



**Irish Life**



# **DOUBLE LOCK BOND 1**

Closing date: 28 October 2011 (or earlier if over-subscribed).



All information including the Terms and Conditions of your plan will be provided in English.  
The paper in this booklet came from a managed forest.

**The information in this booklet was correct on 9 September 2011 but may change.**

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The closing date for applications is 28 October 2011. (This could be earlier if we receive too many applications). Your investment will start on 4 November 2011.

# 1

## Introduction

Double Lock Bond 1 is a great investment option for the cautious investor. Over the long term, investing in shares can consistently give you the best rewards. Anyone can invest directly in stock markets. However, buying and selling shares can be expensive and you need a lot of time and money to invest in more than just a handful of shares. You will also know that shares can fall in value, sometimes by large amounts, and this risk may put people off investing in shares.

This is where Double Lock Bond 1 could provide the solution for you. We have designed this product so that your investment is protected. Plus, you also have access to the potential growth of the EURO STOXX 50 index - Europe's leading index for the Eurozone.

We have outlined some important things for you to consider to help you decide if this plan is suitable for you. If you are in any doubt, you should contact your financial adviser.

## Important information you should read

Double Lock Bond 1 is an investment plan with a fixed term of three years and 11 months or four years and 11 months. It is not a deposit account.

- It is important when you invest in a plan that you fully understand the benefits and risks involved. We recommend you read the important points outlined in the suitability snapshot on page 4.
- For the detail of your investment, and what you are buying, please see page 5.

- We have highlighted who is providing the capital protection, minimum fixed returns, potential returns and potential bonus on your investment and the main risks involved on pages 9 to 11.
- The most common questions asked are on pages 12 to 14 (including details of government taxes and levies that apply).

You should also get advice from your financial adviser before investing in this plan.



# Suitability snapshot



## This product could be suitable if you:

- ✓ want to invest for 3 years 11 months or 4 years 11 months and do not need to withdraw your money before then;
- ✓ have at least €10,000 to invest;
- ✓ are 75 or younger (next birthday);
- ✓ do not need to make regular withdrawals;
- ✓ want an investment that protects your money and understand that we have designed this product to protect your investment (this means you are happy to settle for potentially lower returns than you could achieve by investing without capital protection); and
- ✓ are prepared to accept the possible counterparty risk that applies, in particular in relation to your capital protection. This is explained in more detail on pages 9 to 11.

## This product is less suitable if you:

- ✗ want to invest for a different period and may need to withdraw your money (especially in the case of unexpected emergencies) before the end date;
- ✗ have less than €10,000 to invest;
- ✗ are over 75 (next birthday);
- ✗ want an investment that allows you to make regular withdrawals or add regular contributions to your fund;
- ✗ are looking for higher returns and are prepared to risk your investment; or
- ✗ are not prepared to accept the possible risks attached to this product that are explained on pages 9 to 11.

# 2

## How Double Lock Bond 1 works

Double Lock Bond 1 is designed to protect your amount invested even if the EURO STOXX 50 index falls.

### What am I buying?

This plan is a tracker bond. A tracker bond is an investment that aims, at the end of the product term, to return a set percentage of your investment plus the possibility of an extra amount based on the performance of a stock-market index.

There are two parts to a tracker bond and we split your investment between them.

The first part of your money buys a bond. This returns a set percentage of your investment when it becomes due for payment (maturity). A bond is a type of loan given to a company or government which is due to be paid at maturity.

The second part of your money buys an option (or options) on a stock-market index, which provides the potential returns and potential bonuses. The return on the option is usually measured as a percentage growth in the index. The potential returns / bonuses at maturity depends on the growth of the stock-market index.

To provide the capital protection and minimum fixed returns on your investment in this plan, we use a percentage of your money to buy a bond from Irish Life & Permanent plc (trading as **permanent tsb**). We then use the rest of your money to buy options on the EURO STOXX 50 index through Morgan Stanley & Co International plc (Morgan Stanley). You are not investing directly in the EURO STOXX 50 index. Your investment will be linked to the performance of this index which will determine the potential returns on your investment. Please see page 9 for full details.

# 3

## Your investment options

### Choose the right investment option for you

Double Lock Bond 1 offers you two options. We explain each of the options clearly on the following pages to help you understand the difference between them and the benefits of each, so you can choose the option that best suits your specific needs.

#### EURO STOXX 50 index

Your potential returns and potential bonuses are based on the performance of the EURO STOXX 50 index. The EURO STOXX 50 index is Europe's leading index for the Eurozone. This index covers large, high-profile companies which are leaders in their field in the Eurozone. The index tracks 50 stocks from 12 Eurozone countries: Austria, Belgium, Finland, France, Greece, Germany, Ireland, Italy, Luxembourg, the Netherlands, Portugal and Spain (September 2011).





# Option 1 - Three years 11 months

**Investment start date:** 4 November 2011

**You cannot cash in your investment before:** 5 October 2015

At maturity your plan is designed to provide 100% capital protection and the following, before tax.

✓ **40% of the averaged potential growth in the EURO STOXX 50 index (with a minimum fixed return of 4%)**

**Averaging protection:** In this part of your investment we aim to protect you from falls in the value of the EURO STOXX 50 index towards the end of your investment by smoothing out the ups and downs over the final 12 months. This can reduce the effect of any falls in the value of the index but can also reduce how much your investment grows in value.



✓ **If the EURO STOXX 50 index grows by 20% or more we will add an extra 10% potential bonus to your original investment (if the index grows by less than 20%, no bonus is paid).**

Here are some examples of how your product would work in different stock market conditions.

Averaged performance of the EURO STOXX 50 index	40% of that return (with a minimum fixed return of 4%)	Potential Bonus	Your return (before tax) on €100,000
Index falls by 10%	4%	0%	€104,000
Index grows by 5%	4%	0%	€104,000
Index grows by 15%	6%	0%	€106,000
Index grows by 25%	10%	10%	€120,000
Index grows by 35%	14%	10%	€124,000

**Warning:** The value of your investment may go down as well as up. These figures are estimates only. They are not a reliable guide to the future performance of this investment.

# Option 2 - Four years 11 months

**Investment start date:** 4 November 2011

**You cannot cash in your investment before:** 4 October 2016

At maturity your plan is designed to provide 100% capital protection and the following, before tax.

✓ **50% of the averaged potential growth in the EURO STOXX 50 index (with a minimum fixed return of 10%)**

**Averaging protection:** In this part of your investment we aim to protect you from falls in the value of the EURO STOXX 50 index towards the end of your investment by smoothing out the ups and downs over the final 12 months. This can reduce the effect of any falls in the value of the index but can also reduce how much your investment grows in value.



✓ **If the EURO STOXX 50 index grows by 20% or more we will add an extra 10% potential bonus to your original investment (if the index grows by less than 20%, no bonus is paid).**

Here are some examples of how your product would work in different stock market conditions.

Averaged performance of the EURO STOXX 50 index	50% of that return (with a minimum fixed return of 10%)	Potential Bonus	Your return (before tax) on €100,000
Index falls by 10%	10%	0%	€110,000
Index grows by 5%	10%	0%	€110,000
Index grows by 15%	10%	0%	€110,000
Index grows by 25%	12.5%	10%	€122,500
Index grows by 35%	17.5%	10%	€127,500

**Warning:** The value of your investment may go down as well as up. These figures are estimates only. They are not a reliable guide to the future performance of this investment.

# 4

## Important information and the main risks

Who provides the capital protection, minimum fixed returns, potential returns, and potential bonus and what are the main risks?

We have designed this product with the aim of protecting your original investment from certain market risks (for example, ups and downs in investment and stock markets) by providing capital protection and a minimum fixed return. However it does not guarantee to protect your original investment from counterparty risk (for example, the failure of a financial institution), which is a common feature of life assurance trackers and bonds.

A counterparty is an institution which provides the capital protection, minimum fixed returns, potential returns, or potential bonuses on Double Lock Bond 1. The counterparties on Double Lock Bond 1 are Irish Life & Permanent plc (trading as **permanent tsb**) and Morgan Stanley & Co International plc (Morgan Stanley).

### Counterparty risk

Counterparty risk is the risk that **permanent tsb** or Morgan Stanley (or both) cannot pay us what they owe. **This could mean that you receive less than the amount invested or less of the minimum fixed return, and you may not receive some or all of the potential bonus or potential returns.**

The risk can be measured on a scale which is an indicator of the extent of the counterparty risk itself (see the section on the next page titled "Credit Ratings" for the ratings that apply to Irish Life & Permanent plc (trading as **permanent tsb**) and Morgan Stanley).

Your contract is with us Irish Life Assurance plc (Irish Life). You do not have a contract with **permanent tsb** or Morgan Stanley. Morgan Stanley are not responsible for the structuring of this product, the performance of the EURO STOXX 50 index, the performance of Irish Life Assurance plc and Irish Life & Permanent plc or the literature associated with this product.

## Capital protection and minimum fixed returns

Capital protection and minimum fixed returns are provided to us by **permanent tsb** – 56-59 St. Stephen's Green, Dublin 2.

It is important to note that we, Irish Life Assurance plc, are a separate company from **permanent tsb**. We are contractually obliged to pass on the full value of the amounts we receive from **permanent tsb** to you in respect of your investment. If for any reason **permanent tsb** cannot pay us what they owe, you could lose some or all of your original investment. All the main Irish banks currently have a significant dependency on the Irish State for financial support. This means that any restructuring of the State's sovereign debt could impact on the financial strength of Irish banks. Should that happen, you could get back less than you invested, or your capital repayment date could be deferred. We will not use any of our assets to make up any shortfall.

## Potential returns and potential bonus

The potential returns (excluding the minimum fixed returns above) and the potential bonus that could apply at maturity are provided to us by Morgan Stanley & Co International (MSIP), 25 Cabot Square, Canary Wharf, London, E14, 4QA. Companies House Registration Number:2068222. We are contractually obliged to pass on the full value of the amounts we receive from Morgan Stanley to you in respect of your investment. If for any reason, Morgan Stanley cannot pay us what they owe us, you could lose some or all of the potential returns and the potential bonus on this plan. We will not use any of our assets to make up any shortfall.

## Credit Ratings

One of the ways to assess the level of counterparty risk is by reviewing the counterparty's credit ratings. Credit ratings are an assessment of how creditworthy an organisation is. They are based on the organisation's history of borrowing and repayment, as well as the level of assets and level of debts. They can be a useful way to compare the credit risk associated with different companies and related investments. They are provided by independent private companies known as Rating Agencies and are reviewed on a regular basis.

	Moody's	Ranking on Moody's scale (1-21)	Standard & Poor's	Ranking on Standard & Poor's scale (1-22)
Irish Life & Permanent plc (trading as <b>permanent tsb</b> )*	Ba2	12	BB	12
Morgan Stanley & Co International plc**	A2	6	A+	5

\*Irish Life & Permanent plc (trading as **permanent tsb**) is regulated by the Central Bank of Ireland.

\*\*Morgan Stanley & Co International plc is authorised and regulated by the UK Financial Services Authority.

On the risk rating scales number 1 is 'Most Secure/Best' and the ratings at positions 21/22 on the scales are 'Most Risky/Worst'. A mid-table rating reflects positions between these two extremes. The ratings are correct at 9 September 2011.

Remember these credit ratings can change at any time. It is not possible to anticipate what ratings may apply to **permanent tsb** or Morgan Stanley (or to any financial institution) over the terms of the bond.

## Some other risks on this plan which you should consider carefully.

- The Irish Government, through the Irish Deposit Guarantee Scheme, currently guarantees 100% of deposits up to €100,000. Because this plan is a life-assurance contract, it does not qualify for this protection.
- You may not receive the potential bonus or potential returns as these depend on the performance of the EURO STOXX 50.
- The potential bonus is based on the performance of one index only.
- Your personal circumstances may change and you may need to withdraw your money.

# 5

## Your questions answered

### How long is this product available for?

The closing date for the investment is 28 October 2011 (but could be earlier if we receive too many applications). The investment will start on 4 November 2011.

### What is the smallest amount I can invest?

The smallest amount you can invest is €10,000.

### How am I protected against any fall in the index?

Double Lock Bond 1 is designed to protect your investment at the end of the investment period. This tracker is also designed to protect you from any fall in the index towards the end of your investment. We smooth out the ups and downs over the final 12 months on option 1 and option 2 of your plan so we reduce the effect of any fall of the index. However, this can reduce the growth in your investment if the index were to increase over this final period.

### What charges do I pay?

The charges you pay include our costs of setting up and running your investment.

Please read the customer information notice for full details of the effect these charges will have on your investment.

### Can I cash in my investment early?

No. Double Lock Bond 1 is a fixed term investment. The term depends on the options you choose, either three years 11 months (option 1) or four years and 11 months (option 2). You cannot cash it in before the end of the investment period.

### What happens at the end of the investment period?

At the end of your investment period, you can:

- cash in your investment; or
- take out a new investment (from a choice of other investments that will be made available at that time).

If you do not choose any of the options shown above, we will place the value of your investment (at the end of the investment term) into a cash fund.

## What tax do I pay?

You must pay tax on any profit your investment in Double Lock Bond 1 makes. The rate of tax is currently 30% (September 2011). We will pay this tax for you to the Revenue from any profit your investment makes. We will pay this tax when you:

- cash in your investment: or
- die; or
- transfer ownership of your Double Lock Bond 1 to someone else.

If you do not cash in your investment when it matures, we will transfer it into a cash fund available at that time. If you have not cashed in your investment within eight years of your investment, we will take tax on any profit your investment has made up to that date and for every eight years after that.

### Life Assurance Levy

We will collect any government taxes or levies and pass them directly to the Revenue Commissioners. The current government levy on life assurance payments is 1% (September 2011). We will pay this levy out of the money received from you. We will then invest the rest of your money

plus an extra 1% in Double Lock Bond 1. This will be your amount invested.

## What happens to my Double Lock Bond 1 investment if I die?

If you die or, for joint-life cases, if either investor dies while the investment is still in force, we will switch the fund value into a cash fund when we receive notice of the death. The death benefit (before tax) we pay will be:

- the amount invested; or
- 100.1% of the value of your fund at that stage;

whichever is higher.

We will pay this on the date we receive all documents we need for a death claim. Under law we will have to pay tax at 30% (September 2011) on your profit if we pay a death benefit (See section "What tax do I pay?").

## Who can invest in Double Lock Bond 1?

You must be living in the Republic of Ireland and aged between 18 and 75 (next birthday). In the case of joint life policies, both investors must be aged 75 (next birthday) or under.

## What happens after I apply?

When we receive your application, we will send you;

- an investment schedule which sets out the details of your investment;
- an investment document which sets out the terms and conditions of your investment;
- a copy of this booklet; and
- a detailed customer information notice.



# 6

## Your Double Lock Bond 1 Service

### Can I change my mind?

We want to make sure that you are happy with your decision to invest in Double Lock Bond 1. As a result, you will have 30 days from the day that we send you your investment documents to change your mind and cancel the investment. If you decide to cancel at that stage, we will give you back the amount invested in Double Lock Bond 1 less any reduction in the value of your investment that may have happened while the investment was in place.

### How will you tell me about the progress my investment has made?

We will write to you each year with an update on your Double Lock Bond 1. If you need an update on the performance of your Double Lock Bond 1 at any other time, you can call our customer service team.

### If you have any problems

If you have any problems we will do our best to sort out your complaint fairly and as soon as possible through our internal complaints procedures. However, if you are not happy with our response to your complaint, you should contact the Financial Service's Ombudsman at:

3rd Floor,  
Lincoln House,  
Lincoln Place,  
Dublin 2.

Phone: 1890 882 090

(this is a lo-call number which means it will only cost you the price of a local call wherever you phone from).

Fax: 01 662 0890

E-mail: [enquiries@financialombudsman.ie](mailto:enquiries@financialombudsman.ie)

Website: [www.financialombudsman.ie](http://www.financialombudsman.ie)



## How to contact us

If you have any questions about your plan we are here to help. You can contact us in many different ways. It's your choice.

**Call us on** 01 704 1010

**Our lines are open:**

8am to 8pm Monday to Thursday

10am to 6pm Friday

9am to 1pm Saturday

In the interest of customer service, we will record and monitor calls

You can also contact us in the following ways.

**Email:** [customerservice@irishlife.ie](mailto:customerservice@irishlife.ie)

**Fax:** 01 704 1900

**Write to:** Customer service team, 1 Lower Abbey Street, Dublin 1.

**Website** [www.irishlife.ie](http://www.irishlife.ie)

You can check your plan value online, send us a question, ask us to call you back or send us your feedback.



## Important notice

We have written this booklet to help you understand Double Lock Bond 1. We cannot include all the specific details which apply to your investment. You will find these details in your terms and conditions booklet which is the legal contract with us. This contract is provided by Irish Life Assurance plc, and Irish law applies.

# 7

## customer information notice - CIN

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### INTRODUCTION

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## Introduction

This notice is designed to highlight some important details about this investment and, along with the Double Lock Bond 1 booklet, is meant to be a guide to help you understand your investment. Full details of the specific benefits and options that apply to you will be contained in your investment schedule, Terms and Conditions booklet and personalised customer information notice which you will receive when the contract is in place. It is important that you should read these carefully when you receive them as certain exclusions and conditions may apply to the benefits and options you have selected.

A copy of the Terms and Conditions booklet is available on request.

## Any Questions?

If you have any questions on the information included in this customer information notice you should contact your sales adviser or your insurer Irish Life, who will deal with your enquiry at our Customer Services Team, Lower Abbey Street, Dublin 1.

## A. INFORMATION ABOUT THE POLICY

### 1. MAKE SURE THE POLICY MEETS YOUR NEEDS!

Double Lock Bond 1 is a lump-sum investment that offers fixed investment terms at the end of a 3 year 11 month or 4 year 11 month investment period.

Unless you are fully satisfied as to the nature of this commitment having regard to your needs, resources and circumstances, you should not enter into this commitment.

Your financial adviser must indicate whether paragraph **a)** or paragraph **b)** below applies.

- a) This investment replaces in whole or in part an existing investment with Irish Life, or with another insurer. Your sales adviser will advise you as to the financial consequences of such replacement and of possible financial loss as a result. You will be asked at the beginning of your application form to confirm this in writing. Please ensure that you have completed this section of the form and that you are satisfied with the explanations provided by your sales adviser before you complete the rest of the application form.
- b) This investment does not replace in whole or in part an existing investment with Irish Life or with any other insurer.

## 2. WHAT HAPPENS IF YOU WANT TO CASH IN THE POLICY EARLY OR STOP PAYING PREMIUMS?

**You cannot cash in your Double Lock Bond 1 before the relevant fund end dates.**

The fund end date for Double Lock Bond 1 Option 1 is 05 October 2015. At this date, your Double Lock Bond 1 investment will be transferred into a cash fund. It may be cashed in at any stage after that time.

The fund end date for Double Lock Bond 1 Option 2 is 04 October 2016. At this date, your Double Lock Bond 1 investment will be transferred into a cash fund. It may be cashed in at any stage after that time.

After the lump sum investment at the start of the plan, no further payments can be made.

## 3. HOW DOES THE DOUBLE LOCK BOND 1 TRACKER BOND WORK?

Double Lock Bond 1 is a lump-sum investment with either a 3 year 11 month or a 4 year 11 month investment period.

### Option 1

The aim of this fund is that you will get back a minimum of 104% of the original amount invested in Double Lock Bond 1 Option 1 on 05 October 2015. If the stockmarket index rises on average over the final 12 months, the value of your investment before tax will be 40% of the average growth in the stockmarket index subject to a minimum fixed return of 4% of the original amount invested.

The growth after 3 years 11 months is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period.

For your investment amount of €20,000 after the government levy, your capital protection and minimum fixed returns amount will be €21,008. This corresponds to a minimum compound annual rate of return (CAR) of 1.26% a year. This means that even if the value of the stockmarket index falls over the term of your investment you will still receive back 104% of the original amount invested. If the value of the stockmarket index increases you will receive 40% of this growth subject to the minimum fixed return of 4% of the original amount invested and allowing for averaging.

If the stockmarket index rises by 20% or more on 05 October 2015 you will also receive a bonus of 10% of the original amount invested.

## Option 2

The aim of this fund is that you will get back a minimum of 110% of the original amount invested in Double Lock Bond 1 Option 2 on 04 October 2016. If the stockmarket index rises on average over the final 12 months, the value of your investment before tax will be 50% of the average growth in the stockmarket index subject to a minimum fixed return of 10% of the original amount invested.

The growth after 4 years 11 months is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period.

For your investment amount of €20,000 after the government levy, your capital protection and minimum fixed returns amount will be €22,220. This corresponds to a minimum compound annual rate of return (CAR) of 2.16% a year. This means that even if the value of the stockmarket index falls over the term of your investment you will still receive back 110% of the original amount invested. If the value of the stockmarket index increases you will receive 50% of this growth, subject to the minimum fixed return of 10% of the original amount invested and allowing for averaging.

If the stockmarket index rises by 20% or more on 04 October 2016 you will also receive a bonus of 10% of the original amount invested.

## Averaging

The growth at the end of your investment is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period. Doing this will protect the value of your investment if the stockmarket index falls in value over the final 12 months. However, it will also reduce the growth in your

investment if the value of the stockmarket index rises over the final 12 months.

For example, if the stockmarket index performs very strongly in the months before your investment matures; this growth will only be partially reflected in the maturity value you receive. If the stockmarket index performs poorly in the months before your investment matures, you will benefit in that the fall will only be partially reflected in the maturity value you receive.

## Dividends

The fact that the Double Lock Bond 1 bond tracks the performance of the EURO STOXX 50 Index without directly investing in equities means that you will not receive any dividend payments on your investment. Your benefit tracks the stockmarket index, the value of which only reflects the capital growth of the underlying shares and not any dividends paid. As such, Double Lock Bond 1 is suitable only as a capital growth investment. It is not suitable if you require a regular withdrawal from your investment.

## Currency

There is no currency risk associated with your Double Lock Bond 1 bond.

## 4. WHERE DOES MY INVESTMENT GO?

The following tables set out how your investment amount will be used for a typical Double Lock Bond 1 investment.

Investment amount: €20,000 (after the government levy)

### Double Lock Bond 1 – Option 1

Your proposed investment of €20,000 will be used, at the date of investment, as follows:

€17,526	This is 87.63% of your proposed investment and will be used to secure the capital protection and minimum fixed return amount of €21,008 payable after 3 years 11 months before tax. This is equivalent to a promised return on your investment of 1.26% p.a. This means that if the value of the stockmarket index falls over the term of your investment you will still receive back 104% of the original amount invested.
€1,298	This is 6.49% of your proposed investment and will be used to secure the potential return and potential bonus which may be payable after 3 years 11 months. The potential return will be 40% of the growth before tax in the stockmarket index subject to a minimum fixed return of 4% of the original amount invested as described in your Terms and Conditions booklet. If the value of the stockmarket index increases by 20% or more the potential bonus will be 10% of the original amount invested before tax.
€1,176	This is 5.88% of your proposed investment and will be taken in charges.
€20,000	Total
If the potential returns and potential bonus are zero, the capital protection and minimum fixed return amount will represent a return of 1.26% a year on your total investment over the period to the date of the capital protection and minimum fixed return amount. This means that even if the value of the stockmarket index falls over the term of the investment you will still receive back 104% of the original amount invested.	

### Double Lock Bond 1 – Option 2

Your proposed investment of €20,000 will be used, at the date of investment, as follows:

€17,490	This is 87.45% of your proposed investment and will be used to secure the capital protection and minimum fixed return amount of €22,220 payable after 4 years 11 months before tax. This is equivalent to a promised return on your investment of 2.16% a year. This means that even if the value of the stockmarket index falls over the term of your investment you will still receive back 110% of the original amount invested.
€1,360	This is 6.80% of your proposed investment and will be used to secure the potential returns and potential bonus which may be payable after 4 years 11 months. The potential return will be 50% of the growth before tax in the stockmarket index subject to minimum fixed return of 10% of the original amount invested as described in your Terms and Conditions booklet. If the value of the stockmarket index increases by 20% or more the potential bonus will be 10% of the original amount invested before tax.
€1,150	This is 5.75% of your proposed investment and will be taken in charges.
€20,000	Total
If the potential returns and potential bonus are zero, the capital protection and minimum fixed return amount will represent a return of 2.16% a year on your total investment over the period to the date of the capital protection and minimum fixed return amount. This means that even if the value of the stockmarket index falls over the term of the investment you will still receive back 110% of the original amount invested.	

## 5. WHAT ARE THE PROJECTED BENEFITS UNDER THE POLICY?

The following tables set out the costs and benefits for a typical Double Lock Bond 1 investment.

Investment amount: €20,000 (after the government levy)

### Projected benefits – Option 1

**3 year 11 month investment period – assumes all of your money is invested in Double Lock Bond 1 Option 1**

Table (A)

	A	B	C	D	$E = A + B - C - D$
Year	€	€	€	€	€
	Total amount of premiums paid into the policy to date	Projected investment growth to date	Projected expenses and charges to date	Taxation to date	Projected policy value after payment of taxation
1	20,000	535	1,176	0	19,359
2	20,000	1,085	1,176	0	19,909
3	20,000	1,651	1,176	143	20,333
3 years 11 months	20,000	2,184	1,176	302	20,706

IMPORTANT: THIS ILLUSTRATION ASSUMES AN INCREASE OF 3.0% PER ANNUM IN THE STOCKMARKET INDEX THIS INVESTMENT TRACKS. THE GROWTH OF THE STOCKMARKET

INDEX DETERMINES THE RETURN YOU WILL RECEIVE ON YOUR INVESTMENT ON THE FUND END DATE. THIS GROWTH RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED. ACTUAL GROWTH MAY BE MORE OR LESS THAN ILLUSTRATED.

**Note:** The investment values for years one to three are notional cash-in values which are shown for illustration purposes only. It is not possible to cash in this bond before the end of 3 years and 11 months.

The above return corresponds to an annual compound growth rate (CAR) of 1.26% before tax on your total investment amount over 3 years 11 months

The premiums shown in Column A do not include the government levy.

**Based on the assumed growth in the stockmarket index above, the effect of the expenses and charges shown is to reduce the assumed return on your investment by 1.60% per annum.**

**Note:** The projection in Table (A) assumes that you will not receive any potential returns or bonus.



Table (B)

	A	B	C	D	E = A + B – C – D
Year	€	€	€	€	€
	Total amount of premiums paid into the policy to date	Projected investment growth to date	Projected expenses and charges to date	Taxation to date	Projected policy value after payment of taxation
1	20,000	1,375	1,176	60	20,139
2	20,000	2,850	1,176	502	21,172
3	20,000	4,433	1,176	977	22,280
3 years 11 months	20,000	5,986	1,176	1,443	23,367

IMPORTANT: THIS ILLUSTRATION ASSUMES AN INCREASE OF 6.0% PER ANNUM IN THE STOCKMARKET INDEX THIS INVESTMENT TRACKS. THE GROWTH OF THE STOCKMARKET INDEX DETERMINES THE RETURN YOU WILL RECEIVE ON YOUR INVESTMENT ON THE FUND END DATE. THIS GROWTH RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED. ACTUAL GROWTH MAY BE MORE OR LESS THAN ILLUSTRATED.

**Note:** The investment values for years one to four are notional cash-in values which are shown for illustration purposes only. It is not possible to cash in this bond before the end of 3 years and 11 months.

The above returns correspond to an annual compound growth rate (CAR) of 5.66% before tax on your total investment amount over 3 years 11 months.

The premiums shown in Column A do not include the government levy.

Based on the assumed growth in the stockmarket index above, the effect of the expenses and charges shown is to reduce the assumed return on your investment by 1.68% per annum.

**Note:** The projection in Table (B) assumes that you will receive your potential returns and a bonus of 10%

### Projected benefits – Option 2

4 year 11 month investment period – assumes all of your money is invested in Double Lock Bond 1 Option 2

Table (C)

	A	B	C	D	E = A + B – C – D
Year	€	€	€	€	€
	Total amount of premiums paid into the policy to date	Projected investment growth to date	Projected expenses and charges to date	Taxation to date	Projected policy value after payment of taxation
1	20,000	641	1,150	0	19,491
2	20,000	1,304	1,150	46	20,108
3	20,000	1,990	1,150	252	20,588
4	20,000	2,699	1,150	465	21,084
4 years 11 months	20,000	3,370	1,150	666	21,554

IMPORTANT: THIS ILLUSTRATION ASSUMES AN INCREASE OF 3.0% PER ANNUM IN THE STOCKMARKET INDEX THIS INVESTMENT TRACKS. THE GROWTH OF THE STOCKMARKET INDEX DETERMINES THE RETURN YOU WILL RECEIVE ON YOUR INVESTMENT ON THE FUND END DATE. THIS GROWTH RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED. ACTUAL GROWTH MAY BE MORE OR LESS THAN ILLUSTRATED.

**Note:** The investment values for years one to four are notional cash-in values which are shown for illustration purposes only. It is not possible to cash in this bond before the end of 4 years and 11 months.

The above return corresponds to an annual compound growth rate (CAR) of 2.16% before tax on your total investment amount over 4 years 11 months.

The premiums shown in Column A do not include the government levy.

**Based on the assumed growth in the stockmarket index above, the effect of the expenses and charges shown is to reduce the assumed return on your investment by 1.26% per annum.**

**Note:** The projection in Table (C) assumes that you will not receive any potential returns or bonus.

Table (D)

	A	B	C	D	E = A + B – C – D
Year	€	€	€	€	€
	Total amount of premiums paid into the policy to date	Projected investment growth to date	Projected expenses and charges to date	Taxation to date	Projected policy value after payment of taxation
1	20,000	1,461	1,150	93	20,217
2	20,000	3,034	1,150	565	21,319
3	20,000	4,730	1,150	1,074	22,506
4	20,000	6,557	1,150	1,662	23,785
4 years 11 months	20,000	8,357	1,150	2,162	25,045

IMPORTANT: THIS ILLUSTRATION ASSUMES AN INCREASE OF 6.0% PER ANNUM IN THE STOCKMARKET INDEX THIS INVESTMENT TRACKS. THE GROWTH OF THE STOCKMARKET INDEX DETERMINES THE RETURN YOU WILL RECEIVE ON YOUR INVESTMENT ON THE FUND END DATE. THIS GROWTH RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED. ACTUAL GROWTH MAY BE MORE OR LESS THAN ILLUSTRATED.

**Note:** The investment values for years one to four are notional cash-in values which are shown for illustration purposes only. It is not possible to cash in this bond before the end of 4 years and 11 months.

The above return corresponds to an annual compound growth rate (CAR) of 6.46% before tax on your total investment amount over 4 years 11 months.

The premiums shown in Column A do not include the government levy.

**Based on the assumed growth in the stockmarket index above, the effect of the expenses and charges shown is to reduce the assumed return on your investment by 1.32% per annum.**

**Note:** The projection in Table (D) assumes that you will receive your potential returns and a bonus of 10%.

The charges shown in column C of Tables (A), (B), (C) and (D) include the cost of intermediary/sales remuneration incurred by Irish Life, as described in section 6.

The value shown in column A includes the cost of all charges, expenses, intermediary remuneration and sales remuneration associated with your investment.

The value shown in column A is a single payment at the start of your investment. No future payments are allowed into the investment.

Exit tax of 30% is assumed in Tables A, B, C and D

## 6. WHAT INTERMEDIARY/SALES REMUNERATION IS PAYABLE?

**ILLUSTRATIVE TABLE OF INTERMEDIARY/SALES REMUNERATION**  
The levels of payment are based on the typical investments outlined in section 5 above.

### OPTION 1:

Year	€	€
	Premium payable in that year	Projected total intermediary / sales remuneration payable in that year
1	20,000	520
2	0	0
3	0	0
4	0	0

### OPTION 2:

Year	€	€
	Premium payable in that year	Projected total intermediary / sales remuneration payable in that year
1	20,000	520
2	0	0
3	0	0
4	0	0

The projected intermediary/sales remuneration shown above includes the costs paid by Irish Life in giving sales advice, service and support for the investment. These costs are included in the investment charges set

out in column C of the illustrative table of projected benefits and charges in section 5.

## 7. ARE RETURNS GUARANTEED AND CAN THE PREMIUM BE REVIEWED?

The values illustrated are not guaranteed. What you get back depends on how the value of the stockmarket index this investment tracks changes over the term of the investment. You could get back more or less than these projected benefits.

However, there is capital protection and minimum fixed returns, potential returns and potential bonus in respect of your investment in this fund. Irish Life and Permanent plc, trading as permanent tsb (referred to as permanent tsb below), provides the capital protection and minimum fixed returns. The potential returns and potential bonus are provided to us by Morgan Stanley & Co International plc. - referred to as MSIP below.

Irish Life does not provide the capital protection and minimum fixed returns, potential returns or potential bonus on this fund.

### The fund returns explained

#### Capital protection and minimum fixed returns

permanent tsb has contracted to provide to us the capital protection and minimum fixed returns amounts for the Double Lock Bond 1 Options. This means they will provide to Irish Life the capital protection and minimum fixed returns amount of 104% in Double Lock Bond 1 Option 1 and 110% in Double Lock Bond 1 Option 2 at the end of the investment period.

### Growth potential – potential returns

#### Option 1

If, over the 3 year 11 month term, the Double Lock Bond 1 Option 1 returns are greater than the capital protection and minimum fixed returns, then MSIP has contracted to provide to us the potential returns for the fund. This means that at the end of the investment period, if 40% of the growth in the stockmarket index is greater than the minimum fixed return, MSIP will pay us 40% of this growth that is in excess of the minimum fixed return. The growth after 3 years 11 months is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period.

#### Option 2

If, over the 4 year 11 month term, the Double Lock Bond 1 Option 2 returns are greater than the capital protection and minimum fixed returns, then MSIP has contracted to provide to us the potential returns for the fund. This means that at the end of the investment period, if 50% of the growth in the stockmarket index is greater than the minimum fixed return, MSIP will pay us 50% of this growth that is in excess of the minimum fixed return. The growth after 4 years 11 months is adjusted to reflect the average growth in the stockmarket index taken every month over the final 12 months of the investment period.

This averaging will protect the value of your investment if the value of the stockmarket index falls over the final 12 months. However, it will also reduce the growth in your investment if the value of the stockmarket index rises over the final 12 months.

### Potential bonus

If, over the term, the value of the stockmarket index increases by 20% or more then MSIP has contracted to provide to us the potential bonus for the fund. This means that at the end of the investment period MSIP are to provide to Irish Life an additional 10% of the original amount invested.

Your contract is with us, Irish Life Assurance plc (Irish Life). Separately Irish Life has contracted with permanent tsb and MSIP to provide the capital protection and minimum fixed returns, potential returns and potential bonus to Irish Life in relation to the fund in which we invest your money. Irish Life's commitment to you is to pass on the full amounts it receives from permanent tsb and MSIP in respect of your investment. Our commitment to you is restricted to the amounts we actually receive from them. No assets of Irish Life will be used to meet these commitments. This means that if either permanent tsb or MSIP are unable to meet their commitment to Irish Life, then you may not receive the capital protection and minimum fixed returns amount, potential returns or potential bonus. Both permanent tsb and MSIP commitment is restricted to their contract with Irish Life. You do not have a contract with permanent tsb or MSIP.

## 8. CAN THE POLICY BE CANCELLED OR AMENDED BY THE INSURER?

If the cost of administering your Double Lock Bond 1 investment increases unexpectedly we may need to increase the charges on your investment. Also, we can alter the investment (or issue another investment in its place) if at any time it becomes impossible or impracticable to carry out any of the rules of your investment because of a change in the law or other circumstances beyond our control. Before we alter your Double Lock Bond 1 investment (or issue another in its place), we will send a notice to your last known address explaining the change and your options.

## 9. INFORMATION ON TAXATION ISSUES

Any taxes or levies imposed by the government will be collected by Irish Life and passed directly to the Revenue Commissioners.

Under current Irish tax law (September 2011), tax is payable on returns made on this investment. The tax rate is currently 30%. We will pay you the after tax amount.

Tax is payable on your investment returns:

- When you cash in your investment after 3 years 11 months (Option 1) or 4 years 11 months (Option 2).
- If we pay the benefit amount when you die
- If you transfer all or part of your investment to someone else. There are some exceptions to this however you must inform us if you transfer ownership of the investment to someone else.

- If your benefit amount is not cashed in on the fund end date, it will be transferred to a cash fund available at that time. If your policy is still invested on the eighth anniversary of your initial investment, tax will be payable on any profit made on the investment at that date. Tax will be payable on each subsequent eighth anniversary. Where tax is deducted from your fund on each eighth anniversary, it can be offset against any tax that is payable on a subsequent full encashment.

Tax legislation means Irish Life must deduct the correct amount of tax payable. Irish Life retains absolute discretion to determine, in accordance with all relevant legislation and guidelines, its application and interpretation, the tax treatment of this investment.

In some circumstances, additional tax may be due after death. For example, if the death benefit is paid to your estate, your beneficiaries may have to pay inheritance tax. There is no inheritance tax due on an inheritance between a married couple or registered civil partner. In certain circumstances inheritance tax due may be reduced by any tax paid on a death under this investment.

If payments are made by anyone other than the legal owner of the investment, for example from a company or business account, there may be other tax implications.

Any levies imposed by the government will be collected by Irish Life.

Please contact your Financial Adviser or Irish Life if you do not fully understand the likely tax treatment of any benefits payable in connection with your investment

## 10. ADDITIONAL INFORMATION IN RELATION TO YOUR POLICY

### What are the benefits and options provided under this plan?

Your Double Lock Bond 1 bond is an investment which aims to meet your medium-term investment needs with investment options that offer potential returns at the end of 3 years 11 months (Option 1) and 4 years 11 months (Option 2).

Your investment will end if you die (or, for a joint life case, when the first of the investors dies). If this occurs the death benefit (before tax) we pay will be the higher of: higher of:

- The original amount invested or
- 100.1% of the value of your fund at that stage.

The procedure for paying the benefits on death is set out in your Terms and Conditions booklet.

### What is the term of the investment?

The term of your Double Lock Bond 1 Option 1 investment is 3 years 11 months. The term of your Double Lock Bond 1 Option 2 investment is 4 years 11 months.

### Are there any circumstances under which the investment may be ended?

Your Double Lock Bond 1 investment will end if you die.

### How are the payments invested?

Your Double Lock Bond 1 is a unit-linked investment. In return for your investment amount we allocate units to your Double Lock Bond 1 investment from the relevant funds according to your choice of options. The value of your investment is linked to the value of these units. The value of a unit will rise or fall over time, depending on how the underlying assets perform. You do not own the units. Unit-linking is simply a method of working out the value of your investment at any date. The value of your investment at any date will be equal to the total of the number of units allocated to your investment from the funds multiplied by the unit price for units of that fund on that date. The value of your investment will therefore rise and fall over time as the unit prices change to reflect the value of the underlying assets.

### Is there an opportunity to change your mind?

When your welcome pack is issued you will have an opportunity to cancel the investment if you are not satisfied that the benefits meet your needs. You may do this by writing to the Customer Services Team at Irish Life within 30 days of the date we send you details of your investment. On cancellation all benefits will end and Irish Life will refund your investment amount, subject to taking off any losses that may have been incurred as a result of falls in the value of assets relating to the investment during the period it was in force.

### Law applicable to your investment

Irish Law governs the investment and the Irish Courts are the only courts that are entitled to settle disputes.

### What to do if you are not happy or have any questions?

If for any reason you feel that this investment is not right for you, or if you have any questions, you should contact the Irish Life Customer Services Team, Lower Abbey Street, Dublin 1 who will deal with your enquiry. Our Customer Services Team also operate an internal complaints procedure and any complaints you may have will, in the first instance, be fully reviewed by them. If you feel we have not dealt fairly with your complaint, you should contact the Financial Services Ombudsman at 3rd Floor, Lincoln House, Lincoln Place, Dublin 2.

## B. INFORMATION ON SERVICE FEE

There are no charges payable to Irish Life other than those set out in your table of benefits and charges and in your Terms and Conditions Booklet.

## C. INFORMATION ABOUT THE INSURER/ INSURANCE INTERMEDIARY/SALES EMPLOYEE

### Insurer

Double Lock Bond 1 is provided by Irish Life Assurance plc, a company authorised in Ireland. Irish Life Assurance plc is regulated by the Central Bank of Ireland. You can contact us at Irish Life Centre, Lower Abbey Street, Dublin 1, by telephone at 01 704 1010, by fax at 01 704 1900 and by e-mail at [customerservice@irishlife.ie](mailto:customerservice@irishlife.ie). In the interest of customer service, we will record and monitor calls.

### Insurance Intermediary

The sales adviser should insert details of their name, legal status, their address for correspondence and a contact telephone number/fax number or e-mail address and where relevant the companies with whom agencies are held.

No delegated or binding authority is granted by Irish Life to your sales adviser in relation to underwriting, claims handling or claims settlement.

## D. INFORMATION TO BE SUPPLIED TO THE POLICYHOLDER DURING THE TERM OF THE INSURANCE CONTRACT

We at Irish Life are obliged by law to tell you if any of the following events occurs during the term of your contract:

- we change our name;
- our legal status changes;
- our head office address changes;
- an alteration is made to any term of the contract which results in a change to the information given in paragraph A(8) of this document.



# 8

## Application form

### Double Lock Bond 1

Irish Life Assurance plc is regulated by the Central Bank of Ireland.

LARC No.

#### For Office Use Only

Branch No.  Date

Option 1 Single  Option 1 Joint

Option 2 Single  Option 2 Joint

I.D. and address inspected and verified by

### YOUR DETAILS (PLEASE USE BLOCK CAPITALS)

Title  Surname

First name(s)

Male ☐ Female ☐

Date of birth

Occupation

Phone number

Relationship status Single ☐ Married ☐ Separated ☐

Divorced ☐ Widowed ☐

Proposer

(if different from above)

### Joint Name

Title  Surname

First name(s)

Male ☐ Female ☐

Date of birth

Occupation

Phone number

Email

Home Address

Proposer  
address  
(if different from  
above)

Country of Residence

Nationality

We will not accept a 'care of' address. We only accept addresses in the Republic of Ireland.

We will assume that you are taking out this plan on your own behalf and for your own benefit unless you tell us otherwise. If this is not the case, please fill in the following details:

Name of other party

Relationship or connection to you (if any)

---

### INVESTMENT DETAILS

I want to invest the amount shown below in Double Lock Bond 1

3 year 11 months - Option 1  €  PDS1

4 year 11 months - Option 2  €  PDL1

Minimum investment €10,000, Maximum investment €1,000,000

The capital protection and minimum fixed return that applies at maturity on Double Lock Bond 1 are provided by Irish Life & Permanent plc (trading as **permanent tsb**). The potential bonus that could apply at the fund end date is provided to us by Morgan Stanley & Co International plc (MSIP).

**NOTE:** Please enclose your cheque made payable to Irish Life Assurance plc. We will need the following documents to fulfil money laundering regulations: An original valid Irish/UK driver's licence (full or provisional) or valid Passport and original recent utility bill with your name and address. These documents will be returned to you immediately.

## SOURCE OF FUNDS

Personal cheque from proposer(s) bank account ☐

3rd Party Cheque ☐

EFT ☐

Direct Debit from proposer(s) bank account ☐

3rd Party Direct Debit ☐

Bank Draft ☐

### Please give details of account drawn from

Name and address of bank:

  
  


Account holders name:

Account holders number:

Or

Encashment/Maturity proceeds of existing policy ☐

Other (eg Employer's Payroll scheme, Postal or Money order etc) ☐

Please give details

## SOURCE OF WEALTH

### Please complete for all Bonds and single premium top ups on Savings plans of €2,500 or more.

To comply with the current Anti Money laundering and Terrorist Financing legislation, Irish Life Assurance plc is required to ask you about the original source of your wealth in respect of this application. Please tick the relevant box(es) and indicate the source of your investment amount.

### Source of Wealth

Please tick  
as appropriate

1. Salary, bonus or regular savings ☐

2. Early retirement or redundancy payment ☐

3. Proceeds from the sale of investments or other assets ☐

4. Proceeds from maturity / encashment of Irish Life plan ☐

5. Proceeds from maturity / encashment of plan with another life assurance company ☐

6. Inheritance ☐

7. Windfall /compensation payments ☐

8. Other (give details)

# DECLARATION UNDER REGULATION 6(3) OF THE LIFE ASSURANCE

(Provision of Information Regulations, 2001)

Please complete this section by ticking the appropriate box.

Yes, this plan is replacing an Irish Life (or Progressive Life) plan ☐

Yes, this plan is replacing a plan from another life company ☐

No, this plan is not replacing another plan ☐

## WARNING

If you propose to take out this plan in complete or partial replacement of an existing plan, please take special care to satisfy yourself that this plan meets your needs. In particular, please make sure that you are aware of the financial consequences of replacing your existing plan. If you are in doubt about this, please contact your insurer or insurance intermediary.

Ref. Plan Number

## Declaration of Insurer or Intermediary

I hereby declare that in accordance with Regulation 6(1) of the Life Assurance (Provision of Information) Regulations, 2001

(Client name and address)

has been provided with the information specified in Schedule 1 to those Regulations and that I have advised the client as to the financial consequences of replacing an existing plan with this plan by cancellation or reduction, and of possible financial loss as a result of such replacement.

SignedDate

Irish Life Assurance plc

## Declaration of Client

I confirm that I have received in writing the information specified in the above declaration.

Signed (Signature of customer)

Signed (Joint signature)

Date

## SIGN AND DATE

I/We understand that this application will not be accepted by Irish Life Assurance plc until they have received my/our investment amount and all documentation requested. The investment will not occur until 4 November 2011 and will only take place if the application has been accepted. I/We understand that a copy of this application is available on request. I authorise Irish Life Assurance plc, to hold and process information in connection with this contract or transaction. This includes any other information supplied to or obtained by Irish Life Assurance plc. Irish Life Assurance plc may hold and process information for administrative, customer care and service purposes. I/We have read and understand the contents of the booklet and customer information notice.

Signature 1

Signature 2

Date

Signature of proposer (if different)

## DATA PROTECTION AND CONFIDENTIALITY

The information you give here will be used to process your application on computer. We may use this information to send you details of other products from companies within the Irish Life & Permanent Group (a financial services group mainly made up of life assurance, banking and personal finance companies). For this purpose we may pass this information to the other companies within the Group. If you do not wish to avail of this service, please tick this box. ☐

The option to decline this service may be exercised at any time in the future (even if you do not tick this box) by simply writing to the Marketing Department, Irish Life, Lower Abbey Street, Dublin 1.





# Irish Life

## Contact us

Phone: 01 704 10 10  
8am to 8pm Monday to Thursday  
10am to 6pm on Fridays  
9am to 1pm on Saturdays

Fax: 01 704 19 00

e-mail: [customerservice@irishlife.ie](mailto:customerservice@irishlife.ie)

Website: [www.irishlife.ie](http://www.irishlife.ie)

Write to: Irish Life Assurance plc, Lower Abbey Street, Dublin 1.



From sustainably managed forests -  
For more info: [ws.org](http://ws.org)

Irish Life Assurance plc is regulated by the Central Bank of Ireland. In the interest of customer service we will record and monitor calls.  
Irish Life Assurance plc, Registered in Ireland number 152576, Vat number 9F55923G.