

# IRETIAYO GABRIEL OYEWOLE, MMP, Msc.

22 Albert Gardens, Luton. Bedfordshire. England, United Kingdom (Willing to relocate for opportunities)  
+447956019510 | gabrieliretiayo@gmail.com | <https://uk.linkedin.com/in/iretiayooyewole60704850>

## CAREER PROFILE

I am a Business and Data Analyst with expertise in data-driven insights and a strong academic background, recognised for outstanding performance in Business Intelligence and Database during my master's programme at the University of Hertfordshire. I excel in collecting, analysing, and interpreting complex datasets to provide actionable recommendations, enhance operational efficiency, improve customer satisfaction, and boost profitability, using advanced business and data analytical tools to deliver impactful, goal-aligned projects and business objectives.

## CORE COMPETENCIES AND SKILLS

- Data manipulation, Data Cleaning and Data Analysis
- Project Planning and Process Modelling
- Excellent Time Management, Data Management and Stakeholder Management
- Excellent interpersonal and Communication skills
- Predictive Modeling
- Dashboard Development and KPI Monitoring
- Critical and Strategic Thinking.
- Risk Management and Quality Assurance
- Market Trend Analysis

## RELEVANT WORK EXPERIENCE

### CONSULTING BUSINESS & DATA ANALYST - REMOTE| PUROCLEAN | NOVEMBER 2023 – PRESENT.

- Analysed markets and profitability in-depth, using business analysis tools and methods to guide decisions about product lines and improve overall business performance.
- Collaborated closely with cross-functional teams to design innovative solutions, creating detailed functional specifications that addressed stakeholder needs. Identified potential risks and developed comprehensive mitigation strategies, ensuring project success.
- Assisted in designing and implementing new systems or enhancements to existing systems.
- Collaborated with stakeholders to gather and document business requirements and conducted data analysis to identify trends, patterns, and insights by developing and maintaining reports, dashboards, and visualizations using various data analytics tools.

#### Accomplishments:

- Implemented predictive analytics modelling techniques to forecast sales and customer behaviour, achieving a 15% improvement in inventory management, and reducing excess stock by 25%.
- Developed and executed data quality assurance processes that improved data accuracy by 40%. Conducted regular audits and collaborated with IT to resolve data discrepancies, enhancing the reliability of business intelligence reports.
- Employed advanced data analysis techniques to identify key trends and patterns, resulting in actionable insights that enhanced strategic decisions by creating interactive dashboards using Excel, Tableau and Power BI that visualised complex data trends. These dashboards enabled stakeholders to make data-driven decisions, resulting in a 30% reduction in reporting time for management.

### HEAD, OPERATIONS AND BUSINESS STRATEGY| PRORISK INSURANCE BROKERS LTD | MAY 2021– SEPTEMBER 2023.

- Conducted comprehensive market analyses and profitability assessments, leveraging business and data analytics tools to inform product line decisions and enhance overall business performance.
- Utilised advanced data analysis tools (e.g., Excel, SQL) to track claim trends and identify areas for improvement.
- Oversaw compliance initiatives, ensuring all staff adhered to regulatory standards, thereby reducing compliance-related issues.
- Spearheaded the integration of advanced IT solutions, enhancing data quality and reporting systems. Streamlined budgeting processes that reduced operational costs by 15%.

- Mentored a diverse team, fostering a culture of productivity and engagement. Implemented performance reporting frameworks that provided insights into operational effectiveness and informed continuous improvement initiatives.

#### **Accomplishments:**

- Created detailed reports that informed the management, leading to the implementation of new policies that reduced claim processing times by 30%.
- Developed and executed customer service strategies that improved client retention rates by 20%.
- Collaborated with senior management to formulate and implement strategic initiatives, aligning policies with corporate objectives that resulted in a 25% increase in operational efficiency.

### **TEAM LEAD - CLIENT SERVICING | WEMA INSURANCE BROKERS LTD| NOVEMBER 2013– APRIL 2021.**

- Cultivated and maintained robust business relationships with key clients, resulting in a 30% increase in client satisfaction, which was achieved by close communication and analysis of market trends.
- Collaborated with legal teams and external stakeholders to reach favourable settlements, ensuring timely resolution of claims.
- Developed and implemented a comprehensive revenue monitoring system, enabling accurate reporting on revenue generation and policy performance from the Technical Unit using the KPI Dashboard.
- Streamlined operational processes by updating insurance data and generating timely financial documents, ensuring adherence to compliance requirements, and facilitating prompt remittances to underwriters.

#### **Accomplishments:**

- Initiated and led process improvement projects that streamlined the claim recovery workflow, reducing administrative overhead and improving turnaround time for claim processing by 25%.
- Led negotiations with insurers, revising terms on existing policies to secure optimal coverage, resulting in a 15% cost savings for clients.
- Developed strong negotiation strategies that resulted in a 40% increase in successful claims recoveries.

## **EDUCATION**

University of Hertfordshire Business School  
Hatfield, England  
MSc, Business Analytics and Consultancy - Distinction  
September 2023 - August 2024

University of Lagos  
Akoka, Yaba, Lagos, Nigeria  
MSc, Managerial Psychology - Merit  
September 2012 - September 2015

Olabisi Onabanjo University  
Ago Iwoye, Ogun State, Nigeria  
BSc, Psychology – Second Class  
September 2004 - April 2009

## **CERTIFICATION/TRAINING**

International Business Management Institute  
Berlin, Germany  
Certification in Risk Management  
February 2019 - April 2019

Chartered Insurance Institute of Nigeria  
Certificate & Diploma in Insurance  
October 2021