

customer **information** notice  
for the

Navigator for Personal Pensions

for the

## Navigator for Personal Pensions

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## Navigator for Personal Pensions

### Introduction

This notice is designed to highlight some important details about the plan and, along with the Navigator booklet, is meant to be a guide to help you understand your policy. Full details on the specific benefits and options that apply to you will be contained in your policy schedule, policy terms and conditions and personalised customer information notice, which you will receive when the contract is in place. It is important that you should read these carefully when you receive them as certain exclusions and conditions may apply to the benefits and options you have selected.

A copy of the policy terms and conditions is available on request.

### Any questions?

If you have any questions on the information included in this customer information notice you should contact your sales advisor or your insurer Irish Life, who will deal with your enquiry at our Customer Services Department, Lower Abbey Street, Dublin 1.

## A. INFORMATION ABOUT THE POLICY

### 1. MAKE SURE THE POLICY MEETS YOUR NEEDS!

Your Navigator for Personal Pensions is a regular premium pension plan. If you opt to increase contributions in line with inflation they will automatically increase each year in line with the rise in the Consumer Price Index (CPI). When the rise in the CPI is low the company may set the increase at a slightly higher minimum amount (this is currently 5% but this may be different when the increase in your premium is calculated).

The purpose of this policy is to:

- build up a retirement fund; and
- provide a lump sum benefit for dependants in the event of your death before retirement

By effecting this policy, you are committing to the long-term payment of a regular premium. Unless you are fully satisfied as to the nature of this commitment having regard to your needs, resources and circumstances, you should not enter into this commitment.

Your sales advisor must indicate whether paragraph a) or paragraph b) below applies.

☐ a) This policy replaces in whole or in part an existing policy with Irish Life, or with another insurer, which has been, or is to be, cancelled or reduced. Your sales advisor will advise you as to the financial consequences of such replacement and of possible financial loss as a result. You will be asked at the beginning of your application form to confirm this in writing. Please ensure that you have completed this section of the form and that you are satisfied with the explanations provided by your sales advisor before you complete the rest of the application form.

☐ b) This policy does not replace in whole or in part an existing policy with Irish life or with any other insurer, which has been or is to be, cancelled or reduced.

### 2. WHAT HAPPENS IF YOU WANT TO CASH IN THE POLICY EARLY OR STOP PAYING PREMIUMS?

The proceeds of this plan can be taken only on retirement. **You cannot encash your plan early, although you can transfer the fund to another personal pension plan. If you stop paying premiums, your fund will continue to be invested with Irish Life until you retire.**

The plan may be terminated if you do not pay premiums at the initial level for one

complete year. If you decide to permanently stop paying premiums at some stage after one year, you can make the plan "paid up". In such circumstances, where life cover is included in the plan, we will continue to maintain the life assurance cover (unless you tell us that you want the cover to end) up to your retirement age or until there is nothing left in the fund, whichever event first occurs.

**If you do stop paying premiums early, the value of the pension fund may be eroded by charges that will continue up to retirement. This may result in a retirement fund that is less than the amount of the premiums paid.**

3. WHAT ARE THE PROJECTED BENEFITS UNDER THE POLICY?

The following tables set out the costs and benefits for a typical Navigator Personal Pension Plan. The figures will obviously vary based on each individual's personal details and the benefits provided in each case. The figures below are based on the following details:

- Customer: Male aged 38 next birthday.
- Contribution: €212 per month payable by direct debit, assumed to increase by 5% per annum.

Term:	It is assumed that retirement benefits are taken at age 70. (In practice benefits can be taken at any time between ages 60 and 75)	
Risk Benefits:	No life cover or other benefits have been selected.	
Funds:	Contributions will be invested in the following way:	
	Consensus (Series 8)	70%
	Secured Performance Fund (Series 8)	20%
	Fidelity Managed International Fund (Series 8)	10%

Other funds with different charges are available. The choice of fund will determine what level of charges will apply.

TABLE (A): ILLUSTRATIVE TABLE OF PROJECTED BENEFITS AND CHARGES AT 6% GROWTH PER ANNUM

Year	A € Total amount of premiums paid into the policy to date	B € Projected investment growth to date	C € Projected expenses and charges to date	D = A+B-C € Projected policy value
1	2,544	57	795	1,805
2	5,215	243	1,066	4,392
3	8,020	587	1,398	7,209
4	10,965	1,102	1,794	10,273
5	14,057	1,805	2,262	13,600
6	17,304	2,710	2,806	17,208
7	20,713	3,834	3,432	21,116
8	24,293	5,196	4,146	25,343
9	28,052	6,814	4,956	29,910
10	31,998	8,710	4,127	36,581
11	36,142	11,009	5,181	41,970
12	40,493	13,634	6,351	47,777
13	45,062	16,612	7,646	54,028
14	49,859	19,968	9,074	60,753
15	54,896	23,731	7,248	71,380
16	60,185	28,135	9,039	79,280
17	65,738	33,016	10,998	87,756
18	71,569	38,410	13,137	96,842
19	77,691	44,353	15,467	106,577
20	84,120	50,884	12,153	122,851
21	90,870	58,394	15,020	134,243
22	97,957	66,591	18,126	146,422
23	105,399	75,523	21,487	159,436
24	113,213	85,241	25,120	173,335
25	121,418	95,798	19,634	197,582
26	130,033	107,809	24,046	213,796
27	139,078	120,797	28,794	231,081
28	148,576	134,828	33,901	249,503
29	158,549	149,969	39,390	269,128
30	169,020	166,292	30,783	304,530
31	180,015	184,737	37,387	327,366
32	191,560	204,558	44,461	351,657
NRA	197,621	215,011	48,187	364,444

\* NRA = Normal Retirement Age, which is assumed to be age 70.

IMPORTANT: THIS ILLUSTRATION ASSUMES A RETURN OF 6% PER ANNUM.  
THIS RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED.  
ACTUAL INVESTMENT GROWTH WILL DEPEND ON THE PERFORMANCE OF THE  
UNDERLYING INVESTMENTS AND MAY BE MORE OR LESS THAN ILLUSTRATED.

The effect of the deductions in respect of the expenses and charges shown is to reduce the assumed growth rate on your fund by 1.5% per annum.

The following are the benefits available at retirement:

1. A tax-free lump sum of 25% of the fund may be taken at retirement. This is estimated to be €91,111. The equivalent tax-free lump sum in today's money terms (assuming inflation of 3% per annum) is €34,863.
2. The balance of the fund €273,333 can be used in any one of the following ways:

- The balance of the fund can be used to purchase a pension (annuity), and is estimated to be sufficient to purchase a pension of €19,079 per annum. This pension is assumed to increase at 3% per annum during payment. **It is arrived at assuming an annuity rate of 6.98% on the fund balance, which is used for illustrative purposes only and is not guaranteed. Actual annuity rates will depend on future interest rates and mortality rates and may be more or less than illustrated.** The equivalent pension in today's money terms (assuming inflation of 3% per annum) is €7,300 per annum.
- Subject to either having a guaranteed income for life of at least €12,700 per annum or investing €63,500 of the

balance of the fund in either an annuity payable to you immediately or in an Approved Minimum Retirement Fund (AMRF), the balance of the fund can be:

- (i) invested in an Approved Retirement Fund (ARF), from which cash may be drawn down periodically, or in which the capital may be accumulated over time; or
- (ii) withdrawn as one sum, in which event this amount will be treated as part of your income in the year and you will be liable to pay income tax on it.

Any sum invested in the AMRF cannot be withdrawn until you reach age 75 years or you die before reaching that age.

The equivalent balance of fund in today's money terms (assuming inflation of 3% per annum) is €104,589.

**TABLE (B): ILLUSTRATIVE TABLE OF PROJECTED BENEFITS AND CHARGES AT 8% GROWTH PER ANNUM**

Year	A € Total amount of premiums paid into the policy to date	B € Projected investment growth to date	C € Projected expenses and charges to date	D = A+B-C € Projected policy value
1	2,544	75	795	1,824
2	5,215	325	1,067	4,473
3	8,020	789	1,401	7,408
4	10,965	1,492	1,803	10,654
5	14,057	2,459	2,281	14,235
6	17,304	3,715	2,839	18,180
7	20,713	5,291	3,488	22,516
8	24,293	7,217	4,234	27,276
9	28,052	9,528	5,087	32,493
10	31,998	12,260	4,146	40,113
11	36,142	15,605	5,275	46,471
12	40,493	19,462	6,541	53,414
13	45,062	23,878	7,955	60,985
14	49,859	28,904	9,529	69,234
15	54,896	34,594	7,367	82,122
16	60,185	41,316	9,381	92,119
17	65,738	48,842	11,605	102,975
18	71,569	57,240	14,056	114,752
19	77,691	66,583	16,753	127,521
20	84,120	76,952	12,648	148,424
21	90,870	88,992	16,035	163,826
22	97,957	102,266	19,741	180,482
23	105,399	116,876	23,791	198,484
24	113,213	132,929	28,212	217,930
25	121,418	150,539	21,087	250,870
26	130,033	170,779	26,571	274,241
27	139,078	192,889	32,533	299,435
28	148,576	217,016	39,010	326,582
29	158,549	243,315	46,041	355,823
30	169,020	271,953	34,303	406,670
31	180,015	304,645	42,946	441,714
32	191,560	340,138	52,301	479,398
NRA	197,621	359,001	57,265	499,357

\* NRA = Normal Retirement Age, which is assumed to be age 70.

IMPORTANT: THIS ILLUSTRATION ASSUMES A RETURN OF 8% PER ANNUM.  
THIS RATE IS FOR ILLUSTRATION PURPOSES ONLY AND IS NOT GUARANTEED.  
ACTUAL INVESTMENT GROWTH WILL DEPEND ON THE PERFORMANCE OF THE  
UNDERLYING INVESTMENTS AND MAY BE MORE OR LESS THAN ILLUSTRATED.



The charges shown in Column C of both tables include the cost of intermediary/sales remuneration incurred by Irish Life, as described in Section 4.

The following are the benefits available at retirement:

1. A tax-free lump sum of 25% of the fund may be taken at retirement. This is estimated to be €124,839. The equivalent tax-free lump sum in today's money terms (assuming inflation of 4% per annum) is €34,896.
2. The balance of the fund €374,517 can be used in any one of the following ways:
  - The balance of the fund can be used to purchase a pension (annuity), and is estimated to be sufficient to purchase a pension of €26,141 per annum. This pension is assumed to increase at 3% per annum during payment. **It is arrived at assuming an annuity rate of 6.98% on the fund balance, which is used for illustrative purposes only and is not guaranteed. Actual annuity rates will depend on future interest rates and mortality rates and may be more or less than illustrated.** The equivalent pension in today's money terms (assuming inflation of 4% per annum) is €7,307 per annum.

- The balance of the fund can invest in either an AMRF or an ARF, subject to the restrictions outlined in the previous illustration.

The equivalent balance of fund in today's money terms (assuming inflation of 4% per annum) is €104,687.

These illustrations assume an investment term of 32 years and 6 months. The number of monthly premiums assumed to be paid is 390.

The premium payable includes the cost of the protection benefits, and all charges, expenses, intermediary remuneration and sales remuneration associated with your policy.

If for instance life cover had been selected, extra charges would apply.

#### 4. WHAT INTERMEDIARY/SALES REMUNERATION IS PAYABLE?

The level of intermediary/sales remuneration shown is based on the typical plan outlined in Section 3 above. The figures will vary based on the exact plan details in each case.

#### ILLUSTRATIVE TABLE OF INTERMEDIARY/SALES REMUNERATION

Years 1 to 16			Years 17 to NRA		
Year	€ Premium payable in that year	€ Projected total intermediary/ sales remuneration payable in that year	Year	€ Premium payable in that year	€ Projected total intermediary/ sales remuneration payable in that year
1	2,544	1,526	17	5,553	346
2	2,671	178	18	5,831	355
3	2,805	187	19	6,122	364
4	2,945	196	20	6,429	373
5	3,092	206	21	6,750	382
6	3,247	217	22	7,087	391
7	3,409	227	23	7,442	400
8	3,580	239	24	7,814	409
9	3,759	251	25	8,205	418
10	3,947	263	26	8,615	427
11	4,144	276	27	9,046	435
12	4,351	290	28	9,498	443
13	4,569	305	29	9,973	451
14	4,797	320	30	10,471	459
15	5,037	329	31	10,995	466
16	5,289	337	32	11,545	473
			NRA	6,061	240

The projected intermediary/sales remuneration shown above includes the costs incurred by Irish Life in relation to the provision of sales advice, service and support for the plan. These costs are included in the plan charges set out in Column C of both the Illustrative Tables (A) and (B) of Projected Benefits and Charges in Section 3.

## 5. ARE RETURNS GUARANTEED AND CAN THE PREMIUM BE REVIEWED?

**The benefits illustrated are not guaranteed; they are neither minimum nor maximum amounts.** What your fund will be worth depends on the rate at which your investments grow. You could end up with a fund of more or less than these projected amounts.

If the investment return actually achieved is lower than that assumed in these illustrations, you will need to increase your premiums in order to achieve the funds illustrated.

## 6. CAN THE POLICY BE CANCELLED OR AMENDED BY THE INSURER?

Irish Life can alter the policy (or issue another policy in its place) if at any time any of the following happens:

- The Revenue Commissioners remove their approval of this contract,
- It becomes impossible or impracticable to carry out any of the policy provisions because of a change in the law or other circumstances beyond our control,
- The tax treatment of Irish Life or this policy is altered or we have to pay a government levy,

but only in so far as the Revenue Commissioners allow. If the cost of administering your Navigator for Personal Pensions increases unexpectedly we may need to increase the charges on your policy. Before we alter the policy (or issue another in its place), we will send a notice to your last known address explaining the change and your options.

You must provide any information or evidence which we need to administer the policy.

The pension plan may be terminated if you do not pay premiums at the initial level for one complete year, or if you are, or become, ineligible for a personal pension policy.

## 7. INFORMATION ON TAXATION ISSUES

Your Navigator for Personal Pensions is approved by the Revenue Commissioners.

### Tax Relief on Premiums

For people aged 29 or under, pension premiums of up to 15% of net relevant earnings, subject to an earnings limit of €254,000 per annum, qualify for tax relief.

For people aged between 30 and 39, pension premiums of up to 20% of net

relevant earnings, subject to an earnings limit of €254,000 per annum, qualify for tax relief.

For people aged between 40 and 49, pension premiums of up to 25% of net relevant earnings, subject to an earnings limit of €254,000 per annum, qualify for tax relief.

For people aged 50 or over, pension premiums of up to 30% of net relevant earnings, subject to an earnings limit of €254,000 per annum, qualify for tax relief.

There is no maximum premium that can be paid, but you may only claim tax relief within the above limits.

### Taxation of Benefits

Under current regulations you can take up to 25% of your fund on a tax-free lump sum basis. The balance of the fund can:

- be used to purchase an annuity (pension for life) which is subject to tax; or
- be invested in an Approved Retirement Fund/Approved Minimum Retirement Fund from which an income may be drawn down at your discretion, subject to certain restrictions and certain tax deductions; or
- be taken in cash, subject to income tax and certain restrictions.

Please contact your sales advisor or Irish Life if you do not fully understand the likely tax treatment of any benefits payable in connection with your Navigator for Personal Pensions.

## 8. ADDITIONAL INFORMATION IN RELATION TO YOUR POLICY

What are the Benefits and Options provided under this policy?

### Retirement Benefits

The Navigator for Personal Pensions is a tax efficient savings plan designed to build up a fund from which you can provide pension benefits when you retire. On retirement, part of the accumulated fund may be paid to you in the form of a tax-free lump sum and the balance can be invested in order to provide you with an income, further investment or a cash sum, subject to certain restrictions. (See options outlined above, under 'Taxation of Benefits'.)

### Life Assurance Cover

If you die before you retire, the full value of your pension fund at that stage will be paid to your dependants. Where you opt to include additional Life Assurance cover you can select:

- Inclusive cover: where the amount on death will be the greater of life cover

or the fund value; or

- Exclusive cover: where the life cover is paid in addition to the fund value.

### Contribution Cover

If you include this option and cannot work because of sickness or injury, we will pay your contribution to the pension plan for you. The amount we will pay will be the same as the regular premium you are paying at the time of your illness or injury (but not including any optional increases in the previous year). These payments start after 26 weeks and they continue until you get better, reach 60, or die, whichever comes first.

### What is the term of the contract?

The contract will cease on your 75th birthday if retirement benefits have not been taken before that time. Retirement benefits can be taken at any stage between your 60th and 75th birthday.

Are there circumstances under which the contract may be terminated?

The pension plan may be terminated if you do not pay premiums at the initial level for one complete year, or if you are, or become, ineligible for a personal pension policy.

### How are the premiums invested?

Your Navigator for Personal Pensions is a unit-linked pension plan. In return for your money we allocate units to your Navigator for Personal Pensions from each of your chosen funds. These will be listed in your policy schedule. The value of your investment is linked to the value of these units.

The value of a unit will rise or fall over time, depending on how the underlying assets perform. You do not own the units. Unit-linking is simply a method of working out the value of your investment at any date. The value of your investment at any date will be equal to the total of the number of units allocated to your investment from each fund multiplied by the bid price for units of that fund on that date. The value of your investment will therefore rise and fall over time as the unit prices change to reflect the value of the underlying assets.

If you select one of our guaranteed funds, the fund prices are guaranteed not to fall in value. You will find more details on these funds in our product brochure.

You may, at any time, switch some or all of your money from one fund to another by writing to us to request a switch. In certain circumstances, there may be a delay in switching. This is explained in your policy document. We may also

apply a market adjustment factor to certain guaranteed funds such as the Exempt Guaranteed Fund or the Secured Performance Fund.

There is no charge for switching funds as long as you do not make more than six switches a year. If you make more than six switches a year, we will make a small charge. We will charge a fee for each switch of 0.5% of the amount being switched subject to a minimum of €12.70 and a maximum of €31.74.

Is there an opportunity to change your mind?

When policy documents are issued you will have an opportunity to cancel the policy if you are not satisfied that the benefits meet your needs. You may do this by writing to the Customer Services Department at Irish Life within 15 days of receiving details of your policy. On cancellation all benefits will cease and Irish Life will refund your premium, in accordance with Revenue rules.

Law applicable to your policy

Irish Law governs the policy and the Irish Courts are the only courts that are entitled to settle disputes.

What to do if you are not happy with the plan or have any questions

If for any reason you feel that this policy is not right for you, or if you have any questions, you should contact Irish Life Customer Services Department, Lower Abbey Street, Dublin 1 who will deal with your enquiry. Our Customer Services Department also operate an internal complaints procedure and any complaints you may have will, in the first instance, be fully reviewed by them. If you feel we have not dealt fairly with your complaint, you should contact the Insurance Ombudsman at 32 Upper Merrion Street, Dublin 2. Taking your complaint to the Insurance Ombudsman will not affect your right to take legal action against us.

## B. INFORMATION ON SERVICE FEE

There is no service charge payable to Irish Life additional to the premium.

## C. INFORMATION ABOUT THE INSURER/INSURANCE INTERMEDIARY/SALES EMPLOYEE

### Insurer

Your Navigator for Personal Pensions is provided by Irish Life Assurance plc, a company authorised in Ireland. You can contact us at Irish Life Centre, Lower Abbey Street, Dublin 1, by telephone at 01 - 704 2000, or by fax at 01 - 704 1900.

Insurance Intermediary/Sales Employee.

The sales advisor should insert details of their name, legal status, their address for correspondence and a contact telephone number/fax number or e-mail address and where relevant, the companies with whom agencies are held.

No delegated or binding authority is granted by Irish Life to your sales advisor in relation to underwriting, claims handling or claims settlement.

## D. INFORMATION TO BE SUPPLIED TO THE POLICYHOLDER DURING THE TERM OF THE INSURANCE CONTRACT

We at Irish Life are obliged by law to tell you if any of the following events occurs during the term of your contract:

- we change our name;
- our legal status changes;
- our head office address changes;
- an alteration is made to any term of the contract which results in a change to the information given in Paragraph A(8) of this document.





**Irish Life**

Lower Abbey Street  
Dublin 1 Ireland