# **OR/OM Introduction**

经管学院暑培 2025.8.11

### Warm up

- 滴滴平台如何设计派单策略实现收益最大化?
- 京东在哪些城市建仓库才能让大部分用户在一天内收到货?
- 旅行商问题、投资组合优化
- etc.

——> 资源有限、需求变化等复杂约束情况下,如何做决策?

## OR -> OM: 方法论、应用领域

- 统计/机器学习 VS OR(Operation Research)
  - 统计/机器学习: 从样本出发的归纳
  - OR: 从数学假设出发的演绎
- 经典OR方法论: optimization、applied probability...
- OR应用领域: 金融工程、机器学习、交通、能源、运营管理 (OM)
- OM(Operation Manmagement): 供应链管理、收益管理、机制设计

## Example1

● linear optimization:在约束条件和目标函数都为线性的情况下,寻找最优解

Maximize 
$$c^{\top}x$$

subject to 
$$Ax \leq b$$
,  $x \geq 0$ 

某工厂生产 A 产品 和 B 产品,每种产品的利润和所需资源如下:

产品	单位利润(元)	机器时间 (小时)	原材料(kg)
Α	40	2	3
В	30	1	4

#### 决策变量:

•  $x_1$ : 生产 A 产品的数量

•  $x_2$ : 生产 B 产品的数量

• 目标函数 (最大化利润):

 $\max 40x_1 + 30x_2$ 

#### 工厂每周有:

- 机器时间不超过 100 小时
- 原材料不超过 120 kg

• 约束条件:

$$2x_1 + 1x_2 \leq 100$$
 (机器时间约束) $3x_1 + 4x_2 \leq 120$  (原材料约束) $x_1 \geq 0, \quad x_2 \geq 0$ 

### Example 2

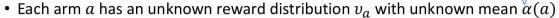
- Multi-armed bandit:
  - 想象有一排老虎机,每台机器的中奖概率不同,但你事先不知道具体是多少。你可以反复拉 这些机器的拉杆,目标是在有限的次数内尽可能赢得最多的钱。

CTR/profit/...

### Setting: Finite-armed stochastic bandits

items/products/movies/news/...





• The best arm is  $a^* = \operatorname{argmax}_a \alpha(a)$ 







- At each time t
  - The learning agent selects an arm  $a_t$
  - Observes the reward  $X_{a_t,t}{\sim}v_{a_t}$  bandit feedback

• Maximize the expected cumulative reward in T rounds

$$\mathbb{E}\left[\sum_{t=1}^{T}\alpha(a_t)\right]$$

• Minimize the regret in 
$$T$$
 rounds 
$$R(T) = T \cdot \alpha(a^*) - \mathbb{E}\left[\sum_{t=1}^T \alpha(a_t)\right]$$

- Balance the trade-off between exploration and exploitation
  - Exploitation: Select arms that yield good results so far
  - Exploration: Select arms that have not been tried much before
- Smaller order of T in R(T) is better

### OR研究前沿

• &统计: experimental design, A/B tests

● &经济: information design

&CS: diffusion model, LLM, generative model

• &finance: mean-field games

#### LLM研究上 CS VS OR?

- CS 更关注模型本身的能力、结构、训练与泛化;
- OR 更关注如何将这些生成模型嵌入到决策优化流程中,并分析其最优性、鲁棒性等性质。
  - Liang, K., Lu, Y., Mao, J., Sun, S., Zeng, C., Jin, X., Qin, H., Zhu, R. and Teo, C.P.. LLM for Large-Scale Optimization Model Auto-Formulation: A Lightweight Few-Shot Learning Approach. **LLM辅助OR**
  - Patrick Jaillet, Jiashuo Jiang, Konstantina Mellou, Marco Molinaro, Chara Podimata, Zijie Zhou. Online Scheduling for LLM Inference with KV Cache Constraints **OR优化LLM**

### OR/OM PhD申请

- Applicant画像: Math / Stats / CS / 商科...
- 课程: Columbia University
  - Core Courses: Optimization I/II, Stochastic Modeling I/II, Dynamic Programming.
  - Statistics: Statistical Inference and Econometrics, Information Theory, High-dimensional Statistics, Nonparametric Statistics.
  - Machine Learning: Fair and Robust Algorithms, Generative AI, Differential Privacy, Computational Learning Theory.

#### **Tsinghua University**

- Operations Research: Operations Research, Probability and Mathematical Statistics, Numerical Analysis, Dynamic Systems Analysis and Control, Game, Decision Making and Queuing Theory, Convex Optimization.
- Statistics: Applied Time Series Analysis, Introduction to Nonparametric Statistics, Statistical Inference.
- Analysis: Probability Theory, Measure and Integration, Ordinary Differential Equation, Functional Analysis.
- Computer Science: Data Structures and Algorithms, Discrete Mathematics, Artificial Intelligence, Computer Systems Architecture, Pattern Recognition and Machine Learning.

#### **National University of Singapore**

- Discrete Optimization, Stochastic Processes, Nonlinear Programming, Operations and Technology Management, Revenue Management.
- 科研:推荐信为主,申请者paper需求较少

### OR/OM PhD 职业选择

● 教职: 商学院 (e.g. 经管管理科学与工程系)、工学院 (e.g. 工业工程) ...

- 业界:
  - 传统运筹学, 优化、排队论、博弈: 航空/零售/交通公司 e.g. 京东、波音
  - data science/ai交叉:亚马逊、Uber、大厂的research lab、量化
- 如果感兴趣:
  - 媒体: 知乎...



#### 运筹OR帷幄

九锡市运筹帷幄信息咨询有限公司 ₹<br/>
德国

致力于成为全球最大的运筹学中文线上社区》



#### 覃含章

数学等 2 个话题下的优秀答主 9.7 万人关注·363 个创作 7.6 万赞同 三个月内有更新

MIT ORC/IDSS、Stanford MS&E、Columbia IEOR、Cornell ORIE、Gatech ISYE…

• pros&cons