

# BCP DEPOSIT OUTPERFORMANCE BOND 9

**AN INNOVATIVE DEPOSIT BASED SOLUTION DESIGNED TO GENERATE POTENTIAL RETURNS IN EXCESS OF CURRENTLY LOW BANK DEPOSIT INTEREST RATES. 100% CAPITAL SECURE BOND THAT IS DIVERSIFIED ACROSS THREE OF THE LEADING ABSOLUTE RETURN AND MULTI-ASSET FUNDS IN THE MARKET**

- An equally weighted Portfolio of 3 market leading, globally diversified investment funds:
  - Aviva Investors Multi-Strategy (AIMS) Target Return Fund
  - Old Mutual Global Equity Absolute Return (GEAR) Fund
  - Pictet Multi Asset Global Opportunities Fund
- Potential for returns in excess of current deposit rates
- **100%** Capital Security provided at maturity by Bank of Ireland
- **50%** Participation in the Performance of the equally weighted Portfolio of 3 Funds
- Investment Term 6 years
- **Closing Date 8th March 2017**
- Minimum Investment €50,000



**BCP** SERVING INVESTORS FOR NEARLY 50 YEARS  
[www.bcp.ie](http://www.bcp.ie) [invest@bcp.ie](mailto:invest@bcp.ie)



# BCP DEPOSIT OUTPERFORMANCE BOND 9

This innovative bond from BCP is designed to offer investors access to a term-deposit structure that provides a potential rate of interest above that being offered by comparable low-risk bank deposits in the current market.

The **BCP Deposit Outperformance Bond 9** has been designed to outperform deposit rates in a capital secure investment solution. The Bond offers investors access to 50% of the combined performance of three of the most well-known and respected Absolute Return and Multi-Asset funds in the investment market through one single investment product, with the additional benefit of 100% capital security at maturity, provided by Bank of Ireland. The Bond will pay investors a return based on the performance of the three funds below (the 'Portfolio') over the 6 year investment Term. There is no cap on the maximum return that can be earned from the Bond.

## BOND SUMMARY

<b>Purpose of the Bond</b>	Provide low risk investors with a diversified portfolio of market leading funds with 100% capital security and 50% performance participation.
<b>Investment Objective of Funds</b>	Positive performance in various market environments with low levels of risk/volatility
<b>Underlying Funds (the 'Portfolio')</b>	<ul style="list-style-type: none"> <li>• Aviva (AIMS) Fund</li> <li>• Old Mutual Global Equity Absolute Return Fund</li> <li>• Pictet Multi-Asset Global Opportunities Fund</li> </ul>
<b>Participation</b>	50% Participation in the Performance of the Portfolio
<b>Provider of Capital Security at Maturity</b>	100% Capital Security provided by Bank of Ireland
<b>Investment Term</b>	6 Years
<b>Availability</b>	Personal Investors, Friends First SDIO, Irish Life SIF, SSAP's, ARF's, AMRF's, PRB's, PRSA's, Corporates, Charities, Credit Unions
<b>Minimum Investment</b>	€50,000

## CURRENT DEPOSIT RATE ENVIRONMENT

For a number of factors the rates of interest being offered by traditional deposit institutions such as the Irish banks and An Post are at historically low levels. As you can see in the following table, low risk investors are not being offered rates of interest comparable with historical averages or reflective of the demand for moderate, low-risk returns.

Deposit Provider	Interest Rate	Term	Category of Account
Bank of Ireland	0.79% AER	5 years	Fixed Term Deposit
An Post	0.50% AER*	4 years	National Solidarity Bond
An Post	0.98% AER*	5 years	Savings Certificate
Ulster Bank	0.5% AER	3 years	Fixed Term Deposit
RaboDirect	0.1% AER	5 years	Fixed Term Deposit
Permanent TSB	1.1% AER	5 years	Fixed Term Deposit
KBC Bank	0.8% AER	4 years	Fixed Term Deposit
AIB	0.25% AER	2 years	Fixed Term Deposit

Source: [www.ireland.deposits.org](http://www.ireland.deposits.org) and [www.anpost.ie](http://www.anpost.ie), and relevant bank websites as of 5th January 2017. Qualifying terms and conditions apply to each of the above accounts. \*Not subject to tax.

**Warning: Past performance is not a reliable guide to future performance.**

# BCP DEPOSIT OUTPERFORMANCE BOND 9

## ANALYSING THE PORTFOLIO

The Portfolio is an equally weighted combination of three market leading, globally diversified investment funds that are investing across all the major asset classes.

### 1) THE OLD MUTUAL GLOBAL EQUITY ABSOLUTE RETURN ('GEAR') FUND

Old Mutual Global Investors have €33bn in assets, employ over 240 people and manage money across all major asset classes. The GEAR fund is their flagship investment offering and is managed by a highly experienced and qualified team of portfolio managers. The objective of the fund is to generate positive performance with carefully managed levels of risk.

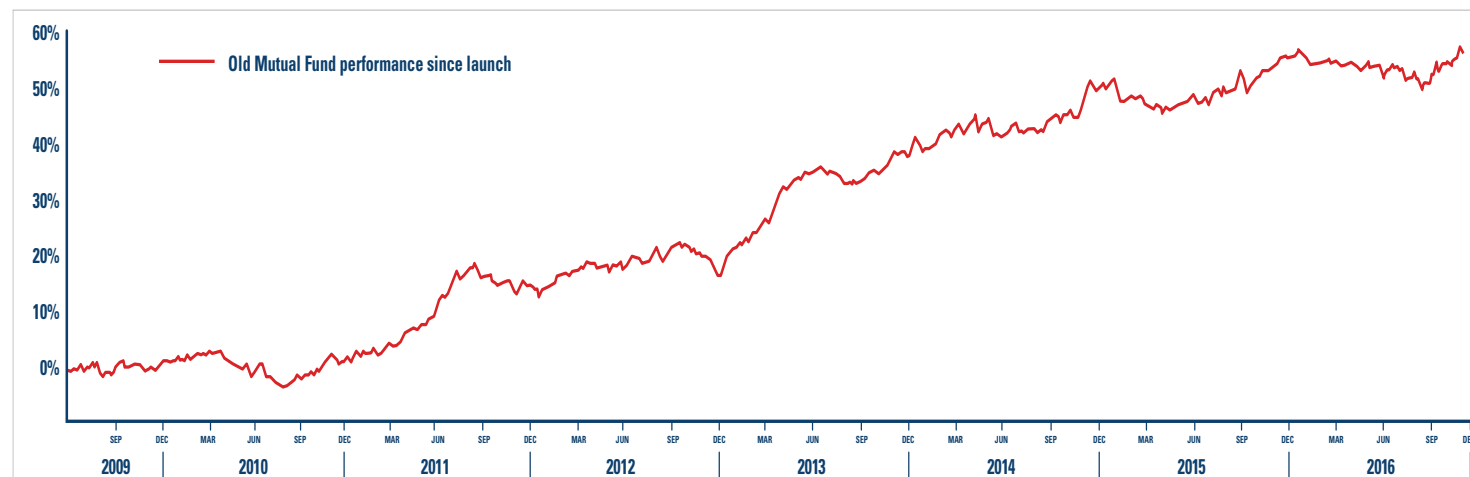
### SUMMARY OF THE OLD MUTUAL GEAR FUND

- Market neutral portfolio of global equities
- Target return of cash plus 6% net of fees
- Target volatility of 5-6%
- Past performance of CAR 6.3% since launch in 2009
- Aiming to achieve absolute returns that are independent to global equity and bond markets
- Fund has a flexible and dynamic investment approach
- Fund targets a stable risk/return profile

Source: OMGI as at 30/11/2016

### THE GEAR INVESTMENT STRATEGY

The objective of the Fund is to achieve capital appreciation while closely controlling risk. The fund managers believe that markets are not fully efficient and that share prices diverge from their fundamental value due to investors' behavioural biases. The Old Mutual team builds a diversified portfolio of companies that is expected to outperform in the current macroeconomic environment while applying stringent risk-management techniques and maintaining strict limits on sector and stock positions. Each stock in the investment universe is evaluated based on 5 key characteristics to determine whether the company is suitable for inclusion in the fund and how much weight it should be given if selected. As a result the investment strategy is a blend of value, growth, momentum and quality and this blend will vary depending on the prevailing market environment.



	Performance	Dates
Average 5 year Perf	44.6%	01/07/2009 - 30/11/2016
Best 5 year Perf	54.9%	30/08/2010 - 27/08/2015
Worst 5 year Perf	26.0%	15/09/2011 - 15/09/2016
Recent 5 year Perf	35.3%	29/11/2011 - 30/11/2016

Source: Bloomberg as of November 30th 2016. Performance is shown net of fees and gross of taxation. Performance shown represents the OMEIEHA share class of the Fund which launched July 1st 2009. The BCP Bond tracks the OMEAEHA share class of the Fund which launched November 25th 2011. Both share classes are identical except for the level of fees charged. The OMEAEHA share class has annual management charge of 1.5% whereas the OMEIEHA has an annual management charge of 0.75%. We have chosen to show the share class with the longest track record to give the most accurate representation of fund performance over the longest possible timeframe.

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# BCP DEPOSIT OUTPERFORMANCE BOND 9

## 2) THE AVIVA AIMS TARGET RETURN FUND

Aviva Investors is part of one of the largest financial institutions in the UK and is the investment arm of Aviva plc. Aviva currently manage over €350bn of assets across a range of asset classes and employ over 335 investment professionals across 16 global financial centres. The AIMS fund was launched in 2014 and is focused on delivering steady, long-term capital growth via a globally diversified target-return strategy.

### SUMMARY OF THE AIMS FUND

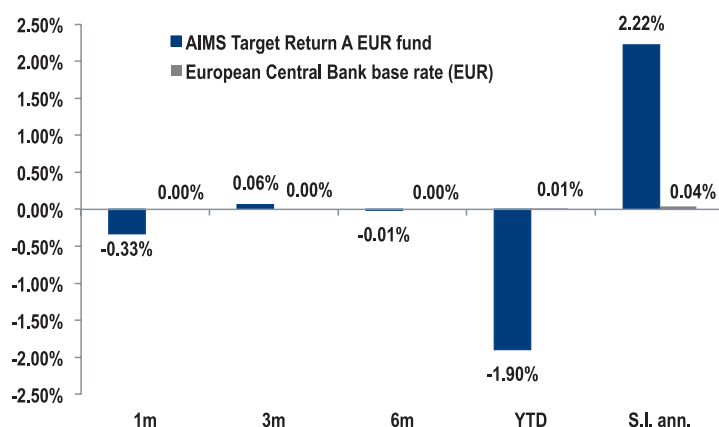
- A targeted annual return of 5% above cash over any rolling three year period in all market conditions, before fees
- Focus on long term capital growth with a target of half the volatility of global equities
- A global multi-strategy fund free of benchmark constraints.

### THE AIMS INVESTMENT STRATEGY

Multi-Strategy investing is different to traditional investing in many ways. While some funds deliver returns by investing in mixtures of asset classes, this fund seeks to deliver returns by identifying investment ideas and opportunities across and within asset classes. This provides the fund with many ways to reflect the team's ideas more precisely than is possible in traditional funds. To meet the fund's objectives, the fund managers pick diverse strategies that can take views on asset classes, sectors, currencies, interest rates, inflation and volatility. The managers pick a range of strategies that are expected to work well together whether markets are rising or falling so the fund can meet its aims of delivering performance, preserving capital and managing volatility.

### FUND ANALYSIS

#### Fund performance to 30 November 2016



#### Fund performance and volatility to 30 November 2016

##### Annualised performance since inception

AIMS Target Return A EUR (net of fees)	2.22%
AIMS Target Return A EUR (gross of all fees)	3.86%

##### Realised annualised daily volatility since inception

AIMS Target Return A EUR	3.77%
MSCI All Country World equity index (Local currency)	12.04%

#### Quarterly fund performance from inception to 30 November 2016

Quarterly fund performance	Q3 '14	Q4 '14	Q1 '15	Q2 '15	Q3 '15	Q4 '15	Q1 '16	Q2 '16	Q3 '16	QTD	Cumulative S.I.
AIMS Target Return A EUR	1.92%	2.11%	4.79%	-1.84%	0.16%	0.26%	-2.17%	0.01%	-0.46%	0.74%	5.45%
European Central Bank base rate	0.03%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.00%	0.00%	0.00%	0.11%

Source: Lipper, a Thomson Reuters company, Aviva Investors as at 30 November 2016. Performance is shown net of all fees. Inception date 1 July 2014. Performance is not a guide to future returns. The value of an investment and any income from it can go down as well as up. Investors may not get back the original amount invested. \*Performance target of the AIMS TR strategy is cash +5% p.a. over any rolling 3 year periods, before fees. The annual management charge on the fund is 1.5% p.a.

**Warning: Past performance is not a reliable guide to future performance.**

# BCP DEPOSIT OUTPERFORMANCE BOND 9

## 3) THE PICTET MULTI-ASSET GLOBAL OPPORTUNITIES ('MAGO') FUND

Pictet Asset Management is the investment arm of the Pictet Group which was established in Geneva in 1805. Pictet manage over €156bn in assets across equity, fixed income, multi-asset and alternative funds and their clients include some of the world's largest pension funds, sovereign wealth funds and financial institutions. They employ over 780 people, of which 270 are investment professionals and have offices in 17 countries worldwide. The MAGO fund was launched in 2013, currently has over €3.2bn in assets and invests in global equities, bonds, cash, commodities and alternatives with an emphasis on downside risk management.

### SUMMARY OF THE MAGO FUND

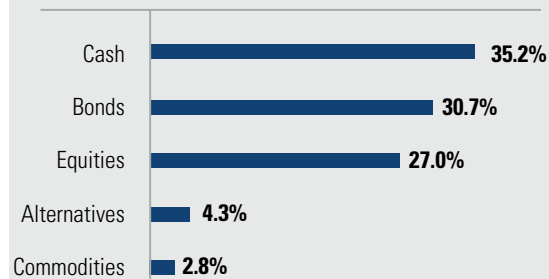
- A multi-asset fund with uncorrelated and diversified sources of return
- Flexible and dynamic active management by an experienced team of investment professionals
- Maximum equity exposure of 50% and minimum bond and cash exposure of 50%
- Fund has generated 4.2% CAR performance since launch, net of fees
- Realised volatility of only 3.8% since launch

### THE MAGO INVESTMENT STRATEGY

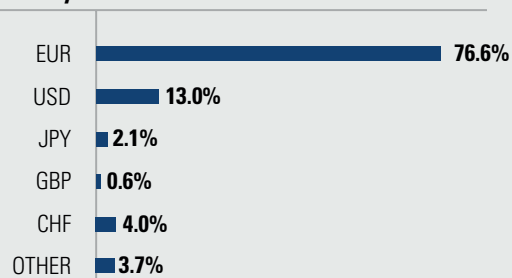
The MAGO Fund invests in a broad range of asset classes covering multiple geographies and sectors. The investment team at Pictet believe that due to the current financial environment a flexible approach to investing is required with a strong emphasis on downside risk management and dynamic asset allocation. Protecting the fund against risk is of equal importance to exploiting investment opportunities in the market. The team at Pictet adjusts the portfolio based on a continuous and in-depth appraisal of economic factors, news flow and financial market reactions.

### PORTFOLIO BREAKDOWN

#### Asset Allocation Details



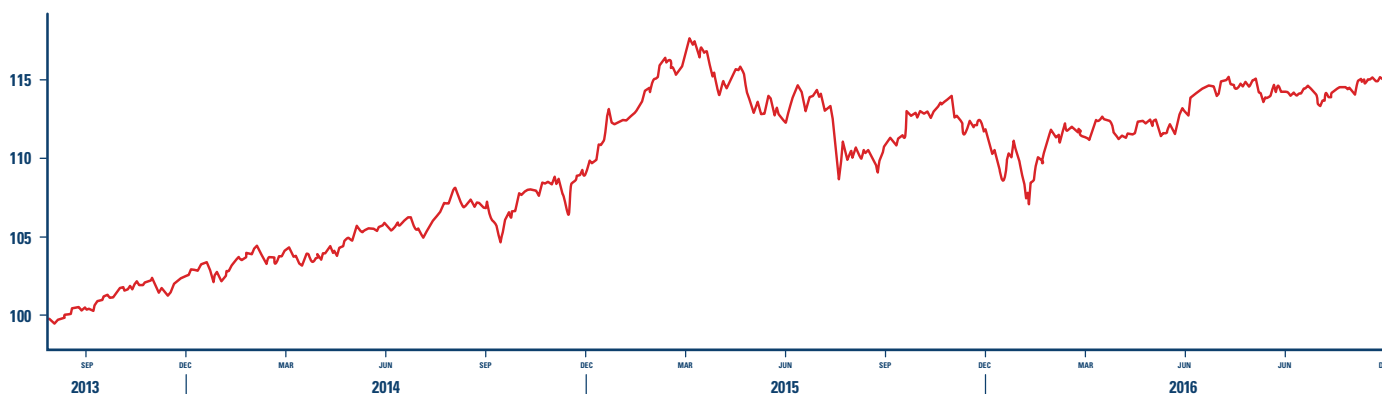
#### Currency Breakdown



Source: Pictet as at 30th November 2016.

### FUND PERFORMANCE

As per the below chart the Fund has performed well since inception in 2013 despite significant market volatility. The Fund has returned 4.2% per annum, after fees, since launch in 2013 with realised volatility of 3.8% during this period, so the return generated for the level of risk taken is impressive.



Source: Bloomberg as at 31st December 2016. Performance is shown net of fees and gross of tax. The annual management charge on the fund is 2.0% p.a.

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# BCP DEPOSIT OUTPERFORMANCE BOND 9

REVIEW YOUR PORTFOLIO ONLINE  
[crm.bcp.ie](http://crm.bcp.ie)



## BCP DEPOSIT OUTPERFORMANCE BOND 9

Your entire investment is allocated to the BCP Deposit Outperformance Bond 9. At the end of the 6 year term, the Bond will pay 100% of the capital invested plus 50% of the Performance achieved by an equally weighted Portfolio of 3 market leading, globally diversified investment funds: Old Mutual Global Equity Absolute Return Fund, Aviva AIMS Fund, Pictet Multi-Asset Global Opportunities Fund. There is no limit to the maximum return that can be earned from this Bond. If the Performance of the Portfolio is 32% over the term of the Bond, the return to investors will be 100% of the capital invested plus 16% ( $32\% \times 50\%$ ) giving a Gross Return of 16%. As the 16% return in this case is above the 15% Performance Fee hurdle rate, a 1% Performance Fee will be deducted from the Gross Return and paid to BCP with a return of 15% paid to investors. This is equivalent to 2.5% per annum (CAR 2.4%). 9.2% after DIRT at 39% (CAR 1.5%). Even if the Performance of the Portfolio is negative over the term of the Bond, 100% of the capital invested will be returned.

## PERFORMANCE FEES

If at the end of the 6 year term the Gross Return of the Bond is 15% or greater, then a Performance Fee of 1% will be deducted from the Gross Return and paid to BCP. The Performance Fee is paid in addition to the initial fee paid to BCP and your intermediary, where applicable, as described in the Key Features on page 8.

**Warning: The figures above are provided only to demonstrate how the Bond works; they should not be taken as an indication of potential returns. The return to you will depend on the actual performance of the underlying Funds which cannot be predicted in advance. There is no guarantee that any interest will be payable at the end of the investment term. Warning: Past performance is not a reliable guide to future performance. Warning: If you invest in this product, you will not have any access to your money for 6 years. Warning: The value of your investment may go down as well as up. Warning: The return on your investment in this product may be affected by changes in currency exchange rates.**

## BEFORE YOU INVEST – IS THIS BOND RIGHT FOR YOU?

When designing an investment product BCP spend a considerable amount of time ensuring the product features closely match the investment requirements of the target market we are distributing to. Below we have provided a simple checklist of product features that we encourage all investors to review, alongside their financial advisor, in order to ensure the product accurately meets an individual's demands and that the product is appropriate for their specific investment needs. The below checklist should be reviewed in conjunction with the entirety of the product brochure.

### This investment may be right for you if:

- You have read the brochure and you understand how this investment works
- You have a minimum amount of €50,000 to invest
- You do not require access to your investment for 6 years
- You want to benefit from the performance of the underlying Portfolio
- Your investment objective for this Bond is capital growth and you do not require income
- You understand that if Bank of Ireland were to default you will lose some or all of your investment and potential return if your investment is not fully covered by the Irish Deposit Guarantee Scheme
- You understand and accept the risks associated with this investment

### This investment may not be right for you if:

- You do not understand how this investment works
- You have not read the warnings and risk disclosures in this brochure
- You require a regular income on your investment
- You may require immediate access to your investment before maturity
- You are not willing to accept the risks associated with this investment
- You are not prepared to accept Bank of Ireland credit risk
- You require a guaranteed return on your investment

# BCP DEPOSIT OUTPERFORMANCE BOND 9

## ANALYSING THE RISK OF THE INVESTMENT

Please see the BCP 'Risk Profiling' information document on the BCP website and read in conjunction with the below summary.

**This Bond classifies as a 1A on BCP's internal risk analysis. See below for further detail.**

Categorising investment products and their associated risk for the purposes of finding suitable solutions for investors is an important part of today's investment market, for both investors and their advisors. The standard industry methodology used to calculate investment fund risk profiles is based on European guidelines known as 'ESMA' (European Securities and Markets Authority). This methodology simply looks to the fund's previous 5 years of volatility and ranks the fund on a scale from 1 to 7. The higher the 'risk' category the higher the number on the scale. For example if you were to analyse the three individual funds in the GPS Select Bond Portfolio they would fall into either ESMA Risk Category 3 or 4 because the historic volatility of each has been since inception has been above or below 5%.

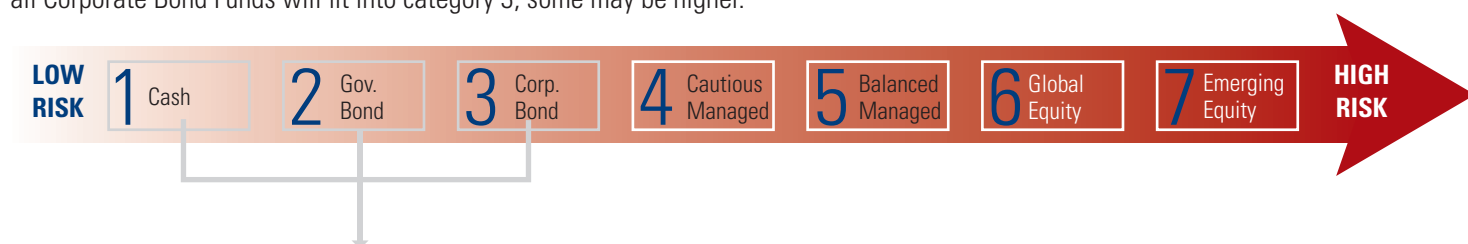
RISK RATING	VOLATILITY LEVELS	
	EQUAL TO OR ABOVE	LESS THAN
1	0%	0.5%
2	0.5%	2%
3	2%	5%
4	5%	10%
5	10%	15%
6	15%	25%
7	25%+	

However it's important to note that not all investment products can be placed into this specific calculation of risk. For example products such as this BCP Bond carry a 'hard' level of capital protection of 100% which protects investors from high levels of downside fund volatility/risk. The ESMA calculation does not cater for this added layer of protection so firms such as BCP are required to develop their own internal risk rating analysis.

As outlined in more detail in the 'Risk Profiling' document referred to above BCP has sought to combine the two elements of a capital secure product (the level of capital protection and the underlying fund) to provide the market with our own risk

profiling tool to assist an investor in their decision making process. On a general note we believe our full range of products (from 100% capital secure to 90% capital secure) are at least equivalent to category 1-3 of ESMA and are generally classified as low or lower risk investment products comparable to the risk profile of other such 1-3 products.

The investment fund examples used below to illustrate the various ESMA risk categories are for illustrative purposes only. For example not all Corporate Bond Funds will fit into category 3, some may be higher.



BCP RISK CATEGORY	CAPITAL SECURITY	UNDERLYING ASSET
BCP Risk 1A	100% Capital Security with 0% Capital at Risk	Absolute Return Fund or Multi-Asset Fund
BCP Risk 1B	100% Capital Security with 0% Capital at Risk	Equity Index or Equity Fund
BCP Risk 2A	95% Capital Security with 5% Capital at Risk	Absolute Return Fund or Multi-Asset Fund
BCP Risk 2B	95% Capital Security with 5% Capital at Risk	Equity Index or Equity Fund
BCP Risk 3A	90% Capital Security with 10% Capital at Risk	Absolute Return Fund or Multi-Asset Fund
BCP Risk 3B	90% Capital Security with 10% Capital at Risk	Equity Index or Equity Fund

We believe all BCP deposit-based structured products are comparable to Category 1-3 of the ESMA risk ratings. Category 4 typically includes open-end multi-asset funds with zero capital security. As such we do not believe our capital secure bonds can be comparable to such a fund. Therefore all BCP Bonds fall into the 'low risk' end of the investor spectrum in our opinion. Within the range of BCP Bonds its worth looking at each individually to compare the risk profiles. As you see we have internally profiled our products based firstly on the level of capital protection being offered from 100% to 90%. The second layer is based on the underlying asset as this will impact the fluctuation of performance during the term of the Bond. Underlying Absolute Return Funds and Multi-Asset Funds are therefore less risky than Equity Funds.

# BCP DEPOSIT OUTPERFORMANCE BOND 9

## KEY FEATURES

### HOW DOES THE BCP DEPOSIT OUTPERFORMANCE BOND 9 WORK?

The product producer of the BCP Deposit Outperformance Bond 9 is BCP Asset Management DAC, 71 Upper Leeson Street, Dublin 4

**YOUR** entire investment is allocated to the BCP Deposit Outperformance Bond 9. At the end of the term, the percentage performance (gain or loss) of the underlying Portfolio is calculated. This performance if positive, will be multiplied by 50% and added to the capital invested to determine the Gross Return of the Bond. The Bond offers 100% capital security at maturity.

**SUITABILITY** | The Bond is not suitable for investors who require regular income or require access to their capital before maturity. The Bond is suitable only as a capital growth investment. The return on the Bond will depend on the Performance of the Portfolio and will only be determined at the end of the 6 year term. No withdrawals may be made before the maturity of the Bond on 22nd March 2023. Your money is not invested in the underlying Funds, therefore, you do not benefit from any dividends distributed by the 3 investment Funds within the Portfolio but you will benefit from dividends and income earned within the 3 investment funds within the Portfolio during the term of the Bond. In order to protect the performance of the 3 investment Funds within the Portfolio from volatility towards the end of the term, the Final Price will reflect the average Fund level on a monthly basis over the final 18 months of the term. The effect of averaging is to protect returns where performance is falling but conversely it may restrict growth where performance is rising. A Performance Fee of 1% will be deducted if the Gross Return of the Bond is 15% or higher at maturity. The return on your investment in this product may be affected by changes in currency exchange rates.

**CAPITAL SECURITY** | Capital security at maturity is provided by Bank of Ireland. In the event Bank of Ireland fails to meet its liabilities, you could lose some or all of your money if your investment is not fully covered by the Irish Deposit Guarantee Scheme.

### WHERE DOES MY INVESTMENT IN THE BCP DEPOSIT OUTPERFORMANCE BOND 9 GO?

A hypothetical investment of €50,000 will be used, at the date of investment, as follows:

100% of the investment amount will be paid to the Bank on the Start Date of this Bond. €50,000 or 100% of your investment will be placed on deposit and used to secure the promised payment of €50,000 payable after 6 years.

50% of the positive Performance of the Portfolio will be added to the capital secure amount, less any Performance Fee, and paid to you at maturity, less any tax deducted (where applicable). If the Performance of the Portfolio is negative at the end of the Term you will receive 100% of your investment amount. This payment represents a 0% gain (CAR 0%) on your investment over the period.

The present value of future interest on your deposit, as calculated by the Bank, will be used to pay fees to BCP. BCP will receive a fee of €1,220 or 2.44% (equivalent to 0.41% per annum) of your investment amount for manufacturing, distributing and administering the Bond.

### DO I HAVE ACCESS TO MY INVESTMENT?

No withdrawals may be made before the maturity of the Bond on 22nd March 2023. You have the right to cancel your application for the Bond within two weeks of the date you sign it but no later than the Closing Date.

### WHAT HAPPENS IF I DIE BEFORE THE BOND MATURES?

In the event of the death of a sole investor prior to the expiry of the Term:

- a) the Bond may be transferred into the names of the deceased investor's personal representatives or of any other person nominated by such personal representatives, or
- b) the Bond may be redeemed, subject to normal probate regulations, at its realisable value as determined by BCP based on a calculation by the Bank. The redeemable amount will be calculated primarily by reference to the market value of the assets, the remaining term to maturity, and the prevailing interest rates at the time. The amount redeemed may be more or less than the Remaining Capital secure amount.

Where the Bond is held in joint names it will, upon the death of one of the investors and upon production of such evidence of death as BCP or the Bank may require, be transferred into the name(s) of the surviving investor(s).

Where an investment is made on behalf of a self-directed or self-administered pension plan, in the event of death of a member prior to the expiry of the Term, the Bond may be redeemed at its realisable value as determined by BCP based on a calculation by the Bank which may be more or less than the Remaining Capital invested. The proceeds from such redemption will be paid to the trustees of the plan, or the investing life company as appropriate.

Early redemption fees may apply on any early exit from this investment.

### WHAT ABOUT TAX?

This Bond is available to pension platform investors only. Pension platform investors are currently exempt from Deposit Interest Retention Tax. Investors should satisfy themselves in relation to the Revenue reporting requirements and the implications of non-disclosure where required.



## TERMS & CONDITIONS

### 1. DEFINITIONS

- 1.1 'you/your/investor' means the customer(s) who is/are investing funds in the BCP Deposit Outperformance Bond 9.
- 1.2 'the Bond' means the BCP Deposit Outperformance Bond 9 provided by BCP in accordance with these Terms and Conditions.
- 1.3 The '6 year Term', 'Term' means the duration of the investment which is placed in the 6 year Bond commencing on 22nd March 2017 and maturing on 22nd March 2023.
- 1.4 'Interest' means the gross interest calculated in accordance with Section 7 below.
- 1.5 'the Bank', 'Bank of Ireland' mean The Governor and Company of the Bank of Ireland and its successors, assigns and transferees.
- 1.6 'BCP' means BCP Asset Management DAC and its successors, assigns and transferees.
- 1.7 'Portfolio' means an equally weighted portfolio of 3 investment funds as follows:
  - Aviva Investors Multi Strategy (AIMS) Target Return Fund. The Bloomberg code is AIMSABEU LX.
  - Old Mutual Global Equity Absolute Return (GEAR) Fund. The Bloomberg code is OMEAHA.
  - Pictet Multi-Asset Global Opportunities Fund. The Bloomberg code is PCMAGOR LX.
- 1.8 'Fund(s)' means each (or all) of the 3 investment funds as follows:
  - Aviva Investors Multi Strategy (AIMS) Target Return Fund. The Bloomberg code is AIMSABEU LX.
  - Old Mutual Global Equity Absolute Return (GEAR) Fund. The Bloomberg code is OMEAHA.
  - Pictet Multi-Asset Global Opportunities Fund. The Bloomberg code is PCMAGOR LX.
- 1.9 'Performance of each Fund' is defined in 7.2 below.
- 1.10 'Performance of the Portfolio' is defined in 7.3 below.
- 1.11 'Performance of the Bond' is defined in 7.4 below.
- 1.12 'Gross Return of the Bond' is defined in 7.5 below.
- 1.13 'Performance Fee' is defined in 7.6 below.

### 2. CONFIRMATION OF IDENTITY (NEW & EXISTING CLIENTS)

Further to the money laundering provisions of the Criminal Justice (Money Laundering & Terrorist Financing) Act 2010, as amended, clients must provide with their application (1) copy passport or full drivers licence certified by one of the following: Garda Síochána/Accountant/Solicitor/Notary Public/Embassy-Consular Staff Member/Authorised Financial Service Provider and (2) original address verification (e.g. utility bill) dated within the last 6 months. For payments by draft please provide a second form of separate address verification. Please note this applies to existing as well as new clients. Additional documentation will be required for corporate, pension and charitable organisation applicants.

### 3. YOUR INVESTMENT

- 3.1 BCP will lodge your investment in the Bond to a clearing account at the Bank. The funds will then be swept to a client asset account with the Bank in the name of BCP. You will receive a confirmation from the Bank of your investment in the Bond.
- 3.2 At the end of the Term, on advice from BCP, the Bank will repay 100% of the capital invested together with any Interest earned on the capital invested.
- 3.3 Your money is not invested in the 3 Funds, therefore, you do not benefit from any dividends distributed by the 3 Funds, but you will benefit from the dividends and income earned within the 3 Funds during the term of the Bond.

### 4. AVAILABILITY

- 4.1 The closing date for applications is 8th March 2017, or earlier if fully subscribed (the 'Closing Date'). The Closing Date is the final date on which BCP can receive fully completed applications for the Bond(s).
- 4.2 The minimum investment is €50,000.
- 4.3 The Bond is available to individuals who are aged 18 or over investing on their own behalf, credit unions, charitable bodies, companies and pension funds. Individuals under 18 may be facilitated by way of a flexible trust.

### 5. COOLING OFF PERIOD

You have the right to cancel this contract prior to the Closing Date of the Bond. If you wish to cancel, written notice must be received by BCP Asset Management DAC at 71 Upper Leeson Street, Dublin 4 within two weeks of your application but no later than 8th March 2017.

### 6. WITHDRAWALS

- 6.1 No withdrawals may be made from the Bond before the end of the 6 year Term.
- 6.2 In the event of death of a sole investor prior to the expiry of the 6 year Term:
  - (a) the Bond may be transferred into the names of the deceased investor's personal representatives or of any other person nominated by such personal representatives, or
  - (b) the Bond may be redeemed, subject to normal probate regulations, at its realisable value as determined by BCP and the Bank, which may be more or less than the capital secure amount.
- 6.3 Where the Bond is held in joint names, it will, upon the death of one of the investors and upon production of such evidence of death as BCP or the Bank require, be transferred into the name(s) of the surviving investor(s).
- 6.4 Where an investment is made on behalf of a self directed or self administered pension plan, in the event of death of a member prior to the expiry of the 6 year Term, the Bond may be redeemed, subject to the terms of the rules of the underlying scheme or policy, at its realisable value as determined by BCP and the Bank which may be more or less than the capital secure amount. The proceeds from

such redemption will be paid to the trustees of the plan, or the investing life company as appropriate.

- 6.5 Early redemption fees may apply on any early exit from this investment.

### 7. INTEREST

- 7.1 The Interest credited by the Bank to the 6 year deposit on maturity is calculated as the Performance of the Bond less the Performance Fee, and is calculated in accordance with 7.2, 7.3, 7.4, 7.5 and 7.6. This Interest, if positive, will be added to the capital secure amount to calculate the final return.
- 7.2 Performance of each Fund is calculated as (Final Price – Initial Price) / Initial Price where (1) the Initial Price of the Fund is the closing level of the Fund on 15th March 2017 or the next business day for the Fund; (2) the Final Price is the simple average of the Fund values taken at monthly intervals from and including 15th September 2021 to 15th March 2023.
- 7.3 Performance of the Portfolio is calculated as the (Total of the Performances of each Fund)/3.
- 7.4 Performance of the Bond is calculated as (positive Performance of the Portfolio x Participation) where Participation is 50%.
- 7.5 Gross Return of the Bond is calculated as (Performance of the Bond – Capital at Risk) where Capital at Risk is 0%.
- 7.6 The Performance Fee is 1% where the Gross Return at maturity for the Bond is 15% or higher.
- 7.7 If the Performance of the Portfolio is zero or negative, you will receive 100% of the capital back at maturity.
- 7.8 Should any event occur during the 6 year Term which in BCP's absolute discretion constitutes a substantial change to the Portfolio, force majeure or hedging disruption, BCP shall be entitled to substitute a Fund with another fund, to unwind the Bond at the then current market value or to suspend operations of the Bond during any period in which such event continues and thereafter until the end of the 6 year Term. On suspension, the Bank shall arrange for the investment accrued to be placed on deposit for the aforesaid period, on terms to be agreed between BCP and the Bank at their absolute discretion. BCP will notify the investors of the occurrence of any such event in such manner as BCP deem appropriate. Neither BCP, the Bank, nor their agent(s) shall be liable for any loss howsoever suffered by the investor if there is any total or partial failure of performance resulting from any such event or any other causes beyond the control of BCP, the Bank or their agent(s).
- 7.9 Should an adjustment event occur during the 6 year Term which affects the Portfolio or the value of any unit of any Fund within the Portfolio including, without limitation: a split, consolidation or reclassification of the units, or a distribution in the form of dividends which does not comply with the

## TERMS & CONDITIONS

usual dividend policy of the Fund, or any other similar event which in the opinion of BCP requires an adjustment, BCP shall be entitled, after consultation with the Bank and at its absolute discretion, to adjust any relevant terms of the Bond to preserve the economic equivalent of your investment prior to the occurrence of such adjustment event.

- 7.10 No interest will be paid to you on your initial investment in relation to the period up to 22nd March 2017.

### 8. MATURITY

BCP will contact you before the Bond matures to advise of repayment and reinvestment opportunities available at that time. At maturity on 22nd March 2023, BCP will, following receipt of your instructions, instruct the Bank to issue and send individual customer cheques to BCP amounting to the capital secure amount together with any Interest earned OR reinvest the proceeds as instructed. If at this time it is the Bank's policy to process maturity payments electronically, payment may be made by this method instead of by cheque. If for any reason Interest on the Bond cannot be determined by the maturity date, the capital sum secured and any Interest will be paid, 2 business days after the Interest can be determined. If you do not provide us with an instruction, matured funds will be held in a BCP client asset account. No interest will be paid to you on these maturity funds.

### 9. JOINT ACCOUNTS

Unless otherwise agreed in writing with BCP, the withdrawal of funds at maturity will require the consent of all account holders.

### 10. COMPLAINTS

Any complaint about the sale of the Bond should be made to your Adviser or the intermediary through whom you invested. A complaint about any other aspect of the Bond should be made to BCP. Any such complaints will be investigated in accordance with BCP's complaints policy, details of which are available from BCP.

### 11. CONFIDENTIALITY

BCP and the Bank observe a strict duty of confidentiality about your financial affairs. Save at your request or with your consent, neither BCP nor the Bank will disclose any details relating to your investment to anyone else other than in the following circumstances:

- to comply with a Court Order.
- to comply with a direction or request from a statutory or regulatory body entitled to such details.

- in accordance with any applicable legislation.

### 12. DATA PROTECTION

Both BCP and the Bank are registered under the Data Protection Acts 1988 and 2003 and your personal data held by BCP and the Bank will be maintained in accordance with the obligations of the Acts and subsequent legislation.

#### *Customer Information Notice (Non-Resident Clients)*

BCP has an obligation pursuant to S891F of the Taxes Consolidation Act, 1997 (as amended), to transmit data to the Revenue Commissioners for all Non-Resident Clients in respect of all interest paid to Non-Resident Clients including personal data held by BCP.

The Revenue Commissioners may share this data with other tax authorities as part of an Automatic Exchange of Information. Further information on the Automatic Exchange of Information can be found here: <http://www.revenue.ie/en/business/aeoi/index.html>

#### *Foreign Account Tax Compliance Act (FATCA)*

BCP has an obligation with regard to FATCA (which is implemented under Irish law by Section 891E of the Taxes Consolidation Act 1997) to transmit data to the Revenue Commissioners regarding all investors who are US Citizens or a resident for tax purposes of the United States of America.

### 13. CANCELLATION

If total funds received from investors at the Closing Date are deemed to be insufficient or if hedging conditions are adverse, BCP reserves the right not to proceed with the Bond issue and to repay investors.

### 14. ASSIGNMENTS

Investor(s) may not transfer (either by assignment or by novation) or create any security over any or all its rights, interests and obligations in the Bond without the prior written consent of BCP and the Bank.

### 15. BOND OPERATION

Neither BCP, the Bank nor their agent(s) will be liable for any loss you may suffer if BCP, the Bank or their agent(s) is prevented from providing any service as a result of industrial action, power failure or other cause beyond the reasonable control of BCP, the Bank or their agent(s). The Bank acts as deposit taker only and is not liable for the responsibilities of BCP to you in relation to the Bond, this brochure or for any other information provided to you by BCP. The Bank is not offering financial or tax advice to BCP or investors. It does

not make any representation, express or implied, as to the investment terms or the performance of the Bond. Any such statements herein, as well as all other statements regarding the Bond, are the sole responsibility of BCP.

### 16. VARIATION

These Terms and Conditions may be changed if a decision, recommendation or change is made by a Court, Regulator, Ombudsman or by legislation. BCP will notify you personally of any changes and will endeavour to give you at least 1 month's notice.

### 17. CLIENT ASSET ACCOUNTS

This product is deposit based and Bank of Ireland is the underlying deposit taker. Investors will receive confirmation of their investment from Bank of Ireland. On maturity, the proceeds of the investment, minus any applicable Performance Fee paid to BCP, will only be paid to investors. Client asset accounts contain funds which are pooled with other clients' funds. Investors have a claim against the client assets pool in a specific account. These funds are not afforded protection under the Client Asset Regulations 2015 until they are swept from the clearing account at the Bank into the BCP client asset account.

### 18. GOVERNING LAW AND JURISDICTION

These Terms and Conditions are governed by and shall be construed in accordance with the laws of Ireland. By signing the application form for the Bond, you agree that any dispute may be resolved by the courts of Ireland.

### 19. DEPOSIT GUARANTEE SCHEME/CAPITAL SECURITY

This product is deposit based and Bank of Ireland is the underlying deposit taker. The provisions of the Irish Deposit Guarantee Scheme (DGS) may apply, dependent on your circumstances. Details of the DGS are available at [www.consumerhelp.ie](http://www.consumerhelp.ie). Capital security is provided by Bank of Ireland. If your investment is not fully covered by the DGS, and in the event Bank of Ireland fails or becomes insolvent (ie. goes bankrupt or similar) you could lose some or all of your money.

### 20. DISCLAIMER

Aviva Investors, Old Mutual and Pictet do not sponsor, endorse, distribute or promote this product and are not in any way connected to it and do not accept any liability in relation to its issue, operation and trading.



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