

```
In [36]: # import libraries

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import plotly.express as px

%matplotlib inline

sns.set_style('darkgrid')
```

```
In [37]: # read data set

df = pd.read_csv('Coffee Shop Sales.csv')
df
```

Out[37]:

	transaction_id	transaction_date	transaction_time	transaction_qty	store_id	store_location	product_id	unit_price
0	1	01/01/2023	07:06:11	2	5	Lower Manhattan	32	3.0
1	2	01/01/2023	07:08:56	2	5	Lower Manhattan	57	3.0
2	3	01/01/2023	07:14:04	2	5	Lower Manhattan	59	3.0
3	4	01/01/2023	07:20:24	1	5	Lower Manhattan	22	3.0
4	5	01/01/2023	07:22:41	2	5	Lower Manhattan	57	3.0
...
149111	149452	30/06/2023	20:18:41	2	8	Hell's Kitchen	44	3.0
149112	149453	30/06/2023	20:25:10	2	8	Hell's Kitchen	49	3.0
149113	149454	30/06/2023	20:31:34	1	8	Hell's Kitchen	45	3.0
149114	149455	30/06/2023	20:57:19	1	8	Hell's Kitchen	40	3.0
149115	149456	30/06/2023	20:57:19	2	8	Hell's Kitchen	64	3.0

149116 rows × 11 columns

```
In [38]: # see top 5 rows

df.head()
```

Out[38]:

	transaction_id	transaction_date	transaction_time	transaction_qty	store_id	store_location	product_id	unit_price
0	1	01/01/2023	07:06:11	2	5	Lower Manhattan	32	3.0

1	2	01/01/2023	07:08:56	2	5	Lower Manhattan	57	3
2	3	01/01/2023	07:14:04	2	5	Lower Manhattan	59	4
3	4	01/01/2023	07:20:24	1	5	Lower Manhattan	22	2
4	5	01/01/2023	07:22:41	2	5	Lower Manhattan	57	3

In [39]: *# see numbers of rows and columns*

```
df.shape
```

Out[39]: (149116, 11)

In [40]: *# check missing values*

```
df.isna().sum()
```

Out[40]:

transaction_id	0
transaction_date	0
transaction_time	0
transaction_qty	0
store_id	0
store_location	0
product_id	0
unit_price	0
product_category	0
product_type	0
product_detail	0
dtype: int64	

In [41]: *# see quick info*

```
df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 149116 entries, 0 to 149115
Data columns (total 11 columns):
#   Column                Non-Null Count  Dtype
---  -
0   transaction_id         149116 non-null  int64
1   transaction_date       149116 non-null  object
2   transaction_time       149116 non-null  object
3   transaction_qty        149116 non-null  int64
4   store_id               149116 non-null  int64
5   store_location         149116 non-null  object
6   product_id             149116 non-null  int64
7   unit_price             149116 non-null  float64
8   product_category       149116 non-null  object
9   product_type           149116 non-null  object
10  product_detail         149116 non-null  object
dtypes: float64(1), int64(4), object(6)
memory usage: 12.5+ MB
```

In [42]: *# check duplicated rows*

```
df.duplicated().any()
```

Out[42]: False

```
In [43]: # see unique values in each column
# 1- creat new data frame with number of unique value in each column
columnValue = df.nunique().reset_index()

# 2- rename column name
columnValue.rename(columns={'index':'Column_name', 0:'Unique values'}, inplace = True)

# 3- see columns and number of unique values of each
columnValue
```

Out[43]:

	Column_name	Unique values
0	transaction_id	149116
1	transaction_date	181
2	transaction_time	25762
3	transaction_qty	6
4	store_id	3
5	store_location	3
6	product_id	80
7	unit_price	41
8	product_category	9
9	product_type	29
10	product_detail	80

```
In [44]: # See quick info of numeric data

df.describe()
```

Out[44]:

	transaction_id	transaction_qty	store_id	product_id	unit_price
count	149116.000000	149116.000000	149116.000000	149116.000000	149116.000000
mean	74737.371872	1.438276	5.342063	47.918607	3.382219
std	43153.600016	0.542509	2.074241	17.930020	2.658723
min	1.000000	1.000000	3.000000	1.000000	0.800000
25%	37335.750000	1.000000	3.000000	33.000000	2.500000
50%	74727.500000	1.000000	5.000000	47.000000	3.000000
75%	112094.250000	2.000000	8.000000	60.000000	3.750000
max	149456.000000	8.000000	8.000000	87.000000	45.000000

```
In [45]: # see quick info of categorical data

df.describe(include = object)
```

Out[45]:

	transaction_date	transaction_time	store_location	product_category	product_type	product_detail
count	149116	149116	149116	149116	149116	149116
unique	181	25762	3	9	29	80
top	19/06/2023	09:31:15	Hell's Kitchen	Coffee	Brewed Chai	Chocolate

					tea	Croissant
freq	1343	41	50735	58416	17183	3076

```
In [46]: # we don't use the id columns in our data ,so i will remove it

df.drop(columns = ["transaction_id", "store_id", "product_id"], inplace = True)
```

```
In [47]: df.head()
```

```
Out[47]:
```

	transaction_date	transaction_time	transaction_qty	store_location	unit_price	product_category	product_type
0	01/01/2023	07:06:11	2	Lower Manhattan	3.0	Coffee	Gourmet brewed coffee
1	01/01/2023	07:08:56	2	Lower Manhattan	3.1	Tea	Brewed Chai tea
2	01/01/2023	07:14:04	2	Lower Manhattan	4.5	Drinking Chocolate	Hot chocolate
3	01/01/2023	07:20:24	1	Lower Manhattan	2.0	Coffee	Drip coffee
4	01/01/2023	07:22:41	2	Lower Manhattan	3.1	Tea	Brewed Chai tea

```
In [48]: # 1. Convert 'transaction_time' to strings (if necessary)
if not pd.api.types.is_string_dtype(df['transaction_time']):
    df['transaction_time'] = df['transaction_time'].astype(str)
```

```
In [49]: df['sales'] = df['transaction_qty'] * df['unit_price']
```

```
In [50]: df['datetime'] = df['transaction_date'] + df['transaction_time']
df.head()
```

```
Out[50]:
```

	transaction_date	transaction_time	transaction_qty	store_location	unit_price	product_category	product_type
0	01/01/2023	07:06:11	2	Lower Manhattan	3.0	Coffee	Gourmet brewed coffee
1	01/01/2023	07:08:56	2	Lower Manhattan	3.1	Tea	Brewed Chai tea
2	01/01/2023	07:14:04	2	Lower Manhattan	4.5	Drinking Chocolate	Hot chocolate
3	01/01/2023	07:20:24	1	Lower Manhattan	2.0	Coffee	Drip coffee
4	01/01/2023	07:22:41	2	Lower Manhattan	3.1	Tea	Brewed Chai tea

```
In [51]: daily_sales_by_location = df.groupby(['transaction_date', 'store_location'])['sales'].sum()
daily_sales_by_location
```

```
Out[51]: store_location  Astoria  Hell's Kitchen  Lower Manhattan
```

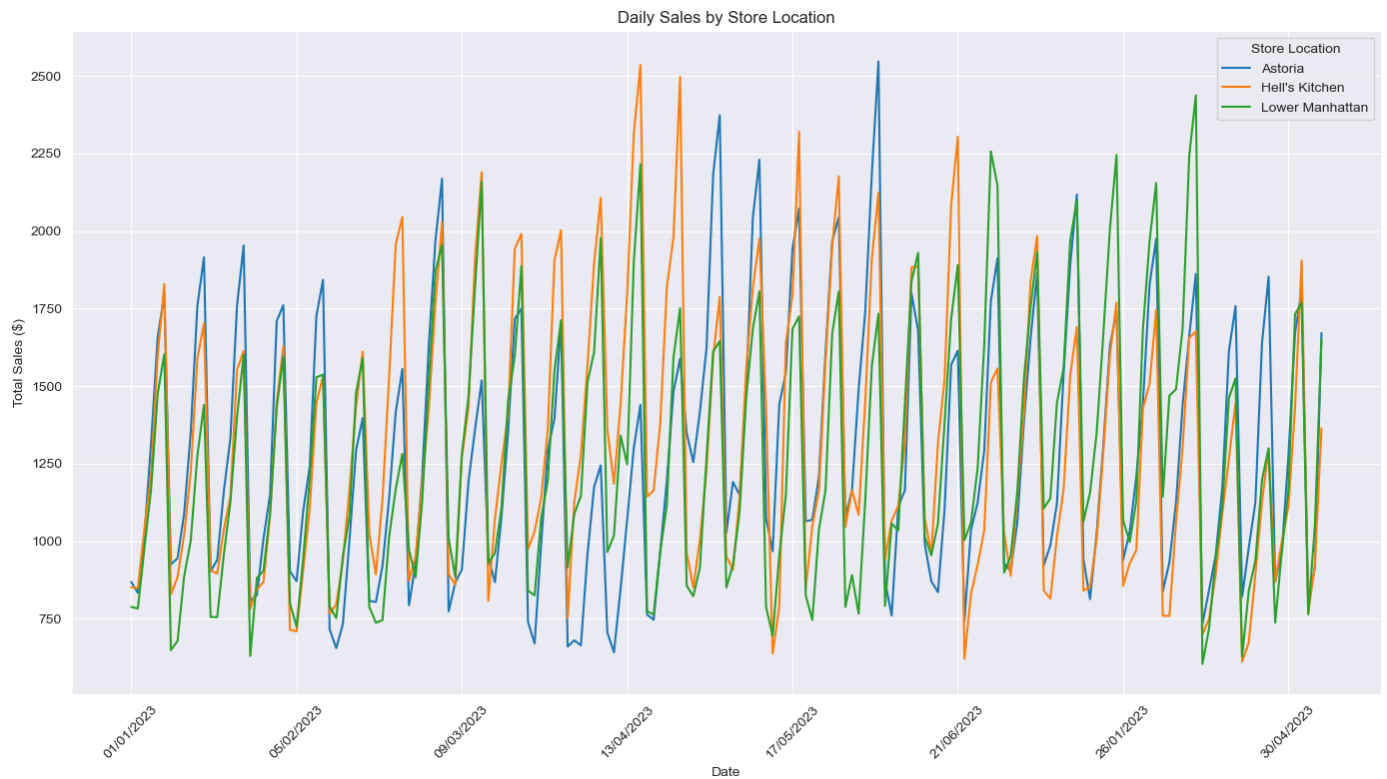
transaction_date			
01/01/2023	868.40	851.45	788.35
01/02/2023	833.70	849.40	783.20
01/03/2023	1021.10	1040.45	978.70
01/04/2023	1316.50	1215.35	1168.05
01/05/2023	1657.65	1598.40	1475.40
...
30/05/2023	1670.95	1432.50	1732.03
30/06/2023	1807.65	1904.93	1768.74
31/01/2023	801.50	768.40	764.23
31/03/2023	915.15	923.40	1049.53
31/05/2023	1671.11	1363.75	1649.27

181 rows × 3 columns

```
In [52]: daily_sales_by_location.plot(figsize=(14,8),title='Daily Sales by Store Location')

plt.xlabel('Date')
plt.ylabel('Total Sales ($)')
plt.legend(title='Store Location')
plt.grid(True)
plt.xticks(rotation=45)
plt.tight_layout()

#show the plot
plt.show()
```

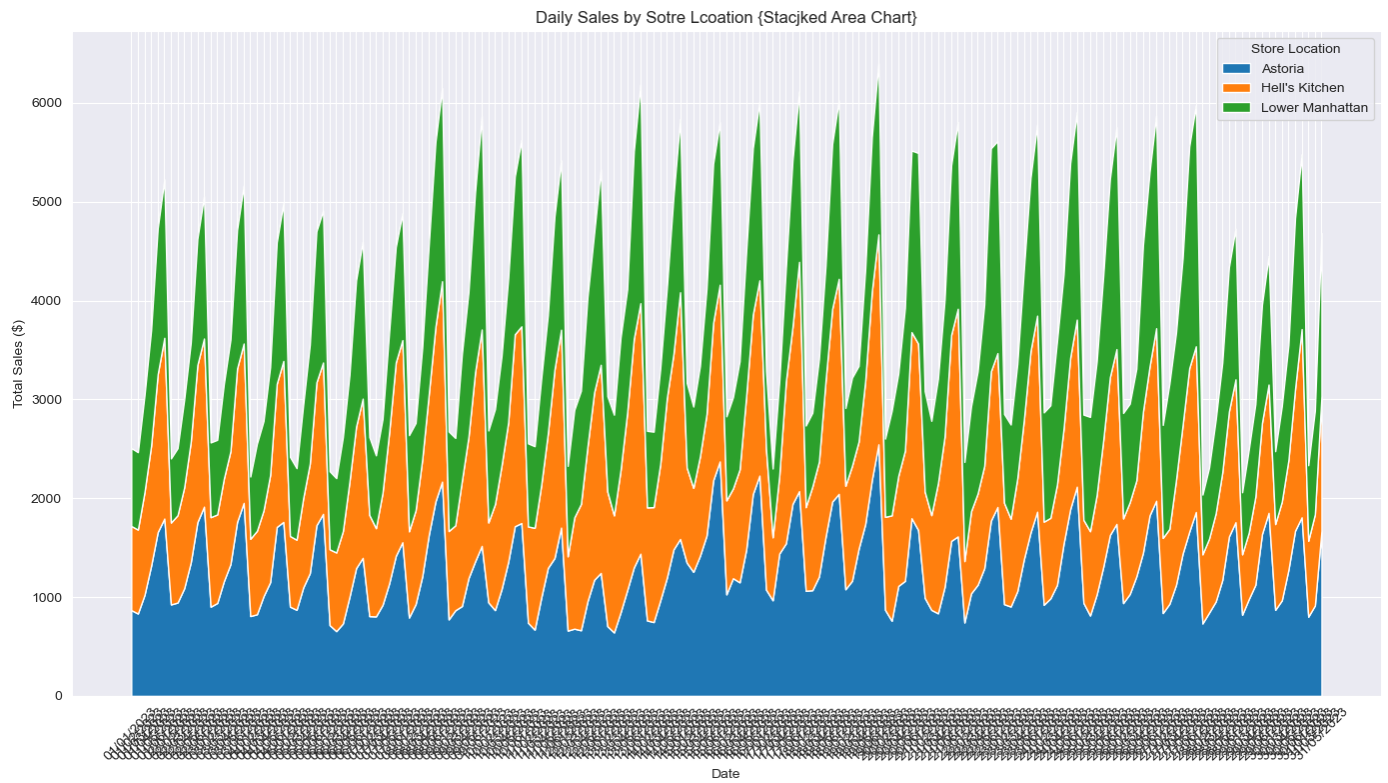


```
In [53]: plt.figure(figsize=(14,8))

plt.stackplot(daily_sales_by_location.index,daily_sales_by_location.T,labels=daily_sales
```

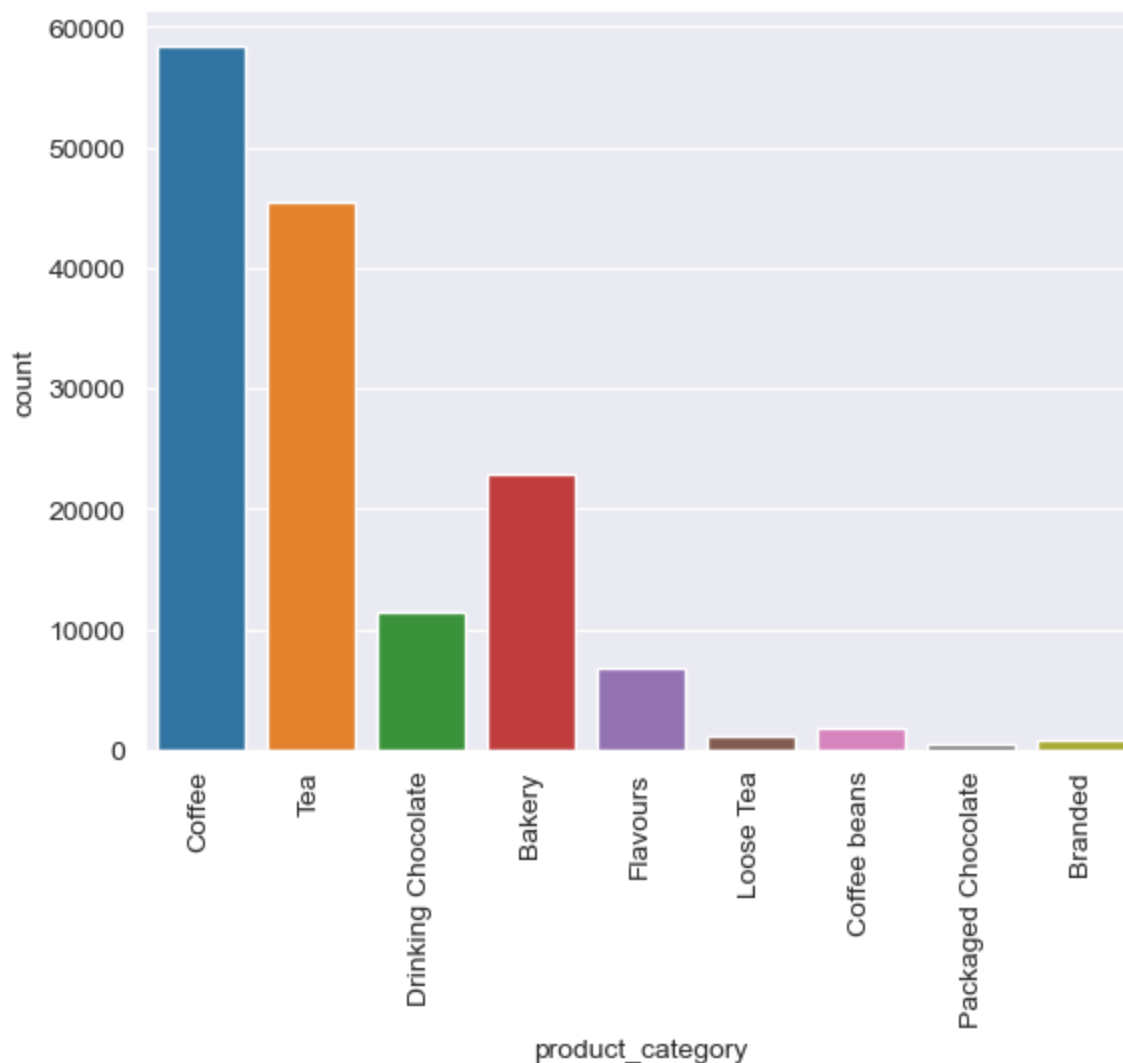
```
plt.title('Daily Sales by Sotre Lcoation {Stacjked Area Chart}')
plt.xlabel('Date')
plt.ylabel('Total Sales ($)')
plt.legend(title='Store Location')
plt.grid(True)
plt.xticks(rotation=45)
plt.tight_layout()

#show the plot
plt.show()
```



```
In [54]: # the most wanted category from customers

sns.countplot(x= 'product_category' , data = df )
plt.xticks(rotation = 90)
plt.show()
```



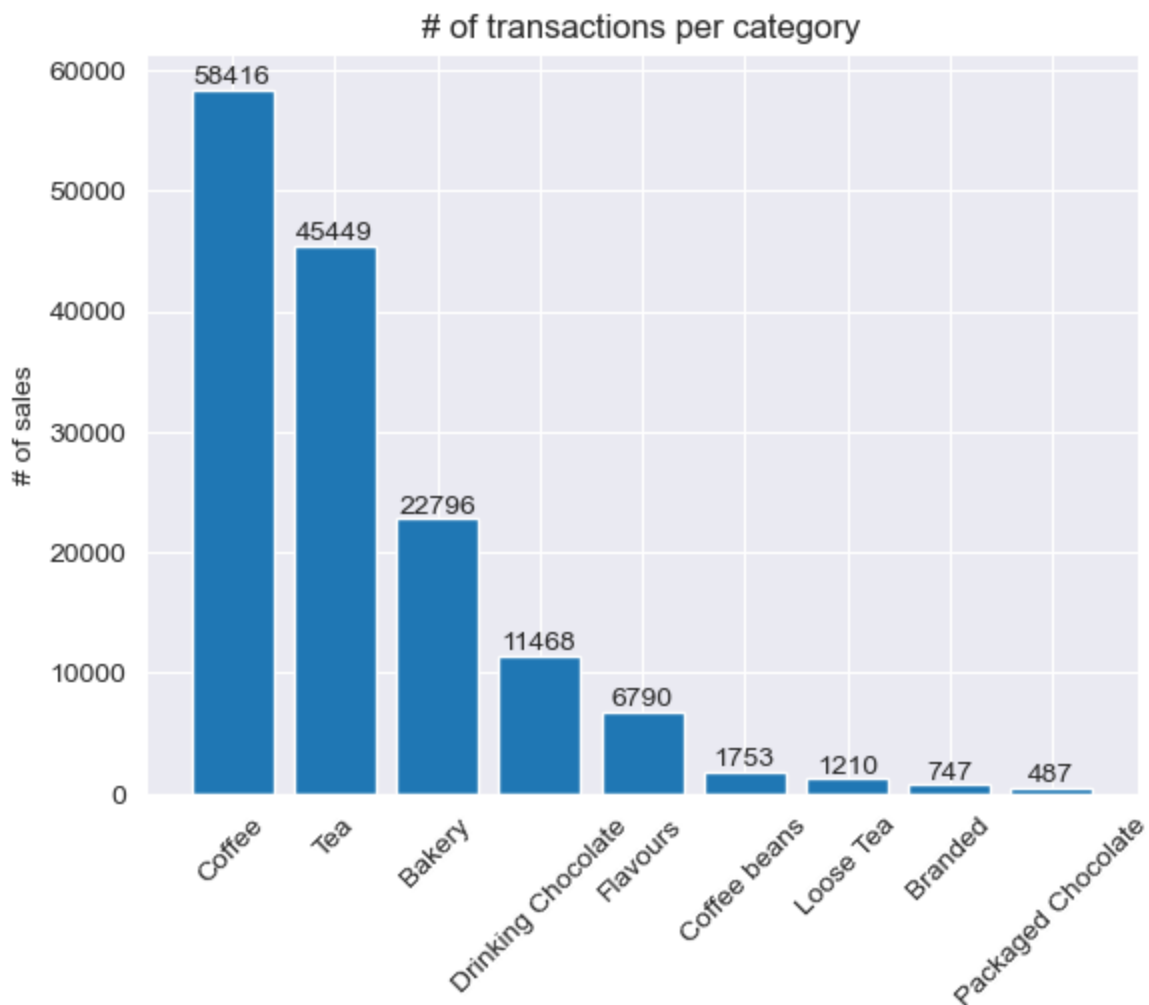
In [55]: *# Plot out # of transactions per category*

```
fig, ax = plt.subplots()
value_counts = df['product_category'].value_counts()
bar_container = ax.bar(value_counts.index, value_counts.values)
ax.set(ylabel = '# of sales', title = '# of transactions per category')
ax.set_xticklabels(value_counts.index, rotation = 45)
ax.bar_label(bar_container)
print(value_counts)
```

C:\Users\ilham_7t2frur\AppData\Local\Temp\ipykernel_20092\1905731253.py:7: UserWarning: FixedFormatter should only be used together with FixedLocator

```
ax.set_xticklabels(value_counts.index, rotation = 45)
```

```
product_category
Coffee          58416
Tea             45449
Bakery          22796
Drinking Chocolate  11468
Flavours         6790
Coffee beans     1753
Loose Tea        1210
Branded          747
Packaged Chocolate  487
Name: count, dtype: int64
```



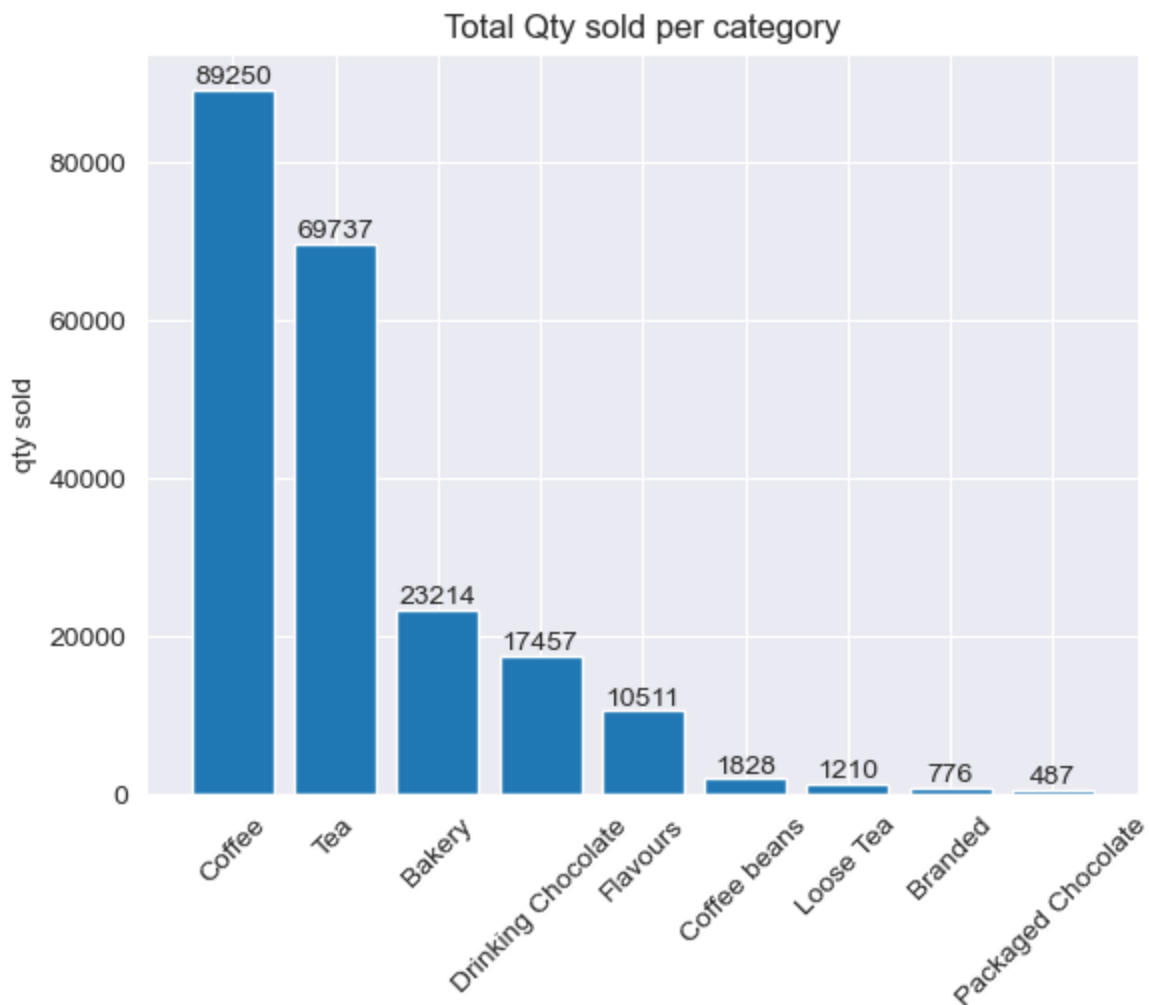
In [56]: *# However, quantities per transaction can vary, so have to add up transaction_qty per ca*

```
fig1, ax1 = plt.subplots()
sum_quantity_counts = df.groupby('product_category')['transaction_qty'].sum()
sum_quantity_counts = sum_quantity_counts.sort_values(ascending=False)
bar_container1 = ax1.bar(sum_quantity_counts.index, sum_quantity_counts.values)
ax1.set(ylabel = 'qty sold', title = 'Total Qty sold per category')
ax1.set_xticklabels(sum_quantity_counts.index, rotation = 45)
ax1.bar_label(bar_container1)
print(sum_quantity_counts)
```

C:\Users\ilham_7t2frur\AppData\Local\Temp\ipykernel_20092\2257508552.py:8: UserWarning: FixedFormatter should only be used together with FixedLocator

```
ax1.set_xticklabels(sum_quantity_counts.index, rotation = 45)
```

```
product_category
Coffee          89250
Tea             69737
Bakery          23214
Drinking Chocolate 17457
Flavours        10511
Coffee beans     1828
Loose Tea        1210
Branded          776
Packaged Chocolate 487
Name: transaction_qty, dtype: int64
```

```
In [57]: # What category has contributed the most to the overall revenue?
# Create 'transaction_total' column to calculate total of transaction, multiplies transa

df['transaction_total'] = df['transaction_qty'] * df['unit_price']
df.head()
```

Out[57]:	transaction_date	transaction_time	transaction_qty	store_location	unit_price	product_category	product_type
0	01/01/2023	07:06:11	2	Lower Manhattan	3.0	Coffee	Gourmet brewed coffee
1	01/01/2023	07:08:56	2	Lower Manhattan	3.1	Tea	Brewed Chai tea
2	01/01/2023	07:14:04	2	Lower Manhattan	4.5	Drinking Chocolate	Hot chocolate
3	01/01/2023	07:20:24	1	Lower Manhattan	2.0	Coffee	Drip coffee
4	01/01/2023	07:22:41	2	Lower Manhattan	3.1	Tea	Brewed Chai tea

```
In [58]: # Use a pie chart to see what category has contributed the most

fig3, ax3 = plt.subplots()

# Find the sums of transaction_total of each category, then sort by descending.
category_sums = df.groupby('product_category')['transaction_total'].sum().\
```

```

sort_values(ascending=False)

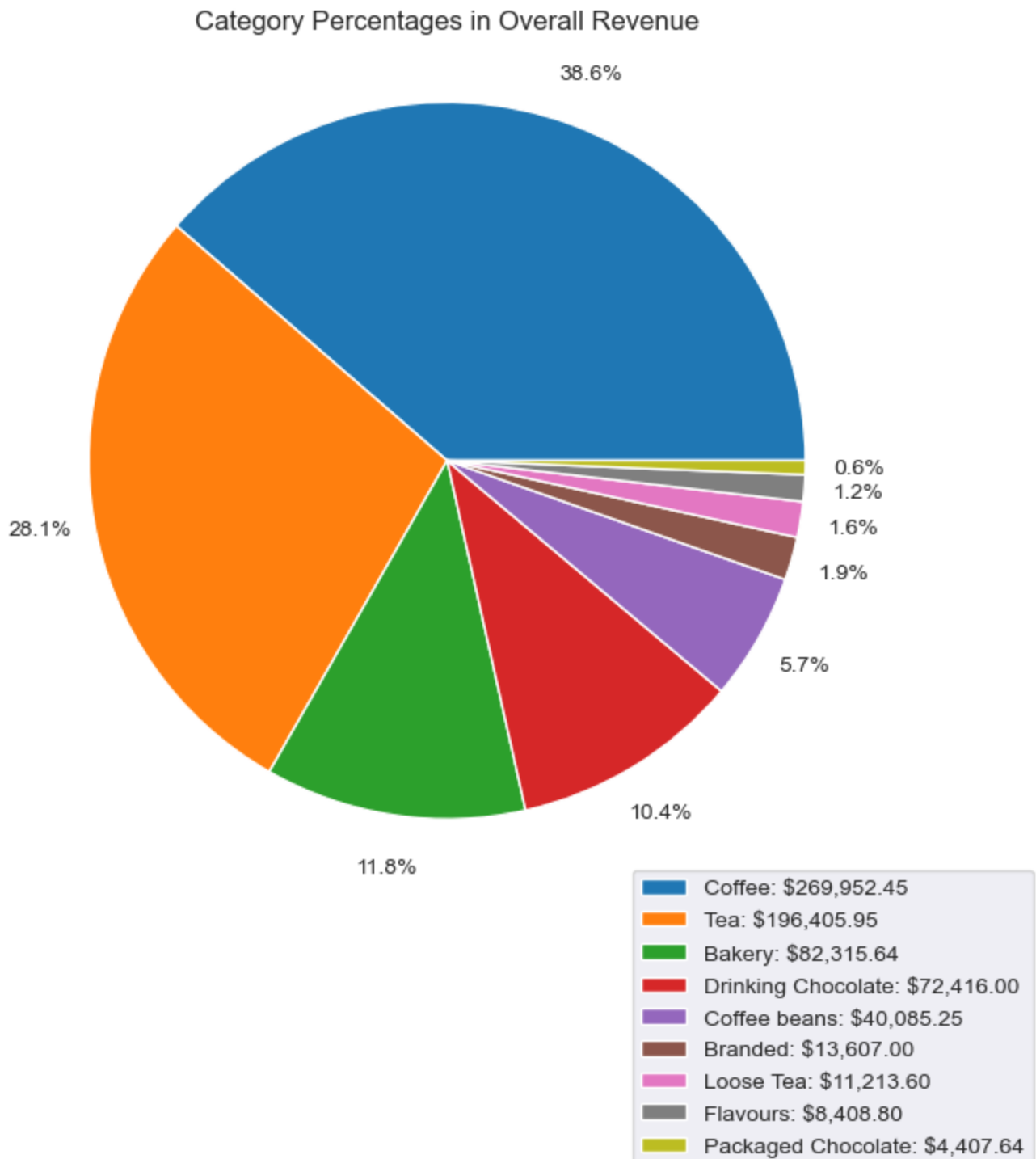
# create labels for legends formatted as: CATEGORY: $###,###,###.##
leg_labels = [f"{category}: ${total_sum:,.2f}" for \
               category, total_sum in zip(category_sums.index, category_sums.values)]

# create pie chart, and adjust parameters for clarity
ax3.pie(category_sums.values, autopct= '%1.1f%%', \
        pctdistance=1.15, radius=1.5, labeldistance= 1)

# create legend and place in best area manually
plt.title("Category Percentages in Overall Revenue", y = 1.2)
plt.legend(leg_labels, loc = 'lower right', bbox_to_anchor = (1.5,-.7))

```

Out[58]: <matplotlib.legend.Legend at 0x2ddb112f910>



In []: