CHETAN SHARMA

AM: Global Trade Compliance| Lean Six Sigma Green Belt
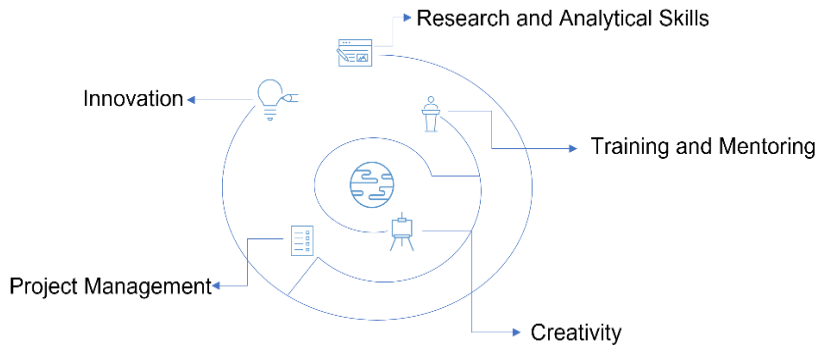
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Objective: **Build a career with prestigious firm, bringing enormous ability to build solution by understand and implementation of various tax issues in international trade**

CORE COMPETENCIES

- Research and Analytical Skills
- Innovation
- Training and Mentoring
- Project Management
- Creativity

Career Timeline

Cotra Technologies Pvt. LTD
AM: Global Trade
(Jan 2023-Jun 2023)

EY GDS
Advanced Analyst
(Aug 2022-Jan 2023)

Trademo Inc.
Global Trade Compliance Specialist
(Jan-Jul 2022)

Avalara Technologies Pvt. LTD.
Tax Research Analyst
(Jun 2019-Jan 2022)

Here Solutions Pvt. LTD.
Data Analyst
(Dec 2018-May 2019)

Avalara Technologies Pvt. LTD.
GIS Analyst
(Jan-Oct 2018)

Symbiosis International University
Master of Sciences GIS
(2016-18)

University of Petroleum and Energy Studies
B.Tech GSE
(2009-13)

PROFESSIONAL EXPERIENCE

Assistant Manager Jan 2023- Jun 2023
Cotra Technologies Pvt. LTD., Mumbai

- Creating and implementing Product requirement documents (PRD) for Landed cost calculator, HS classification and trade compliance.
- Building and hiring people for trade compliance and other domains.
- Building product success matrix but not able to implement them.
- Acquired skill of Web scraping customs data from web using python libraries like BeauitfulSoup, Pandas, Selenium.
- Acquired knowledge of SAP GTS functional (Custom and compliance management.
- Configured SAP GTS modules, including Compliance Management and Customs Management, to align with client specifications.

Advanced Analyst Aug 2022-Jan 2023
EY GDS, Gurugram

- Analysed and classified complex products according to the Harmonized System (HS) codes, ensuring accurate customs duties and international trade compliance Implementation of internal trade projects related to HS classification and other import and export areas.
- Conducted thorough research on product specifications, components, and materials to determine appropriate HS codes based on global trade regulations.
- Ensuring legal compliance with government rules and regulatory measures pertaining to classification
- Participated in training sessions and workshops to stay updated on changes in international trade regulations and HS classification guidelines.
- Maintained up-to-date knowledge of changes in HS codes, customs regulations, and global trade practices to ensure accurate classification.

Global Trade Compliance Specialist Jan 2022- Jul 2022
Trademo Inc., Gurugram

- Subject Matter Expert for the Trademo Landed Cost Calculator, Import Export controls.
- Working knowledge of ECCN and its classifications.
- Product classification for import and export compliances.
- Responsible for team building of trade compliance and team training.
- Implementation of process flow as per standard, preparing SOPs to standardize and rationalize the process.
- Data mining for different regions Customs duties, FTAs rates, VAT, GST and levied charges on the country level.
- Interacting and collaboration with engineering and stakeholders for workflow creation and improvements.
- Landed cost formulation as per country landed cost calculation basis.
- Collaborating with design team to implement and improvise UI/UX and UAT testing.
- Collaborating with engineering for product functionalities.

Tax Research Analyst June 2019 – Jan 2021
Avalara Technologies Pvt. LTD, Pune,India

- Tax Content research and analysis of 45+ Systems for AvaTax, covering restrictions and prohibition (RnP), COM(FTAs). Major systems worked on United States (HTS), EEU (Eurasian Union), China, Turkey, Chile, Canada etc.
- Lead Analyst (for a Team of 11) for Avalara's Restrictions and Prohibitions content, guiding team through research and understanding content and an active bridge between stakeholders and team.
- Guiding team for product HS Classification whenever in need.
- Training and mentoring new hires and guiding them through research work for projects like KTLO, RnP, COM.
- Equipping stakeholders with clients' requirements.
- Active QA partner for systems content delivery, using tools like Jenkins.
- Sustaining reports of daily Landed Cost compliance.
- Resolving complex rates issue for HTS, EEU, systems.

Data Analyst December 2018-May 2019
Here Solutions Pvt. LTD. Gurgaon, India

- Diligently performed admin data input processing and analysis and POI (Point of Interest) integration activity based on the quality parameters.
- Adept at carrying out customer issue analysis/GIS-related activities and supporting other stakeholders.
- Executed high priority and change detection activities with help of probe and other source data.
- Key role involvement in participating in projects to develop improved map creation processes. Conducted database testing, real-world testing, and inspection within a defined area as part of database ownership with close assistance from experienced Analyst or Team Lead.

Summary

Experienced trade compliance specialist with a track record of building successful teams and implementing standardized processes. Proficient in product classification, harmonized tariff systems, and legal compliance. Skilled in data mining customs duties, FTAs, and collaborating with stakeholders. Successfully managed trade projects, from PRD creation to Landed Cost formulation.

Technical Skills

- ✓ MS Office
- ✓ Excel 365
- ✓ Power BI
- ✓ Jira
- ✓ Adobe
- ✓ Web Scraping(python)
- ✓ Six Sigma Tools
- ✓ SAP GTS Functional

Certifications

- ✓ Lean Six Sigma Green Belt
- ✓ Lean Management Certification
- ✓ Business Analyst and Project Manager Collaboration
- ✓ Data Science Pro Degree
- ✓ Business Analysis Foundations
- ✓ Business Analyst Elicitations and Analysis
- ✓ Leadership Foundations
- ✓ Communication

GIS Analyst January 2018 - October 2018
Avalara Technologies Pvt. LTD, Pune, India

- The key role involved in the gamut of tasks entailing - Collection, preparation, and maintenance of Indirect (SUT) tax records and ensuring that they follow local, state, and federal laws.
- Actively performed tax research to obtain and expand existing state and local tax boundary repository.
- Gathered and reported on available GIS data and determining how data can be best utilized within Avalara systems.
- Dexterously responsible for building, manipulating, and updating US state and local tax boundaries using Avalara's proprietary tooling/technology while adhering to established quality control procedures and techniques.
- Efficiently maintained accurate, complete, and timely content.

GIS Analyst January 2018 - October 2018
Avalara Technologies Pvt. LTD, Pune, India