

ILKIN ZAMANLI

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Nationality: Azerbaijani

EDUCATION

ADA University

Baku, Azerbaijan

Bachelor in Business Administration

September 2014 -May 2019

- Selected coursework: Business Statistics, Principles of Marketing; Financial Accounting; Managerial Economics; Leadership, Ethics, and Communication

Shirvan High School №10

Baku, Azerbaijan

SSAC (TQDK) score: 647

July 2014

LINKS

- 1) [LinkedIn](#)
- 2) [Github](#)
- 3) [Website](#)

SKILLS

Front-End

- 1) HTML
- 2) CSS
- 3) Bootstrap
- 4) SCSS
- 5) JavaScript
- 6) jQuery
- 7) React
- 8) Framer Motion

Back-End

- 1) C#
- 2) Asp .Net (MVC)
- 3) SQL

EXPERIENCE

CodeAcademy

Baku, Azerbaijan

Programming Course

May 2021-February 2022

- ✓ Object Oriented Programming in C#
- ✓ Programming in HTML5 with JavaScript and CSS3
- ✓ Database Administration Fundamentals with SQL
- ✓ Developing ASP.Net Web Applications
- ✓ Software Development Fundamentals
- ✓ Web Deployment with Azure

Azerbaijan Supermarket LLC (BRAVO)

Baku, Azerbaijan

Accountant Assistant (Finance Department)

October 2020 – May 2021

- ✓ Preparing daily cash flows and "Point-of-Sales (POS) system" transactions for outlets
- ✓ Conducting monthly-end processes, closing sales activities
- ✓ Comparing the market's monthly income with the costs of daily market operations and workers
- ✓ Investigate and report on any technical issues that arise as part of the work done
- ✓ Conduct weekly encashment, POS sales reconciliation reports
- ✓ To resolve any difficulties related to market-directed sales
- ✓ Support the team in other financial related matters

Association of Football Federations of Azerbaijan (AFFA)
Marketing Intern (Marketing and Sponsorship Department)

Baku, Azerbaijan
February 2018 – May 2018

- ✓ Managing the day to day marketing activities of the AFFA within the department.
- ✓ Assisting to develop strategy for the company in line with company objectives.
- ✓ Assisting to co-ordinate marketing campaigns with sales activities.
- ✓ the marketing
- ✓ Participating in the process of implementing promotional campaigns.
- ✓ Preparing online and print marketing campaigns.
- ✓ Maintaining effective internal communications to ensure that all relevant company functions are kept informed of marketing objectives.
- ✓ Analyzing potential strategic partner relationships for company marketing.
- ✓ Ensuring the department is fully integrated with other key areas of the business and delivers a coherent, consistent experience, to the highest possible standards, for fans and visitors, across all touch points.
- ✓ Developing the Fan Relationship Management (FRM) program to lead development of database customer profiles.
- ✓ Developing and maintaining close working relationships with internal teams. Anticipating their needs, suggest ideas, identify potential problems and provide suitable alternatives where appropriate
- ✓ Executing online and offline marketing initiatives, integrating online and new media, email, print, direct mail, social media, company websites, strategy development and brand awareness.

“Azerbaijan Service and Assessment Network” (ASAN) service №2
Intern (client services)

Baku, Azerbaijan
August 2017 – September 2017

- ✓ Working with team of 30 to implement effective strategies using all company programs, tools and initiatives
- ✓ Maintaining up-to-date documentation via our electronic recordkeeping system
- ✓ Dealing with directly with prospective and existing customers either by telephone, electronically or face to face
- ✓ Coordinating client check-in, respond promptly to customer inquiries and helped resolve complicated customer complaints
- ✓ Communicating any problems or issues to management for resolution
- ✓ Attending all training seminars, events, staff meetings and supervision on a weekly basis, in a prompt manner and with an openness to learning and receiving feedback
- ✓ Developing and presented project proposal both individually and by working with project teams
- ✓ Interacting with staff and clients in a professional and ethical manner
- ✓ Participating in special projects and performs other duties as required

CETA Language Academy
Intern (Translator’s Assistant)

Baku, Azerbaijan
June 2015 - August 2015

- ✓ Monitored English newspapers and selected relevant material to be translated and summarized
- ✓ Made Azerbaijani summary translations of English press articles
- ✓ Made full Azerbaijani translations of a variety of English texts, including opinion articles, reports and interviews
- ✓ Researched particular phrases, terminologies, or concepts to find the appropriate meaning in the target language

ACTIVITIES & AWARDS

- ✓ **II Republican Translation Competition**, Participant: successfully participated in first and second tours of competition organized by Azerbaijan Association of Young Translators (Baku, Azerbaijan, 11-12 April 2015)
 - ✓ **The “Presidents Meetings” conference**, Participant/certificate holder: successfully participated in the event organized by Young Business Factory (Baku, Azerbaijan, 2014)
 - ✓ **“Oratorical” training**, Participant/certificate holder (A000163): successfully participated the training organized by Baku Language and Business School (Baku, Azerbaijan, 2012)
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ADDITIONAL INFORMATION

Languages: Azerbaijani (native); English (fluent); Turkish (fluent)

Technical skills: Proficiency in Microsoft Office Programs, STATA, RStudio and Prezi

Communication skills: Ability to interact and effectively communicate with people from diverse backgrounds

Other Internships: Freelance translator intern (Summer 2016). Translating articles for social channels and companies such as “PSG Law” and etc.

References are available upon request.