

December 10, 2024

Aris Dimavivas
General Manager
Iloilo Gateway Inc.

Dear Mr. Dimavivas:

As requested, we are sending you our updated quotation for the installation of Symphony Property Management Software. A single property set-up with a maximum of fifteen (15) workstations will entail the installation and on the Right-to-Use licenses of the following software modules. Said prices are exclusive of VAT, which when applied, shall be for the account of the hotel.

A. SYMPHONY BASIC PACKAGE

SYSTEM MODULES	RIGHT TO USE LICENSE FEES
Symphony Front Office System Basic Package for One (1) Database & Fifteen (15) Workstations <ul style="list-style-type: none">Reservation, Front Desk, Guest Services, Night Audit Production Tracking, Management Reports & Statistics, Database, Security	P 350,000.00
Training & Installation Fee	70,000.00
SUBTOTAL FOR SYMPHONY FOS w/o VAT	P 420,000.00
Symphony POS System <ul style="list-style-type: none">One (1) Cashier Station and Order Station for RestaurantInterface to Front Office System	P 110,000.00 80,000.00
Training & Installation Fee	50,000.00
SUBTOTAL FOR SYMPHONY POS w/o VAT	P 240,000.00
Symphony Interface <ul style="list-style-type: none">STAAHKey-Card System	100,000.00 80,000.00
SUBTOTAL FOR SYMPHONY INTERFACE w/o VAT	180,000.00
TOTAL FOR SYMPHONY PACKAGE w/o VAT	840,000.00

B. ADDITIONAL WORKSTATION

Symphony Front Office System Add-on RTU License per workstation	P 15,000.00
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C. Monthly Maintenance Fees (Remote Support Only)

The maintenance program applicable for out-of-towns sites are only for remote Support services. The monthly maintenance fee shall be paid in advance on a quarterly basis.

Symphony PMS Monthly Maintenance Fee	P 15,000.00
Add: 12% VAT	1,800.00
TOTAL Monthly Maintenance Fee	P 16,800.00

TERMS AND CONDITIONS:

1. Payment Terms:

50% down payment payable upon issuance of Purchase Order (P.O.)

40% payable upon delivery of programs

10% payable upon cut-over to the new system

2. Installation

Crevel shall complete the delivery and installation of the systems within ninety (90) days to one hundred eighty (180) days from receipt of down payment or completion of installation of cabling and equipment. The quotation does not include equipment, internet, network configuration, third-party software like SQL & operating systems, firewall, VPN, domain name, SSL, cabling, fixtures, de-humidifier, air-con, and other environmental requirements which shall be for the account of the hotel.

3. Transportation, Accommodation and Meals

The hotel will be responsible for Crevel personnel's transportation, room and meals during installation, training and performance of emergency support services.

Likewise, the hotel shall be billed for telecommunication expenses incurred in the performance of remote **support and service assistance**

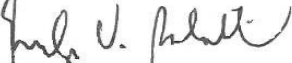
4. Warranty

Updates and enhancements will be made available to the hotel during the affectivity of the six months warranty period.

5. Crevel reserves the right to adjust prices after 30 days from the date of this proposal.

Thank you and allow us to reiterate Crevel's mission, which is **"To provide our partners with the best and most affordable software products that are consistently either at the forefront of technology or ahead of its time"**

Very truly yours,



EVELYN V. SALABIT
General Manager

MINIMUM MACHINE SPECIFICATIONS FOR SYMPHONY PMS & POS SOFTWARE

Server

Quad-Core Processor or faster:

Recommended speed is 3.5 Ghz or faster.

Memory: 16GB

Hard Disk: 1TB

Extra Hard Disk: (2) 1TB

Operating System: Windows Server 2019

Database: Microsoft SQL 2019 Standard Edition

Workstation

Processor: I5

Hard Disk: 500GB

Memory: 4GB – (8GB recommended)

Operating System: Windows 7/8/10/11 Pro

POS WORKSTATION

SUGGESTED SPECIFICATIONS:

POS Terminal:

Processor: 3.5 Ghz or faster.

Memory: 4GB - (8GB recommended)

Operating System: Windows 7/8/10/11 Pro

Touch or ordinary monitor

Minimum display resolution for order entry workstations is 1024 x 768

Receipt Printer

Epson Receipt Printer– Thermal or Dot Matrix

Reports

Laser or Inkjet printer