

LECTURE 5  
MARKET DEMAND  
EXCHANGE ECONOMY



# Where are we?

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- Consumer theory
  - ▣ Optimal choice
  - ▣ Individual demand
  - ▣ Consumer welfare
  - ▣ Market demand
- Exchange economy
  - ▣ Edgeworth box
    - How to represent the economy graphically?
  - ▣ Pareto efficiency
    - What is the “best” allocation?
  - ▣ Competitive equilibrium

## Part 1

# Market Demand

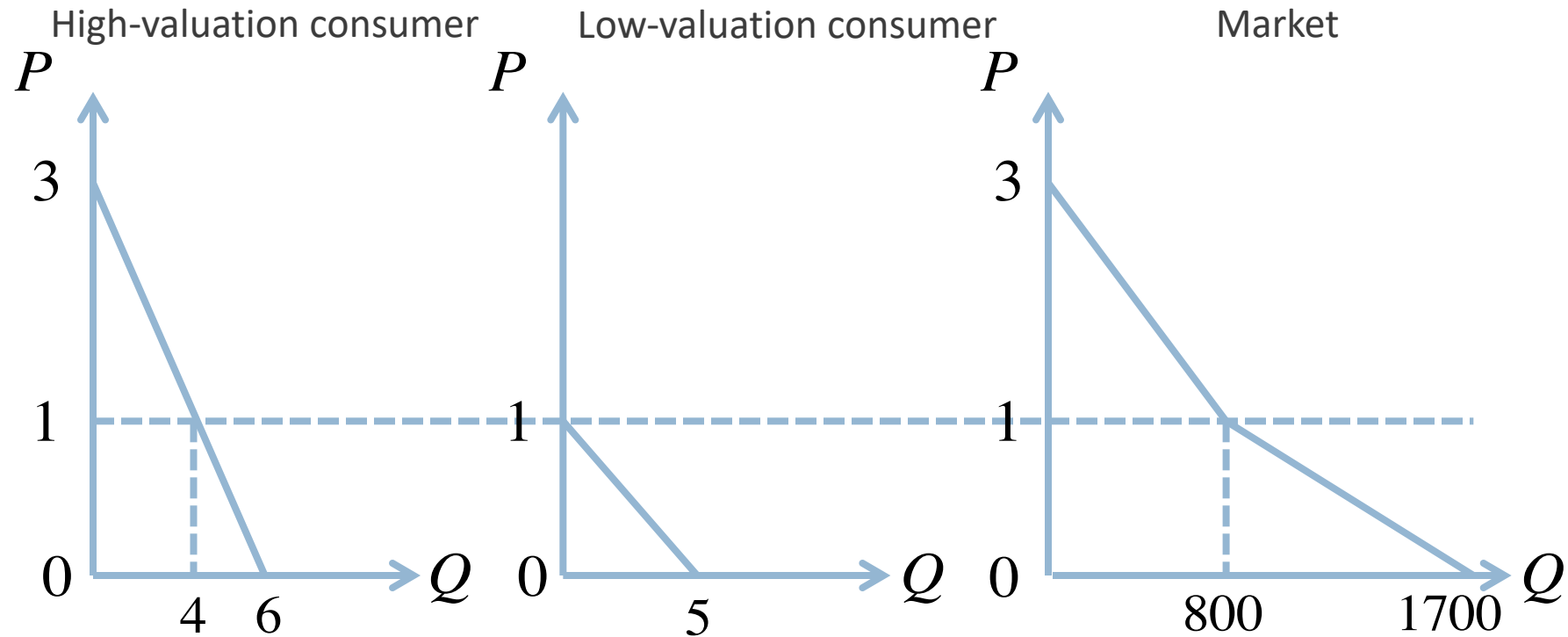
# Individual Demand Curve and Market Demand Curve

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- Market demand curve is the horizontal summation of all individual demand curves
- Suppose there are 200 high-valuation consumers
  - ▣ Each high-valuation consumer's demand curve is  $Q=6-2P$
- Suppose there are 100 low-valuation consumers
  - ▣ Each low-valuation consumer's demand curve is  $Q=5-5P$
- What is the market demand curve?

# Market Demand Curve in Graph

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# Equation of Market Demand Curve

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- When  $P > 1$ 
  - ▣ Only high-valuation consumers will buy
  - ▣ Market demand curve:  $Q = 200(6 - 2P)$
- When  $P \leq 1$ 
  - ▣ Both types of consumers will buy
  - ▣ Market demand curve:  $Q = 200(6 - 2P) + 100(5 - 5P)$
- Market demand curve is

$$Q = \begin{cases} 1700 - 900P & \text{if } P \leq 1 \\ 1200 - 400P & \text{if } P > 1 \end{cases}$$

# Summary: Consumer Choice

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# Summary: Individual Demand Curve

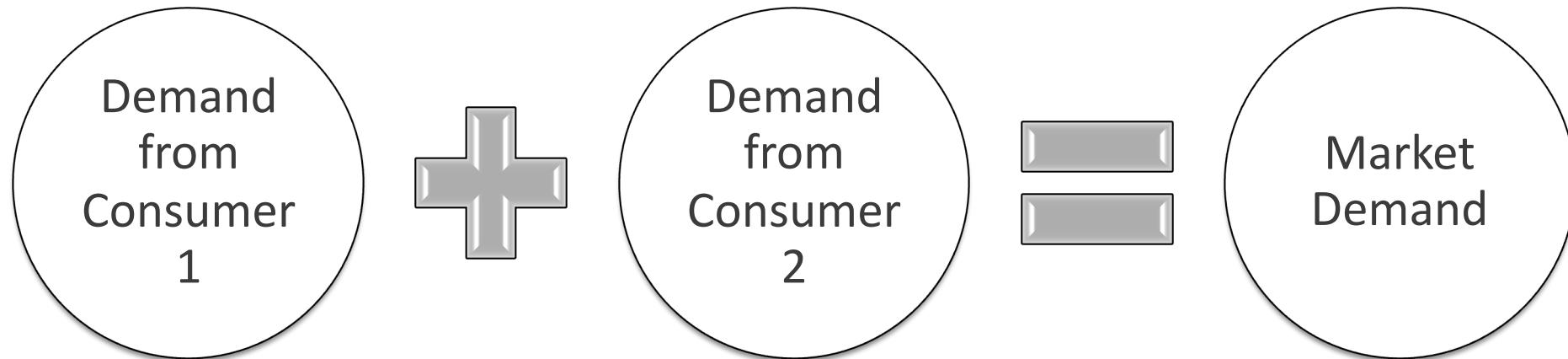
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# Summary: Market Demand Curve

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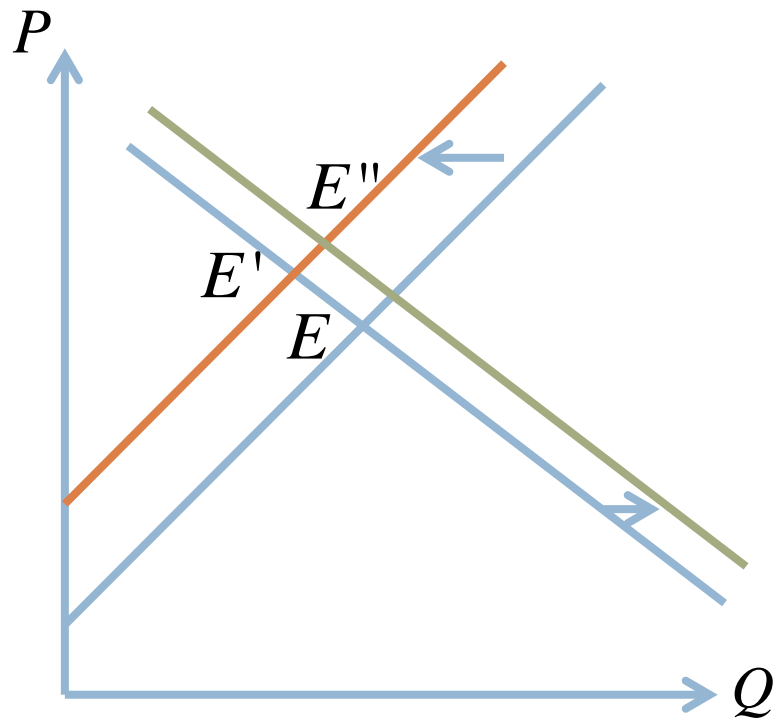


Part 2

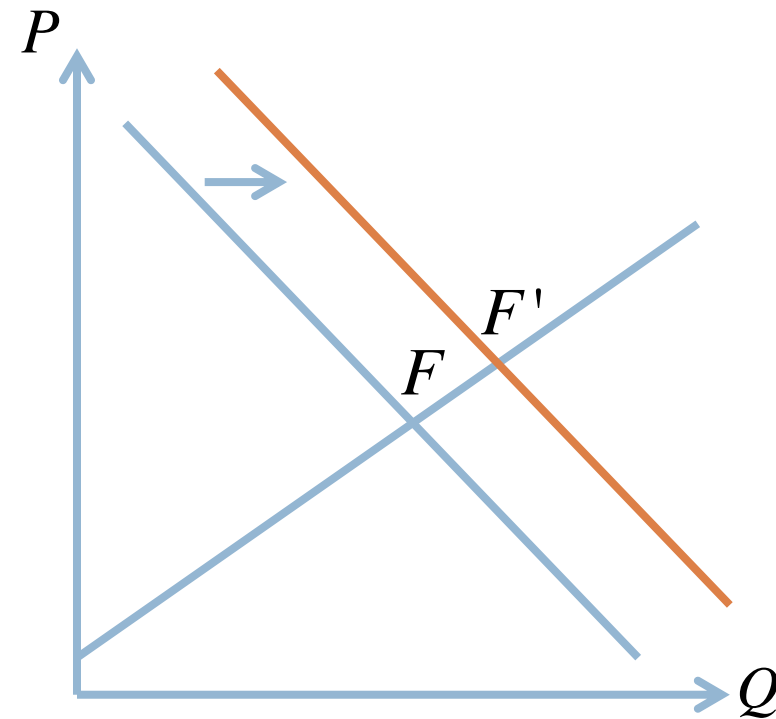
# The Edgeworth Box

# Example: Market for Coffee and Market for Tea

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Market for Coffee



Market for Tea

# Partial vs. General Equilibrium

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- Partial Equilibrium Analysis
  - ▣ Finding the equilibrium price and quantity in a single market
  - ▣ Holding prices in all other markets fixed
- General Equilibrium Analysis
  - ▣ Finding the equilibrium prices and quantities in more than one markets simultaneously

# An Exchange Economy

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- There are two consumers in the economy, A and B
- There are two goods in the economy, 1 and 2
- Consumer A's consumption basket is denoted by

$$(x_1^A, x_2^A)$$

- Consumer B's consumption basket is denoted by

$$(x_1^B, x_2^B)$$

- An *allocation* is a pair of consumption baskets

$$(x_1^A, x_2^A, x_1^B, x_2^B)$$

# Endowment Allocation

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- Each consumer has some amount of each good to start with
- The allocation the consumers start with is the *endowment allocation* denoted by

$$(\omega_1^A, \omega_2^A, \omega_1^B, \omega_2^B)$$

- There is no money/income
  - ▣ Consumers can trade their goods with each other
- E.g. consumer A's endowment is (6, 4) and consumer B's endowment is (2, 2)
  - ▣ The total amount of good 1 is 8 and the total amount of good 2 is 6

# Feasible Allocation

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- Definition 5.1 An allocation is *feasible* if

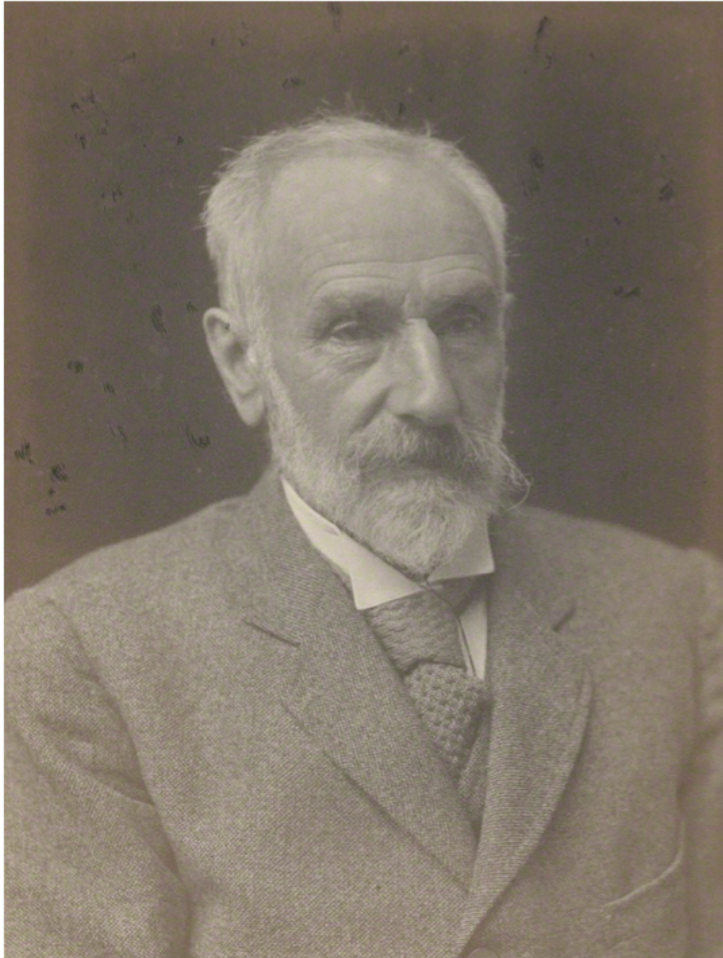
$$x_1^A + x_1^B = \omega_1^A + \omega_1^B$$

$$x_2^A + x_2^B = \omega_2^A + \omega_2^B$$

- The total amount of each good consumed equals to the total amount available
- Using the example from the previous slide
  - The total amount of good 1 is 8 and the total amount of good 2 is 6
  - (3, 1) and (5, 5) is feasible
  - (4, 4) and (2, 6) is not feasible

# Edgeworth Box

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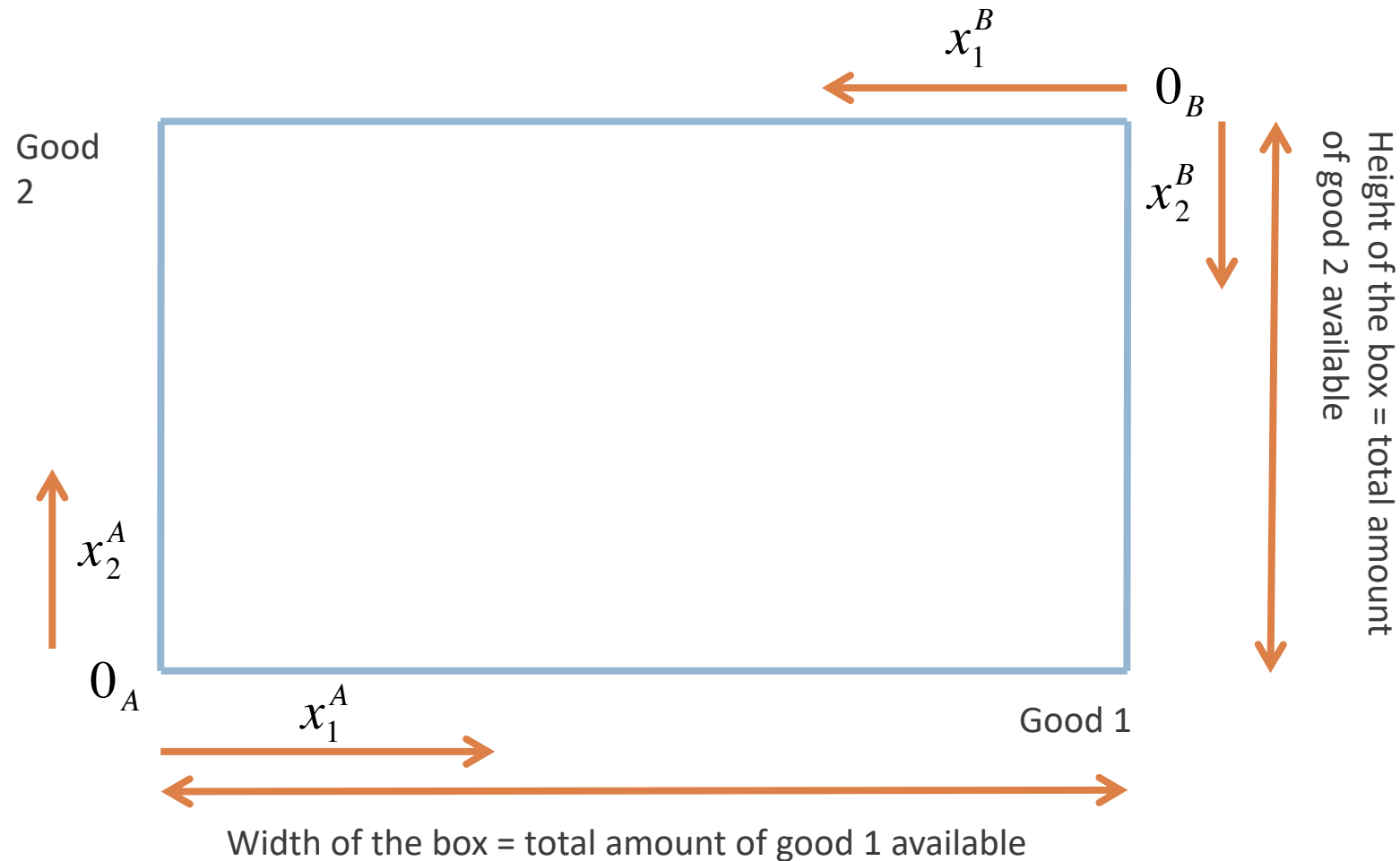


- An *Edgeworth box* is used to graphically show all feasible allocations of the two goods between the two consumers
- Every point in the box, including those on the boundaries, represents a feasible allocation



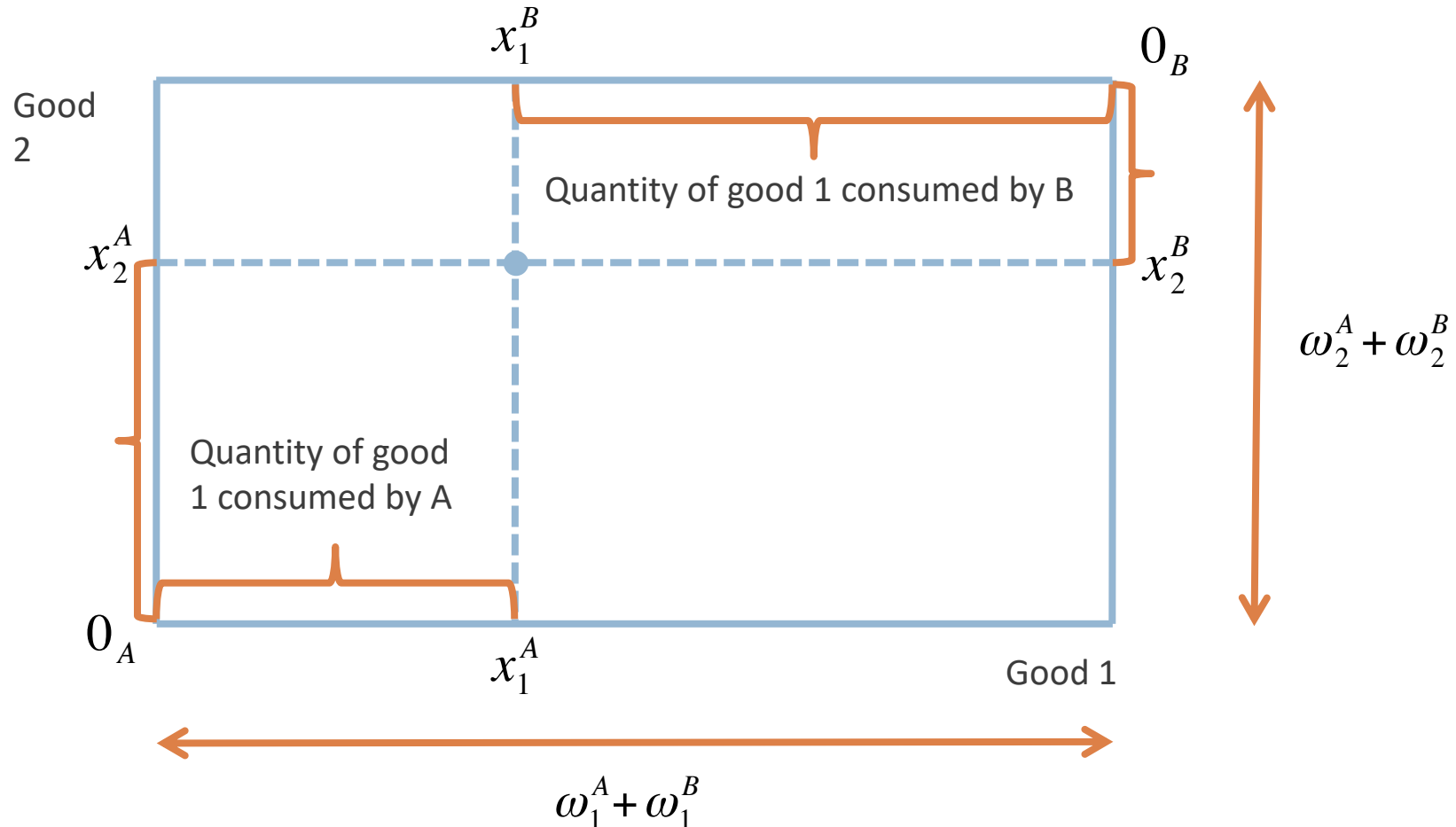
# Setting up an Edgeworth Box

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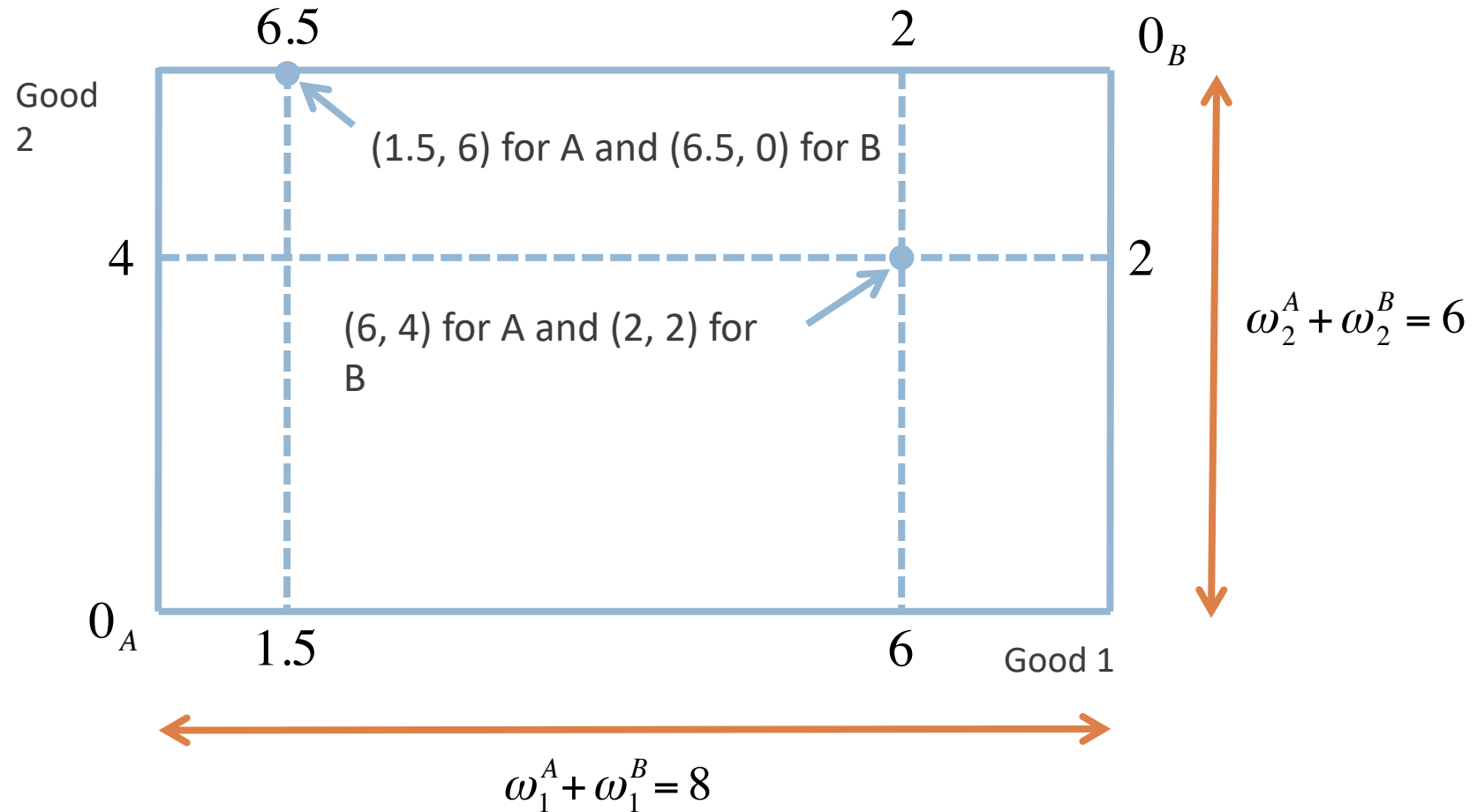
# Representing a Feasible Allocation in the Edgeworth Box

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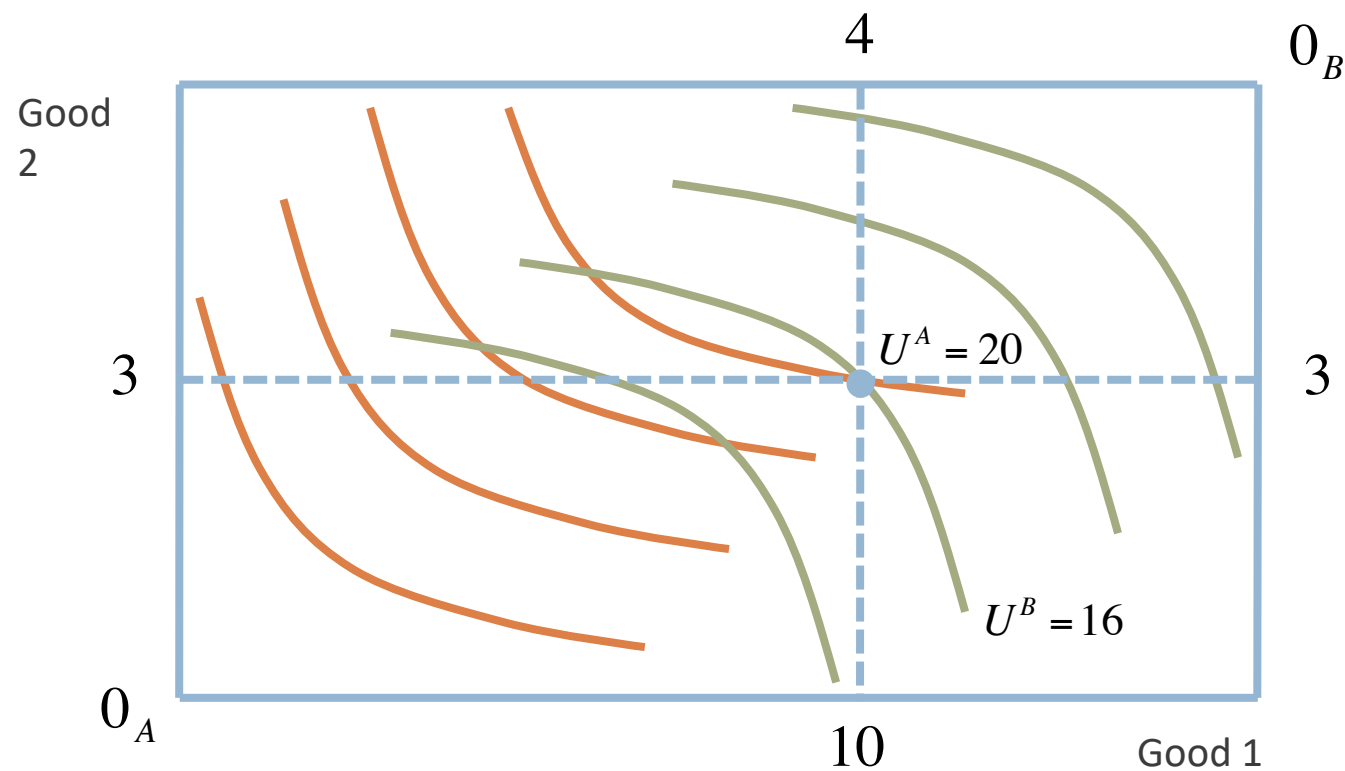
# Edgeworth Box: An Example

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# Adding Preferences to the Box

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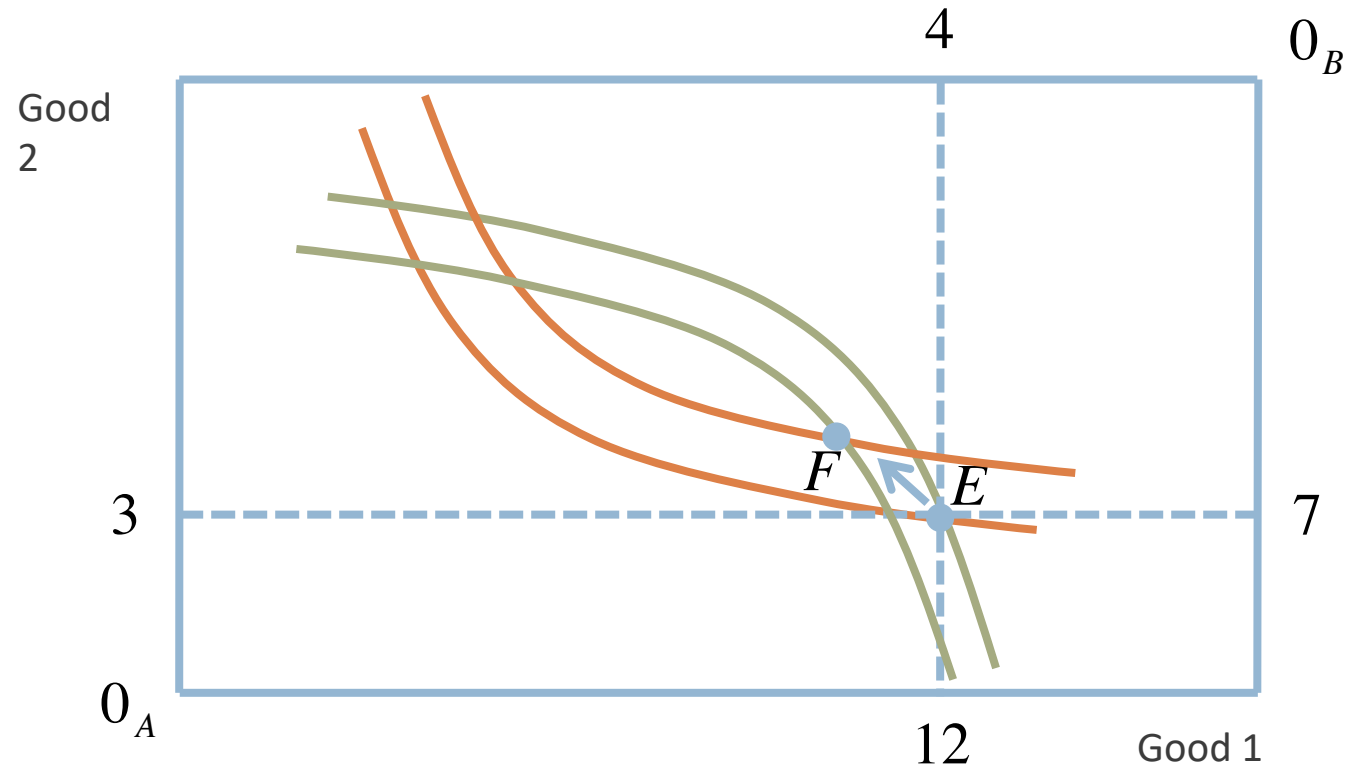


## Part 3

# Pareto Efficiency

# Is there an allocation where both consumers are better off than at E?

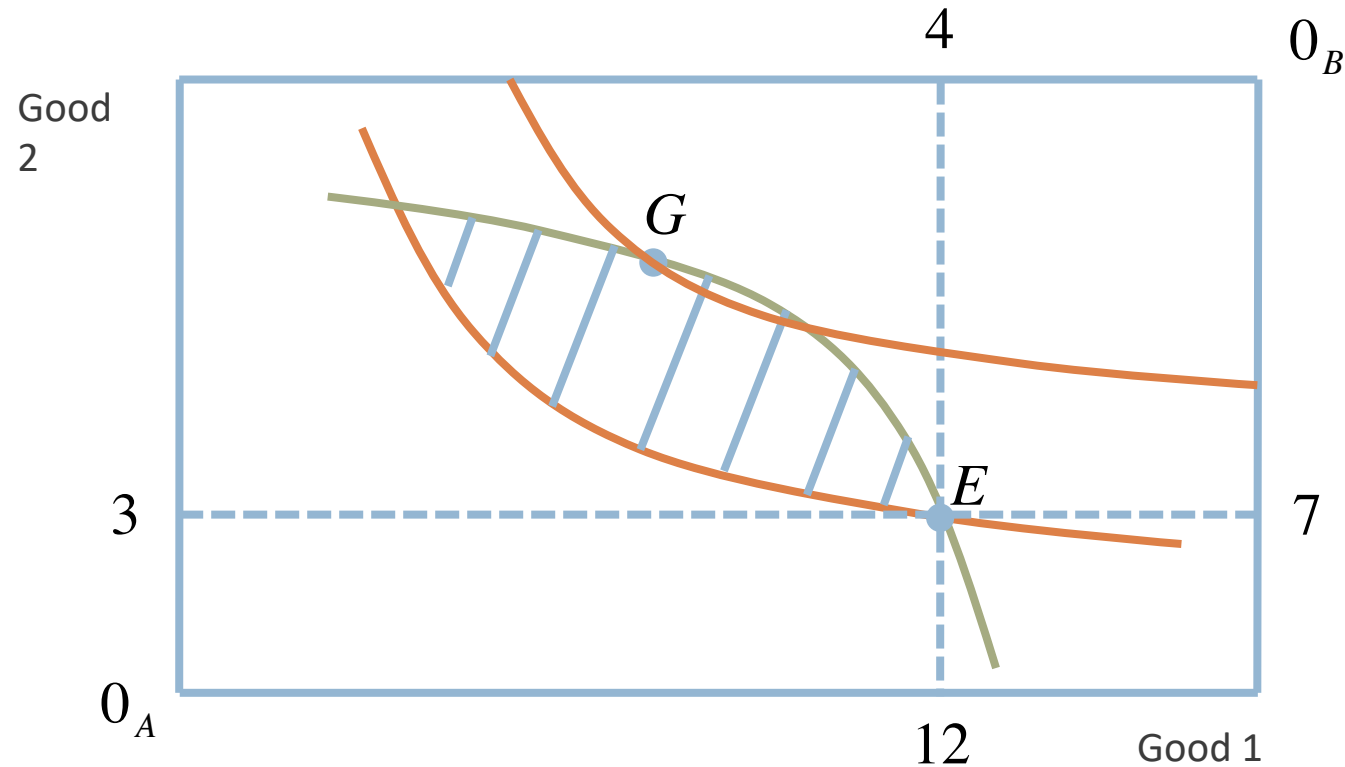
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At point F, both consumers get higher utility compared to point E

# Both Consumers are at Least as Well off as at E in the Shaded Region

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At any allocation in the shaded region, each consumer's utility is either higher than or the same as the utility at E

# Pareto Improvement

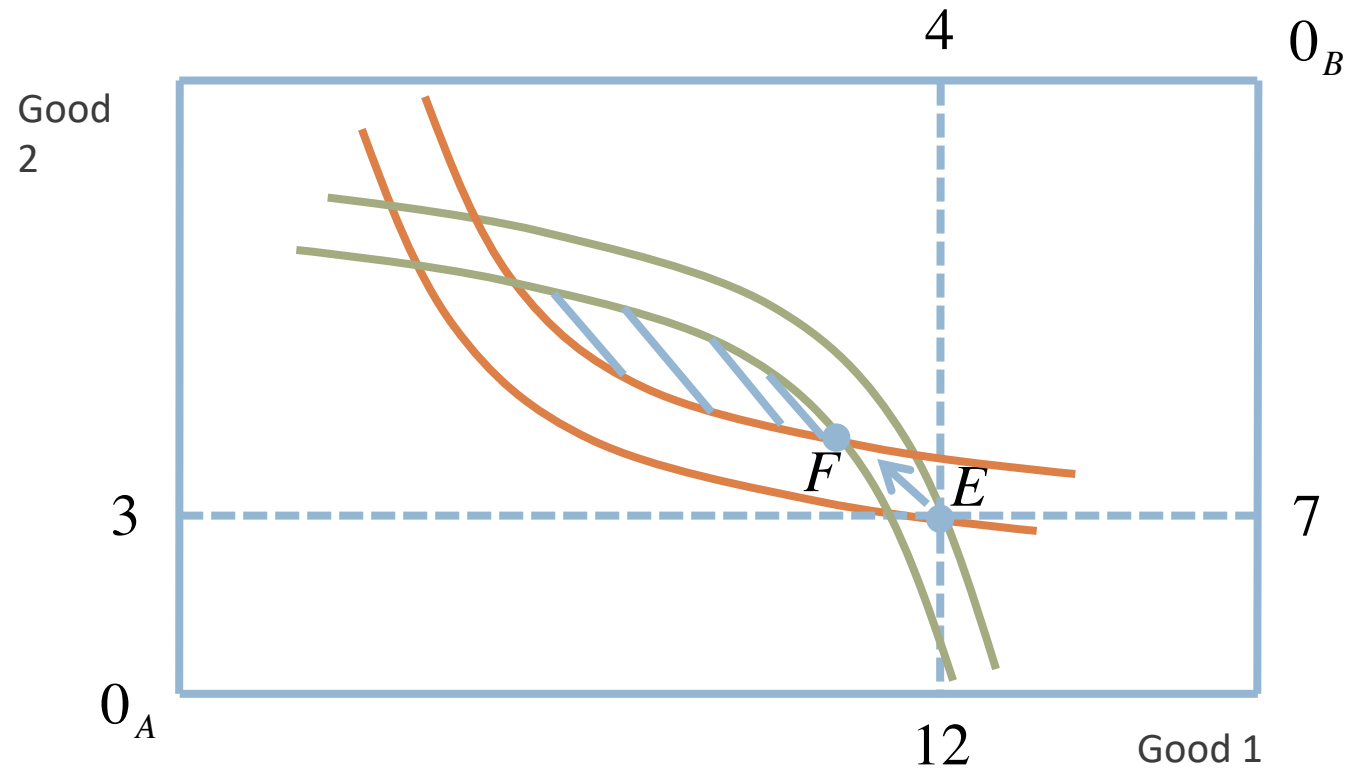
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- Definition 5.2 From some allocation  $X$  to some other allocation  $Y$  is a *Pareto improvement* if from  $X$  to  $Y$ , at least one consumer is better off and no one else is worse off
- On slide 22
  - ▣ E to F is a Pareto improvement
- On slide 23
  - ▣ E to G is a Pareto improvement



# At F, can we make a Pareto improvement?

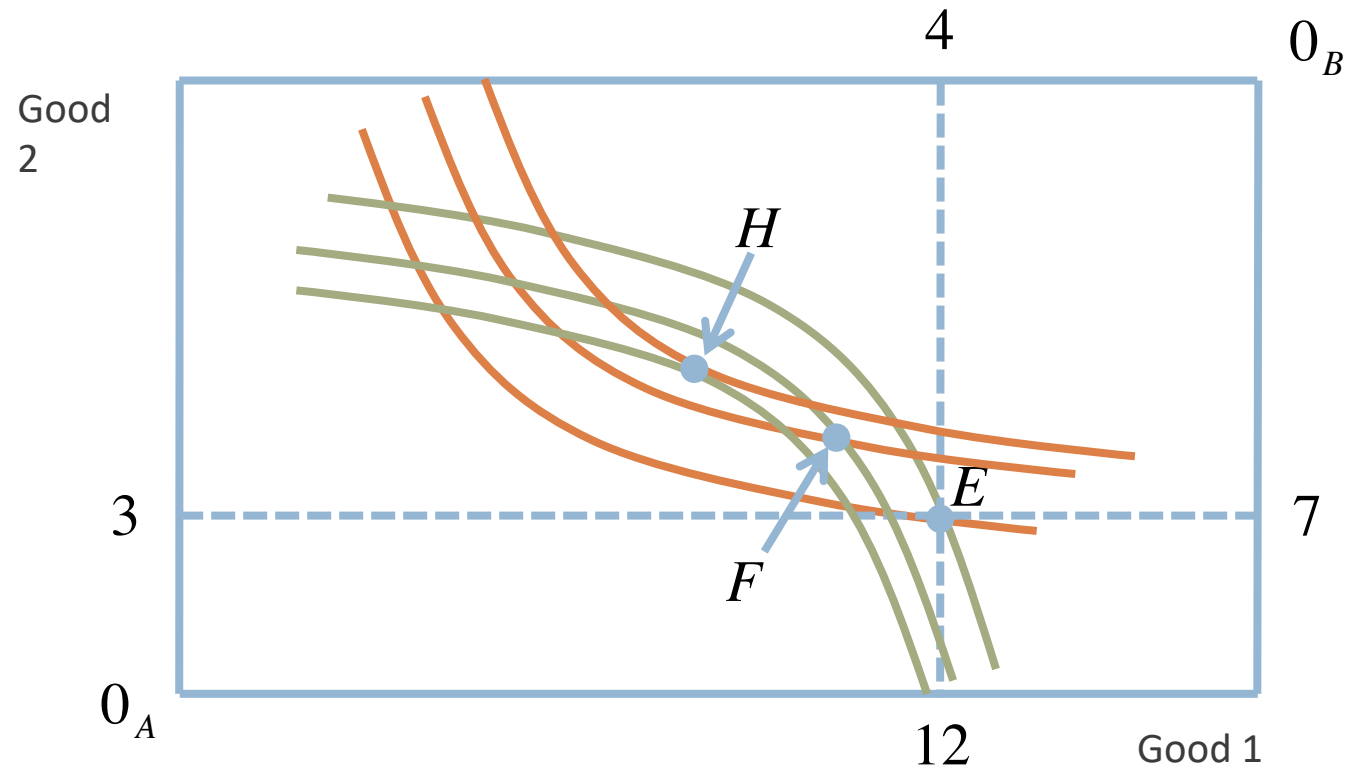
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Yes, any allocation in the shaded region is a Pareto improvement of F

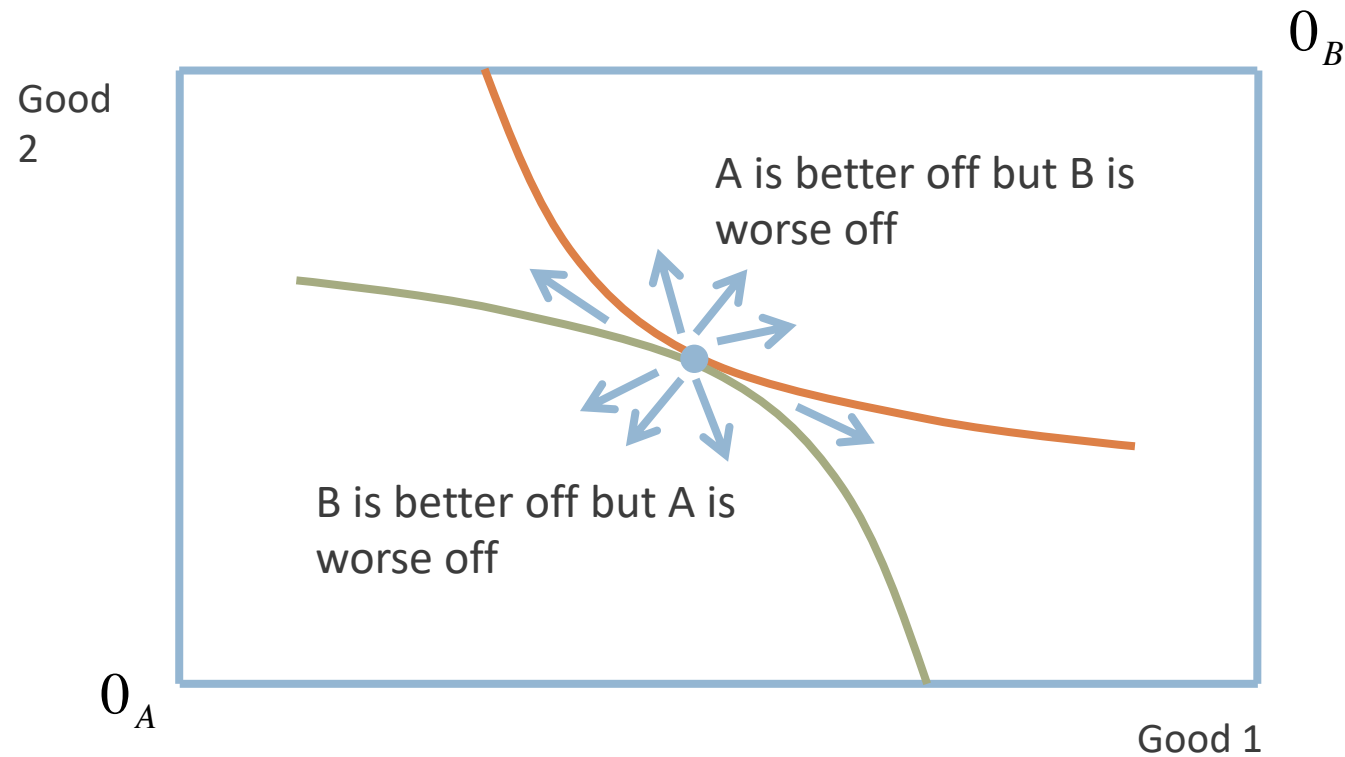
# At H, can we make a Pareto improvement?

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# A Closer Look at Point H

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At point H, we cannot make one consumer better off without making the other consumer worse off

# Pareto Efficiency

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- Definition 5.3 An allocation is *Pareto efficient* if there is no way to make one consumer better off without making someone else worse off

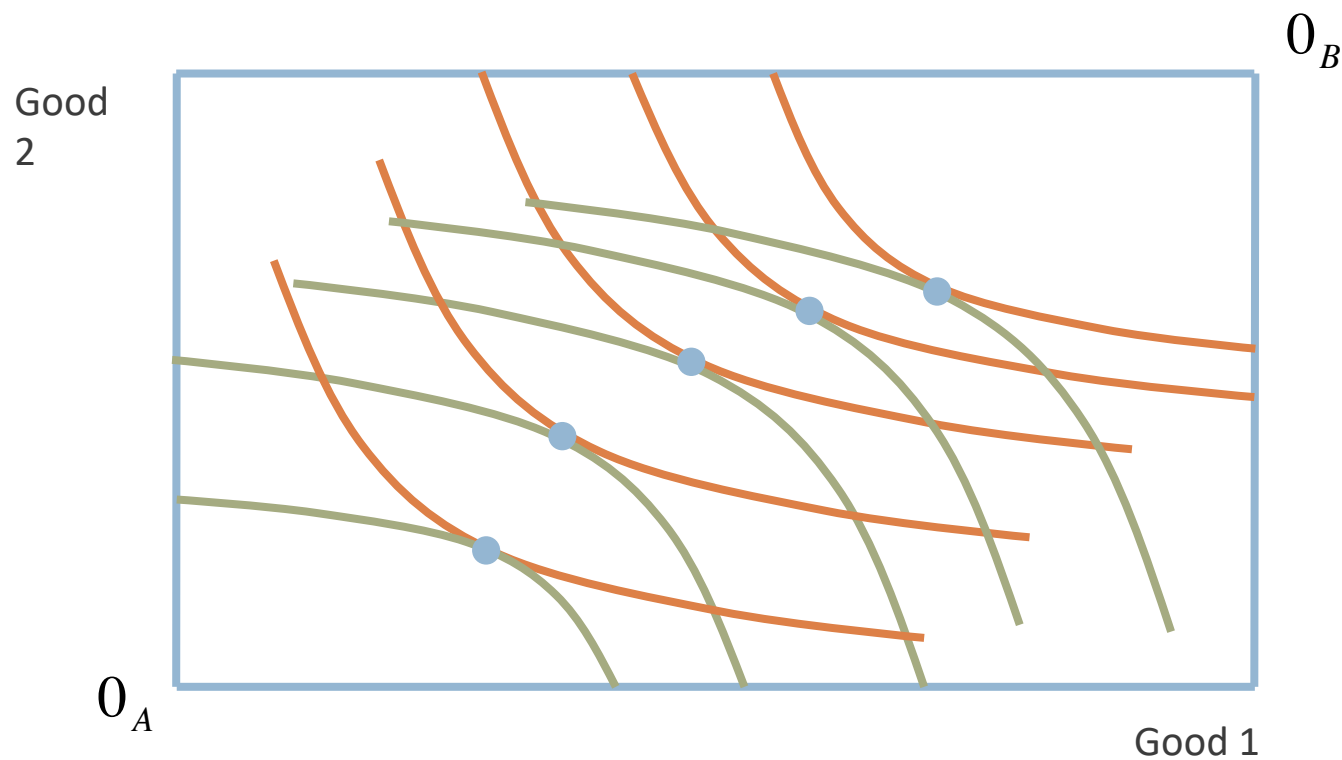
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A Pareto efficient allocation can be described as an allocation where:

- ~~1. There is no way to make all the people involved better off; or~~
2. there is no way to make some individual better off without making someone else worse off; or
- ~~3. all of the gains from trade have been exhausted; or~~
- ~~4. there are no mutually advantageous trades to be made, and so on.~~

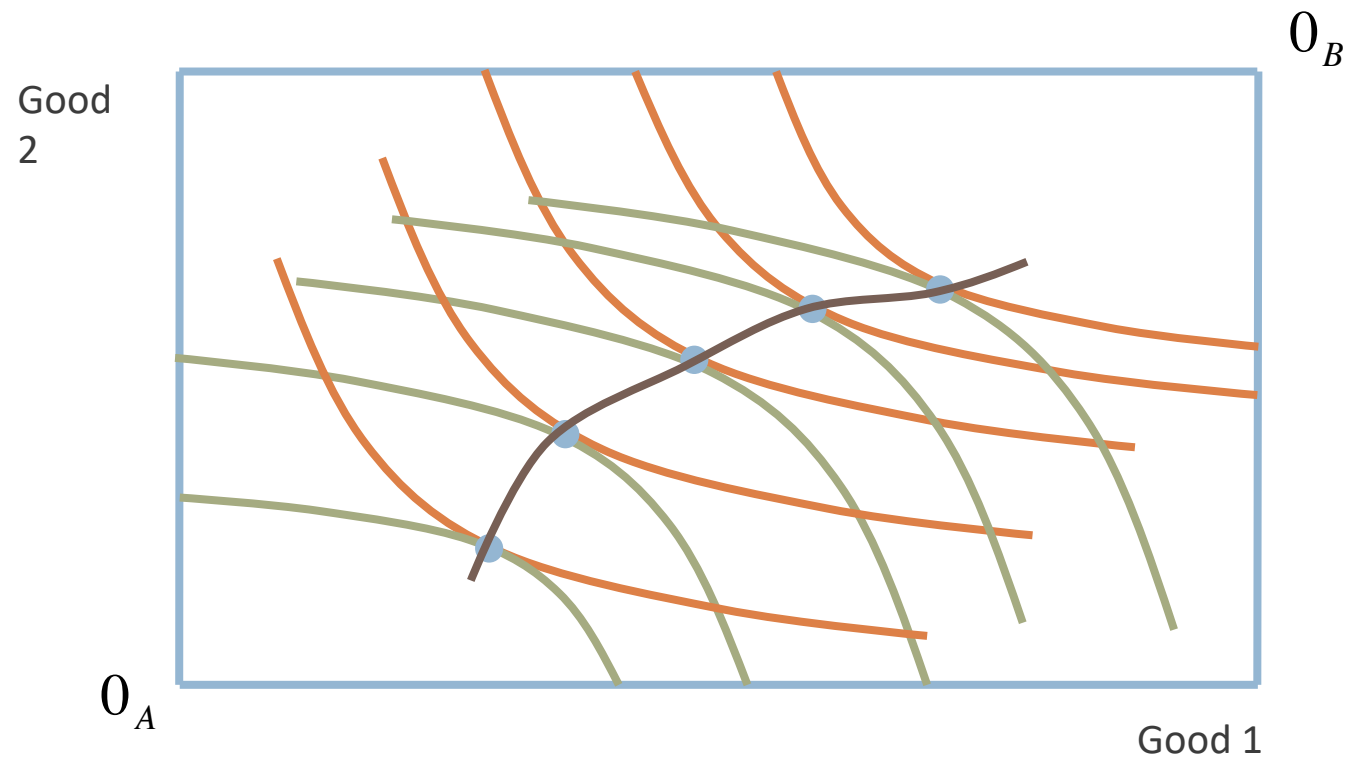
# There is More than One Pareto Efficient Allocation

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# Contract Curve

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Definition 5.4 The *contract curve* is the set of all Pareto efficient allocations

# Deriving the Contract Curve Mathematically

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- Tangency condition

$$MRS_{1,2}^A = MRS_{1,2}^B \quad (1)$$

- The allocation must be feasible

$$x_1^A + x_1^B = \omega_1^A + \omega_1^B \quad (2)$$

$$x_2^A + x_2^B = \omega_2^A + \omega_2^B \quad (3)$$

- Substituting (2) and (3) into (1), we can express the contract curve in terms of  $x_1^A$  and  $x_2^A$  or  $x_1^B$  and  $x_2^B$

Part 4

# General Competitive Equilibrium



# Budget Set in the Exchange Economy

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- Given an endowment allocation, which allocation will the consumers end up consuming?
  - ▣ Each consumer will choose the utility-maximizing basket given the budget constraint
  - ▣ Budget constraint determined by prices and endowments
- Suppose the market for each good is perfectly competitive
  - ▣ That is, consumers are price takers
- Let  $P_1$  be the price of good 1 and  $P_2$  be the price of good 2, the two consumers' budget constraints are

$$P_1x_1^A + P_2x_2^A \leq P_1\omega_1^A + P_2\omega_2^A \quad (A)$$

$$P_1x_1^B + P_2x_2^B \leq P_1\omega_1^B + P_2\omega_2^B \quad (B)$$

# Example: Budget Constraints

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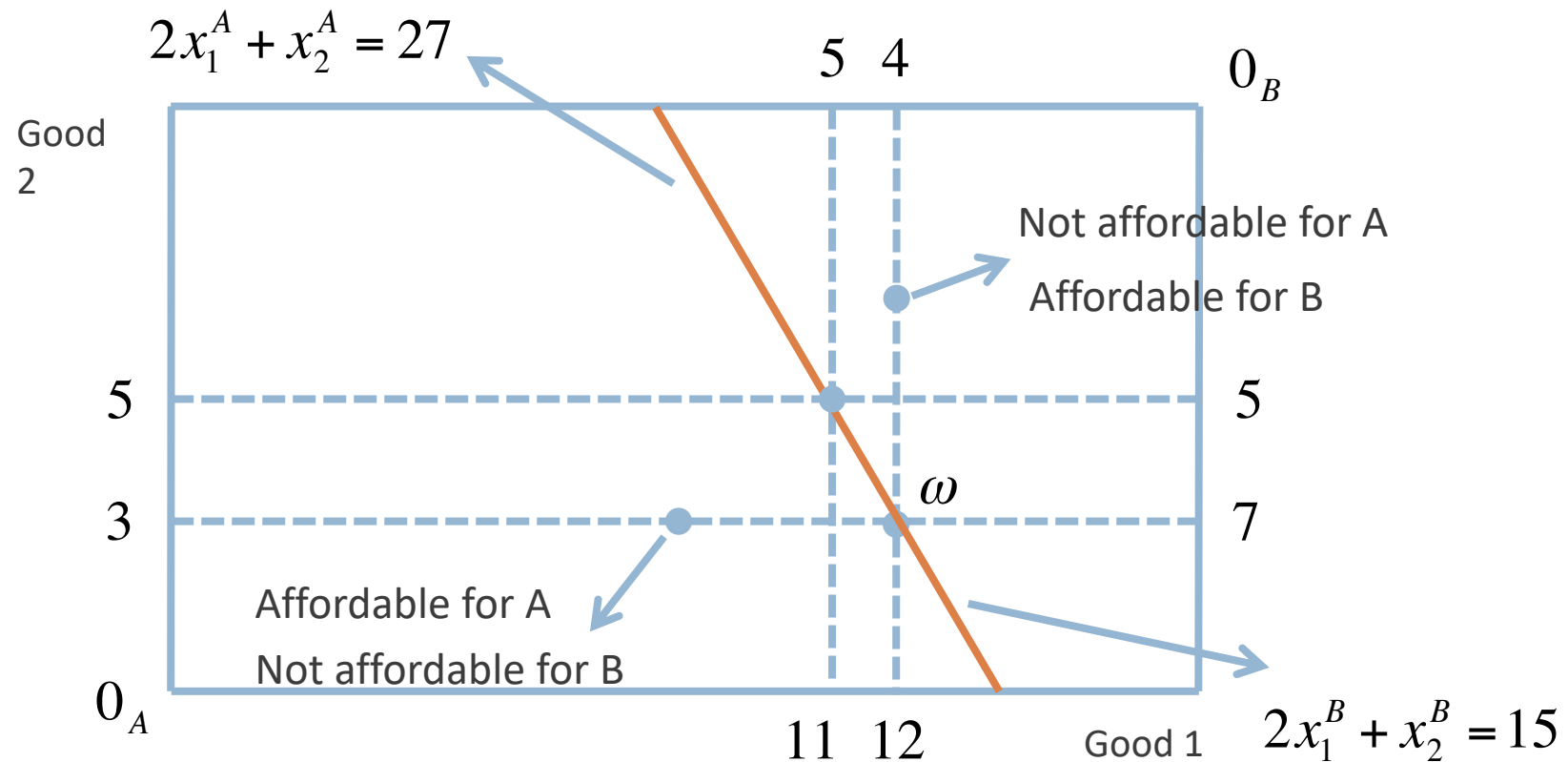
- Suppose the price of good 1 is \$2 and the price of good 2 is \$1
- Consumer A's endowment is (12, 3)
  - ▣ The endowment is worth  $12 \cdot \$2 + 3 \cdot \$1 = \$27$
  - ▣ Equivalent to having \$27 of income
- Consumer B's endowment is (4, 7)
  - ▣ The endowment is worth  $4 \cdot \$2 + 7 \cdot \$1 = \$15$
  - ▣ Equivalent to having \$15 of income
- The budget constraints are

$$2x_1^A + x_2^A \leq 27 \quad (A)$$

$$2x_1^B + x_2^B \leq 15 \quad (B)$$

# Example: Budget Constraints in Graph

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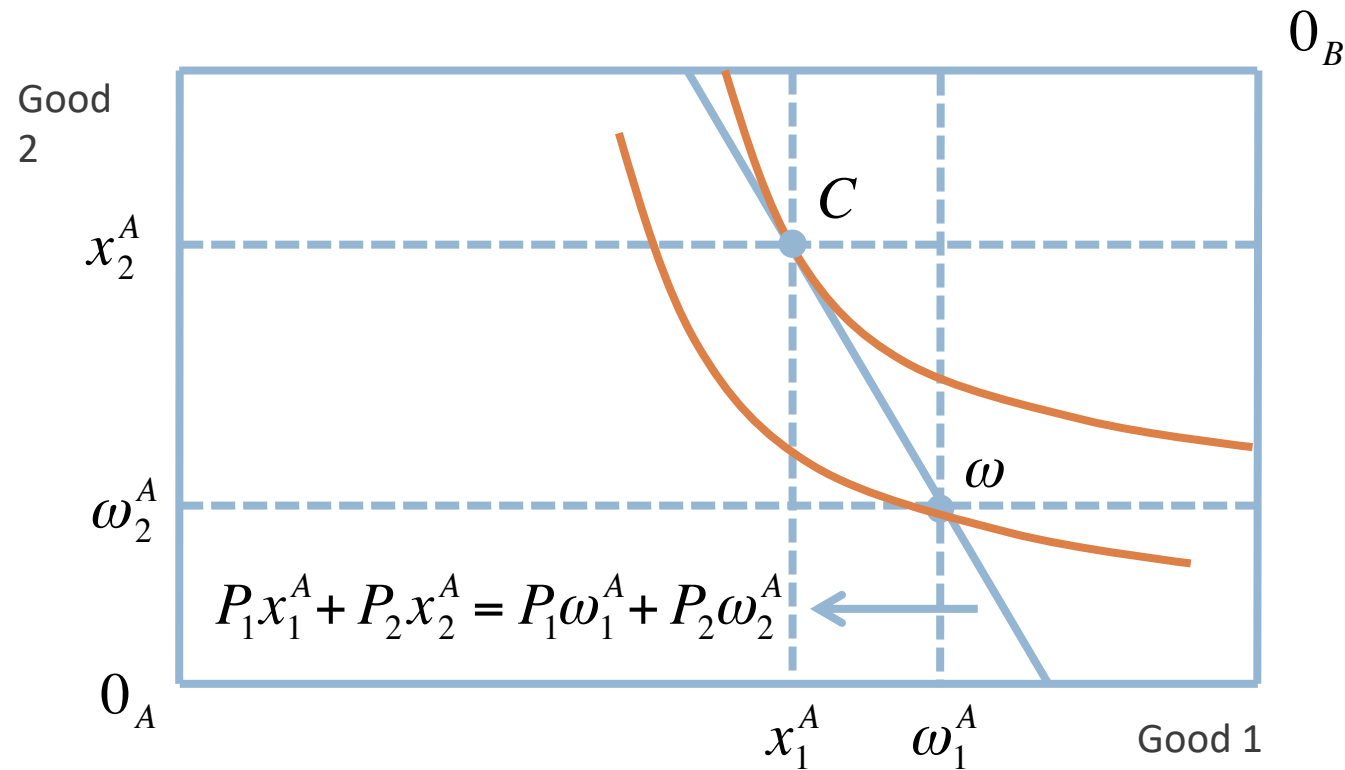


Slope of budget line =  $-P_1/P_2$

The endowment allocation is on the budget line

# Consumer A's Optimal Choice

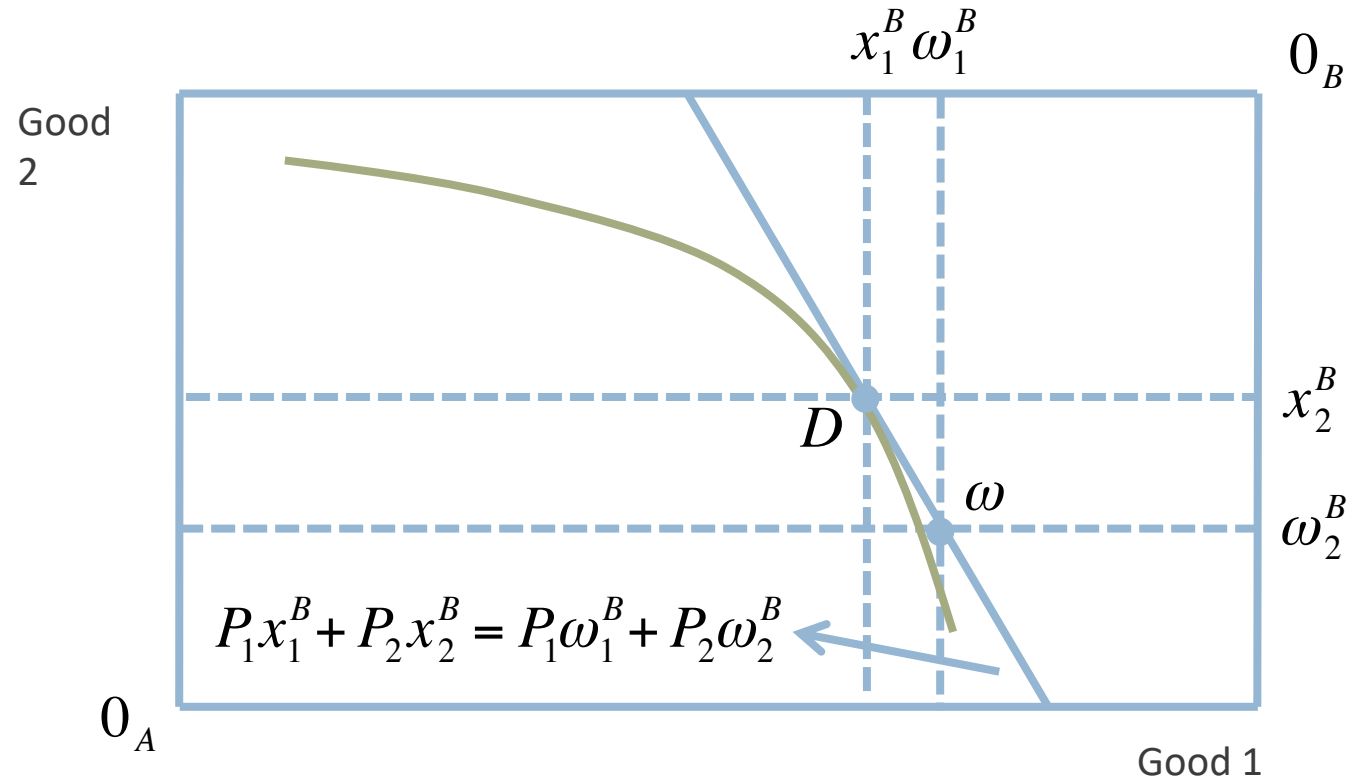
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Given the endowment, consumer A wants to sell some      in exchange for some

# Consumer B's Optimal Choice

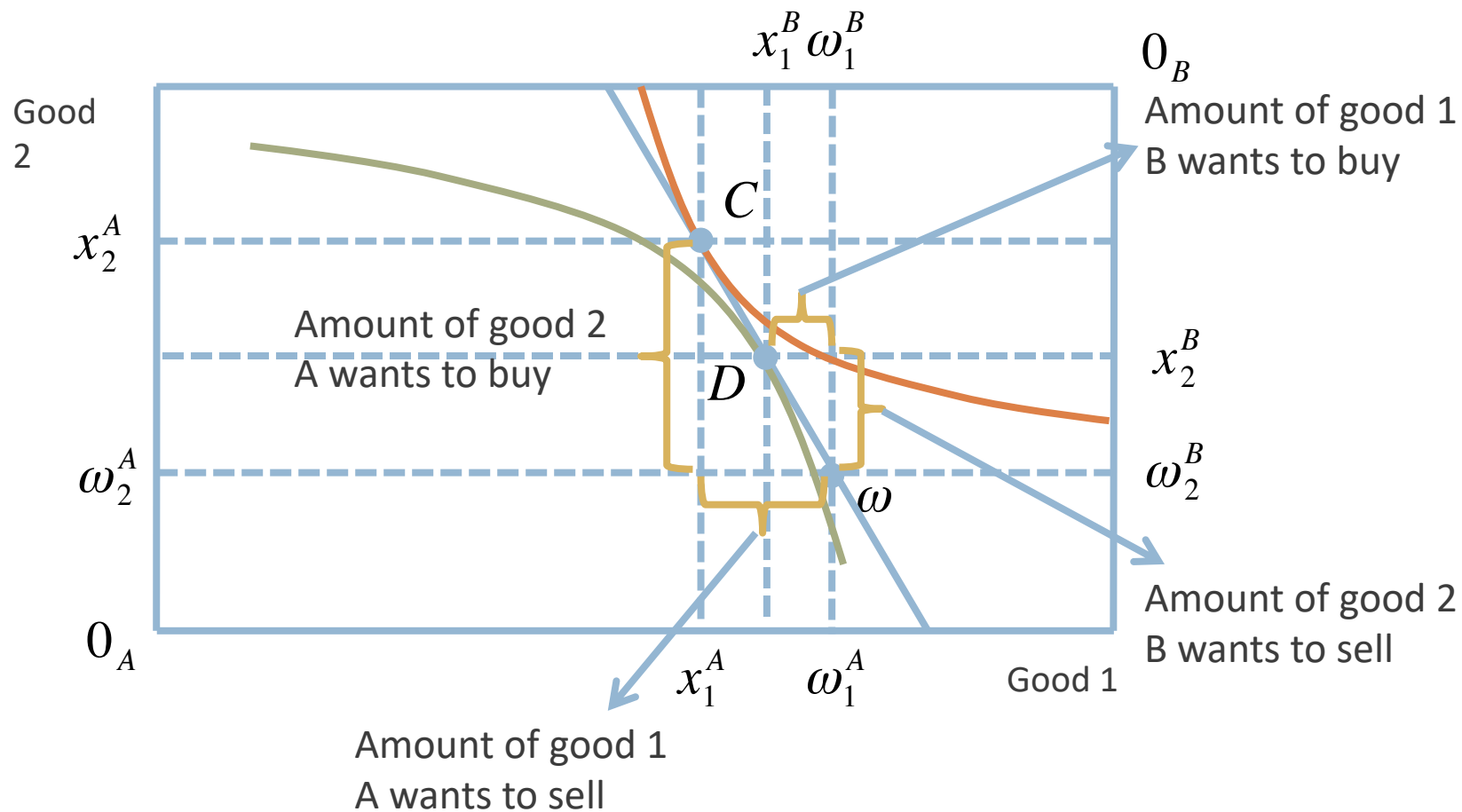
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Given the endowment, consumer B wants to sell some                      in exchange for some

# Can the consumers complete their desired transactions?

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# Markets do not clear at the current prices

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- There is excess supply of good 1
  - ▣ The amount B wants to buy is less than the amount A wants to sell
- There is excess demand of good 2
  - ▣ The amount A wants to buy is more than the amount B wants to sell
- Sum of the demand for each good does not equal to the total quantity available

$$x_1^A + x_1^B < \omega_1^A + \omega_1^B$$

$$x_2^A + x_2^B > \omega_2^A + \omega_2^B$$

# General Competitive Equilibrium

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□ Definition 5.5 A (general) *competitive equilibrium* consists a pair of prices and an allocation  $(x_1^{*A}, x_2^{*A}, x_1^{*B}, x_2^{*B})$  such that

□ Each consumer maximizes his/her utility at the allocation

$$(x_1^{*A}, x_2^{*A}, x_1^{*B}, x_2^{*B})$$

given the equilibrium prices

□ Markets for both goods clear

$$x_1^{*A} + x_1^{*B} = \omega_1^A + \omega_1^B$$

$$x_2^{*A} + x_2^{*B} = \omega_2^A + \omega_2^B$$



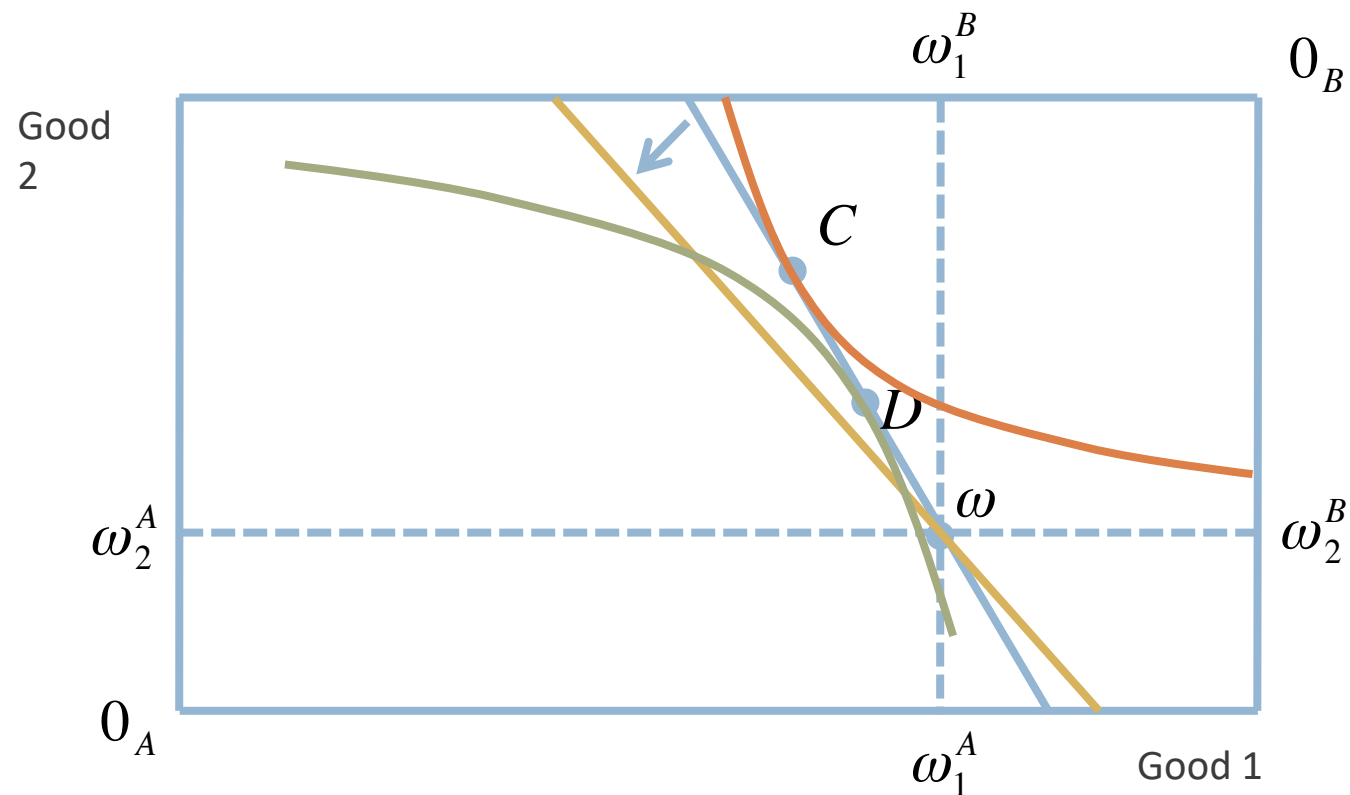
# Back to Slide 39

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- Since there is excess supply of good 1
  - ▣ The price of good 1 will decrease
- Since there is excess demand of good 2
  - ▣ The price of good 2 will increase
- Thus  $P_1/P_2$  will decrease
- Budget line will become flatter
  - ▣ But it still goes through the endowment allocation

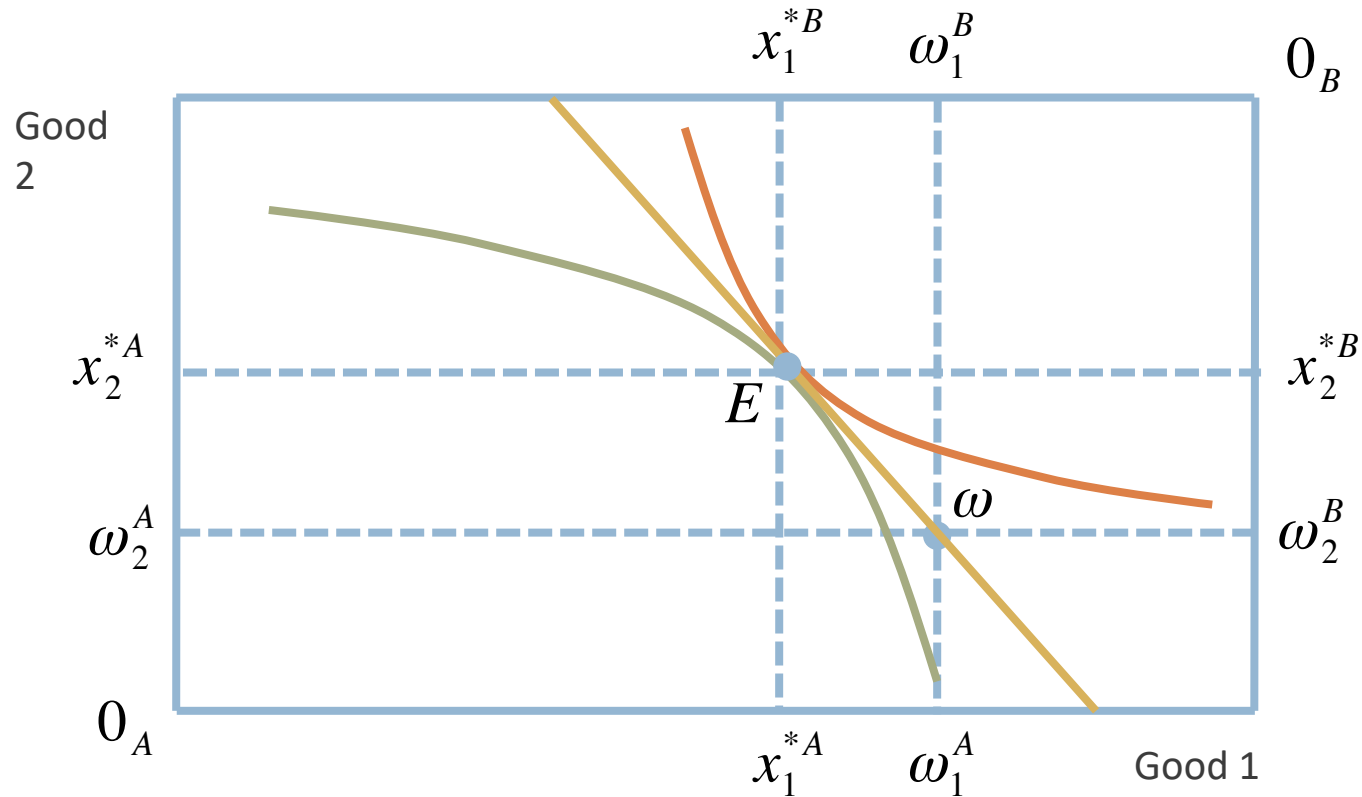
# Reaching an Equilibrium

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# Reaching an Equilibrium Cont'

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At the new prices, markets for the two goods clear and each consumer maximizes utility given the budget constraint

# Example: Solving for Competitive Equilibrium

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- Suppose consumer A's utility function is

$$U^A(x_1^A, x_2^A) = x_1^A x_2^A$$

- Suppose consumer B's utility function is

$$U^B(x_1^B, x_2^B) = x_1^B x_2^B$$

- Consumer A's endowment is (10, 6) and consumer B's endowment is (10, 4)
- Find the equilibrium prices  $P_1$  and  $P_2$  and the equilibrium allocation