

A close-up, high-angle photograph of a black integrated circuit (chip) mounted on a green printed circuit board (PCB). The chip is square with rounded corners and has two small circular indentations on its top edge. It is surrounded by numerous gold-colored pins and pads. The PCB is populated with various other components, including resistors and capacitors, which are visible in the background. The lighting is bright, highlighting the metallic surfaces of the components.

The Low Power Wireless
IP Provider of Choice
for IoT Market



BLE & ZigBee RF IPs

June 2015



Silicon Vision Overview

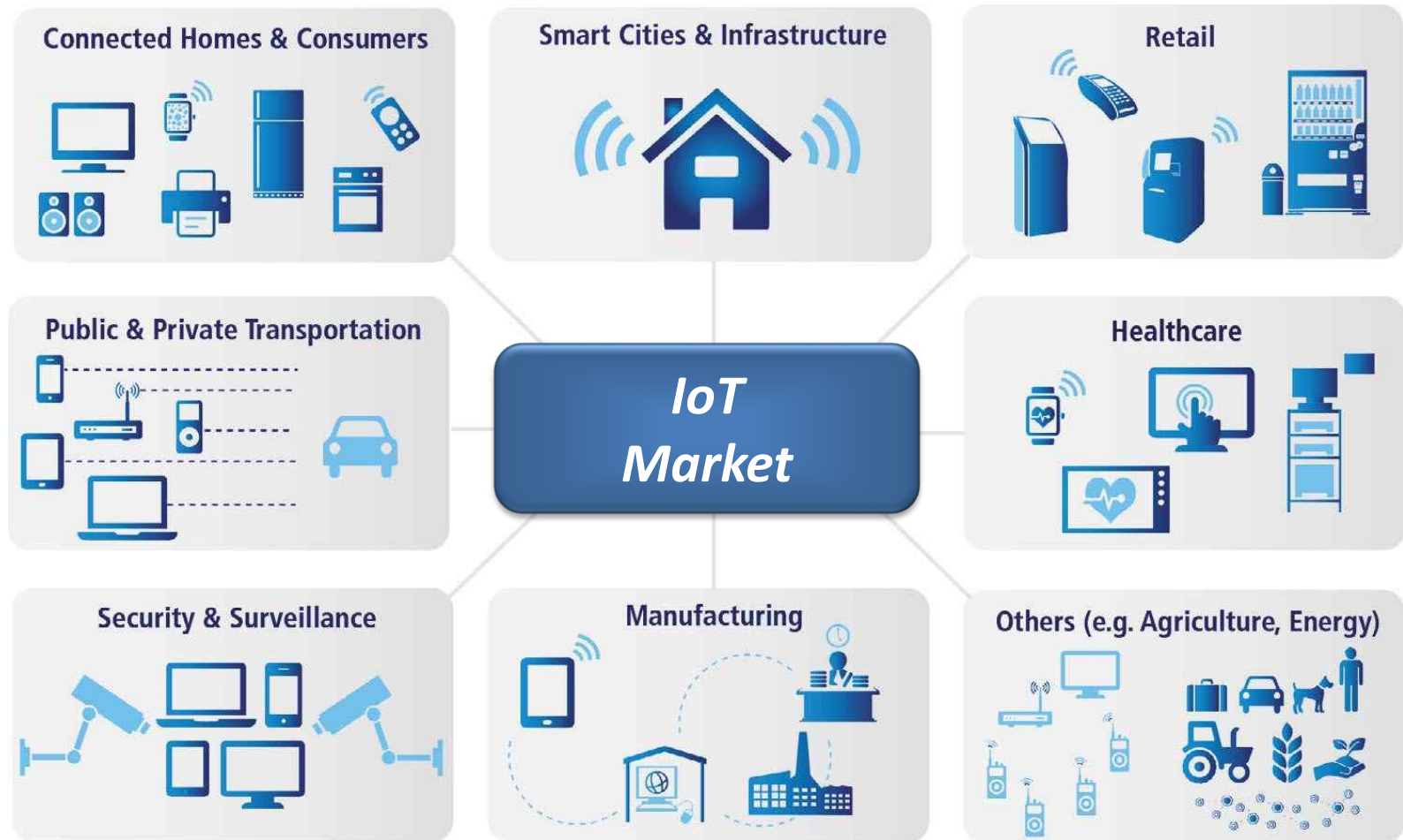
- **Offices**
 - **HQ:** London, UK
 - **Design Center:** Cairo, Egypt – since 2006
 - **Design Center:** Istanbul, Turkey – since 2013
- **Total number of engineers 40+**
- **Over 400 years of cumulative design and management experience at companies such as National Semi, Philips Semiconductor, Ericson, Intel, Intel Mobile Communications, Centillum, LSi, MemsCap, Ensphere Solutions Inc., Discera, Innovics Wireless, NXP and Mentor Graphics.**
- **Silicon Vision focuses on the design of Low Power Wireless IP**
- ***Our vision is To be the Low Power Wireless IP provider of choice for IoT market***

What is IoT?

The Internet of Things is the network of physical objects that contain embedded technology to communicate and sense or interact with their internal states or the external environment



IoT Market Segments



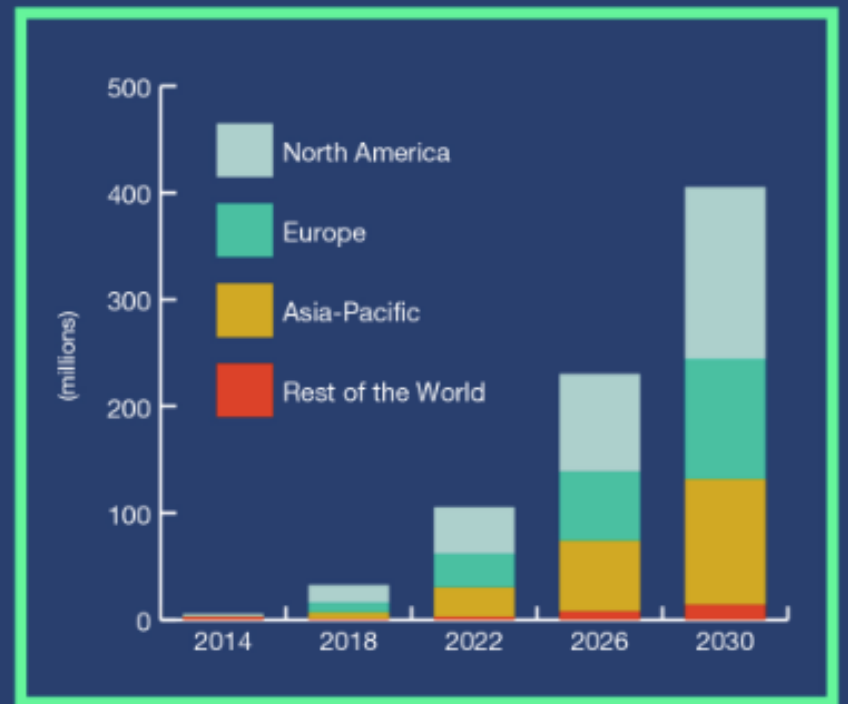
Market Research

ABI Research

The installed base of active wireless connected devices will exceed **16 billion in 2014**, about 20% more than in 2013. The number of devices will more than double from the current level, with **40.9 billion** forecasted for **2020**. 75% of the growth between today and the end of the decade will come from non-hub devices: sensor nodes and accessories. The chart is from ABI's research on smart cars.

Registered Vehicles with IoT Application by Region

World Market, Forecast: 2013 - 2030

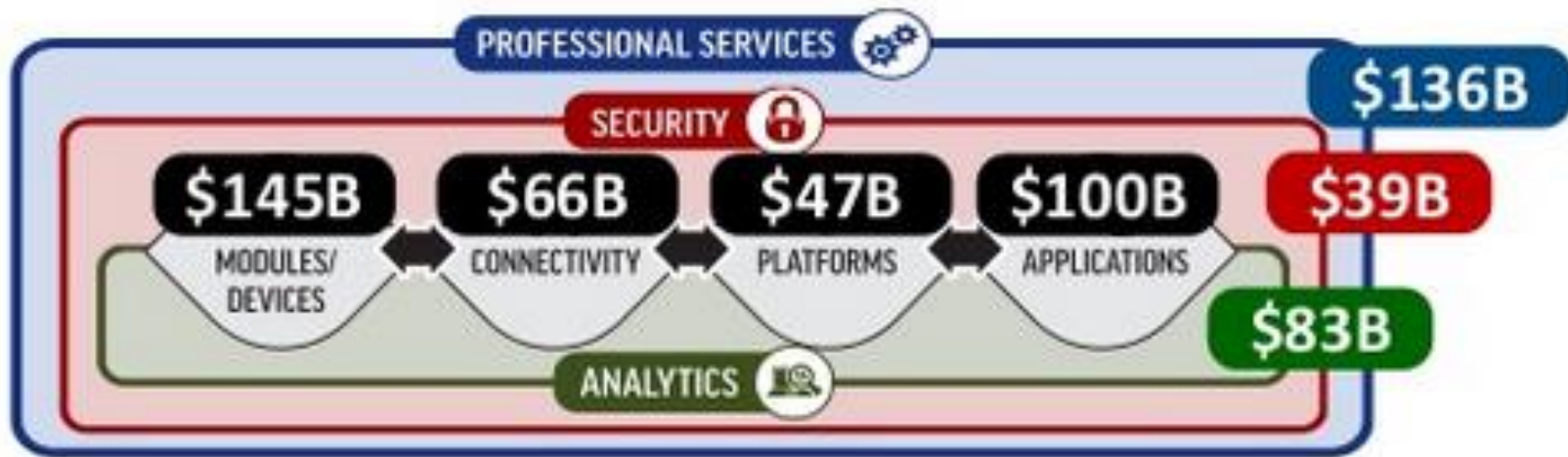


Source: ABI Research

Market Research

- **Navigant Research:** The worldwide installed base of smart meters will grow from **313 million** in **2013** to nearly **1.1 billion** in **2022**
- **Morgan Stanley:** Driverless cars will generate **\$1.3 trillion** in annual savings in the United States, with over **\$5.6 trillions** of savings worldwide
- **Machina Research:** Consumer Electronics M2M connections will top **7 billion** in **2023**, generating **\$700 billion** in annual revenue
- **On World:** By **2020**, there will be over **100 million** Internet connected wireless light bulbs and lamps worldwide up from **2.4 million** in **2013**
- **Juniper Research:** The wearables market will exceed **\$1.5 billion** in **2014**, double its value in 2013

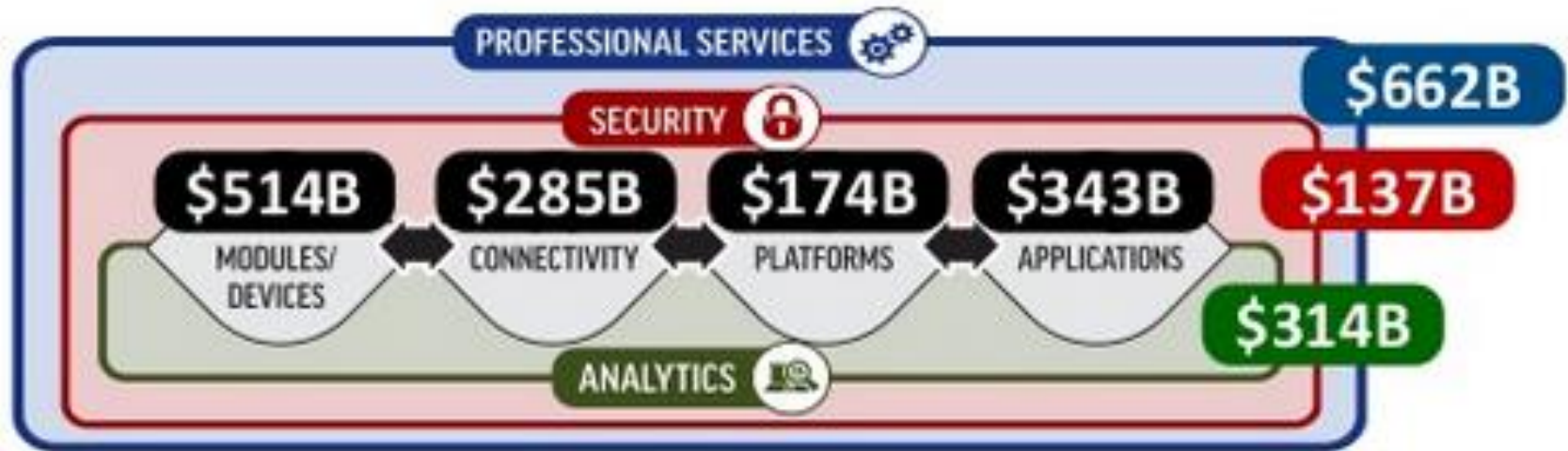
APeJ IoT Revenues: 2014



In **2014**, IoT will create a
\$616 billion
market opportunity for APeJ

Source: IDC APeJ IoT Market Forecast, June 2014

APeJ IoT Revenues: 2020



In **2020**, the IoT market opportunity
for APeJ will grow to
\$2.43 trillion

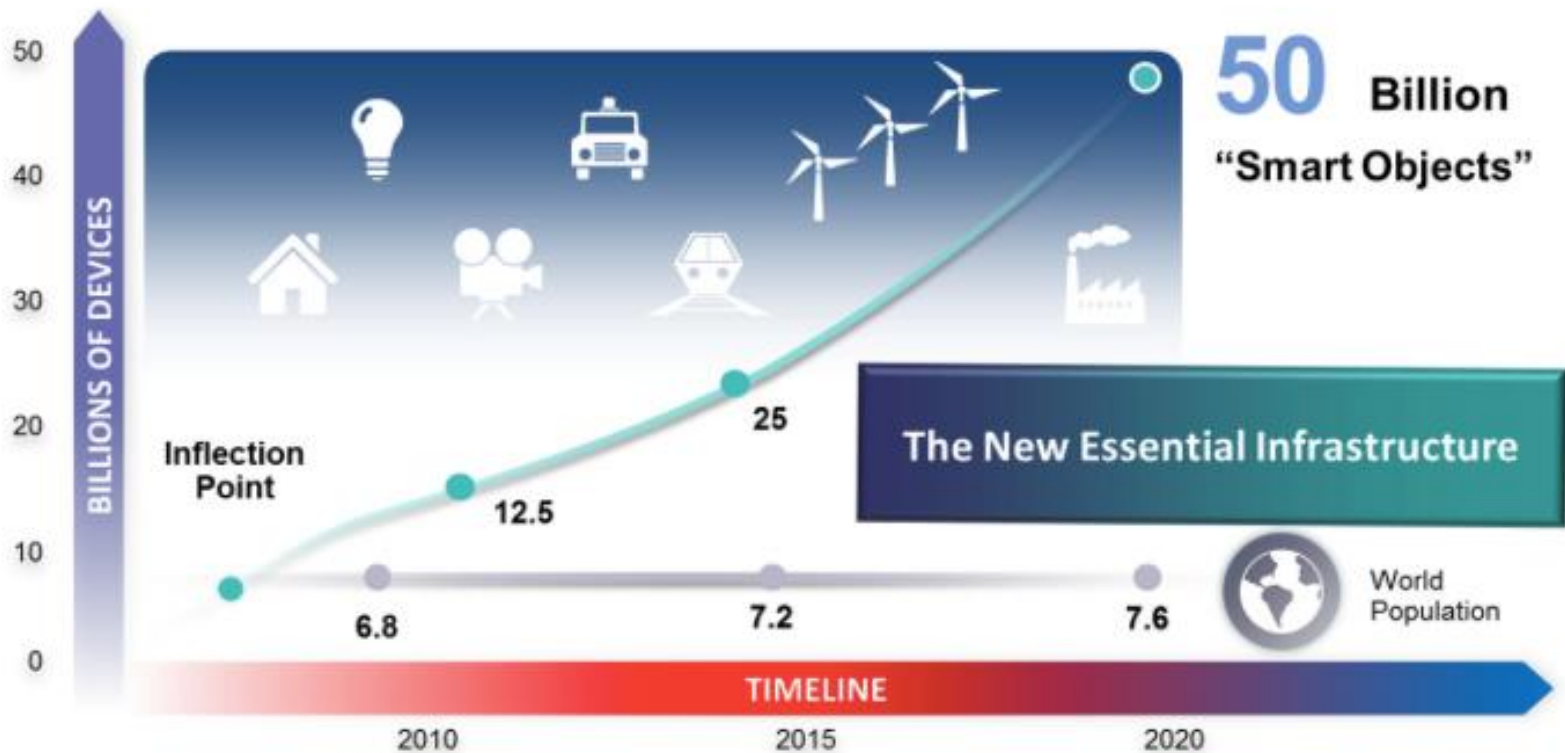
Source: IDC APeJ IoT Market Forecast, June 2014



IDC estimates that as of the end of 2013, there were **9.1 billion IoT units installed**

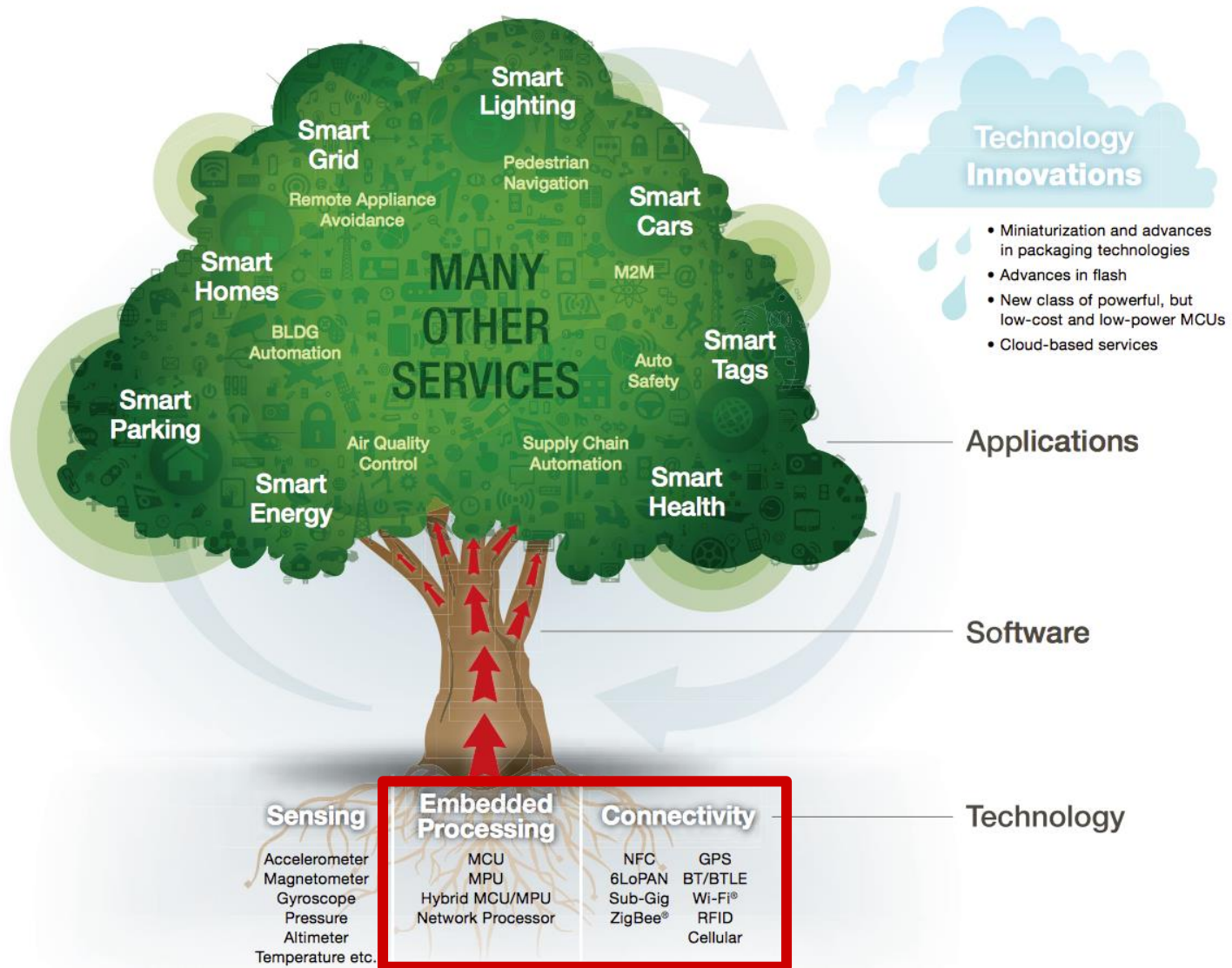
IDC expects the installed base of IoT units to grow at a 17.5% CAGR over the forecast period to **28.1 billion in 2020**

Internet-connected devices and the future evolution (Source: Cisco, 2011)

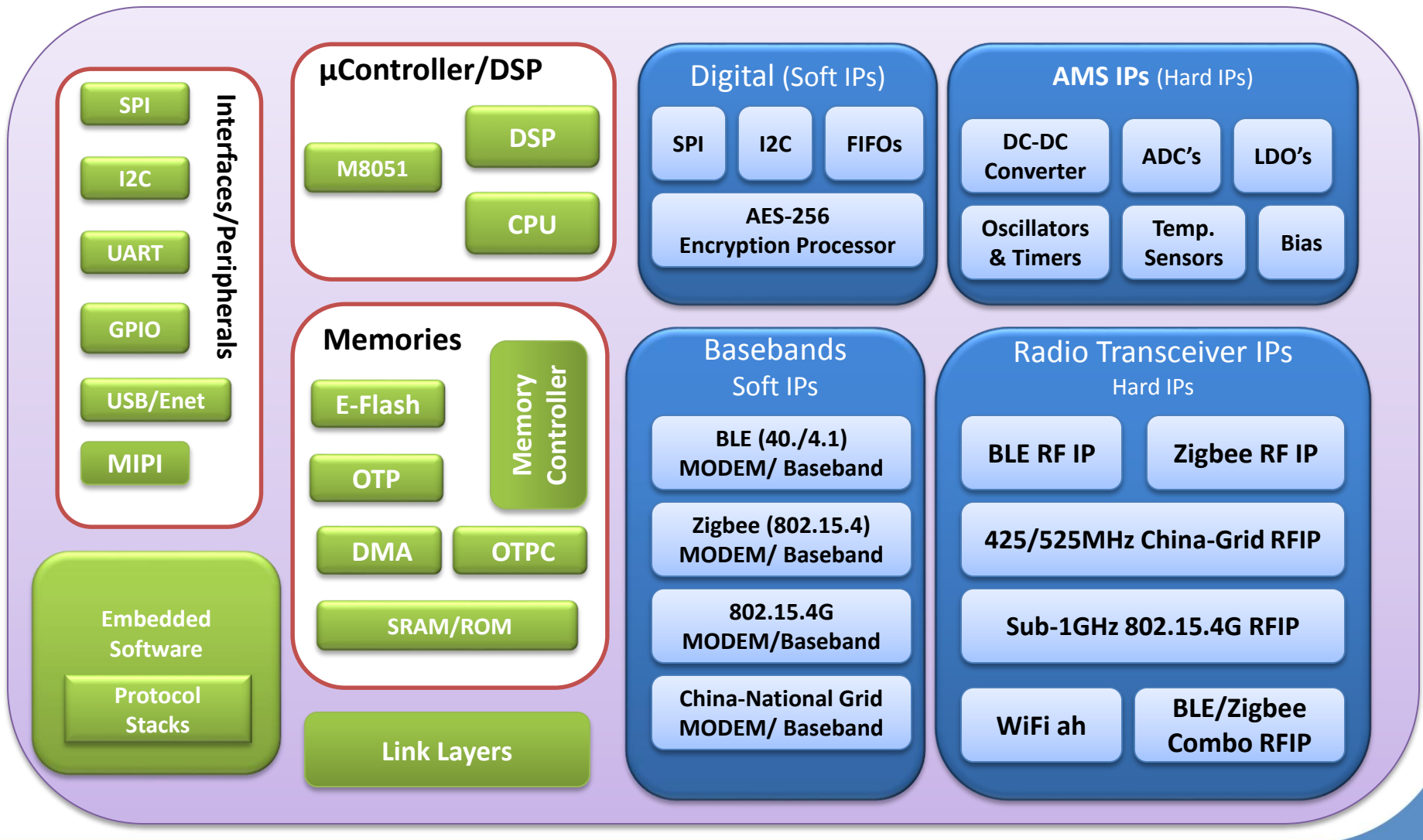


Source: Cisco IBSG, 2011

IoT Eco-System



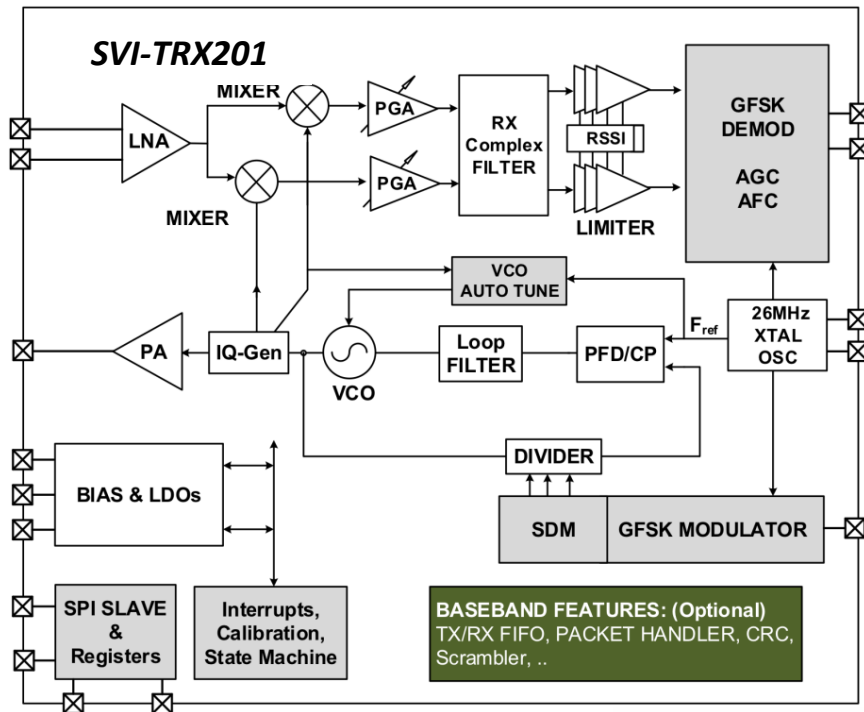
IoT: General Platform





SV Radio's *Bluetooth Smart* *BT 4.0 & 4.1*

SVI-TRX201X Bluetooth Smart (BT 4.2)

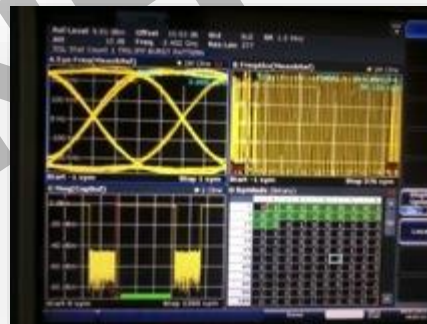


Key Features

- Comply with **BT 4.0 & 4.1** (Single Mode)
- Single Mode BLE
- Frequency range: 2.4 – 2.4835GHz
- Data rates: 1.0Mbps
- Output power: -20 to +2dBm
- FSK/GFSK modulation
- -90dBm sensitivity @ 1Mbps
- Coe Supply : 1.7V
- Automatic frequency correction
- TX/RX FIFO's, CRC

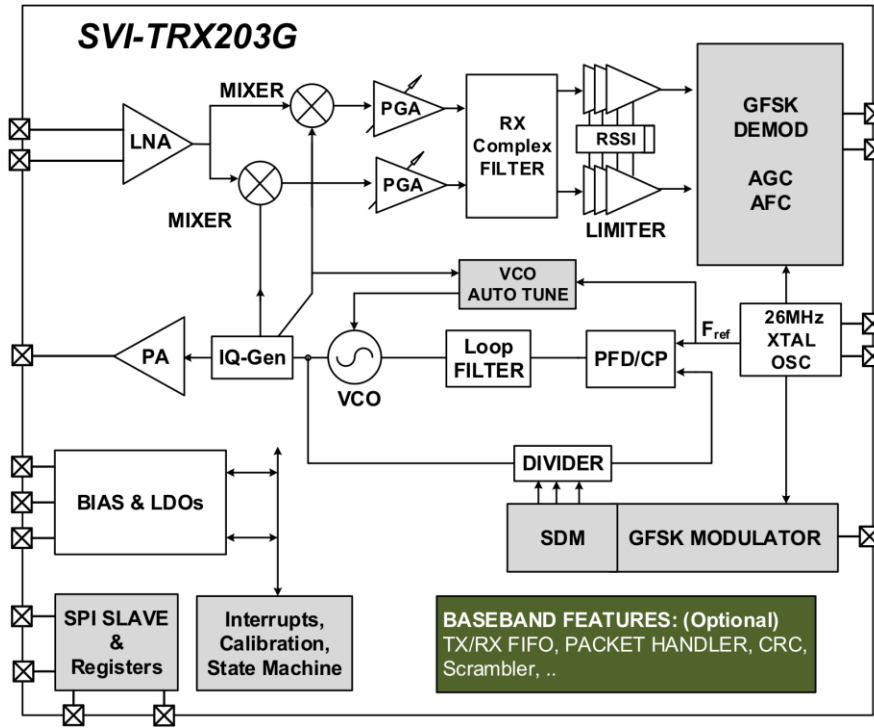
Applications

- Metering systems
- Wearable's
- Wireless PC peripherals (HID)
- Advanced remote controls
- Sensor networks
- Home security & alarm
- Medical



- Silicon verified
- TSMC/SMIC 180nm CMOS Process
- Customer Production ramping Q4/14

SVI-TRX203G Bluetooth Smart (BT 4.2)



Key Features

- Frequency range: 2.4 – 2.4835GHz
- Data rates: 1.0Mbps, 2Mbps
- Output power: -30 to +2dBm
- FSK/GFSK modulation
- -90 dBm sensitivity @ 1Mbps
- Core Supply: 1.2V
- BT 4.0/4.1/4.2 (Single Mode)

Applications

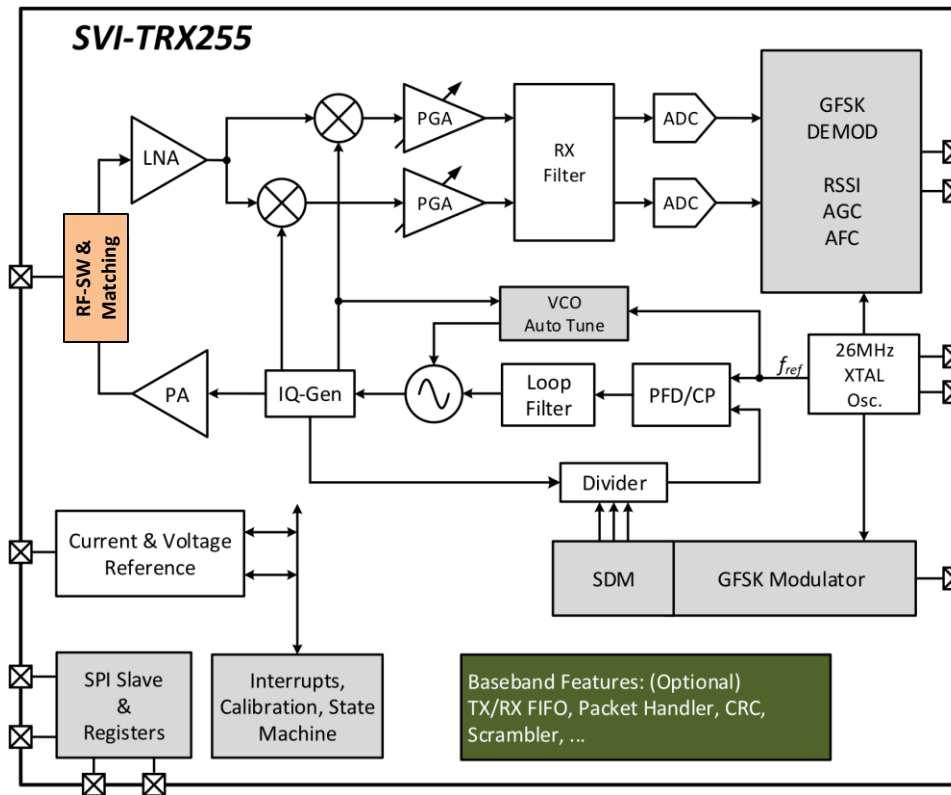
- Metering systems
- Wearable's
- Wireless PC peripherals (HID)
- Advanced remote controls
- Sensor networks
- Home security & alarm
- Medical



- Process: HHGrace-110nm
- Silicon Verified
- Customer production Q2/15

<http://www.si-vision.com/en/sivi-media/sivi-partners-with-hg>

SVI-TRX255 Bluetooth Smart (BT 4.2)



- **Process:** TSMC-55nm LP
- **GDSII:** Ready & Tapped Out
- **Silicon ready** April-15

Key Features

- Frequency range: 2.4 – 2.5GHz
- Data rates: 1.0Mbps, 2Mbps
- Output power: -30 to -2dBm
- FSK/GFSK modulation
- -94 dBm sensitivity @ 1Mbps
- Core Supply: 1.0V
- BT 4.0/4.1/4.2 (Single Mode)
- Fast Startup XTAL Osc.
- Lowest BOM in the market

Applications





SV Radio's *IEEE 802.15.4* *(ZigBee)*

SVI-TRX301 IEEE 802.15.4 Radio

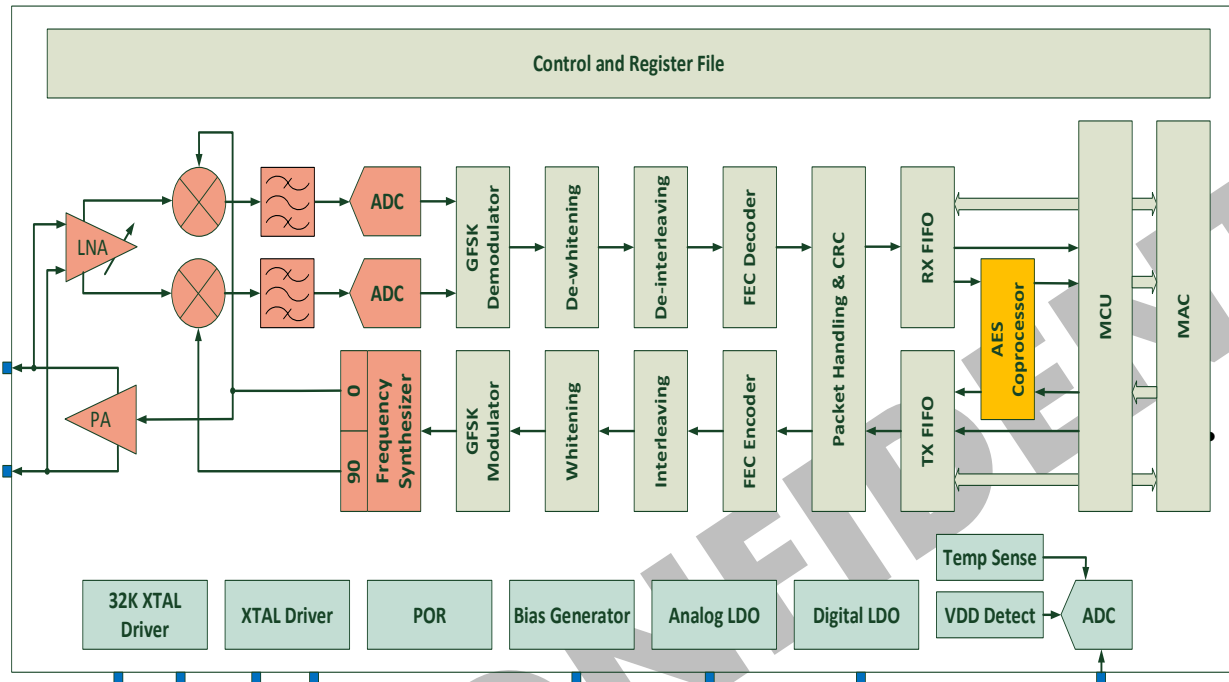


• Key Features

- Frequency range: 2.4 – 2.4835GHz
- Data rates: 250kbps
- 2.0 MChip/s chip rate
- Output power: +5dBm
- O-QPSK modulation
- -95 dBm sensitivity
- Supply range: 1.9 to 3.6V

• Applications

- Metering systems
- Home automation
- Wireless PC peripherals
- Advanced remote controls
- Sensor networks
- Home security & alarm
- Remote control Toys



- Silicon verified
- TSMC 180nm CMOS Process

IoT RF IPs Next Challenges

- Lower Power Consumption ($< 5\text{-}6\text{mW}$)
 - Operate at sub-1V supply voltage
 - Make use of the state-of-the-art ULP processes developed for IoT market
- Integrability
 - Matching Network
 - Power management (DC-DC converters)
 - Link layer sub-system integration
- Lower Sensitivity ($< -95\text{dBm}$)
 - For better link budget calculations
 - Requires new demodulator design with SNR better than 11dB
- Work on the development of RF front-ends for new standards, like IEEE 802.11 ah

Recommendations

- For the next 5 years focus on one IoT application
 - Main suggested application: Smart Grids
- Why? Coming next
 - Secondary suggested application: Medical
- The agreed on application should focus on the whole application stack to include all layers mentioned before, in addition to building a generic security and management platforms that can be used in new applications

Recommendations

- Why Smart Grids?
 - Address a country pain
 - An international new trend that can be a good marketing tool to get Funds and FDI
 - Use an infrastructure that is already built
 - Smart Meters industry
 - Electronics manufacturing
 - Fabless companies
 - S/W development houses
 - Cloud computing
 - Big data
 - Mobile operator infrastructure
 - Broadband project

Recommendations

- Education Programs
 - Program for Technicians to create an HR pool for related industries, to include
 - Joint partnerships with parties focusing on technicians
 - Post graduate Program for university graduates to focus on
 - Electronics design
 - Embedded S/W
 - Cloud computing/Big data
 - Make use of Tier-1 companies in Egypt to localize the products and have a national industry that can be independent from those international platforms in 5 years time

Recommendations

- Industrial Programs
 - FDI
 - Establish a program to encourage international industry to inaugurate factories/focused development companies serving Smart Grids
 - Funds
 - Create Funds/VC money to help existing and newly established companies serving the Smart Grid focus areas
 - Marketing Communications
 - Market Egypt as a Smart Grid development country
 - Create awareness internally for the importance of the Smart Grids
 - Smart Grid Gov projects
 - Use PPP projects to use the current industry and future FDI created



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Thank You