# **Project Proposal:** <u>Handmade Items Selling Store</u>

#### 1. Title

"Handmade Haven: An E-Commerce Platform for Selling Handmade Products"

## 2. Project Requestor

The project requestor is **artisans**, **small business owners**, **and handmade craft sellers** who need a digital marketplace to showcase and sell their unique products. The goal is to provide a user-friendly platform where customers can discover, purchase, and support independent handmade sellers.

### 3. Statement of the Problem or Need

Many artisans and craft makers struggle with selling their products online due to **high** marketplace fees (e.g., Etsy, Amazon Handmade) and **limited exposure**. Some challenges include:

- Lack of a **dedicated platform** for handmade items.
- **High commission fees** on existing marketplaces.
- **Limited control** over product listings and store customization.

This project will solve these issues by: Providing an **affordable and accessible** platform for handmade sellers, offering **customizable store pages** for artisans and ensuring **secure transactions** and **easy order management**.

# 4. Project Deliverables and Beneficiaries

#### **Deliverables:**

- A **full-fledged eCommerce platform** with an intuitive UI (React + Spring Boot).
- Multi-role system: Admin, Seller, and Customer.
- **Product catalog & categories** for easy browsing.
- **Shopping cart & secure checkout** (Stripe/PayPal integration).
- Order tracking & seller dashboard for inventory management.
- User reviews & ratings for product credibility.

#### **Beneficiaries:**

- Handmade sellers looking for a low-cost online store.
- **Customers** interested in unique, handcrafted items.
- Local artisans & businesses aiming for a wider customer reach.

## 5. Related Projects

- Etsy A popular marketplace but charges high listing & transaction fees.
- **Amazon Handmade** Harder for small sellers to compete due to commission rates.
- **Shopify** Provides eCommerce solutions but requires individual store setup.

My project will combine **affordability**, **ease of use**, **and dedicated support** for handmade sellers.

# 6. Project Assumptions and Constraints

# **Assumptions:**

- Sellers need an **easy-to-use** product upload system.
- Customers will prefer secure and seamless payment options.
- Handmade items often have **limited stock**, requiring real-time updates.

## **Constraints:**

- Image storage: Needs integration with Cloudinary/AWS S3.
- Payment processing: Must follow Stripe/PayPal transaction policies.
- Scalability: The platform should handle high traffic and multiple listings.

# 7. Project Team

Name: M.N.Imalsha Fernando.

Registartion Number: 2020/ICT/106

Index Number: IT 16097

Signature:

### **Declaration:**

I recognize the need to clarify the project's purpose and gain instructor approval before proceeding. I am committed to justifying and validating the project's necessity and seek approval to proceed with development.

M.N.Imalsha Fernando (2020/ICT/106)

26.03.2025.