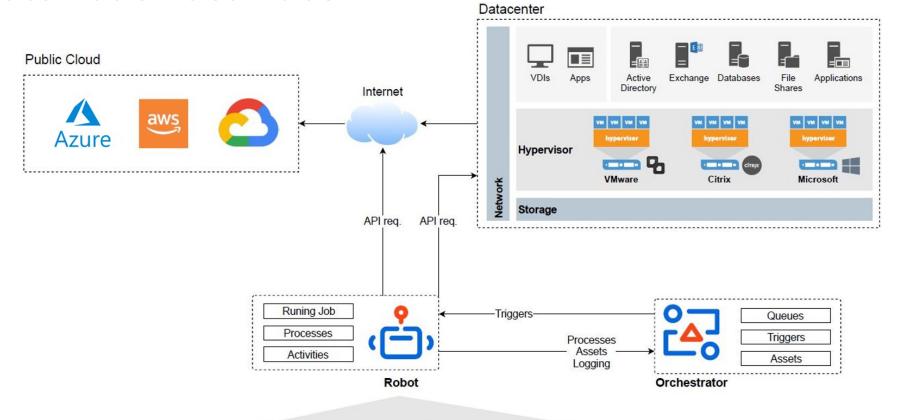


Empower RPA Workflows with IT Automation activities





out-of-the-box IT Automation Integrations

Activities / Connectors / APIs / Ui drivers



Empower RPA Workflows with IT Automation activities





Implementation

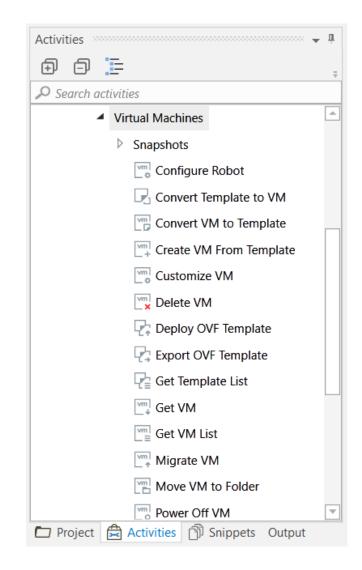
Background running activities built on top of the official SDKs from *Microsoft, Amazon, Citrix, VMware, ..*



Security and Compliance

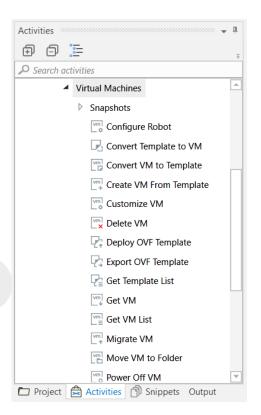
Developed by UiPath
Published on the official feed (LTS)





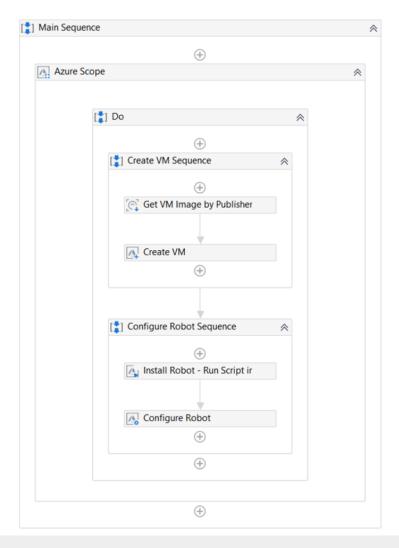
DevOps. Infrastructure as Workflow / Diagram





Free from Official Feed (LTS)
Background Running (via SDKs)





Easy

create automations with out-ofthe-box drag & drop official UiPath IT Automation activities

Vendor agnostic

Azure, AWS, Google Cloud VMware, Citrix, Hyper-V

Transparent

easy to understand & inspect business logic











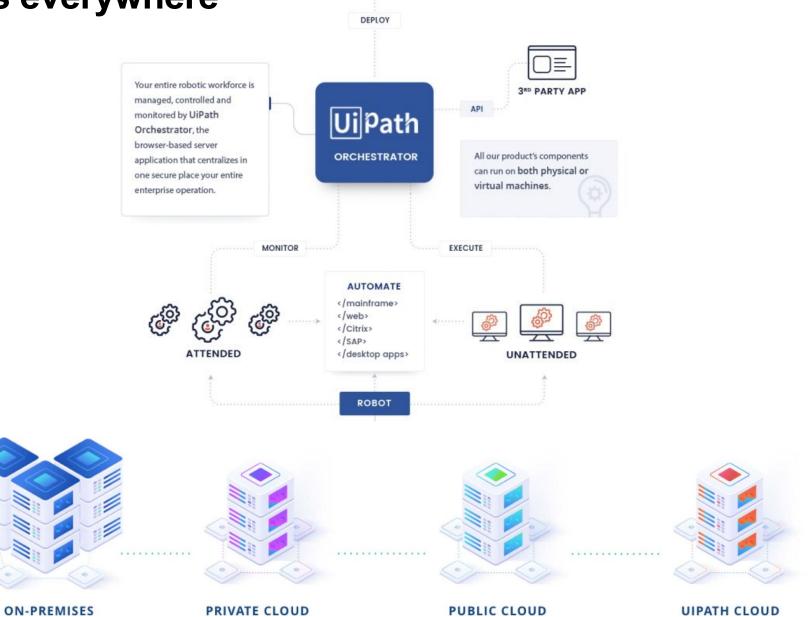
Robots Autoscaling Tech & components





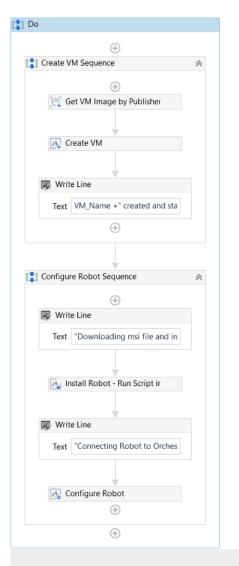


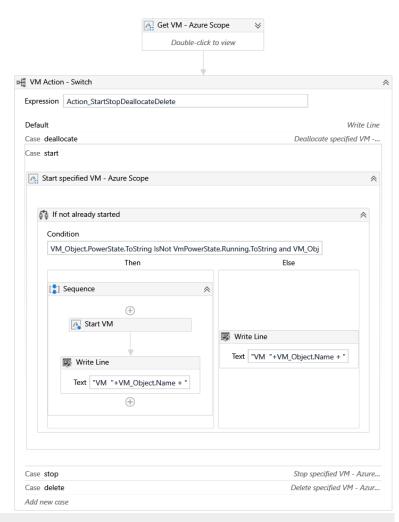




Powered by UiPath IT Automation workflows







Transparent

easy to understand & inspect workflow business logic

Flexible

easy to update scaling logic with out-of-the-box drag & drop
UiPath IT Automation activities

Vendor agnostic

Azure, AWS, VMware, Citrix and more.





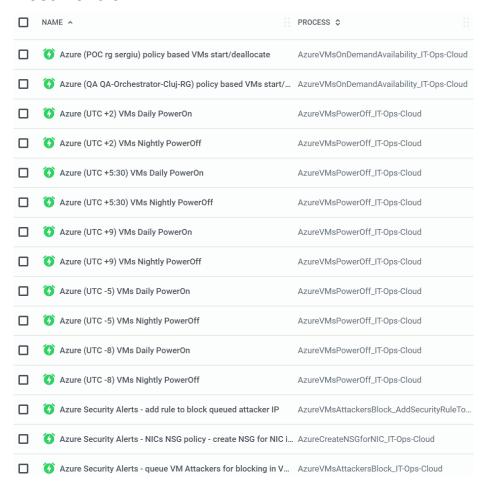




IT Automations workflows Trusted by UiPath



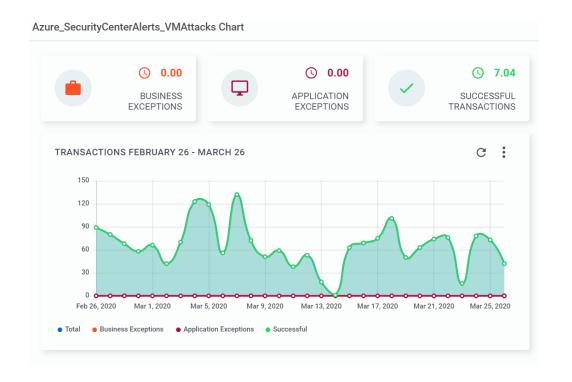
Cost Control



Azure Security (brute force attacks on VMs)

15000+ attacks

processed automatically in the last 6 months

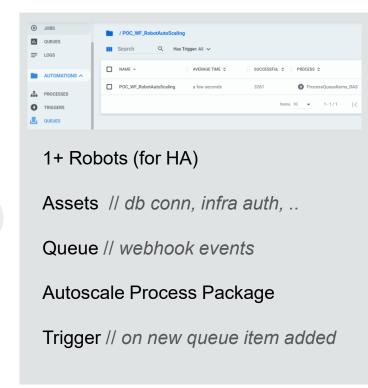


https://connect.uipath.com/marketplace/components/it-automation-for-public-private-and-hybrid-clouds

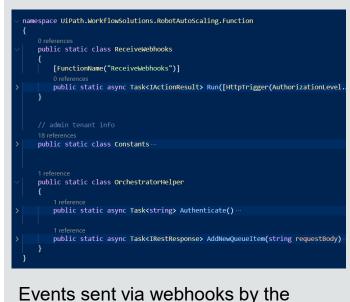
Robot Autoscaling - Solution Components



Management Orchestrator

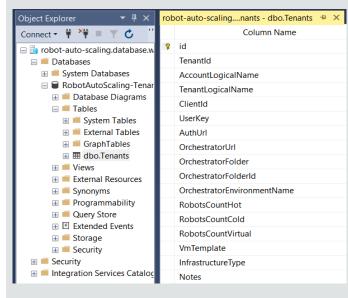


Webhook Receiver



Events sent via webhooks by the managed clients are added in the *Management OR. Queue*

Clients Database



Orchestrator API: key, secret, tid, fid, .. Infra type: Azure / AWS / VMware / .. Scaling rules: cold / hot Robot no.

Client Tenants

Orchestrator API

Folders (classic) & Environments

Robots (unattended)

Webhooks

Robots Autoscaling Scaling Strategies





Cost (\$)



Ready VMs

VM Provisioned Robot Installed Robot Registered VM Started OS Ready (svc stared)

Deallocated VMs

VM Provisioned
robot installed, registered
Start VM
Load OS (+Robot svc)

Allocated On-Demand

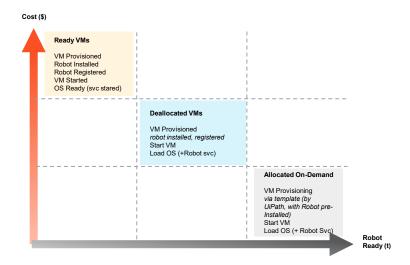
VM Provisioning
via template (by UiPath,
with Robot pre-Installed)
Start VM
Load OS (+ Robot Svc)

Robot Ready (t)

Autoscaling. Cost vs Availability



Robot Type	VM / Server state	T(min) to Ready	Cost (\$) VM / month
Hot	Ready VMs VM is provisioned and running, robot configured and available for Jobs	0	High \$160+ compute allocation
Cold	Deallocated VMs VM is created / exists + robot configured, but it is deallocated (only storage costs)	~2-3	Low \$1.54 HDD standard S4 Medium \$2.4 SSD standard E4
ر <mark>اً)</mark> Virtual	Allocated On-Demand VMs VM will be created on-demand from specified image + robot configuration	~10	\$0



Scaling Strategy = F(x,y,..)

Pending Jobs

Robots Available Robots Disconnected Robots Busy

Hot Robots Cold Robots Virtual Robots

^{*} Azure (pay-as-you-go) ref. VM: D2v3 + 32Gb Standard S4 hdd / E4 ssd

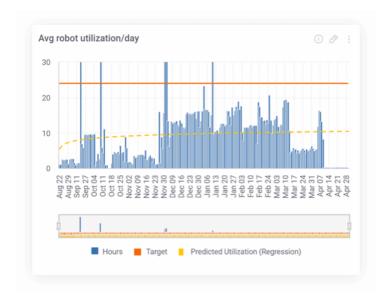
Easy Customization - dynamic scaling strategies

Cost (\$)



Couple with Robots usage eg. Insights / analyze Job requests

Adjust hot / cold Robots variables for the identified intervals.

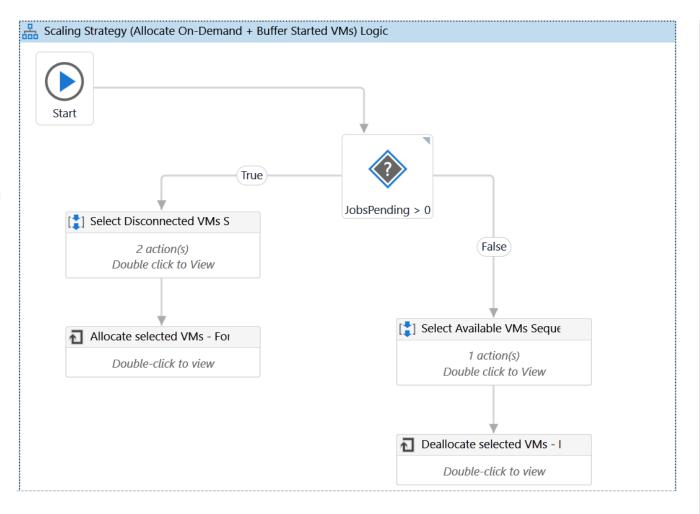


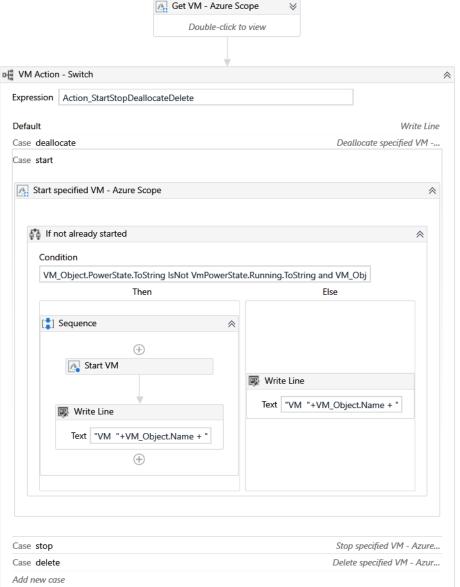
Ready VMs **VM Provisioned Robot Installed Robot Registered** VM Started OS Ready (svc stared) **Deallocated VMs VM Provisioned** robot installed, registered Start VM Load OS (+Robot svc) **Allocated On-Demand VM Provisioning** via template (by UiPath, with Robot pre-Installed) Start VM Load OS (+ Robot Svc)

Robot Ready (t)

Easy Customization change the process workflows







Robots Autoscaling Process flow

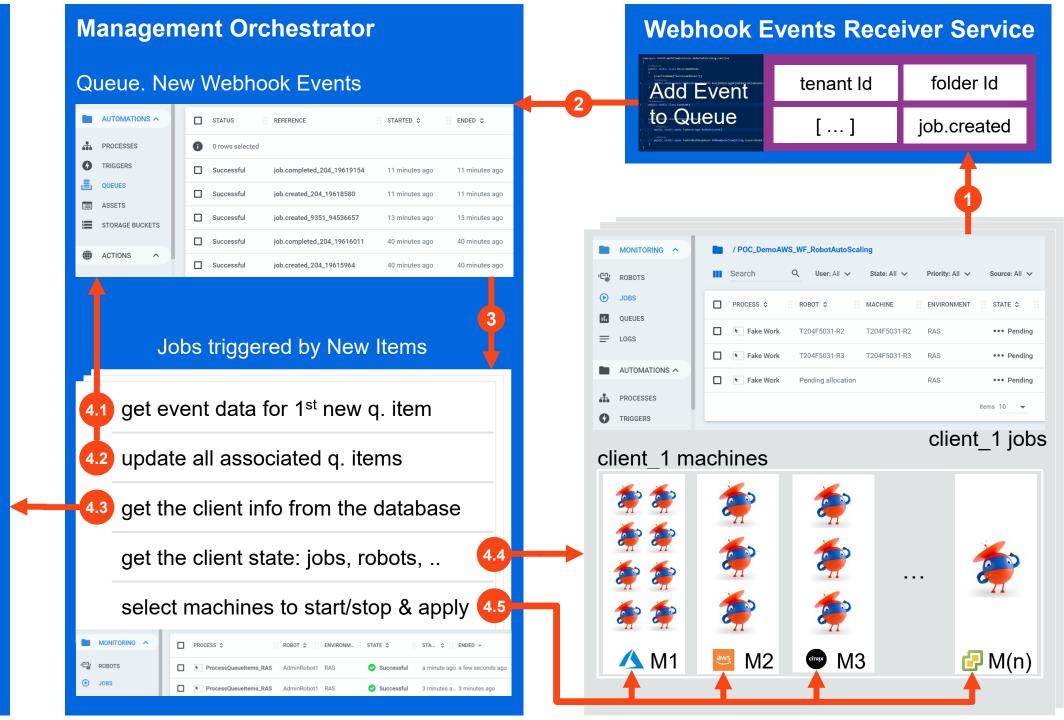






Infrastructure Environment RAS
Folder Default
client_(x)

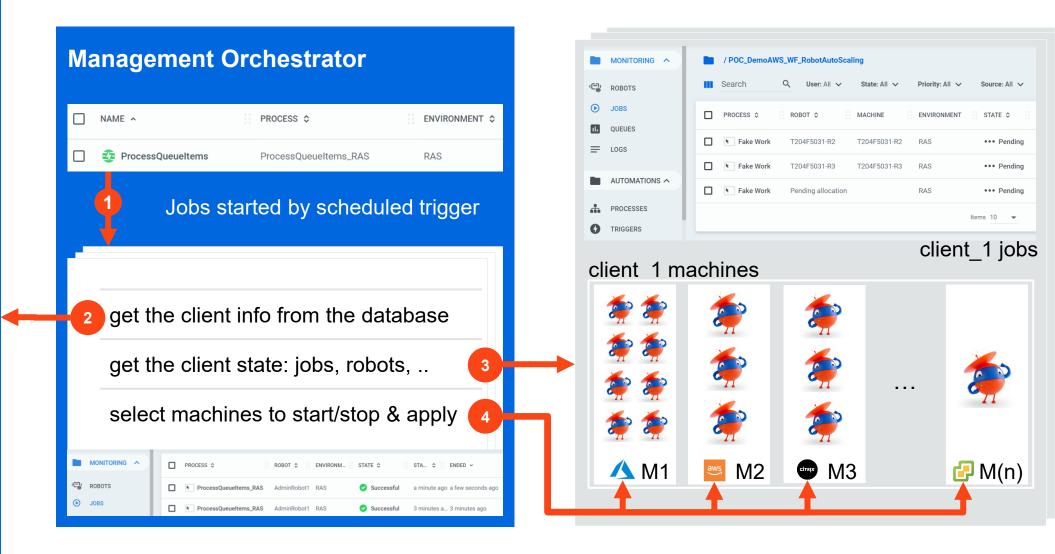
RobotsCold
RobotsHot
Infrastructure
Environment
Folder
F2
client_1

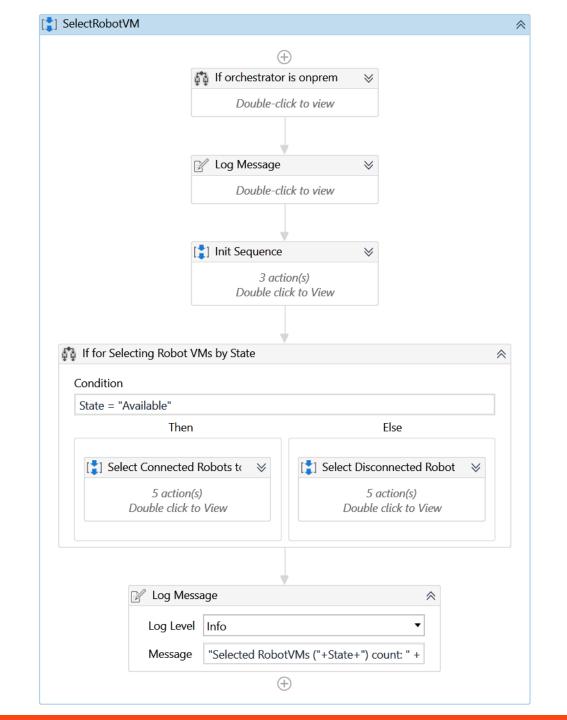


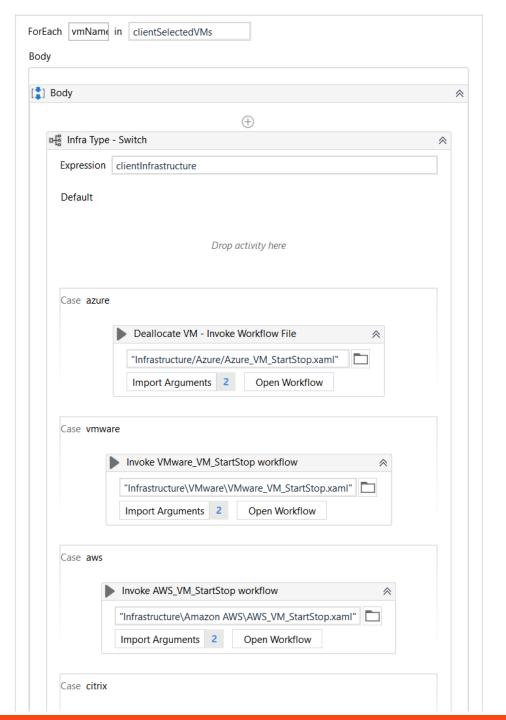


RobotsCold 50
RobotsHot 10
Infrastructure Environment RAS
Folder Default
client_(x)

RobotsCold 10
RobotsHot 2
Infrastructure Environment E2
Folder F2
client 1







RPA Autoscaling Customer Story

Business Problem. Client is a leading Tax provider that faces dynamic workload related to customer workload during busy tax seasons. This resulted in excess spending on infrastructure and personnel.

Challenge

- Deadline events cause 500-1000% workload demand increases on a daily cycle
- Tax busy seasons, specifically tax end requests, caused spikes in RPA Jobs (dynamic workload)
- Very inefficient while done manually: increased costs with IT Infrastructure and administration

- Scaling needs increase from 10 machines to 300 machines dynamically, each with 10-20 high density robots (avg 1500 robots during the day and 150 robots at night) running 24 / 7
- Incurred high maintenance costs, high administration costs to accommodate dynamic workload in real-time
- Higher Risk from missed SLAs client potential liability for millions of dollars towards customers and legal commitments

Solution

UiPath provided an autoscaling solution that ..

- Responds in real-time to dynamic workloads by allocating / deallocating robot machines to meet the incoming RPA Jobs requests
- Works with all types of infrastructures (cloud, on-premises, hybrid)
- Empowers the client to easily and on the fly adjust the autoscaling strategy to balance Cost Savings vs Highly-Available Job Execution

Expected Outcomes



Optimized RPA & Business Operations reduced costs with IT Infrastructure & labor

Flexible deployment



support for custom RPA setup (high density robots, environments, Azure cloud + VMware on-premises)



Green Computingenergy savings with compute from running a more efficient RPA operation



SLAs risk management
help meet customer & contractual SLAs
in a highly regulated tax environment

Anticipated Savings

average expected reduction in annual infrastructure costs

73% average expected reduction in annual labor costs

average expected overall reduction in total costs

Robots Autoscaling Easy to get started







Robot Autoscaling









Project source files



Step by step configuration guide



Autoscaling recommendations



Free to download and customize



Management Orchestrator Config

Processes, Assets, Robot, Queue + Trigger



Webhooks Receiver Service Setup

E.g. function in Azure / AWS

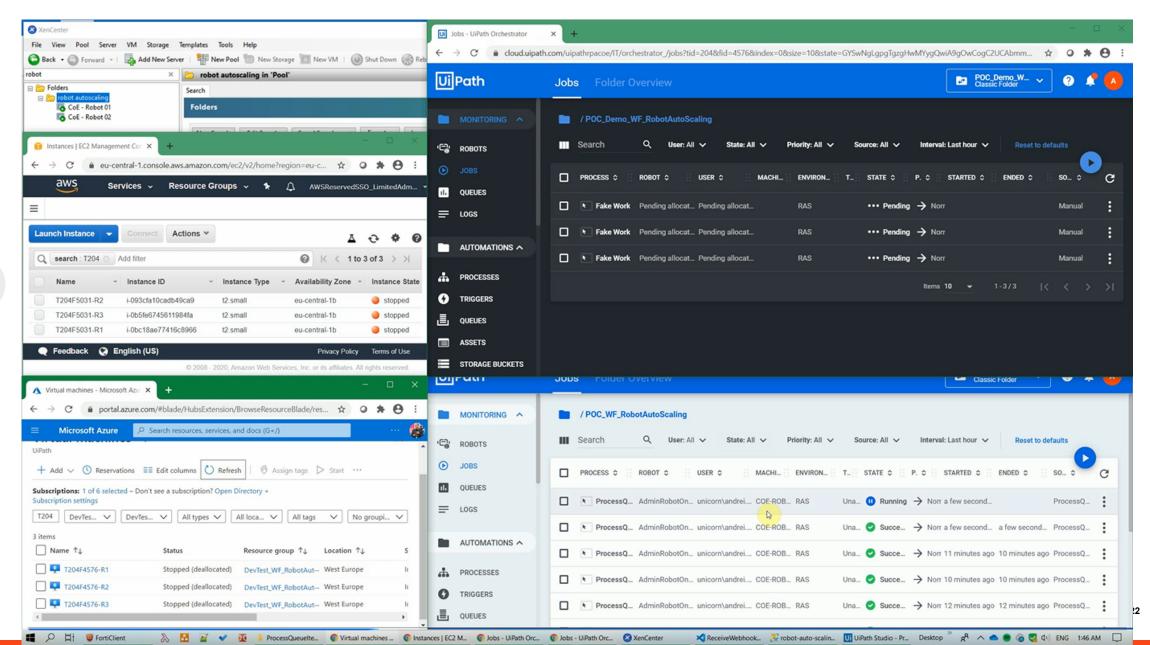


Deploy Database & Add Clients

DB create, Clients config

Robot Autoscaling e.g. for 3 client tenants (+ folders)





About UiPath





A Leader in the 2020 Gartner Magic Quadrant for Robotic Process Automation

For the second consecutive year, UiPath is placed highest for its ability to execute

"In the second year of this Magic Quadrant, the bar has been raised for market viability, relevance, growth, revenue and how vendors set the vision for their RPA offerings in a fluid market."*



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^{*} Source: Gartner, "Magic Quadrant for Robotic Process Automation," Saikat Ray, Arthur Villa, Cathy Tornbohm, Naved Rashid, Melanie Alexander, July 27, 2020

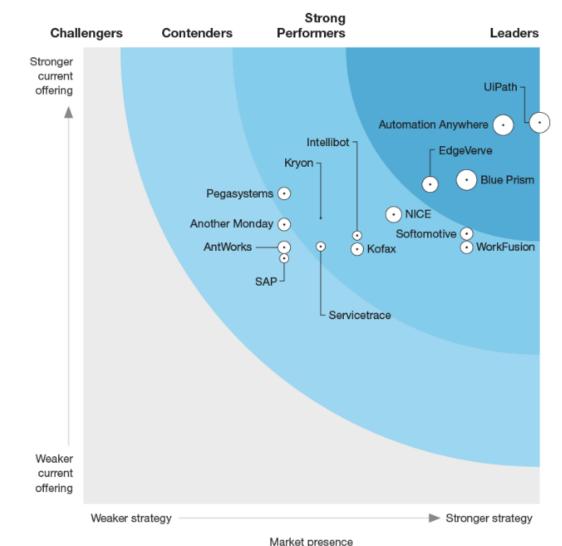
"References report that UiPath will go the extra mile to meet a client's need and cite the transparent and innovation culture as a plus.

They also applaud the low cost of getting started, the well-organized partner channel, overall product stability, and strong security."

FIGURE 1 Forrester Wave™: Robotic Process Automation, Q4 2019

THE FORRESTER WAVE™

Robotic Process Automation



Source: ForresterWave™:RoboticProcessAutomation,Q42019





A Process Mining Leader

Everest Group PEAK Matrix® for Process Mining Technology Vendors 2020

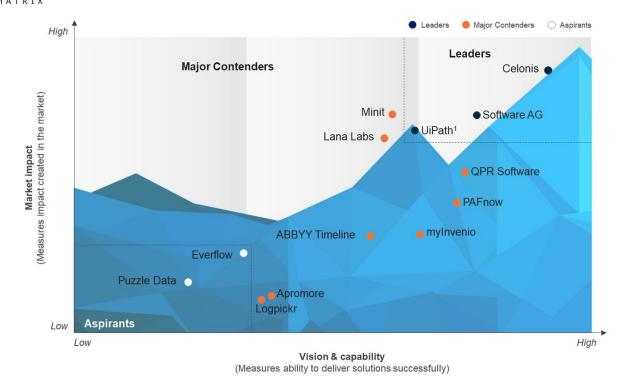


PROCESS MINING PRODUCTS

"[...] its product development strategy is now more focused toward helping enterprises discover automation use cases and accelerate their automation journeys."



Everest Group Process Mining Products PEAK Matrix® Assessment 2020



1 UiPath Process Mining (formerly ProcessGold)



Business Partner Ecosystem Spans Globally and Locally

Global	Americas	Japan	EMEA	India	Asia Pacific
accenture	Atos	Continues Total Charges	Capgemini	Cognizant	(Bb) Blackbook.ai
EY	HURON	*************************************	CGI	KGiSL	INOVIOR
Cognizant	perspecta.	accenture	sopra S steria	NIIT	KDDI China
IBM.	TATA CONSULTANCY SERVICES	ISID IT Solution Innovator	itelligence		posco
Deloitte.		IT Solution Innovator		RPATech° -automating intelligence-	,
pwc	Infosys®	TIS TIS INTEC Group	CONSULTANCY SERVICES	Tech <mark>Mahindra</mark>	Incs making IT happen
KPING					

600+ business partners that help with the implementation of RPA

Thank you

andrei.oros@uipath.com



