

THE BLOOMBERG TERMINAL

Financial markets move at an incredible speed. Investors need news, research and data that is fast, accurate and relevant. They also require intricate technologies, to help them understand risk, find high-value opportunities, and communicate with professionals and colleagues around the world.

In 1981, Michael Bloomberg was fired from his job at Salomon Brothers, which provided him with an opportunity to pursue his entrepreneurial ambitions. He set out to tackle what he saw as a prevalent issue in the financial world - the limitations of existing financial data and analytics tools. With this in mind, Bloomberg created a groundbreaking financial information platform designed to meet the needs of traders and investors on Wall Street. The project was initially self-funded, with Bloomberg using the \$10 million equity he held at Salomon Brothers to finance its development.

The Bloomberg terminal is used by 325,000 of the most influential individuals across the globe, spanning various fields such as business, finance, government, policy, and philanthropy. The terminal grants you access to just about every piece of financial information on offer, making it an indispensable tool for its users. However, the high level of functionality and data provided by the Bloomberg Terminal comes at a cost, with an annual subscription fee of \$20,000 USD.

The Bloomberg Terminal uses a proprietary programming language called the Bloomberg Terminal Language (BTL) for developing custom applications and automating workflows. BTL is a scripting language designed specifically for the Bloomberg Terminal, and it is used to create custom functions that can be executed within the Bloomberg environment. The language is optimised for working with financial data and the Bloomberg Terminal's data structures.

In addition, the Bloomberg Terminal also supports other programming languages, including Python, through its Application Programming Interface (API). The API allows developers to access Bloomberg's financial data and analytics through their own applications and programs, using their preferred programming language.

The impact of the Bloomberg Terminal has been monumental. Bloomberg terminal has been a mainstay in the financial industry for decades. During its time, it has paved way for,

- increased efficiency in the financial industry, enabling traders to make better-informed decisions.
- Improved transparency of information within the market.
- Enhanced communication between professionals (particularly the message function within the terminal, which is widely used among traders).
- Standardisation, by providing a common platform for market participants, the terminal has made it easier for investors to compare and analyse different financial instruments.

The Bloomberg Terminal is a critical tool in the Investment Management domain of fintech, enabling its users to make informed investment decisions with the help of real-time financial data, news, and analytics. One interesting aspect of the Bloomberg Terminal is that it can be used to measure the financial success of itself. The Terminal serves as a crucial metric for measuring key performance indicators, such as revenue, growth, profit margins, and return on investments, against those of its competitors. As a result, the Terminal has become an essential tool not only for investment management professionals but also for Bloomberg itself to gauge its own financial performance.

Bloomberg Terminal is widely-considered the dominant force in the financial data and analytics market, holding an estimated 33-34% of the industry's market share. Its wide usage has contributed to the development of a vast ecosystem of third-party applications and add-ons, further cementing its status as a market leader.

Although, the Terminal has established itself as the market leader, it does operate in a highly competitive market, and several companies offer similar services. Some of the main competitors of Bloomberg Terminal include:

- Factset
- S&P Global Market Intelligence
- Capital IQ
- Thomson Reuters Eikon
- Refinitiv.

Bloomberg Terminal can incorporate AI in several ways to enhance its current services and provide additional value to its users. I think the most interesting use of AI, would be:

- Predictive Analytics - by leveraging machine learning and predictive analytics, Bloomberg Terminal could help users make more informed investment decisions. For example, it could use historical market data and other inputs to generate predictions about future market trends and stock prices.
- Natural Language Generation (NLG) - NLG is another interesting use of AI. If Bloomberg Terminal implemented NLG technology, it could automatically generate reports and summaries of market trends and news events. This can save users time and effort by summarising large amounts of data into easily digestible formats.
- In addition, Bloomberg could implement Natural Language Processing (NLP). Doing so would provide sentiment analysis to help gauge market reactions to specific news events.

Incorporating AI, would help users more effectively analyse and interpret market data and make better investment decisions.

The success of Bloomberg Terminal can be attributed to two key factors: trust and technological innovation. To maintain its position in the market, Bloomberg must continue to offer fast, accurate data and ensure the platform remains synonymous with robust security measures that are essential for protecting sensitive financial data. Additionally, Bloomberg needs to keep a technological lead among its competitors, constantly innovating and improving its platform to stay ahead of the curve. By prioritising these factors, Bloomberg can continue to build trust with its users and maintain its dominant market share in the financial data and analytics industry.

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