

To Whom it May Concern:

Firstly, thanks for reading this.

My Name is Tiaan, from Cape Town, South Africa, and I've lived and worked in Houston, New York, Antwerp, Brussels, Seoul, Liverpool, Aberdeen, Port Gentil, Pointe Noire, Cairo, and of course, Cape Town.

I have extensive experience working with international business development, customer relations, specialized business development, marketing, PR and growth, establishment of legally compliant companies in multiple locations, global supply chain and project management as well as working with researchers and software developers to design, prototype or deliver products in the financial and commodities sectors.

As someone working in the blockchain space for the past two years, mostly business and customer and product development (as well as fundraising, recruitment and compliance), I am very comfortable with the job description provided for the position.

I'm a great fit for this job because I believe that I am a great fit both in terms of what I understand your offering is, as well as for my experience with global business expansion, product development and marketing as well as my crypto experience, which I believe would make me a great asset to your team.

A few highlights:

- Joined an Oil & Gas service company as a Business Development Manager at age 20.
- Recruited staff and opened 5 branches on 4 continents by age 22.
- Managed all financial, strategic and commercial and business planning and execution.
- Negotiated and executed multi-million dollar cross-border projects.
- Opened a small software company in 2014, secured and executed projects for the World Health Organization, Fortune 500 companies as well as Insurance and Auditing businesses.
- Left oil company in 2017 to work full time in crypto industry. Own business is now independently run by staff and my cofounder with my input on decision making and strategy on occasion.
- Worked on product development, marketing strategy and capital raises for Solaris, The Hemp Coin, RealFevr and various other crypto and crypto-related products.
- Joined Menlo One in May 2018 as COO (consultant), managed a successful raise, marketed the product effectively to developers, ensured that the company was compliant in Caymans, Korea, US and Europe and that business practices and policies were aligned with these markets.

- Brought block overflow to market - a technical Q&A blockchain dApp.

<https://blockoverflow.menlo.one> - I developed the product as an example dApp for the Menlo One framework (not intended as a commercial product)

I would also like to invite you to view my GitHub profile: <https://github.com/ImTiaan> where you can verify some of my contributions to various fun blockchain projects/experiments, as well as to visit my personal site, where I discuss some of the projects worked on. <https://imtiaan.github.io/ImTiaan/>

I look forward to hearing from you.

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