

**FILTERS**

|          |      |
|----------|------|
| FY       | 2021 |
| Sub Zone | All  |
| region   | All  |

**P & L**  
**By Markets**

All Values are in USD

| Customer Name  | Net Sales | COGS    | Gross Margin | Gross Margin % |
|----------------|-----------|---------|--------------|----------------|
| Australia      | 21.0 M    | 14.1 M  | 6.9 M        | 32.9%          |
| Austria        | 2.8 M     | 2.0 M   | 0.9 M        | 30.1%          |
| Bangladesh     | 7.0 M     | 4.5 M   | 2.4 M        | 34.5%          |
| Canada         | 35.1 M    | 21.7 M  | 13.4 M       | 38.2%          |
| China          | 22.9 M    | 13.5 M  | 9.4 M        | 41.1%          |
| France         | 25.9 M    | 14.7 M  | 11.2 M       | 43.2%          |
| Germany        | 12.0 M    | 8.9 M   | 3.1 M        | 26.2%          |
| India          | 161.3 M   | 109.7 M | 51.6 M       | 32.0%          |
| Indonesia      | 18.4 M    | 11.3 M  | 7.1 M        | 38.4%          |
| Italy          | 11.7 M    | 8.2 M   | 3.5 M        | 30.1%          |
| Japan          | 7.9 M     | 4.2 M   | 3.7 M        | 46.5%          |
| Netherlands    | 8.0 M     | 4.6 M   | 3.4 M        | 42.0%          |
| Newzealand     | 11.4 M    | 5.9 M   | 5.5 M        | 48.2%          |
| Norway         | 13.7 M    | 9.6 M   | 4.0 M        | 29.5%          |
| Pakistan       | 5.7 M     | 3.6 M   | 2.0 M        | 36.2%          |
| Philippines    | 31.9 M    | 19.4 M  | 12.5 M       | 39.1%          |
| Poland         | 5.2 M     | 3.0 M   | 2.2 M        | 42.6%          |
| Portugal       | 11.8 M    | 6.8 M   | 5.0 M        | 42.1%          |
| South Korea    | 49.0 M    | 31.4 M  | 17.6 M       | 35.9%          |
| Spain          | 12.6 M    | 8.4 M   | 4.2 M        | 33.1%          |
| Sweden         | 1.8 M     | 1.1 M   | 0.7 M        | 40.2%          |
| United Kingdom | 34.2 M    | 18.7 M  | 15.4 M       | 45.1%          |
| USA            | 87.8 M    | 55.3 M  | 32.5 M       | 37.0%          |

**AtliQ Hardwares**

