Impreshin

www.impreshin.com

Who is Impreshin?

- Impreshin is a development company catering almost exclusively for small independent publishers.
- It started off as a project to build productivity tools for a small rural publisher.
- The aim has always been to make these tools available to a wider audience.
- As the years progressed more tools were developed and the level of sophistication increased.
- In 2012 the company was formed to formalise this development unit and also to try and ensure continuity.

Why such a development unit?

- Small publishers do not have the means to fund research and development projects.
- Small publishers are at a disadvantage when it comes to developing and implementing technology, as they cannot afford to experiment.
- There is a need for long term solutions, not short term fixes.
- Any such products would need support and further development. This can only be done by a dedicated unit.

What makes Impreshin different?

- The products were developed from within the industry, building on dozens of years of experience and best-practice methods.
- The partners in the development has always been in the small publishing industry.
- Income generated via Impreshin gets utilized to support existing products and develop new products.
- The products are browser-based which, among other advantages, mean they can be used on different platforms and interfaces.

How good are the products?

- Impreshin Projects have won several awards during the past years, including:
 - AIP Media Innovation Awards (2005) AdBooker, Press-Store
 - Highway Africa Awards (2011) AdBooker
 - ANIC (2012) African News Innovation Challenge AdBooker
- The products (previous versions) have been in operation at various newspaper offices for the past six years, during which time they underwent extensive testing and redesigning to make it more robust and user-friendly.
- Web based applications get a lot of flack for not performing optimally. Impreshin's performance got a lot of tweaking.

Some stats:

- 18 Publications
- ~100 000 AdBooker records main list's data rendered in 0.3 seconds
- ~ 25 000 NewsFiler records main list's data rendered in 0.4 seconds

Applications

AdBooker

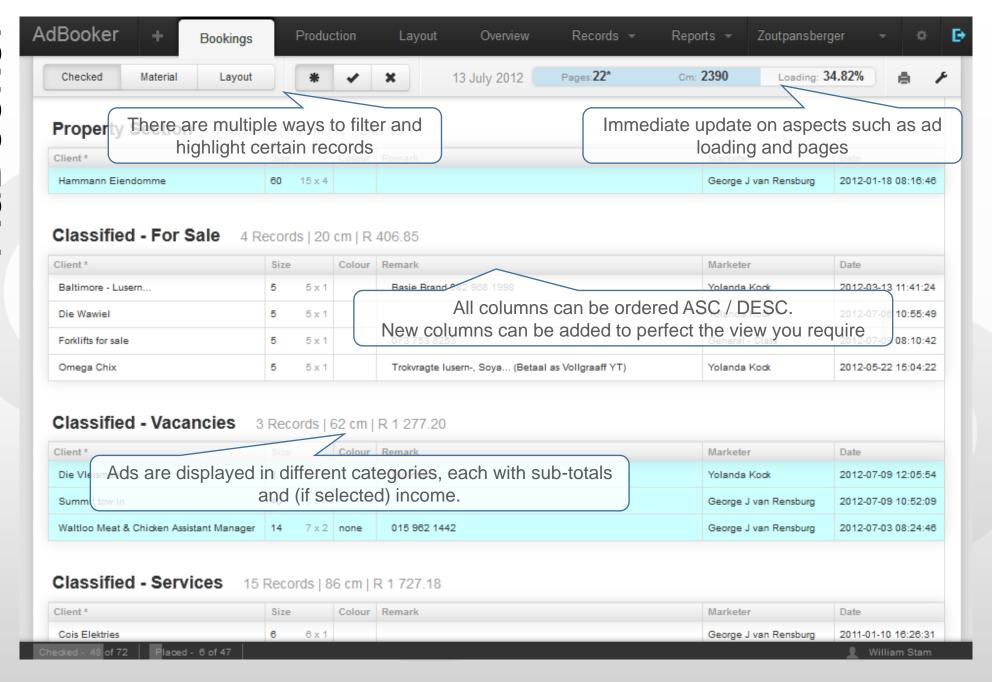
Advert management tool

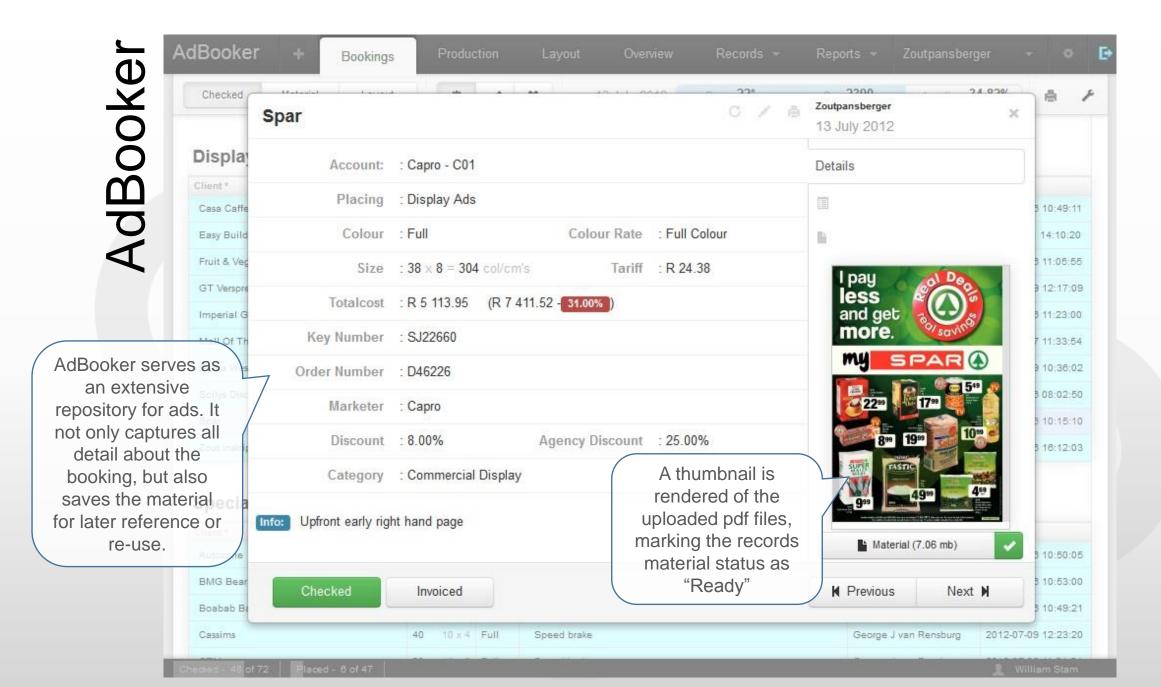
NewsFiler

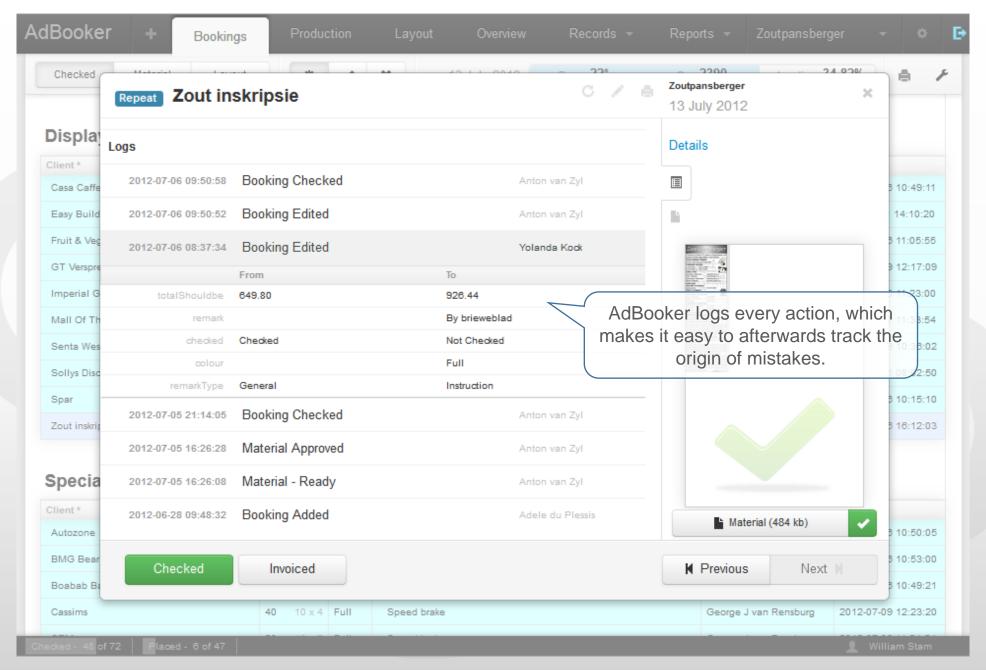
Editorial content management tool

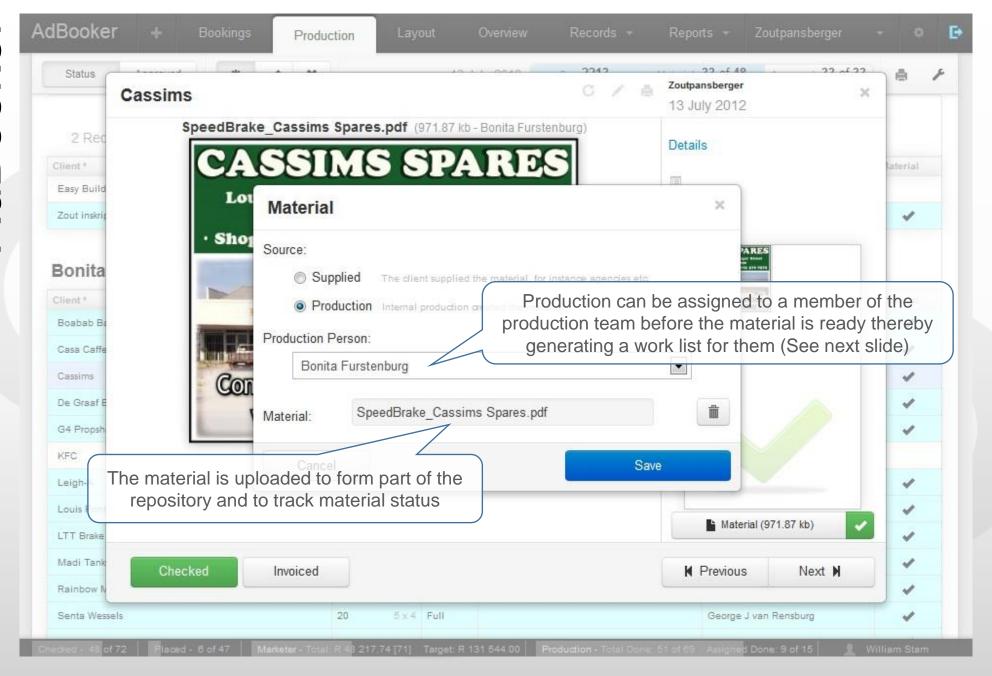
AdBooker

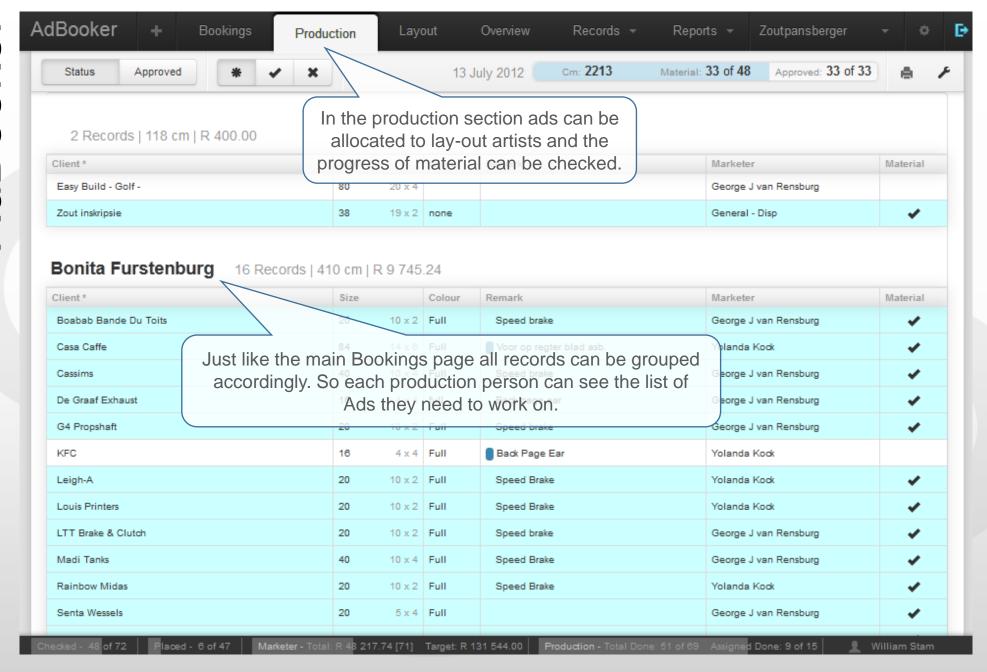
- AdBooker is essentially a tool to facilitate the booking of advertising space.
- AdBooker controls and monitors the process from when a provisional booking is made up to the stage where it appears in the paper and the invoicing is done.
- AdBooker is above all a management tool that provides immediate reports on anything from the ad loading percentage to the performance of individual marketers.

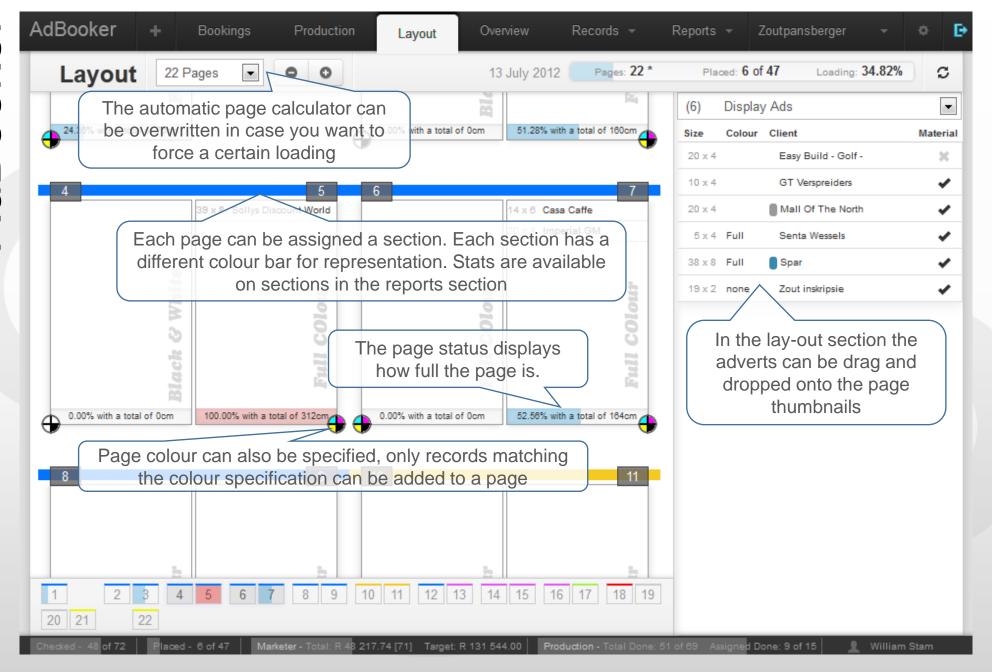


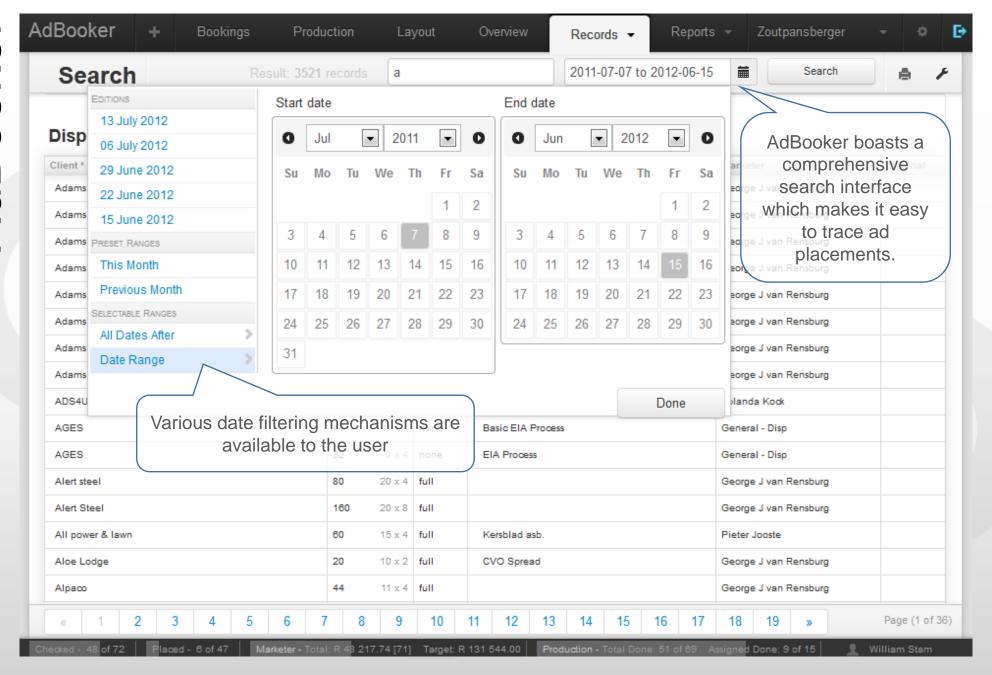


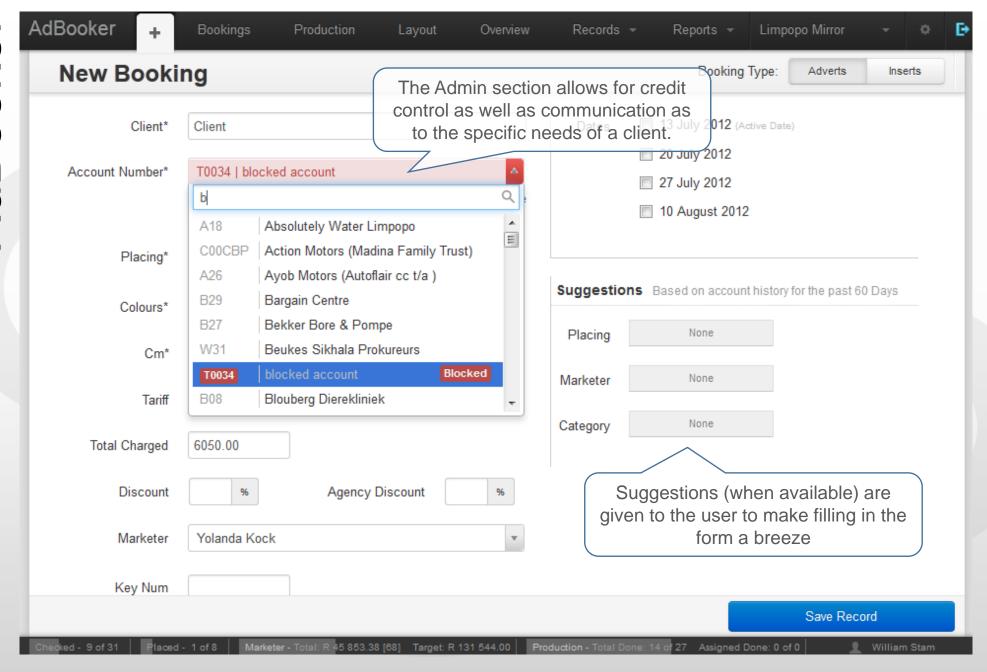


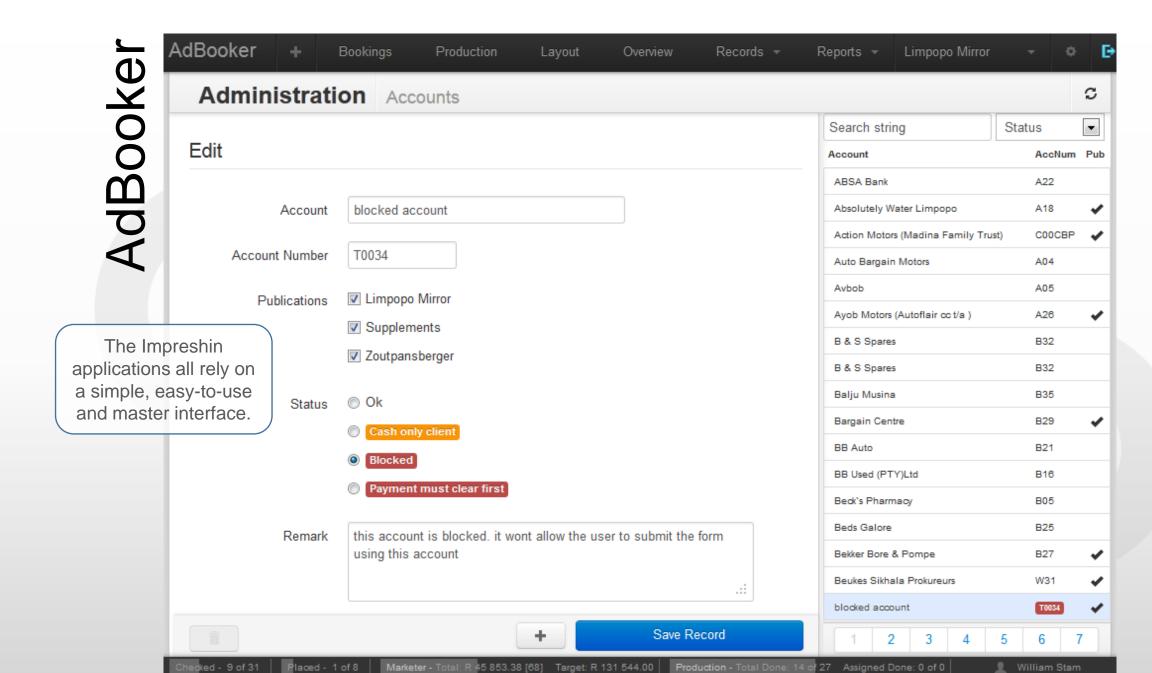


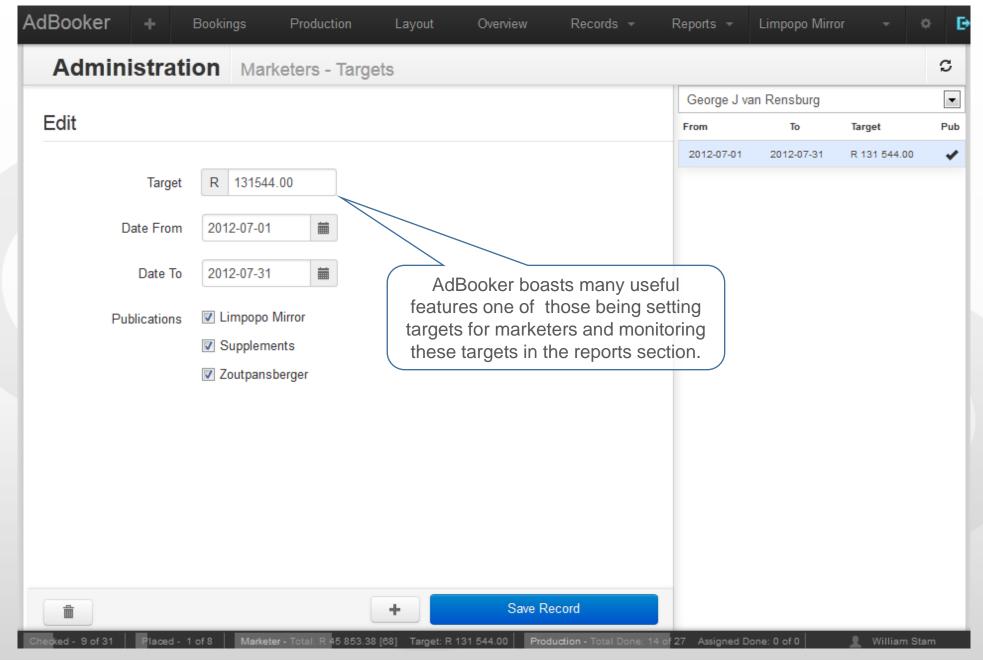


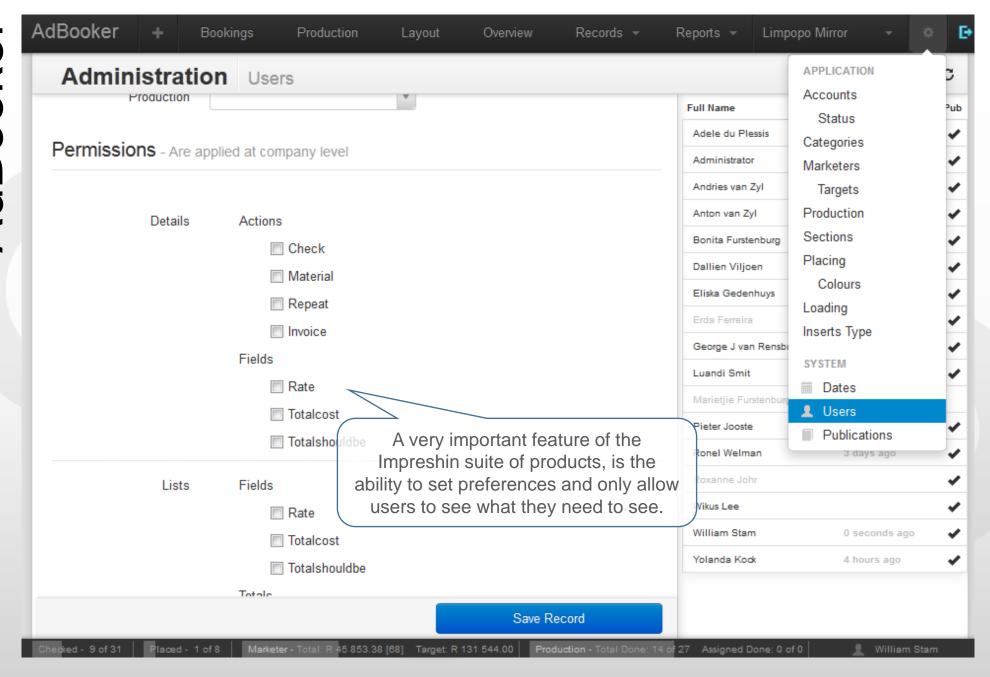


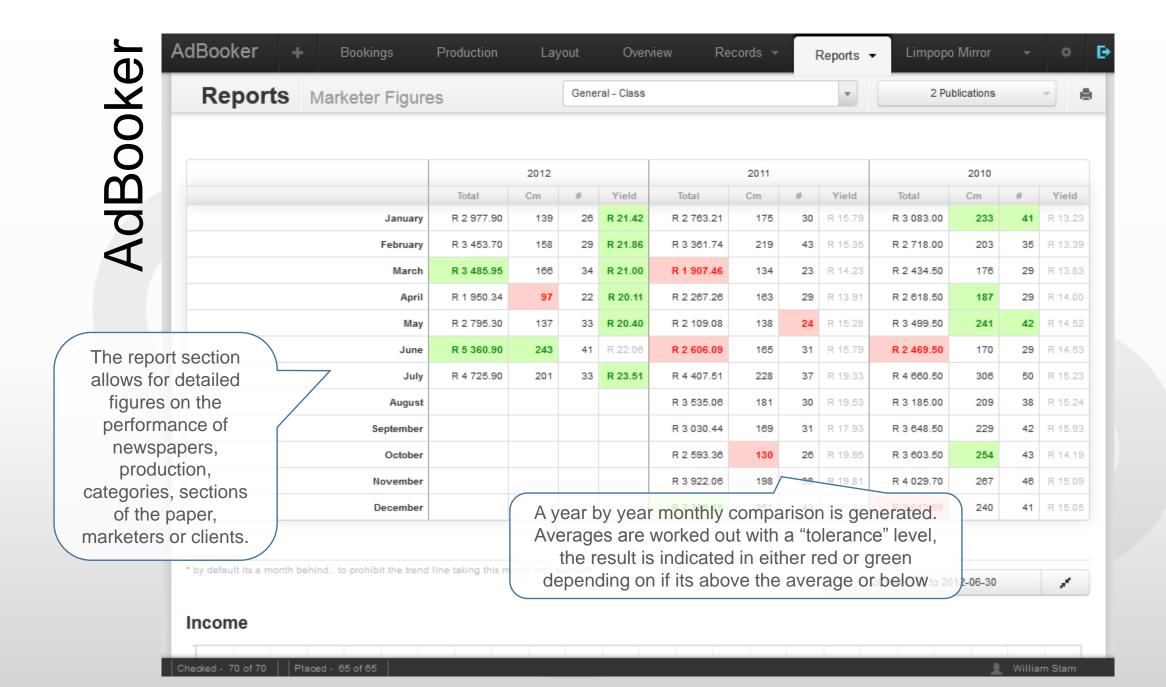


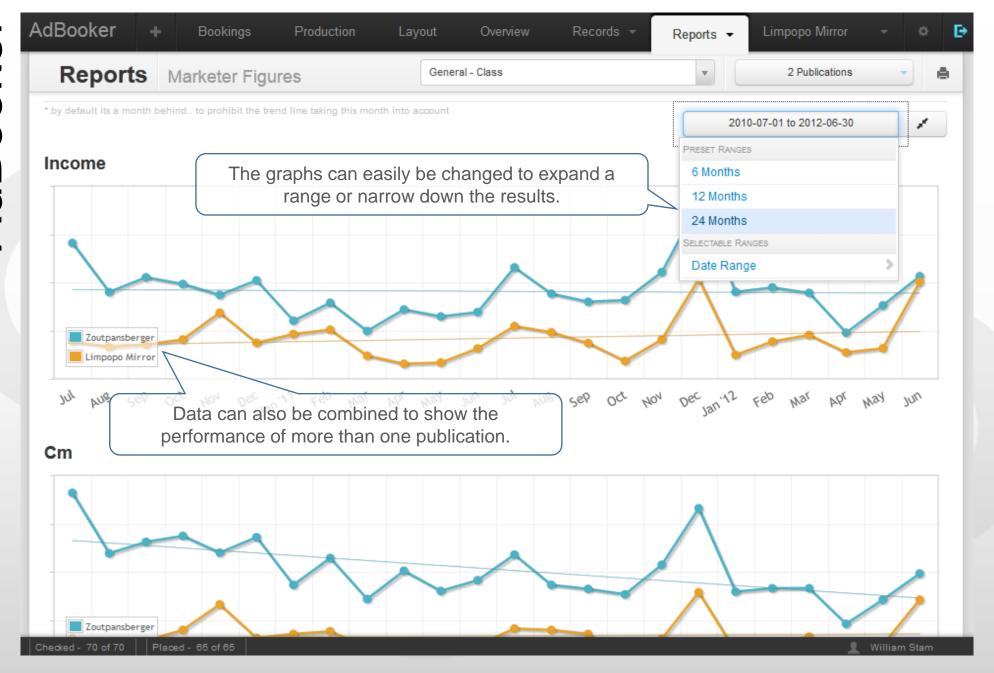






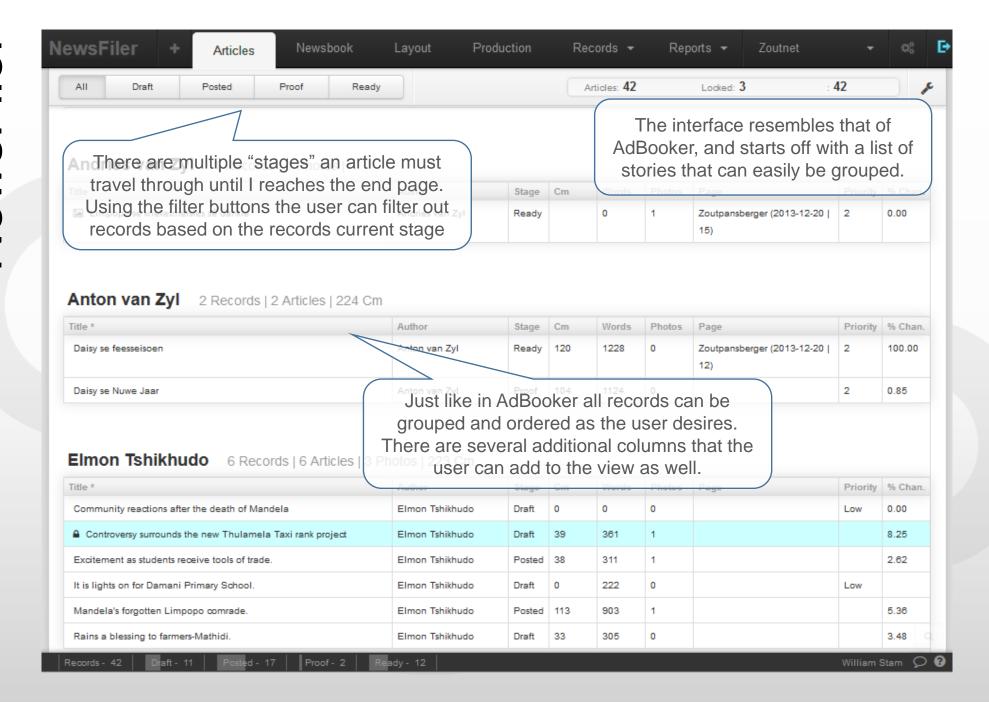


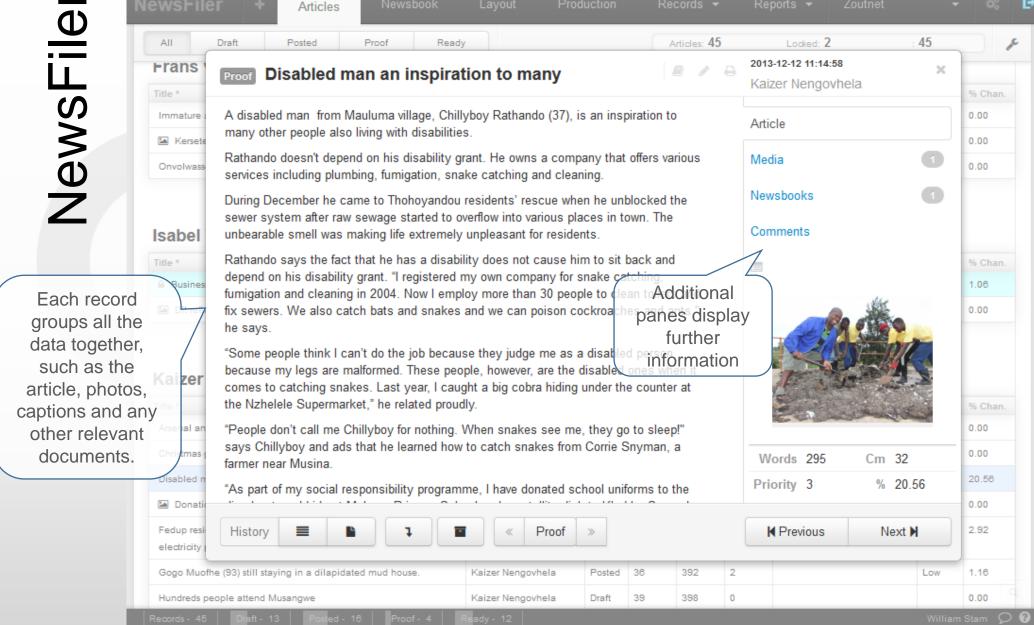




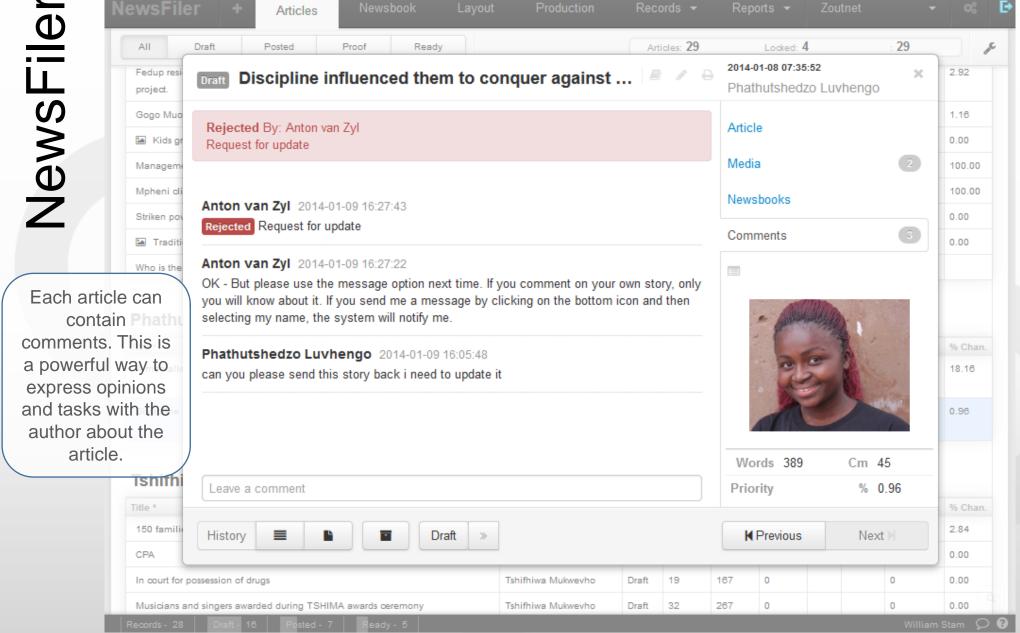
NewsFiler

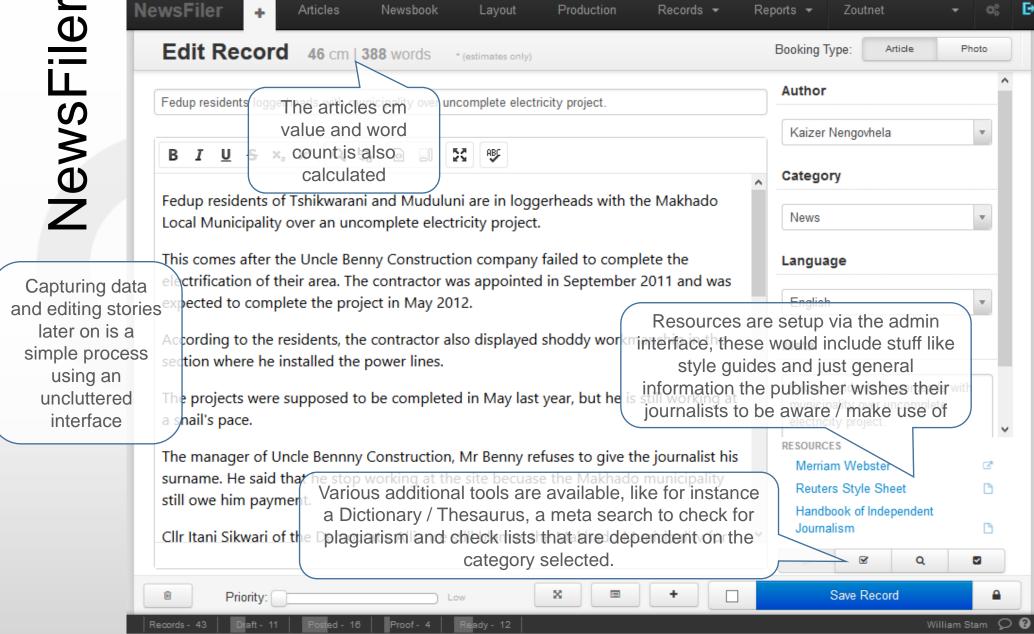
- The latest version of Newsfiler was completed at the end of 2013 and is much more than a mere content capturing programme.
- It creates a borderless office with endless opportunities.
- Newsfiler manages the workflow as far as news is concerned, handling it from the capturing side to the lay-out on a page and the final management reports where the performance of each reporter can be traced.
- Newsfiler focusses on communication between the various departments and is also an ideal training tool.

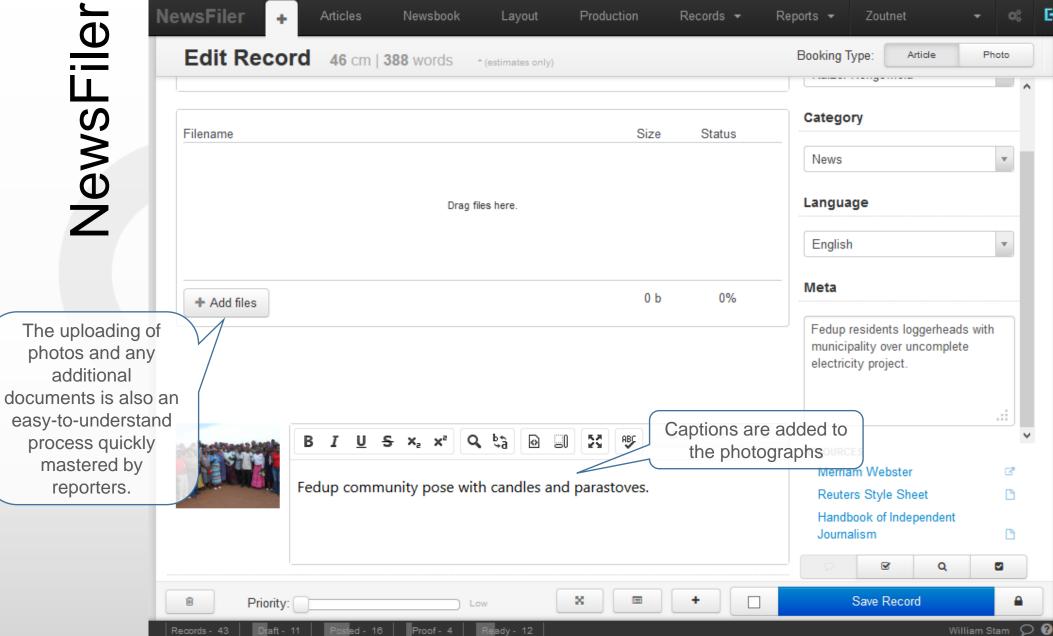


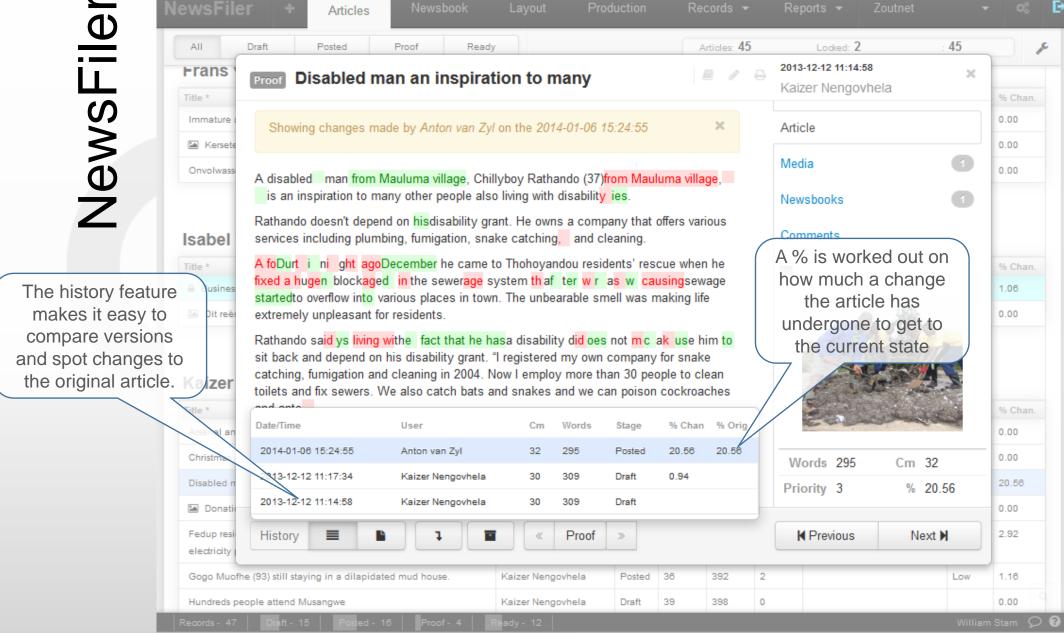






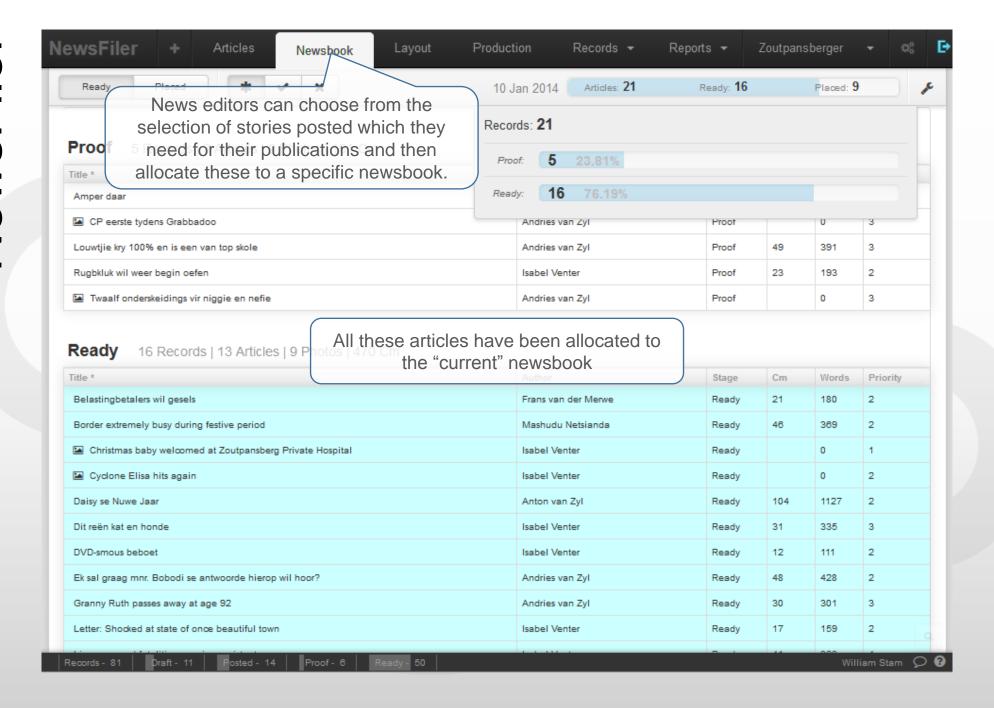


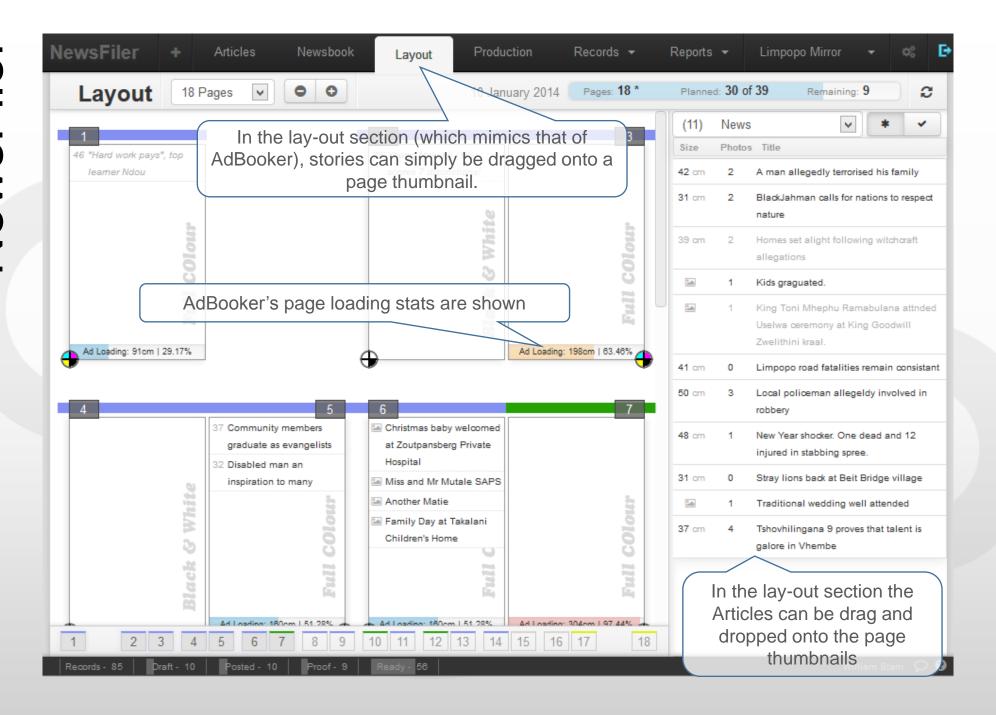


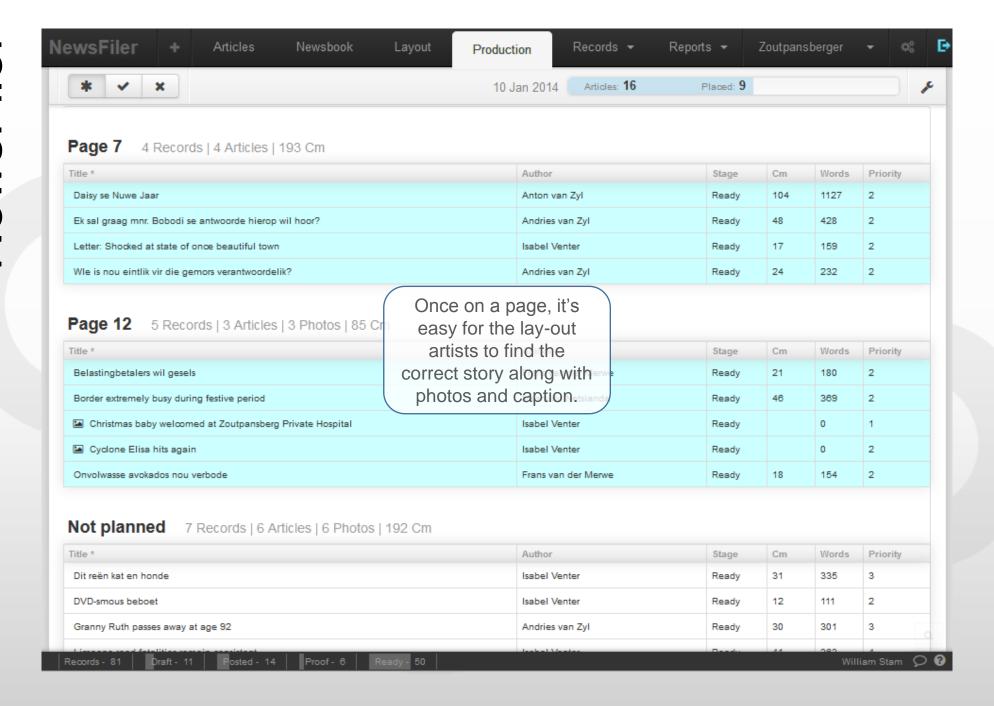


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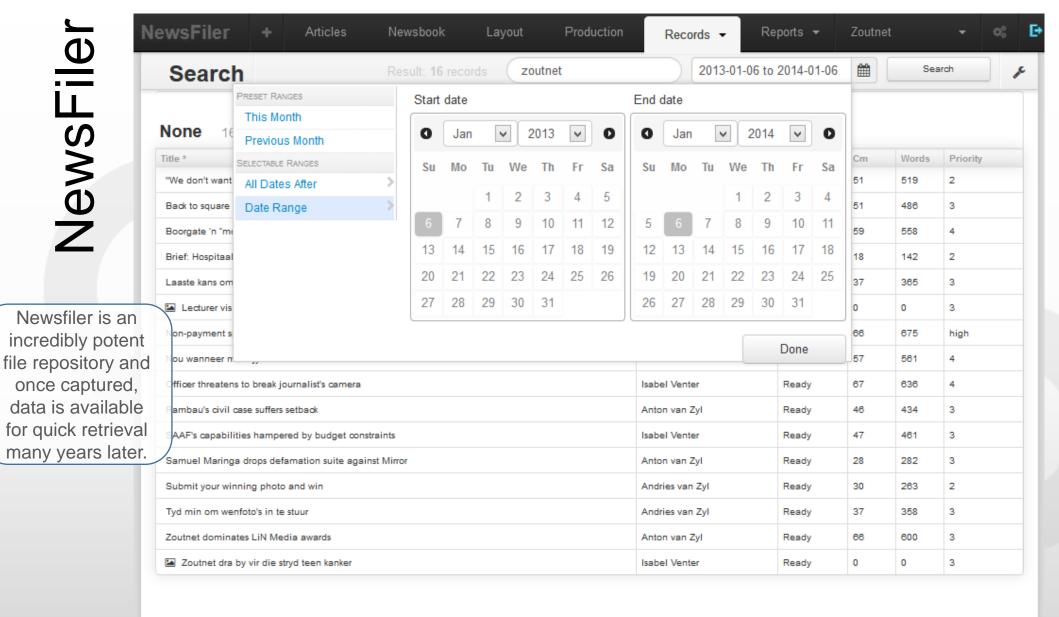




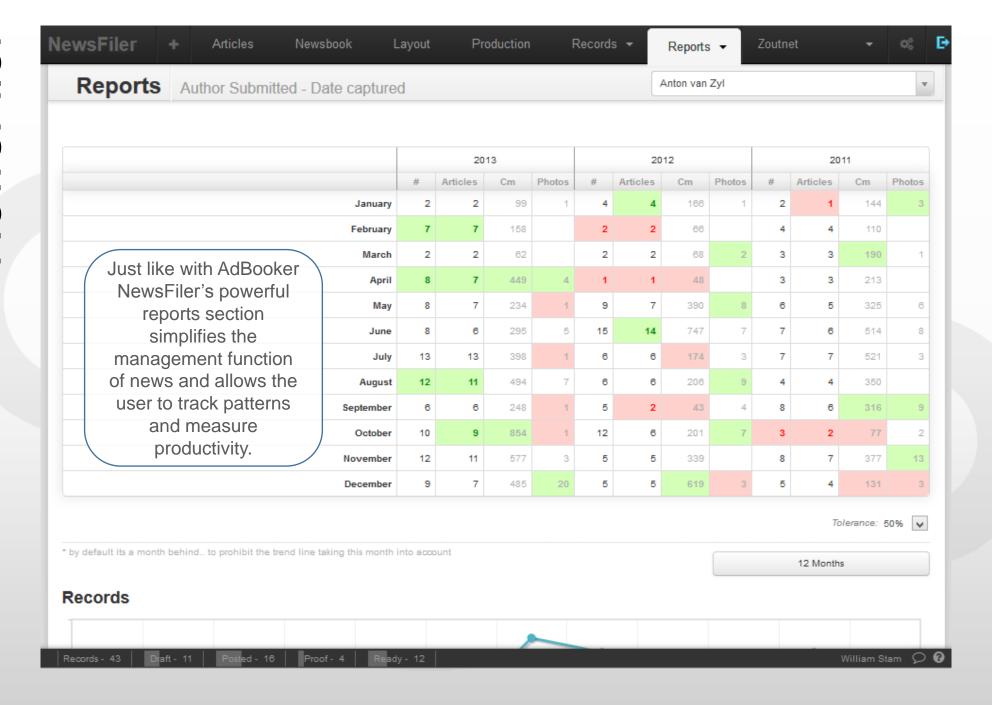


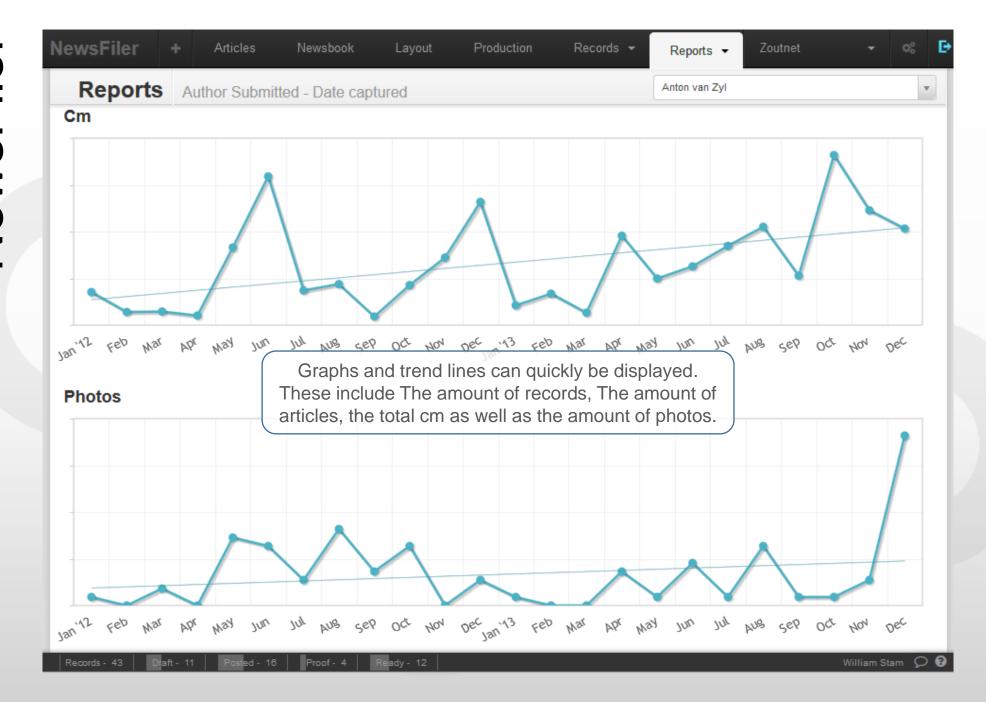


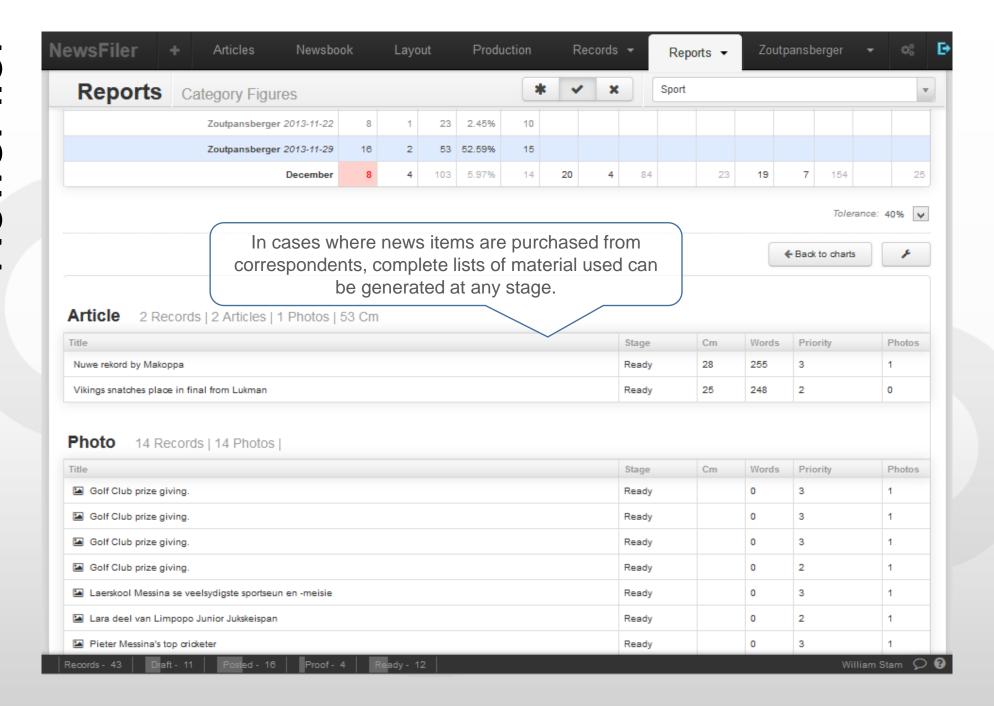
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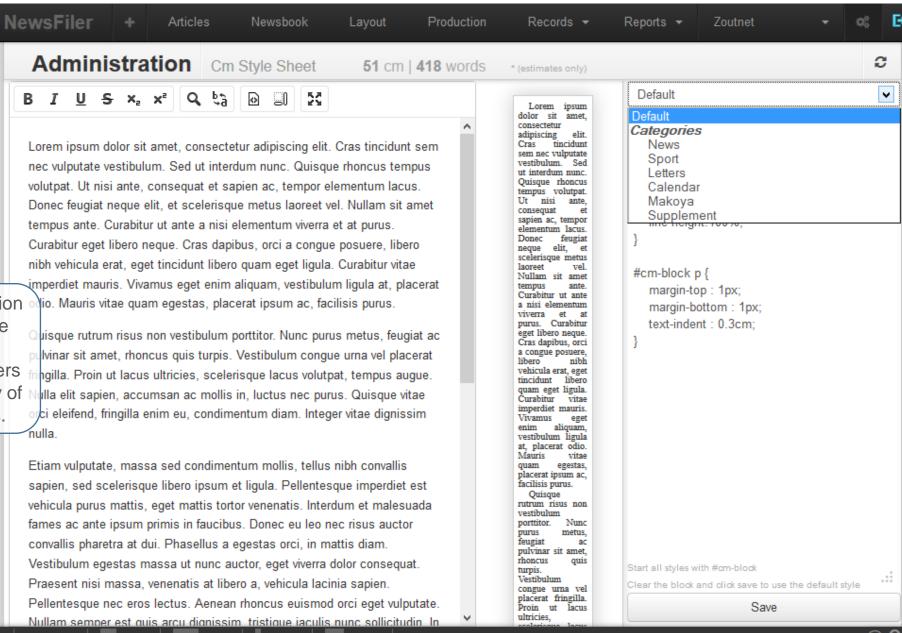
Records - 43 Draft - 12 Posted - 16 Proof - 3 Ready - 12 William Stam 🔘 🔞

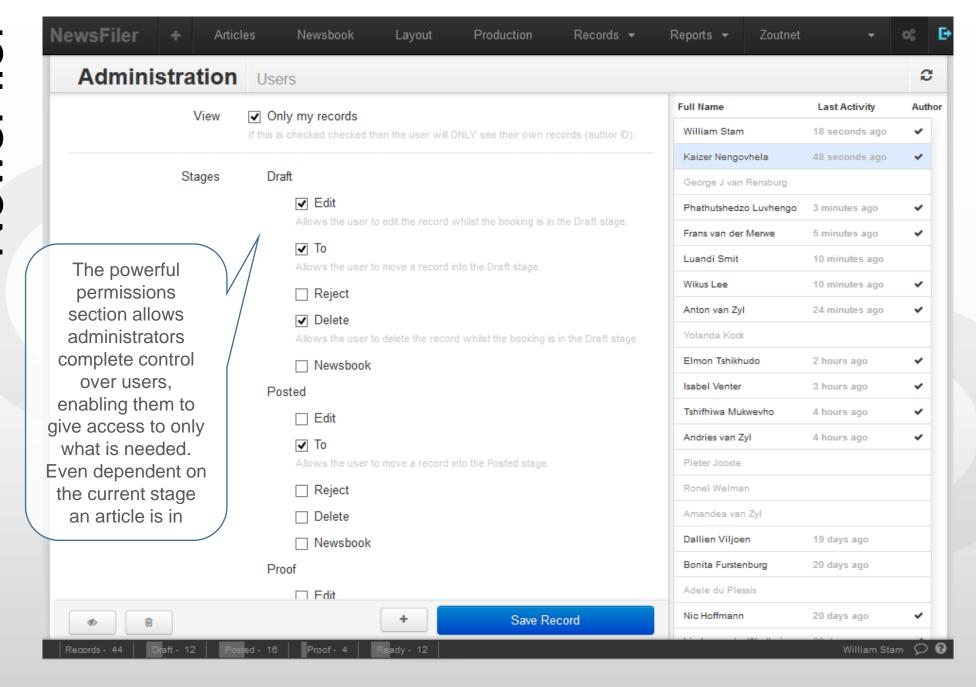






In the admin section
Newsfiler can be
adapted to the
needs of publishers
who use a variety of
column formats.





Affordability

- The Impreshin suite of products was designed with an end user in mind that cannot afford the flashy products of the big media players.
- The challenge, however, is to also generate enough income to ensure the long term sustainability of the company.
- Experience has shown that unless publishers pay for a service, they are unlikely to implement it and make full use of its advantages.
- No management system can be implemented without proper training, and this will have to be provided for.
- The current business plan provides for a monthly fee, starting at R700 for the online suite of products.
- Should Impreshin be able to secure sponsorships, this can be utilized to subsidize training and fees.

Contact Details

Anton van Zyl

Email: anton@impreshin.com

William Stam

Email: william@impreshin.com

Skype: william_stam

Phone: +27 83 502 9157

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