### KPIs

# Total Loan Application Total Funded Amount Total Amount Received Average Interest Rate DTI Count of id Sum of loan\_amount Sum of total\_payment Average of int\_rate Average of dti 38.6 K \$435.8 M \$473.1 M 12.05% 13.33% Use values from this color for KPIs 38.6 K \$435.8 M \$473.1 M 12.05% 13.33% Use values from this color for KPIs

MoM = (MTD - PMTD) / PMTD

# MTD Measure

	<b>Total Loan Application</b>	Total Funded Amount	Total Amount Received	Average Interest Rate	DTI
Row Labels	Count of id	Sum of loan_amount	Sum of total_payment	Average of int_rate	Average of dti
10/12/2021	1.2	\$13.3M	\$14.0M	10.76%	12.97%
11/12/2021	2.2	\$30.9M	\$33.6M	13.39%	14.60%
12/12/2021	0.0	\$0.0M	\$0.0M	10.65%	13.92%
2/12/2021	0.0	\$0.0M	\$0.0M	9.91%	3.50%
7/12/2021	0.1	\$1.0M	\$1.0M	10.66%	11.71%
8/12/2021	0.2	\$2.3M	\$2.3M	11.95%	12.85%
9/12/2021	0.6	\$6.5M	\$7.2M	12.22%	12.25%
Grand Total	4.3	\$54.0M	\$58.1M	12.36%	13.67%
Dec	4.38	\$54.0M	\$58.1M	12.36%	13.67%

PMTD Measure

	<b>Total Loan Application</b>	Total Funded Amount	<b>Total Amount Received</b>	Average Interest Rate	DTI
Row Labels	Count of id	Sum of loan_amount	Sum of total_payment	Average of int_rate	Average of dti
10/11/2021	1.1K	\$12.3M	\$11.6M	10.57%	12.85%
11/11/2021	2.1K	\$27.2M	\$29.8M	12.61%	13.99%
19-11-2021	0.0K	\$0.0M	\$0.0M	14.27%	24.53%
7/11/2021	0.0K	\$0.4M	\$0.4M	9.80%	9.77%
8/11/2021	0.2K	\$1.7M	\$1.7M	11.66%	12.29%
9/11/2021	0.6K	\$6.1M	\$6.7M	12.30%	12.19%
Grand Total	4.0K	\$47.8M	\$50.1M	11.94%	13.30%
Nov	4.0K	\$47.8M	\$50.1M	11.94%	13.30%

NoM Measure

Total Loan Application	Total Funded Amount	Total Amount Received	Average Interest Rate	DTI
6.91%	13.04%	15.84%	3.47%	2.73%

# Good Loan and Bad Issued

Column Labels					
Values	Bad Loan	Good Loan			
Count of id	5.31	33.2K			
Sum of loan_amount	\$65.5N	1 \$370.2M			
Sum of total_payment	\$37.3N	1 \$435.8M			
Average of int_rate	13.88%	11.76%			
Average of dti	14.00%	13.22%			

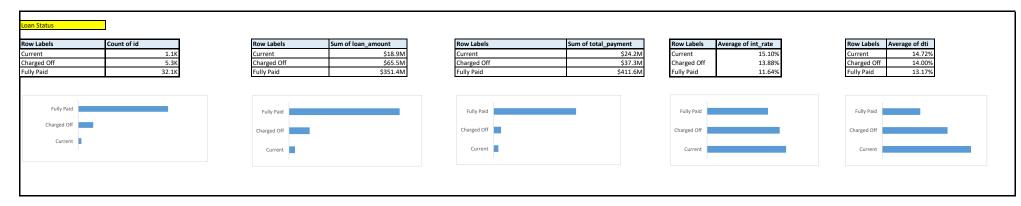
Good Loan Percentage	86.18%
Total Loan Application	33.2K
Total Funded Amount	\$370.2M
Total Amount Received	\$435.8M

Good Loan Percentage 86.18% Bad Loan Percentage 13.82%

Bad Loan Percentage	13.82%	
Total Loan Application	5.3K	
Total Funded Amount	\$65.5M	
Total Amount Received	\$37.3M	



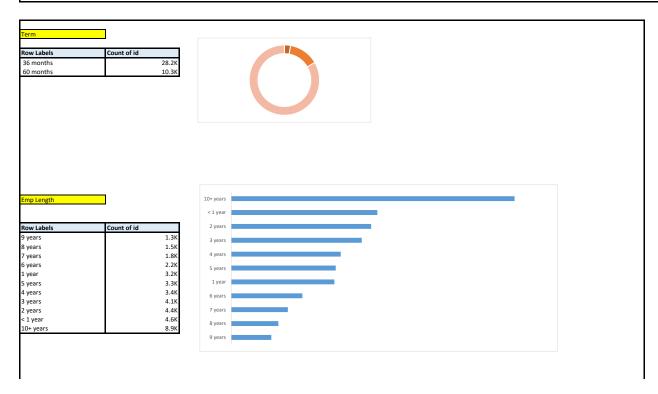
Slicer	
grade	purpose
Α	major pu
В	medical
C	moving
D	other
E	renewabl
F	small bus
G	vacation
	wedding



Row Labels	Count of id	Jan	2.3K											
an, 2021	2.3K	Feb	2.3K											
eb, 2021	2.3K	Mar	2.6K											_
eb,2021	1	Apr	2.8K									_		
Лar, 2021	2.6K	May	2.9K					_	_	_				
Apr, 2021	2.8K	Jun	3.2K											
Лау, 2021	2.9K	Jul	3.4K			-								
un, 2021	3.2K	Aug	3.4K											
ul, 2021	3.4K	Sep	3.5K											
ul,2021	2	Oct	3.8K											
ug, 2021	3.4K	Nov	4.0K											
ep, 2021	3.5K	Dec	4.3K											
Oct, 2021	3.8K													
lov, 2021	4.0K			Jan	Feb	Mar A	Apr May	Jun	Jul	Aug	Sep	Oct	Nov	De
Nov,2021	1													
Dec, 2021	4.3K													

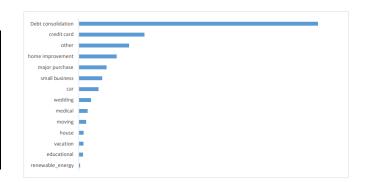
	_			
State Map				LOAN APPLICATIONS
Row Labels	Count of id_2	State	Loan Applications	7.0K
AK	0.1K	AK	0.1K	UN
AL	0.4K	AL	0.4K	
AR	0.2K	AR	0.2K	6.0K
AZ	0.8K	AZ	0.8K	
CA	6.9K	CA		5.0K
00	0.8K	со	0.8K	
CT .	0.7K	ст	0.7K	4.0K
DC	0.2K	DC	0.2K	
DE	0.1K	DE	0.1K	3.0K
-L	2.8K	FL	2.8K	3.00
3A	1.4K	GA	1.4K	
AI.	0.2K	н	O.E.K	2.0K
A	0.0K	IA	0.0K	
D	0.0K	ID		1.0K
L	1.5K	IL	1.5K	
N	0.0K	IN	0.0K	
(S	0.3K	KS	0.3K	AK AR CA CT DE GA IA IL KS LA MD MI MO MT NE NJ NV OH OR RI SD TX VA WA WV
(Y	0.3K	KY	0.3K	
_A	0.4K	LA	0.4K	

MA	1.3K	MA	1.3K	
MD	1.0K	MD	1.0K	
ME	0.0K	ME	0.0K	
MI	0.7K	MI	0.7K	
MN	0.6K	MN	0.6K	
MO	0.7K	MO	0.7K	
MS	0.0K	MS	0.0K	
MT	0.1K	MT	0.1K	
NC	0.8K	NC	0.8K	
NE	0.0K	NE	0.0K	
NH	0.2K	NH	0.2K	
NJ	1.8K	NJ	1.8K	
NM	0.2K	NM	0.2K	
NV	0.5K	NV	0.5K	
NY	3.7K	NY	3.7K	
OH	1.2K	ОН	1.2K	
OK	0.3K	ОК	0.3K	
OR	0.4K	OR	0.4K	
PA	1.5K	PA	1.5K	
RI	0.2K	RI	0.2K	
SC	0.5K	SC	0.5K	
SD	0.1K	SD	0.1K	
TN	0.0K	TN	0.0K	
TX	2.7K	TX	2.7K	
UT	0.3K	UT	0.3K	
VA	1.4K	VA	1.4K	
VT	0.1K	VT	0.1K	
WA	0.8K	WA	0.8K	
WI	0.4K	WI	0.4K	
WV	0.2K	wv	0.2K	
WY	0.1K	WY	0.1K	



## urpose

Row Labels	Count of id	
renewable_energy	0.	11
educational	0.	3ł
vacation	0.	41
house	0.	41
moving	0.	61
medical	0.	71
wedding	0.	91
car	1.	51
small business	1.	81
major purchase	2.	11
home improvement	2.	91
other	3.	81
credit card	5.	Oł
Debt consolidation	18.	21
		_



### ome Ownership

Row Labels	Count of id
NONE	0.0
OTHER	0.1
OWN	2.8
MORTGAGE	17.2
RENT	18.4

