

ricardo briano
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MORE THAN A SCORE

We believe that you were born with a unique set of strengths. Standardized test scores and GPA measure only a fraction of your abilities. Indigo measures a much wider range of attributes, helping you to discover areas in which you will thrive.

THERE ARE 3 SECTIONS TO THIS PROFILE:

1. **Style** - "*How you do things.*" This section describes your behavioral style.

Knowing your style helps you choose an environment in which you will thrive.

2. **Motivators** - "*Why you do things.*" This section describes what motivates you.

Knowing your motivators helps you choose a college program and career that is personally meaningful.

3. **Next Steps** - This section provides possible education and career paths.

STYLE: YOUR STYLE

This describes your basic, natural behavioral style. Everyone is different and there is no right or wrong way to be.

ricardo wants to be seen as a responsible person, and will avoid behavior that could be seen by others as irresponsible. He can be open, patient and tolerant of differences. His natural quality of being nonjudgmental is a great strength. Because he is receptive and listens well, he excels in gathering information. He tends to build a close relationship with a relatively small group of associates. He looks to people for support and inner-satisfaction as a way to reach his personal goals. ricardo likes to set his own pace. When others try to rush him, he feels threatened and may balk. He requires many good reasons, as well as the benefits involved, before agreeing to making changes. He is usually steady, easygoing and relaxed. He prefers to help and support others rather than compete against them. Loyalty and being a team player are usually his goals. He is a good, steady, dependable team member. At times, ricardo would like to slow the world down and cut out some of the activities people want him involved in.

ricardo adheres to company policy and doesn't break the rules just for the sake of breaking them. Once he makes a decision, he can be organized in carrying it out. Once he has arrived at a decision, he can be tough-minded and unbending. He has made his decision after gathering much data, and he probably won't want to repeat the process. He prefers to plan his work and work his plan. Others may find it refreshing to have him on their team. ricardo may be reluctant to initiate new approaches to doing things. If he is shown the benefits, he will consider new procedures. He uses logic to assist him in decision making. This tendency is helpful to others in his group. When challenged he can become objective, searching hard for facts and figures. This may be his way of defending his decisions. When faced with a tough decision, he will seek information and analyze it thoroughly.

ricardo does not enjoy confrontation for confrontation's sake. He feels he can win through patience and resolve. He may guard some information unless he is asked specific questions. He will not willingly share unless he is comfortable with the knowledge he possesses about the topic. He is somewhat reserved with those he doesn't trust or know. After trust has been established, he may be open and candid. He likes to know what is expected of him in a working relationship and have the duties and responsibilities of others who will be involved explained. Communication is accomplished best by well-defined avenues. ricardo likes having others initiate the conversation. He can then assess the situation and respond accordingly. He tends to be possessive of information; that is, he doesn't voluntarily share information with others outside of his team. This may be a blessing, or a curse, to his superiors. He usually is considerate, compassionate and accepting of others; however, on some occasions can become stubborn. Stubbornness surfaces when his ideals and beliefs are confronted. Rarely does he display his emotions; that is, he projects a good poker face. Others may get the feeling that he is unfriendly, when in reality he is not.

STYLE: WHAT OTHERS MAY VALUE IN YOU

- Proficient and skilled in his technical specialty.
- Always concerned about quality work.
- Good at reconciling factions--is calming and adds stability.
- Patient and empathetic.
- Dependable team player.
- Good listener.
- Maintains standards.
- Accurate and intuitive.
- Always looking for the logical solutions.

STYLE: POTENTIAL WEAKNESSES WITH YOUR STYLE

Every behavioral style has inherent positives and negatives. This section lists some possible behaviors that may hold you back in life. Knowing what they are will help you get along with others and reduce stress.

- Yield to avoid controversy--attempt to avoid the antagonistic environment.
- Become resistive and indecisive when forced to act quickly. Without proper information he will resist in a passive-aggressive manner.
- Not project a sense of urgency--others may not feel the pressure to help immediately.
- Be dependent on others for decisions, even if he knows he is right.
- Be too conservative--bides time and avoids much that is new.
- Not let others know where he stands on an issue.
- Dislike change if he feels the change is unwarranted.

STYLE: HOW OTHER PEOPLE SHOULD COMMUNICATE WITH YOU...

This page provides other people a list of things to DO when communicating with you. This is how you like to be communicated with. Everyone has different communication styles. Knowing your style and acknowledging other's styles is critical to success in any job or relationship.

- Follow through, if you agree.
- Watch carefully for possible areas of early disagreement or dissatisfaction.
- Draw up a scheduled approach to implementing action with a step-by-step timetable; assure him that there won't be surprises.
- Look for hurt feelings or personal reasons if you disagree.
- Give him time to be thorough, when appropriate.
- Make an organized presentation of your position, if you disagree.
- Provide guarantees that his decision will minimize risks; give assurance that provides him with benefits.
- Make an organized contribution to his efforts, present specifics and do what you say you can do.
- Provide solid, tangible, practical evidence.
- Define clearly (preferably in writing) individual contributions.
- Show sincere interest in him as a person. Find areas of common involvement and be candid and open.

STYLE: ... AND HOW OTHERS SHOULD NOT COMMUNICATE WITH YOU

This page provides other people a list of things NOT to do when communicating with you. Everyone has different communication styles. Knowing your style and acknowledging other's styles is critical to success in any job or relationship.

- Keep deciding for him, or he'll lose initiative. Don't leave him without backup support.
- Patronize or demean him by using subtlety or incentive.
- Rush the decision-making process.
- Make statements about the quality of his work unless you can prove it.
- Use testimonies of unreliable sources; don't be haphazard.
- Be abrupt and rapid.
- Force him to respond quickly to your objectives. Don't say "Here's how I see it."
- Be vague; don't offer opinions and probabilities.
- Rush headlong into business or the agenda.
- Say "trust me"--you must prove it.
- Use gimmicks or clever, quick manipulations.

STYLE: YOUR STRENGTHS

These are areas where you really shine! Use these strengths to talk about yourself on college applications, job/internship interviews, and with teammates for school projects and extracurricular activities. Practice using your strengths every opportunity you can.

- Delivers his knowledge and wisdom objectively.
- Will keep sensitive information under lock and key.
- Strong supporter, therefore, always willing to help.
- Willing to be the support system behind the cause.
- Defines and clarifies procedures clearly by having and providing necessary information.
- Wants to know everything about the process, which leads to high standards and results.
- Anticipates challenges within the process in order to help people succeed.
- Could be a judge with a heart.

STYLE: SOME POTENTIAL CHALLENGES

The areas below are things to be careful of because they may create roadblocks to your success. Identify any areas that may be affecting your success now and develop an action plan to overcome these challenges.

- Resents change without logical facts and reasoning behind the change.
- May not pursue knowledge if it jeopardizes his security.
- Can take a long time in addressing sensitive issues that could help others.
- May always place blame on himself.
- May be seen as a procrastinator due to his desire for all information and fear of making a mistake.
- Wants a consistent process but constantly looking to make sure it is correct.
- A desire to help is preceded with a tendency to over correct.
- Wants to help others but sometimes gets upset when others don't follow rules.

STYLE: YOUR IDEAL WORK ENVIRONMENT

An ideal working environment for you should include elements from this list.

- An environment where he can use his intuitive thinking skills.
- Prefers technical work, specializing in one area.
- Time necessary to gather enough information in order to move forward.
- Appreciation for the process of gathering data in order to avoid mistakes.
- Ability to give of time, talent and resources in order to help the organization.
- Work on a team that has common interests and desires.

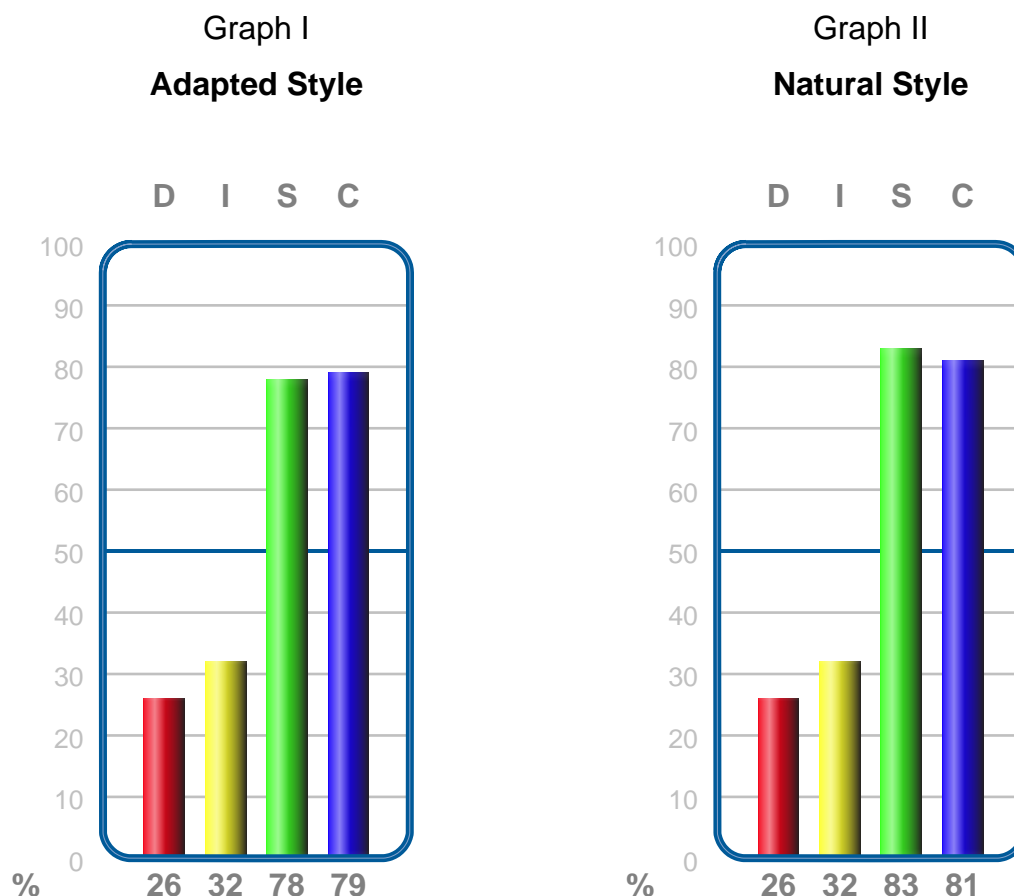
STYLE: THINGS YOU MAY WANT FROM OTHERS

People are more motivated when they choose careers and college programs that satisfy their unique set of "wants".

- Operating procedures in writing.
- Time to perform up to his high standards.
- The time to research and layout information in a methodical way.
- To be on the team that creates new procedures in order to ensure minimal risk and high standards.
- Time to give back both internally and externally in order to quietly change things for the better.
- To be the "doer" of helping the cause and the organization, not the spokesperson.

STYLE: YOUR STYLE INSIGHTS® GRAPHS

The graphs below represent your adapted and natural behavioral styles based on the DISC model. D stands for dominance. I stands for influencing. S stands for steadiness. C stands for compliance. The graph on the right represents your natural style and the graph on the left represents your adapted style based on current circumstances.



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D, the red bar on the graphs, stands for Dominance. High D's tend to be direct, forceful, challenge oriented, and bold. Low D's tend to be non-confrontational, low key, cooperative, and agreeable. The emotion associated with high D's is anger.

Famous high D's are Hillary Clinton and Donald Trump.

I, the yellow bar on the graphs, stands for Influencing. High I's tend to be enthusiastic, persuasive, talkative, and trusting. Low I's tend to be reflective, skeptical, factual, and matter of fact. The emotion associated with high I's is optimism.

Famous high I's are Will Ferrell and Oprah Winfrey.

S, the green bar on the graphs, stands for Steadiness. High S's tend to be steady, patient, predictable, and calm. Low S's tend to be change oriented, flexible, restless, and impatient. The emotion associated with high S's is non-emotional – they do not readily display their emotions.

Famous high S's are Michelle Obama and Gandhi.

C, the blue bar on the graphs, stands for Compliance. High C's tend to be analytical, cautious, accurate, and detail oriented. Low C's tend to be independent, unsystematic, stubborn, and unconcerned with details. The emotion associated with high C's is fear.

Famous high C's are Al Gore and Hermione from Harry Potter.

MOTIVATORS: INTRODUCTION TO WHAT MOTIVATES YOU

This section describes why you do things. Motivators are like an engine beneath the hood of a car. Motivators aren't easily seen from the outside but they are what power you. This is important to your college and career choice because motivators correlate directly to fulfillment and meaning. Most people are happiest selecting a major and career based on their top two motivators.

When interpreting your motivator scores, think of your motivators as related to a fire hose. Your top motivators are a widespread stream that covers all aspects of your life. Your bottom motivators are like a concentrated stream and only appear in specific areas where that motivator matters to you.

The Indigo Assessment measures six motivators:

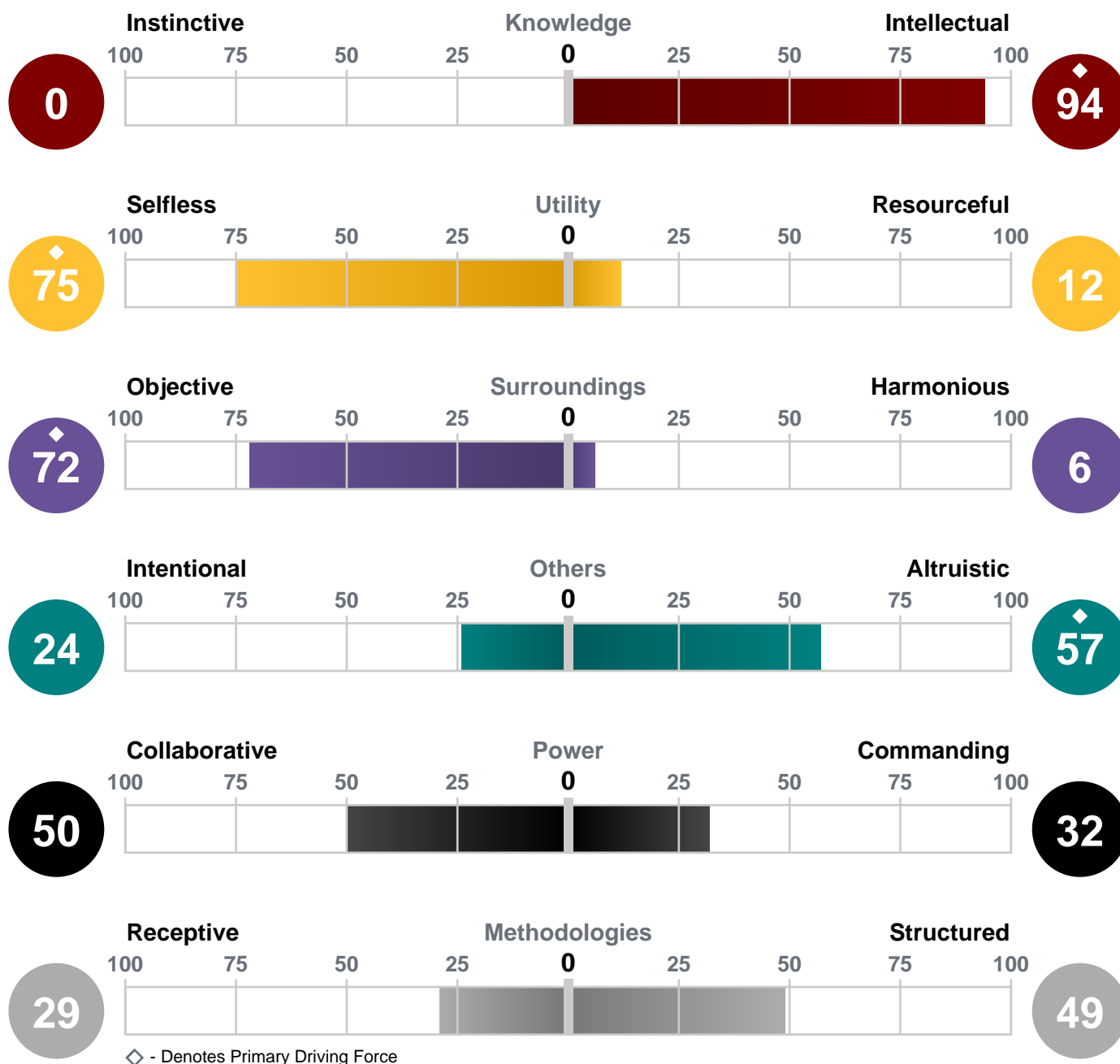
1. **Aesthetic** – Desire for form, harmony and beauty.
2. **Individualistic** – Desire for control, rank and power.
3. **Social** – Desire to help others and solve social problems.
4. **Theoretical** – Desire to learn for the sake of knowledge.
5. **Traditional** – Desire to live by a set of rules, standards or beliefs.
6. **Utilitarian** – Desire for a return on investment of time, energy or money.

The next page ranks your relative passion for each of the six motivators. The pages following your ranking list your motivators in order of importance to you and how each motivator may affect your life decisions at this time.

For more information about motivators visit www.IndigotheAssessment.com .

DRIVING FORCES GRAPH

Eduard Spranger first defined six primary types or categories to define human motivation and drive. These six types are Theoretical, Utilitarian, Aesthetic, Social, Individualistic and Traditional. The 12 Driving Forces are derived by looking at each motivator on a continuum and describing both ends. All of the twelve descriptors are based on six keywords, one for each continuum. The six keywords are Knowledge, Utility, Surroundings, Others, Power and Methodologies. Focus on activities and work that relate to your highest driving forces scores.



MOTIVATORS: HOW THE THEORETICAL MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High theoretical scores indicate a desire to discover truths by learning for the sake of knowing. Typically, high "theoreticals" like to study, read, seek knowledge, and research. If theoretical is one of your top two motivators, you will not feel satisfied unless you are continually challenged with new information and given opportunities to learn new things.

- ricardo will seek the "truth," yet "truth" is relative and will be defined by his own standards.
- He has a keen interest in formulating theories and asking questions to assist in problem solving.
- ricardo never walked by a bookstore or library he didn't want to visit.
- People who talk on a subject without adequate knowledge will frustrate him and cause him to lose interest in the conversation.
- ricardo may use his specialized knowledge of a topic to control the situation.
- Adding to the body of knowledge may be more important than the application of the knowledge.
- The process is not as important to him as the results.
- ricardo will spend time and money helping people who have committed their lives to educating themselves and others.
- He may have difficulty putting down a good book.
- ricardo will be comfortable in any position that requires knowledge to excel.

MOTIVATORS: HOW THE SOCIAL MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High social scores indicate the desire to help others and an inherent love of people. Typically "socials" are altruistic and are motivated to give back to society in some way. They might volunteer, spend time on community projects and charities, or solve global, social, and environmental problems. If social is one of your top two motivators, you will not feel satisfied if you are not doing something that helps others.

- Helping the homeless may be one of his concerns.
- He is generous with his time, talent and resources for those in need.
- He will have a keen interest in improving society.
- ricardo is patient and sensitive to others.
- ricardo will be generous with time, research and information on social problems.
- Saying "no" is difficult when others need his time or talent.
- He believes charities should be supported.

MOTIVATORS: HOW THE TRADITIONAL MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High traditional scores indicate a desire to live by a certain set of standards or beliefs that provide a basis for making life decisions. Typically, high "traditionals" have a very strong "faith" or strong cultural values. If this is a primary motivator, it's important to identify where your traditional values stem from. You can have a high traditional score and not embrace a religion, for example. You may base your traditions on family, a strong internal moral compass, or culture. If traditional is one of your top two motivators, you will not feel satisfied unless your beliefs are respected and you are allowed to live and work in a way that aligns with those beliefs.

- ricardo needs to be able to pick and choose the traditions and set of beliefs to which he will adhere.
- He will have strong beliefs within a system that he feels most comfortable with, and he will not be as strong in his beliefs or approach if he lacks that interest level.
- ricardo at times will evaluate others based on his rules for living.
- ricardo lets his conscience be his guide.

MOTIVATORS: HOW THE INDIVIDUALISTIC MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High individualistic scores indicate the desire to gain power, lead others, and advance in position. Typically, high "individualistics" want to appear in the public eye. This motivator is sometimes called the political value. If individualistic is one of your top two motivators, you will not feel satisfied unless you are in control of your own destiny and are publically recognized for your contributions.

- ricardo can be assertive in meeting his needs.
- At times ricardo can be very competitive.
- The amount of control he attempts will increase if he has strong feelings about the issues involved with the situation. If, however, he has little interest in the issues involved, he will not see the need for exercising control.
- He will evaluate each situation individually and determine how much or how little control he will want to exercise.

MOTIVATORS: HOW THE AESTHETIC MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High aesthetic scores indicate a desire to experience form, beauty and harmony in the world. Typically "aesthetics" need an attractive living and working environment. They may enjoy nature, various art forms and can be excellent long-range planners due to their desire to create harmonious outcomes. A high score does not necessarily mean that you have talents in creative artistry. If aesthetic is one of your top two motivators, you will not feel satisfied unless your physical environment is appealing to you and your aesthetic value is utilized in your working environment.

- Unpleasant surroundings will not stifle his creativity.
- He is a very practical person who is not sensitive to being in harmony with his surroundings.
- The utility of "something" is more important than its beauty, form and harmony.
- Intellectually, ricardo can see the need for beauty, but has difficulty buying the finer things in life.
- ricardo's passion in life will be found in one or two of the other motivators discussed in this report.
- ricardo is not necessarily worried about form and beauty in his environment.
- He wants to take a practical approach to events.

MOTIVATORS: HOW THE UTILITARIAN MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High utilitarian scores indicate a desire to get a return on investment. Investments may be financial, time or energy. Typically "utilitarians" focus on results and may be money motivated. This value often includes the practical affairs of the business world- the production, marketing and consumption of goods, and the accumulation of tangible wealth. If utilitarian is one of your top two motivators, you will not feel satisfied unless you feel like you are receiving a return on your investment of time or energy.

- Overemphasizing the value of money will bore ricardo and turn him off.
- Financial security is not a necessity, but a long-term goal.
- ricardo will not use money as a scorecard to impress others.
- ricardo will accept his financial situation and not strive to change it.
- ricardo will use his money to satisfy his true motivation.
- ricardo will seek a comfort level in his standard of living and try to maintain that level.
- ricardo will not be swayed or motivated by what he feels are excessive material goals.
- There is not a tremendous need for ricardo to have great sums of money.
- Money and material possessions are not a high priority for ricardo.
- He is motivated by internal beliefs and does not feel compelled to impress others with material things.

NEXT STEPS: CHOOSE A PATH

Your Indigo Assessment provides you with information by which you can choose a career and college that is aligned with your natural strengths and preferences.

Sharing your profile with others will provide additional insight about yourself and how to use this information wisely.

Forging the life you want takes time, discipline, hard work, courage, and a lot of trial and error. The fastest way to success is by starting with who you are and finding a college and career option that fits you.



COMING SOON...

Watershed is building an online matching system and job database that helps you discover careers and college programs that you will love.

Stay tuned to our progress at www.IndigotheAssessment.com .

NEXT STEPS: POSSIBLE DEGREE MATCHES

These are potential degrees and directions that fit your personal profile. Not all of these will be a perfect fit. However, they provide a good starting point for programs to research and consider.

Arts and Sciences

Anthropology
Archaeology
Astronomy
Audio Engineering
Biochemistry, Biophysics
Biology
Chemistry
Ecology
Geography
Geology, Earth Sciences
History
Mathematics, Applied Math
Microbiology
Neuroscience
Paleontology
Philosophy, Religious Studies
Quantitative Analysis
Statistics
Theology

Business

Human Resources, Organizational Development

Career and Technical

Biomedical Equipment Technician
Speech and Language Pathology
Vehicle Maintenance and Repair

Engineering

Bio Engineering
Chemical Engineering
Civil Engineering

Environmental, Agriculture and Food

Animal Sciences
Natural Sciences

NEXT STEPS: POSSIBLE DEGREE MATCHES

Plants and Horticulture

Evolving Opportunities

Medical Ethics

Nutrition and Diet Science

Health Sciences

Clinical Research

Pre-Medicine

NEXT STEPS: POSSIBLE CAREER IDEAS

Today's workplace is in constant change and careers are evolving to keep pace. It is not unusual for people to change careers 4-5 times during their lives. Research indicates that over 50% of working people hold jobs that do not utilize their natural talents, so they are neither fully motivated nor satisfied in their work.

Given these realities, it is more important than ever to make informed career decisions based on a solid understanding of yourself. The list of jobs below has been designed to spark your imagination and provide ideas. The message is: **"Your options are many."** These ideas are not meant to put you in a box or represent a definitive list of options. If your dream job isn't on the list, don't worry, go for it!

For more information on any job, input the listed code at the O*NET database - <http://online.onetcenter.org>.

CODE	EDUCATION	OCCUPATION
29-2056	4+	Veterinary Technician
29-2031	4+	Cardiovascular Technician
29-1131	4+	Veterinarian
29-1127	4+	Speech-Language Pathologist
29-1126	4+	Respiratory Therapist
29-1123	4+	Physical Therapist
29-1122	4+	Occupational Therapist
29-1121	4+	Audiologist
29-1071.01	4+	Anesthesiologist Assistant
29-1071.00	4+	Physician Assistant
29-1051	4+	Pharmacist
29-1041	4+	Optometrist
29-1021	4+	Dentist
29-1011	4+	Chiropractor
25-4021	4+	Librarian
25-4012	4+	Curator
25-3011	4+	Adult Educator
23-1011	4+	Lawyer
21-2011	4+	Clergy
21-1091	4+	Health Educator
21-1029	4+	Social Worker
19-4011	4+	Agriculture & Food Science Technician
19-3093	4+	Historian
19-3092	4+	Geographer
19-3031.02	4+	Psychologist
19-2043	4+	Hydrologist
19-2042	4+	Geoscientist
19-2041	4+	Environmental Scientist & Specialist including Health
19-2031	4+	Chemist
19-2021	4+	Atmospheric & Space Scientist

NEXT STEPS: POSSIBLE CAREER IDEAS

19-2012	4+	Physicist
19-1042	4+	Medical Scientist, except Epidemiologist
19-1031	4+	Conservation Scientist
19-1023	4+	Zoologist & Wildlife Biologist
19-1022	4+	Microbiologist
17-2171	4+	Petroleum Engineer
17-2161	4+	Nuclear Engineer
17-2141	4+	Mechanical Engineer
17-2131	4+	Materials Engineer
17-2121	4+	Marine Engineer & Naval Architect
17-2112	4+	Industrial Engineer
17-2111	4+	Health & Safety Engineer
17-2071	4+	Electrical Engineer
17-2061	4+	Computer Hardware Engineer
17-2051	4+	Civil Engineer
17-2011	4+	Aerospace Engineer
17-1012	4+	Landscape Architect
15-2041	4+	Statistician
15-2031	4+	Operations Research Analyst
15-1051	4+	Computer Systems Analyst
13-2031	4+	Budget Analyst
11-9121	4+	Natural Science Manager
11-9041	4+	Engineering Manager
11-3011	4+	Administrative Services Manager
51-9081	4	Dental Lab Technician
29-9091	4	Athletic Trainer
29-9011	4	Occupational, Health & Safety Specialist
29-2034	4	Radiologic Technician
29-2021	4	Dental Hygienist
29-2011	4	Medical & Clinical Lab Technician
29-1124	4	Radiation Therapist
29-1111	4	Registered Nurse
27-3043	4	Writer & Author
27-3021	4	News Analyst
27-1024	4	Graphic Designer
25-2031	4	Teacher, Secondary
25-2021	4	Teacher, Elementary
17-3031	4	Surveying & Mapping Technician
17-3013	4	Mechanical Drafter
17-3012	4	Electrical & Electronic Drafter
17-3011	4	Architectural & Civil Drafter
17-2199.11	4	Solar Energy Systems Engineer
17-2199.10	4	Wind Energy Engineer
17-1022	4	Surveyor
17-1021	4	Cartographer & Photogrammetrist

NEXT STEPS: POSSIBLE CAREER IDEAS

15-2021	4	Mathematician
15-2011	4	Actuary
15-1071	4	Network & Computer Systems Administrator
15-1041	4	Computer Support Specialist
15-1031	4	Computer Software Engineer, Applications
13-2051	4	Financial Analyst
13-2021	4	Real Estate Appraiser & Assessor of Real Estate
13-2011	4	Accountant & Auditor
15-1099.00	2-4+	Computer Specialist, all other
49-9062	2-4	Medical Equipment Repairer
43-3021	2-4	Billing and Posting Clerk
43-1011	2-4	Office and Administrative Support
41-1012	2-4	Manager, Supervisor, non retail
31-1012	2-4	Nurse, Aide, Orderly & Attendant
19-4092	2-4	Forensic Science Technician
17-3024	2-4	Electro-mechanical Technician
17-3023	2-4	Electrical & Electronic Technician
17-3022	2-4	Civil Engineering Technician
17-3021	2-4	Aerospace Engineer & Operations Technician
11-9012	2-4	Farmer & Rancher
27-4014	2+	Sound Engineering Technician
27-1014	2+	Artist & Animator, multi-media
49-2094	2	Electrical and Electronic Repairer
49-2011	2	Computer Teller/Office Machine Repairer
47-4099.02	2	Solar Thermal Installer & Technician
43-3031	2	Bookkeeping, Accounting & Auditing Clerk
39-6031	2	Flight Attendant
39-5011	2	Barber & Cosmetologist
33-2011	2	Fire Fighter
31-9092	2	Medical Assistant
31-9091	2	Dental Assistant
31-2022	2	Physical Therapist Aide
31-2011	2	Occupational Therapist Assistant
29-2081	2	Optician-Dispensing
29-2061	2	LPN (Licensed Practical Nurse)
29-2055	2	Surgical Technician
29-2052	2	Pharmacy Technician
25-9031	2	Instructional Coordinator
23-2011	2	Paralegal & Legal Assistant
11-3051	2	Industrial Production Manager
21-1093	HS-4	Social & Human Services Assistant
25-9041	HS-2	Teacher Assistant
25-4031	HS-2	Library Technician
53-3041	HS	Taxi Driver and Chauffeur
53-3021	HS	Bus Driver

NEXT STEPS: POSSIBLE CAREER IDEAS

49-9042	HS	Maintenance and Repair Worker, General
47-2111	HS	Electrician
43-9061	HS	Office Clerk
43-5051	HS	Postal Service Clerk
43-4121	HS	Library Assistant, clerical
43-4081	HS	Hotel, Motel and Resort Clerk
43-4011	HS	Brokerage Clerk
41-2021	HS	Counter and Rental Clerk
41-2011	HS	Cashier
39-9011	HS	Child Care Worker
37-2011	HS	Janitor & Cleaner
35-3031	HS	Waitress & Waiter
31-9095	HS	Pharmacy Aide
31-1011	HS	Home Health Aide
29-2041	HS	Emergency Medical Technician & Paramedic
27-1023	HS	Floral Designer

STUDY TIPS

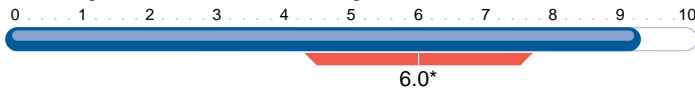
- Force yourself to ask your classmates questions.
- Make sure you understand course expectations and ask if necessary.
- Quiz yourself and others about ideas you are learning.
- Try new ways of learning.
- Set realistic goals.
- Participate in class discussions.
- Ask yourself questions - either from the class material or ones you make-up.
- Listen and think positively about the concepts you are studying.
- Study and review notes just before class starts.
- Study in groups of two or more.
- Plan a block of time for studying - take 10-minute breaks every hour.

Strengths

- Delivers his knowledge and wisdom objectively.
- Will keep sensitive information under lock and key.
- Strong supporter, therefore, always willing to help.
- Willing to be the support system behind the cause.
- Defines and clarifies procedures clearly by having and providing necessary information.
- Anticipates challenges within the process in order to help people succeed.

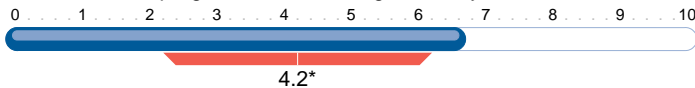
Motivators

1. Theoretical - Rewards those who value knowledge for knowledge's sake, continuing education and intellectual growth.



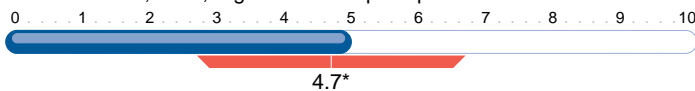
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2. Social - Rewards those who value opportunities to be of service to others and contribute to the progress and well being of society.



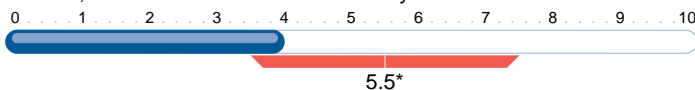
6.7

3. Traditional/Regulatory - Rewards those who value traditions inherent in social structure, rules, regulations and principles.



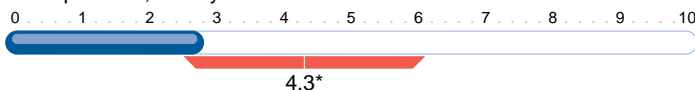
5.0

4. Individualistic/Political - Rewards those who value personal recognition, freedom, and control over their own destiny and others.



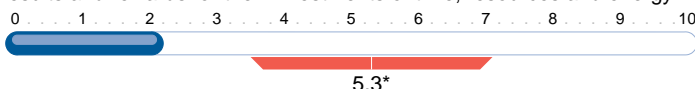
4.0

5. Aesthetic - Rewards those who value balance in their lives, creative self-expression, beauty and nature.

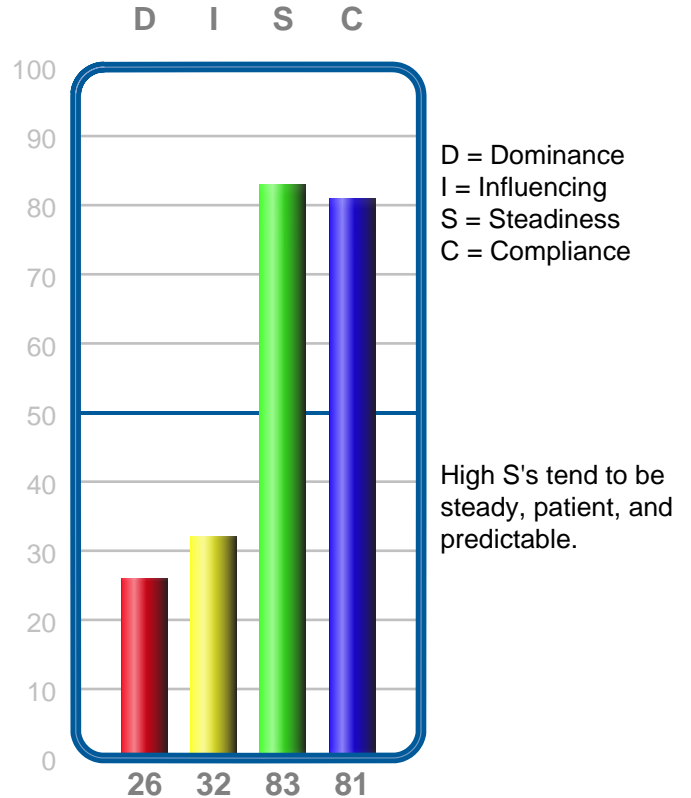


2.8

6. Utilitarian/Economic - Rewards those who value practical accomplishments, results and rewards for their investments of time, resources and energy.



2.2



Value to a Team

Always looking for the logical solutions.

Comprehensive in problem solving.

Service-oriented.

Always concerned about quality work.

Proficient and skilled in his technical specialty.

Builds good relationships.