% reduction in the project life cycle and improved team collaboration and productivity.

**Future Lighting Solutions • Kista, Stockholm •
01/2011 - 02/2012**

Sales Development Executives • Full-time

- Successfully expanded the LED sector within the Swedish branch, providing technical solutions to LED problems, resulting in a 15% increase in LED product sales within 1 (one) yr.
- Expanded customer base by 30% through proactive outreach and qualifications, resulting in a 25% increase in new business opportunities.
- Executed successful sales awareness campaigns, resulting in a 20% increase in customer engagement and brand awareness.

Oziz Construction Nig Ltd • 06/2008 - 11/2010

Assistance Project/Sales Manager

- Coordinated with cross-functional teams to set sales targets, leading to streamlined communication and a 20% boost in on-time deliveries.

CERTIFICATIONS

Certified Scrum Master • 10/2024 - 02/2025

Openlab Stockholm

PROJECTS

SOUTHERN LIGHTS • 10/2014 - 02/2015

OPENLAB

PUBLICATIONS

Design project management-Exploring the combination of Design Thinking process and the phase-oriented project mangement practise. •

01/2015

Ikenna Karl Omeje

Daylight- Assessing the level of daylight utilisation and environmental Awareness •

07/2008

Ikenna Karl Omeje

M.SC: Architectural Lighting Design

Royal Institute Of Technology (KTH)

Stockholm Sweden

01/2006 - 12/2008

B.Sc Architecture

Esut Enugu

NIGERIA

01/1999 - 12/2004