

felipe amaro
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MORE THAN A SCORE

We believe that you were born with a unique set of strengths. Standardized test scores and GPA measure only a fraction of your abilities. Indigo measures a much wider range of attributes, helping you to discover areas in which you will thrive.

THERE ARE 3 SECTIONS TO THIS PROFILE:

1. **Style** - "*How you do things.*" This section describes your behavioral style.

Knowing your style helps you choose an environment in which you will thrive.

2. **Motivators** - "*Why you do things.*" This section describes what motivates you.

Knowing your motivators helps you choose a college program and career that is personally meaningful.

3. **Next Steps** - This section provides possible education and career paths.

STYLE: YOUR STYLE

This describes your basic, natural behavioral style. Everyone is different and there is no right or wrong way to be.

felipe likes to win through persistence. He uses his strong, steady tendencies to accomplish his goals. Once felipe has come to a decision, others may find it difficult to change his mind. If changes are inevitable, and he sees enough benefits, they will be made. He doesn't resist change as much as he resists being changed. He needs to be an active participant in situations that will impact his work. He may not project a sense of urgency like some people with different behavioral styles. felipe prefers to help and support others rather than compete against them. He is good at maintaining relationships both on and off the job. He manifests a caring and warm demeanor to the people in his life. While he is usually considered as people-oriented, he does have a technical side. Others see him as a good neighbor, since he is always willing to help those he considers to be his friends. felipe wins through hard work and persistence. He likes to stay with one task until it is completed. He can be open, patient and tolerant of differences. His natural quality of being nonjudgmental is a great strength. Because he is receptive and listens well, he excels in gathering information.

felipe often thinks over major decisions before acting. He is persistent and persevering in his approach to achieving goals. He can be sensitive to the feelings of others and is able to display real empathy for those who are experiencing difficulties. He finds making decisions easier when he knows that others he respects are doing the same thing; he then has a feeling of stability and "family." felipe prefers to plan his work and work his plan. Others may find it refreshing to have him on their team. He is good at analyzing situations that can be felt, touched, seen, heard, personally observed or experienced. His motto is, "facts are facts." Once he has arrived at a decision, he can be tough-minded and unbending. He has made his decision after gathering much data, and he probably won't want to repeat the process.

felipe will be open with those he trusts; however, reaching the required trust level may take time. He usually is considerate, compassionate and accepting of others; however, on some occasions can become stubborn. Stubbornness surfaces when his ideals and beliefs are confronted. He is quick to pick up on group dynamics and skilled in fitting in with a group. He brings both speaking and listening skills to the group. He likes to know what is expected of him in a working relationship and have the duties and responsibilities of others who will be involved explained. Communication is accomplished best by well-defined avenues. felipe likes a friendly, open style of communication.

STYLE: WHAT OTHERS MAY VALUE IN YOU

- Patient and empathetic.
- People-oriented.
- Respect for authority and organizational structure.
- Flexible.
- Adaptable.
- Turns confrontation into positives.
- Dependable team player.
- Builds good relationships.

STYLE: POTENTIAL WEAKNESSES WITH YOUR STYLE

Every behavioral style has inherent positives and negatives. This section lists some possible behaviors that may hold you back in life. Knowing what they are will help you get along with others and reduce stress.

- Dislike change if he feels the change is unwarranted.
- Not let others know where he stands on an issue.
- Avoid accountability by overstating the complexity of the situation.
- Underestimate his abilities.
- Not project a sense of urgency--others may not feel the pressure to help immediately.
- Not take action against those who challenge or break the rules or guidelines.
- Take criticism of his work as a personal affront.
- Have difficulty establishing priorities. Have a tendency to make all things a number one priority--may have trouble meeting deadlines.
- Yield to avoid controversy--attempt to avoid the antagonistic environment.

STYLE: HOW OTHER PEOPLE SHOULD COMMUNICATE WITH YOU...

This page provides other people a list of things to DO when communicating with you. This is how you like to be communicated with. Everyone has different communication styles. Knowing your style and acknowledging other's styles is critical to success in any job or relationship.

- Be sincere and use a tone of voice that shows sincerity.
- Move casually, informally.
- Ask "how?" questions to draw his opinions.
- Define clearly (preferably in writing) individual contributions.
- Give him time to ask questions.
- Show sincere interest in him as a person. Find areas of common involvement and be candid and open.
- Support your communications with correct facts and data.
- Take time to be sure that he is in agreement and understands what you said.
- Use scheduled timetable when implementing new action.
- Provide a friendly environment.
- Take your time and be persistent.
- Watch carefully for possible areas of early disagreement or dissatisfaction.

STYLE: ... AND HOW OTHERS SHOULD NOT COMMUNICATE WITH YOU

This page provides other people a list of things NOT to do when communicating with you. Everyone has different communication styles. Knowing your style and acknowledging other's styles is critical to success in any job or relationship.

- Be abrupt and rapid.
- Be domineering or demanding; don't threaten with position power.
- Offer assurance and guarantees you can't fulfill.
- Keep deciding for him, or he'll lose initiative. Don't leave him without backup support.
- Force him to respond quickly to your objectives. Don't say "Here's how I see it."
- Make promises you cannot deliver.
- Patronize or demean him by using subtlety or incentive.
- Push too hard, or be unrealistic with deadlines.
- Give your presentation in random order.
- Talk to him when you're extremely angry.
- Be haphazard.

STYLE: YOUR STRENGTHS

These are areas where you really shine! Use these strengths to talk about yourself on college applications, job/internship interviews, and with teammates for school projects and extracurricular activities. Practice using your strengths every opportunity you can.

- Leads by example and in a quiet and methodical way.
- Methodically follows a strategy to achieve.
- Supports a leader and a cause that brings beauty or creativity.
- The "glue" that ties multiple visions together.
- Positively promotes the image of the organization.
- Willing to be the spokesperson for the team.
- Brings enthusiasm to the creative process.
- Motivates others to express themselves.

STYLE: SOME POTENTIAL CHALLENGES

The areas below are things to be careful of because they may create roadblocks to your success. Identify any areas that may be affecting your success now and develop an action plan to overcome these challenges.

- Forgives but has a hard time forgetting.
- A fear of change prevents him from advancing.
- Has difficulty in establishing priorities regarding his feelings.
- Dislikes unwarranted change in his environment because of the disruption of balance.
- May only interact with those he feels complement his goals.
- May struggle with hearing and applying constructive criticism.
- Can over share personal feelings or emotions.
- Overly optimistic in his ability to bring balance to any situation.

STYLE: YOUR IDEAL WORK ENVIRONMENT

An ideal working environment for you should include elements from this list.

- Freedom from control and detail.
- A stable and predictable environment.
- A fun and creative working environment.
- The need to be liked and to feel a part of a harmonious team.
- Recognition and rewards for consistency, steadiness and being methodical.
- Desires to be seen as the gatekeeper of information and sensitive materials.

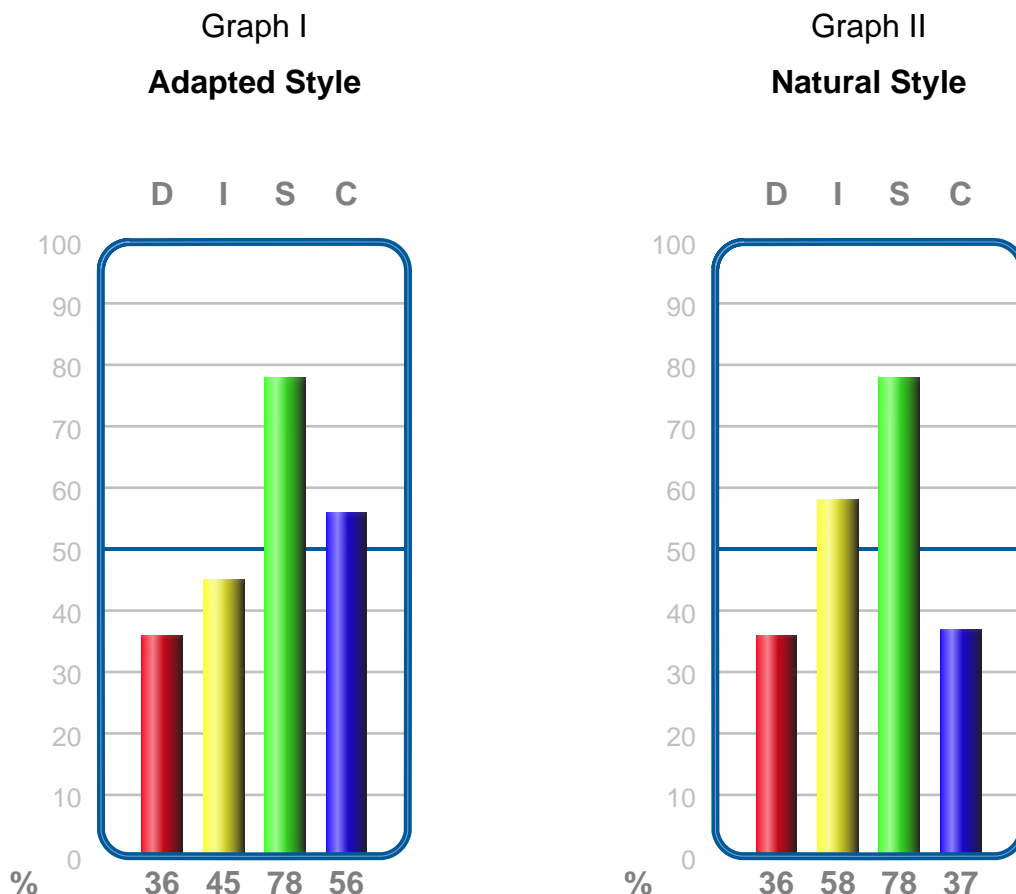
STYLE: THINGS YOU MAY WANT FROM OTHERS

People are more motivated when they choose careers and college programs that satisfy their unique set of "wants".

- A friendly work environment.
- Activities that don't infringe on family life.
- The experience of the people and the surroundings to be happy and balanced.
- To demonstrate the ways he has worked on the beautification of surroundings, either materialistically or environmentally.
- A manager that appreciates his ability to be steadfast in his approach to the way of doing business.
- The power to protect those he trusts or is loyal to.

STYLE: YOUR STYLE INSIGHTS® GRAPHS

The graphs below represent your adapted and natural behavioral styles based on the DISC model. D stands for dominance. I stands for influencing. S stands for steadiness. C stands for compliance. The graph on the right represents your natural style and the graph on the left represents your adapted style based on current circumstances.



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D, the red bar on the graphs, stands for Dominance. High D's tend to be direct, forceful, challenge oriented, and bold. Low D's tend to be non-confrontational, low key, cooperative, and agreeable. The emotion associated with high D's is anger.

Famous high D's are Hillary Clinton and Donald Trump.

I, the yellow bar on the graphs, stands for Influencing. High I's tend to be enthusiastic, persuasive, talkative, and trusting. Low I's tend to be reflective, skeptical, factual, and matter of fact. The emotion associated with high I's is optimism.

Famous high I's are Will Ferrell and Oprah Winfrey.

S, the green bar on the graphs, stands for Steadiness. High S's tend to be steady, patient, predictable, and calm. Low S's tend to be change oriented, flexible, restless, and impatient. The emotion associated with high S's is non-emotional – they do not readily display their emotions.

Famous high S's are Michelle Obama and Gandhi.

C, the blue bar on the graphs, stands for Compliance. High C's tend to be analytical, cautious, accurate, and detail oriented. Low C's tend to be independent, unsystematic, stubborn, and unconcerned with details. The emotion associated with high C's is fear.

Famous high C's are Al Gore and Hermione from Harry Potter.

MOTIVATORS: INTRODUCTION TO WHAT MOTIVATES YOU

This section describes why you do things. Motivators are like an engine beneath the hood of a car. Motivators aren't easily seen from the outside but they are what power you. This is important to your college and career choice because motivators correlate directly to fulfillment and meaning. Most people are happiest selecting a major and career based on their top two motivators.

When interpreting your motivator scores, think of your motivators as related to a fire hose. Your top motivators are a widespread stream that covers all aspects of your life. Your bottom motivators are like a concentrated stream and only appear in specific areas where that motivator matters to you.

The Indigo Assessment measures six motivators:

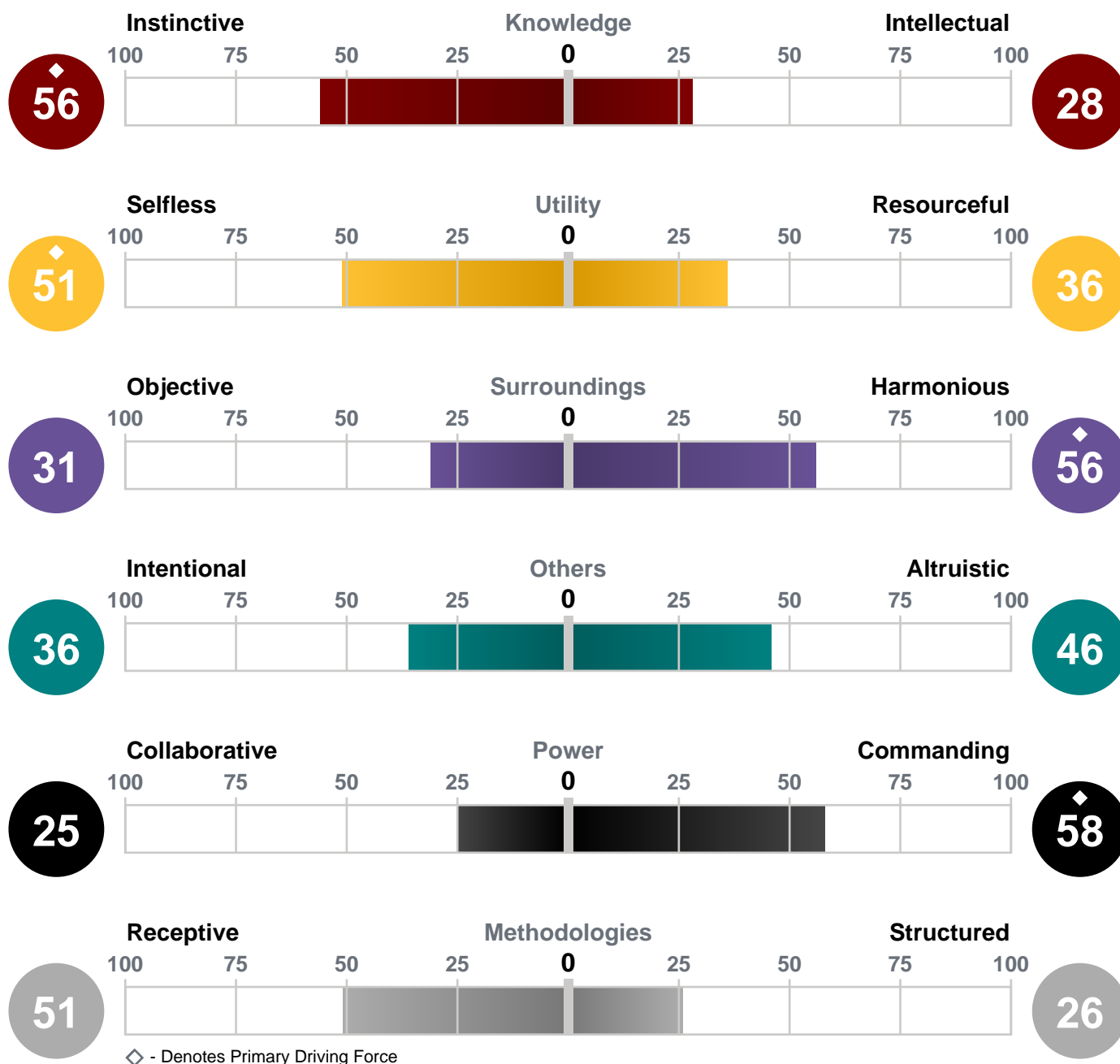
1. **Aesthetic** – Desire for form, harmony and beauty.
2. **Individualistic** – Desire for control, rank and power.
3. **Social** – Desire to help others and solve social problems.
4. **Theoretical** – Desire to learn for the sake of knowledge.
5. **Traditional** – Desire to live by a set of rules, standards or beliefs.
6. **Utilitarian** – Desire for a return on investment of time, energy or money.

The next page ranks your relative passion for each of the six motivators. The pages following your ranking list your motivators in order of importance to you and how each motivator may affect your life decisions at this time.

For more information about motivators visit www.IndigotheAssessment.com .

DRIVING FORCES GRAPH

Eduard Spranger first defined six primary types or categories to define human motivation and drive. These six types are Theoretical, Utilitarian, Aesthetic, Social, Individualistic and Traditional. The 12 Driving Forces are derived by looking at each motivator on a continuum and describing both ends. All of the twelve descriptors are based on six keywords, one for each continuum. The six keywords are Knowledge, Utility, Surroundings, Others, Power and Methodologies. Focus on activities and work that relate to your highest driving forces scores.



MOTIVATORS: HOW THE INDIVIDUALISTIC MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High individualistic scores indicate the desire to gain power, lead others, and advance in position. Typically, high "individualistics" want to appear in the public eye. This motivator is sometimes called the political value. If individualistic is one of your top two motivators, you will not feel satisfied unless you are in control of your own destiny and are publically recognized for your contributions.

- He believes "if at first you don't succeed try, try again."
- felipe likes to be in situations that allow him the freedom to control his destiny and the destiny of others. His team's strategy is to attempt to dilute outsiders' influence on the results of their goals.
- Maintaining individuality is strived for in relationships.
- felipe takes responsibility for his actions.
- If necessary, felipe will be assertive in meeting his own needs.
- People who are determined and competitive are liked by felipe.
- felipe believes "when the going gets tough, the tough get going."
- He wants to control his own destiny and display his independence.
- felipe has the desire to assert himself and to be recognized for his accomplishments.

MOTIVATORS: HOW THE AESTHETIC MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High aesthetic scores indicate a desire to experience form, beauty and harmony in the world. Typically "aesthetics" need an attractive living and working environment. They may enjoy nature, various art forms and can be excellent long-range planners due to their desire to create harmonious outcomes. A high score does not necessarily mean that you have talents in creative artistry. If aesthetic is one of your top two motivators, you will not feel satisfied unless your physical environment is appealing to you and your aesthetic value is utilized in your working environment.

- Form and harmony provide him with an experience to remember.
- Decorating his surroundings so they are visually pleasing is enjoyable for felipe.
- Dressing for success comes naturally to felipe. He enjoys the latest designer clothes when he has the funds to purchase them.
- felipe uses his aesthetic talent to impress others.
- felipe looks for and appreciates the beauty in things.
- felipe will evaluate things based on artistic beauty and usefulness.

MOTIVATORS: HOW THE SOCIAL MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High social scores indicate the desire to help others and an inherent love of people. Typically "socials" are altruistic and are motivated to give back to society in some way. They might volunteer, spend time on community projects and charities, or solve global, social, and environmental problems. If social is one of your top two motivators, you will not feel satisfied if you are not doing something that helps others.

- felipe's desire to help others (even to his own detriment) or decision not to help others, is reviewed on an individual basis.
- felipe will definitely attempt to help an individual or group overcome a predicament, but only if they have "touched the right chords" within him.

MOTIVATORS: HOW THE UTILITARIAN MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High utilitarian scores indicate a desire to get a return on investment. Investments may be financial, time or energy. Typically "utilitarians" focus on results and may be money motivated. This value often includes the practical affairs of the business world- the production, marketing and consumption of goods, and the accumulation of tangible wealth. If utilitarian is one of your top two motivators, you will not feel satisfied unless you feel like you are receiving a return on your investment of time or energy.

- felipe can give freely of time and resources to certain causes and feel this investment will result in a future return on his investment.
- felipe will become money motivated when he wants to satisfy one of the other motivators mentioned in this report.
- Money itself is not as important as what it will buy.
- He will evaluate some decisions but not necessarily all based on their utility and economic return.
- felipe will not alter his lifestyle in order to acquire something unless there is an immediate need (or the situation is critical).
- He will use wealth as a yardstick to measure his work effort with certain activities.

MOTIVATORS: HOW THE TRADITIONAL MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High traditional scores indicate a desire to live by a certain set of standards or beliefs that provide a basis for making life decisions. Typically, high "traditionals" have a very strong "faith" or strong cultural values. If this is a primary motivator, it's important to identify where your traditional values stem from. You can have a high traditional score and not embrace a religion, for example. You may base your traditions on family, a strong internal moral compass, or culture. If traditional is one of your top two motivators, you will not feel satisfied unless your beliefs are respected and you are allowed to live and work in a way that aligns with those beliefs.

- Traditions will not place limits or boundaries on felipe.
- In many cases, felipe will want to set his own rules which will allow his own intuition to guide and direct his actions.
- felipe's passion in life will be found in one or two of the other dimensions discussed in this report.
- He will not be afraid to explore new and different ways of interpreting his own belief system.
- He will work within a broadly defined set of beliefs.
- felipe can be creative in interpreting other systems or traditions and selective in applying those traditions.
- It may be hard to manipulate felipe because he has not defined a philosophy or system that can provide immediate answers to every situation.

MOTIVATORS: HOW THE THEORETICAL MOTIVATOR MAY AFFECT YOUR LIFE DECISIONS

High theoretical scores indicate a desire to discover truths by learning for the sake of knowing. Typically, high "theoreticals" like to study, read, seek knowledge, and research. If theoretical is one of your top two motivators, you will not feel satisfied unless you are continually challenged with new information and given opportunities to learn new things.

- felipe will have a tendency to read only the articles in newspapers or magazines that appeal to his special interests.
- felipe can be turned off by people who talk about things in detail if he has no interest in the subject.
- He will attempt to take the practical approach and not over-analyze the process.
- felipe will use an instinctual approach to problem solving.
- felipe will not seek knowledge based on curiosity or just for the sake of knowledge.
- He may have a hobby or special interest that drives the need to know everything about a particular subject, such as computers, baseball scores, etc.
- When required, felipe will seek knowledge to better understand a particular situation.
- felipe will only read books that relate to his chosen field or special interests.
- For felipe, personal experiences are a key factor in decision making.

NEXT STEPS: CHOOSE A PATH

Your Indigo Assessment provides you with information by which you can choose a career and college that is aligned with your natural strengths and preferences.

Sharing your profile with others will provide additional insight about yourself and how to use this information wisely.

Forging the life you want takes time, discipline, hard work, courage, and a lot of trial and error. The fastest way to success is by starting with who you are and finding a college and career option that fits you.



COMING SOON...

Watershed is building an online matching system and job database that helps you discover careers and college programs that you will love.

Stay tuned to our progress at www.IndigotheAssessment.com .

NEXT STEPS: POSSIBLE DEGREE MATCHES

These are potential degrees and directions that fit your personal profile. Not all of these will be a perfect fit. However, they provide a good starting point for programs to research and consider.

Arts and Sciences

Broadcasting
Composition, Writing
Creative Writing
Criminology, Forensics
Dance
Film and Television Production
Information Technology
Interior Design
International Studies and Relations
Library Science
Meteorology
Performing Arts, Theatre
Photography and Studio Art
Political Science
Radio and Broadcast Communications
Web Design, Web Administration

Business

Hospitality, Hotel Management
Marketing

Career and Technical

Building Inspector
Dental Assistance
Electronics, Appliance Installation and Repair
General Mechanic, Technician
Home Maintenance and Repair
Massage Therapy
Rehabilitation Therapy
Speech and Language Pathology

Environmental, Agriculture and Food

Agriculture and Farming
Animal Sciences
Culinary Science
Landscape Architecture
Plants and Horticulture

NEXT STEPS: POSSIBLE DEGREE MATCHES

Evolving Opportunities

Alternative Medicine, Holistic Health
Community Planning and Development
Community and Public Health Administration
Computer Graphics, Animation
Computer Programming
Desktop Publishing
Environment, Conservation and Sustainability
Graphic Design
Life Coaching
Medical Ethics
Multimedia, Digital Communications
Nonprofit Management
Online Marketing, Social Media
Outdoor Studies, Outdoor Leadership
Peace and Conflict Resolution Studies
Renewable Energy
Urban and City Planning
Videography
Web Development
Yoga Therapy and Training

Health Sciences

Chiropractic Assistance
Counseling
Exercise Science
Health and Fitness, Personal Training
Human Development and Family Services
Kinesiology
Nursing
Occupational Therapy
Physical Therapy, Sports Medicine
Pre-Dental
Pre-Ophthalmology
Psychology

Other Career Paths

Apparel Fashion
Child Care, Family Services
Customer Account Management and Service
Fitness and Exercise Science

NEXT STEPS: POSSIBLE DEGREE MATCHES

Interior Design
Personal Care Technician
Publishing
Recreation and Tourism

NEXT STEPS: POSSIBLE CAREER IDEAS

Today's workplace is in constant change and careers are evolving to keep pace. It is not unusual for people to change careers 4-5 times during their lives. Research indicates that over 50% of working people hold jobs that do not utilize their natural talents, so they are neither fully motivated nor satisfied in their work.

Given these realities, it is more important than ever to make informed career decisions based on a solid understanding of yourself. The list of jobs below has been designed to spark your imagination and provide ideas. The message is: **"Your options are many."** These ideas are not meant to put you in a box or represent a definitive list of options. If your dream job isn't on the list, don't worry, go for it!

For more information on any job, input the listed code at the O*NET database - <http://online.onetcenter.org>.

CODE	EDUCATION	OCCUPATION
27-2031	4 & exp	Dancer
29-1127	4+	Speech-Language Pathologist
25-4012	4+	Curator
19-3094	4+	Political Scientist
19-3051	4+	Urban & Regional Planner
19-2041	4+	Environmental Scientist & Specialist including Health
19-1023	4+	Zoologist & Wildlife Biologist
17-1011	4+	Architect, Except Landscape & Naval
11-9141	4+	Property, Real Estate & Community Association Manager
11-3011	4+	Administrative Services Manager
41-3041	4	Travel Agent
29-2021	4	Dental Hygienist
29-1031	4	Dietician & Nutritionist
27-4021	4	Photographer
27-3031	4	Public Relations Specialist
27-2042	4	Musician, Singer
27-2011	4	Actor & Actress
27-1025	4	Interior Designer
27-1024	4	Graphic Designer
25-1053	4	Teacher, Post-secondary Environmental Science
17-3011	4	Architectural & Civil Drafter
17-2199.10	4	Wind Energy Engineer
25-1194	2-4	Teacher, Post-secondary Vocation Education
11-9051	2-4	Food Service Manager
27-1014	2+	Artist & Animator, multi-media
49-2097	2	Home Entertainment Installer & Repairer
41-9022	2	Real Estate Sales Agent
41-2031	2	Retail Salesperson
39-9031	2	Fitness Trainer
39-6031	2	Flight Attendant

NEXT STEPS: POSSIBLE CAREER IDEAS

39-5011	2	Barber & Cosmetologist
33-3051.01	2	Police Patrol Officer
31-9011	2	Massage Therapist
31-2022	2	Physical Therapist Aide
43-4161	HS	Human Resources Assistant
41-9011	HS	Product Promoter & Demonstrator
39-1011	HS	Gaming Supervisor
33-9092	HS	Lifeguard, Ski Patrol other recreational protective service worker
29-2041	HS	Emergency Medical Technician & Paramedic
27-1023	HS	Floral Designer

STUDY TIPS

- Quiz yourself and others about ideas you are learning.
- Study in groups of two or more.
- Ask questions about things for which you are unsure.
- Set goals which challenge your abilities.
- Don't let others intrude upon your study time.
- Set realistic goals.
- Try new ways of learning.
- Study and review notes just before class starts.
- Identify the time of day you feel best and try to fit studying into these hours.
- Put words you have trouble spelling on your mirror so you see them daily.
- Study or review notes before each class starts.

Strengths

Leads by example and in a quiet and methodical way.

Methodically follows a strategy to achieve.

Supports a leader and a cause that brings beauty or creativity.

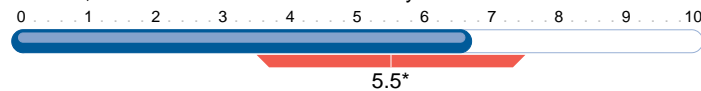
The "glue" that ties multiple visions together.

Positively promotes the image of the organization.

Brings enthusiasm to the creative process.

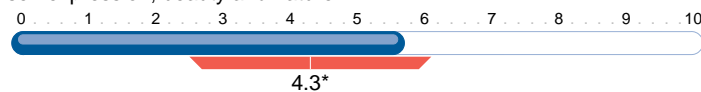
Motivators

1. Individualistic/Political - Rewards those who value personal recognition, freedom, and control over their own destiny and others.



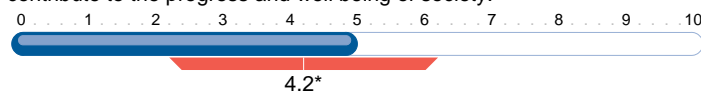
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2. Aesthetic - Rewards those who value balance in their lives, creative self-expression, beauty and nature.



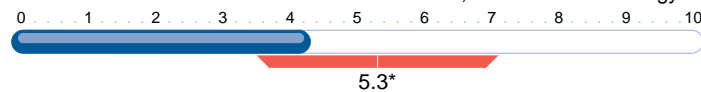
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3. Social - Rewards those who value opportunities to be of service to others and contribute to the progress and well being of society.



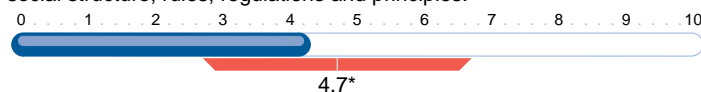
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4. Utilitarian/Economic - Rewards those who value practical accomplishments, results and rewards for their investments of time, resources and energy.



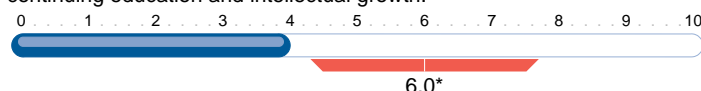
4.3

5. Traditional/Regulatory - Rewards those who value traditions inherent in social structure, rules, regulations and principles.

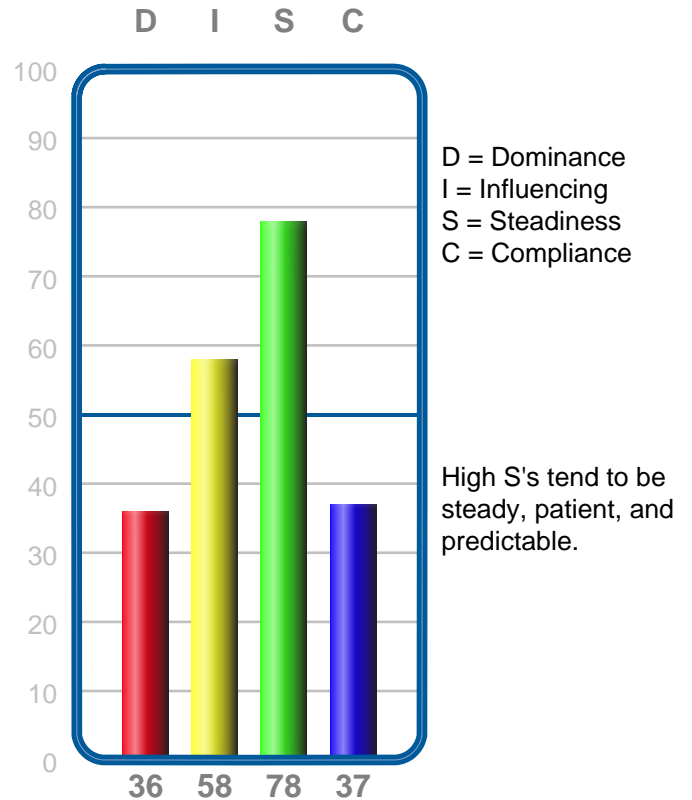


4.3

6. Theoretical - Rewards those who value knowledge for knowledge's sake, continuing education and intellectual growth.



4.0



Value to a Team

Service-oriented.

Turns confrontation into positives.

Respect for authority and organizational structure.

Dependable team player.

Builds good relationships.

Works for a leader and a cause.