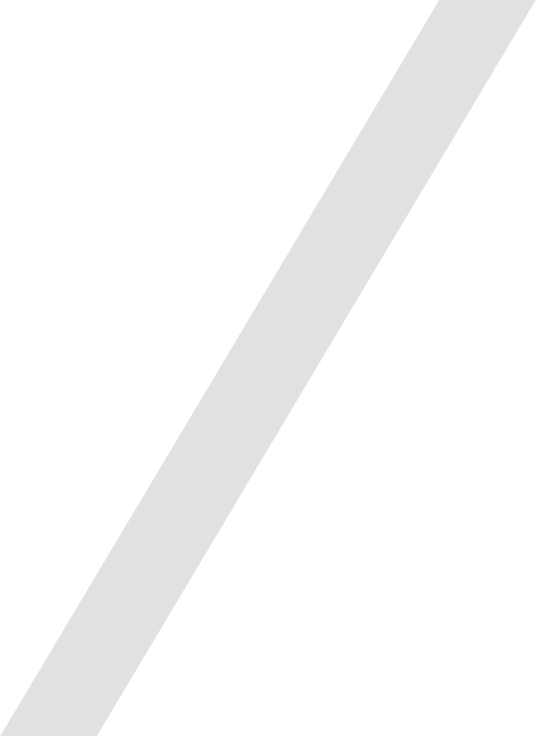
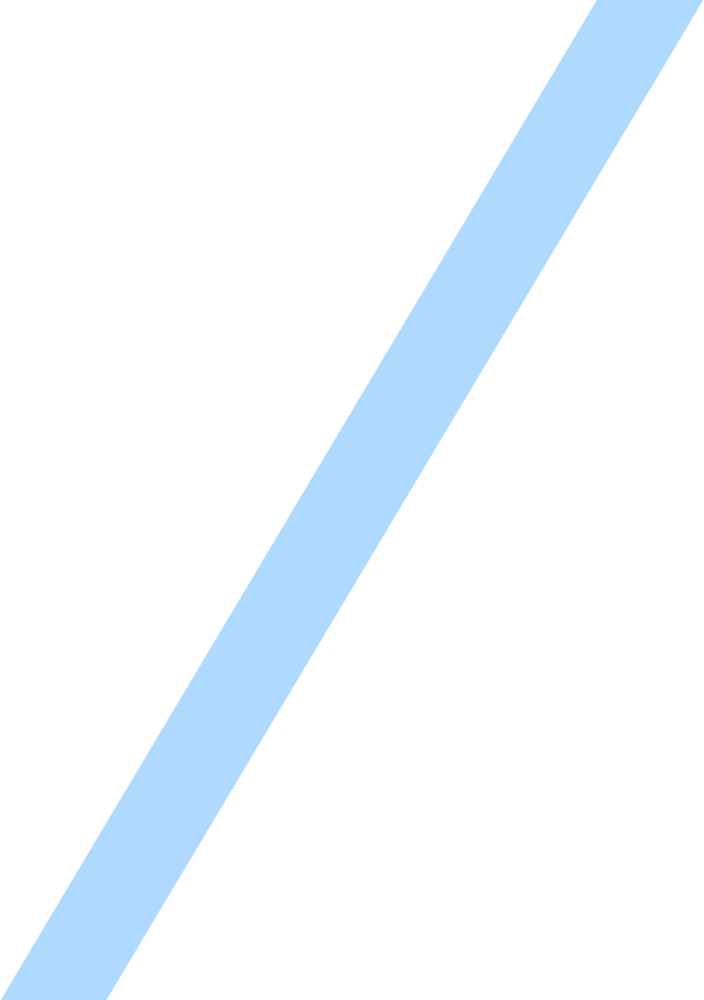
|  |
| --- |
| EQUIPMENT COST  REPORT |

|  |
| --- |
| Contoso Health  Email: tomjebo@jebosoft.onmicrosoft.com  Website: http://www.contosohealth.com |

|  |  |
| --- | --- |
| Tom Jebo, Sales  Email tomjebo@jebosoft.onmicrosoft.com | logo-placeholder |



Contents

Type chapter title (level 1)1

Type chapter title (level 2)2

Type chapter title (level 3)3

Type chapter title (level 1)4

Type chapter title (level 2)5

Type chapter title (level 3)6

|  |
| --- |
| Equipment Costs |

|  |  |  |
| --- | --- | --- |
| Executive Summary The costs in the attached proposal spreadsheet have been discussed in our previous meeting.  We feel that the proposed costs are competitive and provide Contoso Health with the best quality equipment while maintaining affordable and serviceability options that will be satisfactory. | | |
| person at a table writing in a notebook with people around | | |
| While meeting in Taipei this week, we discussed all of Contoso Health’s needs and we feel this is the best outcome so far. Contoso has preapproved. |  | There is only one additional item to be discussed and Contoso Health agreed to postpone this until next meeting:   * Costs for purchases which will be shipped to Taipei only. |

|  |
| --- |
| TITLE HEADING 2 |

|  |  |
| --- | --- |
| “This has been the most painless and enjoyable cost setting process we’ve ever experienced!” | person sitting at table working on laptop |
| Costs There were several qualifications that we discussed which have been reflected in the proposal.   * Should be considered within both US and Asia availability * Depreciation estimates should be within Contoso limits of 5% per year.  Quality Contoso expresses the need to equal or better the quality seen in the leading competitor health equipment supplier. This is a new discussion that will continue next Fiscal Year with Tom Jebo and team. |