```
In [ ]: import pandas as pd
        import pylab as pl
        import numpy as np
        import scipy.optimize as opt
        from sklearn import preprocessing
        #%matplotlib inline
        import matplotlib as mpl
        import matplotlib.pyplot as plt
        import seaborn as sns
        from sklearn.model selection import train test split
        from sklearn import preprocessing
        from sklearn.linear model import LogisticRegression
        from sklearn.metrics import confusion matrix
        from sklearn.metrics import jaccard score
        from sklearn.metrics import classification report, confusion matrix
        import itertools
        bank data= pd.read csv('https://raw.githubusercontent.com/IndreBZ/bank/716b7cd2a11db98dc4175a8ccce927869caca041/bank2.csv')
        print("The first 5 rows of the bank data")
        bank data.head()
       The first 5 rows of the bank data
Out[ ]:
                        job marital education default balance housing loan
                                                                               contact day month duration campaign pdays previous
            age
            58 management married
                                                          2143
                                                                          no unknown
                                                                                          5
                                                                                                         261
                                                                                                                           -1
                                                                                                                                     0
                                        tertiary
                                                    no
                                                                                               may
            44
                   technician
                              single secondary
                                                            29
                                                                          no unknown
                                                                                          5
                                                                                                         151
                                                                                                                           -1
                                                                                                                                     0
                                                                                               may
                                                    no
                                                                    yes
                entrepreneur married
                                                             2
                                                                          yes unknown
                                                                                          5
                                                                                                          76
                                                                                                                           -1
                                                                                                                                     0
                                     secondary
                                                                                               may
                                                    no
                                                                    yes
            47
                  blue-collar married
                                                          1506
                                                                                                          92
                                                                                                                                     0
                                      unknown
                                                                          no unknown
                                                                                               may
                                                                                                                           -1
                                                    no
                                                                    ves
            33
                    unknown
                              single
                                      unknown
                                                             1
                                                                          no unknown
                                                                                                         198
                                                                                                                           -1
                                                                                                                                     0
                                                                                               may
                                                    no
                                                                     no
        bank data.shape
```

```
Out[]: (45211, 17)
In [ ]: bank_data.dtypes
Out[]: age
                      int64
        job
                     object
        marital
                     object
        education
                     object
        default
                     object
        balance
                      int64
        housing
                     object
        loan
                     object
        contact
                     object
        day
                      int64
                     object
         month
        duration
                      int64
        campaign
                      int64
        pdays
                      int64
        previous
                      int64
        poutcome
                     object
                     object
         У
        dtype: object
In [ ]: ##find missing values
        print('Find if there are missed values in data set')
        missing_data = bank_data.isnull()
        missing_data.head(5)
        ## no missing values
```

Find if there are missed values in data set

```
Out[ ]:
            age job marital education default balance housing loan contact day month duration campaign pdays previous poutco
         0 False False
                          False
                                             False
                                                               False False
                                                                             False False
                                                                                                     False
                                                                                                                       False
                                     False
                                                      False
                                                                                           False
                                                                                                                False
                                                                                                                                False
                                                               False False
         1 False False
                          False
                                     False
                                             False
                                                      False
                                                                             False False
                                                                                           False
                                                                                                     False
                                                                                                                False
                                                                                                                       False
                                                                                                                                False
         2 False False
                          False
                                     False
                                             False
                                                      False
                                                               False False
                                                                             False False
                                                                                           False
                                                                                                     False
                                                                                                                False
                                                                                                                       False
                                                                                                                                False
         3 False False
                                                               False False
                          False
                                     False
                                             False
                                                      False
                                                                             False False
                                                                                           False
                                                                                                     False
                                                                                                                False
                                                                                                                       False
                                                                                                                                False
                                                                                                                                           F
         4 False False
                          False
                                     False
                                             False
                                                      False
                                                               False False
                                                                             False False
                                                                                           False
                                                                                                     False
                                                                                                                False
                                                                                                                       False
                                                                                                                                False
In [ ]:
        ##DATA MANIPULATION TASK
        #1. select random subsample of data set
        print('random subsample of data set')
        sample = bank data.sample(frac=0.5, replace=False, random state=1)
        print('50% sample of data set')
        print(sample.shape)
       random subsample of data set
       50% sample of data set
       (22606, 17)
In [ ]: #2. filter desired rows using simple and more complex conditions;
        df = bank data
        print("how many clients aged(30-50) subscribed a term deposit?")
        age df = df[(df["age"] > 30) & (df["age"] < 50) & (df["y"] == "yes")]
        print(age df.shape)
        print("how many clients aged(30-50) didn't subscribe a term deposit?")
        age df1 = df[(df["age"] > 30) & (df["age"] < 50) & (df["y"] == "no")]
        print(age df1.shape)
        print("group by job and term deposit and calculate sum of balance. Filter jobs where balance > average")
        job result grouped = df.groupby(["y", "job"]).agg({"balance": "sum"})
        balance =job result grouped ["balance"].mean()
        print("Balance average", balance)
        job result = job result grouped[(job result grouped["balance"] > balance)]
        print(job result)
```

```
how many clients aged(30-50) subscribed a term deposit?
       (2759, 17)
       how many clients aged(30-50) didn't subscribe a term deposit?
       (25228, 17)
       group by job and term deposit and calculate sum of balance. Filter jobs where balance > average
       Balance average 2566236.75
                         balance
           iob
       У
       no admin.
                         4966497
           blue-collar
                         9596143
                        13895227
           management
           retired
                         3103899
           services
                         3731449
           technician
                         7972198
       yes management
                         2785061
In [ ]: #3. drop unnecessary variables, rename some variables
        #unnecessary(quess) variables could be related with the last contact of the current campaign
        df.drop(["contact", "day", "month", "duration"], axis=1, inplace=True)
        print('rename some variables')
        df.rename(columns={'campaign':'num of contact'}, inplace=True)
        df.rename(columns={'pdays':'num of days'}, inplace=True)
        df.head()
       rename some variables
Out[ ]:
                        iob marital education default balance housing loan num_of_contact num_of_days previous poutcome y
           age
                management married
                                        tertiary
                                                    no
                                                          2143
                                                                                                        -1
                                                                                                                      unknown no
                                                                    yes
                                                                          no
            44
                   technician
                               single secondary
                                                            29
                                                                    yes
                                                                           no
                                                                                                        -1
                                                                                                                     unknown no
                                                    no
                 entrepreneur married secondary
                                                             2
                                                                                           1
                                                                                                        -1
                                                                                                                      unknown no
                                                    no
                                                                    yes
                                                                          yes
                   blue-collar married
         3
            47
                                      unknown
                                                          1506
                                                                                                        -1
                                                                                                                     unknown no
                                                    no
                                                                    yes
                                                                          no
                              single
                                                                                                        -1
         4
            33
                    unknown
                                      unknown
                                                    no
                                                             1
                                                                           no
                                                                                           1
                                                                                                                      unknown no
                                                                     no
In [ ]: #4. calculate summarizing statistics (for full sample and by categorical variables as well)
        #print(bank data.dtvpes)
```

```
print(bank data.describe())##original dataset
        print(bank data.info())
                                  balance num of contact
                                                            num of days
                                                                             previous
                       age
       count 45211.000000
                             45211.000000
                                             45211.000000
                                                           45211.000000
                                                                         45211.000000
       mean
                 40.936210
                              1362.272058
                                                 2.763841
                                                              40.197828
                                                                             0.580323
                 10.618762
                              3044.765829
                                                 3.098021
                                                             100.128746
                                                                             2.303441
       std
                 18.000000
                             -8019.000000
                                                 1.000000
                                                              -1.000000
                                                                             0.000000
       min
       25%
                 33.000000
                                72.000000
                                                 1.000000
                                                              -1.000000
                                                                             0.000000
       50%
                 39.000000
                               448.000000
                                                 2.000000
                                                              -1.000000
                                                                             0.000000
       75%
                 48.000000
                              1428.000000
                                                 3.000000
                                                              -1.000000
                                                                             0.000000
                 95.000000 102127.000000
                                                63,000000
                                                             871,000000
                                                                            275,000000
       max
       <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 45211 entries, 0 to 45210
       Data columns (total 13 columns):
        #
            Column
                            Non-Null Count Dtype
                            -----
        0
                            45211 non-null int64
            age
        1
            job
                            45211 non-null object
        2
            marital
                            45211 non-null object
        3
            education
                            45211 non-null object
            default
                            45211 non-null object
        5
            balance
                            45211 non-null int64
        6
                            45211 non-null object
            housing
        7
            loan
                            45211 non-null object
            num of contact 45211 non-null int64
            num of days
                            45211 non-null int64
            previous
                            45211 non-null int64
        10
        11
            poutcome
                            45211 non-null object
        12 y
                            45211 non-null object
       dtypes: int64(5), object(8)
       memory usage: 4.5+ MB
       None
In [ ]: #summarizing statistics only for not categorical variables
        df.describe()## updated datasetprint (classification report(yyy test, yyyhat))
        ## the best model evaluation: reason add variable duration which has bigger correlation coefficient
```

Out[]:		age	balance	num_of_contact	num_of_days	previous
	count	45211.000000	45211.000000	45211.000000	45211.000000	45211.000000
	mean	40.936210	1362.272058	2.763841	40.197828	0.580323
	std	10.618762	3044.765829	3.098021	100.128746	2.303441
	min	18.000000	-8019.000000	1.000000	-1.000000	0.000000
	25%	33.000000	72.000000	1.000000	-1.000000	0.000000
	50%	39.000000	448.000000	2.000000	-1.000000	0.000000
	75%	48.000000	1428.000000	3.000000	-1.000000	0.000000
	max	95.000000	102127.000000	63.000000	871.000000	275.000000

```
In []: #5. create new variables using simple transformation and custom functions
    print('change categorical columns to numeric')
    df['y'].replace(['no', 'yes'],[0, 1], inplace=True)
    df['job'].replace(["admin.","unknown","unemployed","management","housemaid","entrepreneur","student","blue-collar","self-emploted    df['marital'].replace(["married","divorced","single"],[0, 1,2], inplace=True)
    df['education'].replace(["unknown","secondary","primary","tertiary"],[0,1,2,3], inplace=True)
    df['default'].replace(['no', 'yes'],[0, 1], inplace=True)
    df['housing'].replace(['no', 'yes'],[0, 1], inplace=True)
    df['loan'].replace(['no', 'yes'],[0, 1], inplace=True)
    df['poutcome'].replace(["unknown","other","failure","success"],[0,1,2,3], inplace=True)
    change categorical columns to numeric

In []: print("Change column data type")
    #Look into updated data types and summarizing statistics for new dataset df
```

print(df.dtypes)
print(df.describe())

Change	column data t	vne				
age		t64				
job		t64				
marita		t64				
educat		t64				
defaul		t64				
balanc		t64				
housin		t64				
loan	_	t64				
		t64				
num_of	_	t64				
previo		t64				
poutco		t64				
у		t64				
-	object	CO-1				
асурс.	age	job	marital	education	default	\
count	45211.000000	45211.000000	45211.000000	45211.000000	45211.000000	`
mean	40.936210	6.018159	0.680963	1.698856	0.018027	
std	10.618762	3.543218	0.884908	0.938627	0.133049	
min	18.000000	0.000000	0.000000	0.000000	0.000000	
25%	33.000000	3.000000	0.000000	1.000000	0.000000	
50%	39.000000	7.000000	0.000000	1.000000	0.000000	
75%	48.000000	10.000000	2.000000	3.000000	0.000000	
max	95.000000	11.000000	2.000000	3.000000	1.000000	
	22100000		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3.00000	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	balance	housing	loan	num_of_conta	ct \	
count	45211.000000	45211.000000	45211.000000	45211.0000	00	
mean	1362.272058	0.555838	0.160226	2.7638	41	
std	3044.765829	0.496878	0.366820	3.0980	21	
min	-8019.000000	0.000000	0.000000	1.0000	00	
25%	72.000000	0.000000	0.000000	1.0000	00	
50%	448.000000	1.000000	0.000000	2.0000	00	
75%	1428.000000	1.000000	0.000000	3.0000	00	
max	102127.000000	1.000000	1.000000	63.0000	00	
	num_of_days	previous	poutcome	У		
count	45211.000000	45211.000000	45211.000000	45211.000000		
mean	40.197828	0.580323	0.357767	0.116985		
std	100.128746	2.303441	0.804435	0.321406		
min	-1.000000	0.000000	0.000000	0.000000		
25%	-1.000000	0.000000	0.000000	0.000000		

0.000000

50%

-1.000000

print(sorted job educational.head(5))

```
75%
                 -1.000000
                                0.000000
                                              0.000000
                                                            0.000000
                871.000000
                              275.000000
       max
                                              3.000000
                                                            1.000000
In [ ]: #6. order data set by several variables.
        #df['job'].value counts()
        sorted balance = df.sort values(by=['balance'], ascending=True)
        print(sorted balance.head(3))
        sorted_age = df.sort_values(by=['age'], ascending=False)
        print(sorted age.head(3))
        sorted_job_educational = df.sort_values(by=['job','education'], ascending=True)
```

0.000000

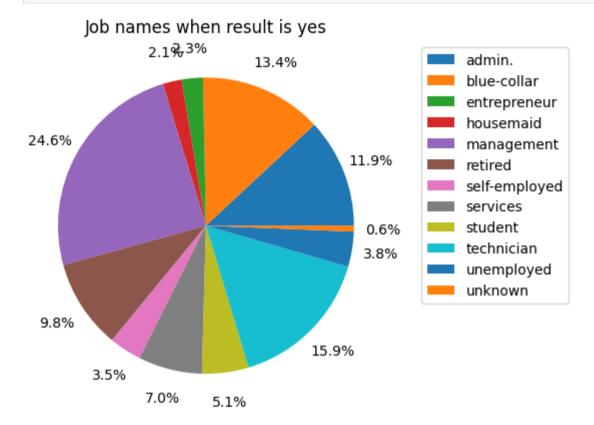
0.000000

```
marital education default balance housing
                                                                        loan \
                               2
                                                   1
                                                        -8019
       12909
               26
                     7
                                                                           1
                     3
                               0
                                                   1
                                                        -6847
                                                                     0
                                                                           1
       15682
               49
                     3
                              1
                                                        -4057
                                                                     1
                                                                           0
       38736
               60
              num of contact num of days previous
       12909
       15682
                           1
                                        -1
                                                   0
                                                                0
                           6
       38736
                                        -1
                        marital education
                                            default balance housing
              age
                   job
                                                                        loan \
                     9
                               0
       41663
               95
       33699
               95
                     9
                              1
                                                         2282
                                                                     0
                                                                           0
       31233
               94
                     9
                              1
                                         1
                                                         1234
                                                                           0
              num of contact num of days previous
       41663
                                        -1
                          17
                                        -1
                                                   0
                                                             0 1
       33699
       31233
                           1
                                        -1
                                                   0
                                                                0
                               education default balance housing
                      marital
             45
                   0
                                        0
                                                 0
                                                         13
                                                                         0
       16
                                                                   1
                   0
                                                          3
                                                                         0
       122
             34
       383
             43
                                                        350
                                                                         0
       516
                                                         40
                                                                         1
             44
                            2
                                                                         0
             34
                   0
                                                                   1
       628
                                                       2434
                           num of days previous
                                                   poutcome y
            num of contact
       16
                         1
                                      -1
                                                              0
       122
                         3
                                      -1
                                                 0
                                                              0
       383
                         1
                                      -1
                                                              0
       516
                                      -1
                                                           0
                                                              0
       628
                                      -1
                                                             0
                                                           0
In [ ]: ##DATA VISUALISATION TASK
        ## try to find relations between variables
        df.corr()
```

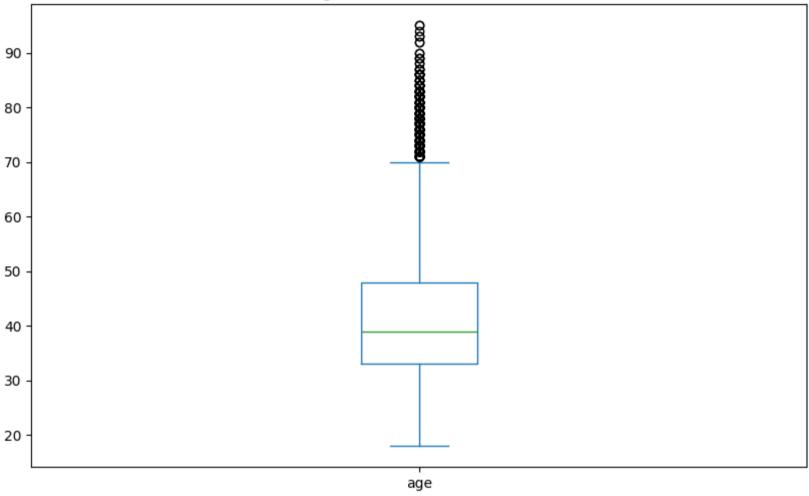
correlations are very small

```
Out[ ]:
                                                  marital education
                                                                        default
                                                                                   balance
                                                                                             housing
                                                                                                            loan num of contact num of days
                                age
                                           iob
                           1.000000
                                      0.044237
                                                -0.376104
                                                           -0.019044
                                                                      -0.017879
                                                                                  0.097783
                                                                                                                                      -0.023758
                                                                                                                                                  0.0
                                                                                            -0.185513
                                                                                                       -0.015655
                                                                                                                         0.004760
                     age
                           0.044237
                                      1.000000
                                                -0.034681
                                                            -0.209193
                                                                       0.002825
                                                                                 -0.030025
                                                                                             0.035074
                                                                                                        0.026080
                                                                                                                         0.010301
                                                                                                                                      -0.008086
                                                                                                                                                 -0.0
                     iob
                  marital
                          -0.376104
                                     -0.034681
                                                 1.000000
                                                            0.048662
                                                                       0.009584
                                                                                 -0.020602
                                                                                            -0.020202
                                                                                                       -0.046738
                                                                                                                        -0.029121
                                                                                                                                       0.029490
                                                                                                                                                  0.0
               education -0.019044 -0.209193
                                                 0.048662
                                                             1.000000
                                                                      -0.013916
                                                                                  0.073295
                                                                                           -0.082156
                                                                                                       -0.038771
                                                                                                                         0.014960
                                                                                                                                      -0.012525
                                                                                                                                                  0.0
                  default -0.017879
                                      0.002825
                                                 0.009584
                                                            -0.013916
                                                                       1.000000
                                                                                 -0.066745
                                                                                            -0.006025
                                                                                                        0.077234
                                                                                                                         0.016822
                                                                                                                                      -0.029979
                                                                                                                                                 -0.0
                                                                      -0.066745
                 balance
                           0.097783
                                     -0.030025
                                                -0.020602
                                                            0.073295
                                                                                  1.000000
                                                                                            -0.068768
                                                                                                       -0.084350
                                                                                                                        -0.014578
                                                                                                                                       0.003435
                                                                                                                                                  0.0
                                                -0.020202
                                                                                                                                                  0.0
                          -0.185513
                                      0.035074
                                                            -0.082156
                                                                      -0.006025
                                                                                 -0.068768
                                                                                             1.000000
                                                                                                        0.041323
                                                                                                                        -0.023599
                                                                                                                                       0.124178
                 housing
                          -0.015655
                                      0.026080
                                                -0.046738
                                                            -0.038771
                                                                       0.077234 -0.084350
                                                                                             0.041323
                                                                                                       1.000000
                                                                                                                                      -0.022754
                                                                                                                                                 -0.0
                    loan
                                                                                                                         0.009980
         num of contact
                           0.004760
                                      0.010301
                                                -0.029121
                                                            0.014960
                                                                       0.016822
                                                                                 -0.014578
                                                                                            -0.023599
                                                                                                       0.009980
                                                                                                                         1.000000
                                                                                                                                      -0.088628
                                                                                                                                                 -0.0
                          -0.023758 -0.008086
                                                                      -0.029979
                                                                                                                                       1.000000
                                                 0.029490
                                                            -0.012525
                                                                                  0.003435
                                                                                             0.124178
                                                                                                       -0.022754
                                                                                                                        -0.088628
                                                                                                                                                  0.4
            num of days
                                     -0.016064
                                                 0.015676
                                                                      -0.018329
                                                                                             0.037076
                                                                                                                        -0.032855
                                                                                                                                       0.454820
                previous
                           0.001288
                                                            0.017587
                                                                                  0.016674
                                                                                                       -0.011043
                                                                                                                                                  1.0
                           0.014363
                                     -0.022410
                                                 0.027295
                                                             0.022000
                                                                      -0.039593
                                                                                  0.034865
                                                                                             0.031062
                                                                                                       -0.039928
                                                                                                                        -0.111592
                                                                                                                                       0.790806
                                                                                                                                                  0.4
               poutcome
                           0.025155 -0.024649
                                                 0.065668
                                                            0.046539
                                                                      -0.022419
                                                                                  0.052838
                                                                                            -0.139173 -0.068185
                                                                                                                        -0.073172
                                                                                                                                       0.103621
                                                                                                                                                  0.0
                                                                                                                                                   \blacktriangleright
In [ ]:
         ##Pie
         bank data yes =bank data[(bank data["y"] == "yes")]
         #bank data.head()
         df job = bank data yes.groupby(['job'])['y'].count().reset index()
         #df job
         label =list(df job['job'])
         label
         #df job['y']
         #Pie on jobs
         fig,ax=plt.subplots()
         ax.pie(df job['y'],autopct='%1.1f%', pctdistance=1.2) #using explode to highlight the lowest
         ax.set aspect('equal') # Ensure pie is drawn as a circle
         plt.title('Job names when result is yes')
```

```
ax.legend(df_job['job'],bbox_to_anchor=(1, 0, 0.5, 1))#, include legend, if you donot want to pass the labels
plt.show()
```



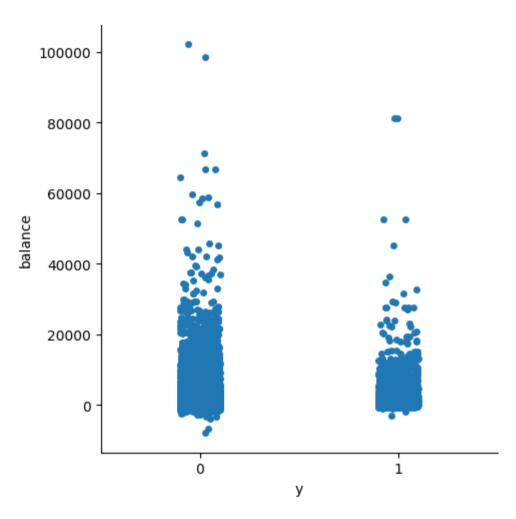




```
In [ ]: sns.catplot(x = 'y', y = 'balance', data = df)

c:\Users\s7149b\AppData\Local\Programs\Python\Python312\Lib\site-packages\seaborn\_base.py:949: FutureWarning: When grouping wi
th a length-1 list-like, you will need to pass a length-1 tuple to get_group in a future version of pandas. Pass `(name,)` inst
ead of `name` to silence this warning.
    data_subset = grouped_data.get_group(pd_key)
```

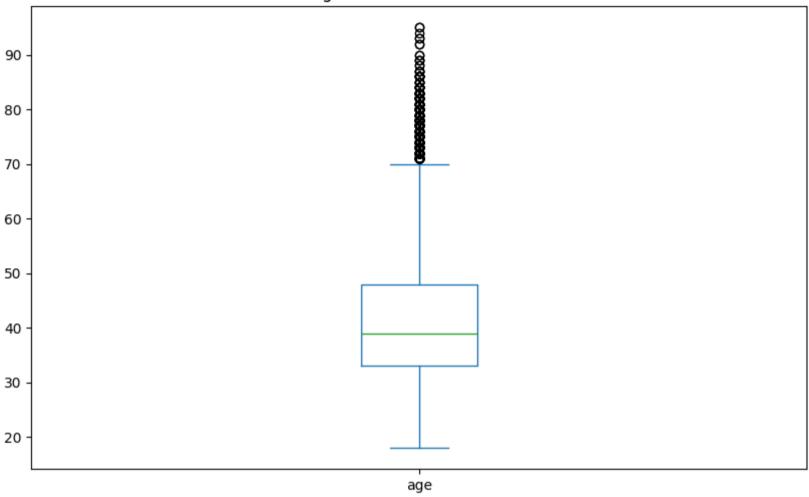
Out[]: <seaborn.axisgrid.FacetGrid at 0x2325a419dc0>



```
In []: ##BOX PLOT
    new_df =df[['age']]
    new_df.plot(kind='box', figsize=(10, 6))
    plt.title('Variable of age distribution in bank data dataset')

plt.show()
```





```
In []: #MODELLING TASK
    #logistic regression
    df.head()
    #the first model
    #define x(dependent variable) and y(independent variable) of dataset
    x = np.asarray(df[['age','job','marital','education','default','balance','housing','loan','num_of_contact','num_of_days','prev
    print('x',x[0:5])
```

```
v = np.asarray(df['v'])
       print('y',y[0:5])
      x [[ 58
               3
                          3
                               0 2143 1
                                             0 1 -1
                                                               01
                                 29
                                                1 -1

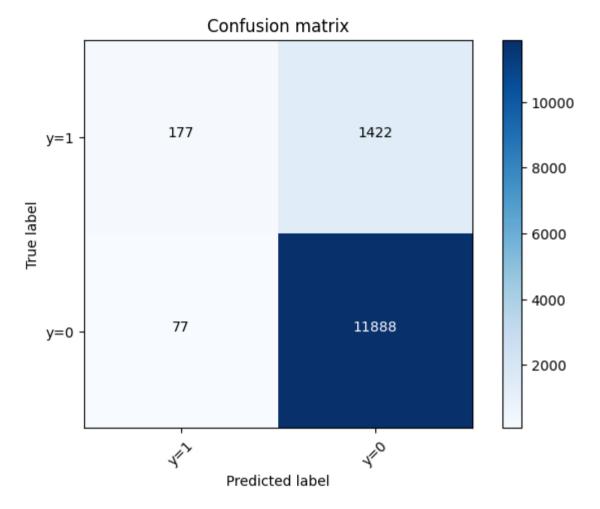
  44

                    2
                        1
                             0
                                           0
                                                              01
       Γ 33 5
                    0 1
                             0 2 1 1 1 -1
                                                              01
       0 1506
                                    1 0 1 -1
                                                              01
       [ 33 1 2 0
                             0 1
                                               1 -1
                                      0 0
                                                              0]]
      y [0 0 0 0 0]
In [ ]: #normalize the dataset
       x = preprocessing.StandardScaler().fit(x).transform(x)
       x[0:5]
Out[]: array([[ 1.60696496, -0.8518225 , -0.76953816, 1.38623556, -0.13548989,
                0.25641925, 0.89391541, -0.43680347, -0.56935064, -0.41145311,
               -0.25194037, -0.44474786],
              [0.28852927, 1.12380467, 1.49060994, -0.7445602, -0.13548989,
               -0.43789469, 0.89391541, -0.43680347, -0.56935064, -0.41145311,
               -0.25194037, -0.44474786],
              [-0.74738448, -0.2873576, -0.76953816, -0.7445602, -0.13548989,
               -0.44676247, 0.89391541, 2.2893591, -0.56935064, -0.41145311,
               -0.25194037, -0.44474786],
              [0.5710512, 0.27710731, -0.76953816, -1.80995809, -0.13548989,
                0.04720545, 0.89391541, -0.43680347, -0.56935064, -0.41145311,
               -0.25194037, -0.44474786],
              [-0.74738448, -1.41628741, 1.49060994, -1.80995809, -0.13548989,
               -0.44709091, -1.11867408, -0.43680347, -0.56935064, -0.41145311,
               -0.25194037, -0.44474786]])
In [ ]: ##Define train and test sets
       #from sklearn.model selection import train test split
       x train, x test, y train, y test = train test split(x, y, test size=0.3, random state=5)## worse result with test size=0.2
       print ('Train set:', x train.shape, y train.shape)
       print ('Test set:', x test.shape, y test.shape)
      Train set: (31647, 12) (31647,)
      Test set: (13564, 12) (13564,)
In [ ]: #Define logistic regression model
       LR = LogisticRegression(C=0.01, solver='liblinear').fit(x train,y train)
```

```
LR
Out[ ]:
                      LogisticRegression
        LogisticRegression(C=0.01, solver='liblinear')
In [ ]: #normalize the dataset
        #from sklearn import preprocessing
        x = preprocessing.StandardScaler().fit(x).transform(x)
        x[0:5]
Out[]: array([[ 1.60696496, -0.8518225 , -0.76953816, 1.38623556, -0.13548989,
                 0.25641925, 0.89391541, -0.43680347, -0.56935064, -0.41145311,
                -0.25194037, -0.44474786],
               [ 0.28852927, 1.12380467, 1.49060994, -0.7445602, -0.13548989,
                -0.43789469, 0.89391541, -0.43680347, -0.56935064, -0.41145311,
                -0.25194037, -0.44474786],
               [-0.74738448, -0.2873576, -0.76953816, -0.7445602, -0.13548989,
                -0.44676247, 0.89391541, 2.2893591, -0.56935064, -0.41145311,
                -0.25194037, -0.44474786],
               [0.5710512, 0.27710731, -0.76953816, -1.80995809, -0.13548989,
                 0.04720545, 0.89391541, -0.43680347, -0.56935064, -0.41145311,
                -0.25194037, -0.44474786],
               [-0.74738448, -1.41628741, 1.49060994, -1.80995809, -0.13548989,
                -0.44709091, -1.11867408, -0.43680347, -0.56935064, -0.41145311,
                -0.25194037, -0.44474786]])
In [ ]: ## MODELLING TASK
        #logistic regression
        df.head()
        #the first model
        #define X of datasert
        x = np.asarray(df[['age','job','marital','education','default','balance','housing','loan','num of contact','num of days','prev
        print('x',x[0:5])
        y = np.asarray(df['y'])
        print('y',y[0:5])
```

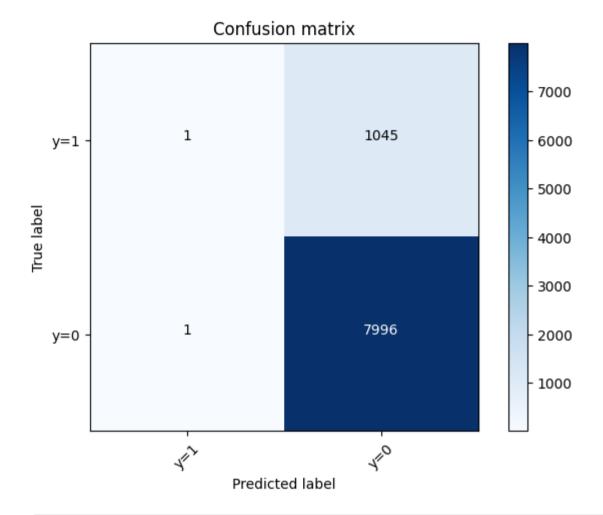
```
0 2143
                                                                     01
               10
                      2
                                    29
                                                   1
                                                                   0]
                          1
                 5
                                  2
                                         1
                                              1
                                                   1 -1
          33
                         1
                                                                  01
                                0 1506
                                         1
                                                   1
           47
                                                       -1
                                                                  01
          33
                1
                                    1
                                                   1
                                                      -1
                                                                  0]]
       y [0 0 0 0 0]
In [ ]: #jaccard index: for accuracy evaluation. we can define jaccard as the size of the intersection divided by the size of the unio
        jaccard score(y test, yhat,pos label=0)
Out[]: 0.8880256965713005
In [ ]: def plot confusion matrix(cm, classes,
                                  normalize=False,
                                  title='Confusion matrix',
                                  cmap=plt.cm.Blues):
            .....
            This function prints and plots the confusion matrix.
            Normalization can be applied by setting `normalize=True`.
            if normalize:
                cm = cm.astype('float') / cm.sum(axis=1)[:, np.newaxis]
                print("Normalized confusion matrix")
            else:
                print('Confusion matrix, without normalization')
            print(cm)
            plt.imshow(cm, interpolation='nearest', cmap=cmap)
            plt.title(title)
            plt.colorbar()
            tick marks = np.arange(len(classes))
            plt.xticks(tick marks, classes, rotation=45)
            plt.yticks(tick marks, classes)
            fmt = '.2f' if normalize else 'd'
            thresh = cm.max() / 2.
            for i, j in itertools.product(range(cm.shape[0]), range(cm.shape[1])):
                plt.text(j, i, format(cm[i, j], fmt),
                         horizontalalignment="center",
```

```
color="white" if cm[i, j] > thresh else "black")
            plt.tight layout()
            plt.ylabel('True label')
            plt.xlabel('Predicted label')
        print(confusion matrix(y test, yhat, labels=[1,0]))
       [[ 177 1422]
          77 11888]]
In [ ]: # Compute confusion matrix
        cnf_matrix = confusion_matrix(y_test, yhat, labels=[1,0])
        np.set printoptions(precision=2)
        # Plot non-normalized confusion matrix
        plt.figure()
        plot confusion matrix(cnf matrix, classes=['y=1','y=0'],normalize= False, title='Confusion matrix')
       Confusion matrix, without normalization
       [[ 177 1422]
       [ 77 11888]]
```



```
In [ ]: print (classification_report(y_test, yhat))
##model predict y = 0 94% correct but only 19% for y=1
```

```
precision
                                  recall f1-score
                                                     support
                  0
                          0.89
                                    0.99
                                              0.94
                                                       11965
                          0.70
                                                        1599
                  1
                                    0.11
                                              0.19
                                              0.89
                                                       13564
           accuracy
          macro avg
                          0.80
                                    0.55
                                              0.57
                                                       13564
       weighted avg
                          0.87
                                    0.89
                                              0.85
                                                       13564
In [ ]: ###the second model
        xx = np.asarray(df[['age','job','education','marital','default','housing','balance','loan']])
        yy = np.asarray(df['y'])
        xx = preprocessing.StandardScaler().fit(xx).transform(xx)
        xx train, xx test, yy train, yy test = train test split(xx, yy, test size=0.2, random state=5)
        LR = LogisticRegression(C=0.01, solver='liblinear').fit(xx train,yy train)
        yyhat = LR.predict(xx test)
        yyhat prob = LR.predict proba(xx test)
        jaccard score(yy test, yyhat,pos label=0)
Out[]: 0.8843176288431763
In [ ]: #jaccard index
        jaccard_score(y_test, yhat,pos_label=0)
       Confusion matrix, without normalization
       [[ 1 1045]
           1 7996]]
```

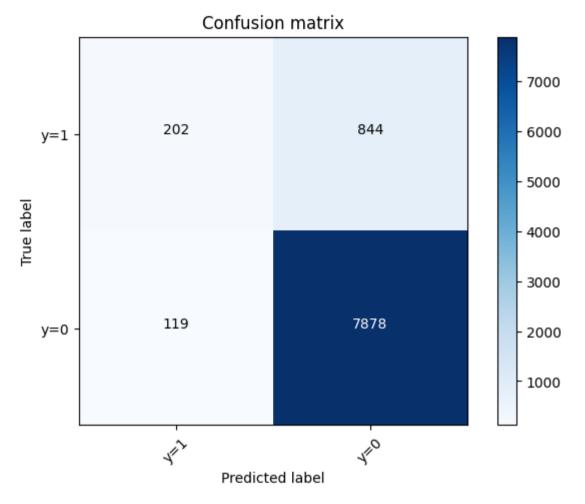


In []: print (classification_report(yy_test, yyhat))
results are much worse than the first model

```
recall f1-score support
                     precision
                  0
                          0.88
                                    1.00
                                              0.94
                                                        7997
                          0.50
                                    0.00
                                              0.00
                                                        1046
                  1
                                              0.88
                                                        9043
           accuracy
          macro avg
                          0.69
                                    0.50
                                              0.47
                                                        9043
       weighted avg
                          0.84
                                    0.88
                                              0.83
                                                        9043
In [ ]: cnf matrix = confusion matrix(vy test, vyhat, labels=[1,0])
        np.set printoptions(precision=2)
        # Plot non-normalized confusion matrix
        plt.figure()
        plot confusion matrix(cnf matrix, classes=['y=1','y=0'],normalize= False, title='Confusion matrix')
        ## in almost all cases model predict Y = 0, not good
In [ ]: ##The third model
        df LR new = bank data
        print('change categorical columns to numeric')
        df LR new['y'].replace(['no', 'yes'],[0, 1], inplace=True)
        df LR new['job'].replace(["admin.","unknown","unemployed","management","housemaid","entrepreneur","student","blue-collar","sel
        df LR new['marital'].replace(["married","divorced","single"],[0, 1,2], inplace=True)
        df LR new['education'].replace(["unknown","secondary","primary","tertiary"],[0,1,2,3], inplace=True)
        df LR new['default'].replace(['no', 'yes'],[0, 1], inplace=True)
        df LR new['housing'].replace(['no', 'yes'],[0, 1], inplace=True)
        df LR new['loan'].replace(['no', 'yes'],[0, 1], inplace=True)
        df LR new['contact'].replace(['unknown','telephone','cellular'],[0, 1,2], inplace=True)
        df LR new['month'].replace(['jan', 'feb','mar','apr','may','jun','jul','aug','sep','oct','nov','dec'],[0, 1,2,3,4,5,6,7,8,9,10
        df LR new['poutcome'].replace(["unknown","other","failure","success"],[0,1,2,3], inplace=True)
        print("Change column data type")
        df LR new.dtypes
       change categorical columns to numeric
       Change column data type
```

```
Out[]: age
                     int64
        job
                     int64
        marital
                     int64
        education
                     int64
        default
                     int64
        balance
                     int64
        housing
                     int64
        loan
                     int64
        contact
                     int64
        day
                     int64
        month
                     int64
        duration
                     int64
        campaign
                     int64
        pdays
                     int64
        previous
                     int64
        poutcome
                     int64
                     int64
        dtype: object
        df_LR_new.corr()
```

```
Out[ ]:
                                              marital education
                                                                     default
                           age
                                      iob
                                                                               balance
                                                                                          housing
                                                                                                        loan
                                                                                                                 contact
                                                                                                                               day
                                                                                                                                       month
                                                                                                                                                 duratio
                      1.000000
                                                       -0.019044
                                                                   -0.017879
                                                                                                               -0.026221
                                                                                                                          -0.009120
                                                                                                                                                -0.00464
                                 0.044237
                                            -0.376104
                                                                              0.097783
                                                                                         -0.185513
                                                                                                    -0.015655
                                                                                                                                      0.092903
                age
                                                                                                                                                 0.01242
                job
                      0.044237
                                 1.000000
                                            -0.034681
                                                       -0.209193
                                                                   0.002825
                                                                             -0.030025
                                                                                         0.035074
                                                                                                    0.026080
                                                                                                               -0.039296
                                                                                                                           0.008361
                                                                                                                                     -0.010099
             marital
                     -0.376104
                                -0.034681
                                            1.000000
                                                        0.048662
                                                                   0.009584
                                                                              -0.020602
                                                                                         -0.020202
                                                                                                    -0.046738
                                                                                                               0.040757
                                                                                                                          -0.007701
                                                                                                                                     -0.069718
                                                                                                                                                 0.02289
          education -0.019044
                                -0.209193
                                            0.048662
                                                        1.000000
                                                                  -0.013916
                                                                              0.073295
                                                                                         -0.082156
                                                                                                    -0.038771
                                                                                                               0.108624
                                                                                                                           0.013607
                                                                                                                                      0.072804
                                                                                                                                                -0.00038
            default -0.017879
                                 0.002825
                                            0.009584
                                                       -0.013916
                                                                   1.000000
                                                                              -0.066745
                                                                                        -0.006025
                                                                                                    0.077234
                                                                                                               -0.015404
                                                                                                                           0.009424
                                                                                                                                      0.014989
                                                                                                                                                -0.01002
                      0.097783
                                -0.030025
                                            -0.020602
                                                        0.073295
                                                                  -0.066745
                                                                              1.000000
                                                                                         -0.068768
                                                                                                    -0.084350
                                                                                                               0.027273
                                                                                                                           0.004503
                                                                                                                                      0.094605
                                                                                                                                                 0.02156
            balance
                                            -0.020202
                                                                  -0.006025
                     -0.185513
                                 0.035074
                                                       -0.082156
                                                                              -0.068768
                                                                                         1.000000
                                                                                                    0.041323
                                                                                                               -0.188123
                                                                                                                          -0.027982
                                                                                                                                     -0.173887
                                                                                                                                                 0.00507
           housing
               loan -0.015655
                                 0.026080
                                            -0.046738
                                                       -0.038771
                                                                   0.077234
                                                                             -0.084350
                                                                                         0.041323
                                                                                                    1.000000
                                                                                                               0.010873
                                                                                                                           0.011370
                                                                                                                                     0.021638
                                                                                                                                                -0.01241
                                            0.040757
                     -0.026221
                                -0.039296
                                                        0.108624
                                                                  -0.015404
                                                                              0.027273
                                                                                        -0.188123
                                                                                                    0.010873
                                                                                                               1.000000
                                                                                                                           0.027936
                                                                                                                                      0.173779
                                                                                                                                                 0.02083
            contact
                                 0.008361
                                            -0.007701
                                                                   0.009424
                                                                                        -0.027982
                                                                                                                           1.000000
                     -0.009120
                                                        0.013607
                                                                              0.004503
                                                                                                    0.011370
                                                                                                               0.027936
                                                                                                                                      0.101989
                                                                                                                                                -0.03020
                                -0.010099
                                            -0.069718
                                                                   0.014989
                                                                                         -0.173887
                                                                                                    0.021638
                                                                                                                                      1.000000
                                                                                                                                                -0.01186
             month
                      0.092903
                                                        0.072804
                                                                              0.094605
                                                                                                               0.173779
                                                                                                                          0.101989
                                            0.022895
                     -0.004648
                                 0.012426
                                                       -0.000389
                                                                  -0.010021
                                                                              0.021560
                                                                                         0.005075
                                                                                                    -0.012412
                                                                                                               0.020839
                                                                                                                          -0.030206
                                                                                                                                     -0.011866
                                                                                                                                                 1.00000
           duration
                                 0.010301
                                            -0.029121
                                                                   0.016822
                                                                              -0.014578
                                                                                         -0.023599
                                                                                                    0.009980
                                                                                                               -0.019614
                                                                                                                           0.162490
                                                                                                                                                -0.08457
          campaign
                      0.004760
                                                        0.014960
                                                                                                                                      0.054868
                                -0.008086
                                            0.029490
                                                       -0.012525
                                                                  -0.029979
                                                                              0.003435
                                                                                                    -0.022754
                                                                                                               0.244816
                                                                                                                          -0.093044
                                                                                                                                     -0.108940
                                                                                                                                                -0.00156
              pdays
                     -0.023758
                                                                                         0.124178
                      0.001288
                                -0.016064
                                            0.015676
                                                        0.017587
                                                                  -0.018329
                                                                              0.016674
                                                                                         0.037076
                                                                                                    -0.011043
                                                                                                               0.147811
                                                                                                                          -0.051710
                                                                                                                                     -0.035600
                                                                                                                                                 0.00120
           previous
                                                                                                   -0.039928
                      0.014363 -0.022410
                                            0.027295
                                                        0.022000
                                                                  -0.039593
                                                                              0.034865
                                                                                         0.031062
                                                                                                               0.272710
                                                                                                                          -0.081519
                                                                                                                                     -0.036046
                                                                                                                                                 0.01330
          poutcome
                                            0.065668
                                                                  -0.022419
                                                                                        -0.139173 -0.068185
                      0.025155 -0.024649
                                                        0.046539
                                                                              0.052838
                                                                                                               0.148395
                                                                                                                          -0.028348
                                                                                                                                      0.018717
                                                                                                                                                 0.39452
                                                                                                                                                      \blacktriangleright
In [ ]:
         | xxx = np.asarray(df LR new[['age','job','education','marital','default','housing','balance','loan','contact','duration']])## d
         vvv = np.asarray(df LR new['v'])
         xxx = preprocessing.StandardScaler().fit(xxx).transform(xxx)
         xxx_train, xxx_test, yyy_train, yyy_test = train_test_split( xxx, yyy, test_size=0.2, random_state=5)
         LR = LogisticRegression(C=0.01, solver='liblinear').fit(xxx train,yyy train)
         yyyhat = LR.predict(xxx test)
```



In []:	df_LR_new.co	orr()			
		precision	recall	f1-score	support
	0	0.90	0.99	0.94	7997
	1	0.63	0.19	0.30	1046
	accuracy			0.89	9043
	macro avg	0.77	0.59	0.62	9043

9043

0.87

0.89

0.87

weighted avg