

Jeremiah Kuria

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PROFESSIONAL SUMMARY

Detail-oriented professional with a proven track record in sales, healthcare, and research management. Known for exceptional attention to detail and the ability to increase efficiency and productivity. Skilled in utilizing BLAST software to streamline processes and improve accuracy. Experienced in managing multiple projects with excellent time management skills. Seeking hands-on technical projects to further enhance skills and deliver high-quality results.

WORK EXPERIENCE

KENYA PLANT HEALTH INSPECTORATE SERVICE (KEPHIS)

March 2023 - November 2023

SEED/PLANT HEALTH INSPETOR

KITALE REGIONAL OFFICE

- Strengthened seed, phytosanitary, and plant variety protection regulation through active participation in research activities, bridging gaps in missing data.
- Implemented and maintained Quality Management Systems (ISO 9001:2015, ISO/IEC 27001:2013) to deliver quality services and facilitate trade.
- Conducted comprehensive pest risk analysis, reviewed and updated plant import requirements, and issued plant import permits.
- Ensured compliance with phytosanitary and biosecurity requirements by conducting inspections of bio-containment facilities, GMO approved activities, and other facilities.
- Contributed to the development of regulations and policies on plant health matters, seed certification, and PVP to establish a robust regulatory framework.

IMED HEALTHCARE LTD.

December 2021 - August 2022

MEDICAL REPRESENTATIVE/LABORATORY DIAGNOSTICS

NAIROBI

- Fostered strong relationships with physicians and healthcare providers, strategically driving sales and exceeding targets.
- Delivered dynamic and persuasive sales presentations to healthcare professionals, showcasing the unparalleled value of our products.
- Educated clients on the extensive capabilities and benefits of our offerings, ensuring comprehensive understanding and maximizing utilization.
- Collaborated with clients to optimize procedures and streamline operations, leveraging our innovative products to enhance efficiency and productivity.
- Conducted thorough analysis of competitor data and market trends, identifying prime referral sources and implementing targeted strategies for growth.

CENTER FOR MICROBIOLOGY (CMR), KEMRI

April 2021 - October 2021

CLINICAL RESEARCH INTERN

NAIROBI

- Coordinated and managed investigative teams, ensuring compliance with research qualifications and maintaining accurate records.
- Evaluated and provided valuable feedback on study questionnaires, resulting in improved data collection and analysis.
- Assessed the effectiveness of drugs at different dosage levels, establishing safe limits and identifying optimal treatment options.

- Effectively communicated research findings through dynamic presentations and published articles, contributing to the advancement of scientific knowledge.
- Demonstrated a commitment to safety by strictly adhering to protocols for study procedures and chemical handling, mitigating potential risks.
- Successfully coordinated comprehensive studies on diseases like malaria, investigating transmission, prevention, and potential treatments.

**EASTERN AND SOUTHERN AFRICA CENTER OF INTERNATIONAL
PARASITE CONTROL (ESACIPAC), KEMRI**

**July 2019 -
September 2019**

LABORATORY ATTACHEE

NAIROBI

- Utilized problem-solving skills to contribute to the study on the impact of soil transmitted helminths (STH) control programs through environmental surveillance.
- Incorporated strict standards to ensure accurate verification of clinical information and effective communication of specimen procurement methods to patients.
- Monitored material and reagent usage, maintaining precise inventories for laboratory operations.
- Demonstrated expertise in preparing chemical solutions, reagents, and specimens for microscopic examination, emphasizing attention to detail and accuracy.
- Performed lab tests, analyzed findings, and reported verified results, aiding in the determination of disease etiology and pathology.
- Conducted regular quality checks to verify sample and specimen labeling and processing against established standards.

EDUCATION

UNIVERSITY OF EMBU

September 2015 - April 2020

BSc MICROBIOLOGY AND BIOTECHNOLOGY

EMBU, KENYA

SKILLS

Proficiency in Enzyme Linked Immunosorbent Assay(ELISA), DNA extraction and Quantification:

Excellent social, communication, listening skills, Open-minded personality, Excellent interpersonal relations skills, Ability to work independently as well as an active member of a team, Proficiency in Microsoft Office, Fluency in English and Kiswahili (written and oral)

CERTIFICATES

**Alison Course Certificate | PHLEBOTOMY Basic Fundamentals, Principles and Practice
NAIROBI, KENYA**

**April
2023**

**African Leadership Group Program Certificate | SOFTWARE ENGINEERING NAIROBI,
KENYA**

**January
2023**