

# Alexander Chasovskoy

## Looking for further development opportunities in Data Science and Python Development

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Since 2003 I was working in sales and sales management. This path improved my skills making me focused on continuous self-development and growth, ability to find non-obvious solutions and advanced my communication skills.

All this time I was a hobby-developer making simple projects in web development, analytics and desktop applications as well as automation of my routine sales processes and procedures (like reporting, forecasting, data bases etc.).

Currently I'm looking for opportunities for development in fields of Python development and Data Science. For this I have:

- completed a course 'Complete Python Developer 2021: Zero to Mastery by Andrei Neagoie' (Udemy — Python3)
- completed a course Data Science Specialist by Yandex Practicum (Python DS libraries, SQL, Analytics)
- composed my books short list (and actively reading it) to advance in probability theory, statistics, linear algebra, practical Python for ML, CV and NLP

I like learning new and the feeling after a challenging task is successfully completed.

Ready for relocation to Canada by any immigration program

- Russian language – Native language.
- English language – Proficiency
- German language – Proficiency
- Turkish - Beginner

Şuraya taşınmaya istekliyim: Herhangi bir yere

## İş Deneyimi

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### Data Scientist (Study Experience)

Yandex.Practicum - Moscow

Kasım 2021 bitiş tarihi Ağustos 2022

Experienced in Python3 and standard libraries, SQL queries and database management.  
Good math base for data science and analytics.

Stack of technologies:

Python and libraries: TensorFlow, XGBoost, Catboost, LightGBM, NLTK, Transformers, Pandas, Numpy, PyTorch, Keras, Sklearn, Scipy, Pyspark, Matplotlib, Seaborn, Plotly, PIL, Math, os, re, BeautifulSoup; Django framework.

PostgreSQL:

Aggregate functions  
Subqueries and temporary tables  
Table joins  
Window functions

My final study project aimed to optimize the production costs of a metallurgical plant.  
My machine learning model predicts steel temperature with an accuracy of 3.833% above the minimum requirement for the model.  
I determined the most significant features and parameters for the model and formulated the requirements for the model input data, and identified ways to further improvement of forecasting accuracy.

## **Business Development Specialist**

3M Russia - Moscow, RU  
Ekim 2018 bitiş tarihi Temmuz 2022

- Planning and overseeing new marketing initiatives.
- Researching organizations and individuals to find new opportunities.
- Developing quotes and proposals for clients.
- Developing goals for the development team and business growth and ensuring they are met.
- Training personnel and helping team members develop their skills.

## **Sales Manager Russia**

Nordson EFD - Moscow, RU  
Ağustos 2008 bitiş tarihi Mart 2017

- Achieve growth and hit sales targets by successfully managing the sales team
- Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence
- Own recruiting, objectives setting, coaching and performance monitoring of sales representatives
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs
- Present sales, revenue and expenses reports and realistic forecasts to the management team

## **Project Manager**

KAELER Holding AG - Moscow, RU  
Eylül 2007 bitiş tarihi Temmuz 2008

- Ensure that all projects are delivered on-time, within scope and within budget
- Assist in the definition of project scope and objectives, involving all relevant stakeholders and ensuring technical feasibility
- Ensure resource availability and allocation
- Develop a detailed project plan to monitor and track progress
- Perform risk management to minimize project risks
- Establish and maintain relationships with third parties/vendors
- Create and maintain comprehensive project documentation

## **Sales Manager**

AET-Technika, OOO - Moscow, RU  
Ekim 2003 bitiş tarihi Şubat 2007

- Managing organizational sales by developing a business plan that covers sales, revenue, and expense controls.
- Meeting planned sales goals.
- Setting individual sales targets with the sales team.
- Tracking sales goals and reporting results as necessary.
- Overseeing the activities and performance of the sales team.
- Coordinating with marketing on lead generation.

### **Office Manager**

MEDIO-PHARMA, OOO - Yessentuki, RU

Haziran 2002 bitiş tarihi Mart 2003

- Overseeing general office operation.
- Coordinating appointments and meetings and managing staff calendars and schedules.
- Supervising, mentoring, training, and coaching our office staff and delegating assignments to ensure maximum productivity.
- Producing reports, composing correspondence, and drafting new contracts.
- Creating presentations and other management-level reports.

## Eğitim

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### **Programming course - Python3**

Udemy - WEB

Ocak 2020 bitiş tarihi Şubat 2021

### **Master's Degree - Linguistics, Teacher of German and English Languages**

Pyatigorsk State Linguistic University - Pyatigorsk

Temmuz 1997 bitiş tarihi Haziran 2002

## Yetenekler

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- Python (2 yıl)
- Pandas (2 yıl)
- NumPy (2 yıl)
- Jupyter Notebook (2 yıl)
- Github (1 yıldan daha az)
- Data Analysis (9 yıl)
- Presentation Skills
- Analytics
- Linux
- SQL
- Russian (10+ yıl)
- German (10+ yıl)
- Keras
- PyTorch

- TensorFlow

## Diller

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- Russian - Expert
- German - Fluent
- English - Fluent

## Linkler

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<https://github.com/Iskanderrus>

<https://www.linkedin.com/in/alexander-chasovskoy-ab6b621a/>

## Sertifika ve Lisanslar

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### **Matplotlib Visualization**

Şubat 2022 bitiş tarihi Güncel

### **Statistics**

Ocak 2022 bitiş tarihi Güncel

### **Ultimate Rust Crash Course**

Mart 2022 bitiş tarihi Güncel