



# Predictive Modeling Correlation and Linear Regression

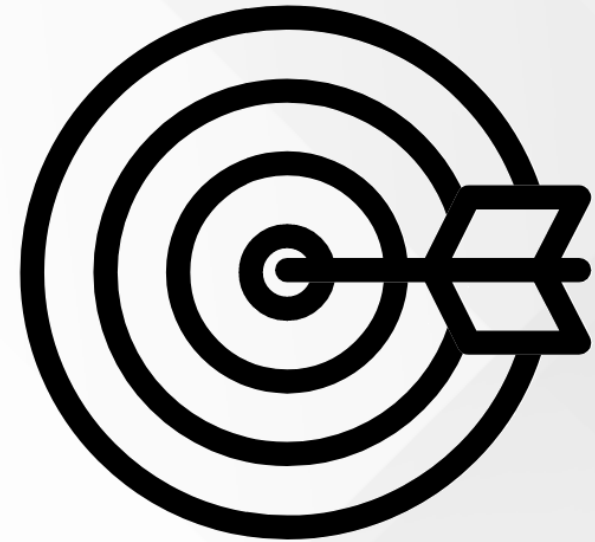
# Session Outcomes

**01** | Understanding Correlation and it's use.

**02** | From correlation to regression

**03** | Simple Linear Regression

**04** | Least Square Method

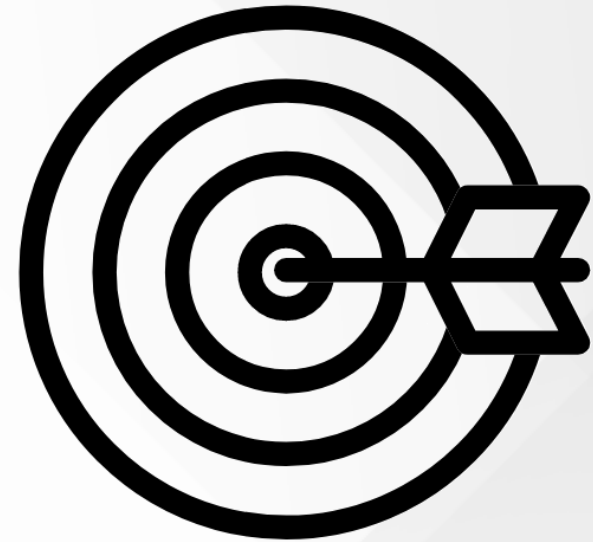


# Session Outcomes

**05** | Goodness of fit

**06** | Assumptions of SLR

**07** | Model Diagnostics

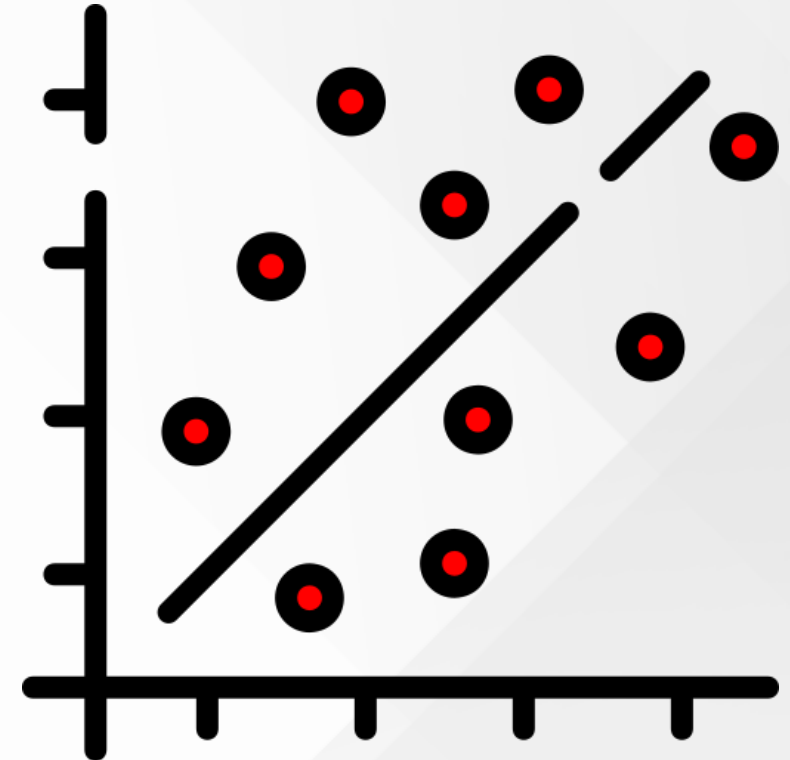


# Correlation



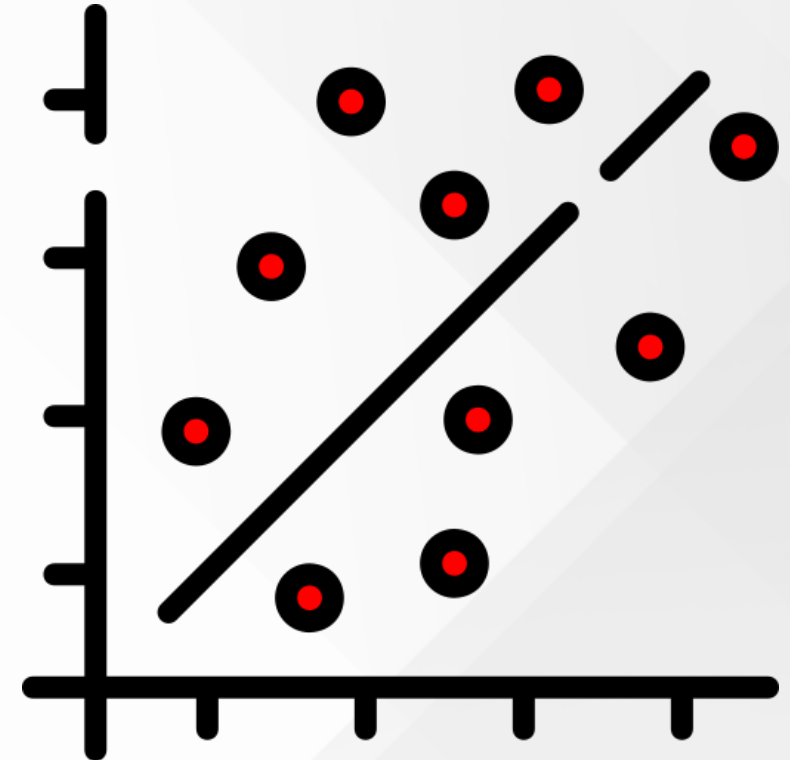
# What Is the Need for Correlation?

- Is there any association between hours of study and grades?
- Is there a relationship between the price of a Big Mac and the net hourly wages of workers worldwide? If so, how strong is the relationship?
- What happens to sweater sales with an increase in temperature? What is the strength of the association between them?
- How do I quantify this association?
- Which of the above examples has a very strong association?



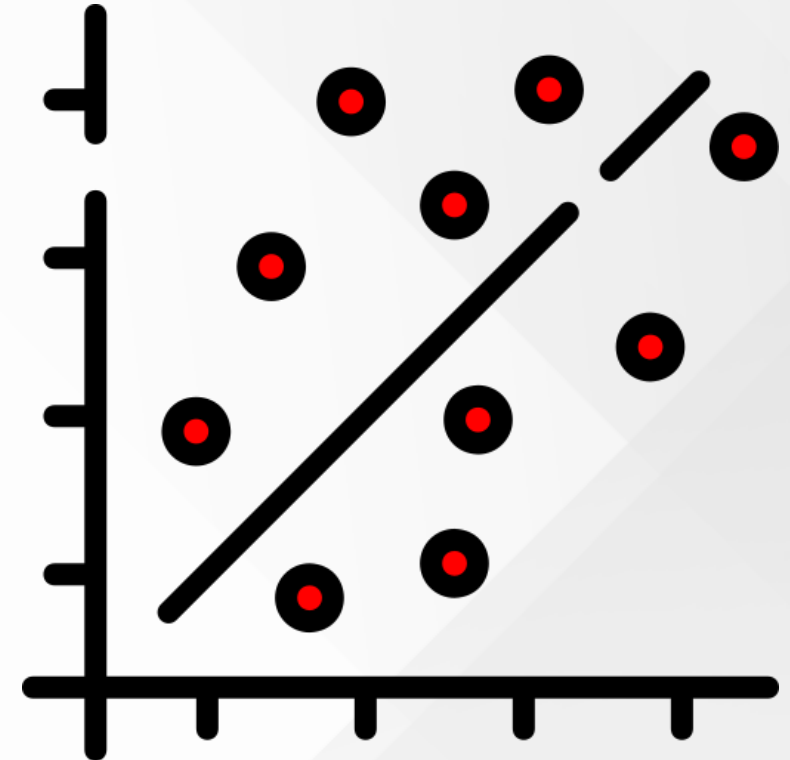
# Correlation Coefficient

- It is a measure of linear association between two variables.
- Methods of studying correlation:
  - Scatter Diagram Method
  - Karl Pearson's Correlation Coefficient
  - Rank Correlation Method

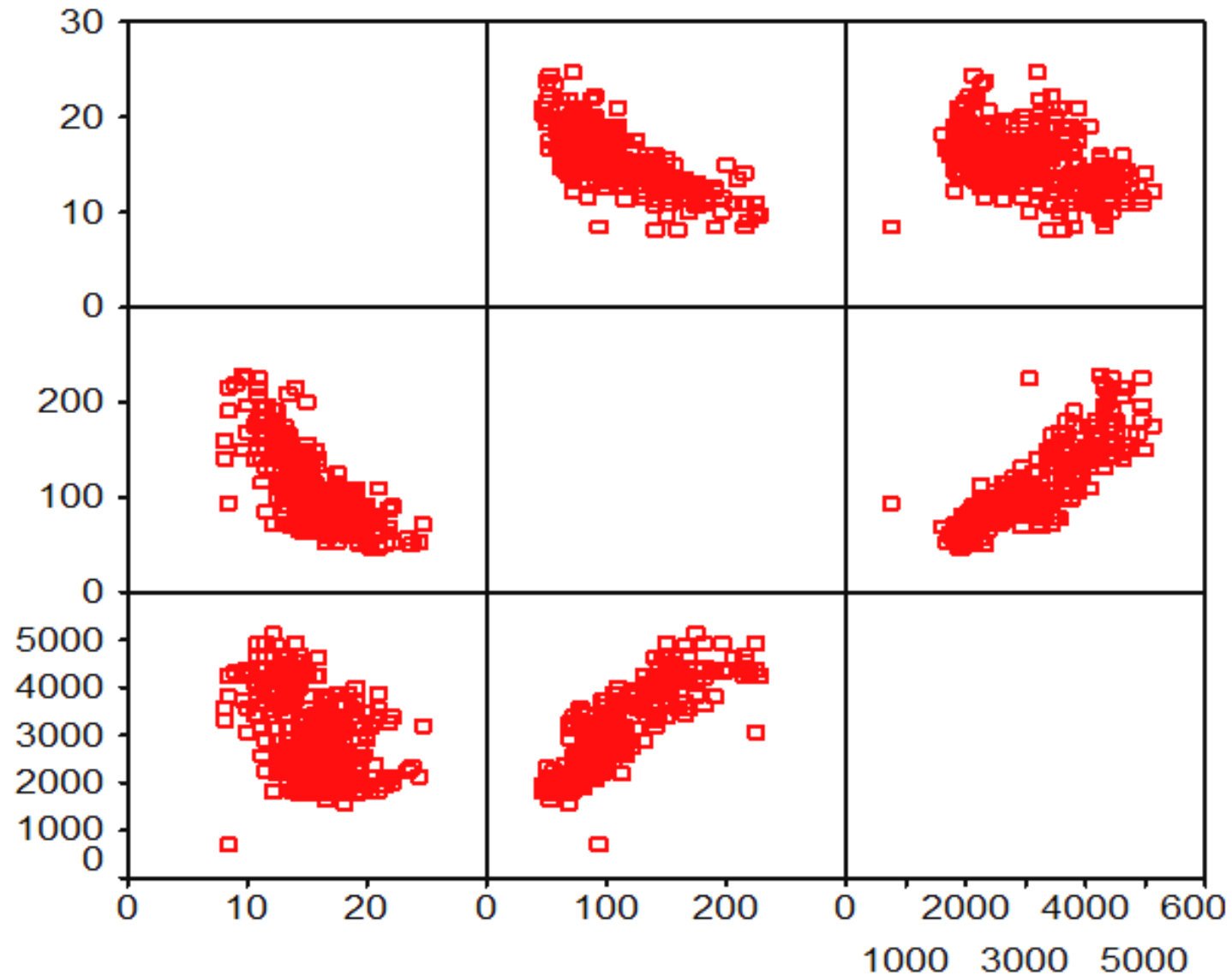


## Correlation Coefficient contd.

- Correlation coefficient varies between -1 to +1
- Correlation 0: No linear relationship
- Correlation 0 to 0.25: Negligible positive relationship
- Correlation 0.25-0.5: Weak positive relationship
- Correlation 0.5-0.75: Moderate positive relationship
- Correlation  $> 0.75$ : Very Strong positive relationship
- Similarly, we can conclude about negative correlation coefficients.



# Method of Studying Correlation: Scatter Diagram Method





# Business Case

Suppose you work for an airline company, and your boss asks you if it is necessary to spend money on a promotional budget to attract passengers.



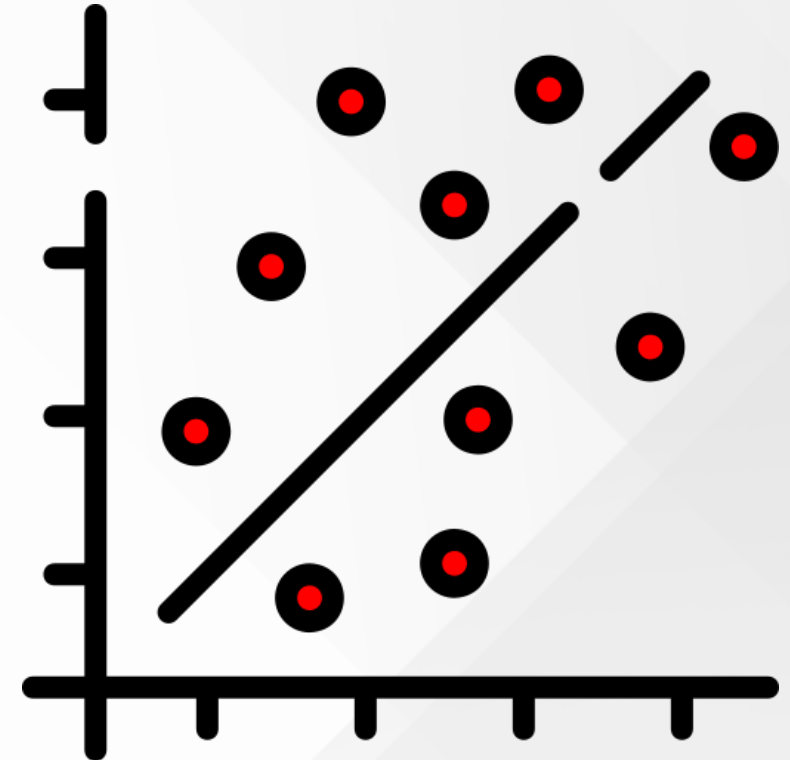
# From Correlation to Regression

- In the above example, the promotional budget and the number of passengers are highly correlated.
- Can we estimate the number of passengers given the promotional budget?



# From Correlation to Regression contd.

- Correlation is just a measure of linear association. It can't be used for prediction.
- Given the predictor variable, we can't estimate the dependent variable.
- In the air passengers' example, given the promotional budget, we can't get an estimated passenger value.
- We need a model, an equation, and a fit for the data: which is known as a regression line.



# What is Regression



# What is Regression?

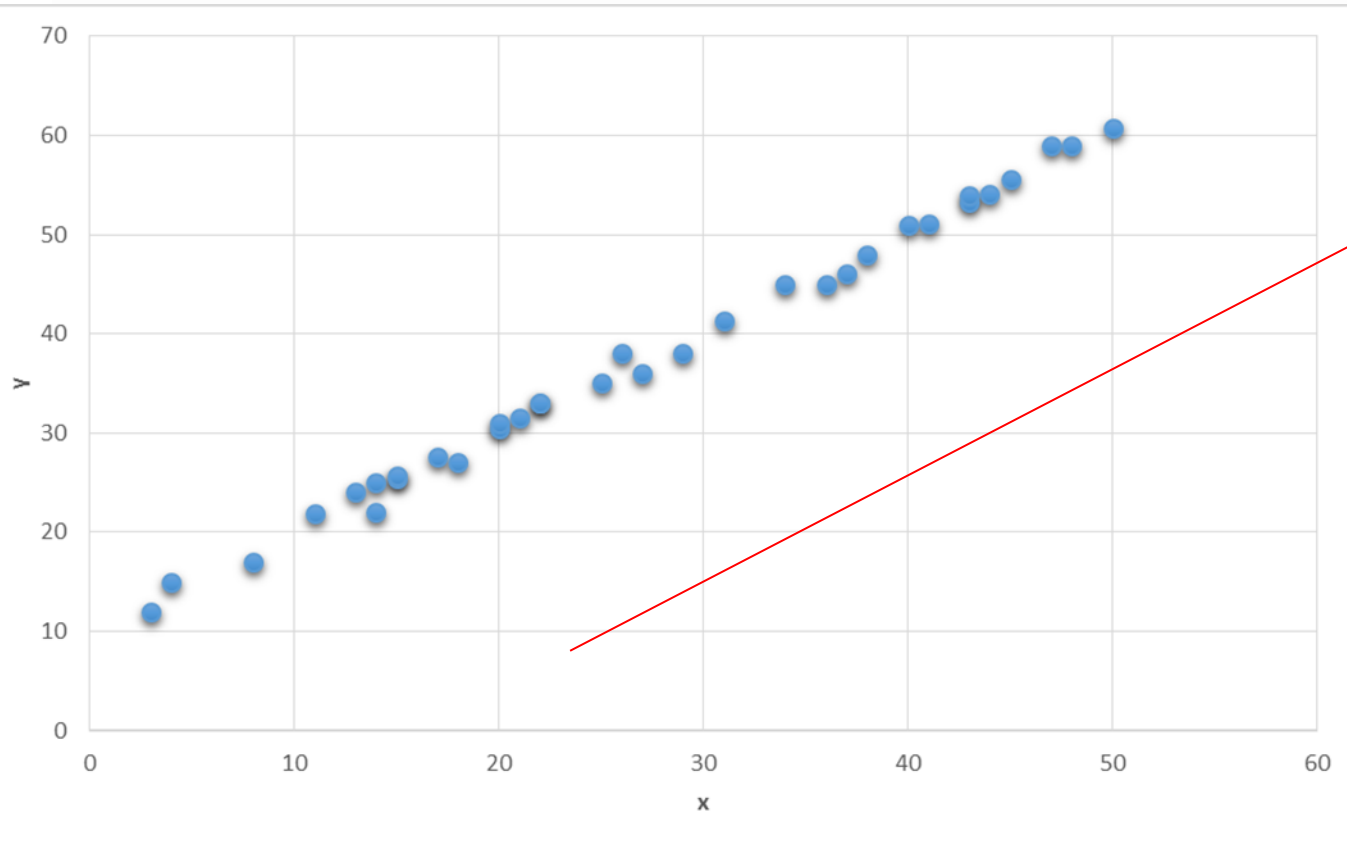
A regression line is a mathematical formula that quantifies the general relationship between a predictor/independent (or known) variable  $x$  and the target/dependent (or the unknown) variable  $y$ .

Below is the regression line. If we have the data of  $x$  and  $y$  then we can build a model to generalize their relation.

$$y = \beta_0 + \beta_1 x$$

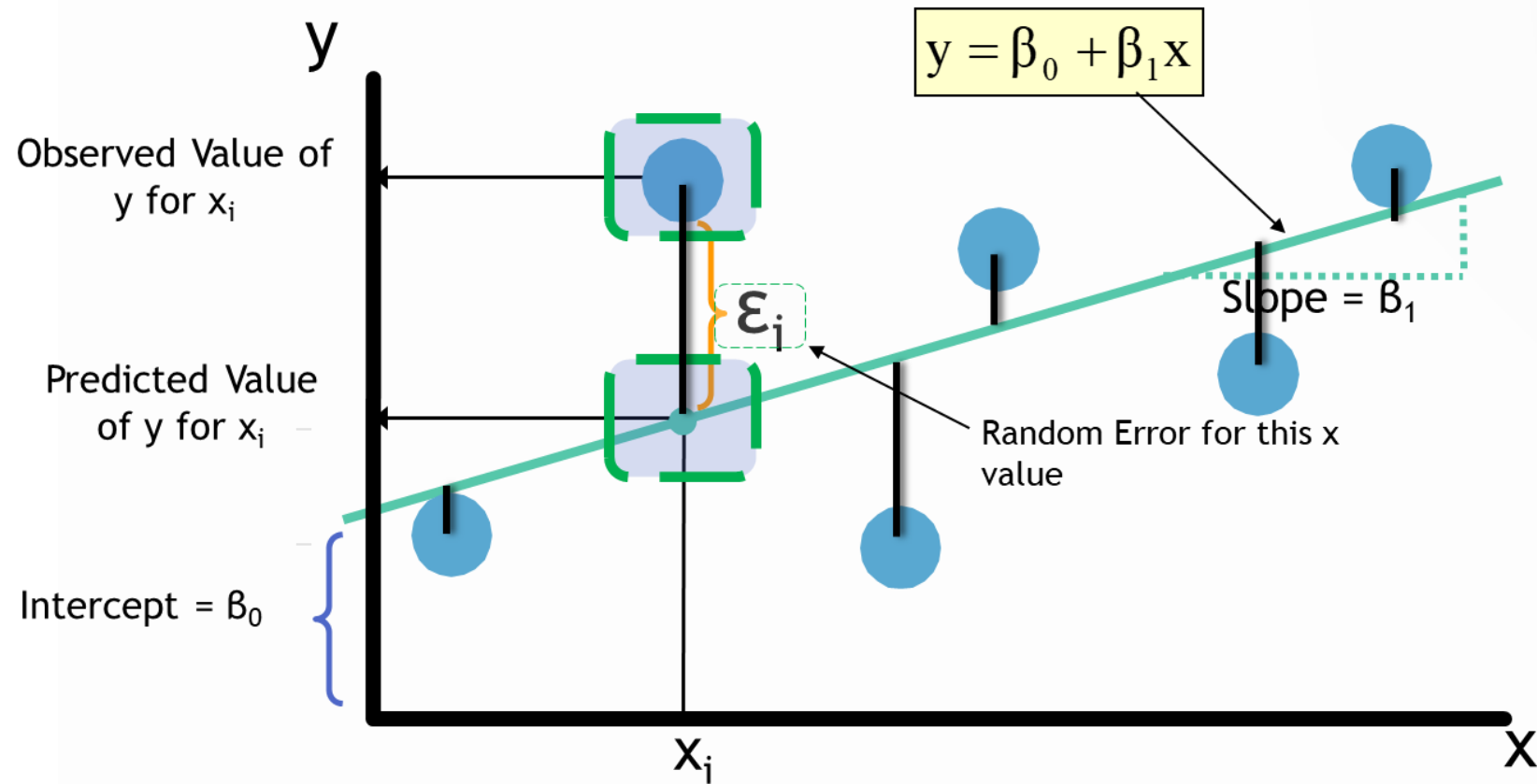
# Regression

Regression

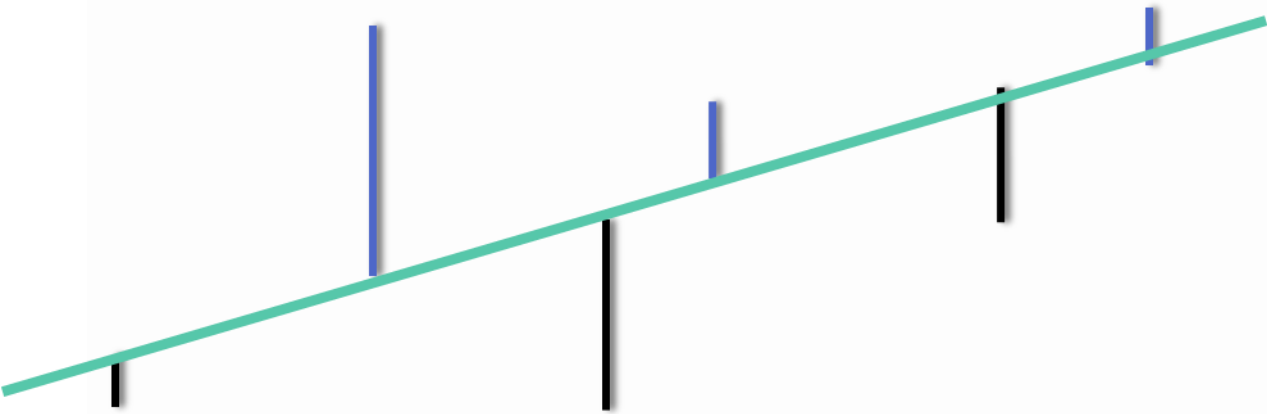


# Regression Line Fitting

## Regression Line Fitting



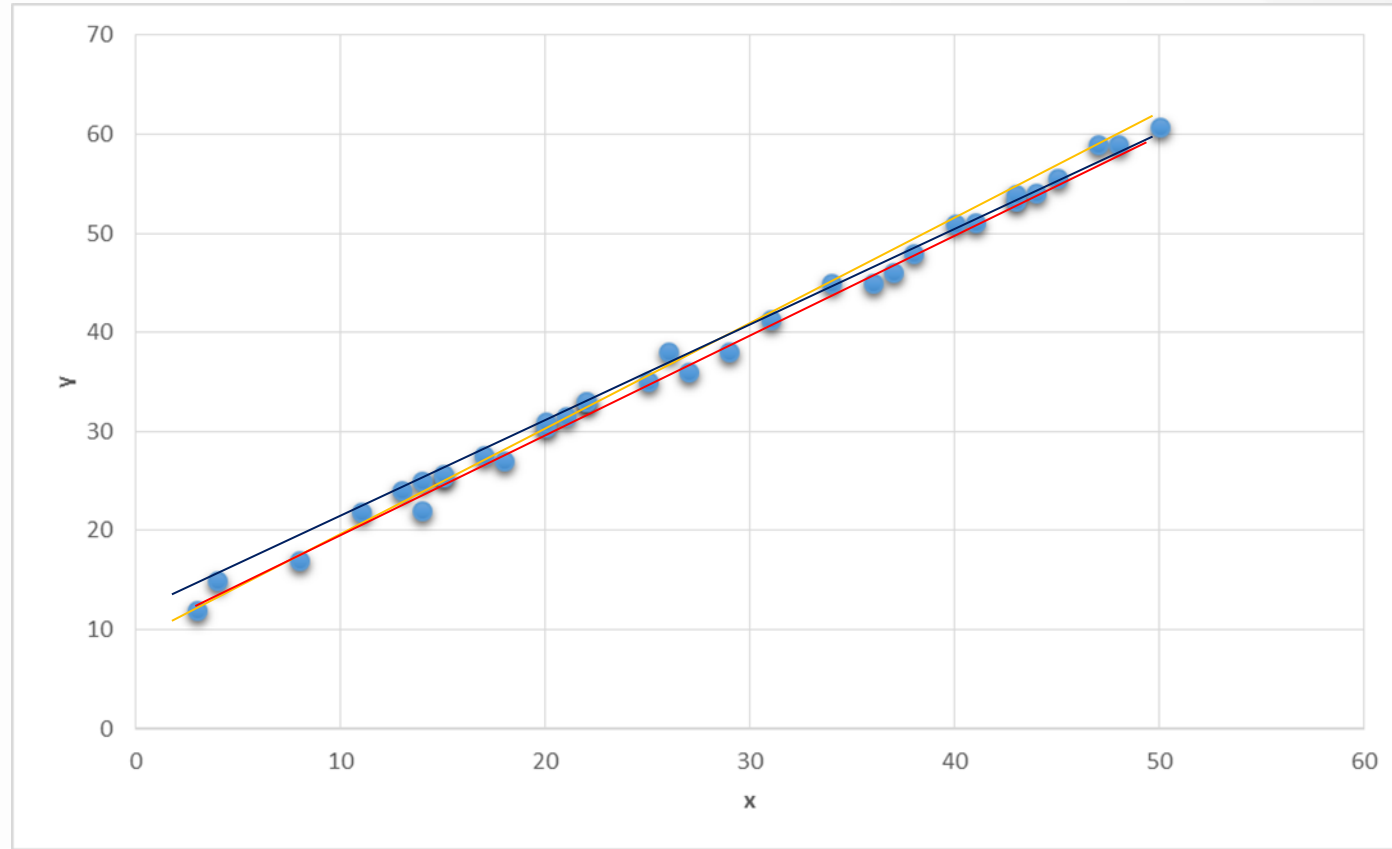
# Regression Line Fitting





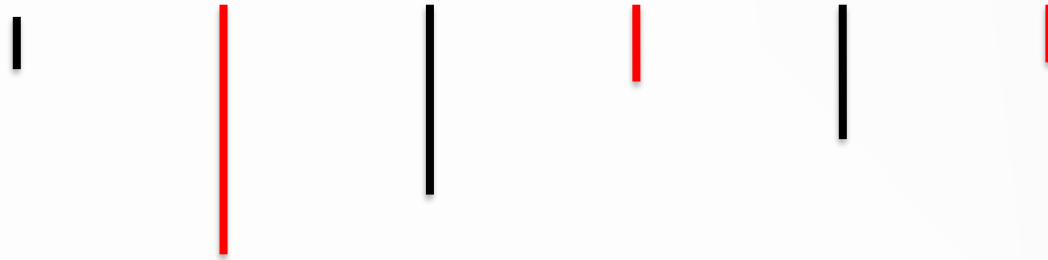
# Regression Line Fitting

What is the best fit for our data?



# Minimizing the Error

## Minimizing the Error



- The best line will have the minimum error.
- Some errors are positive, and some errors are harmful. Taking their sum is not a good idea
- We can either minimize the squared sum of errors or the absolute sum of errors.
- Squared sum of errors is mathematically convenient to minimize.
- The method of minimizing the squared sum of errors is called the Least Squared Method of Regression.

# Least Squares Estimation

## Least Squares Estimation

- X: x1, x2, x3, x4, x5, x6, x7,.....
- Y:y1, y2, y3, y4, y5, y6, y7.....
- Imagine a line through all the points
- Deviation from each point (residual or error)
- Square of the deviation
- Minimizing sum of squares of deviation

$$\begin{aligned}\sum e^2 &= \sum (y - \hat{y})^2 \\ &= \sum (y - (\beta_0 + \beta_1 x))^2\end{aligned}$$

$\beta_0$  and  $\beta_1$  are obtained by minimizing the sum of the squared residuals

# Assumption of Simple Linear Regression

## Assumption of Simple Linear Regression

- There should be a linear relationship between Target and Predictor variable
- The error term must have constant variance
- There should be no correlation between the residual (error) terms
- The error term must be normally distributed (with mean zero)

# How good is my regression line?

Take an  $(x,y)$  point from data.

Imagine that we submitted  $x$  in the regression line, we got a prediction as  $y_{\text{pred}}$

If the regression line is a good fit, then we expect  $y_{\text{pred}} = y$  or  $(y - y_{\text{pred}}) = 0$

At every point of  $x$ , if we repeat the same, then we will get multiple error values  $(y - y_{\text{pred}})$  values

Some of them might be positive, some of them may be negative, so we can take the square of all such errors

$$SSE = \sum (y - \hat{y})^2$$

# How good is my regression line?

For a good model we need SSE to be zero or near to zero

Standalone SSE will not make any sense. For example,  $SSE = 100$ , is very less when  $y$  is varying in terms of 1000's. Same value is very high when  $y$  is varying in terms of decimals.

We must consider variance of  $y$  while calculating the regression line accuracy

# How good is my regression line?

Error Sum of squares (SSE: Sum of Squares of error)

$$SSE = \sum (y - \hat{y})^2$$

Total Variance in Y (SST: Sum of Squares of Total)

$$SST = \sum (y - \bar{y})^2$$

$$SST = \sum (y - \hat{y} + \hat{y} - \bar{y})^2$$

$SST = \sum (y - \hat{y})^2 + \sum (\hat{y} - \bar{y})^2$  {using assumptions of linear regression}

$$SST = SSE + \sum (\hat{y} - \bar{y})^2$$

$$SST = SSE + SSR$$

# How good is my regression line?

- Total variance in Y is divided into two parts,  
Variance that can't be explained by x (error)  
Variance that can be explained by x, using regression

$$SST = SSE + SSR$$



# How good is my regression line?

So, total variance in Y is divided into two parts,  
Variance that can be explained by x, using regression  
Variance that can't be explained by x

$$SST = SSE + SSR$$

• Total sum of  
Squares

Sum of Squares  
Error

Sum of Squares  
Regression

$$SST = \sum (y - \bar{y})^2$$

$$SSE = \sum (y - \hat{y})^2$$

$$SSR = \sum (\hat{y} - \bar{y})^2$$

# R-Squared



# R-Squared

## A good fit will have:

- SSE (Minimum or Maximum?)
- SSR (Minimum or Maximum?)
- And we know  $SST = SSE + SSR$
- $SSE/SST$  (Minimum or Maximum?)
- $SSR/SST$  (Minimum or Maximum?)

# R-Squared

**A good fit will have:**

- SSE (Minimum or Maximum?)
- SSR (Minimum or Maximum?)
- And we know  $SST = SSE + SSR$
- $SSE/SST$  (Minimum or Maximum?)
- $SSR/SST$  (Minimum or Maximum?)

The Coefficient of Determination is the portion of the total variation in the dependent variable that is explained by variation in the independent variable.

The coefficient of determination is also called R-squared and is denoted as  $R^2$  where,

$$R^2 = \frac{SSR}{SST}$$

$$0 \leq R^2 \leq 1$$

# R-Squared

- Here are some basic characteristics of the measure:
  - Since *R-squared* is a proportion, it is always a number between 0 and 1.
  - If *R-squared* = 1, all the data points fall perfectly on the regression line. The predictor *x* accounts for *all* the variation in *y*!
  - If *R-squared* = 0, the estimated regression line is perfectly horizontal. The predictor *x* accounts for *none* of the variation in *y*!

# Model Diagnostics



# Model Diagnostics

- After fitting a regression model, it is essential to determine whether all the necessary model assumptions are valid before performing inference.
- If there are any violations, subsequent inferential procedures may be invalid, resulting in faulty conclusions. Therefore, it is crucial to perform appropriate model diagnostics.
- In constructing our regression model, we assumed that the response  $y$  to the explanatory variables was linear in the parameters and that the errors were independent and identically distributed (i.d.) standard random variables with mean 0 and constant variance.
- Model diagnostic procedures involve both graphical methods and formal statistical tests. These procedures allow us to explore whether the regression model's assumptions are valid and decide whether we can trust subsequent inference results.

# Model Diagnostics

## Studying the Variables:

- There are several graphical methods appropriate for studying the behavior of the explanatory variables. We are primarily concerned with determining the range and concentration of the values of the X variables and whether any outliers exist.
- Graphical procedures include histograms, boxplots, and sequence plots.



# Model Diagnostics

Residual Analysis:

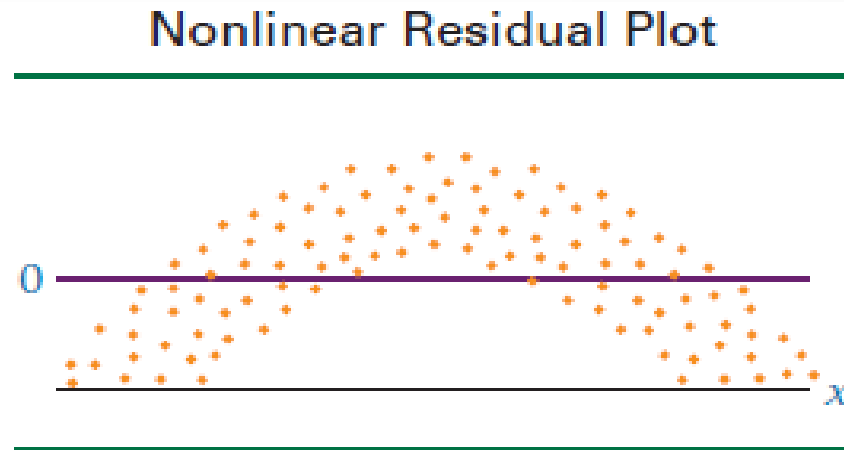
It uses a Residual Plot in which Residuals are usually plotted against the x-variable (for SLR), which reveals a view of the residuals as  $x$  increases.

We can use residuals to study whether:

- The regression function is nonlinear.
- The error terms have non constant variance.
- The error terms are not independent.
- There are outliers.
- The error terms are not normally distributed.

# Model Diagnostics

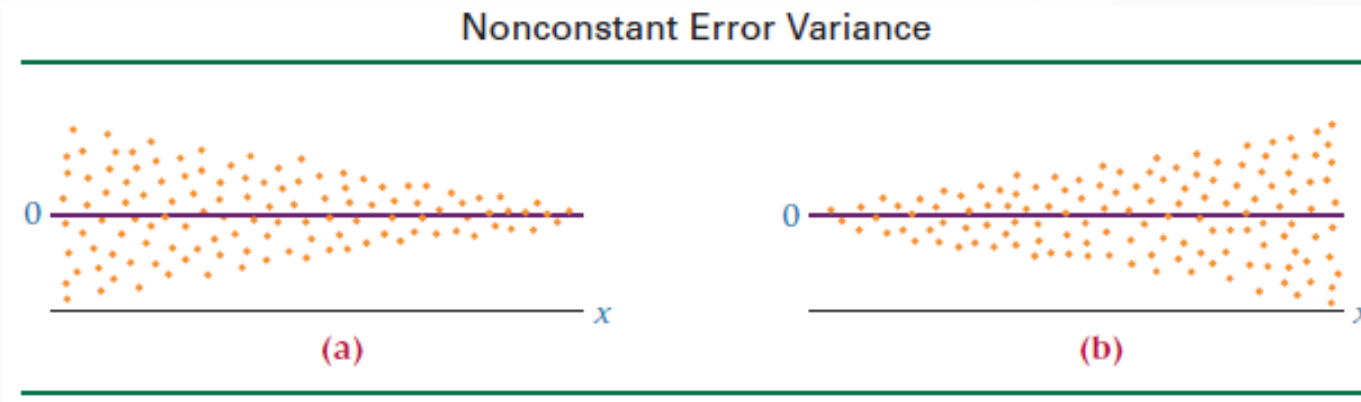
- If a residual plot such as the one in Figure attached appears, the assumption that the model is linear does not hold.



- Note that the residuals are harmful to low and high values of  $x$  and are optimistic for intermediate values of  $x$ . The graph of these residuals is parabolic, not linear.
- Any significant deviation from an approximately linear residual plot may mean a nonlinear relationship between the two variables.

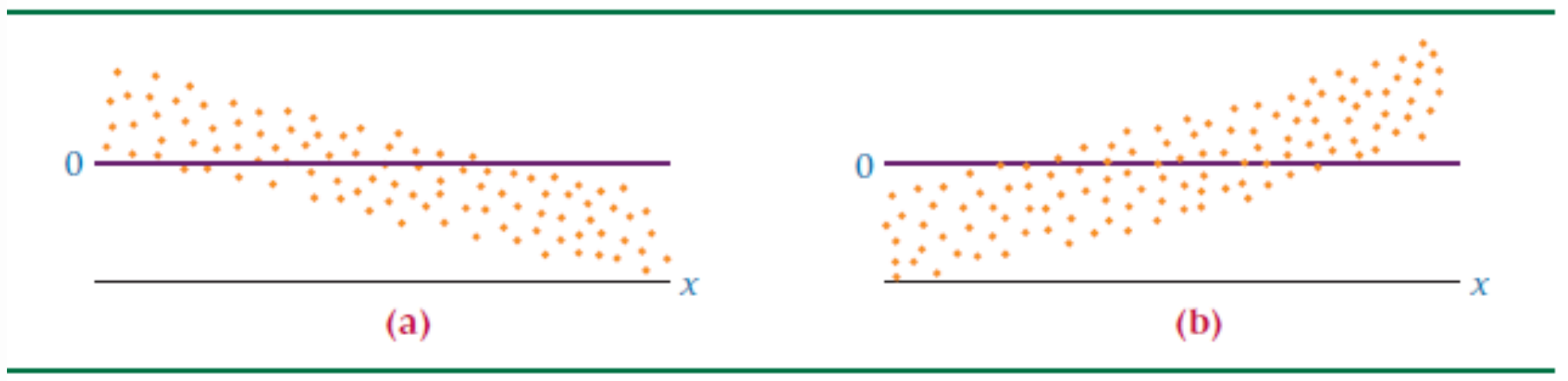
# Model Diagnostics

- The assumption of constant error variance sometimes is called homoscedasticity.
- If the error variances are not constant (called heteroscedasticity), the residual plots might look like one of the two plots in Figure below.
- Note in Figure (a) that the error variance is more significant for small values of  $x$  and smaller for large values of  $x$ . The situation is reversed in Figure (b).



# Model Diagnostics

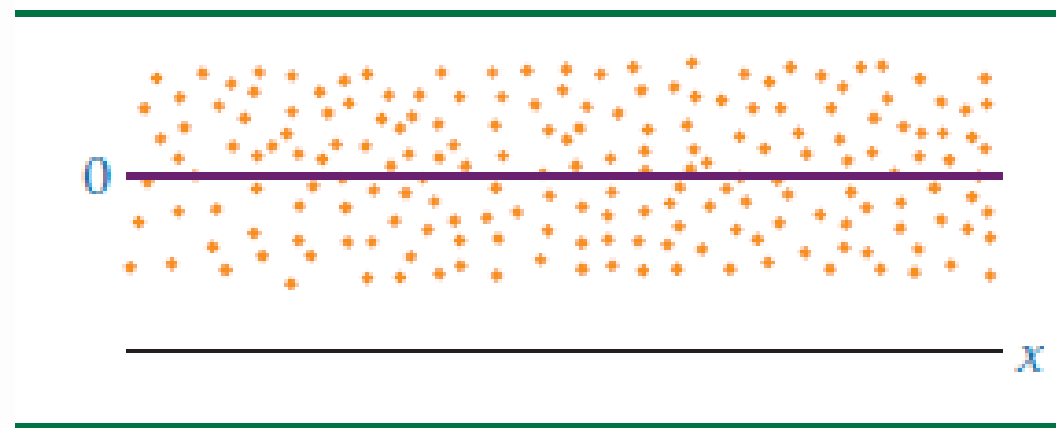
- If the error terms are not independent, the residual plots could look like one of the graphs below.



- According to these graphs, instead of each error term being independent of the one next to it, the residual value is a function of the residual value next to it. For example, a significant positive residual is next to a significant positive residual, and a slight negative residual is next to a small negative residual

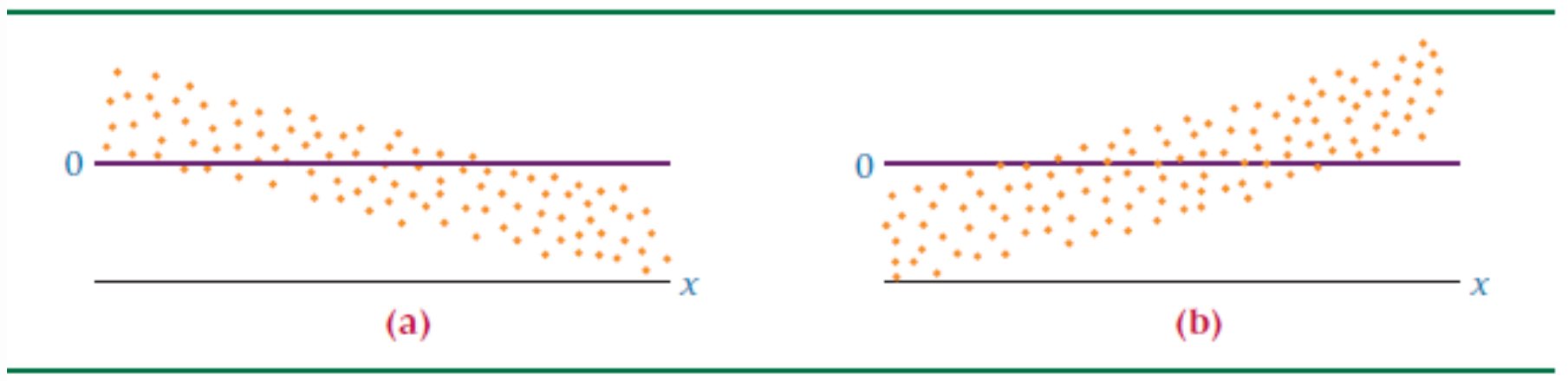
# Model Diagnostics

- The graph of the residuals from a regression analysis that meets the assumptions—a healthy residual graph—might look like the graph in the figure below.
- The plot is relatively linear; the variances of the errors are about equal for each value of  $x$ , and the error terms do not appear to be related to adjacent terms.



# Model Diagnostics

- If the error terms are not independent, the residual plots could look like one of the graphs below.



- According to these graphs, instead of each error term being independent of the one next to it, the residual value is a function of the residual value next to it. For example, a significant positive residual is next to a significant positive residual, and a slight negative residual is next to a small negative residual



# Thank You!

Copyright © HeroX Private Limited, 2022. All rights reserved.