FREE-TO-PLAY: DISTRIBUTING ASSETS WHILE OVERCOMING -MORE THANBLOCKCHAIN WALLS

A brief campaign overview.

THE BRIEF:

WE'RE LAUNCHING FREE-TO-PLAY.

In order to do so, Free-To-Play assets will be introduced.

GOOD LUCK.



IN ORDER TO EFFICIENTLY DISTRIBUTE THE ASSETS, WALLS NEEDED TO BE TORN DOWN.

Let's have a look at those walls.

COLLECTION DILUTION & VALUE ACCRUAL OF THE MAIN COLLECTION

TARGETING

BARRIERS TO ENTRY

BACKEND LOAD

ENTER... THE STRATEGY.

WHO - TARGET AUDIENCE: GAMERS & DEGENS

WHAT - FREE-TO-PLAY ASSET SHOWCASE IN THEIR CONTEXT

WHY - NARRATIVE

WHERE - CHANNELS COVERED

HOW - MINT, AIRDROP OR CLAIM?

CAMPAIGNS WITHIN THE CAMPAIGN:

BGEM RAINING

TOURNAMENT

#GAMEON

AWARENESS
INTEREST
DESIRE
ACTION

AWARENESS INTEREST DESIRE ACTION AWARENESS
INTEREST
DESIRE
ACTION

COLLABS

INFLUENCERS

MICRO-INFLUENCERS

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STREAMING

CHANNELS

TWITTER TWITTER SPACES DISCORD LINKEDIN

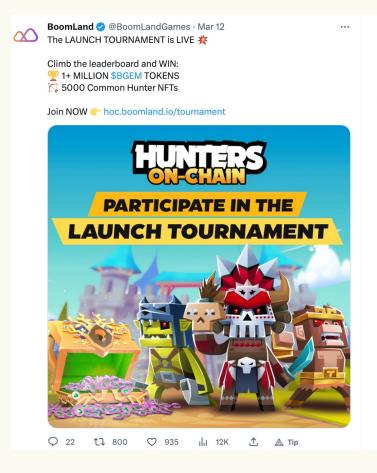
MEDIUM WEBSITE

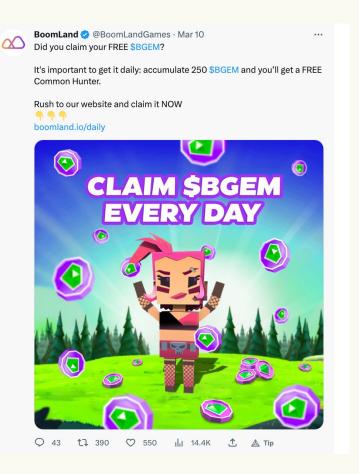
PARTNERS

POLYGON	MAGIC EDEN	ANIMOCA	FRACTAL
HORIZON	N3TWORK	AZRA	INDIGG
BALTHAZAR	GAMESTARTER	XBORG	WOLVES DAO

TOO MUCH TEXT. BORING. BORING. BORING.

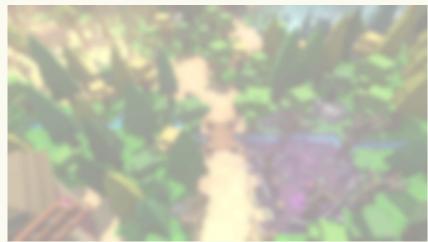
Let's have some fun looking at the creatives used!











COOL: LOTS OF MOVING PARTS.

BUT LOTS OF MOVING PARTS CALL FOR AN EFFICIENT REPORTING PROCESS.

In order to do so, there are two main verticals:

INTERNAL:

EXTERNAL:

WHEN: WEEKLY

WHEN: BI-WEEKLY / MILESTONE-BASED

WHAT:

- ACTIVITIES: EFFORT TO RESULT

DATA: BENCHMARKS

- MILESTONES

WHAT:

- HAPPENED

- IS GOING TO HAPPEN

- DATA

LOTS OF PROCESSES.

But where did they lead?

Let's see some results.

DILUTION

DILUTION

Floor Price before Free-To-Play assets distribution:

140

DILUTION

Floor Price after Free-To-Play assets distribution:

143

DAPPRADAR

DAPPRADAR

#5 on DappRadar's Top 10 Games of March 2023

DAPPRADAR

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#1 Dapp on Polygon in March 2023 for UAW (Weekly)

Retention D1: 53.6%

Retention D1: 53.6%

Retention D7: 25.4%

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Unique Players: 5,087

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Unique Players: 5,087

Average Playtime: 2h 45min

FREE-TO-PLAY ASSETS DISTRIBUTED

15300

HOW'S THE DROPOFF RATE?

Active Players: 11875

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Dropoff: 22,4%

HOW'S THE DROP OFF RATE?

Active Players: 11875

Drop Off Rate: 22,4%

Average Playtime: 2h 40min