

Performance overview

Business highlights



Infosys achieved industry-leading revenue growth of 15.4% with healthy operating margin of 21.0% for fiscal 2023. Our ESG Vision 2030 and ambitions continue to drive value for all our stakeholders.



Revenues

₹1,46,767cr

20.7% growth Y-o-Y
15.4% CC growth Y-o-Y

Digital revenues
(as a % of total revenue)

62.2%

25.6% CC growth Y-o-Y



Operating margin

21.0%

Robust operating margin

Basic earnings per share
(par value of ₹ 5 each)

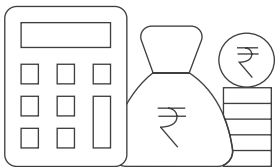
57.63

9.7% growth Y-o-Y

Consolidated cash and
investments⁽²⁾

₹31,286cr

Continue to main strong
liquidity position



Dividend per share (in ₹)

↑34.0

9.7% growth Y-o-Y

Buyback completed

₹9,300cr

at an average price of ₹ 1,539.06

Return on equity

31.2%

Improved by 2.1% over
the last fiscal

Free cash⁽¹⁾

₹20,443cr

FCF conversion at 84.8% of net profit

Large deal TCV

(Total contract value in US\$ billion)

\$9.8b

Sustained momentum in large
deal wins continues

Number of US\$ 50 million + clients

75

Strong client metrics with increase
of 11 clients Y-o-Y



Tech for Good

114mn +

Lives empowered via our Tech for
Good solutions in e-governance,
education and healthcare

Carbon neutrality

Carbon neutral for
4 years in a row

Scope 1, 2 and 3 emissions



Carbon offset programs

2,40,000+

Rural families continue to benefit



Women employees

39.4%

Steady progress towards
gender diversity goals



WINGSPAN



Learning Amplified

Infosys | Springboard

Digital skilling

8.5mn

People are a part of our digital
skilling initiatives



~50,000

Fresh graduates hired globally

Note:

⁽¹⁾ Free cash flow is defined as net cash provided by operating activities less capital expenditure as per the Consolidated Statement of Cash Flows prepared under IFRS.

⁽²⁾ Comprise cash and cash equivalents, current and non-current investments excluding investments in unquoted equity and preference shares, and others.

Key trends

In ₹ crore, except per equity share data	FY 2023	FY 2022	FY 2021	FY 2020	FY 2019
Revenues ⁽¹⁾	1,46,767	1,21,641	1,00,472	90,791	82,675
Net profit ⁽¹⁾⁽²⁾	24,095	22,110	19,351	16,594	15,404
Basic earnings per share (in ₹) ⁽¹⁾	57.63	52.52	45.61	38.97	35.44
Market capitalization	5,92,394	8,02,162	5,82,880	2,73,214	3,24,448

In US\$ million, except per equity share data	FY 2023	FY 2022	FY 2021	FY 2020	FY 2019
Revenues ⁽¹⁾	18,212	16,311	13,561	12,780	11,799
Net profit ⁽¹⁾⁽²⁾	2,981	2,963	2,613	2,331	2,199
Basic earnings per share (in ₹) ⁽¹⁾	0.71	0.70	0.62	0.55	0.51
Market capitalization	72,351	104,706	79,760	34,966	47,614

Notes:

⁽¹⁾ Based on IFRS consolidated financial statements

⁽²⁾ Attributable to owners of the Company

Navigating uncertainty

If there is one overriding theme that defines our current world, it is that it is suffused with uncertainty. The placid and the predictable are behind us as each new day brings new inputs and new events that derail the carefully-crafted models we have constructed of the world around us. The cocktail of inflation, interest rates, geopolitics, war, demand volatility, supply chain dislocations, the shift from efficiency to resilience and security, all stirring quickly and without warning, is what's before us. In any week, we may oscillate from caution to optimism and back to caution based on the news of the day.

Such times of intense uncertainty, great short-term pressure, and crunched resources require that companies must become better, more efficient in their ability to be resilient in the present while also securing their future growth. This is easier said than done. The extreme volatility that surrounds us creates so many probable future states, that it simply isn't prudent for businesses to plan to succeed in any one anticipated future scenario. Instead, we need to develop the flexibility to be able to avoid limiting choices, reduce concentration risk, quickly adapt, and learn to thrive in any new reality.

The era of optionality is upon us.

Optionality can take various forms. In our IT infrastructure, it is the ability to dynamically reconfigure the way we work – remotely, in office or hybrid. In the area of talent, it is about building and deploying agile learning platforms so that our people can hone their skill sets to match new demand and new technologies. It is about having a digital-first and AI-first business architecture which can be constantly configured. It is finding the right balance between retaining the core of a company and working with partners on others. Optionality must be ingrained in strategy and execution.

Our CEO, Salil Parekh, and his global leadership team, realized early on the value that advanced digital technologies like AI and cloud, and more recently, generative AI, can bring to imagine and execute for multiple options in the future. They came together as *One Infosys* to orchestrate teams that lead the charge to continually transform Infosys into an organization that truly realizes human-machine synergies, from fundamentally rethinking organizational design to segmenting cognitive tasks to get the right balance between people, technology, and process. Today, Infosys is steadily progressing towards a future where we don't just solve immediate business

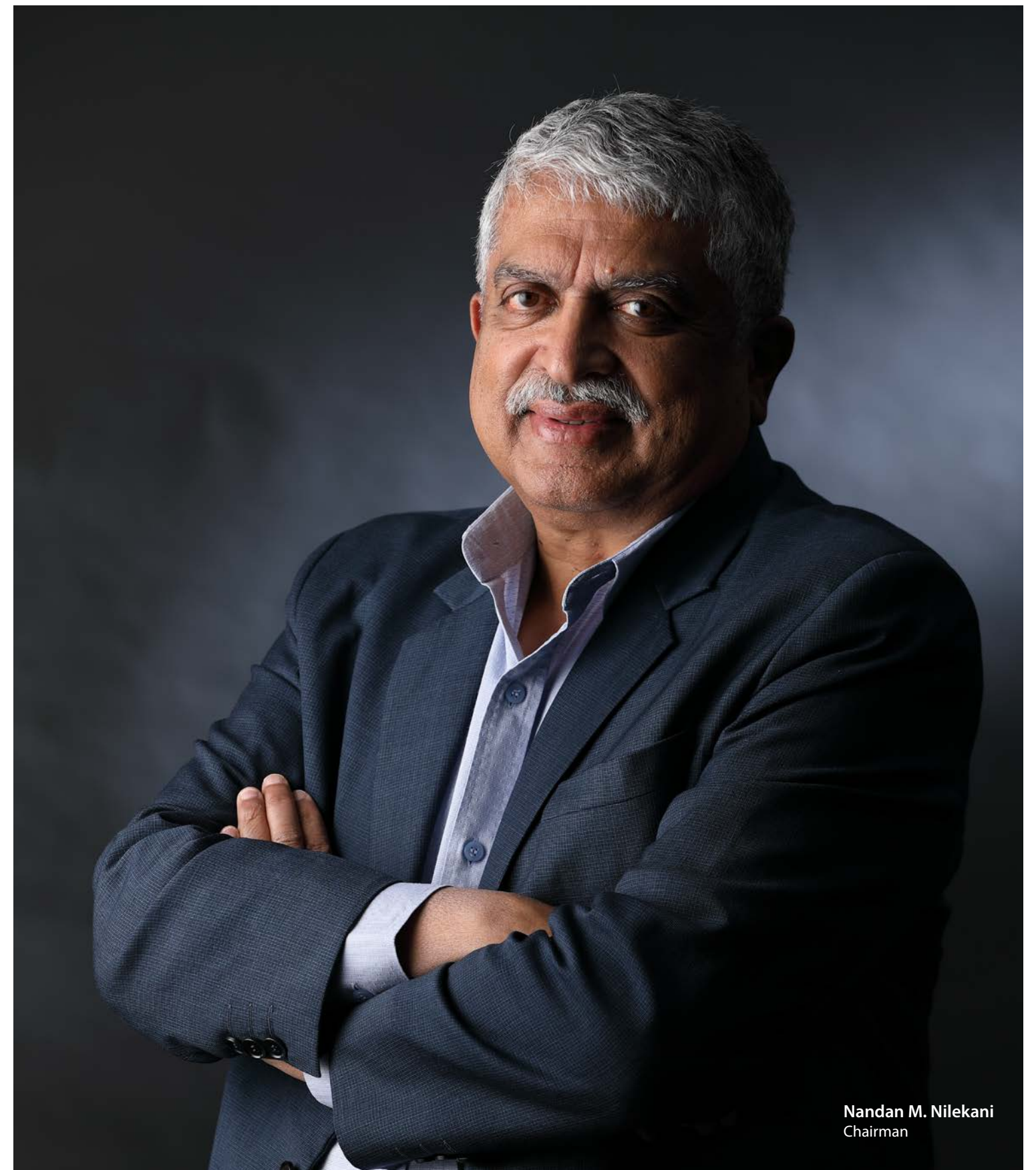
problems, but continually innovate and architect for challenges that may emerge in the future. We build it for ourselves first, and then, deeply rooted in our own experience, take it widely to our clients.

The awesome possibilities of generative AI, we know from our own journey to becoming an AI-first enterprise, is not without its risks. The problems of AI hallucination, systemic biases, lack of explainability along with plenty of practical, ethical and intellectual property-related issues remain open and up for debate. We also know, from our experience, that the path to scaling AI enterprise-wide is non-linear. Often, organizations, seeking to mine value from data and AI models, successfully undertake pilots but fail to factor in what it will take to scale value across the whole enterprise. As demands increase, data volumes grow, and complexity rises, companies find themselves unable to surmount the associated challenges and start to question the path to value. Navigating to value-at-scale from AI and retaining the larger strategic vision while breaking down the tasks into sequential small wins, is not always intuitive or simple. With our AI-first strategy, Infosys is guided by that road map. We are also bringing to our global clients the ability to accelerate business value and amplify human potential using AI technologies with Infosys Topaz™.

The digital transformation of every industry and every business, over the last several years, has laid the foundation to create optionality as we navigate the way forward. Our clients have always trusted us to assist them not only to make the right digital investments but to safeguard these investments for their future. Today, we are excited by the opportunity and humbled by the responsibility we have to enable them to bring all their digital capabilities together to execute quickly and effectively for now, while developing multiple options to amplify their competitive advantage and market leadership in an uncertain future. Our client relevance has never been so compelling, our investment in employees as continuous and consistent, and our purpose so keen. We are ready to co-create with our clients and our entire ecosystem a flexible future that puts people first and benefits the broader society even as it propels business forward. After all, like many have said, *imagination is our invisible power to create all things. Our future can be as bright as we imagine it to be.*

Bengaluru
May 29, 2023

Nandan M. Nilekani
Chairman



Nandan M. Nilekani
Chairman

Performance overview

Letter to the Shareholder

Dear shareholder,

Financial year 2023 was a strong year for our business.

In FY23, we saw growth of over 15%, operating margins of 21%, and free cash flow of US\$2.5 billion. Our attrition reduced for each quarter of the year.

With the changing economic environment, we positioned our Company to work with clients for their digital transformation as well as their cost efficiency and automation programs, enabling us to support them in two critical areas of interest.

We have developed a strong set of capabilities in generative artificial intelligence to enhance how we enable our clients to derive value. These capabilities are available to all our clients in the form of Infosys Topaz™.

Our Cobalt capabilities for the cloud continue to resonate with our clients. Our platforms, including Finacle for banks, McCamish for insurance, Equinox for commerce, and Helix for healthcare, are creating strong impact with clients.

During the year, we were recognized by Brand Finance among the top three most valuable IT services brands globally.

We continue to deepen our engagement with our clients. The number of clients with over US\$100 million in revenue for the year was at 40. The number of clients with over US\$50 million in revenue for the year was at 75. Our large deal intensity was strong during the year. We had 95 large deals with a value of US\$9.8 billion in the year. We see our One Infosys approach helping support our clients by bringing all our capabilities and the strength of our entire employee-base to work for their benefit.

We recruited over 50,000 college graduates in the year and ended the year with over 3,40,000 employees. At the end of the year, 39% of our employees were women.

Our learning ecosystem enabled over 5.5 million learning days for our employees during the year.

Last year we returned US\$3.1 billion to our shareholders – US\$1.7 billion as dividend and US\$1.4 billion through our share buyback program.

At the end of the financial year, we were the leading company among our peers in total shareholder return over the past five years.

We remain committed to the communities we live and operate in. With the work of Infosys Foundation, we support a variety of social causes, including creating positive impact in healthcare, education, sustainability, and women empowerment. Our Infosys Springboard initiative continues to help build digital skills by providing free learning programs to millions of people around the world.

In the past few quarters, we have seen the global economy dealing with inflation, interest rate increases, and changes in demand environment for companies in various industries. Our strength in digital, cloud, and in automation, along with cost efficiency capabilities have held us in good stead. These will continue to be critical in the evolving economic environment.

As I look ahead, given the trust of our clients, the dedication of our employees, the strength of our capabilities, our One Infosys approach, and the guidance of our Board, I remain confident of our ability to serve our clients and continue to create impact for them.

With my warmest regards,

Sd/-

Bengaluru
May 29, 2023

Salil Parekh
Chief Executive Officer and Managing Director



Salil Parekh
Chief Executive Officer and
Managing Director

Performance overview

Awards and recognitions



ESG

Recognized as a **constituent of the Dow Jones Sustainability World Index** for 2022

Secured a place in **CDP's annual 'A List'** for leadership in corporate transparency and performance on climate change



Recognized as one of the **2023 World's Most Ethical Companies®** by Ethisphere



Recognized in the **LEADERSHIP** category in the **Indian Corporate Governance Scorecard** Assessment by Institutional Investor Advisory Services (IIAS) for the seventh year in a row

Honored at the Asset ESG Corporate Awards 2022 with a **'Platinum Award for excellence in ESG'**, 'Best Investor Relations Team', 'Best initiative in Diversity and Inclusion', and 'Best initiative in Environmental Responsibility'

Awarded HFS OneOffice™ Award in the **Sustainability** category

Recognized as a leader in Everest – **Sustainability Enablement Technology Services** PEAK Matrix® Assessment

Ranked as a leader in HFS Top 10: **Sustainability Services**, 2022

Infosys BPM won the **Best CSR Impact** Award at the Corporate Social Responsibility Summit & Awards 2023 by UBS Forum

Recognized as a **top ESG performer in 2023** by Sustainalytics

Infosys topped the charts in the CRISIL ESG Leadership Rankings and was featured in the CRISIL Sustainability Yearbook, 2022 for the second consecutive year

Secured an **'AA' rating on MSCI ESG** Assessment

Recognized by **EcoVadis with a Gold medal** for the seventh year in a row



Won the **Economic Times Best Organizations for Women Award 2023**

Business

Ranked in the **Top 3 IT Services Brands in the world** and among the **Top 150 Most Valued Brands** by Brand Finance Global 500 2023 report



Won the **'Most Outstanding Company in India – IT Services Sector'** in Asia's Outstanding Companies Poll 2022 by Asiamoney



Recognized as a **Top Employer in 22 countries** across Europe, Middle East, Asia Pacific, and North America for best-in-class HR practices and processes

Won the **FE CFO Awards 2023** in the Large Enterprises - Servicing Sector category.

Won Treasury Today **Asia's Top Treasury Team 2022** award at the Adam Smith Awards Asia 2022



Named in **AVTAR Top 10 Best Companies for Women in India** list in 2022

Recognized among Kantar's global **100 most valuable brands** in 2022

Recognized as **UK's Best Workplaces™ in Tech** 2022 by Great Place to Work®

Recognized among **Mexico's Best HR leaders** of 2022 by Great Place to Work®



Recognized as a **Global Top Employer 2023** by the Top Employers Institute for the 3rd consecutive year

Infosys received the **Great Place to Work®** Certification across five regions including India, Australia, United Kingdom, Germany, USA, Canada and Mexico. Infosys BPM received the Great Place to Work® Certification in the Philippines

Recognized as **one of the "Most Honored" companies**, receiving multiple awards at the 2022 All-Asia Executive Team Rankings from Institutional Investor



Infosys InStep Ranked as the **'Best Internship Program'** in the 2023 Vault Firsthand Rankings

Infosys rated as **"Most Noteworthy" Company** by DiversityInc, USA



Recognized amongst **India's Best Workplaces™ for Women 2022** by Great Place to Work®

Won the **ICAI Sustainability Reporting Awards 2021-22** for Gender Equality

Infosys recognized as the **Champion of Inclusion** in the Most Inclusive Companies Index (MICI) and featured in the "100 Best – Hall of Fame" by Avtar & Seramount, 2022



Positioned as a **leader** in HFS Top 10: Capital Markets Services, 2022



Recognized as **'GSI Innovation Partner of the Year 2022'** at Snowflake Summit

Winner of the 2022 **Microsoft Security Modern Endpoint Management Partner of the Year** Award

Recognized as the **Top Service Provider Across Nordics** in the Whitelane Research and PA Consulting IT Sourcing Study 2023



Infosys BPM won in the **International Project of the Year** category with Telefonica UK, at the Global Sourcing Association (GSA) UK Awards 2022