



Machine Learning for BigData

Final Lecture

IT Competency Improvement Training
Kim Jin Soo



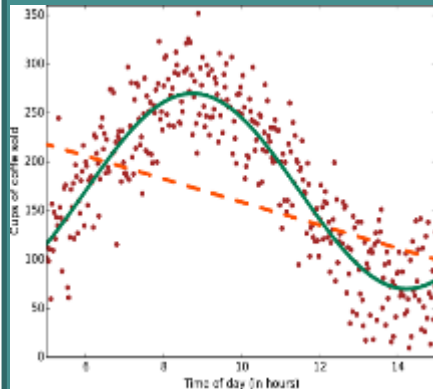
**Using known data, develop a model
to predict unknown data**

알려진 데이터를 사용하여, 알려지지 않은 데이터를
예측하는 모델을 개발하는 기법

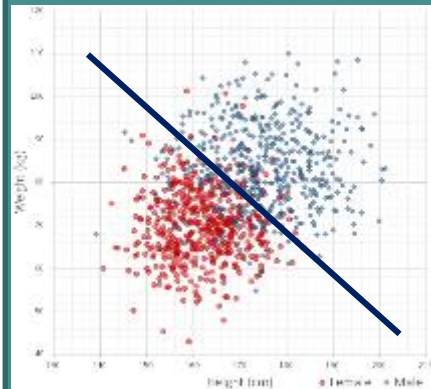
- Known Data :
과거의 모든 빅데이터, 이전에 관측된 데이터,
- Unknown Data :
누락된 데이터, 보이지 않는 데이터, 존재하지 않는 미래데이터
- Model : Know Data + Algorithms(ML algorithm)



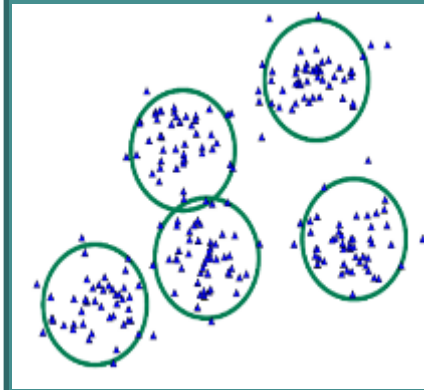
Regression



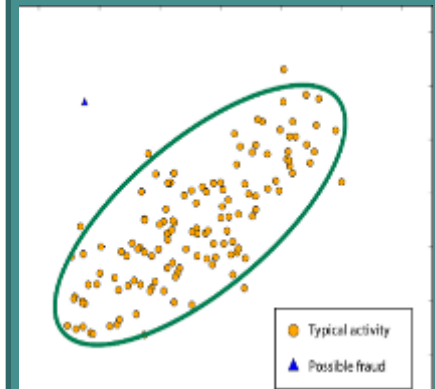
Classification



Clustering



Anomaly Detection



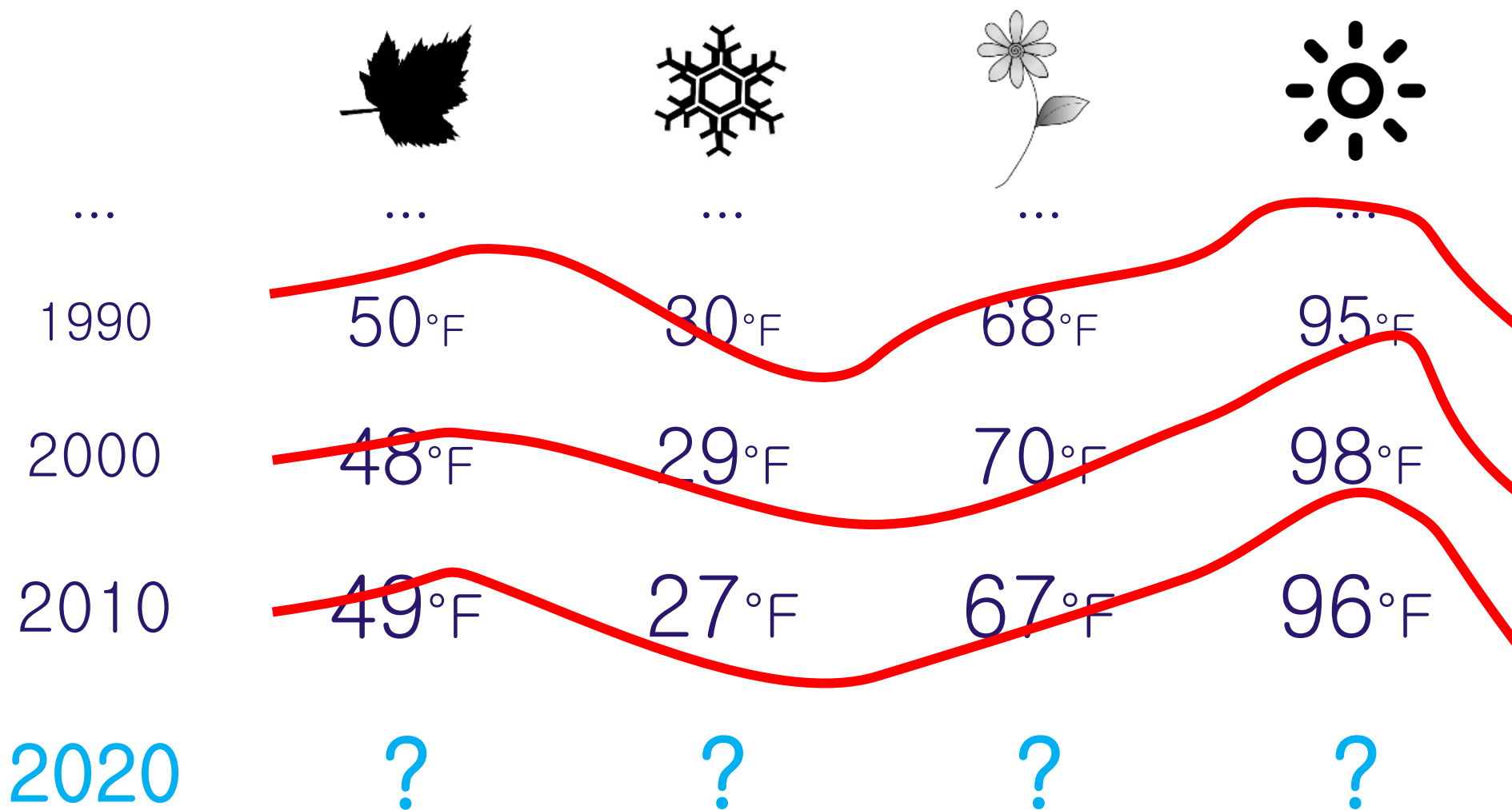
머신러닝 모델 : Regression



| | | | | |
|------|---|--|---|---|
| |  |  |  |  |
| ... | ... | ... | ... | ... |
| 1990 | 50°F | 30°F | 68°F | 95°F |
| 2000 | 48°F | 29°F | 70°F | 98°F |
| 2010 | 49°F | 27°F | 67°F | 96°F |
| 2020 | ? | ? | ? | ? |

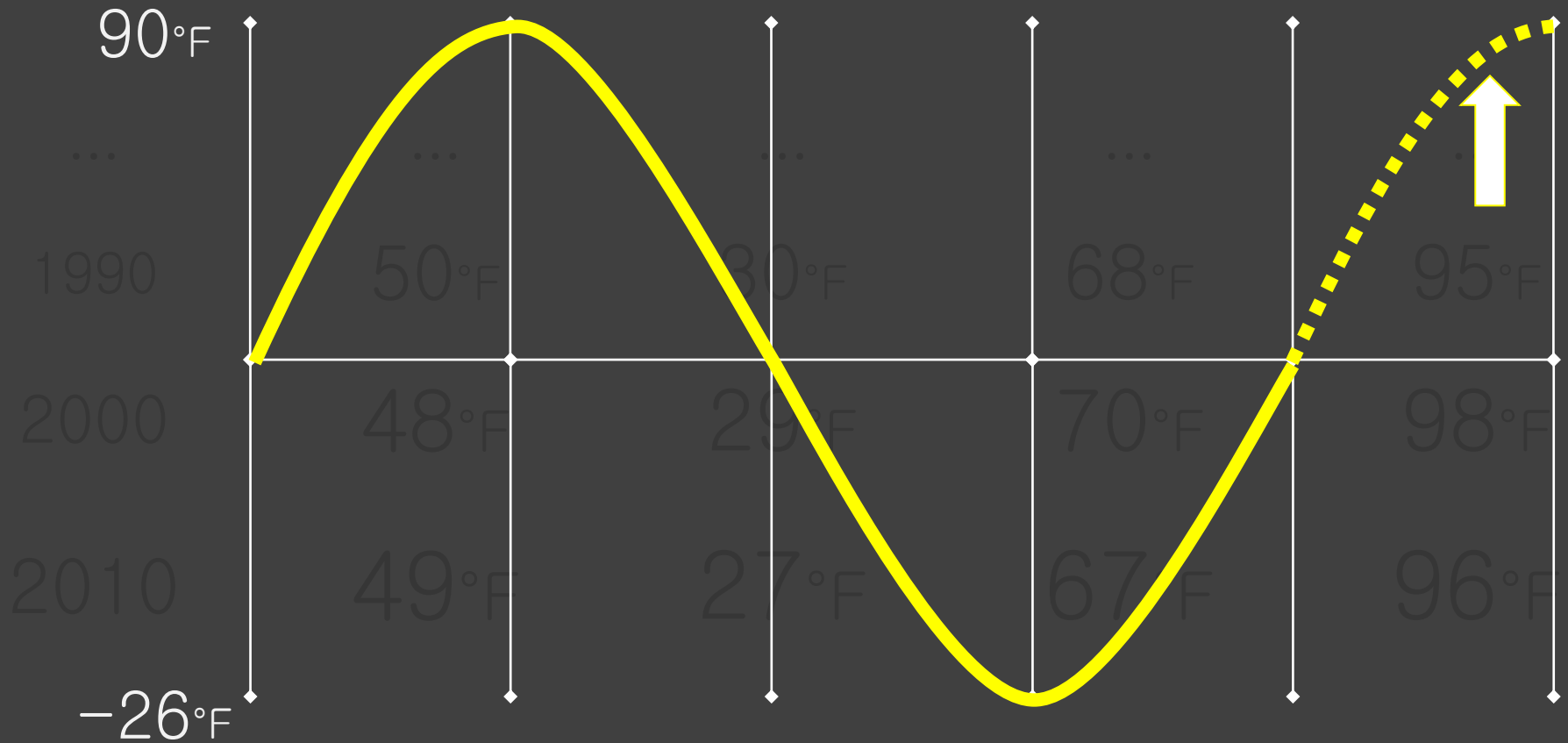
Using **known data**, develop a **model** to predict **unknown data**.

머신러닝 모델 : Regression



Using **known data**, develop a **model** to **predict unknown data**.

머신러닝 모델 : Regression



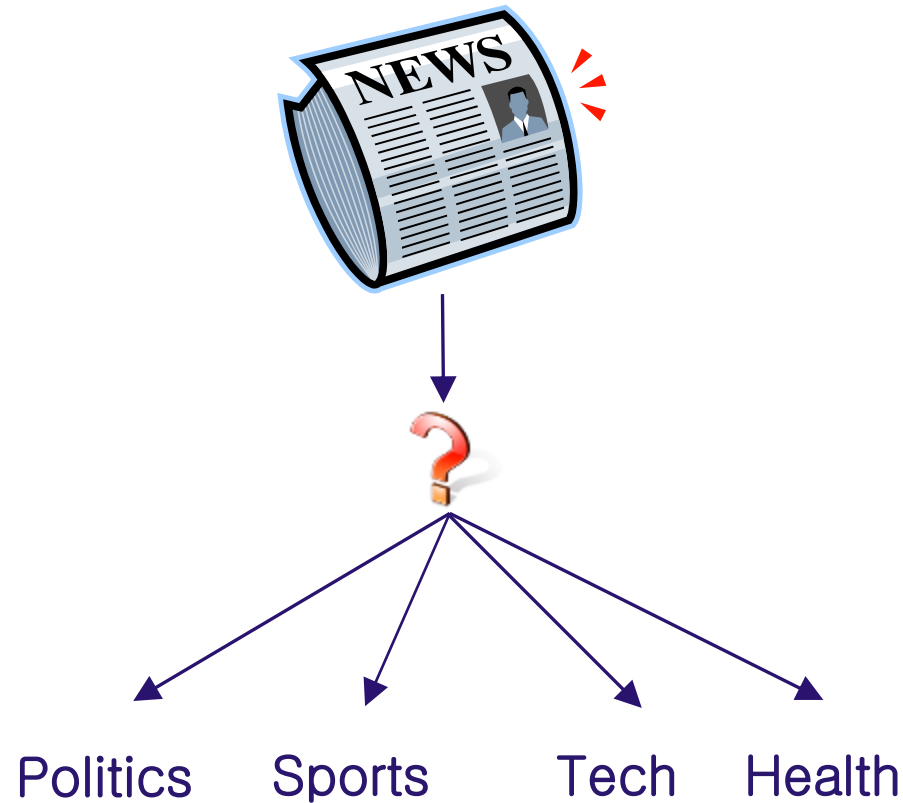
2020년 여름은?

Using **known data**, develop a **model** to predict **unknown data**.

머신러닝 모델 : Classification



Classify a news article as (politics, sports, technology, health, ...)



머신러닝 모델 : Classification



Documents consist of unstructured text. Machine learning typically assumes a more structured format of examples

Process the raw data

Documents

Labels



Tech



Health



Politics



Politics



Sports

The block contains three images illustrating the concept of a 'Digital Mind' or 'Digital Self':

- Top Image:** A close-up of a person's face with a glowing, translucent digital overlay, suggesting a digital avatar or a mind being digitized.
- Bottom Left Image:** A person's face is shown in profile, with a complex, glowing digital network or circuitry overlaying the head, symbolizing the integration of the human mind with digital technology.
- Bottom Right Image:** A person's face is shown, with a glowing digital network or circuitry overlaying the head, similar to the bottom left image, but with a slightly different composition.

Process each data instance to represent it as a feature vector

Labels

Sports

Labels

Feature

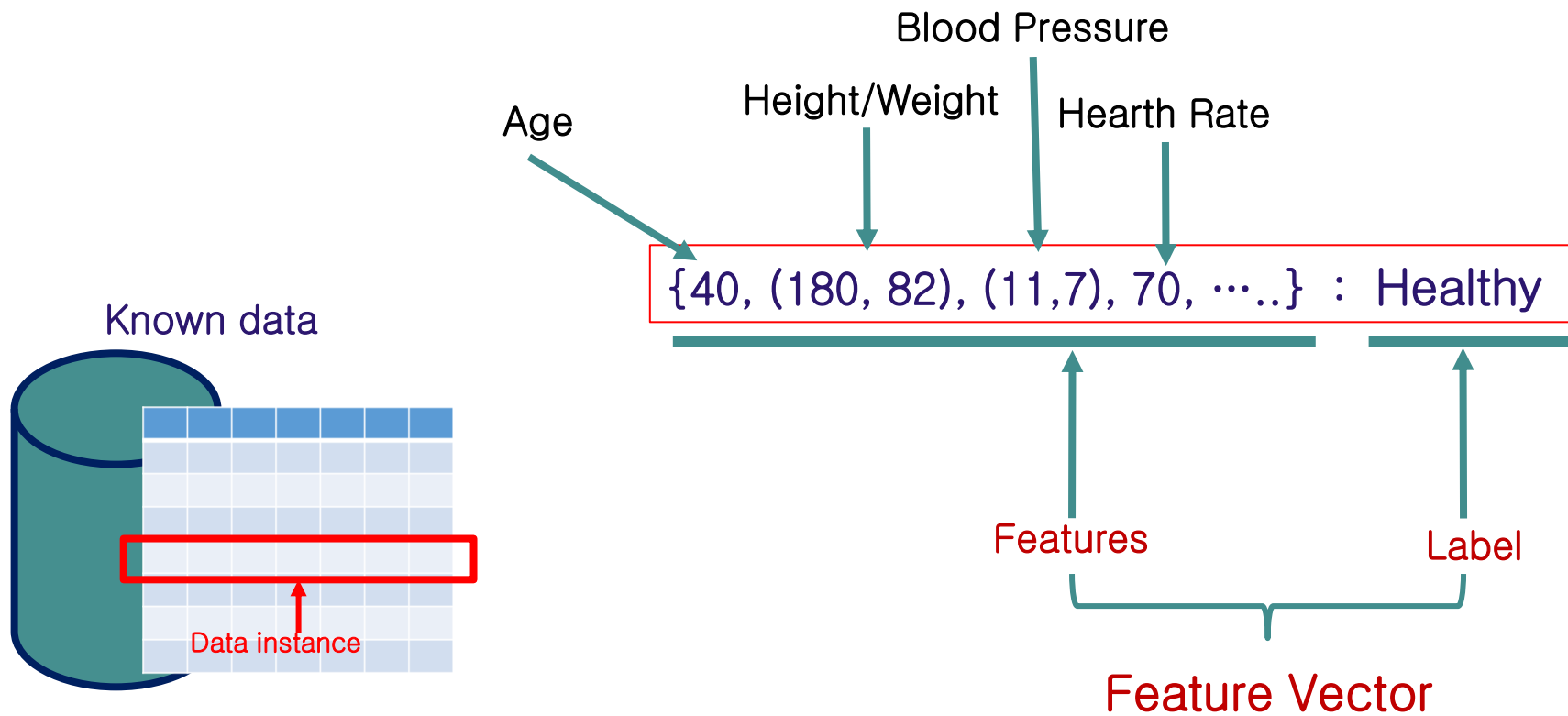
[illegible]

머신러닝 모델 : Classification



Feature vector

i.e.



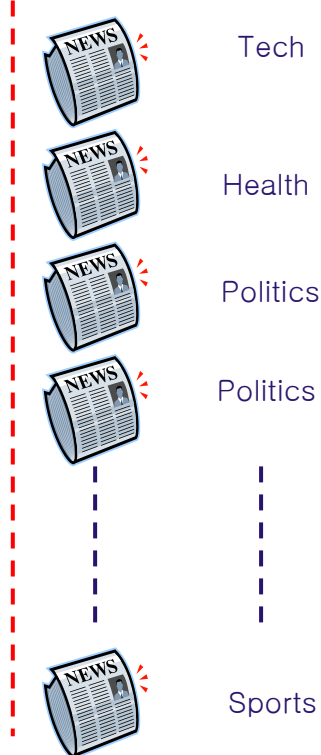
머신러닝 모델 : Classification



Developing a Model

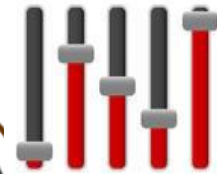
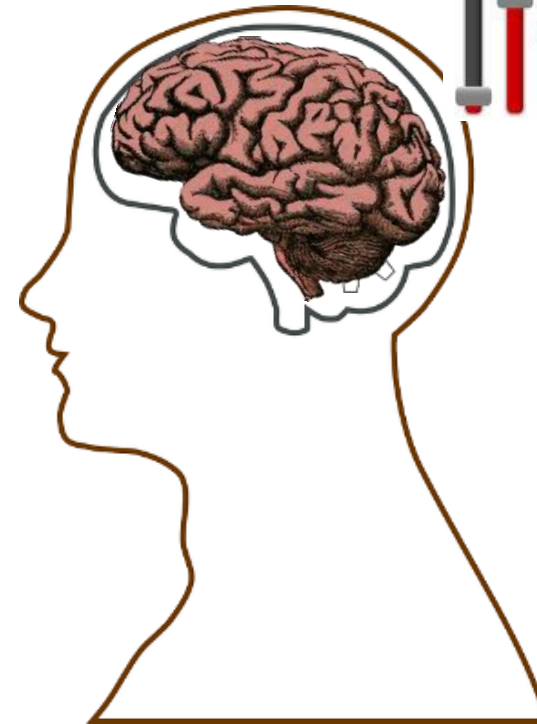
Training data

Documents Labels Feature Vectors



Train
the Model

Base
Model



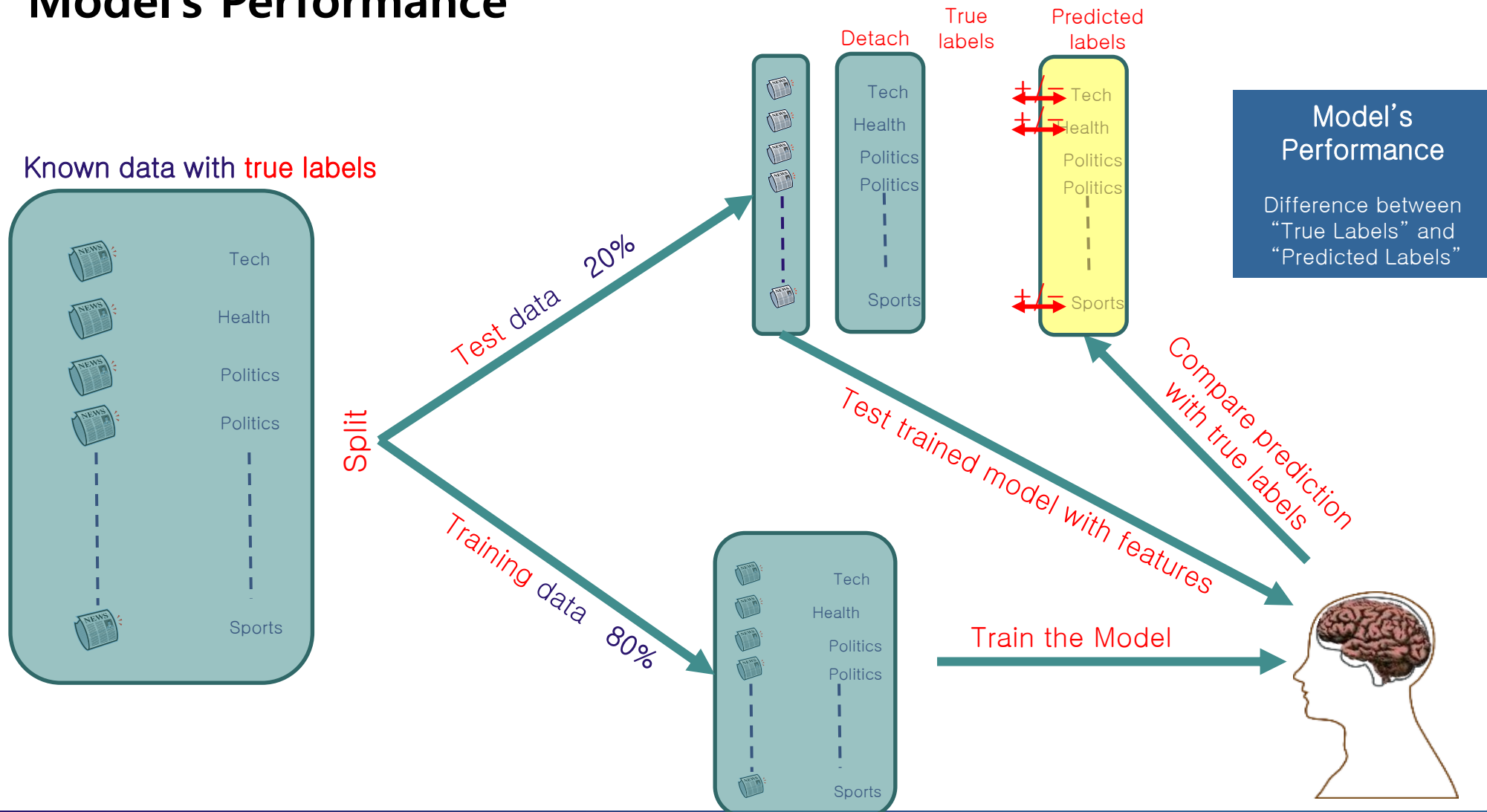
Adjust
Parameters



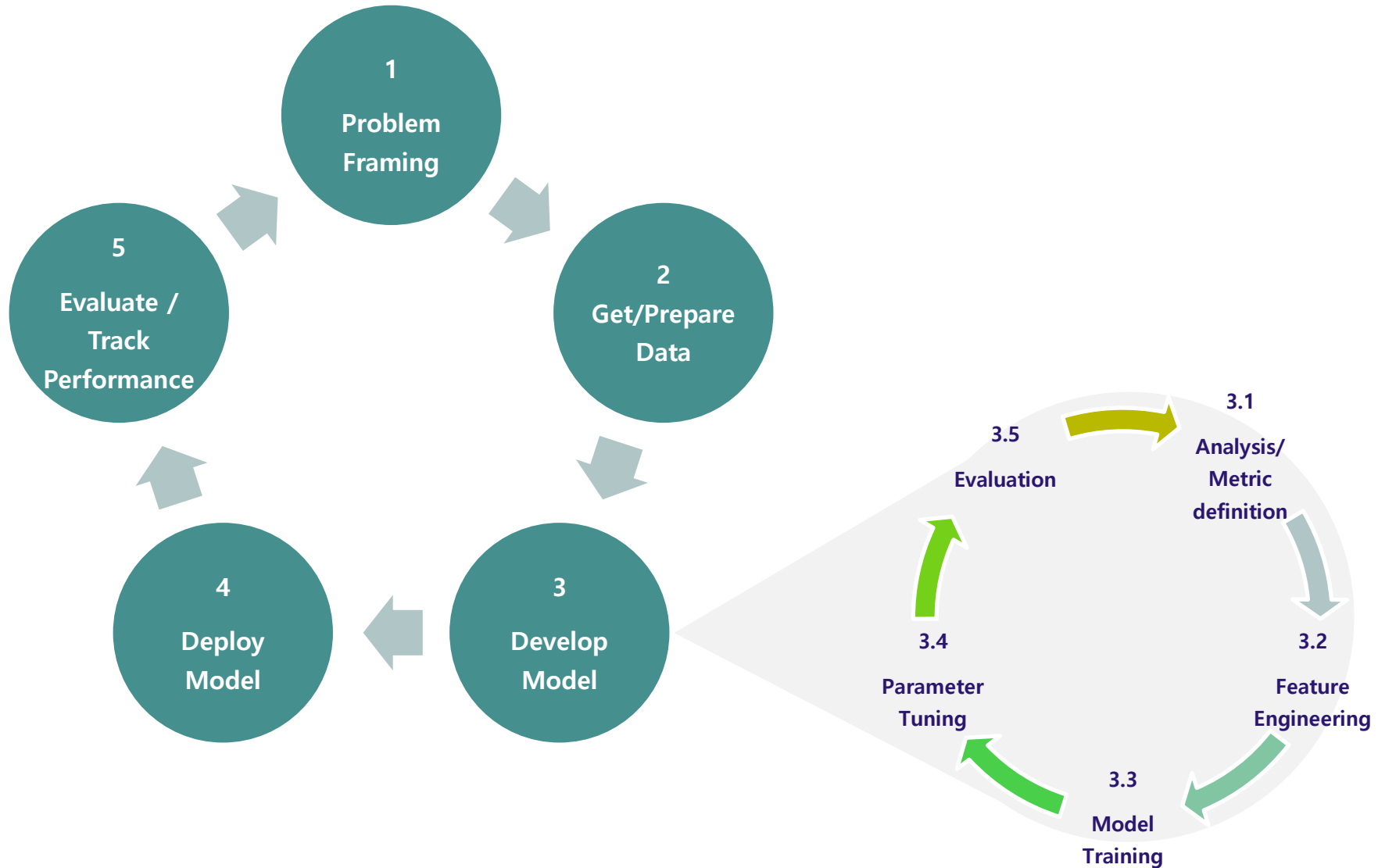
머신러닝 모델 : Classification



Model's Performance



머신러닝 솔루션 구현 프로세스



머신러닝 적용 분야



Finance
and risk



Sales
and marketing



Customer
and channel



Operations
and workforce

\$\$\$

Revenue Forecasting



Sales forecasting



User segmentation



Agent allocation



Portfolio optimization



Demand forecasting



Personalized offers



Warehouse efficiency

\$\$\$

Investment modelling



Sales lead scoring



Product
recommendation



Smart buildings



Fraud detection



Marketing mix
optimization



Risk management



Predictive
maintenance



Supply chain
optimization

과정을 마무리 하며...



- ❖ 세상에 더 좋은 머신러닝은 없다.
 - 더 적합한 머신러닝만 있을 뿐...
- ❖ 잘 아는 것부터 점진적으로 접근해 나가라.
 - 블랙박스에 맡기는 것이 아니라, 하나씩 처방해 나가는 것이다.
- ❖ 머신러닝은 성능점수를 최적화 하는 것이다.
 - 즉, 성능측정기준을 무엇으로 하느냐가 중요하다.
 - 공부(운동) 잘했어? → 공부(운동)에 최적화 된 아이로 자란다.
 - 단순히 돈 벌고 싶다가 아니라,
어떤 고객을 대상으로 어떤 상품을 얼마만큼 팔 수 있는가를 검증
- ❖ 딥러닝이 좋은 경우
 - 내가 세상의 모든 데이터를 다 가지고 있을 때
 - 내가 가지고 있는 지식이나 능력으로 해결되지 않을 때
- ❖ 데이터사이언스는 "프로그래밍"이 아니라 "디버깅"이다.
 - 데이터를 넣어보고, 왜 안 되는지를 끊임없이 고민
 - 머신러닝 = 러닝머신 ^^

감사합니다!

감사합니다!