

INTRODUCING SCOUTPOINT

DELIVERING BUSINESS & IT TRANSFORMATION

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IndyAWS Meetup

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ScoutPoint at-a-glance

Organizational

- Veteran IT Team
- Exclusive Model
- Private Company
- Modernistic Focus
 - Functional
 - Simple
 - Cost Effective
- Time-to-Value
- Certified M/BE

Solutions

- All Flash Storage
- S3 Object Storage
- Data Protection & Replication
- Disaster Recovery as a Service
- Application Delivery / Load Balancing
- SD-WAN
- ERP UX
- Services
- Security

ScoutPoint Partners

❖ Next Generation ❖ XaaS ❖ Software Defined ❖ Evergreen ❖ Cloud Enabled ❖ Utility Pricing





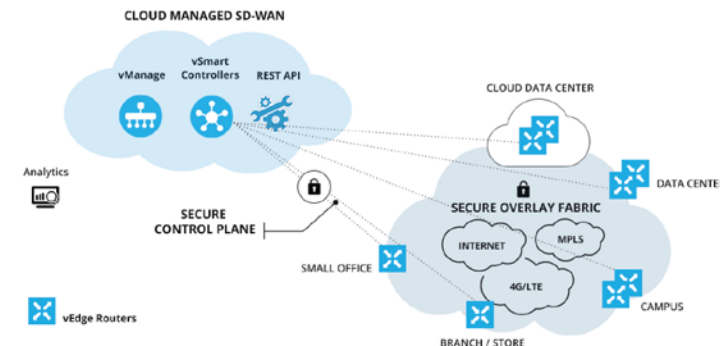
www.viptela.com

Enterprise Grade SD-WAN

Why Software-Defined WAN?

- **Reduce WAN Costs by 50% or more**
 - Migrate from MPLS to Hybrid WAN
 - 10x bandwidth at 50% the cost
 - Optimize usage and capacity of transport
- **Reduce Time To Capability**
 - Quickly deploy new branches with any transport (LTE/Broadband/MPLS/VSAT)
 - Enable new services or implement policy with centralized management
 - Automate operation workflows with in-built automation
- **Zero Outages For Any Application**
 - Multiple hybrid links with active-active capability
 - Real time traffic steering around upstream network issues
 - Customizable SLA-based policies per-application

- **Cloud-Optimized Network**
 - Extend WAN Seamlessly to AWS & Azure
 - Optimized SaaS performance for Office 365, Salesforce and more
 - Unified enterprise WAN policy for cloud and on-premises workloads
- **Secure, Hardened Network**
 - Robust security for the enterprise WAN independent of transport
 - Reducing attack surface with segmentation for IoT, Partner networks, Cloud, Guest wireless
 - On-demand insertion of Zscaler, Palo Alto and other network services



Viptela SD-WAN is deployed in all major industries across thousands of sites within Fortune-500 enterprises



Next Generation Application Delivery

Load Balancing | Application Delivery | Application Analytics

- **100% Software Load Balancer**

Full –featured, software load balancer deployed on any x86 server, VM, or container-on-premises or cloud.

- **Distributed Architecture**

Central control and policy management for distributed pool of load balancing resources.

- **MultiCloud Load Balancing**

Directs app traffic across multiple sites/locations; autoscales apps and Avi's load balancers across public and private clouds.

- **Predictive Autoscaling**

Eliminates expensive overprovisioning of services – on-demand autoscaling is triggered by traffic thresholds.

- **Application Analytics**

Real-time insights into application performance, security, and end user interactions.

- **Automation & Self-Service**

100% REST APIs enable policy-driven self-service for app developers and automation for IT administrators.

- **Per-App Load Balancing**

Granular per-application and per-tenant load balancing – dedicated services close to each application.

- **Enhanced Security**

Security insights and health scores to enforce L4-L7 policies, pinpoint and mitigate DDoS attacks, micro-segment container apps, and SSL issues.

- **Turnkey Deployment**

Native integrations for OpenStack, SDN, container platforms, virtualized environments, and public clouds.



Next Generation Application Delivery

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Demo's

[Multi-Cloud Traffic Management with Intelligent Autoscaling](#)

<https://www.youtube.com/watch?v=OA3nvvb56Fio>

[Rapid Triage of Application Performance Issues](#)

<https://www.youtube.com/watch?v=uEgU1PhYI78>

www.avinetworks.com



SCOUTPOINT



The **ART** and *science* of the customer experience.

Cloud Managed Service Provider

Kami White – Director, Cloud Desk Services

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Supporting our Clients

the art of customer service

24/7 Support 365 Days a Year

- Agents are always on call
- SLA times remain the same
- Knowledgebase of the client's environment

Multiple ways for ticket submission

- Over the phone
- Chat and Email support
- Through a portal

Security and Workspace Management

- Security Status checks and Monitoring
- Deployment and Management of AWS Workspaces

Security

24/7 monitoring

Panda Adaptive 360

- Endpoint and Server monitoring
- Flow Charts explaining source
- Analysis of virus

Panda Fusion

- Monitoring status to compliment CloudWatch
- Application patching management

Filter

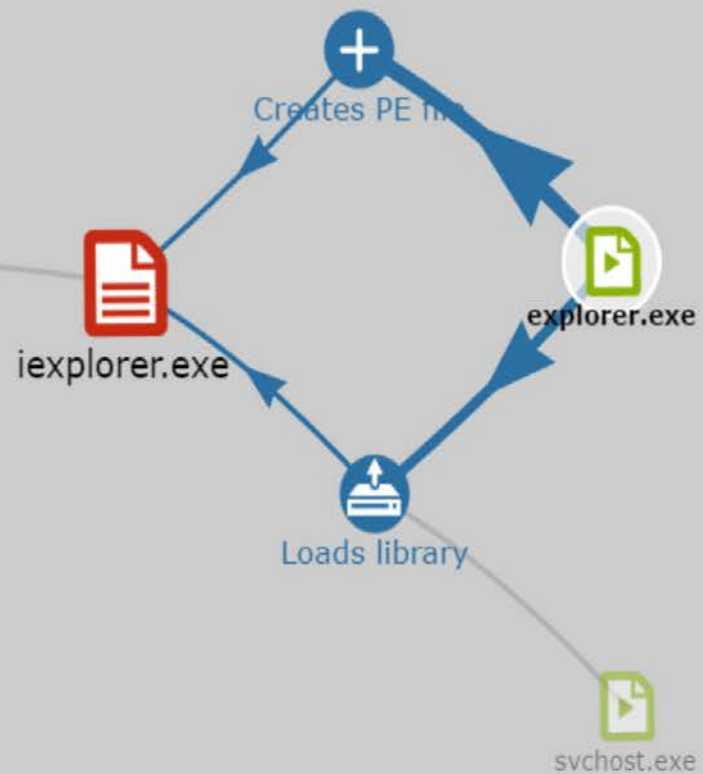
Action

Entity

Show all



https...66525ddd433e37e48d



Node info

Trusted:

Yes

Name:

explorer.exe

Path:

WINDOWS|\explorer.exe

Type:

EXE

Hash:

4e10fb1a015b49ac68f76c1a3f4d9c0f

Knowledge

continually improved and updated

Customized Database

- Unique to your environment
- Changes upon request

Latest Knowledge on AWS services

- Over 100 services documented
- Explanations on how they function

Why Netfor?

the science behind it

SLA Differentiators

- Determine your own times
- Faster responses
- Support when you need it

Cost

- No price fluctuations
- Mid-market and Enterprise pricing

The NETFOR Portfolio

Lifecycle Management
Field Services
Depot Services
Secure Warehousing
Asset & Inventory Management
Erasure and Disposal
Fulfillment



NOC & Tier One Help Desk
Service Desk - Customer Service
Managed Security Tier One
24/7/365 Staff
Tiered Support Plans
Microsoft Support Desk
Mobile Help Desk



NETFOR

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