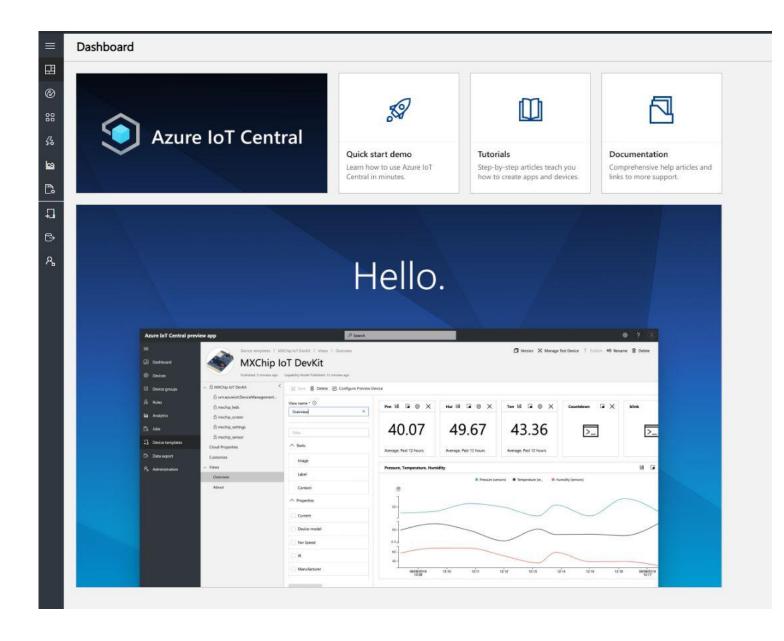
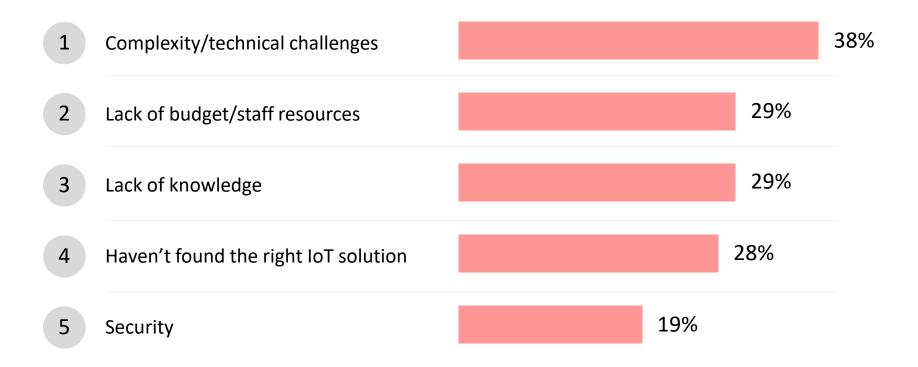
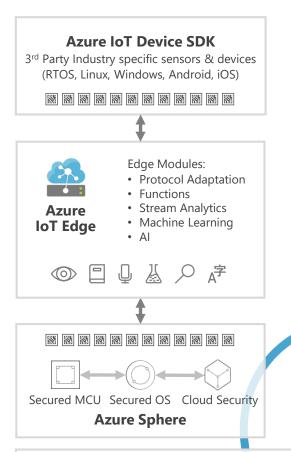
# IoT Plug & Play in IoT Central



#### The top 5 IoT challenges



#### Simplifying IoT









- Integrated view for CISO & SecOps personas to review enterprise security posture, including IoT solutions.
- Holistic view of IoT solution security posture for DevOps and IoT solution managers to review and manage day to day security status

#### Azure IoT Central





- Integrated view for CISO & SecOps personas to review enterprise security posture, including IoT solutions.
- Holistic view of IoT solution security posture for DevOps and IoT solution managers to review and manage day to day security status

**THINGS** 

**INSIGHTS** 

**ACTIONS** 





App templates for Industry Verticals



White labeling your SaaS – your brand



Azure IoT Edge support



Multitenancy Support



API Support



IoT Plug and Play Support



New 2-tiered pricing model announced, based on message volume

App templates are tools to help partners & solution builders kickstart IoT solution development

Use or sell to customers directly or through AppSource

Your brand, your SaaS

#### App templates consist of:

- Sample operator dashboards
- Sample device templates
- Simulated devices
- Pre-configured rules and jobs
- Rich documentation including tutorials
- Brand templates using white labeling features





**App templates** for Industry Verticals



White labeling your SaaS – your brand



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#### Retail

- Digital distribution center
- In-store analytics
- Checkout, Condition monitoring
- Connected logistics
- Smart inventory management



#### Healthcare

 Continuous patient monitoring



- Smart meter analytics
- Solar power monitoring



#### **Government**

- Water quality monitoring
- Water consumption monitoring
- Connected waste management





App templates for Industry Verticals



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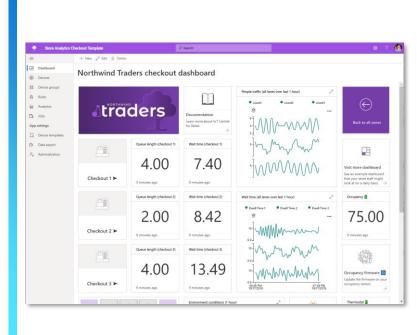
API Support

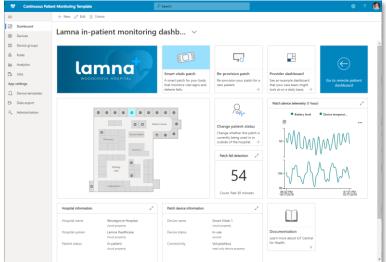


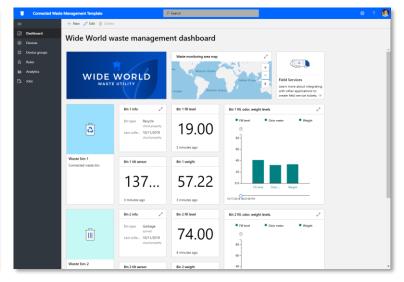
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#### NEW Preview Capabilities



App templates for Industry Verticals



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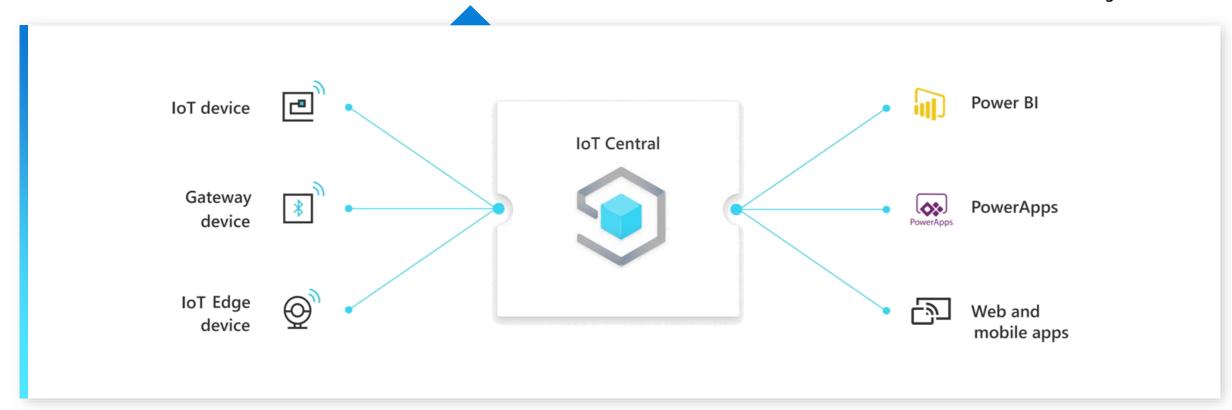
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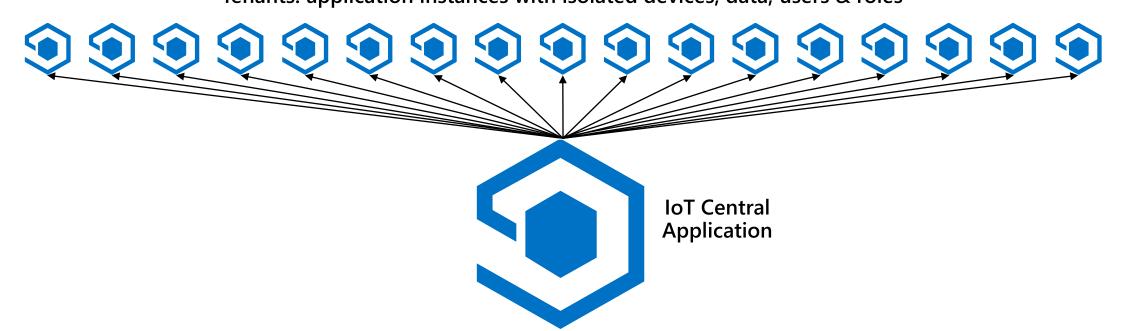


IoT Plug and Play Support



New 2-tiered pricing model announced, based on message volume

Tenants: application instances with isolated devices, data, users & roles







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IoT Plug and Play Support

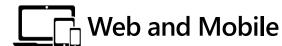


New 2-tiered pricing model announced, based on message volume



Power BI





App Management APIs

Device Modelling APIs

Device Onboarding APIs

Device Management APIs

Data & Insights
APIs







App templates for Industry Verticals



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New 2-tiered pricing model announced, based on message volume

2 devices



free

5,000 messages /month /device



40c

30,000 messages /month /device



70c





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Device Capability Model

JSON-LD Schema

VS Code



IoT Plug and Play Device Software



Azure IoT Device Catalog IoT Plug & Play Certified



Azure IoT Central & Partner Solutions



#### IoT device challenges for solution developers today:



In-depth knowledge of embedded development is required to connect to the cloud, send telemetry, and apply configuration changes



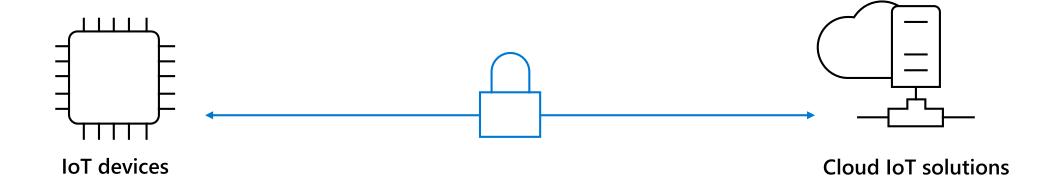
Extremely difficult for solution developers to transform low-level device messages into meaningful data, events, and workflows



Hardware sourcing, integration, and ramping to production can take months or even years for most of our customers.

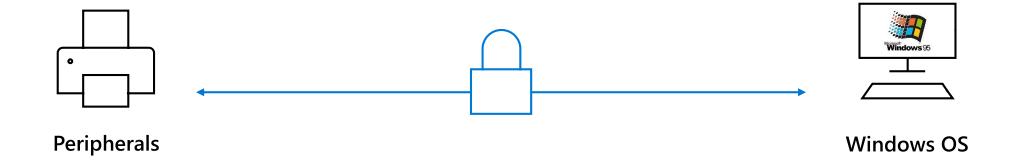
Azure IoT must simplify how IoT devices integrate with solutions built on the Azure platform

#### IoT today

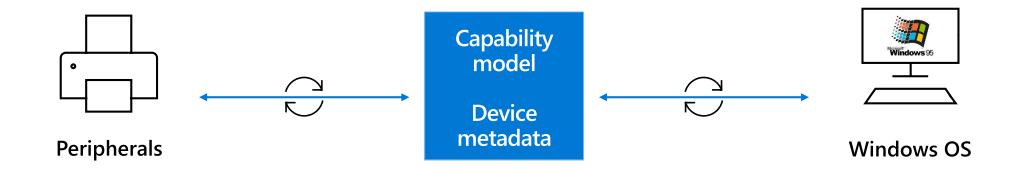


Tight coupling between software on device and IoT solution in the cloud

#### We had a similar challenge in the past...



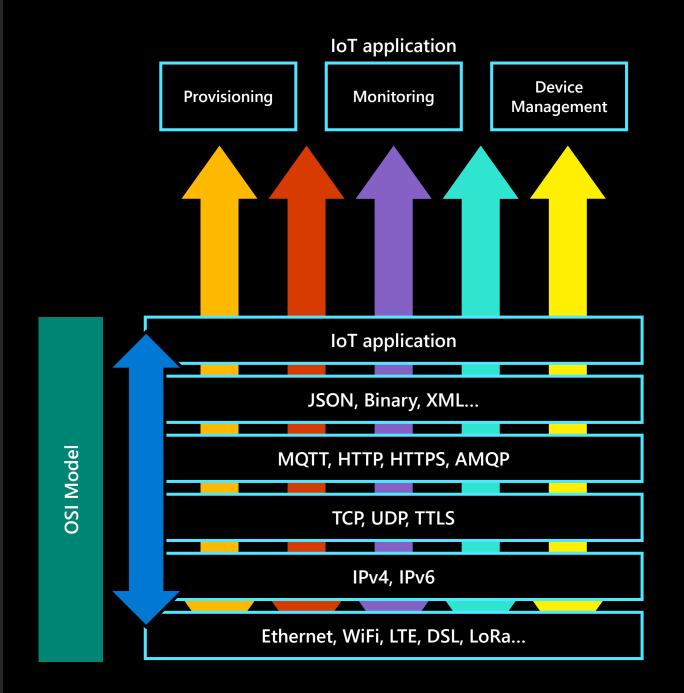
#### That was solved with Windows Plug and Play



Devices published their capability models and adhered to them Windows used the capability model to know how to interact with them

### Connecting hardware is very "hard"

Provisioning
Configuration
Device management
Deployment
Monitoring

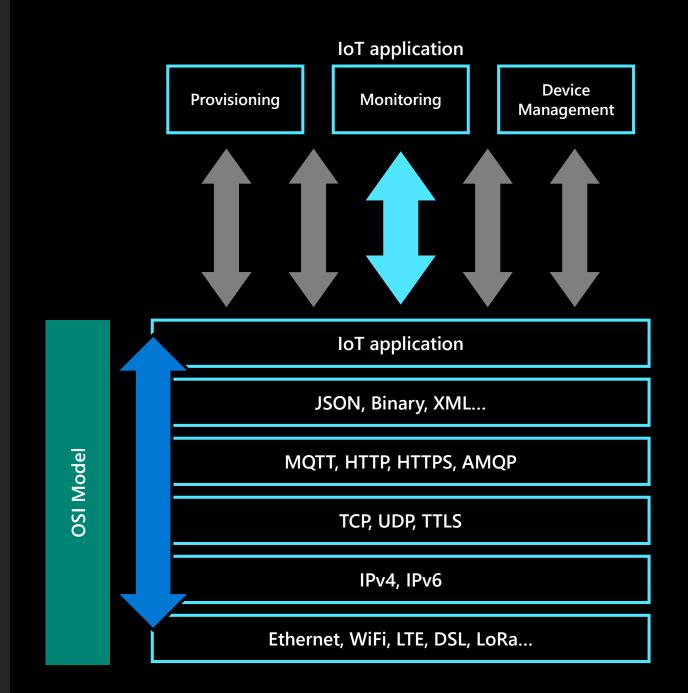


## IoT Plug and Play defines common language

A platform feature to describe models and capabilities to Cloud

Based on Digital Twin definition language

Open source based on open standards (JSON-LD, RDF)



#### **Benefits**

#### Solution developers

Dramatically reduces the effort needed to build software on devices

#### **Customers and partners**

Large ecosystem of devices that just work with Azure IoT solutions, without any development required

#### **Device builders**

Certify your device for IoT Plug and Play and it can be used with thousands of Azure IoT solutions

In public preview <a href="http://aka.ms/loTPlugandPlay">http://aka.ms/loTPlugandPlay</a>



#### IoT Plug and Play

Devices that just work out of the box with no code required Partner Solutions & Azure IoT Central



Azure IoT Device Catalog IoT Plug & Play Certified



Azure IoT
Device Simulation



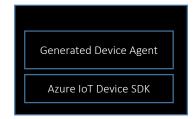
Device Capability Model

JSON-LD Schema VS Code



Easy to model device capabilities, easy to generate device software skeleton

IoT Plug and Play Device Software



Easy to develop device software and ensure it just works with IoT solutions

Easy for customers and

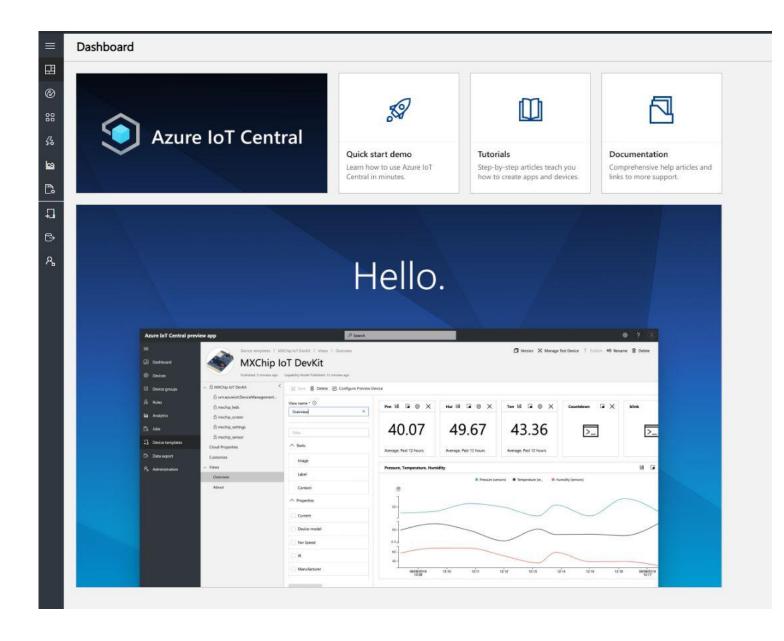
Easy to certify

plug and play

customers and partners to find plug and play devices that just work

### IoT Plug & Play in IoT Central

Demo



#### Resources

- <a href="https://aka.ms/iotcentral-pnp-video">https://aka.ms/iotcentral-pnp-video</a>
- <a href="https://aka.ms/iotcentral-pnp-tutorials">https://aka.ms/iotcentral-pnp-tutorials</a>