



# SUNNY ANAND

## FULL - STACK WEB DEVELOPER

### My Contact

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### About Me

With 40 months of Ed-Tech Sales experience, I excel in problem-solving and project ownership. Eager to transition into software engineering with proficiency in HTML, CSS, JavaScript, and the MERN stack. Skilled in design, problem-solving, and translating business needs into technical solutions. Passionate about launching new projects and excited about new challenges.

### Skill and Frameworks

- JAVA
- DATA STRUCTURES AND ALGORITHMS
- HTML
- JAVASCRIPT
- CSS
- REACT
- REDUX
- NODE JS || EXPRESS || MONGO DB
- CRM HANDLING

### Soft Skill

- Team Collaboration & Leadership
- Remote Work
- Communication
- Multi-tasking
- Time-Management

### Education Background

- Masai School, Bangalore  
*Full Stack Development*  
FEB 2023 - Ongoing
- National Institute of Science and Technology  
*B.Tech*  
AUGUST 2015 - APRIL 2019
- Surendranath Centenary School, Ranchi  
*12th*  
JUNE 2013 - APRIL 2015

### Projects

#### **BIG BASKET CLONE** | 🌐

Developed a Big Basket clone, a user-friendly e-commerce platform that offers a wide range of groceries and essential products for convenient online shopping.

##### Features :-

- Sign-in/ Sign-up
- Cart Page
- Payment Section

**Tech Stack :** HTML | CSS | JAVASCRIPT

##### Areas of Responsibility :-

- Built the entire Cart Page
- Integrated Local Storage, making it dynamic.

A collaborative project built by a team of 5, executed in 5 days.

#### **MINE WINE - AN E-COMMERCE WINE STORE** | 🌐

Created a wine e-commerce clone, providing customers with an immersive online shopping experience for selecting and purchasing a diverse range of premium wines and related products.

##### Features:-

- Sign-in/ Sign-up: Used Firebase Authentication
- Cart Page
- Payment Section
- Search Functionality / Debouncing / User authentication for Checkout

**Tech Stack :** HTML | CSS | JAVASCRIPT

##### Areas of Responsibility :-

- Built the entire Cart Page, Payment Page and the Thank You Page
- Used RazorPay API, to proceed for payment.
- Used Postal API to validate pin code across the country.
- Made everything dynamic

#### **SPECIALIZED BIKES - ONLINE CYCLE SHOP** | 🌐

Developed a dynamic and user-friendly online cycle store using React.js to offer customers a convenient and enjoyable shopping experience for bicycles and accessories.

##### Features:-

- Product Page/ Product Description Page
- Cart Page
- Search Functionality / Debouncing / Filtering and others

**Tech Stack :** HTML | CSS | JAVASCRIPT | REACT | REDUX | CHAKRA UI

##### Areas of Responsibility :-

- Built the entire Cart Page
- Built the Product Page
- Thank You Page

### Experience

Business Development Manager • BYJU'S - Think & Learn Pvt. Ltd. (Oct 2019 - Feb 2023)

- Pioneered prospect discovery and list creation.
- Established a streamlined sales framework.
- Guided the team in lead assessment, data analysis, and crafting distinctive sales strategies.
- Ensured CRM precision for effective pipeline management.
- Researched and cultivated a team-level prospect pipeline.
- Laid the foundation for efficient and successful sales.
- Mentored the team in lead qualification, data analysis, unique value propositions, deal management, and proposal preparation.
- Maintained CRM records for seamless team pipeline management.