

**L.A. Fruits**

SOFTWARE REQUIREMENTS SPECIFICATION

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| **Team Name** | **Agile Coders** |
| **Section** |  |
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1. **Executive Summary**

L.A. Fruits is one of the main suppliers of fruits retailers here in the Philippines. The Ridad family manages the company for 16 years already. They are operating at 5 Paraiso Street, San Francisco, Del Monte, Quezon City.

The business is basically to supply quality fruits to different fruit companies like Dizon farms, Del Monte, S&R before distributing them to different supermarkets or wherever in the country. The business is not only for concessionaires but they also cater private fruits businesses. They are receiving daily orders from the concessionaires and retailers and they also have their own delivery services. At the morning, they receive their supplies from different farms in the country and then they do their own quality checking so that they can return the rejected fruits to the farms immediately. At the afternoon, they deliver the fruits to their clients.

The fruits in their warehouse can have different variations. For example, bananas can be of *lakatan, latundan, senorita*, or another variety, which have different prices. Prices may differ based on their transactions with the suppliers and considering the quality, quantity and weight of a fruit. The change of price of fruits are subject to changes in the quality of the fruits may also happen.

1. **Overview of the Business Process**

**2.1 Existing Business Process**

1. The fruits will arrive in the morning from the farms.
2. Fruits will be checked by the crew in terms of quality and quantity.
   1. If there are rejected fruits:
      1. within 24 hours the fruits can be returned back to the farm.
      2. if it is over 24 hours, the fruits will be sold to individual sellers at the market.
      3. if any fruit is severely damaged, it will be disposed.
   2. Fruits in the inventory will be prepared for deliveries.
      1. if a fruit is damaged in the time that it is in the inventory, it will be sold to individual sellers at the market or be disposed.
      2. these fruits are to be shipped to retailers.
      3. mishandled fruits are to be returned back to warehouse.

**2.2 Data Requirements**

* A master inventory list that contains the category of fruit, type of fruit, supplier of fruit, prices of fruit per batch, quantity of fruit, time of delivery, percentage of spoilage,
* All incoming/Outgoing purchase orders that are tracked yearly, monthly, weekly, and daily.
* All incoming/Outgoing deliveries made that are tracked yearly, monthly, weekly, and daily.
* A list of all sales records in order to be tracked yearly, monthly, weekly, and daily.

**2.3 Roles in the Business Process**

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| **Role** | **Description of Tasks** |
| Manager | 1. The manager will receive, negotiate and accept orders.    1. There may be a need to stock up on the needed order before the due date. The manager will estimate when to acquire the needed products.    2. Manager will negotiate with farms from different places to acquire needed fruits. 2. The manager will recall the purchase orders due for the day and make sure that there is enough stock in the inventory.   The manager tells the staff what are the deliveries today with all the necessary details. |
| Sales Person | 1. Record new stocks and take note of quantity and price. 2. Check the price of the all fruits for price change. 3. Update the price of the fruits. 4. Monitor the price of the fruits. 5. Compute for every day , weekly, and monthly sales. 6. Compute for expenses. 7. Compute for rejected fruits for reselling. |

1. **Problem Analysis**

Based on the interview of their business process, these are the problems that was investigated by the team that needs a software solution.

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| **ID** | **Description** | **Cause** | **Symptoms** | **Impact** |
| # | What’s the problem? | What causes the problem? | How do we know the problem exists? | Why is this important? What are the consequences? |
| 1 | Sales and expenses are not properly computed due to several factors affecting their inventory. | * there are some rejected fruits and sometimes sold in low price or throw in the garbage depending on the quality. | * incoming and outgoing number of fruits do not tally. * time consuming during the checking before the delivery to the retailers. * too many fruits came from different areas of the country. * 24 hour period of return to the farms. | * fruits will be rejected and sold cheaper than the SRP. * delays in daily delivery. |
| 2 | Fruits are not properly recorded and monitored during price changes. | * weekly or daily price change of fruits . * unable to update the price of the fruits immediately or in real time. | * each fruits has different variations. * each variations has different prices. * orders to the farms are only estimated based on the orders of the retailers. | * fruits are paid by the company but not sold. * fruits are sometimes wasted. * excess fruits are sold to a cheaper price due to price change. * low profit. |

**Problem ID #1: *Sales and expenses are not properly computed due to several factors affecting their inventory.***

There are various factors that affects their inventory such as: variations of fruits, price for each variations, rejected fruits, quantity of fruits, etc… Due to this factors, sales and expenses are difficult to compute specially the daily, weekly and monthly profit. Because the fruits are too many, computing for the profit may cause to inaccuracy that may affect the succeeding orders and purchases during collections.

**Problem ID #2: *Fruits are not properly recorded and monitored during price changes.***

Price changes cannot be avoided specially to suppliers of fruits due to conditions in the farm. The company has a problem on keeping track of the prices due to accessibility of the records. Since the one in charge of the records is doing other tasks, the records may or may not be updated in real time.

1. **Software Solution** 
   1. **Objectives**

The software aims to provide an inventory and delivery system including the sales in order for the users to properly track the incoming and outgoing number of fruits per day, per week and per month. The inventory should focus on keeping the records of the different fruits and their variations including the prices. The delivery function should focus on everyday delivery transactions of the fruits to the retailers. Lastly, the sales management should be able to show sales reports daily and store them for future computations.

The specific objectives of the software are as follows:

* to provide an inventory system to track the number of fruits.
* to provide easy access in changing properties of a fruit such as: quantity, price, etc.
* to provide facility to monitor daily deliveries.
* to provide facility to compute daily, weekly and monthly sales.
* to provide facility to track orders.
  1. **Characteristics**
* Modified data in the database should be updated for all users and devices.
* Specific data in the database should be scalable depending on the number of necessary categories for each item.
* Capacity of the database should match the size of the actual inventory.
* Availability of the system should be accessible for all users.
* Reliability of the system should remain bug-free.
* Recoverability of the system should be maintained by making data back-ups at least once a month.
* Security of the system should be granted to only those have authority to use it.

*This section discusses the non-functional requirements that need to be addressed to achieve the business goals stated in Section 2.*

1. **User Stories** 
   1. **Login**

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| **The user can log-in their account for proper authentication, authorization, and access in software features.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:**  The user is registered. | |
| **Scenario:**   1. The user will run the system. 2. On startup, the system will prompt for login. 3. The user will input necessary details such as username and password.   **SUCCESSFUL LOGIN:**   * 1. If the details are correct, the user can access the software’s features depending on the level of authority of the user’s account has.   2. Log in of user will be logged.   **FIRST LOGIN:**   * 1. For first login, the user will be prompted to change password.   2. Upon change of password, the user should confirm changes.   **UNSUCCESSFUL LOGIN:**   * 1. If the details provided are incorrect, the software won’t allow access. | |
| **Post-condition:**  The user should be properly identified and given correct access to features. | |
| **Acceptance Criteria:**   1. Test that if the details provided are correct. 2. Check that the features the user can access is in accordance with its account’s level of authority. 3. A log of the user login must be recorded. | |

1. **New Inventory Category**

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| **The admin and managers can add a category in the inventory for easier management and tracking of kinds of fruits.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:**  The admin or manager should be logged in to access this feature. | |
| **Scenario:**   * 1. The system shows all the existing categories.   2. If the category he/she wishes to see does not exist, the user is given the option to add a new category.   3. The user inputs necessary information regarding the category into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new category in the inventory and logs the creation of a new category. | |
| **Post-condition:**  All users will see the new category in the inventory. | |
| **Acceptance Criteria:**   1. The new category exists in the inventory. 2. No duplicate or same category labels. Category must be unique. | |

1. **New Inventory Subcategory**

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| **The admin and managers can add a subcategory in the inventory for easier management and tracking of varieties of a fruit.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin or manager should be logged in to access this feature. | |
| **Scenario:**   * 1. The system shows all the existing subcategories within a certain category.   2. If the subcategory he/she wishes to see does not exist, the user is given the option to add a new subcategory.   3. The user inputs necessary information regarding the subcategory into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new subcategory within the category selected in the inventory and logs the creation of a new subcategory. | |
| **Post-condition:**  All users will see the new subcategory within the category in the inventory. | |
| **Acceptance Criteria:**   1. The new category exists in the inventory. 2. No duplicate or same subcategory labels within a category. Subcategory must be unique within its category. 3. A subcategory of a category may have the same label with another subcategory from another category but details or information within each is in no relation with the other. | |

1. **Update Inventory Batch**

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| **The users can update a batch of fruits for more accurate records.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature and the batch to be updated already exists. | |
| **Scenario:**   * 1. The system shows all the existing batches within a certain subcategory.   2. The user can select a batch to see it in a more in-depth detail.   3. If the user sees that there’s a need to change certain information (such as spoilage and repricing), he/she can update the batch information.   4. The user needs to confirm the details he/she submitted.   5. The system will update the batch and log the change. | |
| **Post-condition:**  The batch information must show the update. | |
| **Acceptance Criteria:**   1. Users must see a change in the batch information, subcategory overview, category overview, and inventory overview if the change made is quantitative. | |

1. **Delete Inventory Entry**

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| **The admin can delete categories, subcategories, and batches for any mistakes made.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** An admin must be logged in to access this feature and the entity to be deleted already exists. | |
| **Scenario:**   * 1. The admin can select a category / subcategory / batch.   2. If the admin sees that the selected entity is incorrect, he/she may delete it.   3. Admin should confirm deletion of entity.   4. System deletes the entity along with its cascading entities and logs its deletion. | |
| **Post-condition:**  The system should no longer show the deleted entity. | |
| **Acceptance Criteria:**   1. The entity is no longer shown in the system. 2. The cascading entities are no longer shown in the system. 3. Users must see a change in the batch information, subcategory overview, category overview, and inventory overview (wherever necessary). | |

1. **New Incoming and Outgoing Delivery**

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| **The users can add new incoming delivery for deliveries arriving from suppliers and new outgoing delivery for deliveries going to clients.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature. | |
| **Scenario:**   * 1. The system shows all the existing incoming and outgoing deliveries.   2. If the delivery he/she wishes to see does not exist, the user is given the option to add a new delivery.   3. The user inputs necessary information regarding the delivery into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new delivery and logs the creation of a new delivery. | |
| **Post-condition:** The delivery submitted must be shown in the system. | |
| **Acceptance Criteria:**   1. Deliveries may contain same or similar information to previous entries but must not affect or be linked with the previous entries. | |

1. **Update Delivery**

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| **The users can update delivery details for more accurate information.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature and the entry to be updated already exists. | |
| **Scenario:**   * 1. The system shows all the existing deliveries.   2. The user can select a delivery to see it in a more in-depth detail.   3. If the user sees that there’s a need to change certain information (such as spoilage, quantity expected, quantity received, quantity delivered, etc.), he/she can update the batch information.   4. The user needs to confirm the details he/she submitted.   5. The system will update the delivery, update the inventory, and log the delivery. | |
| **Post-condition:**  The updated delivery is shown in the system and the inventory reflects the update. | |
| **Acceptance Criteria:**   1. Users must see a change in the delivery information and inventory. | |

1. **Delete Delivery**

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| --- | --- |
| **The admin can delete incoming and outgoing deliveries for any mistakes.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin account should be active to access and the entry to be deleted already exists. | |
| **Scenario:**   * 1. The admin can select a delivery.   2. If the admin sees that the selected delivery is incorrect, he/she may delete it.   3. Admin should confirm deletion of delivery.   4. System deletes the delivery and logs its deletion. | |
| **Post-condition:**  The system should no longer show the deleted delivery. | |
| **Acceptance Criteria:**   1. The delivery is no longer shown in the system. 2. Users must see a change in the batch information, subcategory overview, category overview, and inventory overview (wherever necessary) in relation to the delivery deleted. | |

1. **New Contact**

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| **The admin and manager can add a new contact for suppliers and clients.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin or manager account should be active to access and the contact to be added does not exist. | |
| **Scenario:**   * 1. The system shows all the existing contacts.   2. If the contact he/she wishes to see does not exist, the user is given the option to add a new contact.   3. The user inputs necessary information regarding the contact into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new contact and logs the addition of a new contact. | |
| **Post-condition:**  The system will add the new contact to the database. | |
| **Acceptance Criteria:**   1. The new contact is shown in the system. 2. No duplicate contact names. | |

1. **New Incoming and Outgoing Purchase Order**

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| **The users can add new incoming purchase orders for orders made to suppliers and add new outgoing purchase orders for orders made by clients.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature. | |
| **Scenario:**   * 1. The system shows all the existing incoming and outgoing purchase orders.   2. If the purchase order he/she wishes to see does not exist, the user is given the option to add a new purchase order.   3. The user inputs necessary information regarding the purchase order into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new purchase order and logs the addition of a new purchase order. | |
| **Post-condition:**  The system will add the new user to the database. | |
| **Acceptance Criteria:**   1. The new purchase order exists in the database. 2. Purchase orders may contain same or similar information to previous entries but must not affect or be linked with the previous entries. | |

1. **Update Purchase Order**

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| **The users can update purchase orders for more accurate details.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature and the entry to be updated already exists. | |
| **Scenario:**   * 1. The system shows all the existing purchase orders.   2. The user can select a purchase order to see it in a more in-depth detail.   3. If the user sees that there’s a need to change certain information (such as quantity ordered, price, payment received, etc.), he/she can update the purchase order information.   4. The user needs to confirm the details he/she submitted.   5. The system will update the purchase order and log the addition of purchase order. | |
| **Post-condition:**  The updated purchase order is shown in the system and the sales reflect the update. | |
| **Acceptance Criteria:**   1. Users must see a change regarding the entry in the system. | |

1. **Delete Purchase Order**

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| **The admin can delete purchase orders for any mistakes.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin account should be active to access and the entry to be deleted already exists. | |
| **Scenario:**   * 1. The admin can select a purchase order.   2. If the admin sees that the selected purchase order is incorrect, he/she may delete it.   3. Admin should confirm deletion of purchase order.   4. System deletes the purchase order and logs its deletion. | |
| **Post-condition:**  The system should no longer show the deleted purchase order. | |
| **Acceptance Criteria:**   1. The purchase order is no longer shown in the system. 2. Users must see a change in the batch information, subcategory overview, category overview, and inventory overview (wherever necessary) in relation to the purchase order deleted. | |

1. **New Collection**

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| **The users can add new collection for outgoing purchase orders.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature. | |
| **Scenario:**   * 1. The system shows all the existing collections.   2. If the collection he/she wishes to see does not exist, the user is given the option to add a new collection.   3. The user inputs necessary information regarding the collection into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new collection and logs the addition of a new collection. | |
| **Post-condition:**  The system will add the new collection to the database. | |
| **Acceptance Criteria:**   1. Users see the new collection in the system. 2. Collections may contain same or similar information to previous entries but must not affect or be linked with the previous entries. | |

1. **Update Collection**

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| --- | --- |
| **The users can update collection details for more accurate information.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature and the entry to be updated already exists. | |
| **Scenario:**   * 1. The system shows all the existing collections.   2. The user can select a collection to see it in a more in-depth detail.   3. If the user sees that there’s a need to change certain information (such as mode of payment, date of payment, particulars, etc.), he/she can update the collection information.   4. The user needs to confirm the details he/she submitted.   5. The system will update the collection, update sales, and log the update of the collection. | |
| **Post-condition:**  The updated collection is shown in the system and the sales reflect the update. | |
| **Acceptance Criteria:**   1. Users must see a change in sales and the entry must be updated in the system. | |

1. **Delete Collection**

|  |  |
| --- | --- |
| **The admin can delete collections for any mistakes.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin account should be active to access and the entry to be deleted already exists. | |
| **Scenario:**   * 1. The admin can select a collection.   2. If the admin sees that the selected collection is incorrect, he/she may delete it.   3. Admin should confirm deletion of collection.   4. System deletes the collection and logs its deletion. | |
| **Post-condition:**  The system should no longer show the deleted collection. | |
| **Acceptance Criteria:**   1. The collection is no longer shown in the system. 2. Users must see a change in sales (or wherever necessary) in relation to the collection deleted. | |

1. **Views**

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| **The users can view the current content of the inventory, deliveries, purchase orders, sales, contacts, logs, and users and it’s entries for reference.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The user should be logged in to access this feature. | |
| **Scenario:**   * 1. The user will select which he/she wishes to see (*Inventory, Deliveries, Purchases, Sales, Contacts, Logs, Users*).   \*\* Only the admin can view all the logs and list of users.   * 1. If *inventory* is selected, the categories are shown. It can cascade to its respective subcategories and batch entries.   2. If *deliveries* is selected, the incoming and outgoing deliveries are shown.   3. If *purchases* is selected, the incoming and outgoing purchase orders are shown.   4. If *sales* is selected, its necessary summary is shown.   5. If *contacts* is selected, the directory of contacts is shown.   6. The user can filter the shown information by day, month, year, alphabetically or whichever filter is appropriate.   **ADMIN:**  1. If *logs* is selected, all the logs are shown.  2. If *users* is selected, the list of users is shown. | |
| **Post-condition:**  The necessary information is shown in the system. | |
| **Acceptance Criteria:**   1. The user will see the information he/she selected. | |

1. **New User Account**

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| **The admin can create a new user account for unregistered users.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin account should be active to access. | |
| **Scenario:**   * 1. The system shows all the existing users.   2. If the user he/she wishes to see does not exist, the user is given the option to add a new user.   3. The user inputs necessary information regarding the user into the system.   4. The user needs to confirm the details he/she submitted.   5. The system will create the new user and logs the addition of a new user. | |
| **Post-condition:**  The system will add the new user to the database. | |
| **Acceptance Criteria:**   1. The new user must be able to log in via default password and assigned username. | |

1. **Reset Password**

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| **The admin can reset a user’s account for change of password.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin account should be active to access and the account to be reset already exists. | |
| **Scenario:**   * 1. The system shows all the existing users.   2. If the admin selects a user he/she wishes to reset.   3. The user needs to confirm the request performed.   4. The system will reset the user and logs the action. | |
| **Post-condition:**  The system will reset the user’s account. | |
| **Acceptance Criteria:**   1. The user will be able to log in via default password. | |

1. **Deactivate Account**

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| **The admin can deactivate an account for users no longer active.** | |
| **Estimate (Days):** | **Priority:** |
| **Pre-condition:** The admin account should be active to access and the entry to be deactivated already exists. | |
| **Scenario:**   * 1. The system shows all the existing users.   2. If the admin selects a user he/she wishes to deactivate.   3. The user needs to confirm the request performed.   4. The system will reset the user and logs the action. | |
| **Post-condition:**  The system should no longer allow the user to log in. | |
| **Acceptance Criteria:**   1. The user cannot log in anymore. | |

**Appendix A – Improved Business Process**

*This chapter presents the improved business process when the proposed software solution is implemented. This visualizes how the software solution benefits or affects the current business process.*

Daily Routine:

**Appendix B – Interview Transcript**

Interviewee - Ms. Norita Ridad

**Interview Transcript**

Q: Anu ano po yung mga proseso nyo ngayon para magawa yung kailangan gawin?

A: Nakakapag gawa na kami sa excel ng mga report pero noong mga October lang kase bago lang din yung anak ko dito. Dati kase kaming tatlo dito, manu mano lang yung pag gawa (record). Kayo din ang mag eestablish papaano. Kaya nasasainyo yun. Kayo yung mag ieestablish ng program o system na susundin namin.

Q: So for now po, ang ginagamit niyo is excel or manual pa lang?

A: Manual pa lang talaga pero yung ibang sales namin ineexcel. Yung internal in and out namin, wala pa sya sa excel. Yung kalakal na pumapasok, kalakal na lumalabas, manual pa talaga.

Q: Tapos, yung sa, yung ginagawa niyo araw-araw, katulad ng pagiinventory, kapag kunwari may dumating po na supply, paano po niyo hinahandle o pinoprocess yun?

A: Pag pumasok na samin, ichecheck na ng tao. Ititimbang tapos isstock na sya. Yan yung sa incoming namin sa umaga. May out going naman kame sa gabi. Yan yung delivery sa mga outlet

Q: So kapag nacheck niyo na po na may darating na delivery, ipapasok siya sa inventory pag okay. Tapos mamaya po, iprepepare for outgoing naman then dadalin nyo sa mga outlet. Yung ganung proceso, ano po yung pinaka mahirap gawin?

A: May factors din kase na minsan naman yung stock namin ang may problema. Minsan di nammeet yun purchase order dahil may mga na oover ripe or nasspoil. So yun din yung gusto kong malaman. Dahil yung record naman ng incoming fruits, di na sya magtutugma sa outgoing. Yung mga nawawala, pag iccheck ko, dun pa lang makikita na may damage. Gusto ko sanang macompute yung mga ganon.

Q: Sinu-sino po yung nagchecheck ng mga dadating?

A: May mga boy kami na mag bababa ng stock tapos sila na nagbibilang at nag ccheck.

Q: Tapos sasabihin na lang isa-isa pag may damage?

A: Oo. pero yung pag tatally ng in and out, dito na nangyayari (sa office) samin.

Q: Pag kunwari pagdating sa inyo okay pa siya, then pagdating sa doon sa outlet, may diperensya na. Paano po nyo inaayos yun?

A: Pagka samin galling yung delivery at yung fruits may damage pagkadating dun, babalik samin. Pero pagka tumagal na doon sa kanila, sila na may sagot noon. Pagka naman sakanila yung delivery, wala na kaming sagot nun.

Q: So sa inventory niyo po, parang iba-ibang klaseng ng food or yung , kasi sabi sa amin kanina po na yung fruits niyo po may iba ibang pa pong klase …..

A: Merong iba iba pang klase sa isang prutas. Halimbawa yang saging, may lakatan, latundan, at iba pa.

Q: So per batch niyo po, iba iba yung presyo niya?

A: Oo. Depende sa pagkukuhanan. Kunwari yung lakatan sa Pampangga pa galling. Bukod dun, possibleng iba iba din presyo ng lakatan per batch kahit sa same place galling o sa iba. Depende sya sa season din.

Q: Tas kayo na po yung pinaka bahala mag presyo sa iba ibang lugar tas kayo rin magdedeliver?

A: Yung presyuhan, pinapaaprrove din yan sa PCA. Weekly yan. Tas pag naapprove, pwedeng yan na presyo mo. Pag hindi, yung presyo na before.

Q: Posible po ba na parang kunwari yung isang klase ng pakwan na nanggaling sa kunwari Pampanga, pag kinukuha siya hindi yung kunwari ito yung delivery na ito same price lang ng katulad ng delivery nya noon o iba iba siya? And kapag dinideliver sa ibang outlet, iba ulit yung price?

A: Possible yun. Yung sa mga outlet, sila na bahala sa presyo nila. Basta kung ano napagagreehan naming, yun ang presyo namin. Kunwari may nag inquire, sabihin ko sa linggong to ganito presyo ng manga. So pag kukuha sila sa week na sinabi ko, yun ang presyo.

Q. So ano lang, may period of time lang po. So aside from purchasing, mga delivery, mga sales, tapos yung purchases/collections, kapag nakapagdeliver na ?

A: May period of time lang. Meron din kaming mga delivery na malalaki. Kunwari 2 tons. Pag ganon, magtatambak kami.

Q: Ano po nangyayari kapag nageexceed?

A: Wala, talaga pag-aantay.

Q: Saan po kayo usually nagdedeliver?

A: Ang out ko is SM, Puregold, Shopwise, S&R, pero hindi ako direct. Behind concessionaire ako.

Q: So sila lang po yung kumukuha ng fruits sa inyo? Sino po yung nagaaprove nun?

A: Oo. Sila na rin nagchcheck doon. Parang kami na supplier nila.

Q: Paano po kung kunwari itong fruits na ito this week ito yung price niyo, tapos, di pa siya nagsesell after next week, bigla po siya bumaba, so pano po yun?

A: Hindi na problema yun. Problema na ng outlet yun. Samin naman kapag may naiiwan, dinadala sa mga tinder sa palengke Sila na bahala magbenta.

Q: So far po yung pinakakailangan ikeep track ay yung mga inventory, delivery, purchases, sales, and collections po. Then kailangan niyo po makita yung daily report, weekly, tas monthly, tsaka yearly po. Tapos aside from that, sa sorting po ng fruits, pagdating ng fruits sa inyo, ano po yung instructions usually dun sa mga tauhan niyo po?

A: Kailangan macheck kung ilan, kung maayos ba, walang bugbog. Ganyan.

Q: Yun po yung ilalagay sa inventory?

A: Oo.

Q: Ano ginagawa po sa mga reject na fruits?

A: Ibabalik, hindi na babayaran. Iba na ang rate kapag nagdeliver kami at nareject.

Q: Paano po kapag may nareject na fruit naibabalik sa pinagawaan niyo po, paano niyo nalalaman kung magkano yung ibabalik sa inyo?

A: Dapat within 24 hours mabalik sya. Pag di sya nabalik kaagad, loss na namin yun.  
  
Q: So yung process niyo po everyday, parang first tatanggap kayo ng fruits dun sa supplier niyo, and then after po nun, ichecheck kung okay na lahat ng fruit o kung may reject, ibabalik agad, and after po nun sa gabi, didistribute niyo na sa outlet.

A: Oo. Parang ganyan Gawain ditto samin araw araw.

Q: Sa outlets po, kailan niyo po malalaman kung kelan magoorder? A week before or short notice a day before?

A: Depende yun sa kung gaano kalaki yung purchase order nila and kung anong mapapag agreehan.