Below is a **comprehensive**, **step-by-step plan** detailing how to configure categories, sections, and dynamic elements for your real estate investment report generator. It expands on the "Land **vs. Building**" decision and offers an **exhaustive** breakdown of potential **uses**, **report sections**, **document upload flows**, and **subsections**. While it still follows the high-level workflow outlined before, it dives deeper into **granular categories** and **section definitions** so you have a clear blueprint to implement.

# 1. Asset Categories & Use Cases

## A. Land

#### 1. Land for Residential

- Houses (Detached, Semi-Detached, Terraced)
- Apartments / Flats
- Student Housing
- o Retirement / Sheltered Housing
- Social Housing

## 2. Land for Commercial

- o Office
- Retail
- Warehouse / Industrial
- Hospitality (Hotel, Motel)
- Leisure (Gyms, Cinemas, etc.)
- Care Home

## 3. Mixed-Use Development

Any combination of Residential + Commercial uses

# 4. Land with or without Planning

- If with planning: Include an overview of existing consent details.
- o If without planning: Emphasize potential planning strategies.

**Sections**: "Site Description," "Proposed Development" (multiple sub-uses), "Market Analysis (Residential/Commercial/Hotel)," "Planning Requirements," etc.

# **B. Existing Building**

## 1. Residential

- Single Home
- HMO (House in Multiple Occupation)
- Block of Flats (Buy-to-Let or Short-Let, or Mixed Tenures)

Serviced Apartments / Short-Term Let

## 2. Commercial

- Office Block
- Retail (Shops, Shopping Arcade)
- Warehouse / Industrial Unit
- Hospitality (Hotel, B&B)
- Leisure (Gyms, Restaurants)
- Care Home

## 3. Mixed-Use

- Retail + Residential Flats upstairs
- Office + Residential floors
- Hotel + Retail, etc.

## 4. Renovation / Conversion Potential

- Buy-Refurb-Sell (BRS)
- Buy-Refurb-Rent (BRR)
- Develop & Refinance
- Develop & Sell
- Add floors / Convert usage (e.g., office → residential, or house → HMO)

**Sections**: "Building Description," "Refurbishment / Conversion Plans," "Short Let Potential," "HMO Potential," "Commercial Tenant Strategy," etc.

# 2. Exhaustive List of Potential Report Sections

Below is a **master list** of sections. When the user configures the asset type and use cases, the system **generates** a subset of these. The user can **add/remove** as needed.

## 1. Cover & Executive Summary

- 1. Title of the report, date, property address, brief overview (useful for any scenario).
- 2. Key investment highlights: "High ROI," "Potential for Growth," etc.

## 2. Table of Contents

1. Dynamically generated as sections are added/removed.

#### 3. Introduction

- 1. Purpose of the report: e.g., "Proposal to develop X," or "Investment opportunity for Y."
- 2. Key instructions or disclaimers if needed.

## 4. Asset Classification

- 1. Land or Existing Building
- 2. Basic details: freehold/leasehold, with or without planning, current usage, etc.

## 5. Site/Building Description

1. **Land**: location, boundaries, topography, site area, access roads.

2. **Building**: size (sqft or sqm), floors, layout, construction type, condition, any major features.

## 6. Location Analysis

- 1. Subsections depending on the intended use:
  - Residential factors (schools, major employers, transport).
  - Hotel/hospitality factors (tourist attractions, business travel).
  - Industrial/warehouse (major roads, distribution hubs).
  - Retail/office (footfall, local demographics, competing spaces).
- 2. API Data: /demographics, /crime, /ptal (for London), /population, etc.

### 7. Tenure & Title Information

- 1. Title number, freehold/leasehold status, restrictions or easements.
- 2. If land: mention any existing leaseholds on site.
- 3. **API**: /title, /uprn, /uprn-title, /freeholds

## 8. Planning Status

- 1. Existing planning consents, previous rejections, local authority constraints.
- 2. Green belt, conservation area, listed building status, national park, AoNB.
- API: /planning, /green-belt, /conservation-area, /listed-buildings, /national-park

## 9. Proposed Development / Conversion

- 1. **Land**: Proposed scheme (houses, flats, commercial units). Unit mix.
- 2. **Building**: Proposed refurbishment, extension, or change of use.
- 3. Subsections for each use type (e.g., "Residential Flats," "Retail Space," "Hotel Rooms").
- 4. Summaries of plans, architect sketches (if docs are uploaded).

## 10. **HMO or Multi-Room Strategy** (If relevant)

- 1. Layout for HMO (number of rooms, ensuite/shared bathrooms).
- 2. Licensing considerations, council requirements.
- 3. **API**: /national-hmo-register, /rents-hmo, /valuation-hmo

## 11. **Short-Term Let Potential** (If relevant)

- 1. Airbnb or Serviced Apartments demand, local tourism.
- 2. Occupancy assumptions, daily/weekly rates, management costs.
- 3. Partial or entire building usage.

## 12. Market Analysis & Comparables

- 1. **Residential**: sales comps, local demand, growth trends.
- 2. **Commercial**: rental comps, yields, absorption rates, tenant demand.
- 3. Hotel: average daily rates (ADR), occupancy, competitor set.
- 4. Industrial: local rent psf, vacancy.
- API: /prices, /prices-per-sqf, /sold-prices, /rents, /valuation-rent, /growth, /demand, /demand-rent

# 13. Financial Analysis

## 1. Acquisition Cost

- Purchase price, stamp duty (if in England), LBTT (if in Scotland), etc.
- API: /stamp-duty-calculator

## 2. Refurbishment / Development Costs

- Build cost estimates, professional fees, contingency.
- API: /development-calculator, /rebuild-cost, or user-provided quotes.

# 3. Operating Costs

- Maintenance, management fees, utilities.
- For short-let or HMO: cleaning, furniture, licensing fees.

## 4. Financing & Mortgage

- Mortgage rates, monthly payments, bridging finance, interest.
- API: /mortgage-calculator, /mortgage-rates

# 5. GDV (Gross Development Value)

- For new build or conversion.
- API: /development-gdv, /valuation-sale

## 6. Rental Income & Yields

- Proposed rent, net yields, potential void periods.
- API: /valuation-rent, /yields, /rents-hmo

#### 7. Profit & ROL

- Potential exit strategies: Sell vs. hold.
- IRR, payback period, or simpler ROI calculations.

## 14. Risk Assessment

- Flood risk, environment hazards, compliance issues, competition.
- API: /flood-risk, plus user input for local knowledge.
- Market fluctuations, interest rate changes, regulatory changes.

# 15. **SWOT Analysis** (Optional)

Strengths, Weaknesses, Opportunities, Threats (especially for bigger projects).

## 16. **Implementation Timeline** (Optional)

- If it's a development or major refurbishment.
- Gantt chart or high-level timeline: planning, construction, marketing, exit.

## 17. Conclusion & Recommendation

- Summary of viability or investment potential.
- Suggested next steps ("Proceed to purchase," "Refine planning," "Seek JV partners,"
  "Market for sale").

## 18. Appendices

- **Document List**: (Floor plans, area schedules, comps)
- Detailed Comps Table
- Title Register / Site Plans
- Legal Documents
- User can choose which docs to attach or embed.

### 19. Disclaimer & Contact Info

- Standard disclaimers about estimates, forward-looking statements, data accuracy.
- Contact details for the person/agency producing the report.

# 3. Document Upload & Extraction Points

Below is a **more granular** breakdown of how each section might **pull** from user-uploaded documents and **OpenAl** text analysis:

## 1. Floor Plans / Site Plans

- Extract square footage, room breakdown, potential usage areas (for HMO, number of possible bedrooms).
- Helps fill "Site/Building Description," "HMO or Multi-Room Strategy," "Proposed Development."

## 2. Accommodation Schedule / Rent Schedule

- Extract current rents, lease terms, tenant names, unit sizes.
- Used in "Financial Analysis," "Market Analysis & Comparables," "Rent & Yield."

# 3. Estate Agent Valuation or Brochure

- Extract agent's opinion on sale price, local comps.
- Cross-check with /prices, /valuation-sale.

## 4. Assorted Residential Sales Comps (pdf, excel)

- o Summarize address, sale date, sale price, property type, size.
- o Cross-check or combine with /sold-prices or /prices-per-sqf.

## 5. Commercial Market Reports

- For offices, warehouses, etc. (until a dedicated commercial data feed like EGI is integrated).
- Summaries go into "Commercial Market Analysis," "Financial Analysis."

## 6. Photographs

 Typically just included as images in the final report or used by an AI vision model to detect property condition (optional advanced feature).

# 7. Technical Surveys / Structural Reports

○ Could highlight needed refurbishment items, structural constraints →
 "Refurbishment Costs," "Risk Assessment."

## 8. Historic Planning Documents

 If the user has a planning decision notice, the system might parse it to identify conditions, constraints → "Planning Status."

# 4. Section Generation Algorithm

- 1. User Chooses: "Land or Existing Building."
- 2. System asks for potential uses: (Residential Flats, HMO, Retail, etc.).
- 3. System cross-references a Section Library (the bullet list above).
  - E.g., If user picks "Land → Residential Flats + Retail," the system suggests:

- Site Description, Location, Planning, Proposed Development (with sub-sections for Flats + Retail), Market Analysis (Residential + Retail), etc.
- 4. **User** can remove or add special sections (Short Let, HMO, etc.).
- 5. **Document Upload** stage allows for extracting data to fill in placeholders:
  - o "Total floor area": from floor plan.
  - "Current monthly rent": from rent schedule.
  - o "Proposed budget": from refurbishment doc.
  - Conflicts get flagged. User picks which is correct.
- 6. System calls relevant PropertyData endpoints based on the chosen sections.
- 7. **Drafts** each section content, populates numeric data in tables, calls GPT for any needed text summarization.
- 8. **User** reviews, possibly re-uploads docs or types direct edits.
- 9. **Finalize** and compile the full document.

# 5. Implementation Notes

## 1. Section Templates

- Each section is stored as a template with placeholders (e.g., [TITLE\_NUMBER], [RENT\_WEEKLY], [COMPS\_TABLE]).
- The system merges data from OpenAl extraction + PropertyData queries + User Overrides.

## 2. Al Summarization

• For narratives (e.g., "Explain the location's key features in plain English"), the system can feed bullet-point data to GPT to produce coherent paragraphs.

## 3. Dynamic Subsections

- Some sections are conditional: For instance, "HMO or Multi-Room Strategy" only appears if the user selected HMO usage.
- "Hotel Potential" only appears if the user picks "Hotel" as a potential use.

# 4. Document Embedding / Linking

- The user can decide if certain uploaded docs appear as "Appendices" or if they are just references to help the AI fill data.
- o PDF generation can embed or link these attachments.

## 5. Data Refresh

 If the user changes a key value mid-report (e.g., "We've revised the purchase price from £300k to £320k"), the system should recalc stamp duty, yields, etc., in subsequent sections.

## 6. Audit Trail (Optional)

 Keep logs of who changed what data, when, especially relevant if multiple collaborators are editing.

# 6. Example Walkthrough: A Detailed Scenario

- 1. **User** indicates "Land for Mixed-Use (Residential Flats + Retail)."
- 2. System automatically selects:
  - Cover, TOC, Introduction, Asset Classification (Land), Site Description, Location, Planning Status, Proposed Development (subsections: Flats + Retail), Market Analysis (Residential & Retail), Financial Analysis, Risk, Conclusion, Appendices, etc.
- 3. User uploads:
  - o A site plan PDF labeled "Site Plan 123MainSt.pdf."
  - A local agent's "MixedUseValuation.docx."
  - A "Resi\_Comps.xlsx" with ~5 local comps.
- 4. Al recognizes:
  - "Site plan indicates 0.5 acres, near main road."
  - "Agent doc suggests typical rent ~£20/sqft for retail, ~£1,250/month for 2-bed flats."
  - Comps file has average sale price ~£300 psf for new flats.
- 5. **System** calls /planning, finds no major applications, so planning is likely needed.
- 6. **Financial Analysis** calls /development-calculator with user's input for build cost and square footage.
  - Outputs potential profit margin, suggests a GDV.
- 7. **Draft** is created. **Location** section references /demographics, /crime. **System** writes, "Crime is low, local demographic is mostly families (45% between ages 25–44)."
- 8. **User** sees a conflict: the doc says "site area 0.4 acres," while the site plan text mentions 0.5. The user clarifies it's 0.45. The system updates.
- 9. **Report** is finalized with tables for retail rent & yield, potential flat sales, total ROI.
- 10. **Conclusion**: "Mixed use is viable. We anticipate a GDV of £X with a potential margin of Y%."
- 11. **User** downloads a professional PDF.

# Conclusion

This **exhaustive**, **granular plan** provides a robust blueprint for a real estate investment report generator. By **organizing** modules around **Land** vs. **Building** and **intended usage**, you generate only the **relevant** sections. Each section has **subsections** or **optional expansions** (HMO, short-let, commercial) with **Al-driven** extraction from user documents and **PropertyData API** calls for precise data.

Such a **modular system** maximizes data quality (no "minimizing costs" at the expense of completeness) while ensuring users only see (and pay for) the sections they actually need.