- Imagine you're a <20 employee business owner having problems finding new leads & customers.
- You aren't a SaaS expert and can't afford to hire OR layoff.
- You can't afford +€1000/mo for a business coach who can help you grow with best practices and implementation
- Voice AI can be the new modern small business coach for an affordable price, but there's an AI tech problem: Which voice is talking on the group calls?

#### Teaching AI voice: "Who said what?"

- Current Al audio & meeting tools only keep time-stamp diaries of words, pauses, and anonymous voices ("Speaker 1, Speaker 2...")
- Need to know who's talking for person-specific context on multiple calls with the same people (Al consulting or internal compliance)

#### Process — (demo) Speaker ID Engine

- Demo: A consulting call between an Al business coach and 3 employees:
  - A fake medical transport company. Describing their problems finding new leads & customers.
  - 1. Charlie: Business Owner (ElevenLabs: Archer Conversational)
  - Claire: Lead Customer Service Rep (ElevenLabs: Hope upbeat and clear)
  - O 3. Paul: Fleet Manager (ElevenLabs: Mark ConvoAl)
  - 4. "Sam": The Al Business Coach (ElevenLabs: Cassidy)
- Gen audio: <u>Fake Meeting 03</u>

#### Process — (demo) Speaker ID Engine

Time Rank	Speaker	% Speaking	Time Speaking
0	Claire: Lead CS Rep	38.66%	28.50
1	Paul: Fleet Manager	29.84%	22.00
2	"Sam": Al Business Coach	24.98%	18.42
3	Charlie: Business Owner	23.26%	17.15
4	[Unknown]	18.90%	13.93

#### Solution — A Speaker Identification Engine

- Short enrollment recordings (30–90s per person) to learn new "voiceprints" — practical during the speaker's first explanation of their job role
- Run future meetings through this pipeline:
  - Splits the audio into speaker segments (existing technology)
  - Matches each segment to the closest enrolled person
- Output: A transcript labeled with real names, not "Speaker 1/2/3"

#### Process — (high-level) How it Works



- 1. **Train Base Model**: Built voice pattern model using 50 hrs of Kaggle speech recordings from 50 people
- Enroll New Voices: Capture 30-90 seconds of each known speaker's voice
- Analyze Meeting Audio: Diarize meeting audio → segment "who spoke when"
- 4. **Identification**: Match each segment to enrolled voices (or mark "Unknown")
- Output: Timeline "Justin" talking, tied to a file on their running job goals, wins, and roadblocks

#### Early Results & Next Step Roadmap

- Next steps: Improve accuracy on <2 second "Unknown" clips:</li>
  - ASR+LLMs: Guess who's talking based on sentence context
  - top-k nearest enrolled speakers + margin: Make approximate guesses
  - Build this into a full front-end Chat interface in a page on my Shopify website
- Product for Al consulting (applying <u>for a job right now</u> with this use case) and internal meeting visibility
- Let's connect on LinkedIn: <u>https://www.linkedin.com/in/justin-anderson-product-manager/</u>

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### Impact — Why This Matters

- 1. Action items may be misattributed
- 2. Teams lose context when reviewing "Speaker 00" meeting notes
- 3. Al-automated business consulting isn't possible until this is fixed