

Competitive Auctions and Digital Goods

ACM-SODA '01

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Discussed by Andreas Haupt

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Stanford Computer Science meets Game Theory

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- ▶ Features of robustly approximately optimal auctions: non-uniform prices and randomization

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Robustness in Mechanism Design:

- ▶ Correlation robustness: Carroll EMA '17

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Other approximation results: Approximate IC/IR, optimization on average across repeated auctions (no-regret learning of auctions)

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- ▶ For $\theta \in \Theta$, denote $\mathcal{F}(\theta)$ the optimal posted pricing revenue
- ▶ Call an auction ϕ **competitive** for a set $\tilde{\Theta}$ if

$$\min_{\theta \in \tilde{\Theta}} \frac{R_\phi(\theta)}{\mathcal{F}(\theta)} \in \Omega(1),$$

$\frac{R_\phi(\theta)}{\mathcal{F}(\theta)}$ the **competitive ratio**.

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- ▶ Using a fixed reserve price r is not competitive:
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- ▶ Need reserve prices that are **estimated** from other bids

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- ▶ Experiments

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- ▶ Reject bids in B or do a symmetric estimation
- ▶ Observe: Auction is randomized

The Random Sampling Auction

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- ▶ This does not use any distributional assumption on θ except for boundedness



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For any truthful deterministic auction ϕ , there is $\theta \in \{\theta | \alpha h \leq \mathcal{F}(\theta)\}$ such that $\frac{R_{\phi}(\theta)}{\mathcal{F}(\theta)} \in O(\frac{1}{h})$.

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- ▶ Prior-independent approximation does not have this property

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Good further reading:

 J. Hartline, *Mechanism Design and Approximation*,
<http://jasonhartline.com/MDnA/>