

Isaiah Capers

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Summary

Experienced Full-Stack Web Developer with a strong foundation in front-end and back-end technologies, combining Sales Management expertise to deliver customer-focused solutions. Certified in Full-Stack Web Development from the University of Central Florida, proficient in JavaScript, React, Node.js, and mobile-first design. Proven track record of leading projects from concept to deployment, adept at problem-solving, and passionate about developing innovative, impactful applications in fast-paced environments.

Technical Skills

Front-End Skills: HTML5, CSS3, JavaScript (ES6+), React, jQuery, Bootstrap, TypeScript, Responsive/Mobile-first design, API Integration (GitHub API)

Back-End Skills: Node.js, Express.js, SQL (MySQL), NoSQL (MongoDB), PostgreSQL, Inquirer (CLI development), GitHub for version control, RESTful APIs, Cypress

Related Experience

Candidate Search | <https://github.com/Isaiahcapers/Candidate-Search> | <https://candidate-search-qdbc.onrender.com>

- *The Candidate Search application allows users to search for potential candidates on GitHub by utilizing the GitHub API to retrieve user data and display it in a user-friendly interface.*
- *I was responsible for completing the front-end development using TypeScript, integrating the application's API with the GitHub API, and ensuring the application stored potential candidates in local storage.*
- *Tools / languages used: TypeScript, GitHub API, HTML, CSS, JavaScript, and local storage.*

REACT-PORTFOLIO | <https://github.com/Isaiahcapers/REACT-PORTFOLIO> | <https://isaiahc-portfolio.netlify.app/>

- *The REACT-PORTFOLIO is a dynamic portfolio website built with React, showcasing my projects and skills as a developer, while allowing for easy updates and maintenance.*
- *I was responsible for designing the user interface, implementing React components, and deploying the application to Netlify for live access.*

- *Tools / languages used React, JavaScript, HTML, CSS, and Netlify for deployment.*

Employee Tracker | <https://github.com/Isaiahcapers/Awesome-Employee-Tracker> | <https://bootcampspot.instructuremedia.com/embed/95704640-f373-46a1-acbd-71c4141b60c6>

- *The Employee Tracker is a command-line application that allows users to manage a company's employee database, facilitating tasks such as adding, updating, and viewing employee information.*
- *I was responsible for implementing the back-end functionality using Node.js, designing the database schema with PostgreSQL, and creating user prompts with Inquirer for seamless interaction.*
- *Tools / languages used: Node.js, Inquirer, PostgreSQL, and JavaScript.*

Key Accomplishments:

Achieved "Million Dollar Writer" status, consistently exceeding sales targets, and recognized as a top performer in driving revenue growth and business development. Increased profitability by 35% across two locations with a team of 6, expanding a book of business from \$3.75 million to \$4.5 million by implementing targeted sales strategies and optimizing team performance.

Experience

Senior Sales Manager

2018 – 2024

Mattress Firm

Jacksonville, FL

- Led diverse teams, implementing data-driven strategies and optimizing operations, achieving a 35% profitability increase across two locations and expanding business from \$3.75 million to \$4.5 million.
- Managed multiple projects simultaneously, balancing deadlines, resources, and quality standards, mirroring the skills needed in full-stack development from concept to deployment.
- Communicated with cross-functional teams and stakeholders, ensuring alignment, transparency, and collaboration, akin to agile web development practices.
- Mentored and coached team members, fostering growth and continuous learning, demonstrating a passion for development—key for success in technology roles.

Education

**Certificate in Full Stack Web Development
2024**

Anticipated graduation date: November,

A 6 Month intensive program focused on gaining skills in full-stack web development.

Florida State College Of Jacksonville

Aviation Professional Pilot A.S