

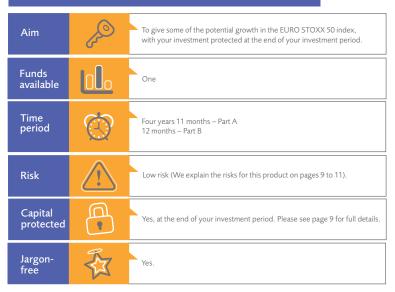


## **DUAL RETURN BOND 1**

Closing date: 23 December 2011 (or earlier if over-subscribed).



#### **Dual Return Bond 1**



All information including the Terms and Conditions of your plan will be provided in English. The paper in this booklet came from a managed forest.

The information in this booklet was correct on 16 November 2011 but may change.

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The closing date for applications is 23 December 2011. (This could be earlier if we receive too many applications). Your investment will start on 10 January 2012.

# Introduction

Dual Return Bond 1 is a great investment option for the cautious investor. Over the long term, investing in shares can consistently give you the best rewards. Anyone can invest directly in stock markets. However, buying and selling shares can be expensive and you need a lot of time and money to invest in more than just a handful of shares. You will also know that shares can fall in value, sometimes by large amounts, and this risk may put people off investing in shares.

This is where Dual Return Bond 1 could provide the solution for you. We have designed this product so that your investment is protected. Plus, you also have access to the potential growth of the EURO STOXX 50 index - Europe's leading index for the Eurozone.

We have outlined some important things for you to consider to help you decide if this plan is suitable for you. If you are in any doubt, you should contact your financial adviser.

#### Important information you should read

Dual Return Bond 1 is an investment plan with a fixed term of four years and 11 months. It is not a deposit account.

- It is important when you invest in a plan that you fully understand the benefits and risks involved. We recommend you read the important points outlined in the suitability snapshot on page 4.
- For the detail of your investment, and what you are buying, please see page 5.



 The most common questions asked are on pages 12 to 14 (including details of government taxes and levies that apply).

You should also get advice from your financial adviser before investing in this plan.

## **Suitability snapshot**



#### This product could be suitable if you:

- ✓ want to invest for 4 years 11 months and are also looking to get back some of your investment after 12 months;
- √ have at least €10,000 to invest;
- ✓ are 80 or younger (next birthday);
- √ do not need to make regular withdrawals;
- ✓ want an investment that protects your money and understand that we have designed this product to protect your investment (this means you are happy to settle for potentially lower returns than you could achieve by investing without capital protection); and
- ✓ are prepared to accept the possible counterparty risk that applies, in particular in relation to your capital protection. This is explained in more detail on pages 9 to 11.

#### This product is less suitable if you:

- X want to invest for a different period and may need to withdraw your money (especially in the case of unexpected emergencies) before the end date:
- X have less than €10,000 to invest;
- X are over 80 (next birthday);
- want an investment that allows you to make regular withdrawals or add regular contributions to your fund;
- are looking for higher returns and are prepared to risk your investment; or

X are not prepared to accept the possible risks attached to this product that are explained on pages 9 to 11.

# 2

### **How Dual Return Bond 1 works**

Dual Return Bond 1 is designed to protect your amount invested even if the EURO STOXX 50 index falls.

#### What am I buying?

This plan is a tracker bond. A tracker bond is an investment that aims, at the end of the product term, to return a set percentage of your investment plus the possibility of an extra amount based on the performance of a stock-market index.

### There are two parts to a tracker bond and we split your investment between them.

The first part of your money buys a bond. This returns a set percentage of your investment when it becomes due for payment (maturity). A bond is a type of loan given to a company or government which is due to be paid at maturity.

The second part of your money buys an option (or options) on a stock-market index, which provides the potential return. The return on the option is usually measured as a percentage growth in the index. The potential return at maturity depends on the growth of the stock-market index.

To provide the capital protection and fixed return on your investment in this plan, we use a percentage of your money to buy a bond from Irish Life & Permanent plc (trading as **permanent tsb**). We then use a portion of your money to buy options on the EURO STOXX 50 index through Barclays Bank plc (Barclays). You are not investing directly in the EURO STOXX 50 index. Your investment will be linked to the performance of this index which will determine the potential returns on your investment. Please see page 9 for full details.

# 3

### Your investment

#### Choose the right investment

Dual Return Bond 1 has two parts. We explain each part clearly on the following pages to help you understand them.

## EURO STOXX 50 index

(November 2011).

Your potential returns are based on the performance of the EURO STOXX 50 index. The EURO STOXX 50 index is Europe's leading index for the Eurozone. This index covers large, high-profile companies which are leaders in their field in the Eurozone. The index tracks 50 stocks from 12 Eurozone countries: Austria, Belgium, Finland, France, Greece, Germany, Ireland, Italy, Luxembourg, the Netherlands, Portugal and Spain

## Part A - Four years 11 months

Investment start date:

10 January 2012

You cannot cash in your investment before:

12 December 2016

At maturity Part A is designed to provide you with the following, before tax.

√ 67% of your original investment amount



✓ 100% of the potential growth in the EURO STOXX 50 index with a maximum on the potential return of 35%.

**Averaging protection:** In this part of your investment we aim to protect you from falls in the value of the EURO STOXX 50 index towards the end of your investment by smoothing out the ups and downs over the final 12 months. This can reduce the effect of any falls in the value of the index but can also reduce how much your investment grows in value.

Here are some examples of how Part A would work in different stock market conditions.

67% Averaged performance of Eurostoxx 50	67% 100% of that return (with a cap of 35%)	67%  Your return (before tax) on €100,000 (€67,000) after 4 years 11 months
Index falls by 10%	0%	€67,000
Index grows by 5%	5%	€70,350
Index grows by 15%	15%	€77,050
Index grows by 25%	25%	€83,750
Index grows by 35%	35%	€90,450
Index grows by 45%	35%	€90,450

Warning: The value of your investment may go down as well as up.

### Part B - 12 months

**Investment start date:** 10 January 2012

You cannot cash in your investment before: 10 January 2013

After 12 months, Part B is designed to provide you with the following, before tax.





✓ a fixed return of 7% (before tax)

Here is an example of how Part B would work.

#### 33%

Your 7% before tax return on 100k investment (€33,000) after 1 yr.

€35,310

Warning: The value of your investment may go down as well as up.

# 4

## Important information and the main risks

Who provides the capital protection, fixed return and potential return and what are the main risks?

We have designed this product with the aim of protecting your original investment from certain market risks (for example, ups and downs in investment and stock markets) by providing capital protection and a fixed return. However it does not guarantee to protect your original investment from counterparty risk (for example, the failure of a financial institution), which is a common feature of life assurance trackers and bonds.

A counterparty is an institution which provides the capital protection, fixed returns or potential return on Dual Return Bond 1. The counterparties on Dual Return Bond 1 are Irish Life & Permanent plc (trading as **permanent tsb**) and Barclays Bank plc (Barclays).

#### Counterparty risk

Counterparty risk is the risk that **permanent tsb** or Barclays (or both) cannot pay us what they owe. **This could mean that you receive less than the amount invested or less of the fixed return, and you may not receive some or all of the potential return.** 

The risk can be measured on a scale which is an indicator of the extent of the counterparty risk itself (see the section on the next page titled "Credit Ratings" for the ratings that apply to Irish Life & Permanent plc (trading as **permanent tsb**) and Barclays).

Your contract is with us Irish Life Assurance plc (Irish Life). You do not have a contract with **permanent tsb** or Barclays. Barclays are not responsible for the structuring of this product, the performance of the EURO STOXX 50 index, the performance of Irish Life Assurance plc and Irish Life & Permanent plc or the literature associated with this product.

#### Capital protection and fixed return

Capital protection and fixed return are provided to us by **permanent tsb** – 56-59 St. Stephen's Green, Dublin 2.

It is important to note that we, Irish Life Assurance plc, are a separate company from **permanent tsb**. We are contractually obliged to pass on the full value of the amounts we receive from **permanent tsb** to you in respect of your investment. If for any reason **permanent tsb** cannot pay us what they owe, you could lose some or all of your original investment. All the main Irish banks currently have a significant dependency on the Irish State for financial support. This means that any restructuring of the State's sovereign debt could impact on the financial strength of Irish banks. Should that happen, you could get back less than you invested, or your capital repayment date could be deferred. We will not use any of our assets to make up any shortfall.

#### Potential return

The potential return (excluding the fixed return above) that could apply at maturity are provided to us by Barclays Bank plc (Barclays), 1 Churchill Place, London E14, 5HP. We are contractually obliged to pass on the full value of the amounts we receive from Barclays to you in respect of your investment. If for any reason, Barclays cannot pay us what they owe us, you could lose some or all of the potential return on this plan. We will not use any of our assets to make up any shortfall.

#### **Credit Ratings**

One of the ways to assess the level of counterparty risk is by reviewing the counterparty's credit ratings. Credit ratings are an assessment of how creditworthy an organisation is. They are based on the organisation's history of borrowing and repayment, as well as the level of assets and level of debts. They can be a useful way to compare the credit risk associated with different companies and related investments. They are provided by independent private companies known as Rating Agencies and are reviewed on a regular basis.

	Moody's	Ranking on Moody's scale (1-21)	Standard & Poor's	Ranking on Standard & Poor's scale (1-22)
Irish Life & Permanent plc (trading as permanent tsb)*	Ba2	12	BB	12
Barclays Bank plc (Barclays)**	Aa3	4	AA-	4

<sup>\*</sup>Irish Life & Permanent plc (trading as **permanent tsb**) is regulated by the Central Bank of Ireland.

On the risk rating scales number 1 is 'Most Secure/Best' and the ratings at positions 21/22 on the scales are 'Most Risky/Worst'. A mid-table rating reflects positions between these two extremes. The ratings are correct at 16 November 2011.

Remember these credit ratings can change at any time. It is not possible to anticipate what ratings may apply to **permanent tsb** or Barclays (or to any financial institution) over the terms of the bond.

<sup>\*\*</sup>Barclays Bank plc is authorised and regulated by the UK Financial Services Authority.

## Some other risks on this plan which you should consider carefully.

- The Irish Government, through the Irish Deposit Guarantee Scheme, currently guarantees 100% of deposits up to €100,000. Because this plan is a life-assurance contract, it does not qualify for this protection.
- You may not receive the potential return as this depends on the performance of the EURO STOXX 50.
- The potential return is based on the performance of one index only.
- Your personal circumstances may change and you may need to withdraw your money.
- We have structured your tracker bond to pay back 100% of capital invested in Part B after 1 year and we will pay you an amount of return on that part of 7%. This return is higher than market rates for similar amounts and terms, and is only possible because you are also investing a larger sum into a four year 11 month product. Please note that by paying you a return above the market rate at the end of year one on Part B of your investment, this has the impact of reducing the level of participation and lowering the maximum potential returns on Part A of your investment.

# 5

## Your questions answered

#### How long is this product available for?

The closing date for the investment is 23 December 2011 (but could be earlier if we receive too many applications). The investment will start on 10 January 2012.

#### What is the smallest amount I can invest?

The smallest amount you can invest is €10,000.

## How am I protected against any fall in the index?

Dual Return Bond 1 is designed to protect your investment at the end of the investment period. This tracker is also designed to protect you from any fall in the index towards the end of your investment. We smooth out the ups and downs over the final 12 months of your plan so we reduce the effect of any fall of the index. However, this can reduce the growth in your investment if the index were to increase over this final period.

#### What charges do I pay?

The charges you pay include our costs of setting up and running your investment.

Please read the customer information notice for full details of the effect these charges will have on your investment.

#### Can I cash in my investment early?

No. Dual Return Bond 1 is a fixed term investment. The term is four years 11 months. You cannot cash it in before the end of the investment period.

At your maturity date, Irish Life passes the value of the amounts it receives from Irish Life & Permanent plc (trading as permanent tsb) and Barclays to you. Currently it can take up to 10 working days for a counterparty to send the amounts owed to Irish Life. This means that your cash-in value may not be available until 10 working days after the fund end dates.

Warning: If you invest in this product you will not have any access to your money for four years and 11 months.

## What happens at the end of the investment period?

At the end of your investment period, you can:

- cash in your investment; or
- take out a new investment (from a choice of other investments that will be made available at that time).

If you do not choose any of the options shown above, we will place the value of your investment (at the end of the investment term) into a cash fund

For part B, at the end of 12 months, we will send you a cheque for the amount invested in this part and a fixed return of 7% (less any tax due). It takes a few days from the maturity date before the cash-in value is available.

#### What tax do I pay?

You must pay tax on any profit your investment in Dual Return Bond makes. The rate of tax is currently 30% (November 2011). We will pay this tax for you to the Revenue from any profit your investment makes.

We will pay this tax (if it is due) when you:

- ✓ receive the payments from the Dual Return Bond 1 Part B after 1 year
- cash in your investment after 4 years 11 months (Dual Return Bond 1 Part A); or

- ✓ die; or
- ✓ transfer ownership of your Dual Return Bond 1 to someone else.

If you do not cash in your investment when it matures, we will transferit into a cash fund available at that time. If you have not cashed in yourinvestment within eight years of your investment, we will take tax on anyprofit your investment has made up to that date and for every eight yearsafter that.

#### Life Assurance Levy

We will collect any government taxes or levies and pass them directly to the Revenue Commissioners. The current government levy on life assurance payments is 1% (November 2011). We will pay this levy out of the money received from you. We will then invest the rest of your money plus an extra 1% in Dual Return Bond 1. This will be your amount invested.

## What happens to my Dual Return Bond 1 investment if I die?

If you die or, for joint-life cases, if either investor dies while the investment is still in force, we will switch the fund value into a cash fund when we receive notice of the death. The death benefit (before tax) we pay will be:

- the amount invested (adjusted for any amount paid out after 12 months); or
- 100.1% of the value of your fund at that stage;

whichever is higher.

We will pay this on the date we receive all documents we need for a death claim. Under law we will have to pay tax at 30% (November 2011) on your profit if we pay a death benefit (See section "What tax do I pay?").

#### Who can invest in Dual Return Bond 1?

You must be living in the Republic of Ireland and aged between 18 and 80 (next birthday). In the case of joint life policies, both investors must be aged 80 (next birthday) or under.

#### What happens after I apply?

When we receive your application, we will send you;

- an investment schedule which sets out the details of your investment;
- an investment document which sets out the terms and conditions of your investment;
- · a copy of this booklet; and
- a detailed customer information notice.

# 6

### **Your Dual Return Bond 1 Service**

#### Can I change my mind?

We want to make sure that you are happy with your decision to invest in Dual Return Bond 1. As a result, you will have 30 days from the day that we send you your investment documents to change your mind and cancel the investment. If you decide to cancel at that stage, we will give you back the amount invested in Dual Return Bond 1 less any reduction in the value of your investment that may have happened while the investment was in place.

## How will you tell me about the progress my investment has made?

We will write to you each year with an update on your Dual Return Bond 1. If you need an update on the performance of your Dual Return Bond 1 at any other time, you can call our customer service team.

#### If you have any problems

If you have any problems we will do our best to sort out your complaint fairly and as soon as possible through our internal complaints procedures. However, if you are not happy with our response to your complaint, you should contact the Financial Service's Ombudsman at:

3rd Floor, Lincoln House, Lincoln Place, Dublin 2.

Phone: 1890 882 090

(this is a lo-call number which means it will only cost you the price of a local call wherever you phone from).

Fax: 01 662 0890

E-mail: enquiries@financialombudsman.ie Website: www.financialombudsman.ie



#### How to contact us

If you have any questions about your plan we are here to help. You can contact us in many different ways. It's your choice.

Call us on 01 704 1010

#### Our lines are open

8am to 8pm Monday to Thursday 10am to 6pm Friday 9am to 1pm Saturday

In the interest of customer service, we will record and monitor calls You can also contact us in the following ways.

Email: customerservice@irishlife.ie

Fax: 01 704 1900

Write to: Customer service team, 1 Lower Abbey Street, Dublin 1.

Website www.irishlife.ie

You can check your plan value online, send us a question, ask us to call you back or send us your feedback.



#### Important notice

We have written this booklet to help you understand Dual Return Bond 1. We cannot include all the specific details which apply to your investment. You will find these details in your terms and conditions booklet which is the legal contract with us. This contract is provided by Irish Life Assurance plc, and Irish law applies.

## customer information notice - CIN

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#### Introduction

This notice is designed to highlight some important details about this investment and, along with the Dual Return Bond 1 booklet, is meant to be a guide to help you understand your investment. Full details of the specific benefits and options that apply to you will be contained in your investment schedule, Terms and Conditions booklet and personalised customer information notice which you will receive when the contract is in place. It is important that you should read these carefully when you receive them as certain exclusions and conditions may apply to the benefits and options you have selected.

A copy of the Terms and Conditions booklet is available on request.

#### Any Questions?

If you have any questions on the information included in this customer information notice you should contact your sales adviser or your insurer Irish Life, who will deal with your enquiry at our Customer Services Team, Lower Abbey Street, Dublin 1.

#### A. INFORMATION ABOUT THE POLICY

#### 1. MAKE SURE THE POLICY MEETS YOUR NEEDS!

Dual Return Bond 1 is a lump-sum investment that offers a fixed investment term at the end of a 4 year 11 month investment period.

Unless you are fully satisfied as to the nature of this commitment having regard to your needs, resources and circumstances, you should not enter into this commitment.

Your financial adviser must indicate whether paragraph a) or paragraph b) below applies.

- a) This investment replaces in whole or in part an existing investment with Irish Life, or with another insurer. Your sales adviser will advise you as to the financial consequences of such replacement and of possible financial loss as a result. You will be asked at the beginning of your application form to confirm this in writing. Please ensure that you have completed this section of the form and that you are satisfied with the explanations provided by your sales adviser before you complete the rest of the application form.
- b) This investment does not replace in whole or in part an existing investment with Irish Life or with any other insurer.

## 2. WHAT HAPPENS IF YOU WANT TO CASH IN THE POLICY FARLY OR STOP PAYING PREMIUMS?

You cannot cash in your Dual Return Bond 1 before the relevant fund end dates.

The fund end date for Dual Return Bond 1 Part A is 12 December 2016. At this date, your Dual Return Bond 1 investment will be transferred into a cash fund. It may be cashed in at any stage after that time.

The fund end date for Dual Return Bond 1 Part B is 10 January 2013. At this date, the value of this part of your investment will be paid out to you.

After the lump sum investment at the start of the plan, no further payments can be made.

#### 3. HOW DOES THE DUAL RETURN BOND 1 TRACKER BOND WORK?

Dual Return Bond 1 is a lump-sum investment with a 4 year 11 month investment period

67% of your investment amount will go into Dual Return Bond 1 Part A.
33% of your investment amount will go into Dual Return Bond 1 Part B.

#### Dual Return Bond 1 Part A

67% of your investment amount will be invested in this fund and its aim is that you will get back a minimum of 100% of the original amount invested in Dual Return Bond 1 Part A on 12 December 2016. If the stockmarket index rises on average over the final 12 months, the value of your investment before tax will be 100% of the average growth in the stockmarket index subject to a maximum return of 135% of the original amount invested

The growth after 4 years 11 months is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period.

For your investment amount of €20,000 after the government levy, €13,400 will be invested in Dual Return Bond 1 Part A. Your capital protected amount will be €13,400. This corresponds to a minimum compound annual rate of return (CAR) of 0.2% a year. This means that even if the value of the stockmarket index falls over the term of your investment you will still receive back 100% of the original amount invested. If the value of the stockmarket index increases you will receive 100% of this growth, subject to the maximum return of 135% of the

original amount invested, allowing for averaging of the stockmarket index subject to a minimum fixed return of 100% of the original amount invested.

#### **Dual Return Bond 1 Part B**

33% of your investment amount will be invested in this fund. On 10 January 2013 your capital protected amount and fixed return will be 107% of the amount invested in this fund less any tax that may be due.

For your investment amount of €20,000 after the government levy, €6,600 will be invested in the Dual Return Bond 1 Part B and you will receive a promised return before tax of €7,133 on 10 January 2013. This corresponds to a compound annual rate of 2.66% on your investment amount.

#### **Averaging**

The growth at the end of your investment is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period. Doing this will protect the value of your investment if the stockmarket index falls in value over the final 12 months. However, it will also reduce the growth in your investment if the value of the stockmarket index rises over the final 12 months.

For example, if the stockmarket index performs very strongly in the months before your investment matures; this growth will only be partially reflected in the maturity value you receive. If the stockmarket index performs poorly in the months before your investment matures, you will benefit in that the fall will only be partially reflected in the maturity value you receive.

#### **Dividends**

The fact that the Dual Return Bond 1 bond tracks the performance of the EURO STOXX 50 Index without directly investing in equities means that you will not receive any dividend payments on your investment. Your benefit tracks the stockmarket index, the value of which only reflects the capital growth of the underlying shares and not any dividends paid. As such, Dual Return Bond 1 is suitable only as a capital growth investment. It is not suitable if you require a regular withdrawal from your investment.

#### Currency

There is no currency risk associated with your Dual Return Bond 1 bond.

#### 4. WHERE DOES MY INVESTMENT GO?

The following tables set out how your investment amount will be used for a typical Dual Return Bond 1 investment.

Investment amount: €20,000 (after the government levy)

#### Dual Return Bond 1 – Part A and Part B

Your proposed investment of €20,000 will be used, at the date of investment, as follows:

€17,381	This is 86.91% of your proposed investment and will be used to secure the following promised payments:
	€7133 payable after 1 years. This is equivalent to a promised return on your investment of 2.66% a year over 1 years on your total investment. This means that even if the stockmarket index falls over the term of your investment you will still receive back the amount invested.
	€13534 payable after 4 years 11 months. This is equivalent to a promised return on your investment of 0.20% a year before tax on your total investment.
€1,387	This is 6.93% of your proposed investment and will be used to secure the potential returns which may be payable after 4 years 11 months. The potential return will be 100% of the growth before tax in the stockmarket index to a maximum return of 135%, as described in your Terms & Conditions document.
€1,232	This is 6.16% of your proposed investment and will be taken in charges.
€20,000	Total

If the potential returns are zero, the guaranteed payment will represent a return of 2.66% over 1 years and 0.20% over 4 years and 11 months respectively on your investment, before any tax is deducted.

## 5. WHAT ARE THE PROJECTED BENEFITS UNDER THE POLICY?

The following tables set out the costs and benefits for a typical Dual Return Bond 1 investment.

Investment amount: €20,000 (after the government levy)

#### Projected benefits

4 year 11 month investment period – assumes 67% of your money is invested in Dual Return Bond 1 Part A and assumes 33 % of your money is invested in Dual Return Bond 1 Part B.

#### Table (A)

	А	В	С	D	E	F = A + B - C - D
Year	€	€	€	€	€	€
	Total amount of premiums paid into the policy to date	Projected investment growth to date	Projected expenses and charges to date	Taxation to date	Projected Withdrawals to date after tax	Projected policy value after payment of taxation
1	20,000	863	1,232	0	7,133	12,499
2	20,000	1,552	1,232	96	7,133	13,092
3	20,000	2,279	1,232	314	7,133	13,601
4	20,000	3,046	1,232	544	7,133	14,137
4 years 11 months	20,000	3,787	1,232	766	7,133	14,656

IMPORTANT: THIS ILLUSTRATION ASSUMES AN INCREASE OF 3.0% PER ANNUM IN THE STOCKMARKET INDEX THIS INVESTMENT TRACKS. THE GROWTH OF THE STOCKMARKET INDEX DETERMINES THE RETURN YOU WILL RECEIVE ON YOUR INVESTMENT ON THE FUND END DATE. THIS GROWTH RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED. ACTUAL GROWTH MAY BE MORE OR LESS THAN ILLUSTRATED.

**Note:** The investment values for years one to four are notional cash-in values which are shown for illustration purposes only. It is not possible to cash in this bond before the end of 4 years and 11 months.

The premiums shown in Column A do not include any extra allocation. The projections shown in the other columns do include the extra allocation.

The above return corresponds to an annual compound growth rate (CAR) of 0.20% before tax on your total investment amount over 4 years 11 months.

The payment you receive after 1 years corresponds to an annual compound growth rate (CAR) of 2.66% before tax on your total investment over 1 years.

The premiums shown in Column A do not include the government levy.

Based on the assumed growth in the stockmarket index above, the effect of the expenses and charges shown is to reduce the assumed return on your investment by 1.87% per annum.

**Note:** The projection in Table (A) assumes that you will not receive any potential returns.

The charges shown in column C of Table (A) include the cost of intermediary/sales remuneration incurred by Irish Life, as described in section 6.

The value shown in column A includes the cost of all charges, expenses, intermediary remuneration and sales remuneration associated with your investment.

The value shown in column A is a single payment at the start of your investment. No future payments are allowed into the investment.

Exit tax of 30% is assumed in Tables (A).

## 6. WHAT INTERMEDIARY/SALES REMUNERATION IS PAYABLE?

#### ILLUSTRATIVE TABLE OF INTERMEDIARY/SALES REMUNERATION

The levels of payment are based on the typical investments outlined in section 5 above.

Year	€	€
	Premium payable in that year	Projected total intermediary / sales remuneration payable in that year
1	20,000	910
2	0	0
3	0	0
4	0	0
5	0	0

The projected intermediary/sales remuneration shown above includes the costs paid by Irish Life in giving sales advice, service and support for the investment. These costs are included in the investment charges set out in column C of the illustrative table of projected benefits and charges in section 5

## 7. ARE RETURNS GUARANTEED AND CAN THE PREMIUM BE REVIEWED?

The values illustrated are not guaranteed. What you get back depends on how the value of the stockmarket index this investment tracks changes over the term of the investment. You could get back more or less than these projected benefits.

However, there is capital protection and minimum fixed returns and potential returns in respect of your investment in this fund. Irish Life and Permanent plc, trading as permanent tsb (referred to as permanent tsb below), provides the capital protection and minimum fixed returns. The potential returns are provided to us by Barclays Bank plc. - referred to as Barclays below.

Irish Life does not provide the capital protection and minimum fixed returns or potential returns on this fund.

#### The fund returns explained

#### Capital protection and minimum fixed returns

permanent tsb has contracted to provide to us the capital protection and minimum fixed returns amounts for Dual Return Bond 1. This means they will provide to Irish Life the capital protection of 100% in Dual Return Bond 1 Part A at the end of 4 years 11 months and the capital protection and the fixed return of 107% in the Dual Return Bond 1 Part B at the end of year 1.

#### Growth potential - potential returns

If, over the 4 year 11 month term, the Dual Return Bond 1 Part A returns are greater than the capital protection and minimum fixed returns, then Barclays has contracted to provide to us the potential returns for the fund. This means that at the end of the investment period Barclays are to provide to Irish Life 100% of the additional growth that takes place in the stockmarket index subject to a maximum of 135% of the amount invested. The growth after 4 years 11 months is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period.

This averaging will protect the value of your investment if the value of the stockmarket index falls over the final 12 months. However, it will also reduce the growth in your investment if the value of the stockmarket index rises over the final 12 months.

We have structured your tracker bond to pay back 100% of capital invested in Part B after 1 year and we will pay you an amount of return on that part of 7%. This return is higher than market rates for similar amounts and terms, and is only possible because you are also investing a larger sum into a 4 year 11 month product. Please note that by paying you a return above the market rate at the end of year one on Part B your investment, this has the impact of reducing the level of participation and lowering the maximum potential returns on Part A of your investment.

Your contract is with us, Irish Life Assurance plc (Irish Life). Separately Irish Life has contracted with permanent tsb and Barclays to provide the capital protection and minimum fixed returns, potential returns and potential bonus to Irish Life in relation to the fund in which we invest your money. Irish Life's commitment to you is to pass on the full amounts it receives from permanent tsb and Barclays in respect of

your investment. Our commitment to you is restricted to the amounts we actually receive from them. No assets of Irish Life will be used to meet these commitments. This means that if either permanent tsb or Barclays are unable to meet their commitment to Irish Life, then you may not receive the capital protection and minimum fixed returns amount, potential returns or potential bonus. Both permanent tsb and Barclays commitment is restricted to their contract with Irish Life. You do not have a contract with permanent tsb or Barclays.

## 8. CAN THE POLICY BE CANCELLED OR AMENDED BY THE INSURER?

If the cost of administering your Dual Return Bond 1 investment increases unexpectedly we may need to increase the charges on your investment. Also, we can alter the investment (or issue another investment in its place) if at any time it becomes impossible or impracticable to carry out any of the rules of your investment because of a change in the law or other circumstances beyond our control. Before we alter your Dual Return Bond 1 investment (or issue another in its place), we will send a notice to your last known address explaining the change and your options.

#### INFORMATION ON TAXATION ISSUES

Any taxes or levies imposed by the government will be collected by Irish Life and passed directly to the Revenue Commissioners.

Under current Irish tax law (November 2011), tax is payable on returns made on this investment. The tax rate is currently 30%. We will pay you the after tax amount.

Tax is payable on your investment returns (if it is due):

- When you receive the payments from the Dual Return Bond 1 Part B after 1 year.
- When you cash in your investment after 4 years 11 months (Dual Return Bond 1 Part A).
- · If we pay the benefit amount when you die

- If you transfer all or part of your investment to someone else. There
  are some exceptions to this however you must inform us if you
  transfer ownership of the investment to someone else.
- If your benefit amount is not cashed in on the fund end date, it will be transferred to a cash fund available at that time. If your policy is still invested on the eighth anniversary of your initial investment, tax will be payable on any profit made on the investment at that date. Tax will be payable on each subsequent eighth anniversary. Where tax is deducted from your fund on each eighth anniversary, it can be offset against any tax that is payable on a subsequent full encashment.

Tax legislation means Irish Life must deduct the correct amount of tax payable. Irish Life retains absolute discretion to determine, in accordance with all relevant legislation and guidelines, its application and interpretation, the tax treatment of this investment.

In some circumstances, additional tax may be due after death. For example, if the death benefit is paid to your estate, your beneficiaries may have to pay inheritance tax. There is no inheritance tax due on an inheritance between a married couple or registered civil partner. In certain circumstances inheritance tax due may be reduced by any tax paid on a death under this investment.

If payments are made by anyone other than the legal owner of the investment, for example from a company or business account, there may be other tax implications.

Any levies imposed by the government will be collected by Irish Life.

Please contact your Financial Adviser or Irish Life if you do not fully understand the likely tax treatment of any benefits payable in connection with your investment.

#### ADDITIONAL INFORMATION IN RELATION TO YOUR POLICY

#### What are the benefits and options provided under this plan?

Your Dual Return Bond 1 bond is an investment which aims to meet your medium-term investment needs with investment options that offer potential returns at the end of 4 years 11 months (Part A) and a fixed return at the end of a 1 year period (Part B).

Your investment will end if you die (or, for a joint life case, when the first of the investors dies). If this occurs the death benefit (before tax) we pay will be the higher of:

 The original amount invested adjusted for any amounts already paid out (after 1 year).

or

• 100.1% of the value of your fund at that stage.

The procedure for paying the benefits on death is set out in your Terms and Conditions booklet

#### What is the term of the investment?

The term of your Dual Return Bond 1 Part A investment is 4 years 11 months.

The term of your Dual Return Bond 1 Part B investment is 1 year.

#### Are there any circumstances under which the investment may be ended?

Your Dual Return Bond 1 investment will end if you die.

#### How are the payments invested?

Your Dual Return Bond 1 is a unit-linked investment. In return for your investment amount we allocate units to your Dual Return Bond 1 investment from the relevant funds according to your choice of options. The value of your investment is linked to the value of these units. The value of a unit will rise or fall over time, depending on how the underlying assets perform. You do not own the units. Unit-linking is simply a method of working out the value of your investment at any date. The value of your investment at any date will be equal to the total of the number of units allocated to your investment from the funds multiplied by the unit price for units of that fund on that date. The value of your investment will therefore rise and fall over time as the unit prices change to reflect the value of the underlying assets.

#### Is there an opportunity to change your mind?

When your welcome pack is issued you will have an opportunity to cancel the investment if you are not satisfied that the benefits meet your needs. You may do this by writing to the Customer Services Team at Irish Life within 30 days of the date we send you details of your investment. On cancellation all benefits will end and Irish Life will refund your investment amount, subject to taking off any losses that may have been incurred as a result of falls in the value of assets relating to the investment during the period it was in force.

#### Law applicable to your investment

Irish Law governs the investment and the Irish Courts are the only courts that are entitled to settle disputes.

#### What to do if you are not happy or have any questions?

If for any reason you feel that this investment is not right for you, or if you have any questions, you should contact the Irish Life Customer Services Team, Lower Abbey Street, Dublin 1 who will deal with your enquiry. Our Customer Services Team also operate an internal complaints procedure and any complaints you may have will, in the first instance, be fully reviewed by them. If you feel we have not dealt fairly with your complaint, you should contact the Financial Services Ombudsman at 3rd Floor, Lincoln House, Lincoln Place, Dublin 2.

#### B. INFORMATION ON SERVICE FEE

There are no charges payable to Irish Life other than those set out in your table of benefits and charges and in your Terms and Conditions Booklet.

#### C. INFORMATION ABOUT THE INSURER/ INSURANCE INTERMEDIARY/SALES EMPLOYEE

#### Insurer

Dual Return Bond 1 is provided by Irish Life Assurance plc, a company authorised in Ireland. Irish Life Assurance plc is regulated by the Central Bank of Ireland. You can contact us at Irish Life Centre, Lower Abbey Street, Dublin 1, by telephone at 01 704 1010, by fax at 01 704 1900 and by e-mail at customerservice@irishlife.ie. In the interest of customer service, we will record and monitor calls.

#### Insurance Intermediary

The sales adviser should insert details of their name, legal status, their address for correspondence and a contact telephone number/fax number or e-mail address and where relevant the companies with whom agencies are held.

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No delegated or binding authority is granted by Irish Life to your sales adviser in relation to underwriting, claims handling or claims settlement.

## INFORMATION TO BE SUPPLIED TO THE POLICYHOLDER DURING THE TERM OF THE INSURANCE CONTRACT

We at Irish Life are obliged by law to tell you if any of the following events occurs during the term of your contract:

- we change our name;
- our legal status changes;
- our head office address changes;
- an alteration is made to any term of the contract which results in a change to the information given in paragraph A(8) of this document.

8

## **Application form**

### **Dual Return Bond 1** Irish Life Assurance plc is regulated by the Central Bank of Ireland. LARC No. For Office Use Only Branch No. Date DR01SAA DR01FAA Single Joint I.D. and address inspected and verified by

#### YOUR DETAILS (PLEASE USE BLOCK CAPITALS)

Title	Surname
First name(s)	
Male F	emale
Date of birth	
Occupation	
Phone number	
Relationship sta	tus Single Married Separated
	Divorced Widowed
Proposer	
	(if different from above)

#### Joint Name Title Surname First name(s) Male Female Date of birth Occupation Phone number **Email** Home Address Proposer address (if different from Country of Residence Nationality We will not accept a 'care of' address. We only accept addresses in the Republic of Ireland.

We will assume that you are taking out this plan on your own behalf and for your own benefit unless you tell us otherwise. If this is not the case, please fill in the following details:

Name of other party	
Relationship or connection to you (if any	)

#### **INVESTMENT DETAILS**

I want to invest the amount shown below in Dual Return Bond 1

€ DR01/GD01

Minimum investment €10,000, Maximum investment €1,000,000

Warning: If you invest in this product you will not have any access to your money for four years and 11 months.

The capital protection and fixed return that applies at maturity on Dual Return Bond 1 are provided by Irish Life & Permanent plc (trading as **permanent tsb**). The potential return that could apply at the fund end date is provided to us by Barclays Bank plc (Barclays).

**NOTE:** Please enclose your cheque made payable to Irish Life Assurance plc. We will need the following documents to fulfil money laundering regulations: An original valid Irish/UK driver's licence (full or provisional) or valid Passport and original recent utility bill with your name and address. These documents will be returned to you immediately.

## **SOURCE OF FUNDS** Personal cheque from proposer(s) bank account 3rd Party Cheque FFT Direct Debit from proposer(s) bank account 3rd Party Direct Debit Bank Draft Please give details of account drawn from Name and address of bank: Account holders name: Account holders number: Or Encashment/Maturity proceeds of existing policy Other (eg Employer's Payroll scheme, Postal or Money order etc)

Please give details

#### **SOURCE OF WEALTH**

Please complete for all Bonds and single premium top ups on Savings plans of €2,500 or more.

To comply with the current Anti Money laundering and Terrorist Financing legislation, Irish Life Assurance plc is required to ask you about the original source of your wealth in respect of this application. Please tick the relevant box(es) and indicate the source of your investment amount

Source of Wealth	Please tick
	as appropriate
1. Salary, bonus or regular savings	
2. Early retirement or redundancy payment	
$3.\ Proceeds from the sale of investments or other assets$	
4. Proceeds from maturity / encashment of Irish Life plan	
5. Proceeds from maturity / encashment of plan with another life assurance company	
6. Inheritance	
7. Windfall /compensation payments	
8. Other (give details)	

## DECLARATION UNDER REGULATION 6(3) OF THE LIFE ASSURANCE

#### **Declaration of Insurer or Intermediary**

I hereby declare that in accordance with Regulation 6(1) of the Life Assurance (Provision of Information) Regulations, 2001

(Client name and address)		
nas been provided with the informat nose Regulations and that I have ac onsequences of replacing an existi or reduction, and of possible financi	dvised the client as to the financial ing plan with this plan by cancellation	
iigned	Date	
rish Life Assurance plc		
<b>Declaration of Client</b> confirm that I have received in wribove declaration.	iting the information specified in th	ne
igned (Signature of customer)		
igned (Joint signature)		
Pate		

#### **SIGN AND DATE**

I/We understand that this application will not be accepted by Irish Life Assurance plc until they have received my/our investment amount and all documentation requested. The investment will not occur until 10 January 2012 and will only take place if the application has been accepted. I/We understand that a copy of this application is available on request. I authorise Irish Life Assurance plc, to hold and process information in connection with this contract or transaction. This includes any other information supplied to or obtained by Irish Life Assurance plc. Irish Life Assurance plc may hold and process information for administrative, customer care and service purposes. I/We have read and understand the contents of the booklet and customer information notice.

Signature 1
Signature 2
Date
Signature of proposer (if different)

#### YOUR PLAN COMMUNICATIONS

How would you like to receive your plan communications from us? (for example, your welcome pack, letters and regular statements).

lease tick one option:	
Online at www.irishlife.ie	
ly paper post	

Your plan communication will be securely stored in your personal online account at www.irishlife.ie. You will be notified by text and email when communications are added to your account. If you do not choose an option we will assume you want to receive communications by paper post.

## DIRECT MARKETING CONSENT (ONLY TO BE COMPLETED IF THE PRODUCT IS BEING TAKEN OUT THROUGH AN IRISH LIFE FINANCIAL ADVISER OR TIED AGENT)

The information you give here will be used to process your application on computer. We may use this information to send you details of other products from companies within the Irish Life & Permanent Group (a financial services group mainly made up of life assurance, banking and personal finance companies). For this purpose we may pass this information to the other companies within the Group. If you do not wish to receive such Direct marketing information, please tick here.

The option to decline this service may be exercised at any time in the future (even if you do not tick this box) by simply writing to the Marketing Department, Irish Life, Lower Abbey Street, Dublin 1.





#### Contact us

Phone: 01 704 10 10

8am to 8pm Monday to Thursday

10am to 6pm on Fridays

01 704 19 00

e-mail: customerservice@irishlife.ie

Website: www.irishlife.ie

Write to: Irish Life Assurance plc, Lower Abbey Street, Dublin 1.

