

# King County

## Moxie Group

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So you're a real estate company looking to flip some homes and you're asking yourself....

**What is it about a home  
that determines its price?**

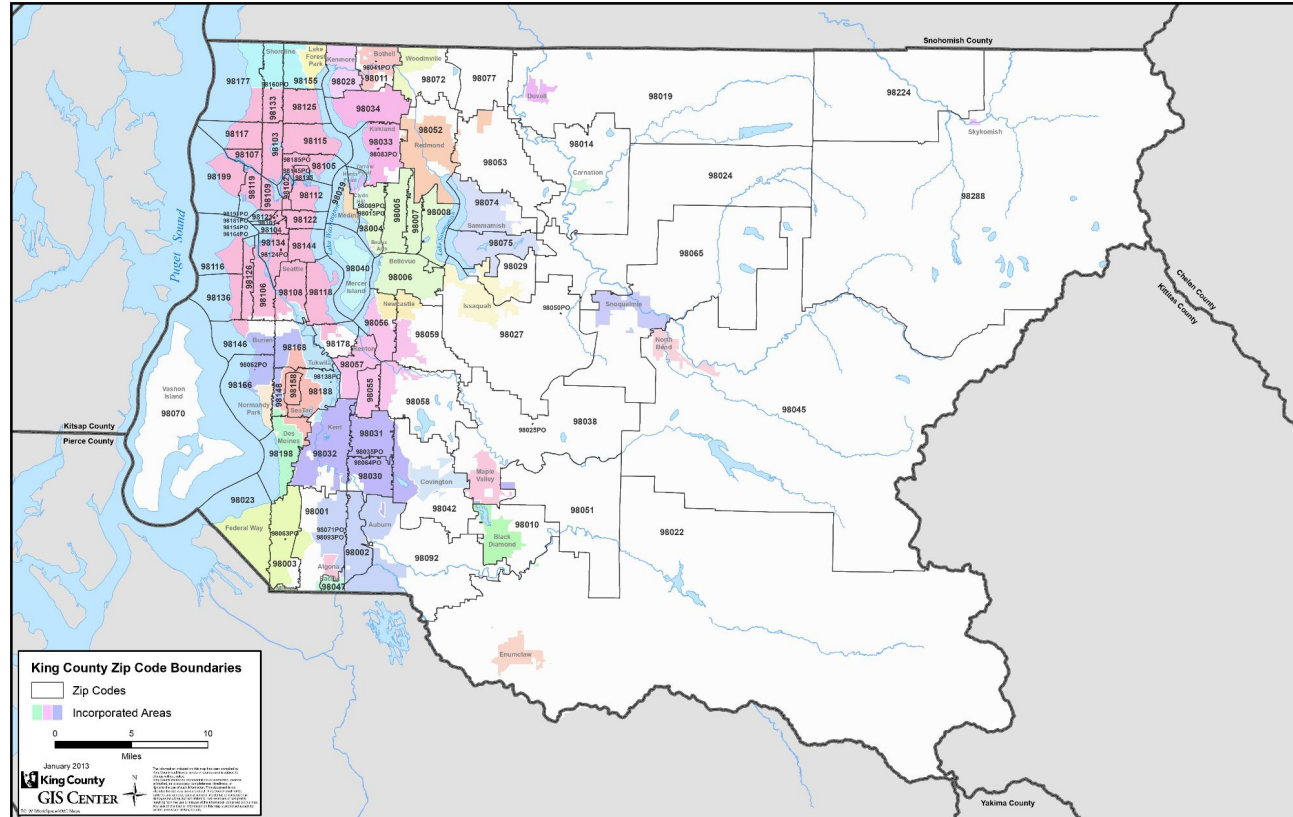
**How do you increase  
a home's value?**



**- Homes equal to or under \$5MIL**

**-Housing categories that did not have a lot of overlap**

**-There is an estimated  
Million Homes in King  
County**



## Understanding The Model

### Example feature:

Square Foot Of Living Space

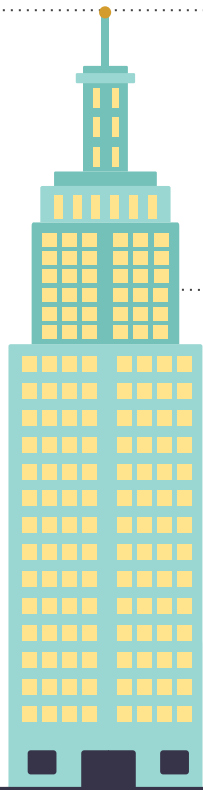
\$382

### R-Squared

(want 80% or more)

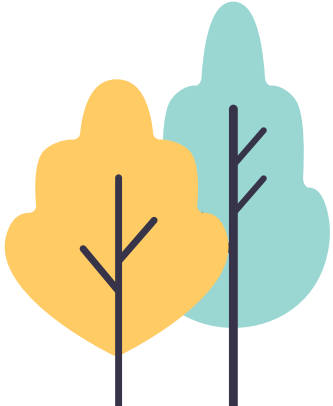
**70.2%**

Of the change in price accounted for by our features.



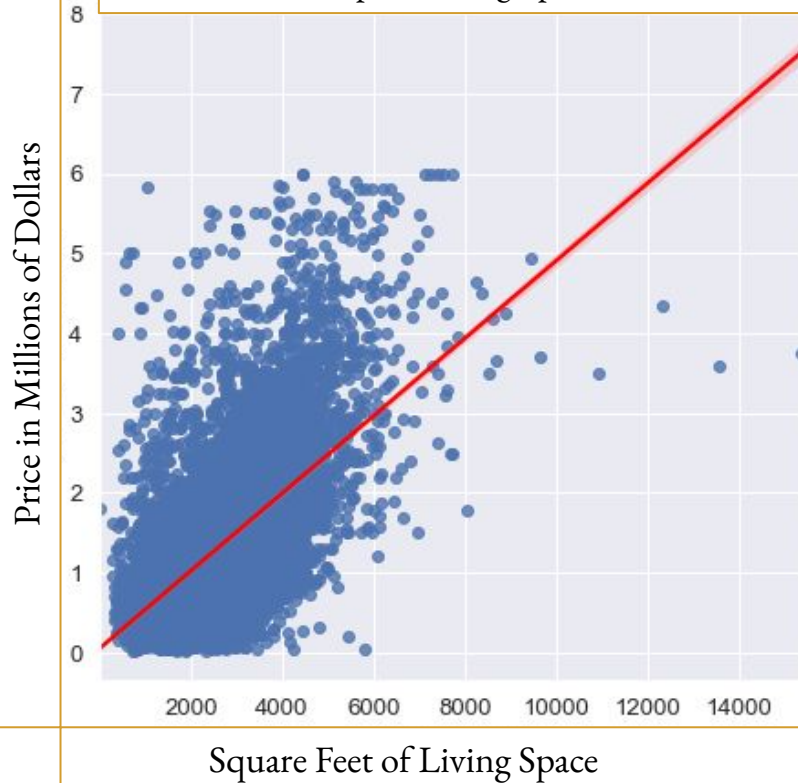
## Key Takeaways On Average

1. \$382 per square foot on average
2. \$72,000 extra on average if at all renovated in its lifetime
3. \$682,000 Extra If Waterfront Property
4. Zip Code is a Key Factor for Price



## Price Per Square Foot.

Relationship of Living Space To Price



- $\frac{1}{3}$  of homes were over 1 Million Dollars
- $\frac{2}{3}$  of homes were below 1 Million

## Renovated

### Relationship of Price To Living Space



- Renovated Homes have a higher rate of change in the cost per square foot of property.

## Water Front

Waterfront Property Having More Price



- Water Front Property Price Per Square Foot Is Higher. Than Inland Property



## Top Zip Codes

-Some zip codes prices are much higher than others

-The Data is unable to quantify why.



## Possible Future Insights

### What Makes A Zipcode Hot

We like to see what it is about zip code that makes it a huge factor.

Proximity to freeways, malls, shopping, parks, playgrounds, bus stations?

### Are There Any Zipcodes that could get Hot?

Are There Any Zip Codes that are starting gentrify?

### Renovation Deep Dive

What specific types of renovations are going to provide the most value. In flipping a home?

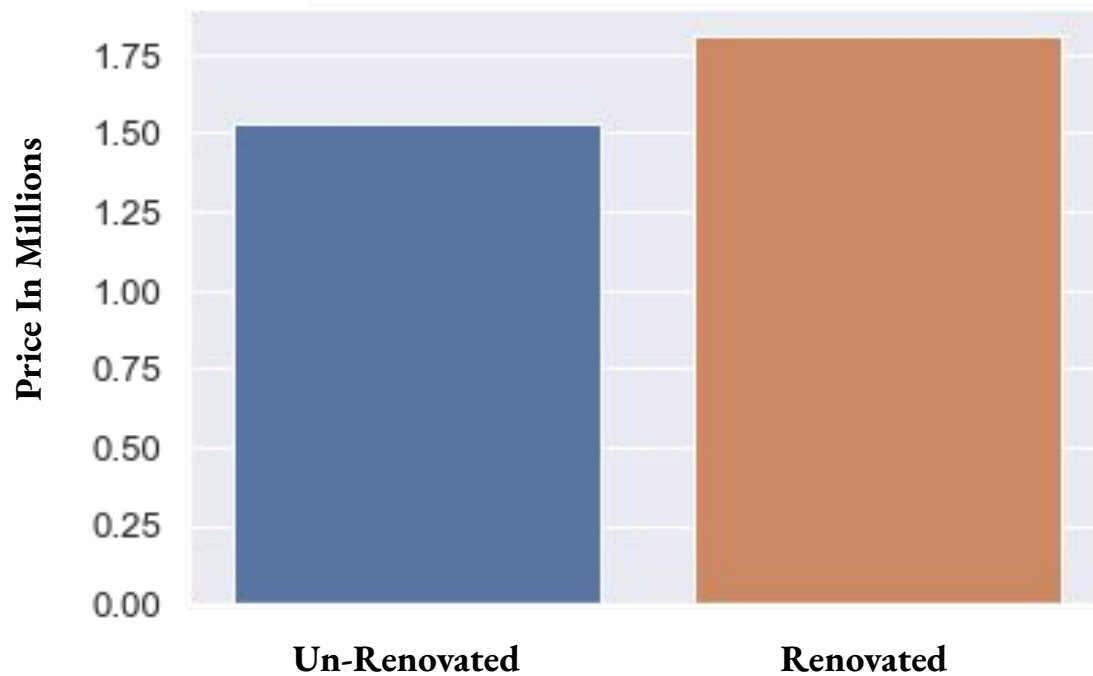


## Well We've Got Some Insight For You

304 waterfront Homes  
Un-renovated

84 waterfront already  
renovated

**Average Sales Price Of Water Front Properties**



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