



FILTERS

region	All
market	All
division	All
fy year	2019

P & L

By Fiscal Year

All values in INR

Values	Fiscal Quarter											
	Q1			Q2			Q3			Q4		
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug
net sales	6.5M	8.0M	10.7M	6.5M	6.1M	11.4M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M
cogs	3.8M	4.7M	6.3M	3.9M	3.5M	6.7M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M
GM	2.6M	3.4M	4.5M	2.7M	2.6M	4.7M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M
GM %	40.9%	42.0%	41.5%	40.9%	41.9%	41.4%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%



FILTERS

region	All
market	All
division	All
fy year	2020

P & L

By Fiscal Year

All values in INR

Values	Fiscal Quarter											
	Q1			Q2			Q3			Q4		
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug
net sales	17.1M	20.6M	28.7M	17.1M	15.9M	29.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M
cogs	10.6M	12.8M	18.1M	10.7M	9.9M	18.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M
GM	6.5M	7.8M	10.6M	6.5M	6.0M	11.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M
GM %	37.8%	37.8%	37.0%	37.8%	37.7%	36.8%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%

**FILTERS**

region	All
market	All
division	All
fy year	2021

P & L**By Fiscal Year**

All values in INR

Values	Fiscal Quarter											
	Q1			Q2			Q3			Q4		
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug
net sales	44.8M	54.6M	74.3M	44.8M	41.8M	78.1M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M
total cogs	28.4M	34.7M	47.4M	28.4M	26.5M	49.8M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M
GM	16.4M	19.9M	27.0M	16.4M	15.3M	28.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M
GM %	36.7%	36.5%	36.3%	36.7%	36.5%	36.3%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%