

Documentation required to put Business Protection in place - LIFE ADVISORY SERVICES

Corporate Shareholder Protection

This is an arrangement whereby the company agrees with each shareholder to buy back his / her shares from his / her personal representatives on death, with the insurance cost being borne by the company. This ensures security for the company, and peace of mind for the family / dependants of the deceased.

Click here for detail on the documentation required

Personal Shareholder Protection

This allows the shareholders of a limited company to provide funds to purchase the share of a deceased shareholder from their personal representatives. The life assurance contracts are taken out by the shareholders personally. This ensures the surviving shareholders retain control of their business.

Own Life in Trust – click here for detail on the documentation required

Life of Another – click here for detail on the documentation required

Partnership Insurance

This allows the partners of a business to provide funds to make a payment to the estate of a deceased partner in respect of his / her share of the partnership. The life assurance contracts are taken out by the partners personally. This ensures the surviving partners retain control of their business.

Own Life in Trust – click here for detail on the documentation required

Life of Another – click here for detail on the documentation required

Keyperson Cover

This allows a limited company to plan for the potential financial loss that it would suffer on the death or serious illness of a key employee. For example, will any loans to the business have to be repaid on the death of a specific individual?

Click here for the detail on the documentation required

Corporate Shareholder Protection

Irish Life Requirements

Company Requirements

The company takes out an individual protection plan on the shareholder and the company pays the premium.

Life assured = shareholder

Proposer /

plan owner = company i.e. ABC Ltd

Payer of premium

= company i.e. ABC Ltd

The plan is NOT issued in trust. No trust form is required.

Protection Application Form / Declarations and Consents

- Declaration to Irish Life Assurance plc life assured is individual shareholder. He / she signs declaration as life assured 'the first person'.

 The company is the 'proposer'/plan owner. A company director or company secretary signs the declaration 'for and on behalf of ABC Ltd'
- Declaration under regulation 6(3) of the Life
 Assurance (Provision of Information) Regulations
 2001 customer is the company. A company director or
 company secretary signs the declaration 'for and on
 behalf of ABC Ltd'. This is not signed by the life assured.

Underwriting Questionnaire – Partnership Share Purchase Corporate Co Directors Cover Financial Questionnaire

Anti-Money Laundering Requirements – Please refer to your account manager
 4. Pass a Special Resolution - to authorise the company to enter into the share

- Company Law Check Company's
 Articles of Association the company
 must be authorised to buy back its shares
 in its articles of association, so the articles
 may need to be changed. A special
 resolution is required to change the
 company's articles.
- 2. Confirm Capital Gains Tax Treatment is likely to apply to the proceeds from the sale of shares back to the company
- 3. Corporate Share Purchase Agreement a separate "Put and Call" agreement must be prepared and completed between the company and each shareholder involved. This 'sample' draft agreement is available on www.bline.ie
- 4. Pass a Special Resolution to authorise the company to enter into the share purchase contract with each shareholder. The special resolutions must be passed before each agreement can be signed.

Corporate Shareholder Protection: It is recommended that someone other than the "Life Assured" in each case should sign each of the applications "for and on behalf of the company" as the proposer / plan owner.

SHAREHOLDER AND PARTNERSHIP PROTECTION: Where share purchase cover or partnership cover is being put in place, it is very important that the clients own legal advisor should advise on the suitability of our draft agreements for the clients own particular circumstances. In particular to ensure that any agreements are not in conflict with the company's articles of association or the firms partnership agreement.

Personal Shareholder Protection	Irish Life Requirements	Company Requirements
OPTION 1 - Own Life in Trust The plan is put in trust for the 'other shareholders in the business' using a special shareholders trust form. Life assured = shareholder personally Proposer / = shareholder personally plan owner Payer of = shareholder personally premium	 Protection Application Form / Declarations and Consents Declaration to Irish Life Assurance plc – life assured is individual shareholder, he / she signs the declaration personally, no separate proposer. Declaration under regulation 6(3) of the Life Assurance (Provision of Information) Regulations 2001 – customer is individual shareholder, he / she signs the declaration personally. No separate proposer. Shareholder Trust Form – shareholder is settlor and trustee. He / she signs the trust form personally. The form must be signed and dated before the plan is issued. The beneficiaries are the 'other shareholders in the business named ABC Ltd'. 	Shareholder Buy / Sell Double Option Agreement – one single agreement which is to be signed by all the participating shareholders. This draft agreement is available on www.bline.ie
	Underwriting Questionnaire – Partnership Share Purchase Corporate Co Directors Cover Financial Questionnaire Anti-Money Laundering Requirements – Please refer to your account manager	
OPTION 2 - Life of Another A plan is required on the life of each individual shareholder. The proposer / plan owner in each case is the 'other shareholders'	 Protection Application Form / Declarations and Consents Declaration to Irish Life Assurance plc – the shareholder who is the life assured signs the declaration personally as the 'first person'. The other shareholders are the proposers of the 	Shareholder Buy / Sell Double Option Agreement – one single agreement which is to be signed by all the participating shareholders.

of the business. The proposer pays the premium personally.

Life assured = shareholder personally

= other shareholders in the Proposer / plan owner **business**

Payer of = other shareholders in the business (the proposers) premium

The plan is NOT issued in trust. No trust form is required.

- plan and sign as separate proposer / plan owner.
- **Declaration under regulation 6(3) of the Life Assurance** (Provision of Information) Regulations 2001 – customer is the 'other' shareholders; they sign the declaration personally as a separate proposer. This is not signed by the life assured.

Underwriting Questionnaire – Partnership Share Purchase Corporate Co Directors Cover Financial Questionnaire

AML Requirements – Please refer to your account manager

This draft agreement is available on www.bline.ie

Partnership Insurance	Irish Life Requirements	Company Requirements
OPTION 1 - Own Life in Trust The plan is put in trust for the 'other partners in the firm' using a special partners trust form. Life assured = partner personally Proposer / = partner personally plan owner Payer of = partner personally premium	 Declaration to Irish Life Assurance plc – life assured is individual partner, he / she signs the declaration personally, no separate proposer. Declaration under regulation 6(3) of the Life Assurance (Provision of Information) Regulations 2001 – customer is individual partner, he / she signs the declaration personally. No separate proposer. Partner Trust Form – partner is settlor and trustee. He / she signs the trust form personally. The form must be signed and dated before the plan is issued. The beneficiaries are the 'other shareholders in the firm named ABC'. Underwriting Questionnaire – Partnership Share Purchase Corporate Co Directors Cover Financial Questionnaire Anti-Money Laundering Requirements – Please refer to your account manager 	Partnership Buy / Sell Double Option Agreement – one single agreement which is to be signed by all the participating partners. This draft agreement is available on www.bline.ie
OPTION 2 - Life of Another	Protection Application Form / Declarations and Consents	Partnership Buy / Sell Double Option

A plan is required on the life of each individual partner. The proposer / plan owner in each case is the 'other partners of the firm. The proposer pays the premium personally.

Life assured = partner personally

Proposer / = other partners in the plan owner firm

Payer of = other partners in the premium firm (the proposers)

The plan is NOT issued in trust. No trust form is required.

- Declaration to Irish Life Assurance plc the partner who is the life assured signs the declaration personally as the 'first person'. The other partners are the proposers of the plan and sign as <u>separate proposer / plan owner.</u>
- Declaration under regulation 6(3) of the Life Assurance (Provision of Information) Regulations 2001 – customer is the 'other' partners; they sign the declaration personally as a separate proposer. This is not signed by the life assured.

Underwriting Questionnaire – Partnership Share Purchase Corporate Co Directors Cover Financial Questionnaire

AML Requirements – Please refer to your account manager

Partnership Buy / Sell Double Option
Agreement – one single agreement which
is to be signed by all the participating
partners.

This draft agreement is available on www.bline.ie

Key person Cover	Irish Life Requirements	Company Requirements
The company takes out a plan on a 'key' person to provide for loss of profits / calling in of loans on his / her death or serious illness. Life assured = key person Proposer / = company i.e. ABC Ltd plan owner	Declaration to Irish Life Assurance plc – life assured is individual keyperson. He / she signs declaration as life assured –'the first person'. The company is the 'proposer'/plan owner. A company director or company secretary signs the declaration 'for and on behalf of ABC Ltd'	Board Resolution The decision to effect cover should be minuted at a board meeting of the company.
Payer of premium = company i.e. ABC Ltd premium The plan is NOT issued in trust. No trust form is required.	 Declaration under regulation 6(3) of the Life Assurance (Provision of Information) Regulations 2001 – customer is the company. A company director or company secretary signs the declaration 'for and on behalf of ABC Ltd'. This is not signed by the life assured. It is recommended that someone other than the "Keyperson" sign the application "for and on behalf of the company" as the proposer / plan owner. 	
	Underwriting Questionnaire - Keyperson and Business Loan Cover Questionnaire	
	 Key Person Cover – if cover to protect loss of profit or replacement cost. 	
	Business Loan Cover – where cover is to protect company borrowings	
	Anti-Money Laundering Requirements – Please refer to your account manager	

Keyperson Applications: It is recommended that someone other than the "Keyperson" sign the application "for and on behalf of the company" as the proposer / plan owner.

For more information please see our Business Protection Adviser Guides available in the Business Protection Section on www.bline.ie