

## Amazon Sales Data Analysis(2010-2017)

Year

Select all

2010

2011

2012

2013

2014

2015

2016

2017

#### Total Profit by Region

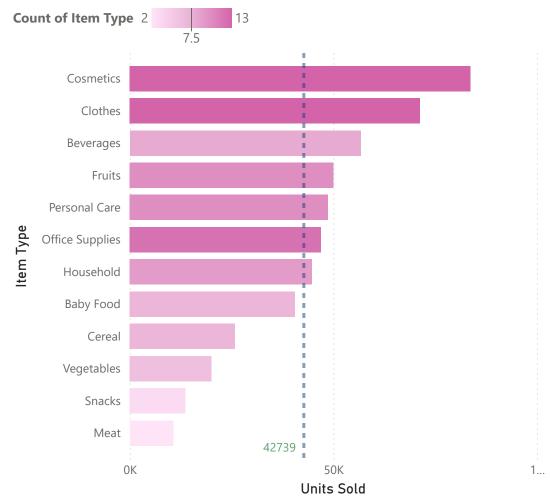


441.68K 44.17M

Average of Total Profit

**Total Profit** 

#### Units Sold by Item Type



513K

Total Units Sold

5.13K

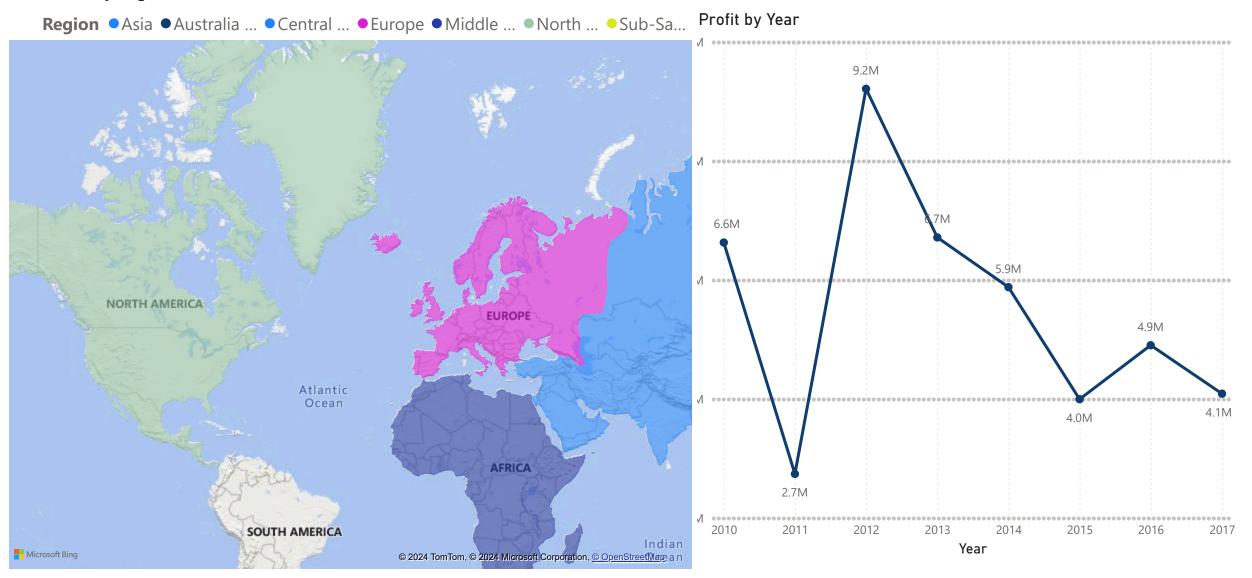
Average of Units Sold

# Trends In Yearly Profits(2010-2017)

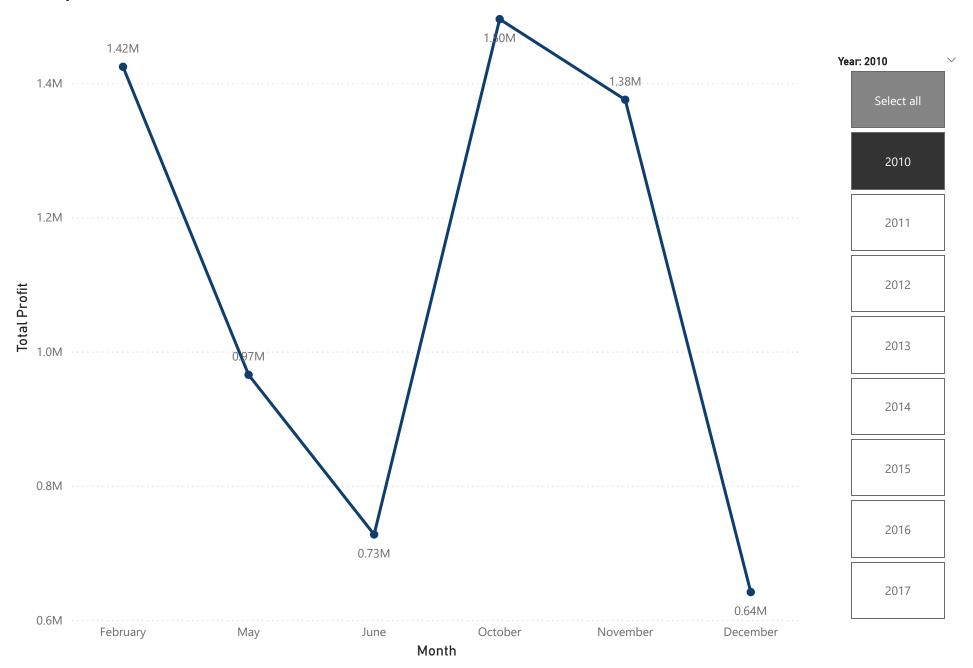
Total Profit by Year

4.09M~ Goal: 511.17K (+700%)

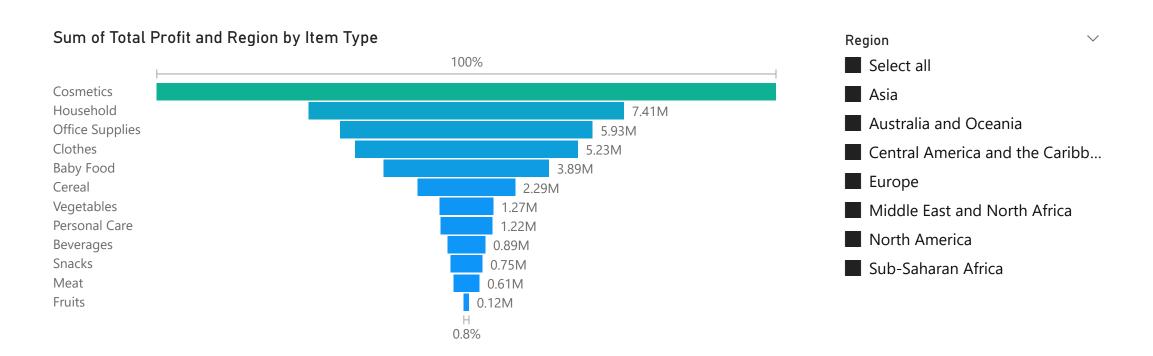
Total Profit by Region



#### Monthly Sales

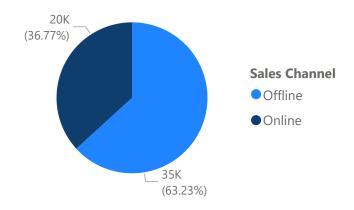


# Most Profitable Product of Each Region(2010-2017)



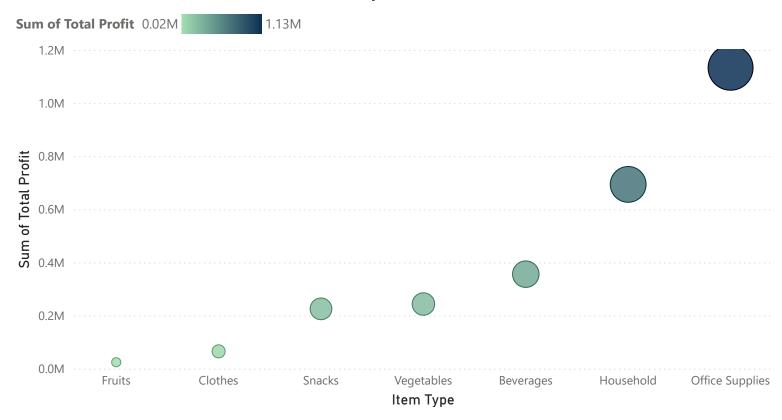
# Least Profitable Year (2011)

#### Total no. of Units Sold by Sales Channel(2011)



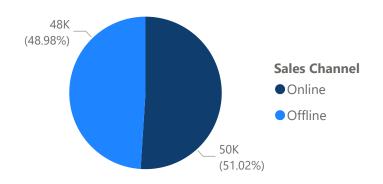


#### Contribution of each Item in Yearly Profit



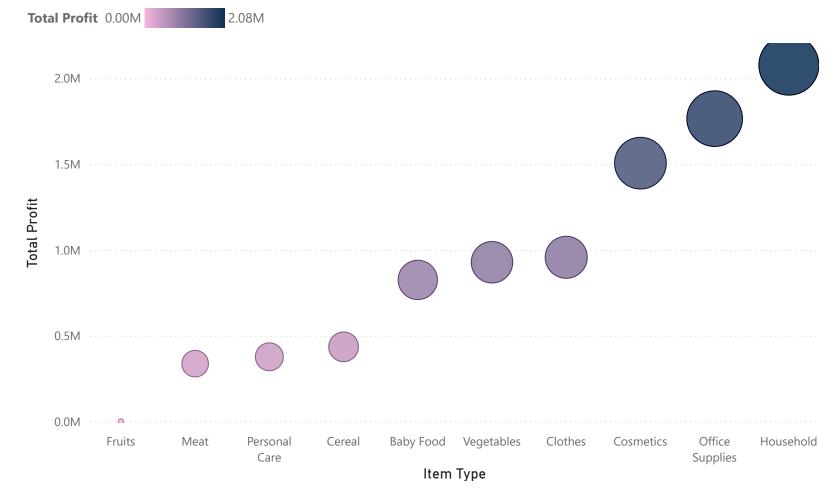
## Most Profitable Year (2012)

#### Total no. of Units Sold by Sales Channel (2012)



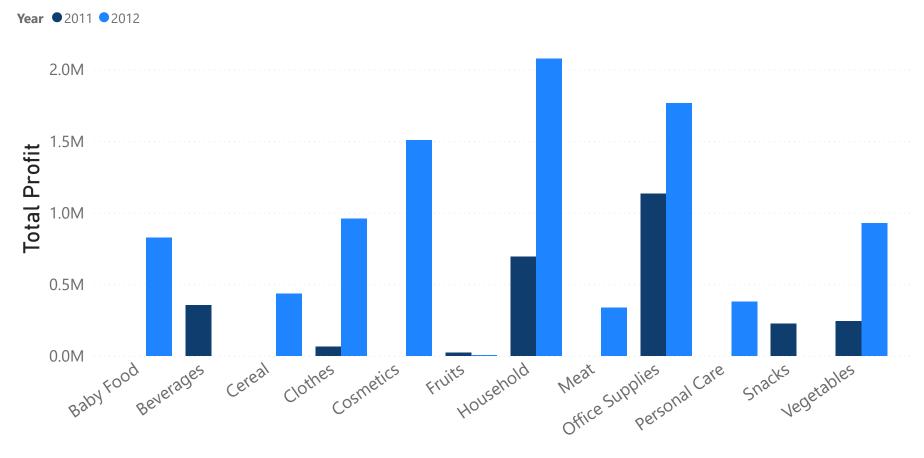


#### Contribution of each Item in Yearly Profit



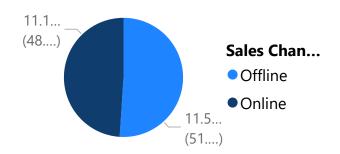
## Reason For 2011 Being The Least And 2012 Being The Most Profitable Year

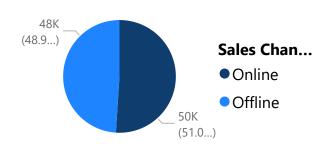
#### Yearly Profit By Each Item

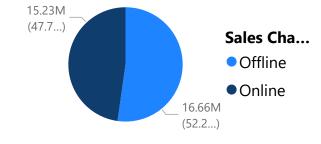


There was a striking increase in the units sold of certain products in 2012 when compared with 2011 this resulted in a remarkable increase in the Total Profit of 2012, making it the most profitable year

Item Type







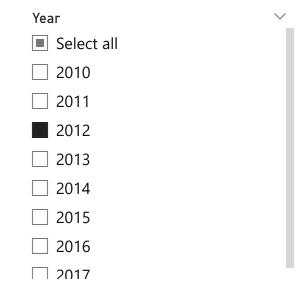
22.69M

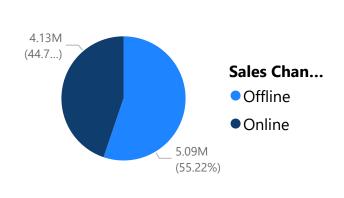
**Total Cost** 

98K

No. of Units Sold

Total Profit by Sales Channel





9.21M
Total Profit

31.90M

**Total Revenue** 

### Forecast Sales Over The Next 5 Years (2018-2022)

