2. **To Develop Zanvar Group Chatbot**

We are proposing the addition of a new project involving the integration of a Chatbot solution, which is becoming an essential tool across all areas of business . As automation becomes increasingly important, implementing chatbots in our processes will enhance efficiency and improve user experience and available data on fingertip .

Initially, we suggest focusing on the Sales Module for the chatbot implementation. Once developed, our development team can expand the chatbot capabilities to other business modules, ensuring broader functionality across the organization.

Proposed Use Cases for Chatbot in Sales Module:

The chatboat can assist with the following tasks, providing quick access to key data:
- Specific customer pending GRR (Goods Receipt Report)

- Specific customer pending outstanding payments

- Last or date range-based sales of specific parts

- Last or date range-based sales by vehicle or transporter

These are just some of the prompts the chatbot can handle. Once the basic framework is developed, the team can further expand its capabilities to cover additional data and queries as needed.