

KPIs

Notes

Total Loan Application	Total Funded Amount	Total Amount Received	Average Interest Rate	DTI
Count of id	Sum of loan_amount	Sum of total_payment	Average of int_rate	Average of dti
38.6K	\$435.8M	\$473.1M	12.05%	13.33%
38.6K	\$435.8M	\$473.1M	12.05%	13.33%

Use values from this color for KPIs

MoM = (MTD - PMTD) / PMTD

MTD Measure

Total Loan Application	Total Funded Amount	Total Amount Received	Average Interest Rate	DTI	
Row Labels	Count of id	Sum of loan_amount	Sum of total_payment	Average of int_rate	Average of dti
10/12/2021	1.2K	\$13.3M	\$14.0M	10.76%	12.97%
11/12/2021	2.2K	\$30.9M	\$33.6M	13.39%	14.60%
12/12/2021	0.0K	\$0.0M	\$0.0M	10.65%	13.92%
2/12/2021	0.0K	\$0.0M	\$0.0M	9.91%	3.50%
7/12/2021	0.1K	\$1.0M	\$1.0M	10.66%	11.71%
8/12/2021	0.2K	\$2.3M	\$2.3M	11.95%	12.85%
9/12/2021	0.6K	\$6.5M	\$7.2M	12.22%	12.25%
Grand Total	4.3K	\$54.0M	\$58.1M	12.36%	13.67%
Dec	4.3K	\$54.0M	\$58.1M	12.36%	13.67%

PMTD Measure

Total Loan Application	Total Funded Amount	Total Amount Received	Average Interest Rate	DTI	
Row Labels	Count of id	Sum of loan_amount	Sum of total_payment	Average of int_rate	Average of dti
10/11/2021	1.1K	\$12.3M	\$11.6M	10.57%	12.85%
11/11/2021	2.1K	\$27.2M	\$29.8M	12.61%	13.99%
19-11-2021	0.0K	\$0.0M	\$0.0M	14.27%	24.53%
7/11/2021	0.0K	\$0.4M	\$0.4M	9.80%	9.77%
8/11/2021	0.2K	\$1.7M	\$1.7M	11.66%	12.29%
9/11/2021	0.6K	\$6.1M	\$6.7M	12.30%	12.19%
Grand Total	4.0K	\$47.8M	\$50.1M	11.94%	13.30%
Nov	4.0K	\$47.8M	\$50.1M	11.94%	13.30%

MoM Measure

Total Loan Application	Total Funded Amount	Total Amount Received	Average Interest Rate	DTI
6.91%	13.04%	15.84%	3.47%	2.73%

Slicer

grade

A

B

C

D

E

F

G

purpose

major pu...

medical

moving

other

renewabl...

small bus...

vacation

wedding

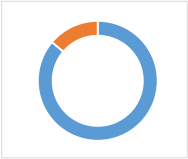
Good Loan and Bad Issued

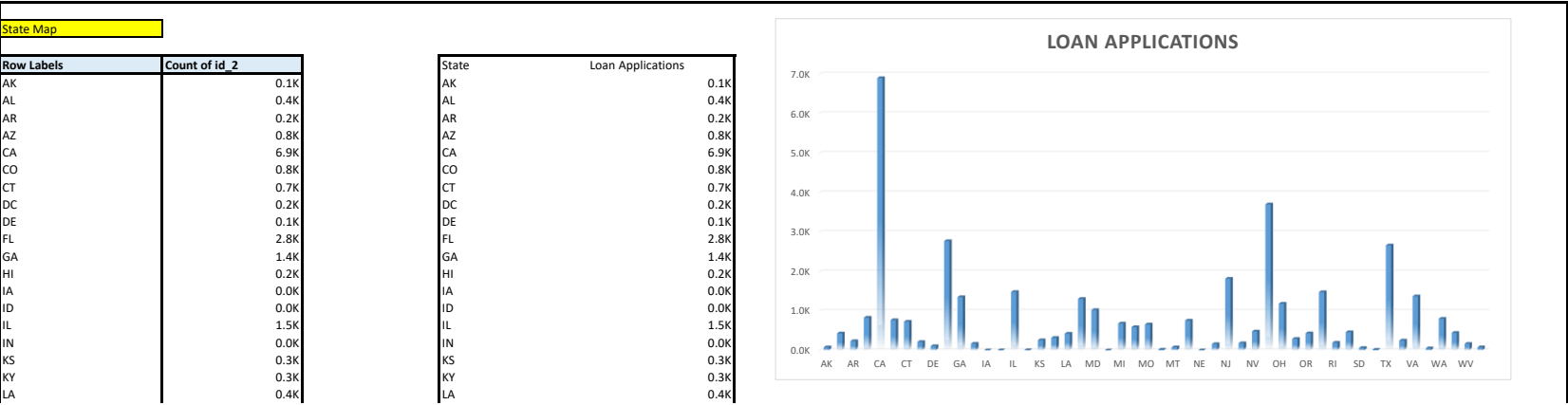
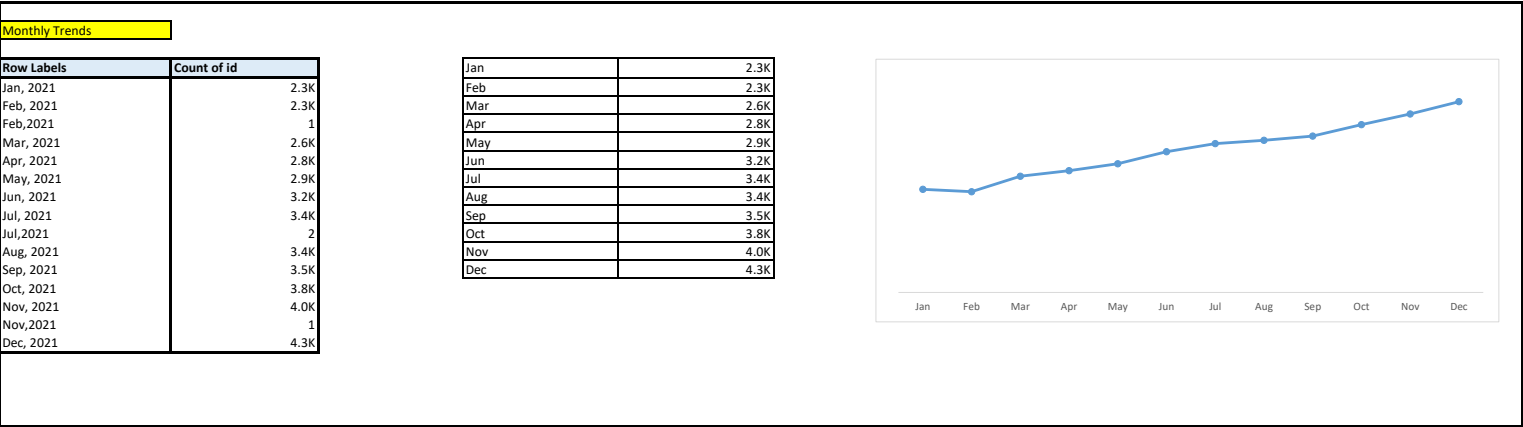
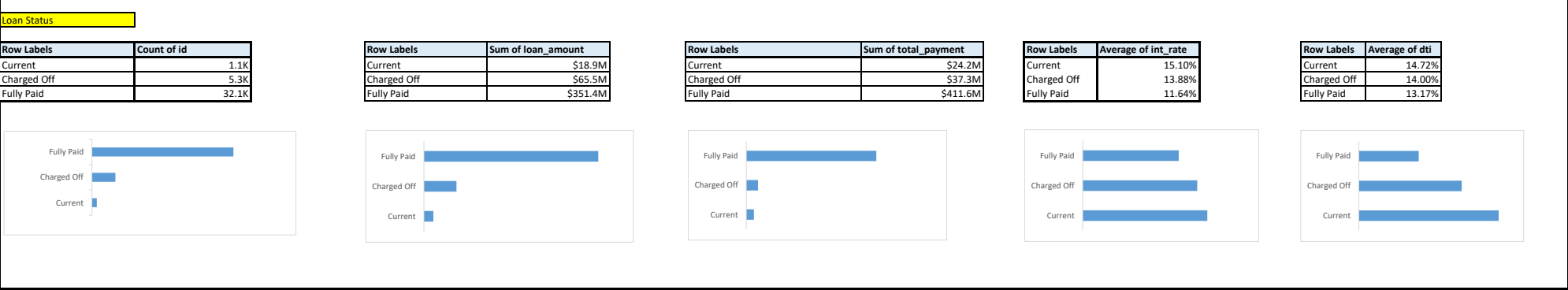
Values	Column Labels	
	Bad Loan	Good Loan
Count of id	5.3K	33.2K
Sum of loan_amount	\$65.5M	\$370.2M
Sum of total_payment	\$37.3M	\$435.8M
Average of int_rate	13.88%	11.76%
Average of dti	14.00%	13.22%

Good Loan Percentage	86.18%
Total Loan Application	33.2K
Total Funded Amount	\$370.2M
Total Amount Received	\$435.8M

Bad Loan Percentage	13.82%
Total Loan Application	5.3K
Total Funded Amount	\$65.5M
Total Amount Received	\$37.3M

Good Loan Percentage	86.18%
Bad Loan Percentage	13.82%



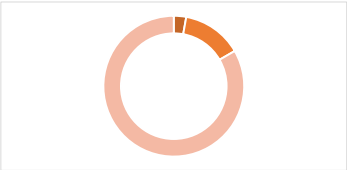


MA	1.3K
MD	1.0K
ME	0.0K
MI	0.7K
MN	0.6K
MO	0.7K
MS	0.0K
MT	0.1K
NC	0.8K
NE	0.0K
NH	0.2K
NJ	1.8K
NM	0.2K
NV	0.5K
NY	3.7K
OH	1.2K
OK	0.3K
OR	0.4K
PA	1.5K
RI	0.2K
SC	0.5K
SD	0.1K
TN	0.0K
TX	2.7K
UT	0.3K
VA	1.4K
VT	0.1K
WA	0.8K
WI	0.4K
WV	0.2K
WY	0.1K

MA	1.3K
MD	1.0K
ME	0.0K
MI	0.7K
MN	0.6K
MO	0.7K
MS	0.0K
MT	0.1K
NC	0.8K
NE	0.0K
NH	0.2K
NJ	1.8K
NM	0.2K
NV	0.5K
NY	3.7K
OH	1.2K
OK	0.3K
OR	0.4K
PA	1.5K
RI	0.2K
SC	0.5K
SD	0.1K
TN	0.0K
TX	2.7K
UT	0.3K
VA	1.4K
VT	0.1K
WA	0.8K
WI	0.4K
WV	0.2K
WY	0.1K

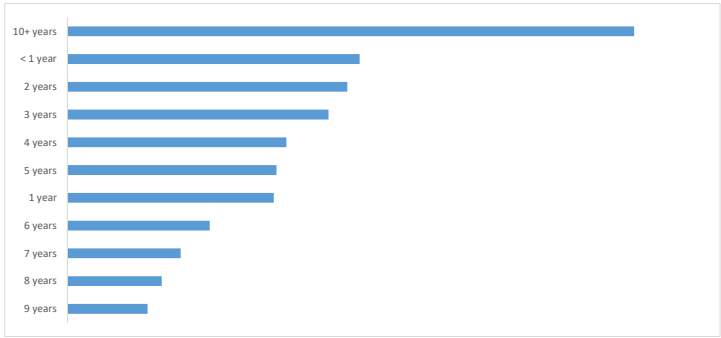
Term

Row Labels	Count of id
36 months	28.2K
60 months	10.3K



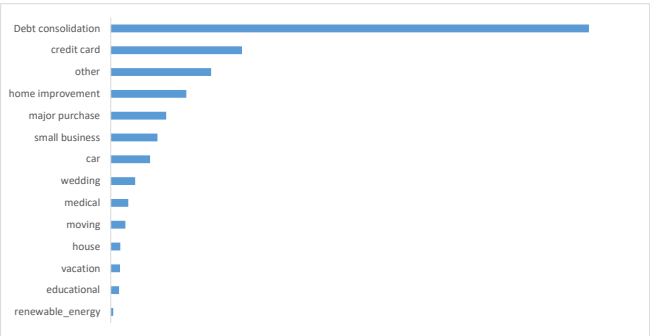
Emp Length

Row Labels	Count of id
9 years	1.3K
8 years	1.5K
7 years	1.8K
6 years	2.2K
1 year	3.2K
5 years	3.3K
4 years	3.4K
3 years	4.1K
2 years	4.4K
< 1 year	4.6K
10+ years	8.9K



Purpose

Row Labels	Count of id
renewable_energy	0.1K
educational	0.3K
vacation	0.4K
house	0.4K
moving	0.6K
medical	0.7K
wedding	0.9K
car	1.5K
small business	1.8K
major purchase	2.1K
home improvement	2.9K
other	3.8K
credit card	5.0K
Debt consolidation	18.2K



Home Ownership

Row Labels	Count of id
NONE	0.0K
OTHER	0.1K
OWN	2.8K
MORTGAGE	17.2K
RENT	18.4K

