

## IRIS BROOK

Brookline, Massachusetts

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### EDUCATION

**MASSACHUSETTS INSTITUTE OF TECHNOLOGY, SLOAN SCHOOL OF MANAGEMENT** Cambridge, MA  
*Master of Business Analytics, Operations Research Center, GPA: 3.8/4.0* 2023 – 2024

Coursework: Machine Learning, Optimization Methods, Analytics Edge, Digital Marketing, Marketing & Product Analytics

- Optimization Project: Optimized allocation of MBTA bus routes to fulfill passenger demand, attaining 95% coverage of demand while reducing the bus fleet size by 30% (Julia)
- Analytics Edge Project: Developed a boosted regression model for Delta's flight disturbances using feature analysis of delay and cancellation data; presented recommendations for reducing future disruptions (Python, Julia)
- Leadership: MBAn Leadership Council - Director of Events

**TULANE UNIVERSITY, A. B. FREEMAN SCHOOL OF BUSINESS** New Orleans, LA  
*Bachelor of Science in Management, cum laude GPA: 3.8/4.0* 2019 - 2023

- Major: Business Management and Computer Science, Minor: Mathematics
- Coursework: Corporate and Cooperative Strategy, Ordinary Differential Equations, Strategic Management
- Leadership: Supplemental Instructor for Business Analytics classes for 3 years, Secretary for Phi Mu Fraternity

### TECHNICAL SKILLS

- Python, R, SQL, Julia, LaTeX, Salesforce, DataBricks, PyCharm, Tableau

### EXPERIENCE

**MIT SLOAN / MFS Investment Management** Cambridge, MA  
*Data Science Intern; Capstone Project (7 months)* February – August 2024

- Engineered an NLP-powered tool for efficient meeting note summarization, transforming over 500 keywords into structured discussion topics that seamlessly integrate into the recommendation system, optimizing client engagement
- Led development of topic impact scoring framework that informed future investment decisions, driving a projected \$3.4 million in value by maximizing efficiency in client interactions
- Established a topic recommendation system for client-facing teams, cutting preparation time by 37.5% and enabling a 10% increase in weekly meetings, strengthening client relationships and fostering sustained investments

**MIT SLOAN / AB INBEV** Cambridge, MA  
*Analytics Lab Project Team Member (Python, SQL, DataBricks) Product Ranking Framework* August - December 2023

- Developed a LightGBM ranking algorithm, integrating behavioral data; resulted in a 1% and 3% increase in precision and recall respectively for the recommended order category as well as 8% increase in mean average precision for the upsell category
- Directed the creation of 2 distinct Random Forest models involving cleaning, integration, and enhancements of datasets

**LEPAGE CENTER FOR ENTREPRENEURSHIP AND INNOVATION** New Orleans, LA  
Center for entrepreneurship at Tulane University and across the Gulf South 2022 - 2023

*Research Assistant and Student Fellow*

- Drove 20% increase in pitch competition participation through strategic marketing initiatives and stakeholder engagement
- Developed Greater New Orleans Startup Report, leading data collection efforts that captured 70% of Gulf South entrepreneurs

**CELONIS** Chicago, IL  
German data processing company that offers software as a service to improve business processes Summer 2022

*Intern Execution Management Consultant*

- Led development of SQL forecasting model and visual analytics dashboard that uncovered \$30M in operational efficiencies, driving executive decision-making through innovative process visualization
- Managed portfolio of 15-20 daily customer requests, taking initiative to develop comprehensive process analysis dashboards

**SIGMA** Sharon, CT  
Nonprofit enrichment STEM program 2021 - Present

*Assistant Director*

- Directed operations for two 180-person STEM programs, overseeing \$800K budget and leading team of 75 volunteer staff
- Formalized organizational processes and workflows, enabling transition to a small business and the successful launch of a second educational program - expanding overall program capacity by over 50%

### ADDITIONAL INFORMATION

- Languages: Russian (fluent), Spanish (basic)
- Interests: competitive ballet and jazz dancer, painting with oil and acrylic paints, passionate event planner