

# IRISH LIFE SELF-INVESTED FUND

# INVESTMENT INSTRUCTION FORM

This form is required for all investments and transactions in the Self-Invested Fund within the Complete Solutions product range.

For all trades, you must complete Sections 1, 2, 3, 4, 10 AND the Section(s) for the asset(s) you are investing in. For example, for Deposits you must complete Sections 1, 2, 3, 4, 10 AND Section 5.

A percentage of your investment will be held in the Liquidity Account. This amount will stay in cash to pay certain charges.

The information in this form is correct as at December 2014 but may change.

Section 1: Policyhold	er Details			
Policyholder/Member:				
Complete Solutions Plan No:				
			phone number) please contact the Self-Inve certain notifications relating to the fund.	sted Fund
Section 2: Transaction	n Type (please tick appr	opriate box)		
New Investment / Switch In		(please comp	lete sections 3A, 4, 10 & relevant Section fo	or asset)
Reinvestment of existing fur	nds in the Self-Invested Fund	(please comp	lete sections 3B, 4, 10 & relevant Section fo	or asset)
Switch units out / withdraws	al out of the fund		lete sections 3B, 9 & 10 to switch units out & 10 for withdrawal out of the fund)	and
Section 3: Type of In	vestment (please tick ap	propriate box)		
3A: New Investment / Sv	vitch In			
1 New Complete Solutions p	lan	Yes No		
Please ensure there is a comple	eted Complete Solutions application	orm attached.		
2 Single contribution top-up		Yes No		
Please ensure that the single co	ontribution payment is attached.			
3 Transfers from other pension	on plans	Yes No		
Please ensure you include a co	py of the Irish Life Pension Transfer	alue form accompanied	d with the relevant cheque.	
4 Switch In from existing fun	d(s) in a Complete Solutions plan	Yes No		
Please indicate the plan numbe	r and please complete the section be	low.		
Plan number				
Name of fund(s) to be switched	ŀ	Percentage	e of that fund to be switched to the Self-Invested	d Fund
			%	
			%	
			%	

## Maturity/Sale of asset(s) Please complete the table below to indicate the asset(s) that is maturing / is to be sold to provide funds Maturity Original Asset type Sale of Details of Asset (please include provider, asset name & term) Amount/ of Asset **Asset** Percentage Deposit Structured Investment Stockbroker Account **Execution-only Trading Account** Discretionary Stockbroking Account Other Assets Please include Asset Name & Currency, ISIN & any additional info (if applicable): If you have more than one asset maturing / that you wish to be sold please provide details in this section (please include asset name & term and amount/percentage to be sold): Note: Full or partial sale of a fixed term deposit is at the discretion of the deposit provider. You may not be able to access a fixed term deposit before its maturity. Full or partial sale of a structured investment is at the discretion of the product provider. You may not be able to access a structured investment before its maturity. Breakage charges/penalties may be incurred on any breakage. Irish Life is not responsible for the calculation of any interest/capital payments. Irish Life's obligation is to pay to customers what it receives back from the deposit provider/product provider. Irish Life will not use any of its own assets to make up any shortfall. For more information please speak to your authorised investment adviser. For Discretionary Stockbroker Accounts, you should instruct your service provider to liquidate shares to ensure that sufficient cash is available for the withdrawal. For Execution-only Accounts, you should liquidate investments as required through the online service or telephone service to ensure that sufficient cash is available for the withdrawal. The funds withdrawn from any of the stockbroker accounts will remain in cash until we receive further instruction from you. Section 4: Investment Instruction Asset Split Table Please indicate using a percentage what portion of your investment amount you want to invest in the various asset classes available in the Self-Invested Fund. For example, you may want to place half of the funds in deposits and the remainder in execution-only trading account. This would be split and marked in the table as 50% for 'Deposits' and 50% for 'Execution-only Trading Account'. Additional Information Asset class Percentage Section to complete if choosing this option % Minimum\* deposit is €20,000 **Deposits** Section 5 \*Minimum deposit investment may vary depending on the deposit provider. % Structured Investments Section 6 Minimum investment is €20,000. This service is provided by Platform Securities. **Execution-only Trading Account** % Section 7A Minimum investment is €20,000. This service is provided by Quilter Cheviot. % Section 7B Discretionary Stockbroker Account Minimum investment is €250,000. % Other Assets Section 8 100 % Total Investment in the Self-Invested Fund

3B: Reinvestment within the Self-Invested Fund OR Switch units out OR Withdrawal out of the fund

Amount/Percentage

Existing liquidity balance

## **Section 5: Deposits**

#### Placing funds on deposit

Please ensure that the total percentage investment in deposits selected in the table below equals the total percentage amount indicated in the Investment Instruction Asset Split Table in Section 4.

Please note that this section is not for the deposit rate you wish to avail of, inputting a deposit rate does not guarantee you will receive this rate. You will receive the rate that is available on the day the deposit is placed.

Important information: This deposit is not protected by the Deposit Guarantee Scheme, nor any other government or financial institution guarantee scheme.

Fixed Term Accounts	Guarantee	Deposit Currency*	Credit Rat at 15/12/		Depo	osit 1	Depo	osit 2	Depo	osit 3
			Moody's	S&P	Term	%	Term	%	Term	%
AIB plc	None		Ba2	ВВ		%		%		%
Bank of Ireland	None		Ba1	BB+		%		%		%
EBS Limited	None		Ba2	NR		%		%		%
Investec Bank plc	None		Baa3	NR		%		%		%
KBC Bank Ireland plc	None		Ba1	BBB-		%		%		%
Permanent tsb plc (PTSB)	None		B3	B+		%		%		%
RaboDirect	None		Aa2	A+		%		%		%
Demand Accounts	Guarantee	Deposit Currency*	Moody's	S&P	Term	%	Term	%	Term	%
KBC Bank Ireland plc	None		Ba1	BBB-	Demand	%	Demand	%	Demand	%
RaboDirect	None		Aa2	A+	Demand	%	Demand	%	Demand	%

<sup>\*</sup>Deposit investment made in Euro unless other currency specified.

Please note: Irish Life will set aside a liquidity balance for each deposit investment. Liquidity is explained in the Self-Invested Fund guide. For further details you can contact the Self-Invested Fund team.

For Approved Retirement Funds, there is currently an additional 5% liquidity required to pay minimum withdrawal amounts from the year you turn 61 and we may need to set this aside within the Self-Invested Fund. If your fund is greater than €2 million you may need to hold 6%. It is your responsibility to ensure sufficient cash is available within this account. Liquidity will be automatically held back on placements by the Self-Invested Fund team. If we do not set these funds aside, this could lead to an overdraft and we may charge overdraft interest or sell assets as a result. Please see 'Your guide to the Self-Invested Fund' for more details on the liquidity account and a full explanation of liquidity.

## **Credit Ratings**

One of the ways to assess the level of counterparty risk is by reviewing the counterparty's credit ratings. Credit ratings are an assessment of how creditworthy an organisation is. This is based on an organisation's history of borrowing and repayment, as well as the level of assets and level of debts. They are provided by independent private companies known as rating agencies and are reviewed on a regular basis.

Credit ratings are provided for information purposes only and Irish Life does not accept any responsibility should the deposit provider default on any deposit investment repayments. It is your responsibility to do the appropriate due diligence and assess your own suitability for any deposit investments. Current credit ratings are as of 15 December 2014 and these may change from time to time. For more information on credit ratings please speak to your authorised investment adviser.

#### Moody's

A Grades: There are three levels with Aaa being the highest, followed by Aa and A being the lowest.

For example Aaa is the highest rating of the A grades and is described as - Judged to be of the highest quality, subject to the lowest level of credit risk.

B Grades: There are three levels with Baa being the highest, followed by Ba and B being the lowest.

For example Baa is the highest rating of the B grades and is described as - Judged to be medium-grade and subject to moderate credit risk

Section 5 continued on the next page— please ensure you sign the declaration otherwise placement will not be made.

and as such may possess certain speculative characteristics.

Ratings below Baa should be considered speculative and below investment grade.

Ba is described as – Judged to be speculative and are subject to substantial credit risk.

C Grades: There are three levels with Caa being the highest, followed by Ca and C being the lowest.

For example Caa is the highest rating of the C grades and is described as - Judged to be speculative of poor standing and are subject to very high credit risk.

#### Standard & Poors (S&P)

A Grades: There are three levels with AAA being the highest, followed by AA and A being the lowest.

For example AAA is the highest rating of the A grades and is described as - Extremely strong capacity to meet financial commitments.

B Grades: There are five levels with BBB being the highest, followed by BBB-, BB+, BB and B being the lowest.

For example BBB is the highest rating of the B grades and is described as - Adequate capacity to meet financial commitments, but more subject to adverse economic conditions.

BB is described as - Less vulnerable in the near-term but faces major ongoing uncertainties to adverse business, financial and economic conditions.

C Grades: There are three levels with CCC being the highest, followed by CC and C being the lowest.

For example CCC is the highest rating of the C grades and is described as - Currently vulnerable and dependent on favourable business, financial and economic conditions to meet financial commitments.

NR: No Rating

Sourced from: Moody's (www.moodys.com) and Standard & Poors (S&P) (www.standardandpoors.com) as at 15/12/2014.

#### Self-Invested Fund risk rating

The risk rating of the Self-Invested Fund is 7. The Self-Invested Fund might suit you if you would describe yourself as an adventurous investor, is looking for very high potential returns over the long term and are willing to accept the significant ups and downs along the way. In the case of deposit investments in the Self-Invested Fund this would include a risk of losing some or all of your deposit investment. Further information on the Self-Invested Fund is set out in 'Your guide to the Self-Invested Fund'.

When investing in a deposit in the Self-Invested Fund you should consider the following:

- You are happy you understand the risk associated with deposits available through the fund and you have considered the need for diversification.
- · You understand you hold the counterparty risk with any deposit and are comfortable with that exposure.
- You understand that monies committed to a term deposit may not be realisable before the deposit matures.
- You will have a substantial overall pension fund of which only a small proportion will be invested in these deposits.
- You will have sufficient other money invested across a diversified range of unrelated assets such that even after a full or partial loss of this deposit fund your remaining fund would meet your desired retirement planning needs.

I acknowledge and agree that under the terms and conditions of my pension plan and the Self-Invested Fund, Irish Life will make a deposit with the chosen deposit provider(s) above, in accordance with my instructions. I understand that this deposit is **not** protected by the Deposit Guarantee Scheme, nor any other government or financial institution guarantee scheme. I understand that in the event of a default I may lose some or all of my deposit investment. I further acknowledge that I understand that Irish Life's obligation is to pay to customers what it receives back from the deposit provider. Irish Life will not use any of its own reserves to make up any shortfall. I confirm that I understand that any investments through my pension plan and the Self-Invested Fund will be owned by Irish Life. All treatments of this investment (including tax treatments) will be in the context of Irish Life as the asset owner. I confirm that I have checked and understand the current credit ratings for all the deposit providers and understand that these may change. I have read and understand the information about third party risk in the Self-Invested Fund guide and agree that this deposit investment is suitable for my needs.

If you are not comfortable with any aspect of this declaration we recommend you do not proceed with this investment.

I have read and ι	understand the deposit declaration above	
Signature	X	
Print Name		Date dd / mm / y y y y

### **Section 6: Structured Investments**

Please ensure that the total percentage investment in Structured Investments in the table below is the same as the amount selected in the Investment Instruction Asset Split Table in Section 3.

Please complete this section fully, you are required to include the full Structured Investment name, version and any option if applicable.

Please note Structured Investments may include Tracker Bonds, Listed Notes and other fixed term investment products.

Tick as appropriate	Structured Investment Provider	Structured Investment Name	Structured Investment Option / Version (if applicable)	Percentage Investment
	ВСР			%
	Merrion Solutions			%
	Wealth Options			%
or third party p appropriate. It paid to the thir the standard I investments th Irish Life as the imply that th investments w	roduct provider. This included have reviewed and I underst of party product provider and rish Life charges and remurough the Self-Invested Funcasset owner. Please note to is investment is protected ill not be covered under the	les the product booklet, a Key Features Docume and all the charges that will be deducted from to d/or any other party. I further understand that ineration applicable to my pension plan and to d will be owned by Irish Life. All treatments of to that when any products are described as he	as been provided to me by my authorised investent, terms & conditions, and the product's applicate structured investment, including any fees and such charges, fees and remuneration are in the Self-Invested Fund. I confirm that I understant is investment (including tax treatments) will be aving 'capital protection' or 'capital security in guarantee scheme. In particular, investment investments are owned by Irish Life.	cation form as If remuneration addition to and that any in the context of ty' this does not
Signature	X			
Print Name			Date dd / mm / [	уууу

Please note: Irish Life will set aside a liquidity balance for each structured investment, the amount will be based on the term of the investment and your plan type. Liquidity is explained in the Self-Invested Fund guide. For further details you can contact the Self-Invested Fund team.

For Approved Retirement Funds, there is currently an additional 5% liquidity required to pay minimum withdrawal amounts from the year you turn 61 and we may need to set this aside within the Self-Invested Fund. If your fund is greater than €2 million you may need to hold 6%. It is your responsibility to ensure sufficient cash is available within this account. Liquidity will be automatically held back on placements by the Self-Invested Fund team. If we do not set these funds aside, this could lead to an overdraft and we may charge overdraft interest or sell assets as a result. Please see 'Your guide to the Self-Invested Fund' for more details on the liquidity account and a full explanation of liquidity.

We facilitate investments in structured investments with a number of providers based on customer requests. For details on the structured investments that we facilitate through the Self-Invested Fund, please contact your authorised investment adviser.

# Section 7: Stockbroker Accounts

**Execution-only Trading Account** 

Please use this section to open any one	of the accounts below or to make	e further investments in existing accou	ints.
Execution-only Trading Account			
Discretionary Stockbroker Account			
In all cases, please ensure that the total Investment Instruction Asset Split Table	, 0	the tables below are the same as the a	amount selected for that account in the
Section 7A: Execution-only	y Trading Account		
Mobile Phone No			
Personal Email address			
Mother's Maiden Name			
Authorised Investment Adviser's ema	ail address		
Stockbroker Account type	Stockbroker name	Liquidity Requirement*	Percentage Investment

\*Irish Life will set aside a liquidity balance for each Stockbroker Account. Liquidity is explained in the Self-Invested Fund guide. For further details you can contact the Self-Invested Fund team. For Approved Retirement Funds, there is currently an additional 5% liquidity required to pay minimum withdrawal amounts from the year you turn 61 and we may need to set this aside within the Self-Invested Fund. If your fund is greater than €2 million you may need to hold 6%. If we do not set these funds aside, this could lead to an overdraft and we may charge overdraft interest or sell assets as a result. Please see 'Your guide to the Self-Invested Fund' for more details on the liquidity account and a full explanation of liquidity.

3%

%

# Section 7B: Discretionary Stockbroker Account

Stockbroker Account type	Stockbroker name	Liquidity Requirement*	Percentage Investment
Discretionary Stockbroker Account	Quilter Cheviot**	3%	%

\*Irish Life will set aside a liquidity balance for each Stockbroker Account. Liquidity is explained in the Self-Invested Fund guide. For further details you can contact the Self-Invested Fund team. For Approved Retirement Funds, there is currently an additional 5% liquidity required to pay minimum withdrawal amounts from the year you turn 61 and we may need to set this aside within the Self-Invested Fund. If your fund is greater than €2 million you may need to hold 6%. If we do not set these funds aside, this could lead to an overdraft and we may charge overdraft interest or sell assets as a result. Please see 'Your guide to the Self-Invested Fund' for more details on the liquidity account and a full explanation of liquidity.

Please note the minimum investment amount for a discretionary stockbroker account is  $\leq$ 250,000.

Platform Securities\*\*

<sup>\*\*</sup>The execution-only trading account service is provided to Irish Life through our service provider Platform Securities. Platform Securities is a trading name of Platform Securities LLP which is authorised and regulated by the Financial Conduct Authority (FCA).

<sup>\*\*</sup> Further documentation will be required by your Stockbroker to open an account. For further details please contact your Stockbroker or your authorised investment adviser.

#### Section 8: Instructions in relation to Other Assets

At our discretion, Irish Life may facilitate investments in other assets (other than deposits, stockbroker accounts and structured investments with a number of providers). In these instances, we will review the asset to determine if it is allowable. Please contact the Self-Invested Fund team with any queries on 'Other Assets'.

Please provide as much information as you can in relation to the asset you want to invest in, in the tables below. If funds are received at the same time as a request to assess an asset, the funds will remain in the liquidity account until the asset is approved and the funds can be invested. If the asset is not accepted, the funds are still governed by pension rules and may have to remain invested in a pension plan. Therefore, we would always recommend that any asset reviews are completed before sending in any funds for investment.

# **Buying other asset types**

Please ensure the total percentage investment in Other Assets in this table is the same as the percentage indicated in the Investment Instruction Asset Split Table in Section 4.

Percentage to be invested in 'Other Assets'		%
Full Asset Name		
Asset Currency		
ISIN (where applicable)		
Liquidity Requirement*	Amount to be advised based on as	set type for each asset purchase
Fund team. For Approved Retirement Funds, there is currently an acy you turn 61 and we may need to set this aside within the Self-Invest do not set these funds aside, this could lead to an overdraft and we the Self-Invested Fund' for more details on the liquidity account and Additional Information (Where possible, please provide a copy of	ed Fund. If your fund is greater than €2 may charge overdraft interest or sell ass d a full explanation of liquidity.	! million you may need to hold 6%. If we
Section 9: Switching out of a Self-Invested Full Please use this section to switch the funds out of the Self-Invested Fund Amount/percentage to be switched from the Self-Invested Fund		
Fund(s) to switch to:		
Fund Name	Amount to be Invested	Percentage to be Invested
	€	%
	€	%
	€	%
	€	%
	€	%

Note: Note that any sale of any asset may cause a delay in switches out of the Self-Invested Fund.

#### **Section 10: Declaration**

- I confirm that I have received and have read Irish Life's 'Your guide to the Self-Invested Fund' and that I understand the information contained therein.
- I understand and accept that any instructions which I give Irish
  Life on this form and any transaction Irish Life carries out based on
  this form are subject to the terms and conditions of my Complete
  Solutions Plan and to the terms and conditions which apply to the
  Self-Invested Fund ("the Fund").
- 3. I understand and accept that it is my responsibility to ensure all of my transactions, which I instruct Irish Life to carry out on my behalf, comply with applicable laws and regulations. In particular, I am responsible for ensuring transactions I instruct do no constitute insider dealing or any other breaches of market regulations.
- 4. Irish Life will not be held liable for any acts/errors or omissions of their third party service providers or any other third party.
- 5. I understand and accept that the types and levels of risk which may attach to the Fund will vary and could be very significant depending on the investment decisions which I instruct Irish Life to transact on the fund, and that it is my responsibility to ensure that I have sought and obtained any advice required in relation to such investments and to be satisfied as to their suitability for the pension scheme (if applicable), my requirements, and my attitude to risk.
- 6. I understand and accept the level of counterparty risk linked to investments in the Fund. I also understand the importance to review and understand the credit ratings of the providers within the Fund and that these may change without notice.
- 7. I understand and accept that Irish Life will act on investment instructions contained on this form without further query. I further understand that Irish Life reserves, at its absolute discretion, the right to reject any investment transactions which are received from me and that in so doing Irish Life is not in any way assessing the suitability of such instructions for me and is acting only to ensure that Irish Life complies with legislative and/or other general administrative or practical limitations which Irish Life applies to such funds. Irish Life will not assess the merits or otherwise of the investments or their suitability for me and I should satisfy myself that I have obtained suitable investment advice in relation to the instructions I have asked Irish Life to carry out.
- 8. I understand and accept that the charges and expenses incurred within the Fund are not fixed and can vary depending on the investment instructions which I give to Irish Life and on the third parties which may be required to carry out such instructions.
- 9. I understand and accept that monies I have instructed to be invested in the Fund and monies from the sale of assets within the Fund will be held in a liquidity account until I give further investment instructions, including any additional information required to execute these instructions. The liquidity account does not have a guaranteed rate of interest. I understand and accept that a minimum cash amount must be held in the Fund's liquidity account at all times and that this minimum amount varies depending on the assets being purchased within the Fund, the type of plan I have and the charges required to be paid from the liquidity account. I acknowledge that it is my responsibility to ensure sufficient cash is held in the liquidity account at all times. I understand that if sufficient cash is not available to pay certain charges, income payments and possible minimum withdrawal amounts, the account may become overdrawn and result in interest being charged or assets being sold.

- 10. I understand and accept that in this form I am instructing Irish Life to carry out an investment transaction and that I am subject to and am acting within the delegated authority Irish Life has given to me under the Complete Solutions Plan Terms & Conditions. For company pension plans I confirm that the trustee agrees that I, as member, may give instructions directly to Irish Life regarding the Fund. All transactions will be applied in accordance with my instructions to the Fund that Irish Life have linked to the plan (as indicated on this form). Instructions to buy and sell investments/assets relate to investments/assets owned by Irish Life, the valuation of which is linked to the individual Self-Invested Fund allocated to my plan.
- 11. I further understand that for Stockbroker services, I have been given delegated authority to pass instructions directly to service providers currently on the panel. I agree to act at all times within the restrictions imposed on this delegated authority by Irish Life.
- 12. I understand and accept that all cash flows/payments arising from any instructions which I give to Irish Life on this form must be passed directly to (or from) Irish Life to (or from) the relevant third party to the transaction and will constitute a transaction on the plan. I further understand and accept that all payments to purchase investments/ assets must be made payable to Irish Life and I must not send any payments directly to or make any payment instrument payable to a stockbroker or to other third parties. Such payments will be returned and cannot be processed under the plan and Irish Life will not be responsible for any loss or delays causes by such payments not being processed.
- 13. I understand and accept that all payments arising from the sale of any investment or asset must be payable to Irish Life and sent directly by the relevant third party to Irish Life. In the event that any third party sends any payment in error to me or mistakes any payment instruments payable to me, I agree to return the payment immediately to the relevant third party.
- 14. I understand that Irish Life are not responsible for any advice received from a third party and that Irish Life does not do any due diligence on third parties or on the assets I request to invest in.
- 15. I understand that for one-member Company Pension schemes, the scheme rules must allow for member discretion to give investment instructions. If your scheme is through Irish Life, the trustee may be required to endorse the scheme rules to this effect.
- 16. I understand that if my Fund is invested in Property, or other assets not traded on an open market, there may be delays in selling these assets
- 17. I understand that Irish Life accepts instructions from the member under Company Pension plans; the plan owners under personal pensions, Approved Retirement Funds, Approved Minimum Retirement Funds and Personal Retirement Bond plans; and the trustee under Investment-only plans linked to self-administered pension schemes.
- 18. I understand and accept all the risks associated with sending faxed instructions and any other instruction type, Irish Life is not responsible for any transmission errors and the authority of the sender.
- 19. I understand that online trades and telephone executed trades will be placed by the life assured/member and that trustee instructions are only accepted for Investment-only plans.
- 20. I declare that the information given on this form is correct and I wish to proceed as instructed above.

Signature	×	
Name		PLEASE PRINT IN CAPITAL LETTERS
	Policyholder/Member Name (Block Capitals) (Trustee for Inve	stment-only plans)
Date	dd/mm/yyyy	

#### Contact us

Self-Invested Fund team e-mail selfinvestedteam@irishlife.ie Website www.irishlife.ie

Phone us

Self-Invested Fund Customer Service 01 704 1832 Irish Life Customer Service 01 704 1010

(Queries about Irish Life funds other than Self-Invested Fund)

Execution-only trading account telephone service 1800 800 090

Self-Invested Fund team fax 01 704 1988

Write to us Irish Life Assurance plc, Lower Abbey Street, Dublin 1.

