



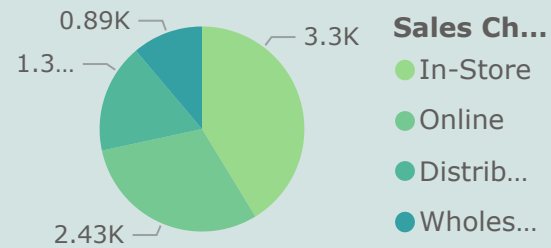
US REGION SALES ANALYSIS

Products

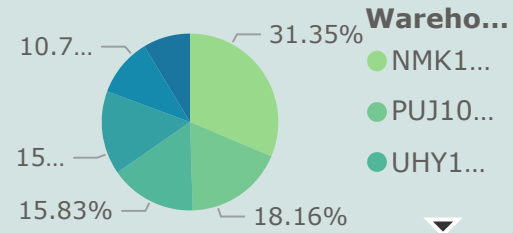
Product Name

- ☐ Accessories
- ☐ Audio
- ☐ Bakeware
- ☐ Bar Tools
- ☐ Baseball
- ☐ Basketball
- ☐ Bathroom Furniture
- ☐ Bean Bags
- ☐ Bedroom Furniture

Channels



Warehouse



Quantities Sold

36K

Year and Month filter

- ☐ 2018
- ☐ 2019
- ☐ 2020

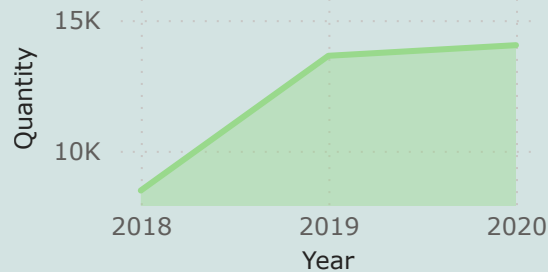
Total Revenue

73.1M

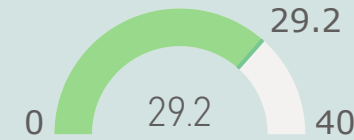
Average Days in Inventory

130

Quantities sold per Year



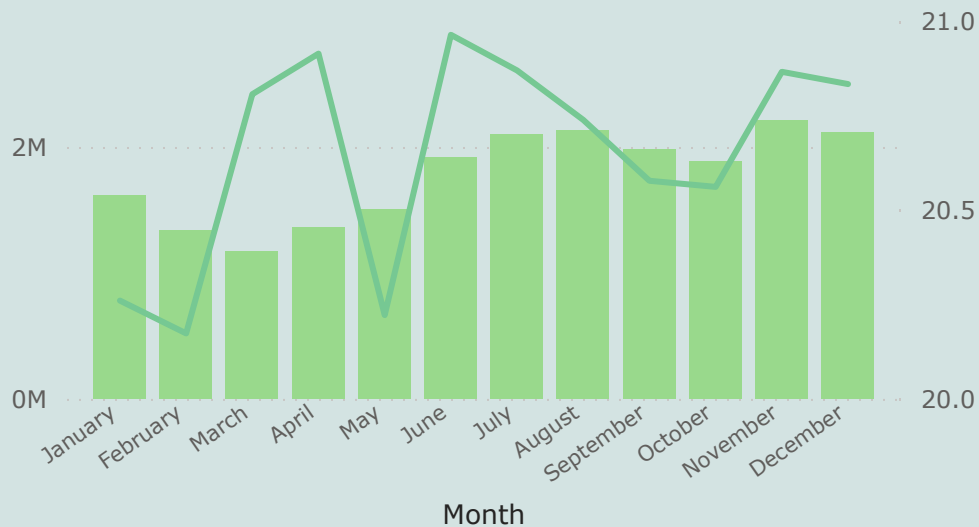
Profit Margin



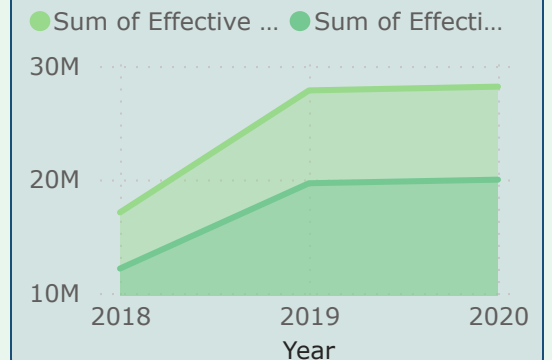
Total Profit

21.3M

Profit and Days to Delivery by Month



Selling Price and Cost Price by Year





US REGION SALES ANALYSIS

Customers

Total Customers

50

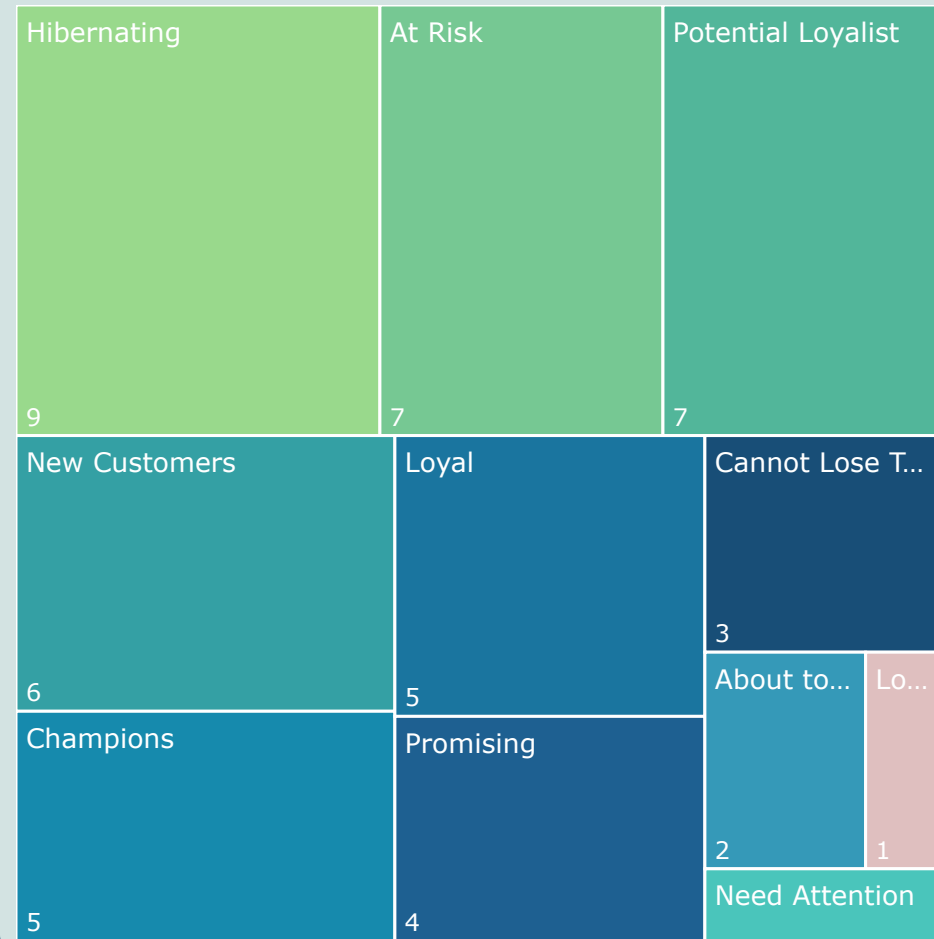
Profit

21.3M

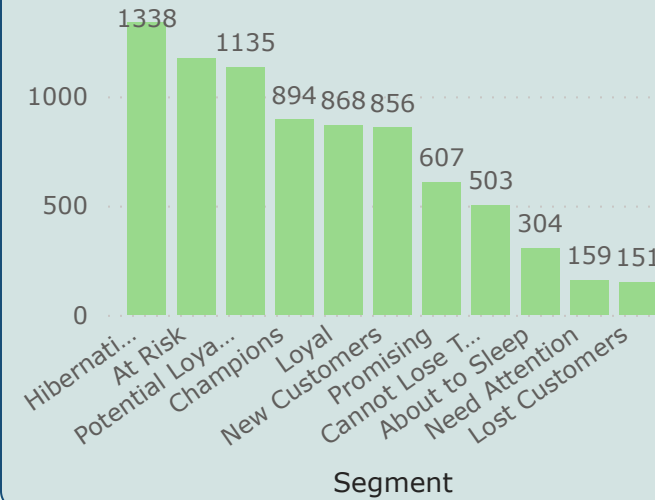
Total Orders

7991

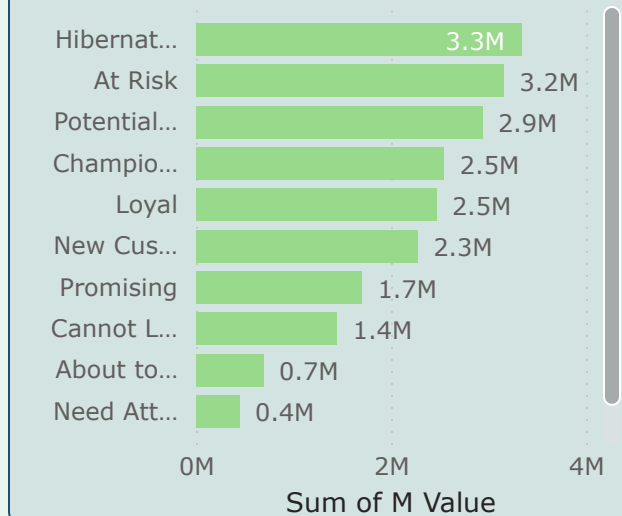
Treemap by Segments



Orders by Segment

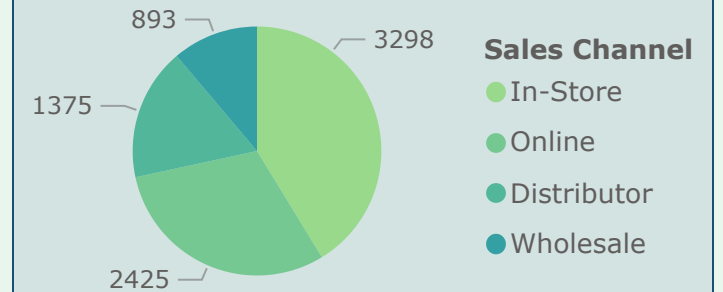


Revenue by Segment



_CustomerID	Customer Names
10	21st Ltd
16	3LAB, Ltd
35	Amylin Group
11	Apollo Ltd
29	Anotheca Ltd

Sales by Channel



US REGION SALES ANALYSIS

Sales Team

Net Revenue by Sales

73.1M

Total Amount of Sales

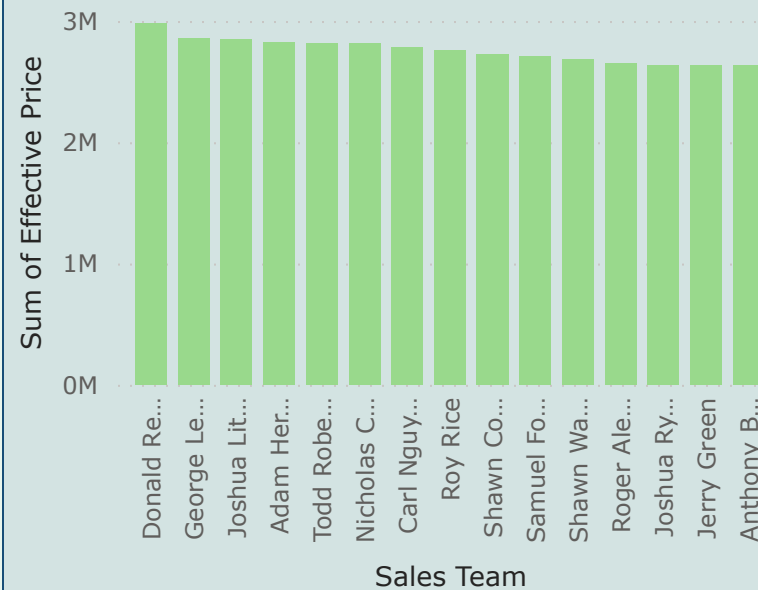
7991

Sales Team

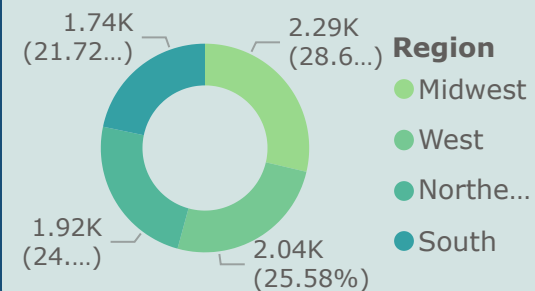
- ☐ Adam Hernandez
- ☐ Anthony Berry
- ☐ Anthony Torres

Product Name	Sum of Order Quantity	Sum of Effective Price
Accessories	956	21,01,201.80
Rugs	855	18,68,085.50
Platters	896	18,30,093.90
Collectibles	854	18,09,669.20
Bathroom Furniture	811	18,04,942.00
Serveware	878	17,87,987.50
Photo Frames	819	17,75,221.50
Table Linens	770	17,65,169.50
Cocktail Glasses	879	17,20,609.20
Furniture Cushions	807	17,14,489.10

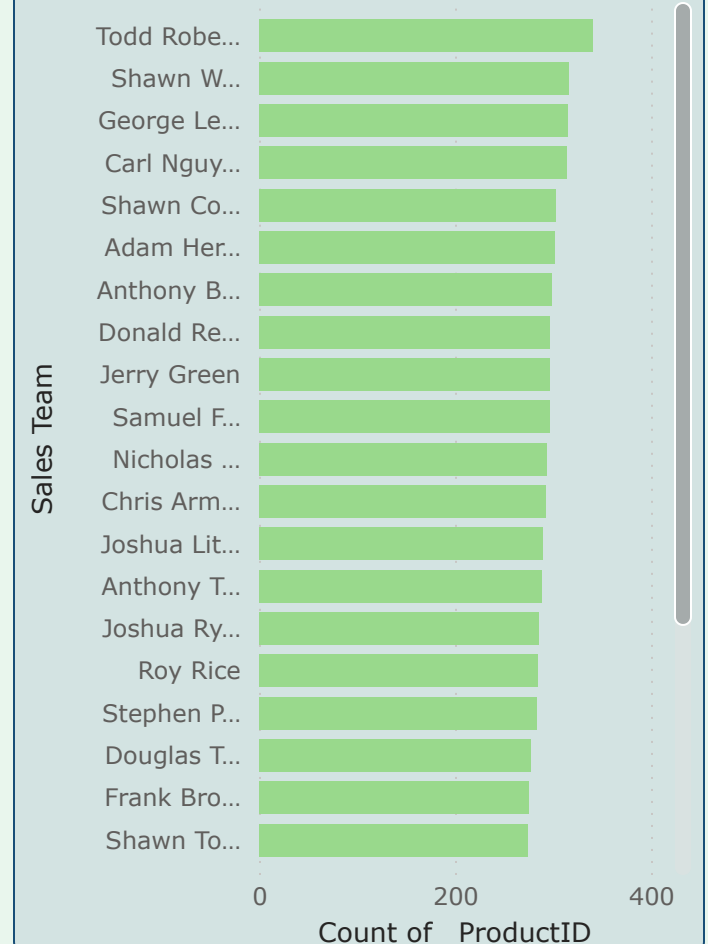
Net Revenue by Sales Team



Sales by Regions



Amount of Sales by Sales Team





US REGION SALES ANALYSIS

Location

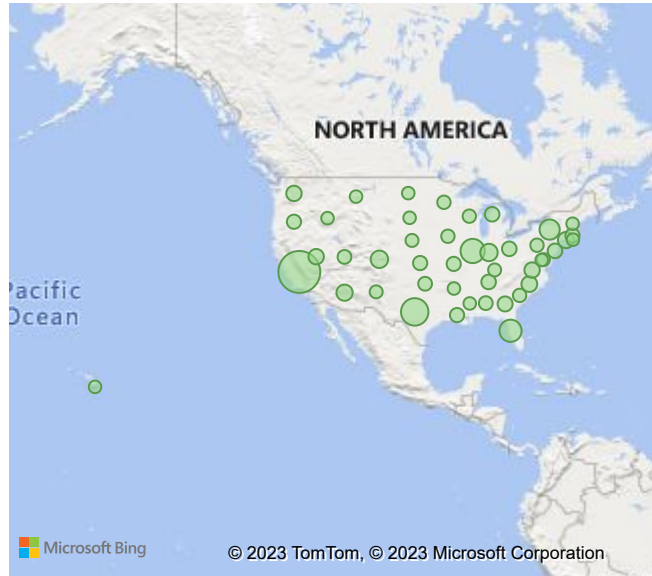
Number of Stores

367

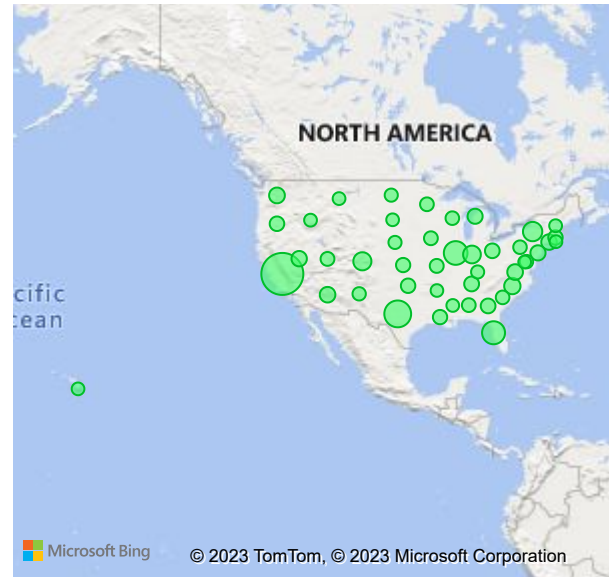
Total Amount of Sales

7991

Number of Stores by States



Net Revenue by States



Average Days for Delivery

21

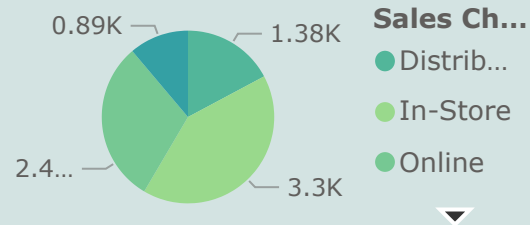
Average Spend per Customer

9.2K

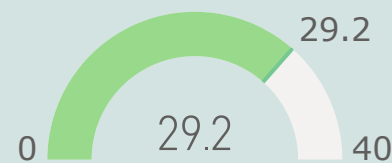
State

- ☐ Alabama
- ☐ Arizona
- ☐ Arkansas
- ☐ California
- ☐ Colorado
- ☐ Connecticut
- ☐ District of Columbia
- ☐ Florida
- ☐ Georgia
- ☐ Hawaii
- ☐ Idaho
- ☐ Illinois
- ☐ Indiana
- ☐ Iowa
- ☐ Kansas
- ☐ Kentucky
- ☐ Louisiana
- ☐ Maryland
- ☐ Massachusetts
- ☐ Michigan
- ☐ Minnesota
- ☐ Mississippi
- ☐ Missouri

Type of Area



Profit Margin



Profit

21M

Net Revenue

73.1M

