2_Market Basket Analysis

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Creado por:

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1 Market Basket Analysis

Teoría

Las **reglas de asociación** normalmente se escriben así: {Pañales} -> {Cerveza}, lo que significa que existe una fuerte relación entre los clientes que compraron pañales y también compraron cerveza en la misma transacción.

En el ejemplo anterior, {Pañal} es el antecedente y {Cerveza} es el consecuente. Tanto los antecedentes como los consecuentes pueden tener varios elementos. En otras palabras, {pañal, chicle} -> {cerveza, papas fritas} es una regla válida.

El **soporte** (support) es la frecuencia relativa con la que aparecen las reglas. En muchos casos, es posible que desee buscar un alto apoyo para asegurarse de que sea una relación útil. Sin embargo, puede haber casos en los que un soporte bajo sea útil si está tratando de encontrar relaciones "ocultas".

La **confianza** (confidence) es una medida de la fiabilidad de la regla. Una confianza de .5 en el ejemplo anterior significaría que en el 50 % de los casos en los que se compraron pañales y chicles, la compra también incluyó cerveza y papas fritas. Para la recomendación de productos, una confianza del 50 % puede ser perfectamente aceptable, pero en una situación médica, este nivel puede no ser lo suficientemente alto.

Elevación (Lift) es la relación entre el soporte observado y el esperado si las dos reglas fueran independientes (ver wikipedia). La regla general básica es que un valor de elevación cercano a 1 significa que las reglas son completamente independientes. Los valores de elevación > 1 son generalmente más "interesantes" y podrían ser indicativos de un patrón de regla útil.

[1]: # pip install xlrd

[2]: # pip install openpyxl

[3]: # pip install mlxtend

[4]: import pandas as pd
 from mlxtend.frequent_patterns import apriori
 from mlxtend.frequent_patterns import association_rules

```
df = pd.read_excel('http://archive.ics.uci.edu/ml/machine-learning-databases/
      →00352/Online%20Retail.xlsx')
     df.head()
[4]:
       InvoiceNo StockCode
                                                    Description Quantity
                             WHITE HANGING HEART T-LIGHT HOLDER
          536365
                    85123A
          536365
                     71053
                                            WHITE METAL LANTERN
                                                                         6
     1
     2
                                 CREAM CUPID HEARTS COAT HANGER
                                                                         8
          536365
                    84406B
     3
          536365
                    84029G KNITTED UNION FLAG HOT WATER BOTTLE
                                                                         6
                                 RED WOOLLY HOTTIE WHITE HEART.
     4
                    84029E
                                                                         6
          536365
               InvoiceDate UnitPrice CustomerID
                                                          Country
     0 2010-12-01 08:26:00
                                 2.55
                                          17850.0 United Kingdom
     1 2010-12-01 08:26:00
                                 3.39
                                          17850.0 United Kingdom
     2 2010-12-01 08:26:00
                                 2.75
                                          17850.0 United Kingdom
     3 2010-12-01 08:26:00
                                          17850.0 United Kingdom
                                 3.39
                                 3.39
                                          17850.0 United Kingdom
     4 2010-12-01 08:26:00
[5]: df['Description'] = df['Description'].str.strip()
     df.dropna(axis=0, subset=['InvoiceNo'], inplace=True)
     df['InvoiceNo'] = df['InvoiceNo'].astype('str')
     df = df[~df['InvoiceNo'].str.contains('C')]
       • Realizaremos un análisis para la compra en Francia
[6]: basket = (df[df['Country'] == "France"]
               .groupby(['InvoiceNo', 'Description'])['Quantity']
               .sum().unstack().reset_index().fillna(0)
               .set_index('InvoiceNo'))
     basket
[6]: Description 10 COLOUR SPACEBOY PEN 12 COLOURED PARTY BALLOONS \
     InvoiceNo
     536370
                                     0.0
                                                                  0.0
     536852
                                     0.0
                                                                  0.0
     536974
                                     0.0
                                                                  0.0
     537065
                                                                  0.0
                                     0.0
     537463
                                     0.0
                                                                  0.0
                                                                  0.0
     580986
                                     0.0
     581001
                                     0.0
                                                                  0.0
                                     0.0
     581171
                                                                  0.0
     581279
                                     0.0
                                                                  0.0
     581587
                                     0.0
                                                                  0.0
    Description 12 EGG HOUSE PAINTED WOOD 12 MESSAGE CARDS WITH ENVELOPES \
     InvoiceNo
```

536370 536852 536974 537065 537463	0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0
580986 581001 581171 581279 581587	0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0
Description InvoiceNo 536370 536852 536974 537065 537463 580986 581001 581171 581279 581587	12 PENCIL SMALL TUBE WOODLAND \ 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0	
Description InvoiceNo 536370 536852 536974 537065 537463 580986 581001 581171 581279 581587	12 PENCILS SMALL TUBE RED RETROSPOT 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0	0.0 0.0 0.0 0.0 0.0 0.0
Description InvoiceNo 536370 536852 536974 537065 537463	12 PENCILS TALL TUBE POSY 12 PENCI	0.0 0.0 0.0 0.0 0.0 0.0

	***		•••
580986	0.0		0.0
581001	0.0		0.0
581171	0.0		0.0
581279	0.0		0.0
581587			
201201	0.0		0.0
Description	12 PENCILS TALL TUBE WOODLAND	WRAP VINTAGE PETALS	DESIGN \
InvoiceNo		•••	
536370	0.0		0.0
536852	0.0		0.0
536974	0.0		0.0
537065	0.0	•••	0.0
537463	0.0	•••	0.0
580986	0.0		0.0
581001	0.0	•••	0.0
581171	0.0	•••	0.0
581279	0.0		0.0
581587	0.0	•••	0.0
Description InvoiceNo	YELLOW COAT RACK PARIS FASHION	YELLOW GIANT GARDEN T	HERMOMETER \
536370	0.0)	0.0
536852	0.0		0.0
536974	0.0		0.0
537065	0.0)	0.0
537463	0.0)	0.0
•••	•••		•••
580986	0.0		0.0
581001	0.0)	0.0
581171	0.0)	0.0
581279	0.0		0.0
581587	0.0		0.0
Description InvoiceNo	YELLOW SHARK HELICOPTER ZINC	STAR T-LIGHT HOLDER \	
536370	0.0	0.0	
536852	0.0	0.0	
536974	0.0	0.0	
537065	0.0	0.0	
537463	0.0	0.0	
•••		•••	
580986	0.0	0.0	
581001	0.0	0.0	
581171	0.0	0.0	
581279	0.0	0.0	

581587	0.0		0.0
Description InvoiceNo	ZINC FOLKART SLEIGH BELLS	ZINC HERB GARDEN C	ONTAINER \
536370	0.0		0.0
536852	0.0		0.0
536974	0.0		0.0
537065	0.0		0.0
537463	0.0		0.0
•••	•••		
580986	0.0		0.0
581001	0.0		0.0
581171	0.0		0.0
581279	0.0		0.0
581587	0.0		0.0
Description InvoiceNo	ZINC METAL HEART DECORATION	N ZINC T-LIGHT HOL	DER STAR LARGE \
536370	0.0	0	0.0
536852	0.0	0	0.0
536974	0.0	0	0.0
537065	0.0	0	0.0
537463	0.0	0	0.0
•••			•••
580986	0.0		0.0
581001	0.0		0.0
581171	0.0		0.0
581279	0.0		0.0
581587	0.0	0	0.0
Description InvoiceNo	ZINC T-LIGHT HOLDER STARS S	SMALL	
536370		0.0	
536852		0.0	
536974		0.0	
537065		0.0	
537463		0.0	
580986		0.0	
581001		0.0	
581171		0.0	

[392 rows x 1563 columns]

581279

581587

0.0

0.0

```
[7]: # convertir los menores de 0 en 0 y mayores de 1 en 1
    def encode_units(x):
        if x <= 0:
            return 0
         if x >= 1:
            return 1
    basket_sets = basket.map(encode_units)
    basket_sets.drop('POSTAGE', inplace=True, axis=1)
[8]: # Realizamos el modelo:
    frequent_itemsets = apriori(basket_sets.astype('bool'), min_support=0.07,__

use_colnames=True)

[9]: # Realizarmos la regla de asociación:
    rules = association_rules(frequent_itemsets, metric="lift", min_threshold=1)
    rules.head()
                                                      consequents \
[9]:
                         antecedents
         (ALARM CLOCK BAKELIKE PINK)
                                     (ALARM CLOCK BAKELIKE GREEN)
      (ALARM CLOCK BAKELIKE GREEN)
                                     (ALARM CLOCK BAKELIKE PINK)
    2 (ALARM CLOCK BAKELIKE GREEN)
                                        (ALARM CLOCK BAKELIKE RED)
          (ALARM CLOCK BAKELIKE RED)
                                    (ALARM CLOCK BAKELIKE GREEN)
    3
        (ALARM CLOCK BAKELIKE PINK)
                                        (ALARM CLOCK BAKELIKE RED)
                                                                         lift \
       antecedent support consequent support
                                                support confidence
                 0.102041
    0
                                     0.096939 0.073980
                                                           0.725000 7.478947
                 0.096939
    1
                                     0.102041 0.073980
                                                           0.763158 7.478947
                                     0.094388 0.079082
    2
                                                           0.815789 8.642959
                 0.096939
    3
                 0.094388
                                     0.096939 0.079082
                                                           0.837838 8.642959
                 0.102041
                                     0.094388 0.073980
                                                           0.725000 7.681081
       representativity leverage conviction zhangs_metric
                                                                jaccard certainty \
    0
                    1.0 0.064088
                                     3.283859
                                                     0.964734 0.591837
                                                                         0.695480
    1
                    1.0 0.064088
                                                     0.959283 0.591837
                                                                         0.736244
                                     3.791383
                    1.0 0.069932
                                     4.916181
                                                    0.979224 0.704545
                                                                         0.796590
    3
                    1.0 0.069932
                                     5.568878
                                                    0.976465 0.704545
                                                                         0.820431
                    1.0 0.064348
                                     3.293135
                                                    0.968652 0.604167
                                                                         0.696338
       kulczynski
         0.744079
    0
         0.744079
    1
         0.826814
    3
         0.826814
         0.754392
```

```
[10]: # Filtrar por los valores de lift (elevación) mayores o iquales a 6 y
      # de confianza (confidence) mayores o iquales a 0.8
      rules[(rules['lift'] >= 6) & (rules['confidence'] >= 0.8)]
[10]:
                                                antecedents
                               (ALARM CLOCK BAKELIKE GREEN)
      2
      3
                                 (ALARM CLOCK BAKELIKE RED)
      16
                            (SET/6 RED SPOTTY PAPER PLATES)
      18
                            (SET/6 RED SPOTTY PAPER PLATES)
      19
                              (SET/6 RED SPOTTY PAPER CUPS)
          (SET/6 RED SPOTTY PAPER PLATES, SET/6 RED SPOT ...
      20
      21
          (SET/6 RED SPOTTY PAPER PLATES, SET/20 RED RET...
      22
          (SET/20 RED RETROSPOT PAPER NAPKINS, SET/6 RED...
                                   consequents antecedent support
      2
                    (ALARM CLOCK BAKELIKE RED)
                                                          0.096939
      3
                  (ALARM CLOCK BAKELIKE GREEN)
                                                          0.094388
          (SET/20 RED RETROSPOT PAPER NAPKINS)
                                                          0.127551
      18
                 (SET/6 RED SPOTTY PAPER CUPS)
                                                          0.127551
      19
               (SET/6 RED SPOTTY PAPER PLATES)
                                                          0.137755
      20
          (SET/20 RED RETROSPOT PAPER NAPKINS)
                                                          0.122449
      21
                 (SET/6 RED SPOTTY PAPER CUPS)
                                                          0.102041
      22
               (SET/6 RED SPOTTY PAPER PLATES)
                                                          0.102041
                                                        lift representativity \
          consequent support
                               support confidence
      2
                    0.094388 0.079082
                                          0.815789 8.642959
                                                                            1.0
      3
                    0.096939 0.079082
                                          0.837838 8.642959
                                                                            1.0
                                                                            1.0
      16
                    0.132653 0.102041
                                        0.800000 6.030769
      18
                    0.137755 0.122449
                                         0.960000 6.968889
                                                                            1.0
      19
                    0.127551 0.122449
                                          0.888889 6.968889
                                                                            1.0
     20
                    0.132653 0.099490
                                         0.812500 6.125000
                                                                            1.0
      21
                    0.137755 0.099490
                                          0.975000 7.077778
                                                                            1.0
     22
                    0.127551 0.099490
                                          0.975000 7.644000
                                                                            1.0
                                                jaccard certainty kulczynski
          leverage conviction zhangs_metric
     2
          0.069932
                      4.916181
                                     0.979224 0.704545
                                                          0.796590
                                                                      0.826814
          0.069932
                      5.568878
                                     0.976465 0.704545
                                                          0.820431
                                                                      0.826814
      3
      16 0.085121
                                               0.645161
                     4.336735
                                     0.956140
                                                          0.769412
                                                                      0.784615
         0.104878
                     21.556122
                                     0.981725
                                               0.857143
                                                          0.953609
                                                                      0.924444
      19 0.104878
                     7.852041
                                     0.993343 0.857143
                                                          0.872645
                                                                      0.924444
      20 0.083247
                     4.625850
                                     0.953488 0.639344
                                                          0.783824
                                                                      0.781250
      21
         0.085433
                     34.489796
                                     0.956294
                                               0.709091
                                                          0.971006
                                                                      0.848611
      22 0.086474
                     34.897959
                                     0.967949 0.764706
                                                          0.971345
                                                                       0.877500
[11]: # Número de datos que contiene la regla usada: "ALARM CLOCK BAKELIKE GREEN"
```

```
basket["ALARM CLOCK BAKELIKE GREEN"].sum()
[11]: np.float64(340.0)
[12]: # Número de datos que contiene la segunda regla más usada: "ALARM CLOCKL
       →BAKELIKE RED"
      basket["ALARM CLOCK BAKELIKE RED"].sum()
[12]: np.float64(316.0)
        • Realizaremos un análisis para la compra en Alemania
[13]: basket2 = (df[df['Country'] =="Germany"]
                .groupby(['InvoiceNo', 'Description'])['Quantity']
                .sum().unstack().reset index().fillna(0)
                .set_index('InvoiceNo'))
      basket_sets2 = basket2.map(encode_units)
      basket_sets2.drop('POSTAGE', inplace=True, axis=1)
      frequent_itemsets2 = apriori(basket_sets2.astype('bool'), min_support=0.05,__
       ⇔use_colnames=True)
      rules2 = association_rules(frequent_itemsets2, metric="lift", min_threshold=1)
      rules2[ (rules2['lift'] >= 4) &
              (rules2['confidence'] >= 0.5)]
[13]:
                              antecedents
                                                                  consequents \
      1
          (PLASTERS IN TIN CIRCUS PARADE)
                                           (PLASTERS IN TIN WOODLAND ANIMALS)
      7
               (PLASTERS IN TIN SPACEBOY)
                                           (PLASTERS IN TIN WOODLAND ANIMALS)
                                                     (WOODLAND CHARLOTTE BAG)
            (RED RETROSPOT CHARLOTTE BAG)
      10
          antecedent support consequent support
                                                   support confidence
                                                                            lift \
                    0.115974
      1
                                        0.137856 0.067834
                                                              0.584906 4.242887
      7
                    0.107221
                                        0.137856 0.061269
                                                              0.571429 4.145125
      10
                    0.070022
                                        0.126915 0.059081
                                                              0.843750 6.648168
          representativity leverage conviction zhangs_metric jaccard \
                       1.0 0.051846
                                        2.076984
                                                       0.864580 0.364706
      1
      7
                       1.0 0.046488
                                        2.011670
                                                       0.849877 0.333333
      10
                       1.0 0.050194
                                        5.587746
                                                       0.913551 0.428571
          certainty kulczynski
      1
           0.518533
                       0.538485
                       0.507937
      7
           0.502901
      10
          0.821037
                      0.654634
[14]: basket2["PLASTERS IN TIN CIRCUS PARADE"].sum()
```

[14]: np.float64(774.0)

Creado por:

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