



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Housing prices respond to demand changes at high prices, buyer postpone their buying decision

Housing prices respond to demand changes at low prices, people often purchase more than one house



Sales prices of comparable properties and dividing that value by the generated gross annual income produces the average multiplier for the region

Changes in prices of the housing market could also become a source of vulnerability or crisis

Changes in house prices are believed to influence the spending behaviour of households through the wealth effect



A
Analysis Housing Prices in Metropolitan Areas of India

Collection of prices of new and resale houses located in the metropolitan areas of India

The regional house prices could inter alia, be also influenced by the ripple effect of one region on other area

Vagueness among the prices of houses makes it challenging for the buyer to select their dream house.

Analysis House price can help the developer determine the selling price of a house



The Housing price prediction model acts as a helping hand for buyer and seller to make a better informed decision

Analysis House price can also help the customer to arrange the right time to purchase a house

Factors that contribute to high property prices in metro cities in india such as high demand for housing, limited availability of land, high taxes and fees



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?