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SKILLS

- * Leadership: Organized events and acted as a liaison, demonstrating strong leadership and organizational skills.
- * Technical: Proficient in Microsoft Office (Word, Excel, PowerPoint) and photo editing.
- * Languages: Fluent in Bangla, English, Hindi, and Urdu.

INTEREST

- Behavioral Economics, TED Talks, Hiking, Lacrosse, Wrestling, Badminton

EDUCATION

Masters of Business Study in Management

Comilla Victoria College, Bangladesh

Bachelor of Business Study in Management

Comilla Govt. College, Bangladesh

Higher Secondary Certificate

Comilla Govt. College, Bangladesh

Secondary School Certificate

Yousuf M.T. High School, Bangladesh

TARSID SINA



I hope to utilize my particular talents and knowledge in a dynamic professional context where I can contribute to the organization via strategic thinking, inventive problem-solving, and a results-driven approach. Seeking a difficult job that encourages ongoing learning and progress, allowing me to make a significant contribution while achieving both personal and organizational goals.

PROFESSIONAL SUMMARY

Securitas Security Services USA Inc. – Base Building Specialist, Seattle, WA Feb 2024 – Present

- Conducted comprehensive foot and vehicle patrols, mitigating security threats and ensuring premises safety.
- Enhanced client satisfaction by promptly addressing inquiries and concerns, leading to improved customer relations.
- Implemented effective communication strategies during conflict resolution, reducing incident escalation by 15%.
- Collaborated with law enforcement and emergency services, ensuring readiness and efficient crisis management.

Safeway – Store Associate; Seattle, WA

Mar 2023 – Feb 2024

- Managed inventory and restocked merchandise, maintaining a 98% in-stock rate, and enhancing customer experience.
- Created and implemented clear pricing strategies, resulting in a 35% increase in sales transparency and customer trust.
- Utilized technology to streamline online order fulfillment, achieving a 93% increase in delivery accuracy and timeliness.

Nagad Ltd – Territory Manager

Dhaka, Bangladesh | Apr 2018 – Nov 2022

- Exceeded all KPIs, contributing to a 35% increase in territory performance through strategic planning and execution.
- Monitored daily distribution activities, ensuring optimal cash management and compliance with KYC standards.
- Developed and trained new Retailers, increasing Retailer productivity and transaction quality by 30%.
- Conducted market analysis and provided insights, aiding in informed decision-making and market penetration.

BKash Limited – Compliance Officer

Dhaka, Bangladesh | Aug 2014 – Mar 2018

- Conducted KYC quality checks, maintaining a 99% accuracy rate in compliance reporting.
- Led suspicious transaction reporting, enhancing financial security and compliance adherence.
- Managed operational resources, optimizing Distribution Office performance and adherence to protocols.
- Implemented agent development programs, resulting in a 25% increase in registration quality and team performance.
- Conducted sales representative training and motivation programs, driving increased registrations, and enhancing team performance.
- Analyzed markets for suspicious activities, diligently identifying abnormal transactions, activities, and registrations