

### **CONTACTS**

- **L** +39 3336030757
- @ davidegrimaldi92@gmail.com
- https://www.linkedin.com/in/davide-grimaldi-1b2272247/



#### Team Collaboration

Collaborated cross-functionally with experts to drive AI product development from ideation to deployment.

#### Cross-Domain Agility

Successfully applied machine learning methodologies across diverse domains.

#### Process Optimization & Solution-Driven

Focused on developing and implementing solutions that enhance efficiency and streamline operations

### Effective Research Translation

Bridged academic and applied research by translating models into usable tools.



#### Università di Catania

Bachelor's Degree in Computer Engineering



ITALIAN Native

ENGLISH Proficient

### DAVIDE GRIMALDI

### MACHINE LEARNING ENGINEER | OPERATIONS RESEARCH SCIENTIST



#### SUMMARY

As a Machine Learning Engineer and Operations Research Scientist, I thrive at the intersection of data-driven decision-making, processes optimization and real-world problem-solving. My approach is versatile, with end-to-end expertise in Machine Learning solution development—from data ingestion and model building to deployment and Optimization. My passion lies in bridging the gap between research and real-world application to deliver measurable value.

### **EXPERIENCE HIGHLIGHTS**

#### **Freelance**

03/2019 - Present

#### Machine Learning Engineer

- Aquaculture Optimization (VRM): Built digital twin and time series models for fish farming cycles, growth, and optimal harvesting.
- Developed sales forecasting and collaborative filtering systems to optimize fish placement in push sales models (VRM).
- Al for Manufacturing (Mangini Group, Nicomac): Machine learning control models for capsule coating processes. Solutions showcased at ACHEMA and CPHI Milan.
- Cyber & Intelligence: Deep learning systems for malware detection and criminal network analysis, including full-stack interactive tools.
- Data-Driven Strategy (Ethos, Trentino Sviluppo): Recommender systems, shift optimization, economic impact modeling, and public fund redistribution simulations.
- Academic & Research (IULM, Semeion): Large-scale tourism data analysis, creation of models to estimate the placement of an accommodation facility in the area compared to the competition; modernization of neural models for interpersonal dynamics.



### **KEY SKILLS**

#### **TECHNICAL**

Applied Machine learning  $\cdot$  Reinforcement Learning  $\cdot$  Deep Learning  $\cdot$ 

Artificial Intelligence · Decision Science · Predictive Modeling ·

 ${\it Optimization Algorithms} \cdot {\it Mathematical Modeling} \cdot {\it Digital twin} \cdot {\it Computer Vision} \cdot \\$ 

API Development · Recommender Systems · Graph Algorithms · Big Data Analytics ·

Data Science · Databases · Time Series Analysis · Data Preparation ·

Cloud Applications · MLOps · Data Engineering

#### **NON-TECHNICAL**

Technology Transfer · Research and Development · Prototyping · Project Managment · Agile Methodologies · Turoring · Technical Writing · LaTeX



### PROGRAMMING LANGUAGES AND TOOLS

Python · Cython · Tensorflow · Pytorch · Pandas · Polars · Numpy · Scipy · Sklearn · Rust · SQL · C++ · C · Javascript · Java · Git · GCP · MLflow

### © CERTIFICATIONS & COURSES

### Al for Design and Optimization

University of Michigan

### Control Systems Analysis: Modeling of Dynamic Systems

University of Colorado Boulder

### **Agents Course Hugging Face**

**Hugging Face** 

### **Neo4j Certified Professional**

Neo4j

#### **OpenCV Bootcamp**

OpenCV University

### Customer Analytics in Python

Udemy.com

### TensorFlow Developer Certificate Bootcamp

Zero To Mastery Academy

#### Probability and Statistics for Business and Data Science

Udemy.com

### Time Series Analysis in Python

Udemy.com

### Optimization with Metaheuristics in Python

Udemy.com

## Social Network Analysis(SNA) and Graph Analysis using Python

Udemy.com

### Python for Finance and Algorithmic Trading

Udemy.com

### C/C++ for competitive programming

Moscow Institute of Physics and Technology

#### LaTeX for Professional Publications

Udemy.com

### **PROJECTS**

### Prompt Engineering for SAM via Attention Maps

12/2024 - Present

Create prompt engineering technique for the Segment Anything Model (SAM) by leveraging interpretability algorithms applied to a trained classification NN. Attention maps generated from the NN are used as spatial prompts to guide SAM, enabling semantically meaningful segmentation without manual input. This approach aims to <a href="mailto:enhance the automation and accuracy of object segmentation">enhance the automation and accuracy of object segmentation</a> by integrating model-driven insights into the prompt generation process.

### Al and Engineering: Enhancing Machinery and Industrial Processes

01/2024 - Present

Development of advanced <u>algorithms tailored to enhance the capsule coating process</u>, employing techniques from reinforcement learning and machine learning control. Engineering of an algorithm to improve process efficiency, this innovation has been showcased at ACHEMA (World Forum for the Process Industries) and at CPHI Milan 2024. Development of an analytics system to monitor and analyze processes, including an anomaly detection system.

### Machine learning for sales processes

06/2024 - 02/2025

This project focused on leveraging Machine Learning and Business Analytics to improve sales processes within a push sales model, specifically optimizing fish placement and maximizing revenue opportunities.

<u>Sales forecasting models</u> with a stratified approach: geographically, by type of selling point and filtered by type of fish. <u>Sales segmentation</u> was achieved through clustering techniques. This allowed for the identification of selling point characteristics, providing business analytics insights into their behavior. <u>Recommendation engine based on collaborative filtering</u>, used for identifying opportunities for both upselling and cross-selling.

#### Al to optimize aquaculture production

06/2024 - 02/2025

Data preprocessing and exploration of data regarding fish sales and farming. Development of <u>simulation and forecasting models for farming cycles</u>, fish growth and fishing, development of a <u>model to recommend the best time window to harvest the fish regarding cost-opportunity parameters</u>.

### Al-Powered Indoor Air Quality Control: Smart 01/2024 - 06/2024 Prototypes for Clean Room Environments

Developed two advanced <u>prototypes that integrate computer vision, predictive modeling, and real-time control to monitor and optimize indoor air quality</u> for clean room and smart building applications.

Key Highlights:

- Real-time object detection and air quality forecasting
- Intelligent pump optimization for energy efficiency and safety
- Dual anomaly detection (visual + variables)
- Simulation-based validation to support real-world deployment

These prototypes showcase the potential of Al-driven environmental control systems in settings such as hospitals, clean rooms, schools, and smart buildings.

### Demo - Sales Data Analysis & Price Intelligence Platform

02/2024 - 04/2024

Business intelligence solution for sales optimization with pricing strategy.

Developed a comprehensive analytics platform to analyze sales transactions and optimize pricing strategies. Built end-to-end data pipelines to process Italian transport documents (DDT) and product cost data, creating actionable insights through:

- Automated price-cost discrepancy detection and trend analysis
- Machine learning clustering for product segmentation
- Network analysis for understanding sales flow patterns



# When Audio Speaks Differently: A Deep Dive into Audio Anomaly Detection with Machine Learning

Medium.com

2025

https://medium.com/@davidegrimaldi 92/when-audio-speaks-differently-adeep-dive-into-audio-anomalydetection-with-machine-learning-7b81f2033959

### Beyond Static Routes: When Optimal Paths Expire

Medium.com

2025

https://medium.com/@davidegrimaldi 92/beyond-static-routes-whenoptimal-paths-expire-4b035fc4b278



### **VOLUNTEERING**

#### **Self-Directed**

STEM Mentor & Tutor

03/2020 - 03/2022

Volunteered as a remote tutor for university students during the COVID-19 pandemic, providing academic support in STEM subjects via video calls and chat platforms. Helped over 20 students improve academic performance, confidence, and exam readiness during challenging remote learning conditions.



### **REFERENCES**

### **Gianfranco Mancuso**

gfmancuso@yahoo.it gfrmancuso@gmail.com

linkedin.com/in/gianfranco-mancuso-87214b7

#### **Bezawitalem Desse**

bezawitalem.bd@gmail.com

linkedin.com/in/bezawitalem-desse

### **PROJECTS**

### Malware analysis and classification project for Italian military reference institution

04/2023 - 01/2024

Study, conversion, adaptation and testing of the Semeion custom deep learning models. <u>High performance custom ensamble deep learning model deployment</u>. Development of application with graphical interface with results visualizations. <u>Study, implementation and testing of model retrain policies</u>. Definition of control and validation rules on data provided. <u>Malwares clustering using deep learning</u>. <u>Anomaly detection model for malwares</u>.

#### Al and investigative analysis

04/2023 - 01/2024

Data preprocessing and exploration, study, conversion, adaptation and testing of custom models and related custom indices. <u>Gaining of investigative insights</u> <u>leveraging deep learning and network analysis</u>. Back-end development, front-end application with graphical interface with annexes interactive visualizations of the generated graphs and the indices obtained on them.

### Restructuring Semeion MQ model: neural networks and interpersonal perception

08/2022 - 08/2023

Restructuring the MQ model created in the 1980s by Professor Massimo Buscema at the Semeion research center. The model used <u>neural networks to simulate</u> <u>interpersonal perception</u>. The aim here is to use new technologies and frameworks to modernize and extend the model of that time.

### Research project on data analysis of the HORECA sector (for IULM University of Milan)

04/2023 - 07/2023

Preprocessing of a big amount (over 10 million rows) of data collected over the course of a year regarding all the <u>accommodation facilities in the province of Trento. Data analysis.</u> Creation of visualizations. Creation of models to estimate the placement of an accommodation facility in the area compared to the competition.

### **Data science and AI consultancy for a leading** 02/2022 - 02/2023 **restaurant sector group**

Pre-processing of managerial and commercial data. <u>Data-driven analysis with machine learning tools</u>. Presentation of test results with graphs and interactive visualizations. <u>Personal allocation optimization with genetic algorithms</u> and processing of possible shifts. <u>Weekly forecast using deep learning techniques</u>. Development of a data pipeline architecture to manage data flows and computational workloads on Google Cloud Platform. Dish recommendation system using deep learning.

# Development of machine learning models aimed at improving decision-making processes in public administration

01/2020 - 06/2022

Managing, exploring and analyzing economical data of province of Trento. Preprocessing of great ammount of data: real world complicated, unbalanced and incomplete datasets. Spatial analysis by economic sectors on the province. Clustering analysis by municipality. Network analysis with the aim of identifying hubs and key nodes from an economic point of view. Retrospective analysis of public funds disbursed for research and development projects to companies by the province. Creation of model to identify what if scenarios for possible redistributions of funds based on budget indicators. Creation of model for classification of the financed companies on balance sheet performance profiles. Interactive graphics to give an overview on funds disbursed.